European Investment Bank

annual report 1977



2, place de Metz Luxembourg

Text finalised 21 April 1978.

The Annual Report is also published in Danish, Dutch, French, German and Italian.

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|--|---|
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|---|--|--|--|--|
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| Community   | Operations in Belgium, Denmark, Germany,           | Helmuth CRAMER, Associate Manager  |  |  |
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|   | Operations in Italy, Rome                          | Giorgio RATTI, Deputy Manager  |  |  |
|   | Operations in Ireland and the United Kingdom       | Dennis KIRBY, Deputy Manager<br>Thomas HALBE, Adviser  |  |  |
|   | Monitoring   | Marc de BUYER, Deputy Manager  |  |  |
| Department for Operations outside the<br>Community<br>Dieter HARTWICH, Manager    | Operations in the ACP-OCT                          | Jacques SILVAIN, Associate Manager<br>Robert CORNEZ, Adviser<br>Jean-Marie PAYEN, Adviser                                    |  |  |
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|   | Monitoring   | Robert ALLOO, Adviser<br>Alfred KAWAN, Adviser   |  |  |
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|   | Group B: Projects in the Community                 | Robert LECLERCQ, Group Leader (1)<br>Walter LOWENSTEIN-LOM (2)<br>Giuseppe DURANTE   |  |  |
|   | Group C: Projects outside the Community            | Jacques FAUDON, Group Leader<br>Robert VERMEERSCH  |  |  |
|   |  | (1) until 31 March 1978  |  |  |
|   |  | ( <sup>2</sup> ) Group Leader from 1 April 1978  |  |  |

### Unit of account

The value of the unit of account is equal to the sum of the following amounts of the national currencies of the Member States:

| Deutsche Mark     | 0.828   |
|-------------------|---------|
| Pounds sterling   | 0.0885  |
| French francs     | 1.15    |
| Italian lire      | 109     |
| Dutch guilders    | 0.286   |
| Belgian francs    | 3.66    |
| Luxembourg francs | 0.14    |
| Danish kroner     | 0.217   |
| Irish pounds      | 0.00759 |

This definition is identical to that adopted for the European Unit of Account (see Note A to the Financial Statements, Annex E, page 64).

The conversion rates used by the Bank for statistical purposes during each quarter are those obtaining on the last working day of the previous quarter; in 1977, these were as follows:

|              | during the<br>1st quarter | during the 2nd quarter | during the<br>3rd quarter | during the<br>4th quarter |  |
|--------------|---------------------------|------------------------|---------------------------|---------------------------|--|
| 1 unit of ac | count =                   |                        |                           |                           |  |
| DM           | 2.66938                   | 2.67999                | 2.65019                   | 2.63710                   |  |
| £            | 0.662646                  | 0.652301               | 0.659032                  | 0.654111                  |  |
| Ffrs         | 5.61696                   | 5.57560                | 5.57627                   | 5.60368                   |  |
| Lit          | 989-293                   | 995.519                | 1 003.07                  | 1 008 19                  |  |
| FI           | 2.77855                   | 2.79538                | 2.80384                   | 2.80743                   |  |
| Bfrs         | 40.6600                   | 41.0721                | 40.8534                   | 40.8476                   |  |
| Lfrs         | 40.6600                   | 41.0721                | 40-8534                   | 40.8476                   |  |
| Dkr          | 6.53960                   | 6.56558                | 6.83713                   | 7.03121                   |  |
| £lr          | 0.662646                  | 0.652301               | 0.659032                  | 0.654111                  |  |
| US\$         | 1.12999                   | 1.12204                | 1.13371                   | 1.14283                   |  |
| Sfrs         | 2.76260                   | 2 85263                | 2.78987                   | 2.67327                   |  |
| Yen          | 330.703                   | 311.035                | 302.618                   | 301.125                   |  |
| Sch          | 18.9336                   | 19.0105                | 18.7961                   | 18.8891                   |  |
| £Leb         | 3.31087                   | 3.40820                | 3.48899                   | 3.54334                   |  |

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New financing provided by the European Investment Bank in 1977 amounted to 1 571.5 million units of account (1) compared with 1 273.3 million in 1976.

This increase was achieved against a persistently difficult economic background. It reflects the faster rate of Bank lending decided on by the Board of Governors in June to help increase employment, raise the level of investment and reduce the differences in economic performance between the Member Countries, as requested by the European Council.

In most of the industrial countries, the revival in economic activity observed in 1976 fell off sharply in the second quarter of 1977. Since then industrial output has remained sluggish and has even fallen in some cases; the principal exception to this general trend was the United States where production continued to rise but at a slower rate. Business was hesitant to invest in fixed assets, private consumption rose only very slightly and the rate of expansion of world trade fell by more than half. In many countries, unemployment and underemployment grew worse. Policies to stimulate economic expansion were gradually introduced, but many governments were held back by fear of aggravating inflation and external trade deficits. Although remaining at a high level, the rate of inflation in several countries was reduced and disparities between European countries as regards their balance of payments were considerably narrowed; on the other hand, the United States' deficit on current account increased sharply, whereas Japan's surplus almost trebled. As a result, in the last months of the year, there were marked changes in the relative positions of the main currencies: the dollar weakened, while the yen, the Swiss franc, the Deutsche Mark and the pound sterling appreciated. These developments on the foreign exchange markets, coupled with the

effects on certain sectors of industry of the changes taking place in the world economy, contributed to maintaining the depressed and uncertain economic climate.

Conditions for borrowing at the beginning of 1977 had improved on most bond markets where ample funds were available to meet the heavy increase in demand. There was a general tendency for interest rates to fall, except in certain countries with balance of payments deficits.

During the early part of the year, the mood of foreign exchange markets remained calm, despite the devaluation of the Scandinavian currencies in April, and had little effect on fluctuations in interest rates. This situation changed abruptly towards the middle of the year when it became evident that the American balance of payments on current account would show a large deficit.

In the United States, interest rates remained relatively moderate despite a fairly vigorous upturn in economic activity, but the deterioration in the balance of payments prompted an increasingly restrictive monetary policy from the end of the third guarter.

Within the Community, an improvement in the level of foreign exchange reserves of several Member Countries, by allowing a relaxation of monetary policy, opened the way for further reductions in interest rates varying in extent from one country to another depending on savers' expectations about inflation.

As the dollar continued to weaken, funds tended to move into other currencies, the impact on the monetary situation of the Member Countries concerned varying with the relative movement in domestic costs and prices. In an attempt to slow the inflow of foreign capital, a number of countries, including Germany, en-

couraged a reduction in interest rates by measures of credit policy, in particular by reducing official interest rates. The sharp appreciation of the Deutsche Mark against the dollar had, however, two consequences, leading to the raising of interest rates in those countries party to the floating exchange rate agreement, where costs and prices were rising more rapidly than in Germany, and to a fresh devaluation of the Danish krone to which the decision of the Swedish Government to withdraw the Swedish krona from the floating exchange rate agreement also contributed.

Because of the weakness of the dollar, investors were increasingly reluctant towards the end of the year to subscribe to dollar-denominated bonds on the international market. Nevertheless, it proved possible to raise a greater volume of funds on most bond markets than in 1976.

The Community's gross domestic product increased by barely 2 % (2), a much smaller increase than had been assumed when fixing mediumterm economic policy objectives which gave priority to restoring full employment. Consumption, exports and stock-building proved insufficient to bring about a greater use of productive capacity and to revive industrial investment. The need to combat inflation and reduce external deficits constrained some governments to pursue restrictive ecconomic and monetary policies, while others felt obliged to proceed cautiously by introducing more expansionist measures only gradually.

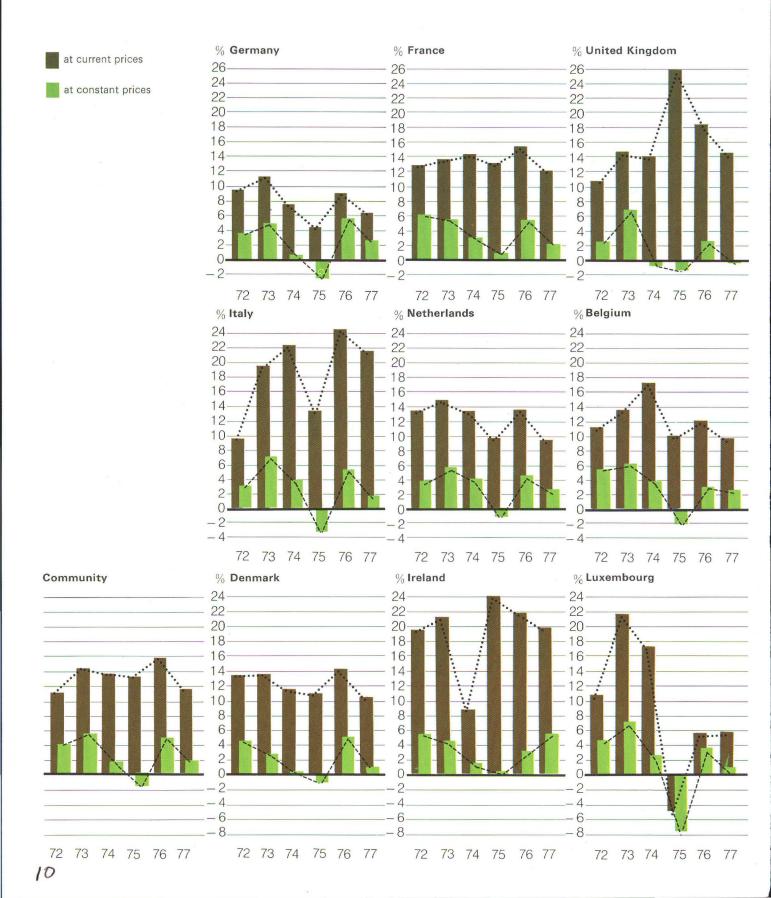
Conjunctural problems were compounded by structural problems; many sectors faced significant shifts in

<sup>(1)</sup> Except where otherwise indicated, all the amounts quoted are expressed in units of account (see page 6). Differences between the totals shown and the sum of individual amounts are due to rounding.

 $<sup>(\</sup>ensuremath{^2})$  Except where otherwise stated, all the rates indicated in this chapter refer to changes in volume.

#### Gross domestic product in the Community

% variations by comparison with previous year



demand and found difficulty in coping with more intense international competition. The consequences of the steep increase in the prices of petroleum products, which made themselves felt from 1973 onwards, and of the rising prices of other raw materials, coupled with inflation and the fluctuations in exchange rates persisting since the beginning of the seventies, also magnified the prevailing uncertainties and highlighted the need for important structural adaptations which will necessarily be slow and difficult. The total of unemployed at the end of the year was almost 6 million, of whom a large proportion were young people, and further redundancies were foreseen in sectors such as iron and steel, shipbuilding and textiles.

There was, however, some reduction in the disparities between Member Countries regarding prices and external payments. The upward trend of prices and wages in fact gradually abated, particularly in the United Kingdom, Italy and Ireland, where disparities in relation to other countries narrowed. The deficits on current account of a number of countries were much reduced and the surpluses of others decreased slightly. The Community's balance of payments on current account showed a much smaller deficit than in 1976, but this improvement was due more to the slow growth in imports, reflecting a slower economic growth, than to an increase in exports.

In Germany, the main components of total demand grew much more slowly during the year with the result that economic growth, particularly industrial output, slackened significantly. Business showed greater disinclination to invest from the beginning of the year and, generally speaking, investment was directed to rationalising rather than to expanding productive capacity. Certain investment projects in the energy and transport sectors were deferred, exports of goods and services increased much more slowly than in 1976, the rate of increase being the same as for imports; the surplus in the balance of payments on current account showed a further increase. Only a small reduction was obtained in the level of unemployment which continued to be disquieting. On the other hand, the rate of inflation remained the most moderate in the Community.

The Government responded to this situation by temporarily relaxing its measures aimed at gradually reducing its budget deficit and adjusting economic policy along more expansionist lines, reducing income tax and allowing a quicker write-off of capital expenditure for taxation purposes. The effects of these actions appeared likely to be felt only gradually. At the end of the year, however, there were signs of a tendency towards more sustained private consumption and of an incipient revival in housing construction and orders for capital goods.

In France the falling off in demand and production which followed the introduction in the second half of 1976 of economic policies designed primarily to slow down inflation and restore the external trade balance continued during the whole of 1977. Measures to stimulate the eocnomy were taken during the second half of the year: in particular, these included the release of funds to promote investment, supplementary credits to local authorities, measures to assist the financing of new housing, and increases in certain social security benefits. At the end of the year these measures had still had only a limited effect. Although a certain upturn in private consumption was discernable from the third quarter onwards, private investment staved at a low level as also did public investment under the constraints of a tighter budgetary policy; the nationalised industries alone pursued a relatively active investment policy. The corollary of the distinctly slower growth in gross domestic product and the tendency for industrial output to level off was higher unemployment, which the Government attempted to counter at the beginning of the second half of the year by various measures aimed, in particular, at encouraging early retirement and the recruitment of young workers.

The upward trend of wages slowed appreciably and, despite the rapid increase in foodstuff prices, the rate of inflation showed signs of slackening. There was, however, only a small reduction throughout the year in the rate of increase in consumer prices. Finally, several positive results were achieved in attempts to rehabilitate the economy: firms' profit margins were restored; the money supply was brought under stricter control; the budget deficit was kept within reasonable bounds and the trade balance redressed.

In the United Kingdom, economic activity declined during the first half of the year as the result of a fall in private consumption as well as in public investment, but there was an appreciable upturn in private consumption in the second half of the year. Nevertheless, following a year of very limited growth in 1976, 1977 as a whole was marked by almost nil economic growth. The increase in North Sea oil production and in exports of manufactured products were the only dynamic factors. Thanks also to the small increase in imports resulting from sluggish domestic demand, a deficit on current account gave way to a surplus in the second half. This result, together with the first successes recorded in combating inflation, led in the third quarter of the year to a resurgence of confidence giving rise to large inflows of capital, strong upward pressure on the pound and a rapid fall in interest rates. Unemployment was rising until the autumn, since when it has fallen a little.

Without going back on the stringent monetary and budgetary policy decided upon in the second half of 1976 for the following two years, or abandoning the 10 % norm fixed for nominal annual wage increases, the Government took a number of measures in the autumn designed to provide cautious support for economic activity and employment; these related mostly to taxation and expenditure on building construction.

In Italy, the slackening in economic growth was accentuated in 1977. Recessionary tendencies affected most of the components of domestic demand, including stock-building, and almost all productive sectors. Shorttime working continued to be widespread while unemployment rose, especially among the young and in the Mezzogiorno. Significant improvements in the domestic economy and external trade positions had followed the more restrictive policy pursued since autumn 1976. The rise in prices, which remained steep by comparison with other Member Countries, gradually slackened during the year; the upward trend of wage costs was somewhat attenuated by modifications in the system of indexing wages and by the state financing part of the employers' social security contributions. The growth in exports and the appreciable slackening in the rate of imports due to the fall in demand and domestic activity eliminated the deficit on current account. The reappearance of a surplus brought stability to the lira and facilitated repayment of part of the loans contracted from the IMF and the Deutsche Bundesbank in 1974. Against this, despite a rise in budgetary revenue, the higher rate of current expenditure and delays in reaching decisions on various specific problems of economic policy, particularly with regard to increases in the tariffs of public undertakings and services, prevented the authorities from attaining the target of reducing the public sector borrowing requirement to 10 % of gross domestic product.

In the **Netherlands**, more vigorous growth in investment and private consumption was accompanied by a levelling off of exports. Economic growth weakened and unemployment remained unchanged. However, price increases became more moderate and the balance of payments on current account remained in surplus, although to a lesser extent than in 1976. Measures taken in November to restimulate the economy, notably through public investment, had insufficient time to have an appreciable effect before the end of the year.

In **Belgium**, the level of economic activity rose only slightly and unemployment, already high, rose still further. The upward trend of prices slowed down and the balance of payments on current account was in equilibrium. The various steps taken to sustain activity, in particular public sector investment and measures to encourage private investment, contributed to increasing the budget deficit.

In the Grand Duchy of Luxembourg, despite ongoing investment to rationalise the steel industry, and government investment to restimulate activity in construction and civil engineering, no signs of economic revival were apparent and the employment situation tended to deteriorate.

In **Denmark**, the virtual stagnation of the economy and the persistent tendency towards increasing unemployment were accompanied by a continuing large deficit on current account. The rise in prices remained unchanged compared with 1976 but slowed down in the last part of the year. The Government took a number of measures to improve the employment situation but refrained from taking action to restimulate the economy as a whole in order to facilitate a reduction in the deficit on current account. The exchange rate for the Danish krone was adjusted downwards twice in relation to the currencies of the Member Countries party to the floating exchange rate agreement.

Ireland was the only Community country where the economy grew faster than in 1976: this was due to the rapid rise in investment, and the increase in exports of both industrial and agricultural products and, to a lesser extent, in private consumption. The large budget deficit was somewhat reduced. However, unemployment, though declining, remained particularly high. The rate of price increases continued to be one of the highest in the Community despite a marked improvement: the deficit in the balance of payments on current account narrowed to a certain extent.

As a whole, the **developing countries** associated with the Community through financial cooperation agreements felt the effects of the lower rate of growth in world trade and, from the second quarter of 1977 onwards, of a fall in the prices of a number of raw materials. Some of them experienced a deterioration in their balance of payments.

The African, Caribbean and Pacific (ACP) Countries, signatories of the Lomé Convention, despite their extreme diversity, have in common their dependence on a limited number of commodities. Fluctuations in their prices have a major impact on the public finances and balance of payments of these countries and it is to mitigate this that the new instrument of the Lomé Convention to stabilise export earnings (Stabex) was created.

Following a substantial increase in 1976, the prices of most raw materials began to fall in 1977 whereas the prices of imported goods continued to rise albeit at a slower rate than during the period 1974-1976. The fall in the prices of several metals, particularly copper, inevitably affected countries like Zaire and Zambia, while other countries felt the effects of falling prices for various agricultural products such as cotton, oil-bearing crops and sugar. Only countries producing cocoa or coffee, such as the Ivory Coast, Ghana and Kenya, continued during the first half of the year to enjoy exceptional price increases. By the end of the year they too were faced with falling prices which nevertheless settled close to the relatively high level recorded during the last months of 1976.

Certain countries with a stronger economic base, such as those with petroleum reserves, suffered a deterioration in their current account because their expenditure on imports continued to increase rapidly while their export earnings tended to level off and, in some cases, to fall. To carry out their investment programmes these countries frequently had to resort to substantial borrowing abroad at prevailing market rates with the prospect, therefore, of an increasing burden of indebtedness. In the case of the poorest ACP countries, the financing of investment essential for economic and social development was largely dependent on their ability to obtain grant aid or soft loans. Among this group of countries, the African countries of the Sahel suffered afresh from a serious food shortage due to drought.

In Greece, the economic revival which began in 1975 faltered in 1977. Agricultural output fell, industrial growth slowed appreciably and investment in productive enterprises remained at a low level. That the deficit in the balance of payments on current account did not widen was attributable to the continued increase in invisible earnings; the rising inflow of capital from abroad led to a further increase in the gold and foreign exchange reserves.

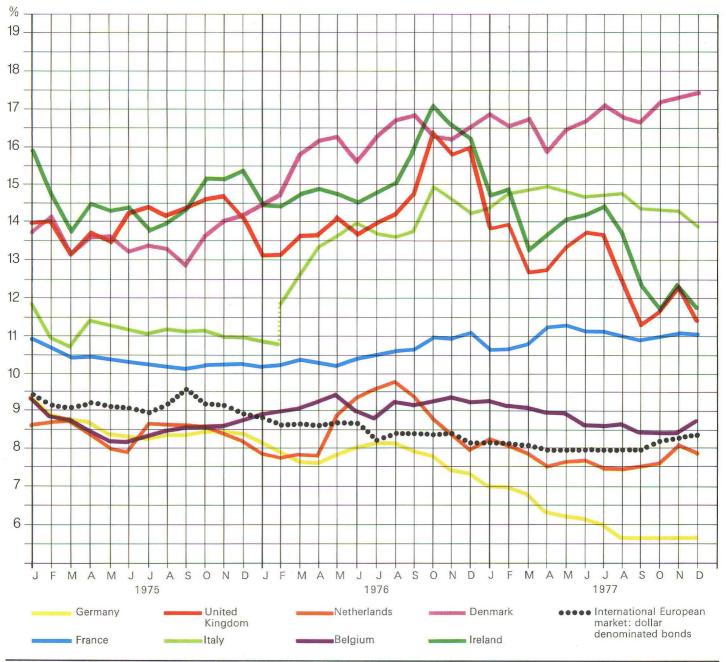
In Turkey, the gross national product rose by about 5.5 % in 1977 compared to 8.1 % in 1976. However, the balance of payments on current acccount deteriorated rapidly and the foreign exchange reserves were exhausted. The Government's budget deficit widened and the financial situation of public undertakings worsened. Between December 1976 and December 1977, the cost of living rose by more than 30 %. Accordingly, the Government was obliged in the autumn to take a first series of measures to restore the situation. The principal of these were restrictions on credit and imports, a 10% devaluation of the Turkish pound and a substantial increase in the selling prices of state enterprises and in public utility tariffs.

The Portuguese economy achieved a rate of growth of around 5.5 %, largely thanks to a recovery in the building sector and extensive stockbuilding following a run-down in 1975 and 1976. Efforts to master the very high unemployment and inflation were unsuccessful. The rise in consumer prices over the year as a whole remained at around 30 %. Despite measures to restrict imports and an increase in earnings from tourism and in remittances from Portuguese workers abroad, the balance of payments on current account showed a deficit of more than one thousand million dollars, which had to be financed almost entirely with external borrowings.

In Yugoslavia, the pace of economic activity picked up somewhat, increasing the rate of growth from around



quoted on the various financial markets in the Community that offer the closest comparison with those issued by the European Investment Bank. For the United Kingdom, Ireland and Denmark yields have been calculated, for purposes of comparability, on the basis of an annual rather than a semi-annual compounding of interest



 $3\frac{1}{2}$ % in 1976 to around 7%. However, this increase was accompanied by mounting inflationary pressures – the cost of living index rose by around 15% – and a substantial increase in imports. With a slower rate of growth in exports, a levelling off in earnings from tourism and a fall in remittances from emigrant workers there was a sharp deterioration in the balance of payments on current account.

In 1977 the work of the **Community** was largely determined by the wish to contribute to a solution of current economic difficulties and to facilitate the structural changes necessary to enable the economies of the Member Countries to adapt to the increase in energy prices, to changes in the competitive positions of industrial countries as among themselves and the emergence of new competitors from among the developing countries.

As regards the immediate future, the sectors at risk have been the subject of safeguards such as the fixing of guide prices and minimum prices in the case of iron and steel products, or the negotiation, parallel to the renewal of the Multifibre Arrangement, of bilateral agreements to limit imports of certain textiles.

Progress has also been made in formulating longer-term policies and decisions relating particularly to the iron and steel industry, shipbuilding and energy. In addition, important decisions have been taken to reinforce the Community's ability to finance investment.

The first of these decisions concerned the Bank directly. On 25 and 26 March 1977, the **European Council**, in its statement on growth, inflation and employment, 'agreed in particular to seek action at Community level in three directions: firstly to promote measures to help resolve specific labour market problems, especially in improving training and employment opportunities for young people and women: secondly to encourage higher level investment in the Member States and thirdly to halt divergence and promote convergence in their economic performance. To this end, the European Council invites on the one hand the Commission, in particular by the better use of Community instruments, and on the other hand the Board of Governors of the European Investment Bank to seek ways of improving the effectiveness of their activities'.

In response to this statement, the Management Committee, the Board of Directors and the Board of Governors of the Bank took a series of measures. from June onwards, to enable the Bank to make a significant contribution to attaining the objectives defined by the European Council. In particular, the Board of Governors expressed its willingness to decide at its annual meeting in 1978 by how much and when the capital of the Bank should be increased in order that the Bank's activity should not be restricted by the statutory limit on the outstanding amount of its loans and guarantees.

Already in 1977, the Bank was able very substantially to increase the amount of financing provided in Member Countries and in the course of the next two or three years it will continue to step up its operations in favour of regional development. It will accord increased priority to regions where structural unemployment is particularly disguieting or which are seriously affected by employment problems resulting from the loss of markets or the decline of basic industries, especially in regions where income levels are much lower than elsewhere. As far as possible, the Bank will step up its financing of smaller businesses, which generally create proportionately more jobs for a given investment expenditure. It will also endeavour to increase its lending to sectors of industry passing through a crisis, which must modernise their installations or reshape their production to remain competitive and must retrain their workers. Similarly, it will reinforce its support for investment projects in the energy sector, which are of fundamental importance for the future of those sectors that are directly productive.

The expansion of Bank financing in support of the objectives defined by the European Council could, in certain cases, be facilitated greatly by the introduction, for example within the framework of national aid systems, of measures to provide exchange risk cover for industrial borrowers and financial guarantees in favour of economically viable projects in sectors in difficulty. Guarantees of this nature have already been provided in Italy for financing in the Mezzogiorno. Under a new arrangement agreed between the Bank and the British Government at the end of 1977, exchange risk cover has been extended to loans for private sector investment in the United Kingdom, whereas previously it was available only in the public sector. Since the beginning of 1978, cover for exchange risks has also been provided in respect of EIB loans for smaller businesses in the remainder of Italy and in Ireland.

Parallel measures have been taken to develop or create other Community financing instruments. During the past year, the resources to be appropriated to the European Regional Development Fund were raised to 1850 million units of account for the years 1978 to 1980; an adaptation of the rules governing its operations is being studied. The medium-term financial support mechanism has been reinforced by doubling national quotas, the total of which is now 5 450 million, while support for Member States with balance of payments deficits has been continued by means of Community loan issues.

In addition decisions have been taken to create two new financing instruments, which the Bank has been called on to manage.

On 29 March 1977, the Council of the European Communities decided to empower the Commission to contract loans in the name of the European Energy Community Atomic (Euratom), the proceeds to be onlent to finance investment projects for industrial-scale generation of electricity from nuclear sources and the installation of industrial plant for processing nuclear fuel; it also authorised a first tranche of loan issues within a limit of 500 million units of account and provided that the Bank be invited to act as agent in implementing lending operations. The Board of Governors authorised the Bank to accept this mandate, the terms and conditions of which were laid down by joint agreement between the Bank and Euratom, and to account for the operations in the Bank's Special Section. The Bank is accordingly responsible for appraising loan applications, acting as agent in concluding finance contracts, and subsequently administering loans and monitoring the projects on behalf of Euratom.

Finally, at its meeting on 6 December 1977, the European Council declared itself in favour of creating a **new Community borrowing and lending instrument** on a trial basis, the loans to be handled by the European Investment Bank. A proposed decision in this connection is being considered by the Council of Ministers of the European Communities. It is evident that careful coordination of the operations of Euratom and the new Community borrowing and lending instrument with those of the Bank is essential.

Outside the Community, the Lomé Convention, signed between the European Economic Community and 46 African, Caribbean and Pacific (ACP) Countries on 28 February 1975, has been extended to include seven states which have recently gained their independence; in 1976, the Seychelles, Surinam and the Comoros (former Overseas Countries and Territories - OCT); in 1977 Sao Tomé and Principé, the Cape Verde Islands and Papua New Guinea; in January 1978, the Republic of Jibuti (former OCT). Once ratification procedures have been completed the ACP States will thus number 53.

Bank financing for these countries, together with the OCT, is intended primarily for projects in the industrial, mining and tourism sectors. It comprises:

- loans from its own resources for a total of 400 million units of account, of which 390 million for investment in the ACP States and 10 million in the OCT. These loans will normally carry an interest subsidy of 3 points out of grant aid from the European Development Fund (EDF);

 risk capital contributions, also from EDF resources, for a total of 100 million (96 million for the ACP and 4 million for the OCT). (1)

In 1977, the Community concluded agreements with a number of Mediterranean countries involving the Bank in future financing operations; the table on page 17 summarises the corresponding financing foreseen for the period 1978 to 1980-1982.

Financial protocols similar to those concluded in 1976 with the Maghreb countries and Malta were accordingly signed at the beginning of 1977 with Egypt, Jordan and Syria and subsequently with Israel, Lebanon and Cyprus. The new protocols signed with Greece and Turkey in 1977 were in effect extensions of the Association Agreements signed in 1962 and 1963, under the terms of which the Bank has been operating in these two countries. The funds provided under the first Financial Protocol with Greece were completely committed in 1975, while those provided under the second Protocol with Turkey were fully committed at the beginning of 1978; the procedure for ratification of the supplementary protocol for Turkey is still in progress. Most of these protocols provide for combinations of varying proportions of the different types of financing envisaged:

(a) loans from the Bank's own resources, the terms of which are generally softened by the granting of interest subsidies of 2 or 3 points financed by the Community;

(b) special loans financed from the Community budget and managed partly by the Commission and partly by the Bank;

(c) grants which will be used mainly to finance specific activities such as research, training and technical assistance, and from which the interest subsidies will be provided for the Bank's ordinary loans.

These protocols allow for a total of more than 1 600 million to be made available to the Mediterranean coun-

<sup>(1)</sup> This amount will be increased to 101 million following ratification of the agreements on the accession of Sao Tomé and Principé, the Cape Verde Islands and Papua New Guinea.

| Funds available for commitment as at 31. 12. 1977 from the amounts |
|--|
| provided for in the financial agreements and protocols concluded   |
| between the Community and countries outside the Community          |

Amounts in million u.a.

|                               |  |           |                            | - <b>1</b> |                 |                                |                          | ninion u.a.                             |
|-------------------------------|--|-----------|----------------------------|------------|-----------------|--------------------------------|--------------------------|---|
|                               |  | Loans fi  | om Bank's                  |            |                 | able for com<br>becial conditi | nitment from 1           | 978-1982                                |
|                               |  |           | resources                  | capital a  | issistance f    | rom budgeta                    | ry resources             |   |
| Country                       | Date of expiry<br>of agreements<br>and protocols | Amount    | Interest<br>subsidy<br>(%) | Amount     | Term<br>(years) | Grace perio<br>(years          |                          | Grant aid<br>( <sup>1</sup> )<br>Amount |
| ACP                           | 1. 3. 1980                                       | 281.6     | 3                          | 352·8 (²)  | 40 (4)          | 10 (4                          | ) 1 (4)                  | 1 320.2                                 |
| ост                           | 1. 3. 1980                                       | 10        | 3                          | 31.3 (3)   | 40 (4)          | 10 (4                          | ) 1 (4)                  | 30.0                                    |
| Algeria                       | 31. 10. 1981                                     | 70        | 2                          | 19         | 40              | 10                             | 1                        | 25                                      |
| Tunisia                       | 31. 10. 1981                                     | 41        | 2                          | 39         | 40              | 10                             | 1                        | 15                                      |
| Morocco                       | 31. 10. 1981                                     | 56        | 2                          | 58         | 40              | 10                             | 1                        | 16                                      |
| Malta                         | 5 years<br>(after<br>ratification)               | 16        | 2                          | 5          | 40              | 10                             | 1                        | 5                                       |
| Egypt                         | 31. 10. 1981                                     | 93        | 2                          | 14         | 40              | 10                             | 1                        | 63                                      |
| Jordan                        | 31. 10. 1981                                     | 18        | · 2                        | 4          | 40              | 10                             | 1                        | 18                                      |
| Syria                         | 31. 10. 1981                                     | 34        | 2                          | 7          | 40              | 10                             | 1                        | 19                                      |
| Lebanon                       | 31. 10, 1981                                     | 20        | . 2                        | · 2 ·      | 40              | 10                             | 1                        | 8                                       |
| Lebanon<br>(emergency<br>aid) |  | 20        | _                          |            |                 |                                | _                        |   |
| Israel                        | 31, 10, 1981                                     | 30        |                            | _          | <u>.</u>        |                                |                          |   |
| Cyprus                        | 5 years<br>(after<br>ratification)               | 20        | 2                          | 4          | 40              | 10                             | 1                        | 6                                       |
| Yugoslavia                    |  | 25        |                            |            |                 |                                |                          |   |
| Portugal                      | 31. 12. 1982                                     | 200       | 3% on<br>150 m             |            |                 |                                | _                        | 30                                      |
| Greece                        | 31. 10. 1981                                     | 225       | 3% on<br>150 m             | 10         | 30              | 8                              | 2.5                      | 45                                      |
| •                             | 31. 10. 1981                                     | 90        |                            | 220        | 40              | 10                             | 2.5                      |   |
| supplemen-<br>tary protocol   |  | _         |                            | . 47       | 30              | 8                              | 2·5/4·5 ( <sup>5</sup> ) |   |
| Total                         |  | 1 249 - 5 |                            | 875.5      |                 |                                |                          | 1 600 2                                 |

(1) Part of this will be used for interest subsidies on loans from the Bank's own resources.

(2) 59.6 m will be in the form of contributions to risk capital managed by the Bank and 293.2 m loans on opecial conditions managed by the Commission.

(3) 3:0 m in the form of contributions to risk capital managed by the Bank and 28:3 m loans on special conditions managed by the Commission.

(4) The terms and conditions indicated relate only to loans on special conditions; those applicable to contributions to risk capital are determined very flexibly and vary from case to case: the duration is generally for from 13 to 20 years, the grace period from 7 to 15 years and the rate of interest from 2 to 6 %.

(5) 2.5 % for projects the return on which is indirect or long-term, and 4.5 % for projects showing a normal return.

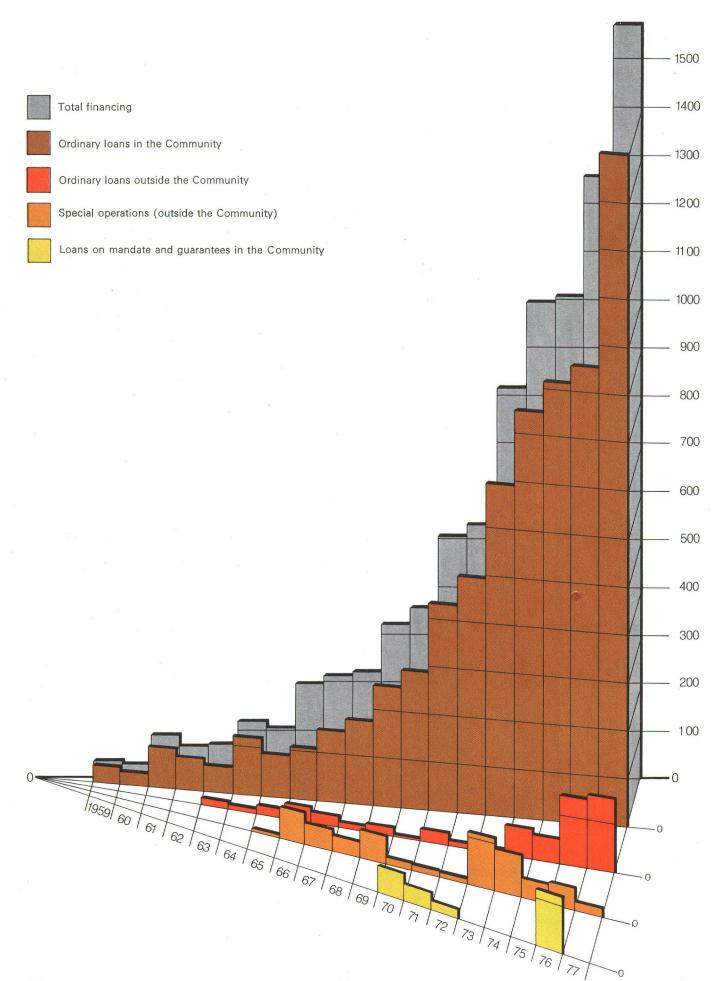
tries by the Community during the coming years: of this amount more than one thousand million will be managed by the EIB in accordance with the decision of its Board of Governors. In addition, as a first instalment of emergency aid in the form of loans for reconstruction in Lebanon. the Board authorised the Bank, at the end of 1977, to commit from its own resources an amount of 20 million within the ceiling for financing outside the Community fixed on 15 March 1976. These provisions are expected to become effective in the course of 1978.

The Bank in collaboration with the Commission is participating in preparatory work and in missions to identify projects in the Mediterranean countries suitable for financing under the relevant protocols. It has already begun to examine projects in several countries so that operations can start without delay as soon as ratification procedures have been completed.

The ceiling fixed for Bank financing from its own resources as part of the various operations outside the Community planned for the years 1978 to 1981-1982 is of the order of 1 250 million, to which must be added some 400 to 500 million for special operations from budgetary funds to be managed by the Bank under mandates from the Community. The Bank's operations in the developing countries can therefore be expected to expand greatly to reach annual amounts of some 400 to 500 million, of which three quarters will come from the Bank's own resources; this compares. with an annual average of about 50 million, some two thirds from funds provided by the Member States, from 1965 to 1973, and around 150 million from 1974 to 1977.

#### Development of the Bank's activities

(million u.a.)



# Financing provided in 1977

In 1977, the European Investment Bank signed finance contracts for a total of 1 571.5 million units of account (<sup>1</sup>), compared with 1 273.3 million in 1976 and 1 006.5 million in 1975.

The Bank mainly grants loans from its own resources and provides guarantees (ordinary operations). In certain countries outside the Community it also acts as agent of the Member States or the Community in administering budgetary funds in implementation of the Community's economic and financial cooperation policy (special operations).

# Table 1: Financing provided in 1977 and from 1958 to 1977Broad breakdown by type of operation and project location

|                        |        |                    | 1977  |        | 1                  | 958-1977 |
|------------------------|--------|--------------------|-------|--------|--------------------|----------|
| ·                      | Number | Amount<br>(m u.a.) | %     | Number | Amount<br>(m u.a.) | %        |
| Ordinary operations    |        |                    |       |        |                    |          |
| within the Community   | 82     | 1 401 3            | 89.2  | 651    | 7 406.8            | 87·1     |
| outside the Community  | 20     | 152.0              | 9.6   | 88     | 571.0              | 6·7      |
| Total                  | 102    | 1 553.3            | 98.8  | 739    | 7 977·8            | 93.8     |
| Special operations (1) |        |                    |       |        |                    |          |
| outside the Community  | 11     | 18.2               | 1.2   | 113    | 527.8              | 6∙2      |
| Grand Total            | 113    | 1 571 5            | 100.0 | 852    | 8 505 6            | 100.0    |

(1) Loans on special conditions and contributions to risk capital financed from budgetary resources for the account of, and under mandate, from the Member States or the European Economic Community. These operations are accounted for in the EIB's Special Section.

The amount outstanding on loans granted from the Bank's own resources and guarantees rose from 5 808.6 million at 31 December 1976 to 6 966.2 million at 31 December 1977, an increase of around 20 %.

(1) Except where otherwise indicated, all amounts quoted are expressed in units of account (see page 6). Differences between the totals shown and the sum of individual amounts are due to rounding.

40

Almost 70 % of total Bank lending within the Community went to projects contributing to regional development, mainly in Italy, the United Kingdom and Ireland. The overriding concern was to foster employment; this was reflected in a 43 % upswing in lending to industry, particularly in the form of global loan allocations to smaller ventures. The projects financed are expected to generate some 17 000 permanent jobs and safeguard another 2 750; energy and infrastructure schemes supported by the Bank should give rise to 100 000 temporary jobs during the construction periods, ranging from 2-6 years.

### **Operations within the Community**

loans for 1 401.3 million in Member Countries During 1977, the EIB granted loans totalling 1 401 3 million units of account for projects located in the Member Countries or of direct benefit to the Community, compared with 1 086 million in 1976. These loans accounted for 89.2 % of the Bank's total financing activity for the year and for 90.2 % of all loans granted from the Bank's own resources.

The main features of the Bank's lending activity within the Community can be summarised as follows:

- The 29 % increase compared with 1976, which was achieved against a difficult economic background, goes some way to meeting the European Council's wish to see the Bank contribute, by raising the level of its operations, to creating jobs, achieving a higher level of investment and reducing differences in economic performance between Member Countries.

- The volume of lending for projects contributing to the development or conversion of regions in difficulty continued to rise, representing almost 70 % of total lending.

- The volume of loans in favour of projects of common interest to several Member States also increased; three quarters of these loans went towards investment projects improving Community energy supplies.

— A further substantial increase was recorded in loans for industrial projects and, within these, in global loans for small and medium-sized businesses; financing for infrastructure projects also rose significantly, especially loans for water schemes.

Bank financing during the year helped to fund investment worth around 6 200 million units of account, compared with 5 300 million in 1976. The projects in question should make for the direct creation of some 16 590 permanent jobs as well as stabilising another 2 750 jobs.

The above calculations relate principally to industrial projects. Investment in the energy and infrastructure fields has a by no means negligible impact on job creation, through the other economic activities that they make possible, but the benefits, being largely indirect, cannot be readily quantified. The construction of infrastructure projects, together with the production of the materials and equipment to be incorporated in them, can have significant temporary effects on employment, both directly and indirectly. Calculations suggest that carrying out the energy and other infrastructure projects which the Bank helped to finance in 1977 may generate something like 400 000 man-years of employment: that is the equivalent of some 100 000 jobs during the construction periods involved, which range from 2 to 6 years according to the project concerned. This calculation does not include the similar effects that industrial projects also create during their construction.

of which 70 % for projects of regional interest

a further increase in lending to industry

creation of almost 17 000 permanent jobs and 100 000 temporary jobs

| objectives of Bank financing                             | The Bank's financing operations can be considered from three viewpoints; the economic policy objectives which they help to attain, their breakdown by economic sector and the location of the investment projects financed.   |
|--|---|
|  | The economic policy objectives which EIB financing must meet within the Com-<br>munity are defined in Article 130 of the Treaty of Rome. In practice, the Bank finances :   |
| regional development                                     | — In the first place, projects contributing to the economic advancement of regions<br>eligible for financial aid under national regional aid schemes — projects of regional<br>interest.  |
| common interest to several<br>Member Countries           | - Projects of common interest to several Member Countries or benefiting the Community as a whole - referred to hereafter as projects of common interest,  |
|  | either because they contribute towards European economic integration (com-<br>munications infrastructure: motorways, railways, inland waterways, and tele-<br>communications; projects arising out of close technical and economic<br>cooperation between undertakings in different Member Countries),  |
|  | or because they contribute to the attainment of Community objectives such as<br>environmental protection, the introduction of advanced technologies and,<br>above all, better energy supplies.  |
| sectoral interest  | <ul> <li>Projects to modernise or convert enterprises or to create new activities the need<br/>for which is dictated by structural difficulties affecting certain sectors – projects<br/>of sectoral interest.</li> </ul>   |
|  | Projects for which the Bank provides financing can usually be classified by refer-<br>ence to a single objective, but certain projects contribute simultaneously to more<br>than one objective. For example, a project classified as being of common interest<br>to several Member States might also contribute to the development of a region<br>qualifying for Bank financing.  |
|  | Projects of regional interest   |
| 964-4 million for<br>developing less<br>favoured regions | The volume of loans granted for projects making a contribution to the development<br>or conversion of less favoured regions with acute employment problems once<br>again increased substantially in 1977 when it reached 964.4 million compared<br>with 820 million in 1976. Within this total, the bulk of which went towards<br>projects in regions accorded priority, 56.9 million was for projects which were also<br>of common interest. |
|  | Some 546.1 million (around 57 % of the total amount) went towards financing infrastructural projects, such as water supply and sewage treatment schemes, the improvement of communications systems and, to a lesser extent, transport infrastructure, agricultural development and energy supply installations necessary for the  |

economic development of the regions concerned. Of the remaining 43 %, 327 million was allocated to large industrial undertakings (mainly in the iron and steel industry and mechanical engineering) and 91.3 million to intermediary institutions, in the form of global loans for on-lending to small and medium sized businesses.

mainly in the United Kingdom, Italy and Ireland

409.6 million in the United Kingdom for regional development

mainly in Scotland and the North of England Denmark (2.1 %). The greatest increase in financing for projects of regional interest was recorded

Loans justified by their regional interest were granted for projects located in the

United Kingdom (42.5 %), Italy (39.2 %), Ireland (8.3 %), France (7.9 %) and

in the **United Kingdom** where the total was 409.6 million compared with 288.8 million in 1976. This was fairly evenly divided between infrastructure (231.2 million) and industry (178.4 million); within infrastructure there was a heavy concentration of loans on water scheme projects (179.5 million) and within industry on major projects for modernising the iron and steel industry (147.8 million). The Bank also granted several loans for extending or improving tele-communications and rail transport, extending electricity transmission networks and financing small and medium-scale industrial ventures.

In **Scotland**, loans totalling 158-4 million were granted for improving the water supply system in the Edinburgh region and for improving the electricity transmission network in the south of Scotland, on the Isle of Skye and in three of the Orkney Islands not previously connected to the network. Three other loans granted to the British Steel Corporation (107-4 million) will contribute to extending and modernising the Ravenscraig integrated iron and steelworks in the Strathclyde region, where almost all Scottish steel production will be concentrated, and to the modernisation of iron and steel foundries.

Lastly, the Bank provided financing for the modification or construction of four service depots for high speed trains which will come into service between London and Edinburgh in 1978-1979.

#### 147-8 million for modernising the iron and steel industry

179.5 million for water schemes

In the **North** of England, the Bank contributed a total of 81.9 million towards the financing of five projects. Two of these concerned water supply schemes: the Kielder dam and the associated aqueducts and tunnels connecting up the different catchment reservoirs, for which the Bank had already provided financing in 1975 and 1976, and the raw water supply system and sewage disposal installations for the industrial zone on Teesside, which will play an important role in the region's industrial development. Other projects are concerned with rationalising, without expanding, the iron and steel industry in the region, which is the chief sector in difficulty. These are: construction of a plant to unload ore at Redcar; the modernisation of a factory at Templetown supplying refractory bricks for coke ovens; iron foundries at Distington and Workington; and, lastly, the construction of a refinery at Port Clarence producing benzene from the crude benzol obtained as a by-product of coking plants.

Bank financing for projects to improve water supply schemes and sewerage and sewage treatment installations was provided in four other regions: the North-West, Yorkshire, south-east Wales and the South-West (Cornwall). In

**Northern Ireland,** a loan for 27.9 million will go to part-finance extension and modernisation of the telecommunications system.

30.6 million for small and medium-scale industrial ventures

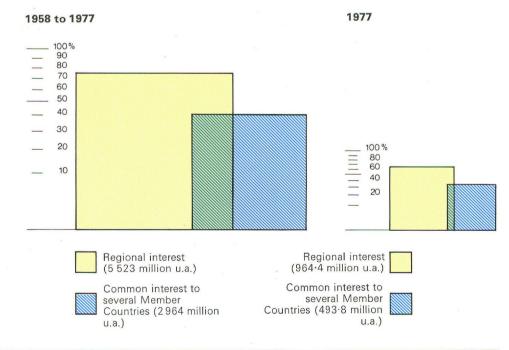
in Italy, 378 5 million for development in the South and Friuli In addition, a contract of mandate and guarantee was signed with the British Government, under which loans for an aggregate of 30.6 million can be granted, with EIB approval, for financing small and medium-scale businesses in the assisted areas of the United Kingdom. Loan allocations will be disbursed to the ultimate borrowers for the most part in foreign currency, and the Government will provide exchange risk cover and give its guarantee on individual loans. Moreover, under a new scheme agreed with the Bank, the British Government will guarantee the exchange risk on direct EIB loans to private sector promoters with maturities of up to 10 years.

In Italy, finance for the development of the Mezzogiorno and of Friuli, a region struck by disastrous earthquakes in 1976, showed a further rise, totalling 378.5 million, compared with 347.1 million in 1976, divided more or less equally between infrastructural and industrial investment.

The downturn in Cassa per il Mezzogiorno activity, which somewhat influenced the volume of finance going towards infrastructure (189.4 million), reflected a trans-

#### **Financing operations in the Community**

Breakdown by economic policy objective



### Table 2: Financing provided within the Community in 1977 and from 1958 to 1977

Breakdown by economic policy objective

|  |       |                   | 19    | 77       |               | 1                    | 958-1977 | (4)       |
|--|-------|-------------------|-------|----------|---------------|----------------------|----------|-----------|
| Objective  |       | mount<br>on u.a.) |       | %        | (mil          | Amount<br>lion u.a.) | ·        | %         |
| Regional development (1)   | 964-4 |                   | 100.0 |          | 5 523 0       |                      | 100-0    |           |
| Belgium  |       |                   | -     |          |               | 75·1                 |          | 1.4       |
| Denmark  |       | 19.9              | 2     | ·1       |               | 55-6                 |          | 1.0       |
| Germany  |       |                   | -     |          |               | 366.4                |          | 6.6       |
| France   |       | 76.7              | •     | .9       |               | 922·8                |          | 6.7       |
| Ireland  |       | 79·7              |       | ·3       |               | 243 8                |          | 4.4       |
| Italy  |       | 378.5             | 39    | •2       |               | 2 579.0              |          | 6.7       |
| Luxembourg   |       | ·                 | -     |          |               | 4.0                  |          | 0.1       |
| Netherlands  |       |                   |       | _        |               | 70.5                 |          | 1.3       |
| United Kingdom   |       | 409.6             | 42    | 2.5      |               | 1 205.8              | 2        | 1.8       |
| Common interest to several<br>Member Countries ( <sup>2</sup> )  | 493·8 |                   | 100.0 |          | 2 964.0       |                      |          |           |
|  |       |                   |       |          |               |                      | 100.0    |           |
| Energy   | 374.6 |                   | 75.8  |          | 1 864·8       |                      | 62.9     |           |
| Thermal power stations   |       | 12.8              |       | 2.6      |               | 43-3                 |          | 1.        |
| Hydroelectric and pumped storage<br>power stations   | )     |                   |       |          |               | 141.3                |          | 4.        |
| Nuclear  |       | 273.7             |       | <u> </u> |               | 872.2                |          | 4.<br>29. |
| Development of oil and natural   |       | 213.1             | 5     | J.4      |               | 0/2.7                | 2        | 19.       |
| gas deposits   |       | 83.4              | 16    | 3.9      |               | 342.0                | 1        | 11.       |
| Solid fuel extraction  |       |                   |       |          |               | 27.9                 | ,        | 0.        |
| Gaslines and oil pipelines   |       | 4.7               | (     | )∙9      |               | 438·1                | 1        | 4.        |
| Communications   | 86.6  |                   | 17.6  |          | 706.7         |                      | 23.9     |           |
| Transport  | 000   | 26.9              |       | 5.5      | 7007          | 616.5                |          | 20.       |
| Railways   |       |                   |       |          |               | 103.9                |          | 3.        |
| Roads, bridges and tunnels   |       | 26.9              | Ę     | 5.5      |               | 450.8                |          | 5.        |
| Shipping   |       |                   |       |          |               | 40.4                 |          | 1.        |
| Airlines   |       |                   |       |          |               | 16.5                 |          | 0.        |
| Other  |       |                   |       |          |               | 4·9                  |          | 0.        |
| Telecommunications   |       | 59·7              | 12    | 2.1      |               | 90.2                 |          | 3.        |
| Other infrastructure   |       |                   |       |          | 16.3          |                      | 0.2      |           |
| Protection of the environment  | 2.7   |                   | 0.2   |          | 20· <b>7</b>  |                      | 0.7      |           |
| Industrial cooperation   | 29.9  |                   | 6·1   |          | 243.6         |                      | 8·2      |           |
| Research   |       |                   |       |          | 2.40 0<br>2.8 |                      | 0.2      |           |
|  |       |                   |       |          | 19·7          |                      | 0.7      |           |
| New technology   | —     |                   |       |          | 19.7          |                      | 0.7      |           |
| Modernisation and conversion of undertakings ( <sup>3</sup> )  |       |                   | ·     |          | 89.4          |                      | 3.0      |           |
| Deduct to allow for duplication in<br>the case of financing justified on the<br>basis of both objectives |       |                   |       |          | - 1 080·2     |                      |          |           |
| Total  | 401.3 | <u> </u>          | · · · |          | 7 406.8       |                      |          | · .       |

(1) Article 130 (a) and (b) of the Treaty of Rome.

(2) Article 130 (c) of the Treaty of Rome.
 (3) Article 130 (b) of the Treaty of Rome; these projects, classified before 1976 under the heading 'sectoral interest', have now been included under 'Common interest to several Member Countries' by way of simplification and in view of the modest amount involved.

(4) A summary of financing provided over such a long period should be interpreted cautiously; data for successive years are affected by price movements and exchange rate variations occurring between 1958 and 1977.

The authorities responsible for economic development in Italy attach considerable importance to harnessing water resources in the Mezzogiorno with a view to boosting agricultural productivity through irrigation and providing regular supplies to towns and industrial areas. Major water supply, sewerage and sewage disposal schemes are being carried out in several regions of the United Kingdom. To help with such projects, and also similar schemes in France and Ireland, the EIB lent 285-7 million, more than double the amount provided in 1976.

> itional period between the completion of a series of major communications infrastructure projects and the approval of the 1975-1980 programme, in which water schemes are a key element. Lending to industry, however, showed a distinct rise, in spite of the extremely difficult economic situation, as the result of a number of major operations in respect of large-scale projects (137-1 million), at a time also when global loans for financing small and medium-scale industrial ventures were again expanding (49-6 million).

> Of loans granted for regional development, about half went for projects located in Apulia and Calabria, two of the country's most peripheral regions.

In Apulia, a further loan (29.8 million) was granted for the Sinni water scheme,

the benefits of which will accrue also to **Basilicata**. The bulk of EIB financing (78 million) went for industrial projects in a number of the most vigorous centres of development in the Mezzogiorno: expansion of a fork-lift truck plant at Bari, the construction of a diesel engine factory at Foggia by Italian and French promoters, expansion and modernisation of a petrochemicals complex and a plastics packaging plant at Brindisi, improvement of a heavy plate mill and provision of

anti-pollution installations at the Taranto iron and steel complex.

industrial projects in Apulia

tapping of water resources in Calabria

roads, telephones, port works and industry in Campania

and in other parts of the Mezzogiorno

In **Calabria**, the Bank advanced 34-2 million to the Cassa per il Mezzogiorno to finance a 10 600 hectare irrigation scheme, part of an ambitious programme, already funded for 18-7 million by the Bank in 1974, to exploit water resources for agriculture, industry and energy production. Finance was also provided for the improvement of telecommunications in Calabria and Basilicata, in the form of a loan for 24-8 million.

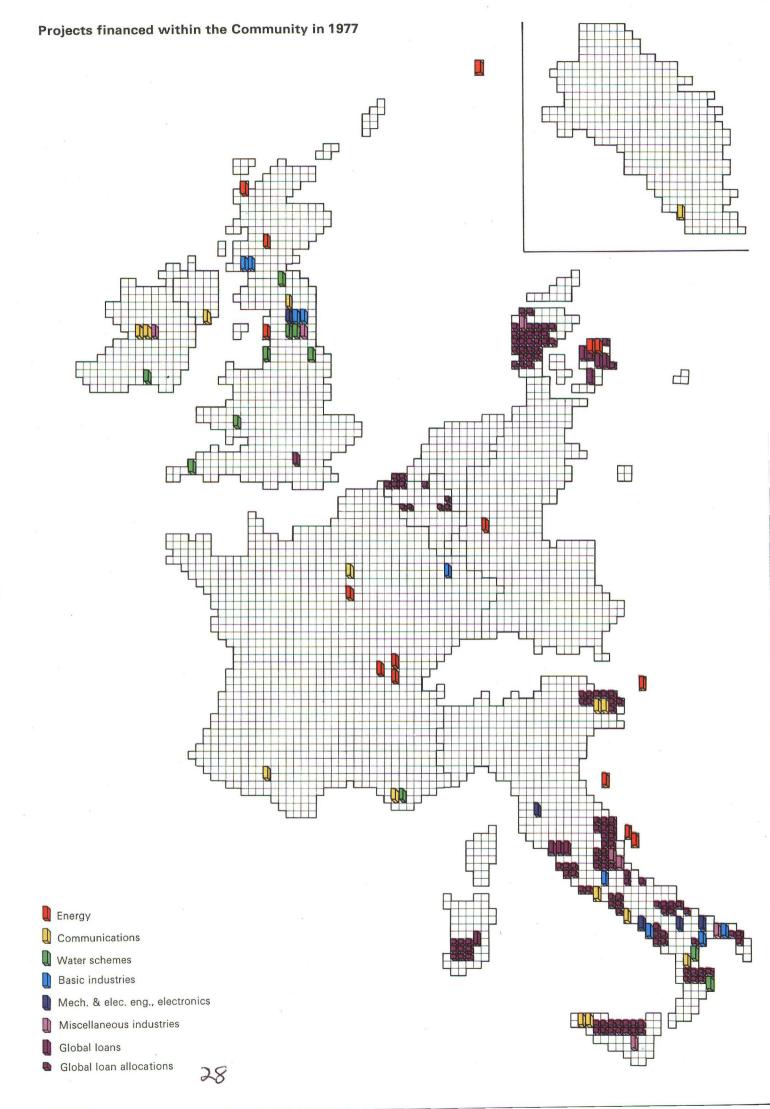
In **Campania**, four loans were granted, for an aggregate of 49.3 million. In Naples, the city's vital role as a hub of development in the Mezzogiorno will be enhanced by improvements to access roads and container port installations. In industry, some 1 400 jobs will be created directly in one of Italy's poorest areas by the construction in Avellino Province of a copper wire rod continuous casting and rolling mill and a bus coachwork plant.

In **Sicily**, loans totalling 36 million were channelled into extensions to the telephone system, the Palermo by-pass and construction of a plastic tubing plant at Caltagirone in Central Sicily.

In **Abruzzi**, the EIB granted two loans, one towards the construction of a float glass factory at San Salvo (23.8 million), and the other to finance the creation of a training centre for telecommunications engineers at l'Aquila (2.5 million).

In Latium and Molise, the Bank financed two reinforced concrete modules prefabrication plants, one at Ceprano and the other at Termoli.

In **Sardinia**, Credito Industriale Sardo (CIS) negotiated its fifth global loan with the Bank (6.9 million), for financing small and medium-scale ventures.



| financing 91 small and<br>medium-scale ventures   | This apart, the Bank granted three global loans totalling 42.7 million, to Istituto<br>Mobiliare Italiano, Banca Nazionale del Lavoro and ICIPU – Istituto di Credito per<br>le Imprese di Pubblica Utilità, the proceeds of which will be on-lent with EIB<br>approval for small and medium-scale industrial ventures throughout the Mezzo-<br>giorno.  |
|---|--|
|   | In 1977, credit drawn down from global loans financed the allocation of 37-7 million in support of 91 small and medium-scale ventures, involving a total investment of 91.4 million and the direct creation of an estimated 3 200 jobs. Distribution of the funds was as follows: Abruzzi and Sicily each received 5.5 million, for 14 ventures in both cases; Apulia received 4.6 million, for 11, Calabria 4 million (7), Sardinia 3.8 million (9), Campania 3.3 million (10), The Marches 2.8 million (6), Latium 2.5 million (7) and Basilicata and Molise 400 000 each. |
| telephones and roads in<br>the Friuli disaster area                                     | In Friuli, devastated by earthquakes in 1976, 5 million was drawn down from global loans to finance eleven ventures, in addition to which the Bank provided loans (47.2 million) to finance additional telephone installations and the Udine-Carnia motorway, where earthquake damage was made good and the completion of the road put in hand.  |
| in Ireland, 79 <sup>.</sup> 7 million for<br>infrastructure and<br>industrial buildings | Loans for regional development projects in <b>Ireland</b> totalled 79-7 million, used for financing infrastructure and industrial buildings. A further 26 million was advanced for improvements to telecommunications, in line with the 1973-1978 five-year plan, investments under which had already attracted four loans from the Bank, for a total of 87-2 million. A 20 million loan went in support of road schemes serving industrial and tourist centres, and a loan for 15-3 million financed a water supply scheme for Cork and its industrial areas.               |
|   | Together totalling 18.4 million, three loans were granted to public regional devel-<br>opment and industrial promotion agencies to finance construction of advance and<br>custom-built factories for sale or lease to promoters setting up in Ireland, and of<br>three landing strips to give access to factories located in the western part of the<br>country.   |
| in France, 76-7 million   | In France, loans for two infrastructure projects and an industrial venture offer-  |
| for a steelworks in<br>Lorraine   | ing regional benefits brought total lending for the year to 76.7 million. A loan for 19.6 million was granted towards the modernisation of the Sollac steelworks at Serémange, Moselle, as part of the restructuring programme for the Lorraine iron and steel industry. The other two loans contributed to the extension and modernisation  |
| telecommunications in the<br>South-West and irrigation in<br>the South-East             | of telecommunications in the Midi-Pyrénées region, and to the irrigation of 8 800<br>hectares and water supply schemes in Var and Bouches-du-Rhône. The latter project<br>forms part of the overall water resources utilisation scheme for Provence, funds for<br>which were previously advanced by the Bank in 1964 and 1969.   |
| in Denmark, funds for<br>industry   | Operations in <b>Denmark</b> showed a strong bias in favour of industry, which attracted 12.8 million of the 19.9 million loaned for projects of regional interest; 11.1 million of this took the form of four global loans, in addition to a 1.7 million loan for a biscuit factory in North Jutland.   |

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| and for an airport in<br>Greenland                                       | In addition, a loan for 7·1 million went to Greenland, where there is a pressing need to improve internal communications, to part-finance construction of an airport enabling STOL aircraft to serve the main towns.   |
|--|--|
|  | Two of the global loans were contracted with the Danish Government for crediting<br>to the Regional Development Board and the other two with the Finansierings-<br>instituttet for Industri og Håndværk. In three years, 47 allocations to small and<br>medium-scale ventures have been made from global loans for a total of 19.7<br>million in the development areas of Denmark, 12.9 million having been drawn<br>down in 1977 alone.   |
|  | Projects of interest to several Member Countries   |
| 493 8 million for projects<br>of interest to several<br>Member Countries | In 1977, the EIB granted finance totalling 493.8 million, or 35.2 % of all its lending<br>within the Community, towards investment benefiting several Member Countries<br>(see above, p. 22). These included 56.9 million for two projects in Italy already<br>cited for their regional interest.  |
| three quarters for<br>energy supplies                                    | More than three quarters of the total (374.6 million) went for projects serving to improve the Community's energy supplies: the bulk for nuclear investment (273.7 million) and the development of oil and gas deposits (83.4 million), although finance was also provided for equipment to permit continued coal-firing at two power stations (12.8 million) and for a gasline (4.7 million). Other loans were for roads (27 million) and telecommunications between Member Countries (59.7 million), anti-pollution installations (2.7 million) and the construction of a diesel engines factory in Italy (30 million), a joint venture between Italian and French backers to which reference has already been made in connection with its contribution to regional development in Apulia. |
| four nuclear<br>power stations   | In line with the Community's energy policy guidelines, the Bank supported the <b>nuclear sector</b> with credit for four power stations: Heysham (80 million) near Lancaster in North-West England, with a net capacity of 1 240 MW; Mülheim-Kärlich (28-4 million) near Koblenz, Rhineland Palatinate in West Germany (1 220 MW); and two plants in France: Dampierre-en-Burly, Central France (30 million), and the fourth stage of Bugey, Rhône-Alpes (27-4 million), each rated at 900 MW.   |
| Super-Phénix fast<br>reactor   | In addition, a loan for 50 million was granted towards the 1 200 MW Super-Phénix fast reactor, under construction at Creys-Malville, Rhône-Alpes by the NERSA company, which is backed by Electricité de France — EDF — its Italian counterpart ENEL and various electricity producers from Germany, Belgium, the Netherlands and the United Kingdom. The chief interest of this type of plant is a far lower specific consumption of uranium than other types of nuclear reactor.   |

Once fully on stream, these five nuclear plants will together generate some 33 TWh per annum of electricity, which is about the annual consumption of a population of 20 million. To produce the same amount of power by conventional plant

would use some 7.5 million tonnes of fuel oil: this gives a measure of the savings in petroleum imports that will be achieved by the Community.

the Eurodif uranium enrichment plant Another loan for 50 million went to part-finance the Eurodif gaseous diffusion uranium enrichment plant being contructed at Tricastin, Rhône-Alpes by a consortium of French, Italian, Belgian, Spanish and Iranian promoters. The rated capacity of this factory is 10.8 million kg USW (units of isotopic separative work, measured in kilos). When it comes into production — scheduled for 1981 — the plant will be large enough to meet the bulk of the requirements of Community power stations for enriched uranium.

A 7.9 million loan to finance expansion of three plants producing equipment for the nuclear sector, at Florence and Massa Carrara in Tuscany and Talamona in Lombardy, rounds off the list of operations under the heading of common interest.

Acting as agent for Euratom, the Bank, with the Commission, also signed contracts for loans to finance the Mülheim-Kärlich and Super-Phénix nuclear power stations, amounting to 73.3 million and 22.2 million respectively. These operations are managed by the Bank but they are accounted for off balance sheet in the Special Section (see p. 61) and are not included in the statistics of the Bank's activity.

and development of oil and gas deposits in the Adriatic and the North Sea Four loans were granted in support of the development of **oil and gas** resources within the Community or adjacent areas. These related to five small gasfields (39.3 million) in the Adriatic, off the coasts of Emilia Romagna and The Marches in Italy, and the Frigg Field (44.1 million) in the Norwegian sector of the North Sea. The development of this field, which straddles the border between the British and the Norwegian sectors of the North Sea, has already been financed on a number of occasions by the Bank. It is estimated that when in full production it could cover up to 6 % of the Community's natural gas requirements. A further loan (4.7 million) was also granted in support of increasing the capacity of the Trans-Austria Gasline which carries gas from the Soviet Union across Austria to the Community's pipeline system. This scheme attracted two loans from the EIB in 1973, for a total of 43.3 million. Although located outside the Community, it was possible to finance these last two projects, by virtue of special authorisations from the Board of Governors acting under Article 18 of the Bank's Statute.

Two loans were granted (12·8 million total) to finance conversion to coal-firing of a 255 MW unit of the Asnæs power station to the west of Copenhagen and the provision of anti-pollution equipment to cater for coal-firing at both Asnæs and Kyndby (West Zealand) power stations. Together, these two plants account for almost one fifth of Danish electricity production, and they will thus help to reduce the country's dependence on oil imports.

89.3 million for communications in the Community Three loans were made in respect of communications infrastructure within the Community; two, totalling 27 million, went to rebuild structures on the Udine-Carnia motorway in Friuli, Italy, and complete this road link, which forms part of the motorway grid connecting Italy with Germany via Austria. It has already been men-

Lending to industry amounted to 426.2 million u.a., or nearly one third of EIB financing within the Community in 1977. The iron and steel sector, where a substantial capital input was called for to aid modernisation and reorganisation, benefited more than any other; a number of schemes in the United Kingdom, Italy and France attracted close on 200 million. In industry as a whole there were 168 operations, including 133 credits for smaller ventures, two thirds of which were located in Italy and the remainder in Belgium and Denmark.

tioned for its regional interest. The third loan, for 59.7 million, helped to finance development of France's international telecommunications system. Completion of the project will give all subscribers in France access to the international STD system, as well as providing one third more international telex circuits.

Finally, in recognition of the Community's concern about pollution in the Mediterranean, the Bank granted a 2.7 million loan towards installations in the port of Fos, near Marseilles, for treating ballast water discharged by oil tankers and rinsing out their tanks.

#### Projects of sectoral interest

Certain sectors of industry in the Community are for various reasons facing difficulties that hold serious implications for many regions. Companies have to modernise and restructure, and some of the operations by the Bank have helped, if only indirectly, to bring about the requisite investment.

Projects financed in the motor (62.1 million) and chemicals (6.6 million) industries in the handicapped areas of Southern Italy, for instance, featured in the restructuring, modernisation and relocation programmes devised for key sectors. Similarly the considerable sums advanced by the Bank for infrastructure, particularly water schemes in the old-established industrial areas of the United Kingdom (225 million), helped to improve the whole context in which industry operates and to foster the emergence of new activities.

The whole of the Bank's lending in support of investment in the British, Italian and French iron and steel industries (197.5 million) (<sup>1</sup>) was in practice related to modernisation and restructuring projects, even though they were financed in consideration of their regional interest.

#### Sectoral breakdown

marked upturn in industrial lending

Financing of **industrial** investment rose by about 43 % in 1977, and totalled 426-2 million, or 30-4 % of the finance advanced within the Community (see Table 3, p. 34). Heading the list of sectors by far was metal production and semiprocessing, mainly with loans for modernising and restructuring major iron and steel undertakings in the United Kingdom, Italy and France. Some way behind came motor vehicles, mechanical engineering, glass production and chemicals. In various other sectors a considerable number of ventures were financed, although for smaller amounts, generally through allocations from global loans. Almost one fifth of all funds advanced in this form, for instance, went to the food manufacturing industry. A new departure for the Bank was the provision of finance for the construction, in Ireland, of industrial buildings designed to help investors, especially from abroad, to install themselves and get into production.

(1) Including 33-9 million lent to BSC for projects which, strictly speaking, are outside the steel industry but linked closely to it.

support for industrial modernisation and restructuring

### Table 3: Financing provided within the Community in 1977 Sectoral breakdown

|   |     |   | Nur                        | nber                                   |          |  | Amount (million           | u.a.)  |       |   |
|---|-----|---|----------------------------|--|----------|--|---------------------------|--|-------|---|
| Sector  |     | Total                                       | of which g<br>loan allocat | obal<br>ions                           |          | Total  | of which g<br>Ioan alloca | lobal<br>tions                                       | %     | of total  |
| Energy, communications and other infrastructure (1)   | 46  | <u> </u>                                    |                            |  | 975·1    |  |                           |  | 69·6  |   |
| Energy  | 16  |   |                            |  | 379.4    |  |                           |  | 27-1  |   |
| Production<br>Nuclear<br>Thermal power stations<br>Development of oil and natural gas   |     | 13<br>6<br>2                                |                            |  |          | 361·9<br>2 <i>65·7</i><br>12·8   |                           |  |       | 25·8<br>19·0<br>0·9   |
| deposits<br>Transmission<br>Power lines   |     | 5<br>3<br>2                                 |                            |  |          | 83·4<br>17·5<br>12·8   |                           |  |       | 5.9<br>1.3<br>0.9   |
| Gaslines and oil pipelines  |     | 1   |                            |  |          | 4·7  |                           |  |       | 0.3   |
| Communications<br>Transport<br><i>Railways</i><br><i>Roads</i><br><i>Shipping and inland waterways</i><br><i>Air transport</i><br>Telecommunications  |     | 9<br>1<br>5<br>2<br>1<br>7                  |                            |  | 310-0    | 96·4<br><i>11·0</i><br><i>68·7</i><br><i>9·6</i><br><i>7·1</i><br>213·6          |                           |  | 22·1  | 6∙9<br><i>0∙8</i><br><i>4∙9</i><br><i>0∙7</i><br><i>0∙5</i><br>15∙2 |
| Water   | 14  |   |                            |  | 285.7    |  |                           |  | 20.4  |   |
| Agricultural development<br>Water catchment, treatment and supply   |     | 2<br>12                                     |                            |  | :        | 61∙1<br>224∙6  |                           |  |       | 4∙4<br>16∙0   |
| Industry, agriculture and services  | 169 |   | 133                        |  | 426·2    |  | 57-8                      |  | 30.4  |   |
| Industry ( <sup>2</sup> )   | 157 |   | 122                        |  | 420·0    |  | 54·0                      |  | 30.0  |   |
| Mining and quarrying*<br>Metal production and semi-processing*<br>Construction materials*<br>Woodworking<br>Glass and ceramics<br>Chemicals*<br>Metalworking and mechanical<br>engineering<br>Motor vehicles, transport equipment                 |     | 1<br>16<br>14<br>8<br>3<br>9<br>24<br>6     |                            | 1<br>9<br>12<br>8<br>1<br>7<br>20<br>3 |          | 1-7<br>171-6<br>8-2<br>2-3<br>30-0<br>20-1<br>41-3<br>55-8                       |                           | 1.7<br>4.3<br>4.8<br>2.3<br>0.2<br>3.1<br>8.5<br>1.0 |       | 0.1<br>12.2<br>0.6<br>0.2<br>2.1<br>1.4<br>2.9<br>4.0               |
| Electrical engineering, electronics<br>Foodstuffs<br>Textiles and leather<br>Paper and pulp*<br>Rubber and plastics processing<br>Other<br>Building – civil engineering<br>Industrial estates and buildings<br>Unallocated amount of global loans |     | 7<br>29<br>7<br>4<br>10<br>4<br>3<br>3<br>9 |                            | 5<br>7<br>28<br>7<br>4<br>8<br>4<br>3  |          | 3.9<br>13.2<br>3.1<br>3.2<br>11.2<br>1.5<br>1.0<br>18.4<br>33.5 ( <sup>3</sup> ) |                           | 3.9<br>3.1<br>3.1<br>3.2<br>3.9<br>1.5<br>1.0        |       | 0.3<br>0.9<br>0.2<br>0.2<br>0.8<br>0.1<br>0.1<br>1.3<br>2.4         |
| Agriculture, forestry, fishing  | 6   |   | . 6                        |  | 1.9      |  | 1.9                       |  | 0.1   |   |
| Services<br>Tourism<br>Other services   | 6   | 1<br>5                                      | 5                          | 1<br>4                                 | 4∙3      | 0·3<br>4·0   | 1.9                       | 0·3<br>1·6   | 0.3   |   |
| Grand Total   | 215 |   | 133                        |  | 1 401 .3 |  | 57.8                      |  | 100.0 |   |

Replaces 'Infrastructure' heading in previous Annual Reports without affecting sub-categories.
 Of which basic industries (marked with an asterisk): 204.8 million.
 Difference between the sum of the 9 global loans granted in 1977 (91.3 million) and the sum of allocations from current loans approved during the year (57.8 million).

especially for small and medium-scale industrial ventures **Global loans** showed vigorous new growth in 1977, rising from 61.2 million to 91.3 million. Contracts were signed with intermediary institutions in Italy, the United Kingdom and Denmark, giving scope for providing many small and medium-scale ventures with credits of from 50 000 to 4 million.

There was equally an appreciable surge in demand for this type of funding during the year, with 133 small and medium-sized ventures receiving 57.8 million, compared with 86 allocations for a total of 47.5 million in 1976. About two thirds were in Italy and the remainder divided between Denmark and Belgium, where further funds were drawn down from a global loan granted in 1976. The increase in the number of allocations was greater than the overall rise in volume; the average allocation dropped from 550 000 u.a. to 430 000, which reflects the heavier concentration on smaller ventures. Four fifths of the sub-loans in fact went to independent firms employing less than 500 people.

The point to be made here is that the chief benefits of operations of this kind reside in their contribution to regional development, by expanding the number and range of industrial activities in labour-intensive sectors. The investment so financed in 1977 should help directly to create some 4 100 jobs, at an average investment cost per job created of 35 000 units of account, compared with 94 000 for larger industrial projects.

#### rate of lending for energy projects remains high

Lending for **energy** projects remained almost exactly at the 1976 level, at 379.4 million compared with 376.5 million. This accounted for 27 % of all financing within the Community. The bulk of the funds went for investment in power stations and the development of oil and gas deposits, already described in the section on projects of common interest to several Member Countries.

finance for water schemes doubles

**Infrastructure of all kinds** attracted finance totalling 595.7 million, or 42.5 % of all funds advanced over the year, with water schemes and telecommunications heading the list. Lending in support of **water** supplies, drainage and effluent treatment projects and **agricultural development** schemes more than doubled in 1977, to total 285.7 million. In many regions, especially in Italy and the United Kingdom, water schemes are a prerequisite for any development programme of more than minor importance. Similarly the two agricultural development projects financed in South-East France and Calabria follow guidelines for the solution of agricultural problems in the Mediterranean area. **Telecommunications**, the inadequacy of which continues to inhibit development in some regions, attracted finance totalling 213.6 million, while loans for **transport** infrastructure (96.4 million) were again important.

### Breakdown by country

Bank lending continued in 1977 to be concentrated very largely in those countries most severely affected by regional problems: Italy, the United Kingdom and Ireland, which between them accounted for 71 % of all credit advanced, while the volume of financing for nuclear plants in France was such that overall lending in that country showed a marked upturn.

More than 25% of Bank lending -374.6 million u.a. — was channelled into projects serving to improve and diversify Community energy supplies, chiefly through exploiting oil and natural gas resources in the North Sea and the Adriatic and through developing the nuclear sector. Four power stations were financed in the United Kingdom, Germany and France. The Bank also provided backing for two other projects based in France, but of European importance : the Super-Phénix fast breeder reactor and the Eurodif uranium enrichment plant, both the outcome of close international cooperation.

> In Germany and the Benelux countries, the number of promoters seeking funds from the Bank was limited by the low level of domestic rates, in comparison with those on the international capital markets where the EIB raises a large part of its resources. At the same time, borrowers in countries with weak currencies, in particular private borrowers, hesitated to take on loans in foreign currencies, and this also slowed down the demand for Bank loans. Measures to cover exchange risks were however adopted late in 1977 by the United Kingdom Government, as they had been in Italy some years ago.

489.6 million for projects in the United Kingdom For the second year running, the **United Kingdom** received the largest volume of finance from the Bank: 489.6 million ( $\oint$  320.8 million), or 34.9 % of all lending within the Community, compared with 417.6 million in 1976. Loan applications came without exception from the public sector and from nationalised undertakings, the exchange risk on whose borrowings is borne by the Treasury. The National Water Council, for instance, received close on 180 million u.a., and the British Steel Corporation 147.8 million.

**425.7 million in Italy,** half for industry within the Community. Of these funds, 83 % went for projects located in the Mezzogiorno, the exceptions being reconstruction works in Friuli and improvements to the country's energy supplies.

marked expansion in France There was a 60.1 million increase in finance for projects in France, bringing the total for the year to 296.5 million (Ffrs 1 659.1 million), or 21.2 % of lending within the Community. Much of the increase (157.4 million) could be attributed to the financing of a number of nuclear projects of common interest, two of which (Eurodif and Super-Phénix) involved international cooperation on a major scale.

in Ireland Bank activity in Ireland continued to follow a rising trend, having moved from 37.7 million in 1975 to 57.4 million in 1976, to reach the figure of 79.7 million  $(\pounds Ir 52.1 \text{ million})$  in 1977. These funds were used entirely for the provision of basic equipment of signal importance for the development of various regions of the country.

and in Denmark Lending for projects in Denmark showed a noteworthy rise, from 9.1 million to 32.7 million (Dkr 223.4 million), over a third of which in the form of global loans.

In Germany, only one loan was granted in 1977. This was for 28.4 million (DM 74.9 million) in support of a nuclear power station.

No new finance contracts were signed in the **Benelux** countries, although in Belgium 11 allocations for small or medium-scale industrial ventures were approved, for a total of 7.2 million, from a global loan granted in 1976 to Société Nationale de Crédit à l'Industrie.

Finally, the Bank granted loans for two projects located **outside the Community**, one in Austria and the other in the Norwegian sector of the North Sea, by virtue of their contribution to the Community's energy supplies (48.8 million).

# Table 4: Financing provided within the Community in 1977 and from 1958 to 1977

Breakdown by project location

|  |        |                    | 1977          |        | 1958               | 3-1977 (¹)    |
|--|--------|--------------------|---------------|--------|--------------------|---------------|
| Location                               | Number | Amount<br>(m u.a.) | % of<br>total | Number | Amount<br>(m u.a.) | % of<br>total |
| Member Countries                       |        |                    |               |        |                    |               |
| Belgium                                |        | —                  | —             | . 9    | 112.0              | 1.5           |
| Denmark                                | 8      | 32.7               | 2.3           | 24     | 85.9               | 1.2           |
| Germany                                | 1      | 28.4               | 2.0           | 73     | 793·5              | 10.7          |
| France                                 | 9      | 296.5              | 21.2          | 109    | 1 449 3            | 19·6          |
| Ireland                                | 6      | 79.7               | 5.7           | 21     | 243.8              | 3.3           |
| Italy                                  | 32     | 425.7              | 30-4          | 320    | 3 039 3            | 41-0          |
| Luxembourg                             |        | —                  |               | 3      | 9.0                | 0.1           |
| Netherlands                            |        |                    |               | 9      | 105.2              | 1.4           |
| United Kingdom                         | 23     | 489·5              | 34.9          | 77     | 1 458.3            | 19.7          |
| Non-Member Countries (2)               | 3      | 48.8               | 3∙5           | 6      | 110.5              | 1.5           |
| Total                                  | 82     | 1 401 .3           | 100.0         | 651    | 7 406.8            | 100.0         |
| (of which guarantees) ( <sup>3</sup> ) | (—)    | ()                 | ()            | (12)   | (228·2)            | (3.1)         |

(1) See note 4 to Table 2, page 25.

(2) Loans made in accordance with the second paragraph of Article 18 (1) of the Bank's Statute empowering the Board of Governors to authorise the Bank to contribute towards financing projects outside, but in the interest of, the Community.

1

(3) Of which Germany - 118-8 million; Italy - 90-2 million; Netherlands - 16-5 million; France - 2-7 million.

## **Operations outside the Community**

mounted its first operation in Yugoslavia.

170.2 million for development cooperation Loans from the Bank's own resources came to 152 million, while special operations, which were restricted to risk capital financing under the Lomé Convention and the Council Decision concerning the OCT, amounted to 18.2 million. In Turkey, further credit was disbursed from global loans already concluded.

The increase in lending from the Bank's own resources could be ascribed to con-

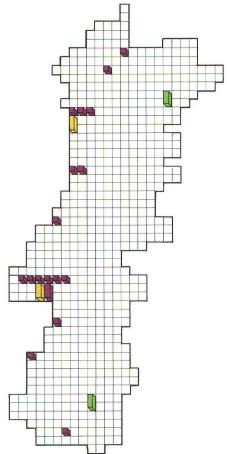
tinued operations in the ACP countries and Portugal, and to the fact that the EIB

of which 152 million from the Bank's own resources

#### Projects financed in Portugal in 1977

Communications

- Water schemes
- Global loans
- Global loan allocations



# Portugal

The granting of five loans for a total of 60 million used up the balance of the 150 million set aside as exceptional emergency aid late in 1975. This was drawn from the Bank's own resources and carried an interest subsidy financed out of the Community budget.

Loans for 8 million and 16 million respectively helped to finance works to extend and modernise the ports of Lisbon, where a cargo and passenger wharf was reconstructed, and Leixoes (Oporto), where a second dock and container wharf are under construction.

In the agricultural sector, the Bank advanced 27 million for two irrigation and water supply schemes, complemented by extension programmes. The two areas developed — one in the north and the other in the Southern Alentejo — together cover some 10 000 hectares, supporting a farming population of 45 000, whose job prospects and standard of living will be improved. These projects will moreover help to limit rising food imports.

Lastly, a second global loan for 9 million was granted to the Banco de Fomento Nacional (Portuguese National Development Bank) to finance small and mediumscale ventures in industry and tourism. The funds placed at the disposal of this bank under a first global loan in 1976 (15 million) were used up in 1977, with the drawing down of credit totalling 11 million, benefiting 17 ventures. These represented every kind of sector, ranging from mechanical engineering to the construction industry, food manufacturing, etc. and will lead to the direct creation of over 1 860 jobs as well as safeguarding many others.

### Turkey

A number of allocations were made from global loans contracted in 1975 and 1976, with credit totalling 3.6 million disbursed in support of seven smaller industrial ventures through the intermediary of SYKB (Industrial Development and Credit Bank). In 1977, this helped to finance investment in the mechanical engineering, metal processing, construction materials, chemicals and food manufacturing sectors. In addition approval was given for the first allocation from the

Table 5: Financing provided outside the Community in 1977 and from1963 to 1977

Breakdown by project location

|                             |            |                    | 1977           |                                | 1963-1977 ( <sup>1</sup> ) |
|-----------------------------|------------|--------------------|----------------|--------------------------------|----------------------------|
| Location                    | Number     | Amount<br>(m u.a.) | % of total     | Amount<br>Number (m.u.a.)      | % of total                 |
| Ordinary                    |            |                    |                |                                |                            |
| operations                  |            |                    |                |                                |                            |
| Greece                      |            |                    |                | 22 116·4                       | 10-6                       |
| Portugal                    | 5          | 60·0               | 35.2           | 9 150.0                        | 13.6                       |
| Turkey                      | 0          | 000                | 552            | 2 25.0                         | 2.3                        |
| Yugoslavia                  | 1          | 25.0               | 14.7           | 1 5.0                          | 2.3                        |
| ACP-OCT                     | 14         | 67.0               | 39.4           | 54 254.6                       | 23.2                       |
| Cameroon                    | 2          | 4.7                | 2.8            | 12 35.4                        | 3.2                        |
| Congo                       | 2          | 47                 | 20             | 1 9.0                          | 0.8                        |
| Ivory Coast                 | 4          | 21.6               | 12.7           | 14 72.8                        | 6.6                        |
| Gabon                       |            | 210                |                | 4 4.4                          | 0.4                        |
| Ghana                       |            |                    | _              | 1 10.0                         | 0.9                        |
| Upper Volta                 |            |                    |                | 1 .0.5                         | 0·1                        |
| Mauritius                   | 1          | 3.0                | 1.8            | 3 6.7                          | 0.6                        |
| Kenya                       | 4          | 25.9               | 15.2           | 5 27.9                         | 2·5                        |
| Malawi                      | 2          | 9.5                | 5.6            | 2 9.5                          | 0.9                        |
| Mauritania .                |            |                    |                | 1 11.0                         | 1.0                        |
| Senegal                     |            | _                  |                | . 2 3.9                        | 0.4                        |
| Togo                        | 1          | 2.3                | 1.3            | 3 22.3                         | 2.0                        |
| Zaire                       |            |                    |                | 3 34.2                         | 3.1                        |
| New Caledonia               |            | <u></u>            |                | 2 7.0                          | 0.6                        |
| Total                       | 20         | 152-0              | 89-3           | 88 571-0                       | 52.0                       |
| Special                     |            |                    |                |                                |                            |
| operations (2)              |            |                    | ,              |                                |                            |
| Turkey                      |            |                    |                | 55 363-7                       | 33·1                       |
| ACP-OCT (3)                 | 11         | 18·2               | 10.7           | 58 164.1                       | 14-9                       |
| Cameroon                    |            |                    |                | 7 26.2                         | 2.4                        |
| Congo                       |            | _                  |                | 3 6.7                          | 0.6                        |
| Ivory Coast                 | 1          | 0.3                | 0.5            | 12 37.9                        | 3.4                        |
| Benin                       |            |                    |                | 1 3.3                          | 0.3                        |
| Gabon                       | —          |                    |                | 3 10.3                         | 0.9                        |
| Ghana                       |            |                    |                | 1 2.0                          | 0.5                        |
| Upper Volta                 |            |                    |                | 3 9.5                          | 0.9                        |
| Kenya                       | 1          | 1.1                | 0.6            | 1 1·1                          | 0.1                        |
| Madagascar                  |            |                    | <del>~ .</del> | 1 1.9                          | 0.5                        |
| Malawi                      | 1          | 1.0                | 0.6            | 1 1.0                          | 0.1                        |
| Mauritania                  |            |                    |                | 1 2.7                          | 0.5                        |
| Rwanda                      | 1          | 3.0                | 1∙8            | · 1 3·0                        | 0.3                        |
| Senegal                     |            |                    |                | 3 6.5                          | 0.6                        |
| Tanzania                    | 2          | 7.4                | 4.3            | 2 7.4                          | 0.7                        |
| Chad                        |            |                    | <u> </u>       | 2 8.7                          | 0.8                        |
| Togo                        | 2          | 3.3                | 1.9            | 3 5-3                          | 0.5                        |
| Zaire                       | 2          | 1.2                | 0.7            | 4 16·0                         | 1.4                        |
| Surinam<br>Netherlands Anti |            |                    |                | 1 1.9                          | 0.2                        |
| Caribbean                   | 1 nes      | <u> </u>           | 0.6            | 1 4·4<br>1 1·0                 | 0·4<br>0·1                 |
| New Caledonia               | I          | 1.0                | 0.0            | 2 3.4                          | 0.3                        |
| Réunion                     |            | ·                  |                | 2 2.8                          | 0.3                        |
| Guadeloupe                  |            |                    |                | 1 0.7                          |                            |
| Martinique                  | _          |                    | _              | 1 0.6                          |                            |
| Total                       | 11         | 18-2               | 10.7           | 113 527-8                      | 48.0                       |
| (of which risk capit        | al         |                    |                |                                | ······                     |
| operations)                 | (11)       | (18·2)             | (10.7)         | (21) (40.9)                    | (3·7)                      |
| Grand Total                 | 31         | 170.2              | 100.0          | 201 1 098-8                    | 100.0                      |
| (1) See note 4 to Table     | 2, page 25 | ō,                 |                | Mambar States directly (Turkey |                            |

(1) See note 4 to Table 2, page 25.
 (2) Operations on special conditions financed from the resources of Member States directly (Turkey) or through the intermediary of the European Development Fund (ACP-OCT) and accounted for in the Bank's Special Section.
 (3) See Table 13 for the breakdown of operations according to type of financing and the Convention to which they relate.

global loan granted to the Turkish Government in 1976 for funding preinvestment expenditure. This was used to part-finance feasibility studies of a second crossing of the Bosporus.

#### Yugoslavia

first loan to Yugoslavia Following the authorisation given by the Board of Governors for the granting in Yugoslavia of 50 million units of account from the Bank's own resources, the EIB provided its first loan in that country, for 25 million, to finance high-voltage interconnections between the electricity grids of the Yugoslav republics, and connections with the Italian and Greek networks, making the project in question a matter of common interest to Yugoslavia and the Community.

# African, Caribbean and Pacific States (ACP) (<sup>1</sup>) and Overseas Countries and Territories (OCT)

In 1977 the Bank mounted 25 financing operations for a total of 85.2 million in support of 19 projects located in nine countries in Africa and the Caribbean. These included fourteen loans totalling 67 million using the Bank's own resources, which attracted a 3 % interest subsidy borne by the European Development Fund (EDF), and eleven risk capital financing operations for a total of 18.2 million, also using the resources of the EDF. Since the Lomé Convention came into force on 1 April 1976, the Bank has made 37 advances of funds, for a grand total of 146.8 million, consisting of 19 loans from its own resources for 108.4 million and 18 risk capital operations, for 38.4 million.

Risk capital has been employed by the Bank in two ways. It can be used to finance the purchase of shares in enterprises to increase their equity base. These purchases may be direct, that is, by the Bank on behalf of the Community, or indirect, that is, through the ACP State in question or a national development agency. Alternatively, risk capital may be contributed as quasi-capital, channelled through an ACP government or financial institution in the form of subordinated or conditional loans. Risk capital has on a number of occasions financed projects for which the Bank has also granted ordinary loans. The medium is so diverse and the terms and conditions so flexible that it can be tailored to individual projects and can accommodate all manner of financing needs, notably in the least developed ACP countries.

27 million for industrial projects in Kenya

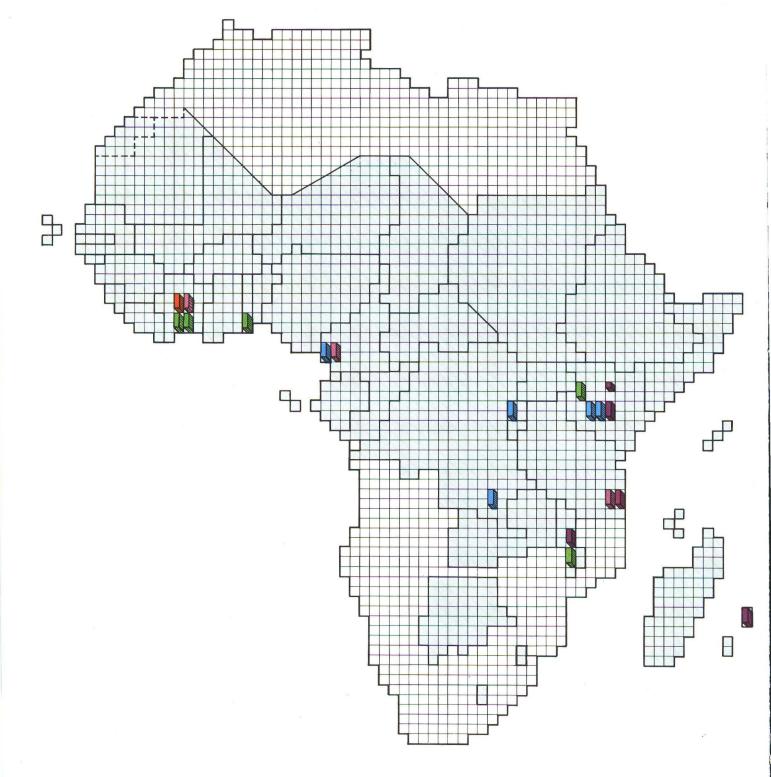
85.2 million in the ACP

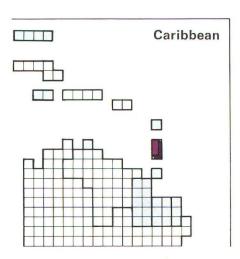
States and the Caribbean

In Kenya, total lending came to 27 million (25.9 million from the Bank's own resources and 1.1 million as risk capital):

(i) 12 million for the South Nyanza Sugar Company Ltd, towards construction of a 60 000 tonnes per annum sugar factory. This project, also financed by the World Bank, the African Development Bank and the East African Development Bank, will help to cut back imports as well as create 8 000 jobs;

<sup>(1)</sup> Africa: Benin, Botswana, Burundi, Cameroon, Cape Verde Islands, Central African Empire, Chad, Comoro State, Congo, Equatorial Guinea, Ethiopia, Gabon, the Gambia, Ghana, Guinea, Guinea-Bissau, Ivory Coast, Jibuti, Kenya, Lesotho, Liberia, Madagascar, Malawi, Mali, Mauritania, Mauritius, Niger, Nigeria, Rwanda, Sao Tomé and Principe, Senegal, Seychelles, Sierra Leone, Somalia, Sudan, Swaziland, Tanzania, Togo, Uganda, Upper Volta, Zaire, Zambia; Caribbean: the Bahamas, Barbados, Grenada, Guyana, Jamaica, Surinam, Trinidad and Tobago; Pacific: Fiji, Papua-New Guinea, Tonga, Western Samoa.





# Projects financed in the ACP-States and the OCT in 1977



(ii) 7 million for the Kenya Furfural Company Ltd (a 5.9 million loan from EIB own resources, plus a 1.1 million contribution to risk capital to finance acquisition by the Bank of a holding in the company's capital on behalf of the EEC). Furfural, which is used in the manufacture of certain lubricating oils, while its derivative, furfuryl alcohol, is used in precision casting processes, is extracted from maize husks, which hitherto have had no commercial value. Production will be exported in its entirety and 300 jobs created;

(iii) 3 million for the East African Portland Cement Company Ltd, to part-finance expansion of its cement plant near Nairobi, raising capacity from 250 000 tonnes per annum to 375 000;

(iv) 5 million for the Industrial Development Bank (IDB) to finance small and medium-scale industrial ventures. This was the second global loan to Kenya, 2 million having been advanced in this form in 1976 to the Development Finance Company of Kenya Ltd.

In the lvory Coast, four projects received a total of 21.9 million (21.6 million from the Bank's own resources and 300 000 in the form of risk capital):

(i) 11 million for Société Energie Electrique de Côte d'Ivoire for the installation of an electricity dispatching and monitoring centre and the erection of a high-voltage power line to transmit hydroelectricity to the Abidjan area;

(ii) 7.5 million for the state-owned Palmindustrie, towards construction of a palm and coconut oil mill to make fuller use of agricultural resources in the lvory Coast, directly creating 200 jobs;

(iii) 1.7 million for Société Immobilière de la Lagune, to finance construction of a 288-room hotel in the centre of Abidjan, to be run by the Novotel chain, over 300 jobs being directly created;

(iv) 1.7 million for Société Ivoirienne de Coco Râpé, including 300 000 risk capital to finance purchase of a holding in the company by the Bank on behalf of the EEC. The funds will go for construction of a factory employing 260 people and exporting 7 500 tonnes of desiccated coconut per annum to Europe.

10.5 million in Malawi

finance for upgrading

industrial ventures

local resources and for small

In Malawi, three operations were mounted for a total of 10.5 million:

(i) two for the Dwangwa Sugar Corporation, one for 6.5 million from the Bank's own resources, and the other for 1 million in the form of a risk capital holding in the company, with the EIB acting as trustee for the EEC. The funds are to be used for the development of a sugar plantation and construction of a sugar mill. Co-financed by the International Finance Corporation and Deutsche Gesellschaft für Wirtschaftliche Zusammenarbeit, this project will create about 3 000 jobs in the central province of the country;

(ii) a global loan for 3 million from the Bank's own resources to the Investment and Development Bank of Malawi (Indebank) to part-finance small and mediumscale industrial ventures.

21.9 million for energy, tourism and industry in the Ivory Coast

43-44

Outside the Community financing operations funded from the EIB's own resources rose to 152 million, with special operations running to 18.2 million. The Bank launched 25 operations for a total of 85.2 million in Africa and the Caribbean in support of 19 projects. Some of these help to exploit local natural resources: ores, agricultural.commodities, hydro potential and tourist attractions; others assist the growth of small and medium-scale industries. A total of 60 million was provided for projects in Portugal; a first loan for 25 million was made in Yugoslavia.

#### 7.4 million in Tanzania

In Tanzania, two risk capital operations were mounted, together totalling 7.4 million :

(i) a conditional loan for 4.9 million to finance the purchase by the National Development Corporation of 40% of the capital of a canvas mill to be built at Morogoro. This will reach full production in 1983, at around 8.8 million square metres of fabric per annum, over half of which will go into manufacture of products for the home market. Funds for this project were also put up by the European Development Fund, and about 700 jobs will be directly created;

(ii) the purchase by the Bank, in the sum of 2.5 million, of convertible bonds of the Tanganyika Development Finance Company Ltd (TDFL). With Bank approval, the funds placed at the disposal of this concern will be used to finance a range of smaller industrial ventures throughout the country.

5.6 million in Togo

a cement works and a

hotel in Cameroon

In Togo, funds totalling 5.6 million were advanced in three operations to Société Nationale pour le Développement de la Palmeraie et des Huileries:

(i) one loan for 2.3 million from the Bank's own resources;

(ii) two conditional loans using risk capital, one for 3.2 million to subscribe part of an increase in the company's capital in the name of the EEC, and the other for 100 000 to finance a technical assistance contract.

The project in question centres on the construction of a palm oil mill at Agou in the uplands and a storage facility at the port of Lomé. This gives an industrial dimension to a programme for laying out selected oil palm plantations, implemented with Community aid and the financial backing of the Togo Government between 1970 and 1976. The oil mill will give employment to about 125 people.

Two loans were granted in Cameroon. Together amounting to 4.7 million, these were drawn from the Bank's own resources:

(i) the first, for 2.7 million, went to Société Hôtelière du Littoral, to finance construction of a 297-room hotel at Douala, to be run by the Novotel chain, which should require 285 staff;

(ii) the second was for 2 million, advanced to Cimenteries du Cameroun in support of modifications to its cement works at Figuil in the North and its clinker-grinding plant at Bonabéri near Douala to cater for a prospective increase in cement requirements in Cameroon and Chad.

Both these projects also attracted finance from the French Caisse Centrale de Coopération Economique.

basic industry in Rwanda In Rwanda, a 3 million subordinated loan out of risk capital was granted to Société des Mines du Rwanda to part-finance a smelter for tin ore (cassiterite) which is at present exported as concentrate.

and in Zaire

In Zaire, Société Financière de Développement (SOFIDE) received two injections of risk capital, the first in the form of a subordinated loan for 1.1 million to enable it to part-finance expansion of a cement works at Shaba, and the second as the subscription by the Bank on behalf of the EEC to shares worth about 100 000 in SOFIDE, at the time of its most recent capital increase.

global loans in Mauritius

and in the Caribbean T

In Mauritius, the Bank granted a global loan for 3 million from its own resources to the Development Bank of Mauritius (DBM) to finance small and medium-scale ventures in industry and tourism.

To complete the picture, a conditional loan for 1 million out of risk capital was granted to the Caribbean Investment Corporation (CIC), which will deploy the funds in the purchase of holdings in industrial, agro-industrial and tourist undertakings in the least developed of the member countries of the Caribbean Community (CARICOM).

Under the Lomé Convention, the Bank is also responsible for the collection of debt service on special loans granted from EDF resources, which are appraised and managed by the Commission. In 1976 and 1977, but largely in the latter year, 148.8 million were committed (146.9 million in the ACP countries and 1.9 million in the OCT) out of a total of 469.9 million earmarked for this purpose. These operations do not figure in EIB statistics.

## **Operations between 1958 and 1977**

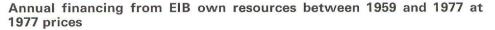
Since its inception in 1958, the European Investment Bank has signed 852 finance contracts for a total of 8 505.6 million units of account at current prices, or some 12 000 million at 1977 prices (<sup>1</sup>), corresponding to an average contribution of 21.6 % to the total cost of the fixed investment (<sup>2</sup>) for which the Bank has provided long-term finance and which amounted to around 57 000 million at 1977 prices. Projects within the Community have attracted around 10 000 million (7 406.8 million at current prices) or 87.1 % of the total. The funds have helped to finance investment totalling about 47 000 million at 1977 prices which in turn was expected to create directly 170 000 jobs and safeguard a further 65 000.

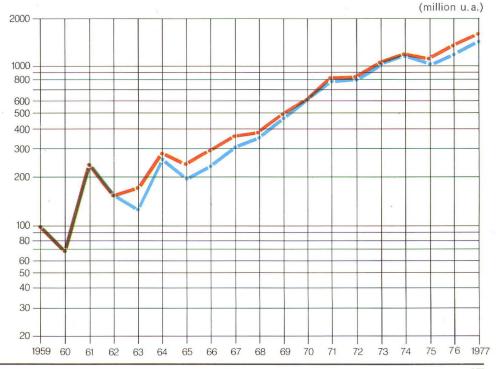
Trends in annual Bank activity are shown in the graph on page 18 and that below. The tables on pages 2, 4 and 9 give a breakdown of financing up to and including 1977 according to economic policy objective, project location and sector.

Details of the Bank's activity since its establishment are described in the brochure published on the occasion of its twentieth anniversary (<sup>3</sup>). The following paragraphs deal only with financing in Member Countries since enlargement of the Community in 1973 and summarise operations under the various financial cooperation agreements with non-Community countries.

(1) Constant price evaluations are based on national price indices derived from gross fixed capital formation, adjusted to take account of indexed changes in the rates for converting national currencies into units of account.
(2) This represents the total amount of fixed investment in respect of all projects backed by the Bank, calculated from data used in establishing the promoters' financing plans when the Bank's Board of Directors approved the relevant financing operations.

(<sup>3</sup>) Obtainable on request.



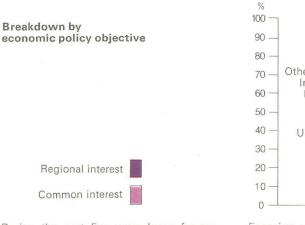


Loans in Member and non-member Countries

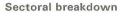
Loans in Member Countries

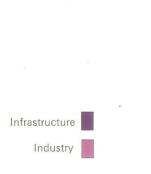
### **Operations within the Community** (1973 - 1977)

Between 1973 and the end of 1977 the EIB provided loans and guarantees within the Community for a total of 4951.3 million at current prices, amounting to two thirds of the sum total of financing operations in Member Countries over its 20 years of activity.



During the past five years loans for projects offering regional benefits have more than doubled, showing an average increase at 1977 prices of around 12 % and accounting for over two thirds of all EIB

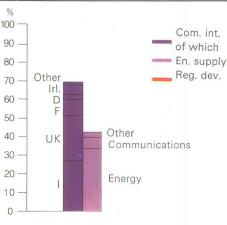




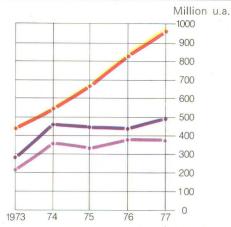
Notwithstanding the difficult economic situation and the sluggishness of investment since 1974, EIB financing of industrial projects came to 1 444 million for the whole of this period, or close on 30 % of all loans and guarantees provided. This includes 154 individual loans, mostly for



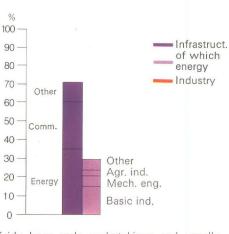
The breakdown of financing by country reveals a marked concentration of projects in Italy, the United Kingdom and Ireland where regional problems are most acute.



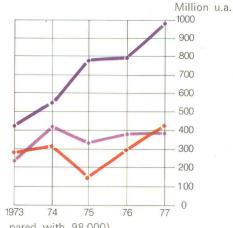
financing operations within the Community. The bulk of the funds advanced for projects of benefit to several Member Countries supported capital investment helping to improve the Community's energy supplies, in-



vestment which remains at a high level after its sharp upturn in 1974. Credit for the installation of nuclear plant totalled 769.3 million, or close on half of all finance for energy between 1973 and 1977.

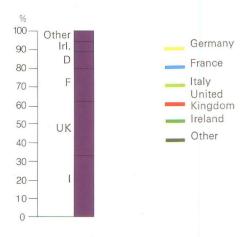


fairly large-scale undertakings and usually in basic industries, and 572 allocations from global loans in support of small and mediumscale industrial ventures in a wide range of sectors, on average four times as labourintensive as larger projects (27 000 units of account invested per job created, com-

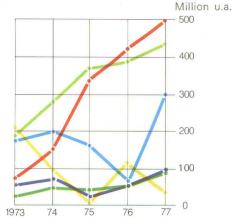


pared with 98 000).

Much of the Bank's lending within the Community is for investment in the energy sector, in transport and telecommunications infrastructure and, to an increasing extent, water schemes. This is largely because of their high unit costs.



Support for projects to improve the Community's energy supplies, mainly by tapping oil and gas resources in the North Sea and



financing modernisation in the iron and steel industry have contributed to the rapid upswing in lending in the United Kingdom.

### **Operations outside the Community**

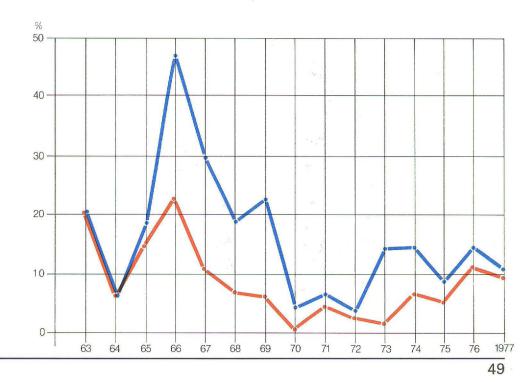
Since 1963, the Community's policy of economic and financial cooperation with a number of developing countries has led the Bank to provide assistance for projects located in an increasing number of them. Operations have been mounted under Association Agreements concluded by the Community with Greece and Turkey, the two Yaoundé Conventions, the Lomé Convention, the Decisions of the Community authorities taken with regard to the Overseas Countries and Territories, exceptional emergency aid to Portugal, and the granting of loans in Yugoslavia.

Between 1963 and 1977, these countries received a total of 1 098.8 million comprising 571 million from the Bank's own resources and 527.8 million from budgetary resources made available to the Bank by Member Countries either directly or through the European Development Fund (<sup>1</sup>) (see Table 5, page 40).

The graph below, showing operations outside the Community as a percentage of overall Bank activity, reveals marked fluctuations in operations in non-member countries. This can be ascribed essentially to the hiatus in activity between the expiry of one convention, generally concluded for five years, and the entry into effect of the next.

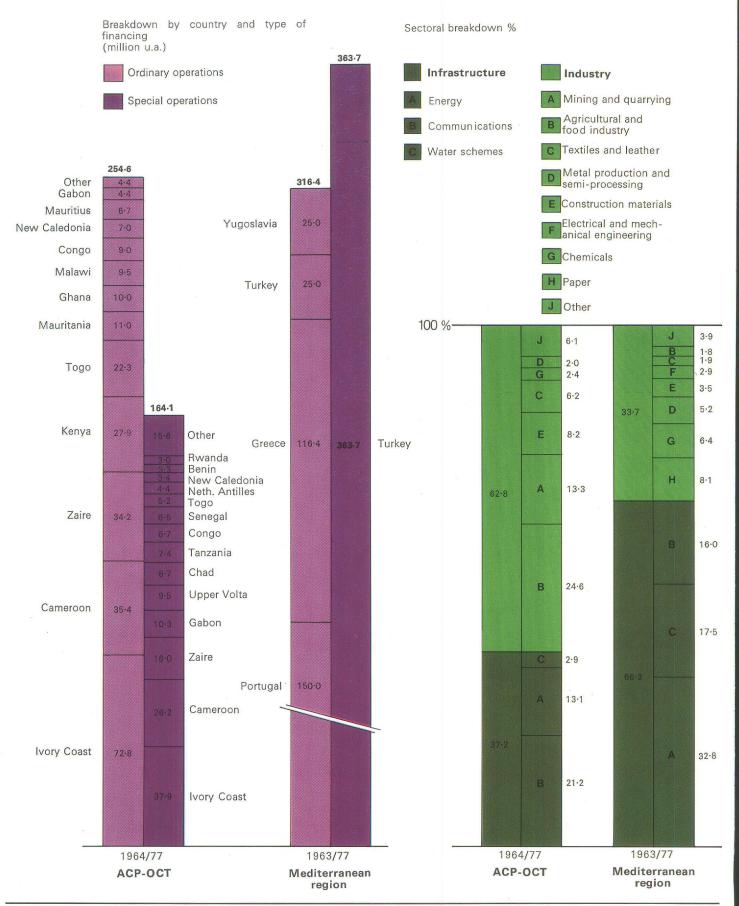
(1) Loans on special conditions and risk capital operations by the Bank acting under mandate for the account and at the risk of the Member States or the European Economic Community (European Development Fund) and accounted for under the EIB's Special Section (see page 61).

# EIB activity outside the Community in relation to the Bank's total activity between 1963 and 1977



Operations from own resources

Total operations from own resources and special operations from the resources of Member States or the European Development Fund.



### Mediterranean Countries and Portugal

Between 1965 and 1976, the Bank approved 57 financing operations in **Turkey**, under the first two Financial Protocols, for a total of 388-7 million, including 25 million in the form of ordinary loans (see Table 6 below).

A sectoral breakdown of finance granted (see Table 14, page 79) shows a predominance of industrial (38 %) and energy (35 %) projects. Two global loans from budgetary resources were made to the Turkish Government to help finance preinvestment expenses. A further seven global loans totalling 33.8 million were made available to Türkiye Sinaî Kalkinma Bankasi (TSKB) and Sinaî Yatirim ve Kredi Bankasi (SYKB); 25 million came from EIB own resources and 8.8 million from budgetary resources. The entire 33.8 million has already been on-lent to 55 small and medium-scale industrial ventures. Investment schemes backed by the Bank since 1965 are estimated to have contributed directly to the creation of 25 000 jobs and the reduction of seasonal underemployment in several agricultural areas.

Between 1963 and 1975 the Bank made 22 loans in **Greece** from its own resources, for a total of 116.4 million units of account, or US\$ 125 million, which was the ceiling fixed under the Financial Protocol; two thirds of this amount went to energy or infrastructure projects. Lending to industry amounted to 37.1 million and included a global loan which channelled 8.9 million to 18 small and medium-scale ventures. These operations will together provide direct employment for 7 000 persons and substantially improve working conditions in areas served by irrigation projects.

Nine loans totalling 150 million were granted in **Portugal** in 1976 and 1977. Funds were advanced for power stations (55 million), port development schemes (24 million), irrigation projects (27 million), a metallurgical plant (20.4 million), and 22 small and medium-scale industrial ventures via two global loans (24 million).

1977 saw the Bank granting its first loan in Yugoslavia for 25 million.

# Table 6: Loans granted in the Mediterranean region from 1963 to 1977 (including global loan allocations)

Breakdown by project location

|  | Number |  | Amount (    | million u.a.)                          |            |
|--|--------|--|-------------|--|------------|
| Location                                     | Total  | of which<br>global loan<br>allocations | Total       | of which<br>global loan<br>allocations | % of total |
| Greece                                       | 40     | 18                                     | 116·4 (1)   | 8.9                                    | 17.1       |
| Turkey<br>– Toans from budgetary resources   | 94     | 39                                     | 363·7       | 17·5                                   | 53·5       |
| <ul> <li>loans from EIB resources</li> </ul> | 26     | 24                                     | 25.0        | 25.0                                   | 3.6        |
| Portugal                                     | 31     | 22                                     | 150·0 (²) - | - 15.0                                 | 22·1       |
| Yugoslavia                                   | 1      |  | 25.0        |  | 3.7        |
| Total  | 192    | 103                                    | 680·1 (3)   | 66-4                                   | 100.0      |

(1) Part of which carried interest subsidies financed by Member States.

(2) All of which carried interest subsidies from the EEC's budget.

(a) Including 363-7 million in loans on special conditions for the account of Member States and financed from their budgetary funds.

The table overleaf shows that as of 31 December 1977 Bank financing from own resources and budgetary funds in these four Southern European countries had amounted to 680.1 million, which is almost two thirds of all Bank activity outside the Community.

#### African, Caribbean and Pacific States

The two Yaoundé Conventions concluded with the Associated African States, Madagascar and Mauritius (AASMM) and the two Decisions concerning the Overseas Countries and Territories (OCT) fixed a ceiling of 170 million for operations funded from the Bank's own resources and 140.5 million for loans on special conditions and contributions to the formation of risk capital financed from the European Development Fund.

Between 1964 and 1976, the Bank provided a total of 271.9 million in support of projects in the AASMM and OCT. Of this, 146-1 million took the form of ordinary loans from the Bank's own resources, while 123.3 million related to loans on special conditions and 2.5 million to contributions to the formation of risk capital financed from the EDF.

As far as the EIB was concerned, financial cooperation with the African, Caribbean and Pacific States and the Overseas Countries and Territories (ACP and OCT), provided for under the Lomé Convention and the Council's Decision of 29 June 1976 for the period 1976-1980, resulted in the conclusion of financing operations during the first two years totalling 146.8 million. Ordinary loans from the Bank's own resources ran to 108.4 million and risk capital assistance from the EDF to 38.4 million, or nearly 40 % of the ceiling amount for this purpose. The beneficiaries were the industrial and energy sectors (142.5 million) and tourism (4.3 million).

The Bank provided 48.5 million for agro-industrial complexes and 31 million for a variety of industrial projects; 10 million went to the chemical and metallurgical sectors and 36.5 million to the energy sector. Seven global loans totalling 16.5 million (13 million from the Bank's own resources and 3.5 million from risk capital funds) were made to local development finance companies for on-lending to smaller businesses, thereby introducing in the ACP States and the OCT what had already proved an effective mechanism in Greece and Turkey and an aid to regional development within the Community.

Loans from EIB own resources granted under the Lomé Convention account for almost three quarters of Bank activity in the ACP and OCT and have all carried interest subsidies financed from the EDF.

# Resources

| balance sheet resources<br>increased to 6 400<br>million | At 31 December 1977, the Bank's total resources (comprising paid-in capital, statutory and other reserves, the balance of the profit and loss account and borrowings) amounted to 6430.9 million units of account compared with 5610.3 million at 31 December 1976.  |
|--|--|
|  | This resulted from a net increase in borrowed funds of 689-2 million, taking into account adjustments in conversion rates, and 93-4 million in net income. The balance of 38 million came from Member States' contributions to the capital increase authorised in 1975.  |
| 1 161 5 million raised on<br>capital markets             | In 1977 the Bank made calls on the financial markets for a total of 1 161.5 million,<br>compared with 748.9 million in 1976 and 830.7 million in 1975. Most of 1977's<br>borrowings were raised through public issues or private placings on capital markets,<br>although 87 million came from medium-term interbank operations and 132 million<br>from the transfer to third parties of participations in Bank loans.   |
|  | As a result of abundant liquidity on most financial markets, the Bank was able to keep up a sustained level of activity on national and international capital markets. In view of the general downtrend in interest rates, it raised 370.4 million, in contrast to 150.1 million the preceding year, by issuing 16 loans denominated in five Community currencies (Deutsche Mark, Netherlands guilder, pound sterling, Belgian franc and Luxembourg franc). The Bank floated its first sterling issue on the international capital market.   |
|  | The EIB borrowed more in US dollars in 1977 than in any other currency. The total of loans denominated in this currency, equivalent to 521.6 million units of account as opposed to 489.3 million in 1976, was substantial. The loans were issued on the international market, in the United States, the Far East and the Middle East.   |
|  | The sector of the international bond market denominated in dollars provided the bank with 221-5 million units of account raised through five issues. The EIB also made two public issues in the United States totalling 221-2 million. As in recent years, the Bank tapped additional finance from the Far Eastern market with a public issue and a private placing which brought in a total of 35-1 million. In the Middle East, a public issue for the equivalent of 43-8 million units of account was placed under the management of an exclusively Arab banking syndicate, the third time such an arrangement has been made. |
|  | In view of the great attraction of the yen for investors, the Bank launched its first<br>yen-denominated issue on the international market in the form of a public placing<br>for 10 000 million yen. It also borrowed 15 000 million yen on the Japanese<br>domestic market.  |
|  | In the Swiss market, the Bank consolidated the equivalent of 55-5 million units of account.  |
|  | Table 8 on page 74 gives details of borrowings during the year. After deduction of repayments and allowing for exchange adjustments, total net borrowings out-<br>standing at 31 December 1977 amounted to 5 412-3 million, as against 4 723 million   |

at 31 December 1976, representing an increase of 689.2 million, of which 60.6 million was received after the end of the financial year (<sup>1</sup>).

#### reduction in Bank lending rates

The downtrend in Bank interest rates during 1977 reflected the lower cost of long and medium-term borrowings.

On the other hand the divergent development of interest rates and exchange risks in various currencies led the Bank to offer borrowers a wider range of options and to set lending rates according to the individual currencies disbursed, taking account of maturity.

|           |        |                   |                  | Issues        |   |                          |
|-----------|--------|-------------------|------------------|---------------|---|--------------------------|
|           |        |                   |                  | ount (m u.a.) | Participations                            |                          |
| Year      | Number | Private<br>issues | Public<br>issues | Total         | by third parties in<br>EIB loans (m u.a.) | Funds raised<br>(m u.a.) |
| 1961      | 3      | 7.6               | 13-8             | 21.4          |   | 21.4                     |
| 1962      | 2      |                   | 32.3             | 32.3          |   | 32.3                     |
| 1963      | 3      | 8.0               | 27.2             | 35.2          | ·   | 35-2                     |
| 1964      | 5      | 13.5              | 53.3             | 66.8          |   | 66.8                     |
| 1965      | 4      |                   | 65·0             | 65.0          |   | 65.0                     |
| 1966      | 6      | 24.0              | 114.5            | 138.5         |   | 138-5                    |
| 1967      | 8      | 40.0              | 154.5            | 194·5         |   | 194.5                    |
| 1968      | 13     | 112.5             | 100.0            | 212·5         |   | 212.5                    |
| 1969      | 9      | 63.7              | 82.3             | 146.0         |   | 146.0                    |
| 1970      | 7      | 66.6              | 102.3            | 168.9         |   | 168.9                    |
| 1971      | 20     | 208.0             | 204.9            | 412.9         |   | 412.9                    |
| 1972      | 19     | 133.4             | 328.6            | 462.0         | 17.5                                      | 479.5                    |
| 1973      | 22     | 207.0             | 401·0            | 608·0         | 4.3                                       | 612.3                    |
| 1974      | 16     | 704·2             | 121.3            | 825.5         |   | 825.5                    |
| 1975      | 26     | 318.6             | 495.1            | 813·7         | 17.0                                      | 830.7                    |
| 1976      | 17     | 221·0             | 510.9            | 731.9         | 17.0                                      | 748.9                    |
| 1977      | 31     | 321·9 (1)         | 707.6            | 1 029.5       | 132.0                                     | 1 161.5                  |
| 1961-1977 | 211    | 2 450 0           | 3 514.6          | 5 964·6       | 187.8                                     | 6 1 5 2 4                |

#### Table 7: Funds raised from 1961 to 1977

(1) Including 87m in medium-term interbank operations.

For loans disbursed in several currencies, the lending rate is the weighted average of the rates applicable to each of the currencies to be disbursed and the corresponding maturities, the base rates being fixed periodically by the Board of Directors (<sup>2</sup>).

Depending on individual cases, the Bank can now offer the following options:

- loans disbursed in several currencies, consisting of standard mixes, with make-up, term and interest rate fixed in advance;

- loans disbursed in several currencies, but in varying mixes tailored to the borrower's preferences and the Bank's own holdings;

- loans disbursed in a single non-Community currency: mainly the US dollar, Swiss franc and yen;

 back-to-back arrangements for major financing operations, where the rate of interest is based on the Bank's operating margin and the cost of the corresponding borrowing operation.

(2) Details of the Bank's lending rates and financing terms and conditions can be had on request together with the brochure on 'Loans and Guarantees in the Member Countries of the European Economic Community'.

<sup>(1)</sup> See Annex C to the Financial Statements, page 63.

Rearrangement of statutory and other reserves

The Board of Directors has recommended that the Board of Governors simplify the present structure of EIB reserves, maintaining only:

(i) the 'Statutory reserve'

(ii) a 'Supplementary reserve'

and two provisions:

(i) a 'Provision for conversion rate adjustments' (hitherto the 'Reserve for monetary risks')

(ii) a 'Provision for building'.

Accordingly, it has also been recommended that existing reserves be redistributed as follows:

(i) Statutory reserve Amount set aside as at 31 December 1977 ..... 150 000 000 (ii) Supplementary reserve The amount set aside as at 31 December 1977 for the 'Reserve for risks on loans and guarantees' 174 675 736 The amount of the free reserve called 'Write-back of issuing charges previously amortised' which will be abolished ..... 23 127 079 The amount of the 'Reserve for equalisation of interest on borrowings' which has been rendered obsolete by the introduc-13 000 000 tion of new methods of calculating EIB lending rates ..... Part of the existing 'Reserve for monetary risks' ..... 19 000 000 Total: 229 802 815 (iii) Provision for conversion rate adjustments The amount entered on the balance sheet at 31 December 1977 under 'Reserve for monetary risks' ..... 38 433 352 LESS the amount transferred to the 'Supplementary reserve' - 19 000 000 19 433 352 Total: (iv) Provision for building The amount entered on the balance sheet at 31 December 45 000 000

## **Results for the year**

The results for 1977 were heavily influenced by the mounting volume of capital funds arising from Member States' payments under the capital increase arrangements and net income retained from the previous year. Receipts of interest on loans rose by 58.4 million, whereas interest and charges on borrowings rose by only 42.3 million. Prevailing money market rates for some currencies remained fairly high over the year and this led to a substantial increase in income from investments which went up from 37.3 million in 1976 to 43.4 million. Financial and other income more than doubled (9.9 million as against 4.5 million in 1976), accruing mainly from portfolio adjustments. operating profit amounted Expenses and administrative costs amounted to 22.6 million, compared with 18.6 to 94.4 million million in 1976, largely because of additions to salaries as a result of a cost of living increase and revision of the tax scale. Operating profit, after amortisation of issuing charges and redemption premiums of 13.2 million, as against 11.7 million in 1976, amounted to 94.4 million, compared with 70.8 million the previous year. On the basis of conversion rates for the unit of account at 31 December 1977, the results for the financial year 1977 were reduced by approximately 1 million in respect of the decrease in value of net Bank assets not subject to adjustment under Article 7 of the Statute. Revaluation of assets at 31 December 1976 showed a gain of 4.9 million. to be appropriated The Board of Directors has recommended that the Board of Governors, after transferring 1 million from the provision for conversion rate adjustments correto reserves sponding to the loss arising from reevaluation of net Bank assets not subject to adjustment under Article 7 of the Statute, appropriate 50 million of the 94.4 million net income to the statutory reserve and the balance to the supplementary reserve. balance sheet total at At 31 December 1977, the balance sheet total stood at 7 697 million, compared

balance sheet total at 31 December 1977: close on 7 700 million At 31 December 1977, the balance sheet total stood at 7 697 million, compared with 6 565 million at 31 December 1976, representing an increase of 17.2 %.

## Administration

There were changes in the membership of the Board of Directors in 1977, with the resignations of Messrs Erik HOFFMEYER, Alfred MÜLLER-ARMACK, Ferdinando VENTRIGLIA and Raymond PROSSER as Directors, and Messrs Roger BARNES and J. Geoffrey LITTLER as Alternates. The Board offers them its thanks for their valuable contribution to the work of the Bank. It also wishes to pay a particular tribute to the memory of Mr Alfred MÜLLER-ARMACK, who died in March 1978, in recognition of the outstanding services rendered by him both in the early days, in participating in the groundwork leading to the establishment of the Bank, and subsequently, in contributing to twenty years of Bank activity.

The Board of Governors made the following appointments to fill the seats so vacated, in each case to complete the term of office of their predecessors: Messrs Karl BREDAHL, Rudolf MORAWITZ, former Alternate, and Miss Anne E. MUELLER, as Directors; Messrs Horst MOLTRECHT, Edward A. J. GEORGE and Mrs Mary HEDLEY-MILLER as Alternates.

The terms of office of all the Directors and Alternates will expire at the Annual Meeting during which the present Annual Report for the financial year 1977 is examined. The Board of Governors is invited to reappoint the members of the Board of Directors for the statutory period of five years.

On the Audit Committee, Messrs Patrick L. McDONNELL and Corneille BRÜCK replaced Messrs Michael JACOB and Emile RAUS who had resigned and take with them the Board's thanks for their valuable work on the Committee.

Despite the expansion in Bank activity, there was only a modest increase in staff: at 31 December 1977 there were 382 personnel, compared with 371 at 31 December 1976.

In January 1978 Mr Eugenio GREPPI was appointed to the post of Deputy Secretary-General and was replaced as Head of Operations in the Mediterranean Region within the Department for Operations outside the Community by Mr Christopher LETHBRIDGE, a former Adviser in the same Department.

The Board of Directors takes this opportunity of thanking the Bank's staff for their efforts throughout 1977 and for the high quality of their work.

Luxembourg, 21 April 1978

Chairman of the Board of Directors Yves LE PORTZ

# Balance Sheet at 31 December 1977

(in units of account - see notes to the financial statements, Annex E)

| Assets  | 31, 12, 1977                  |               | 31, 12, 1976       |
|---|-------------------------------|---------------|--------------------|
| Receivable from Member States on account of called capital      | 75 937 500                    |               | 113 906 250        |
| Cash and Bank deposits  |                               |               |                    |
| At sight and up to one year's notice                            | 336 583 794                   | 335 148 512   |                    |
| At more than one year's notice                                  | <u>181 311</u><br>336 765 105 | 2 156 311     | 337 304 823        |
| Investments (Note B)  |                               |               | 337 304 823        |
| For not more than one year                                      | 35 537 930                    | 33 756 259    |                    |
| For more than one year  | 206 1 64 883                  | 168 863 004   |                    |
|   | 241 702 813                   |               | 202 619 263        |
| Borrowing proceeds to be received                               | 60 620 634                    |               | 16 593 06 <b>7</b> |
| Receivable from Member States for adjustment of capital         |                               |               | 57 4 95 999        |
| (Annex D)   | 60 306 080                    |               | 57 195 293         |
| Loans (Annex B)   |                               |               |                    |
| disbursed   | 5 840 661 081                 | 5 072 121 277 |                    |
| undisbursed   | 685 612 085                   | 413 301 543   |                    |
| Contra accounts to guarantees                                   | 6 526 273 166                 |               | 5 485 422 820      |
| In respect of loans under mandate                               | 119 515 768                   |               | 123 468 746        |
| excluding those   |                               |               |                    |
| (a) in respect of loans granted by third parties                | (156 365 528)                 | (151 151 780) |                    |
| (b) in respect of participations by third parties in Bank loans | (164 085 364)                 | ( 48 571 901) |                    |
| Land and buildings (Note F)                                     | 11 252 812                    |               | 3 073 574          |
| Accrued interest and commission                                 | 112 711 405                   |               | 100 242 294        |
| Unamortised issuing charges                                     | 75 240 417                    | 71 631 130    |                    |
| · · · · · · · · · · · · · · · · · · ·                           |                               |               |                    |
| Unamortised redemption premiums                                 | 2 805 377                     | 3 678 376     | 75 200 506         |
|   | 78 045 794                    |               | 75 309 506         |
| Special deposits for service of borrowings (Note D)             | 52 126 184                    |               | 40 519 219         |
| Miscellaneous (Note E)  | 21 722 539                    |               | 9 323 087          |
| ·····   | 7 696 979 800                 |               | 6 564 977 942      |
|   |                               |               |                    |

| Liabilities  | 31: 12:1977   |               | 31. 12. 1976  |
|--|---|---------------|---------------|
| Capital (Annex A)  |   |               | _             |
| Subscribed   | 3 543 750 000   | 3 543 750 000 |               |
| Uncalled   | 2 986 875 000   | 2 986 875 000 |               |
| ·  | 556 875 000   | <u> </u>      | 556 875 000   |
| Statutory reserve (Note J)                                       | 150'000 000   |               | 130 000 000   |
| Other reserves (Note J)  |   |               |               |
| For risks on loans and guarantees                                | 174 675 736   | 143 901 812   |               |
| For equalisation of interest on borrowings                       | 13 000 000  | 13 000 000    |               |
| For monetary risks   | 38'433 352  | 33 475 915    |               |
| For building   | 45 000 000-   | 25 000 000    |               |
|  | 271 109 088   | <u></u>       | 215 377 727.  |
| Write-back of issuing charges previously amortised               | 23 127 079  |               | 23 1 27 0 79  |
| Staff pension fund   | 14 193 572  |               | 11 308 122    |
| Payable to Member States for adjustment of capital (Annex D)     | 41 597 932  | · .           | 38 873 682    |
| Borrowings (Annex C)   |   | ,             |               |
| Bonds and notes  | 4 442 923 326   | 3 978 780 751 |               |
| Other medium and long-term borrowings                            | <u>969 357 470</u>                                      | 744 303 408   |               |
|  | 5 412 280 796   | 4 723 084 159 |               |
| Redemption premiums  | 8 238 931   | 8 723 432     |               |
|  | <b>5 420 519 727</b>                                    | • •           | 4 731 807 591 |
| Undisbursed balance of loans                                     | 685 612 085   |               | 413 301 543   |
| <b>0</b>   |   |               |               |
| Guarantees   | 119 51 5 768  |               | 123 468 746   |
|  | (156 365 528)   | (151 151 780) | 123 400 740   |
| On loans granted by third parties                                | (164 085 364)   | (48 571 901)  |               |
| Interest subsidies received in advance (Note C)                  | 4                 | ( 100/100/)   | 22 913 204    |
|  |   |               | 22 010 204    |
| Accrued interest and commission and interest received in advance | 175 498 059   |               | 157 688 652   |
| Coupons and liabilities due and not yet paid (Note D)            | 52,126,184  |               | 40 519 219    |
| Miscellaneous (Note E)   |   |               | 23 986 016    |
| Balance of profit and loss account (Note J)                      | 46 301 134<br><u>93 409 210</u><br><u>7/696 979 800</u> |               | 75 731 361    |
| •  | <u>93'409 210</u><br><u>7.696 979 800</u>               |               | 6 564 977 942 |
|  | 1000 010 000  | 1             |               |

## Memorandum accounts

| Securities received as guarantee for loans under mandate | 31 647 924  | 31 218 860  |
|--|-------------|-------------|
| Securities received on deposit                           | 122 442 982 | 132 744 538 |

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# Profit and Loss Account for the year ended 31 December 1977

(in units of account - see notes to the financial statements, Annex E)

| Income   | 1977        |              | 1976        |             |
|--|-------------|--------------|-------------|-------------|
| Interest and commission on loans   | 465 096 852 |              | 406 675 705 |             |
| Interest and commission on investments   | 43 386 562  |              | 37 315 098  |             |
| Management commission (Note I)   | 3 307 434   |              | 2 793 960   |             |
| Financial and other income   | 9 934 511   |              | 4 470 328   |             |
| Exchange differences (Note G)  | 850 417     |              | 616 291     |             |
|  |             | 522 575 776  |             | 451 871 382 |
| Expenditure  |             | +            |             |             |
| Administrative expenses and charges  | 22 561 383  |              | 18 594 111  |             |
| Interest and charges on borrowings   | 391 292 190 |              | 349 007 535 |             |
| Amortisation of issuing charges and redemption premiums  | 13 240 679  |              | 11 653 898  |             |
| Financial charges  | 442 953     |              | 1 643 613   |             |
| Depreciation – of net purchases of furniture and equipment   | 581 056     |              | 198 301     |             |
|  |             | 428 1 18 261 |             | 381 097 458 |
| Operating profit   |             | 94 457 515   |             | 70 773 924  |
| Gain/(loss) arising from reevaluation of net Bank assets not subject to adjustment under Article 7 of the Statute (Note H) |             | (1 048 305)  |             | + 4957437   |
| Balance available for appropriation (Note J)   |             | 93 409 210   |             | 75 731 361  |

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# Statement of Special Section (1) at 31 December 1977

(in units of account - see notes to the financial statements, Annex E)

| Assets  | 1977  | 1976        | Liabilities            | 1977                     | 1976        |
|---|---|-------------|------------------------|--------------------------|-------------|
| Member Countries  | ANN   |             |                        |                          |             |
| From resources of the European Atomic<br>Energy Community |   |             |                        |                          |             |
| Loans disbursed   | 96.127 081  |             | Trust management funds | 96 127 081               | _           |
| Total   | 96 127 081  |             |                        | Total <b>196 127 081</b> |             |
| Turkey  |   |             |                        |                          |             |
| From resources of Member States                           | Participation of the second | 000 004 405 |                        | 1.1.1.1.1.1              |             |
| Loans   | 321 046 752   | 289 904 485 | Trust management funds | 321 046 752              | 289 904 485 |
| Undisbursed loans   | 38 794 509  | 76 632 273  | Undisbursed funds      |                          | 76 632 273  |
| Total (²)   | 359 841 261   | 366 536 758 |                        | Total <b>359 841 261</b> | 366 536 758 |

#### African, Caribbean and Pacific Countries and Overseas Countries and Territories

From resources of the European Economic Community

#### First and Second Yaoundé Conventions

| Loans ( <sup>3</sup> )  | 90 125 877           | Trust management funds 101 443,411 | 92 418 455            |
|---|----------------------|------------------------------------|-----------------------|
| Undisbursed Icans (3)   | 35 413 557           | Undisbursed funds:                 |                       |
| Contributions to the formation of risk<br>capital:<br>- Equity participations | 1 620 093<br>854 555 | <ul> <li>loans</li></ul>           | 35 413 557<br>182 070 |

#### Lomé Convention

| Risk capital operations |           |                    |             |          |
|-------------------------|-----------|--------------------|-------------|----------|
| Amounts disbursed       |           | 16 031 405         |             | Trust m  |
| Amounts to be paid up   |           | 22 155 332         | 20 228 000  | Funds te |
|                         | Total     | 163 330 231        | 148 242 082 |          |
| Gra                     | ind Total | <u>619 298 573</u> | 514 778 840 |          |

(1) The Special Section was set up by the Board of Governors on 27 May 1963 for recording operations carried out by the European Investment Bank under mandate for the account and at the risk of Member States, the European Economic Community and the European Atomic Energy Community.

(2) Original amount of loans for financing projects in Turkey under mandate for the account and at the risk of Member States: 363 915 000

| Add:<br>– exchange adjustments    |            | 12 152 090  |
|-----------------------------------|------------|-------------|
| Less:                             |            | 376 067 090 |
| <ul> <li>cancellations</li> </ul> | 215 000    |             |
| <ul> <li>repayments</li> </ul>    | 16 010 829 | -16 225 829 |
|                                   | ·          | 359 841 261 |

| Trust management funds |       | 16 031 405         |                    |
|------------------------|-------|--------------------|--------------------|
| Funds to be paid up    |       | 22 155 332         | 20 228 ÓOO         |
|                        | Total | 163 330 231        | 148 242 082        |
| Grand                  | Total | <u>619,298,573</u> | <u>514 778 840</u> |

(3) Original amount of loan contracts signed for financing projects in the Associated African States, Madagascar, Mauritus and the Overseas Countries, Territories and Departments (AASMM-OCTD) under mandate for the account and at the risk of the European Economic Community:

| Add:                                     |           |             | 123 243 158 |
|--|-----------|-------------|-------------|
| <ul> <li>capitalised interest</li> </ul> | 1 178 272 |             |             |
| <ul> <li>exchange adjustments</li> </ul> | 6 393 904 | + 7 572 176 |             |
| Less:                                    |           |             |             |
| <ul> <li>cancellations</li> </ul>        | 1 283 756 |             |             |
| <ul> <li>repayments</li> </ul>           | 5 967 605 |             |             |
|  |           | - 7 251 361 | + 320 815   |
|  |           |             | 123 563 973 |

## Annex A — Statement of subscriptions to the capital of the Bank

#### At 31 December 1977

In thousands of units of account -- See notes to the financial statements, Annex E

| Member States  | Subscribed capital (1) | Available for call (²) | Paid in at<br>31. 12. 1977 | To be<br>paid in | Total<br>paid in and to<br>be paid in |
|----------------|------------------------|------------------------|----------------------------|------------------|---------------------------------------|
| Germany        | 787 500                | . 663 750              | 106 875.0                  | 16 875·0         | 123 750                               |
| France         | 787 500                | 663 750                | 106 875.0                  | 16 875·0         | 123 750                               |
| United Kingdom | 787 500                | 663 750                | 106 875.0                  | 16 875.0         | 123 750                               |
| Italy          | 630 000                | 531 000                | 85 500·0                   | 13 500.0         | 99 000                                |
| Belgium        | 207 375                | 174 787·5              | 28 143·75                  | 4 443·75         | 32 587.5                              |
| Netherlands    | 207 375                | 174 787·5              | 28 1 <b>4</b> 3 • 7 5      | 4 443·75         | 32 587.5                              |
| Denmark        | 105 000                | 88 500                 | 14 240.0                   | · 2 250·0        | 16 500                                |
| Ireland        | 26 250                 | 22 1 2 5               | 3 562 5                    | 562·5            | 4 1 2 5                               |
| Luxembourg     | 5 250                  | 4 425                  | 712·5                      | 112.5            | 825                                   |
| Total          | 3 543 750              | 2 986 875              | 480 937·5                  | <b>75 937</b> .5 | 556 875                               |

(1) By decision of the Board of Governors of 10 July 1975 the subscribed capital was increased from 2 025 000 000 u.a. to 3 543 750 000 u.a. Each Member State will pay in its national currency 10% of the increase, i.e. the equivalent of 151 875 000 u.a., in eight equal instalments of 18 984 375 u.a. on 30 April and 31 October of the years 1976-79. The amount to be paid in (75 937 500 u.a.) represents the four instalments due in 1978-79.

(2) Could be called by decision of the Board of Directors to such extent as may be required to meet the Bank's obligations towards lenders in respect of borrowings.

## Annex B — Analysis of loans outstanding

#### At 31 December 1977

In units of account - See notes to the financial statements, Annex E

| Countries and Territories<br>in which projects<br>are located (1) (2)                          | Number<br>of loans | Amount<br>disbursed      | Amount<br>undisbursed  | Total ( <sup>3</sup> )   | %      |
|--|--------------------|--------------------------|--|--|--------|
| 1. Loans for projects within the   |                    |                          |  |  |        |
| Community and related loans:   |                    |                          |  |  |        |
| Germany  | 60                 | 554 352 713              |  | 554 352 713  | 8.50   |
| France   | 98                 | 1 131 657 108            | 107 528 935  | 1 239 186 043  | 18.99  |
| United Kingdom   | 78                 | 1 202 016 313            | 134 496 581  | 1 336 512 894  | 20.48  |
| Italy  | 243                | 2 1 30 567 622           | 181 587 633  | 2 312 155 255  | 35.43  |
| Belgium  | 8                  | 99 360 802               | 2 670 153  | 102 030 955  | 1.56   |
| Netherlands  | 8                  | 80 551 222               |  | 80 551 222   | 1.23   |
| Denmark  | 23                 | 65 250 795               | 11 878 967   | 77 129 762   | 1.18   |
| Ireland  | 20                 | 228 982 250              |  | 228 982 250  | 3.51   |
| Luxembourg   | 3                  | 4 708 086                | _  | 4 708 086  | 0.07   |
| Related loans** (Art. 18 (1))  | 5                  | 96 108 508               |  | 96 108 508   | 1.47   |
| Sub-total  | 546                | 5 593 555 419            | 438 162 269  | 6 031 717 688  | 92.42  |
| 2. Loans for projects outside the  |                    |                          |  | and the second sec |        |
| Community:   |                    |                          |  |  |        |
| Greece   | 19                 | 70 685 398               | 10 777 232   | 81 462 630   | 1.25   |
| Portugal   | 9                  | 55 483 490               | 91 929 145   | 147 412 635  | 2.26   |
| Yugoslavia   | 1                  |                          | 25 000 000   | 25 000 000   | 0.38   |
| Turkey   | 2                  | 28 020 973               | ,  | 28 020 973   | 0.43   |
| Cameroon   | 9                  | 11 253 735               | 15 294 060   | 26 547 795   | 0.41   |
| Congo  | 1                  | 6 466 167                |  | 6 466 167  | 0.10   |
| Ivory Coast  | 12                 | 48 840 140               | 20 1 4 2 9 0 0   | 68 983 040   | 1.06   |
| Gabon  | 3                  | 3 437 506                |  | 3 437 506  | 0.05   |
| Ghana  | 1                  |                          | 10 000 000   | 10 000 000   | 0.15   |
| Upper Volta  | 1                  | 295 168                  | _  | 295 168  | _      |
| Mauritius  | 3                  | 3 240 151                | 3 461 887  | 6 702 038  | 0.10   |
| Kenya  | 5                  | 1 801 893                | 26 104 890   | 27 906 783   | 0.43   |
| Senegal  | 2                  | 1 706 991                | · · · · · · · · · · · · · · · · · · ·  | 1 706 991  | 0.03   |
| Togo   | 3                  |                          | 22 255 000   | 22 255 000   | 0.34   |
| Zaire  | 3                  | 10 112 085               | 12 984 702   | 23 096 787   | 0.35   |
| New Caledonia  | 2                  | 5 761 965                |  | 5 761 965  | 0.09   |
| Malawi   | 2                  |                          | 9 500 000  | 9 500 000  | 0.15   |
| Sub-total  | 78                 | 247 105 662              | 247 449 816  | 494 555 478  | 7.58   |
| Grand Total  | 624                | 5 840 661 081            | 685 612 085  | 6 526 273 166  | 100.00 |
| (1) Currencies in which loans are repayable:<br><i>Currency</i><br>Currencies of Member States |                    | Amount by, fina long-ter | granted to, or guaranteed<br>ncial institutions (banks,<br>m credit institutions,<br>ce companies) | 331 848 336  |        |

| Currer   | icy |  |  |  |
|----------|-----|--|--|--|
| <u>^</u> |     |  |  |  |

| Currencies of Member States                                 | 2 913 619 607       |
|---|---------------------|
| Option of the Bank as between the currencies of the founder |                     |
| Member States of the Community                              | 7 850 000           |
| Other currencies  | 2 919 191 474       |
| Disbursed portion of loans                                  | 5 840 661 081       |
| Add undisbursed portion of loans                            | 685 612 <b>0</b> 85 |
|   | 6 526 273 166       |

| long-term credit institutions,<br>insurance companies)   | 331 848 336 |
|--|-------------|
| Loans guaranteed by companies<br>outside the financial sector under<br>majority control of Member States<br>or public institutions in the<br>Community | 295 495 156 |
| Loans secured by fixed charge on real estate   | 124 095 078 |
| Loans guaranteed by non-bank companies in the private sector   | 123 520 209 |
| Loans secured by fixed charge on assets other than real estate or other security   | 53 524 100  |
|  |             |

| (2)<br>fo | ) Breakdown of loans outstanding at 31 December 1977 by princip<br>rm of guarantee*: | al |
|-----------|--|----|
| Α.        | Loans for projects within the Community (and related loans**)                        |    |
|           |  |    |

| by, Member States  | 4 219 658 868 |
|--|---------------|
| Loans granted to, or guaranteed by, public institutions in the Community | 883 575 941   |

6 031 717 688

| B. Loans for projects outside the Community       1. Loans granted under the second Yaoundé Convention  |   |                   |  |   |  |
|---|---|-------------------|--|---|--|
| Loans granted to, or guaranteed<br>by, States which were signa-<br>tories to the Convention   | 1. Loans granted under the sec-             |                   |  | *** The amounts of guarantees provided by Member State<br>attaching to these financial commitments are as follows:  | s to cover any risk                        |
| tories to the Convention77 962 481In the event of these guarantees being invoked, the guarantors oblegations will be<br>determined on the basis of the rates of the r | Loans granted to, or guaranteed             |                   |  | 24 430 695 u.a. for loans granted under the second Y<br>32 541 000 u.a. for loans granted under the Lomé Convention | aoundé Convention                          |
| tees.       4672 432       and the definition of the particles obditioned to borrowers as at the disbursement dates.         2. Leans granted under the Lomé<br>Convention       82 634 913***       (3) Original amount of loans calculated on the basis of the particles applied<br>on the date of signature       7 904 582 811         2. Leans granted to, or guaranteed<br>by, the ACP States       108 006 110***       14 83 608         3. Other loans granted outside the<br>Community       109 483 603       109 483 603         Loans guaranteed by the EEC       172 412 635       109 483 603         Loans guaranteed by the EEC       172 412 635       104 682 518         Loans guaranteed by a public<br>institution, company or bank of<br>a Member State       14 462 518       The total amount of loans and guarantees granted by the Bank, which under<br>Article 18 (5) of the Statute must not exceed 250% of its subscribed capital,<br>amounted at 31 December 1977 to:         303 914 455       - loans       - guarantees:  | tories to the Convention                    | 77 962 481        |  | determined on the basis of the rates of conversion between  | the unit of account                        |
| 2. Loans granted under the Lomé<br>Convention       on the date of signature       7 904 582 811         Loans granted to, or guaranteed<br>by, the ACP States       108 006 110***       a) exchange adjustments       14 183 608         3. Other loans granted outside the<br>Community       109 483 603       b) terminations and cancellations       83 068 038         Coans guaranteed by Member<br>States       109 483 603       c) principal repayments to the Bank       1116 972 635         Loans guaranteed by the EEC       172 412 635       1378 309 645       6526 273 166         Loans guaranteed by the teec       14 462 518       Loans outstanding       1378 309 645         Loans guaranteed by a public<br>institution, company or bank of<br>a Member State       14 462 518       The total amount of loans and guarantees granted by the Bank, which under<br>Article 18 (5) of the Statute must not exceed 250% of its subscribed capital,<br>amounted at 31 December 1977 to:       - loans       - loans         - loans       7 555 699       303 914 455       - guarantees:       - guarantees:  |   | 4 672 432         |  | and the currencies dispursed to porrowers as at the dispurseme  | nt dates.                                  |
| Loans granted to, or guaranteed<br>by, the ACP States       108 006 110***       a) exchange adjustments       14 183 608         3. Other loans granted outside the<br>Community<br>Loans guaranteed by Member<br>States       109 483 603       b) terminations and cancellations       83 068 038         Community<br>Loans guaranteed by Member<br>States       109 483 603       c) principal repayments to the Bank       1116 972 635         Loans guaranteed by the EEC       172 412 635       d) third party participations in loans       164 085 364         Loans guaranteed by the EEC       172 412 635       Loans outstanding       1       378 309 645         Loans guaranteed by the EEC       14 462 518       Loans outstanding       1       378 309 645         Loans guaranteed by a public<br>institution, company or bank of<br>a Member State       14 462 518       The total amount of loans and guarantees granted by the Bank, which under<br>Article 18 (5) of the Statute must not exceed 250% of its subscribed capital,<br>amounted at 31 December 1977 to:       - loans       - loans       6 526 273 166         -       103 914 455       -       guarantees;       -       6 526 273 166   |   |                   | 82 634 913***                          | ( <sup>3</sup> ) Original amount of loans calculated on the basis of t<br>on the date of signature                  |  |
| by, the ACP States  |   |                   |  | Less:   |  |
| 3. Other loans granted outside the Community Loans guaranteed by Member State       b) terminations and cancellations       83 068 038         c) principal repayments to the Bank       1116 972 635         c) consignaranteed by the EEC       172 412 635         Loans guaranteed by the EEC       172 412 635         Loans guaranteed by the teec       172 412 635         Loans guaranteed by the teec       14 462 518         Loans guaranteed by a public institution, company or bank of a Member State       14 462 518         303 914 455       303 914 455   |   |                   | 108 006 110***                         | a) exchange adjustments   |  |
| Loans guaranteed by Member<br>States       109 483 603       109 483 603       11116 972 633         Loans guaranteed by the EEC       172 412 635       164 085 364         Loans granated to, or guaranteed by the ve concluded particular agreements with the EEC       172 412 635       1378 309 645         Loans guaranteed by a public institution, company or bank of a Member State       14 462 518       The total amount of loans and guarantees granted by the Bank, which under Article 18 (5) of the Statute must not exceed 250% of its subscribed capital, amounted at 31 December 1977 to:         - loans       - 2555 699       303 914 455       - guarantees:  | 3. Other loans granted outside the          |                   |  |   |  |
| States       109 483 603       d) third party participations in loans       164 085 364         Loans guaranteed by the EEC       172 412 635       1 378 309 645         Loans granted to, or guaranteed by, States which have concluded particular agreements with the EEC       14 462 518       Loans guaranteed by a public institution, company or bank of a Member State       14 462 518       The total amount of loans and guarantees granted by the Bank, which under Article 18 (5) of the Statute must not exceed 250% of its subscribed capital, amounted at 31 December 1977 to:         - loans       - 2555 699       303 914 455       - guarantees:  |   |                   |  | c) principal repayments to the Bank 1116 972 635  |  |
| Loans guaranteed by the EEC       172 412 635         Loans granted to, or guaranteed by, States which have concluded particular agreements with the EEC       172 412 635         Loans guaranteed by, States which have concluded particular agreements with the EEC       14 462 518         Loans guaranteed by a public institution, company or bank of a Member State       14 462 518         Amember State       7 555 699         303 914 455       303 914 455  |   | 109 483 603       |  | d) third party participations in loans 164 085 364  |  |
| Loans granted to, or guaranteed<br>by, States which have concluded<br>particular agreements with the<br>EEC       Loans outstanding       Loans outstanding       6526 273 166         Loans guaranteed by a public<br>institution, company or bank of<br>a Member State       14 462 518       The total amount of loans and guarantees granted by the Bank, which under<br>Article 18 (5) of the Statute must not exceed 250% of its subscribed capital,<br>amounted at 31 December 1977 to:         - loans  | •   |                   |  |   | 1 378 309 645                              |
| particular agreements with the EEC  | <b>.</b>                                    |                   |  | Loans outstanding   | 6 526 273 166                              |
| EEC       14 462 518       Article 18 (5) of the Statute must not exceed 250% of its subscribed capital, amounted at 31 December 1977 to:         Loans guaranteed by a public institution, company or bank of a Member State       7 555 699       – loans       – loans       6 526 273 166         303 914 455       – guarantees:       – guarantees:   |   |                   |  |   | ······································     |
| institution, company or bank of<br>a Member State 7 555 699 auguarantees: 6 526 273 166   | ÉEC   | 14 462 518        |  | Article 18 (5) of the Statute must not exceed 250 % of it   | Bank, which under<br>s subscribed capital, |
| a Member State  |   |                   |  |   |  |
| 303 914 455 - guarantees:   |   | 7 555 699         |  |   | 6 526 273 166                              |
|   |   |                   | 303 914 455                            | 5 · · · · · · · · · · · · · · · · · · ·   |  |
| 0.020.27.3 100  |   |                   | 6 526 273 166                          | in respect of loans under mandate   | 119 515 768                                |
| in respect of loans granted by third parties  |   |                   |  |   |  |
| Certain loans are covered by several types of guarantee or security. in respect of third party participations in Bank loans   |   |                   | •                                      | in respect of third party participations in Bank loans  |  |
| ** Operations concerning projects on the Norwegian continental shelf and in<br>Austria authorised under the provisions of the second paragraph of Article 18 (1)  | ••• Operations concerning projects on the N | orwegian continer | ntal shelt and in<br>of Article 18 (1) |   |  |
| Austria authorised under the provisions of the second paragraph of Article 18 (1)   |   | accono paragrapri |  |   | 6 966 239 826                              |

### Annex C — Statement of funded debt

#### At 31 December 1977

In units of account - See notes to the financial statements, Annex E

|                     |  | Operations durir | ng the financial year |                         | Borrowir      | ngs outstanding at 3                          | 1 December 1977 |
|---------------------|--|------------------|-----------------------|-------------------------|---------------|---|-----------------|
| Payable in          | Borrowings<br>outstanding at<br>31 December 1976 | Borrowings       | Redemptions           | Exchange<br>adjustments | Amount (1)    | Rate of<br>interest<br>(weighted<br>averages) | Due date        |
| оммс                | 1 004 165 761                                    | 202 439 064      | 45 687 568            | + 38115518              | 1 199 032 775 | 7-29  | 1978/93         |
| Ffrs                | 181 811 585                                      |                  | 11 516 359            | - 4 207 127             | 166 088 099   | 7.89  | 1978/87         |
| Lit                 | 198 567 057                                      |                  | 22 381 575            | - 13 017 332            | 163 168 150   | 6.72  | 1978/88         |
| 3frs                | 238 101 328                                      | 36 721 864       | 8 206 845             | + 2145966               | 268 762 313   | 7.75  | 1978/93         |
| =1                  | 308 020 370                                      | 80 760 805       | 8 761 575             | - 1 315 372             | 378 704 228   | 7∙81  | 1978/2002       |
| _frs                | 149 827 841                                      | 12 238 883       | 2 683 570             | + 1 247 275             | 160 630 429   | 7.67  | 1978/88         |
| <u>(</u>            |  | 38 219 813       |                       | + 742117                | 38 961 930    | 9.75  | 1978/92         |
| Eurco (2)           | 89 1 22 837                                      |                  |                       | + 206 318               | 89 329 155    | 8-13  | 1978/89         |
| \$                  | 2 060 397 880                                    | 521 595 903      | 52 970 776            | - 195 042 631           | 2 333 980 376 | 8-57  | 1978/97         |
| Sfrs                | 430 753 638                                      | 55 506 262       | 73 605 155            | + 51 329 496            | 463 984 241   | 6-92  | 1978/91         |
| Lebanese            | 13 591 594                                       |                  | 931 502               | - 1 300 104             | 11 359 988    | 7-13  | 1978/85         |
| Yen                 | 30 238 613                                       | 81 963 923       |                       | + 7 229 378             | 119 431 914   | 7.53  | 1978/88         |
| Sch                 | 18 485 655                                       |                  |                       | + 361 543               | 18 847 198    | 8.00  | 1981/86         |
| Гоtal               | 4 723 084 159                                    | 1 029 446 517    | 226 744 925           | - 113 504 955           | 5 412 280 796 |   |                 |
| Redemption premiums | 8 723 432  |                  | 84 873                | - 399 628               | 8 238 931     |   |                 |
| Grand Total         | 4 731 807 591                                    | 1 029 446 517    | 226 829 798           | - 113 904 583           | 5 420 519 727 |   |                 |

(2) The European Economic Community: 1 European e DM 0.9 + Ffrs 1.2 + £ 0.075 + Lit 80 + FI 0.35 + Bfrs 4.5 + Dkr 0.2 + £ Ir 0.005 + Lfrs 0.5.

### Annex D — Amounts receivable from or payable to Member States for adjustment of capital contributions

In accordance with Article 7 of the Statute, application of the conversion rates given in Note A of Annex E entails adjusting the amounts paid by Member States in their national currency as contributions to the Bank's capital.

The corresponding amounts receivable from or payable to Member States are as follows:

#### Receivable from:

Payable to: Germany . . . . 30 574 378 France . . . . . 3 371 633 United Kingdom . 31 304 461 Belgium . . 4 491 815 . . Netherlands . . 5 808 612 Ireland . . 1 043 630 Denmark . . 606 573 Luxembourg 116 554 60 306 080 41 597 932

Where the accounting conversion rate of a currency fluctuates upwards or downwards by more than 1.5 %, amounts receivable from or payable to Member States shall be settled, in accordance with the Decision of the Board of Governors of 30 December 1977, in four instalments on the dates set for payment of the 1975 capital increase. Where the conversion rate fluctuates within the above margin of 1.5 % in either direction, the resulting amounts shall remain in non-interest-bearing adjustment accounts.

### Annex E — Notes to the financial statements

At 31 December 1977

# Note A – Unit of account used for preparation of the financial statements

The general adoption of floating exchange rates meant that the definition of the unit of account of the European Investment Bank provided in Article 4 (1) of its Statute, and the method for converting it into the national currencies of Member States as prescribed in Article 7 (3), could no longer be applied as originally intended when the Statute was drafted.

Therefore, on 10 July 1975 the Member States signed a Treaty amending the Statute in order to enable the Board of Governors, acting unanimously on a proposal from the Board of Directors, to introduce a new definition of the unit of account and to modify the system for converting sums expressed in units of account into national currencies and vice versa.

As an interim measure, the Board of Governors decided on 18 March 1975 that, as from 31 December 1974 and pending the introduction of a new definition of the Bank's unit of account and a new method for conversion of this unit, the EIB would adopt as rates for converting Member States' currencies into the Bank's unit of account and vice versa, the rates used for converting these currencies into the new European Unit of Account, the value of which is equal to the sum of the following amounts of Member States' currencies:

| DM   | 0.828  | Bfrs | 3.66    |
|------|--------|------|---------|
| £    | 0.0885 | Lfrs | 0.14    |
| Ffrs | 1.15   | Dkr  | 0.217   |
| Lit  | 109    | £ Ir | 0.00759 |
| FI   | 0.286  |      |         |

This 'basket' was so composed that on 28 June 1974 its value would have been equivalent to that of the International Monetary Fund's Special Drawing Right.

After the above amendments to the Statute came into effect on 1 October 1977, the Board of Governors decided on 30 December 1977 to wind up the interim measure and to introduce the definition of the composite unit of account adopted during the transitional period as the new statutory definition of the unit of account.

The conversion rates between Member States' currencies and the new European Unit of Account which are determined on the basis of market rates are communicated to the Bank by the Commission of the European Communities which also publishes them in the Official Journal of the European Communities.

The Bank applies these conversion rates in calculating the rates applicable to other currencies used for its operations.

As from 31 December 1974, and for as long as the Board of Governors maintains the new definition of the unit of account, the Bank's annual balance sheets have been and will continue to be drawn up and published on the basis of the above conversion rates.

The following rates were used for drawing up the balance sheet at 31 December 1977 and 1976:

| 1 European unit of account = | 1977     | 1976     |
|------------------------------|----------|----------|
| Deutsche Mark                | 2.58058  | 2.66938  |
| French francs                | 5.76124  | 5.61696  |
| Pounds sterling              | 0.641652 | 0.662646 |
| Italian lire                 | 1 067.50 | 989·293  |
| Belgian francs               | 40.3535  | 40.66    |
| Dutch guilders               | 2.78938  | 2.77855  |
| Danish kroner                | 7.07974  | 6.53960  |
| Irish pounds                 | 0.641652 | 0.662646 |
| Luxembourg francs            | 40.3535  | 40.66    |
| United States dollars        | 1.22506  | 1.12999  |
| Swiss francs                 | 2.45698  | 2.76260  |
| Lebanese pounds              | 3.67518  | 3.31087  |
| Japanese yen                 | 293.054  | 330.703  |
| Austrian Schillings          | 18.5704  | 18.9336  |
| CFA francs                   | 288.062  | 280.848  |

#### Note B – Investments

| Investments comprise:   | 1977                     | 1976                   |
|---|--------------------------|------------------------|
| <ul> <li>a) treasury bonds, notes and bonds<br/>at the lowest of cost, nominal<br/>or market value (market value<br/>1976: 184 756 700 u.a.</li> <li>1977: 217 299 004 u.a.)</li> </ul> | 203 436 284              | 177 231 853            |
| b) the Bank's own bonds at their redemption cost  | 30 727 824               | 24 944 928             |
| c) bank bills at their nominal value  | 7 538 705<br>241 702 813 | 442 482<br>202 619 263 |
| The breakdown according to maturit  | y is as follows:         |                        |
| - not exceeding 3 months  | 23 275 418               | 22 684 354             |
| <ul> <li>over 3 months but not exceed-<br/>ing 6 months</li></ul>   | 3 103 444                | 3 794 963              |
| <ul> <li>over 6 months but not exceed-<br/>ing 12 months</li> </ul>   | 9 159 068                | 7 276 942              |
| – over 12 months  | 206 164 883              | 168 863 004            |

#### Note C - Interest subsidies received in advance

Certain loans granted for projects outside the Community carry interest subsidies paid to the Bank in advance by the Commission of the European Communities on signature of the finance contracts concluded between the Bank and the recipients of loans. These subsidies are passed through the profit and loss account as and when the interest for which they are granted is paid.

241 702 813

202 619 263

#### Note D – Special deposits for service of borrowings

This item represents the amount of coupons and bonds due but not yet presented for payment. The contra item on the liabilities side appears under the heading 'Coupons and liabilities due and not yet paid'.

#### Note E – Miscellaneous balance sheet accounts

| These accounts comprise:  | 1977       | 1976      |
|---|------------|-----------|
| a) on the assets side:  |            |           |
| <ul> <li>currencies receivable under<br/>the heading of swap oper-<br/>ations outstanding at 31 De-<br/>cember</li> </ul> | 9 687 745  | _         |
| – sundry debtors  | 12 034 794 | 9 323 087 |
|   | 21 722 539 | 9 323 087 |

| 1977                     | 1976  |
|--------------------------|---|
|                          |   |
| 9 706 604                | _   |
| 6 624 101                | 573 867   |
| 4 333 476                | 2 114 305   |
| 25 636 953<br>46 301 134 | 21 297 844<br>23 986 016                          |
|                          | 9 706 604<br>6 624 101<br>4 333 476<br>25 636 953 |

#### Note F – Land and buildings

This item comprises the purchase cost of the site and expenses incurred since 1976 for construction of a new building for the Bank in Luxembourg, i.e. 11 252 812 u.a.

Construction costs are at present put at 43.2m u.a., with completion scheduled for 1979.

Furniture and office equipment is amortised in the year of purchase.

#### Note G – Exchange differences

The amount of 850 417 u.a. entered under this heading for 1977 (616 291 u.a. in 1976) represents the net profit arising from financial operations during the year, calculated at the exchange rates in force at the date of these operations.

#### Note H – Loss arising from reevaluation of net Bank assets not subject to adjustment under Article 7 of the Statute

Application of the conversion rates adopted in drawing up the balance sheet (see Note A) at 31 December 1977 produces a loss in the value of net Bank assets of 1 048 305 u.a. (gain of 4 957 437 u.a. in 1976). The reevaluation does not take account of assets expressed in the national currencies of Member States and representing the portion of capital paid in by each Member State in its national currency, which must be adjusted periodically in accordance with Article 7 of the Statute (see Annex D).

#### Note I – Management commission

This item represents remuneration for the management of loans granted under mandate for the account and at the risk of Member States or the European Economic Community.

## Note ${\bf J}-{\bf Appropriation}$ of the balance of the profit and loss account

Operating profit in 1977 amounted to 94 457 515 u.a. before a loss of 1 048 305 u.a. arising from reevaluation of net Bank assets not subject to adjustment under Article 7 of the Statute. Consequently, net profit amounted to 93 409 210 u.a.

The Management Committee has decided to propose that the Board of Directors recommend the Board of Governors to appropriate from the reserve for monetary risks an amount of 1 048 305 u.a., representing the loss arising from reevaluation of net Bank assets not subject to adjustment under Article 7 of the Statute, and to appropriate the entire operating profit for 1977 of 94 457 515 u.a. to the statutory and other reserves, excluding the reserve for monetary risks.

### Report by Messrs Price Waterhouse & Co.

The President, European Investment Bank, Luxembourg.

We have examined the financial statements of the European Investment Bank at 31 December 1977 and 1976. Our examinations were made in accordance with generally accepted auditing standards and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances. In our opinion, the financial statements at 31 December 1977 and 1976 present fairly the financial position of the European Investment Bank at these dates, and the results of its operations for the years then ended, in conformity with generally accepted accounting principles consistently applied.

Brussels, 24 February 1978

The financial statements covered by our opinion are the following: Balance sheet Profit and loss account

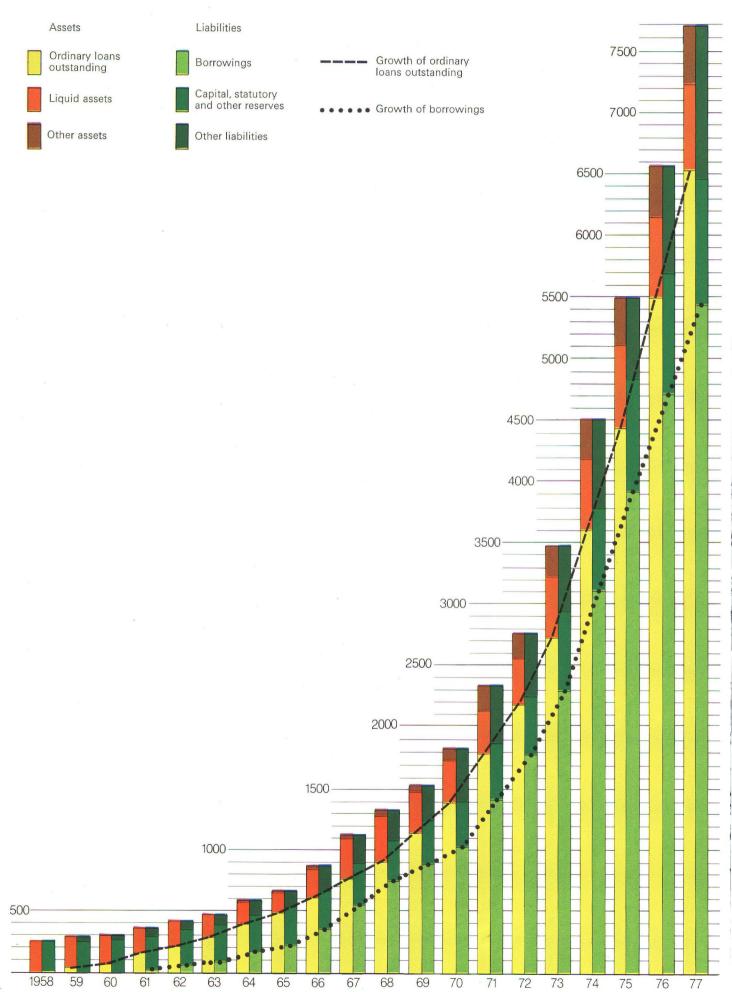
Special Section

| Special Section   |         |
|---|---------|
| Statement of subscriptions to the capital of the Bank   | Annex A |
| Analysis of loans outstanding                           | Annex B |
| Statement of funded debt                                | Annex C |
| Amounts receivable from or payable to Member States for |         |
| adjustment of capital contributions                     | Annex D |
| Notes to the financial statements                       | Annex E |

PRICE WATERHOUSE & CO.

#### Balance sheet of the Bank at 31 December of each year

(million u.a.)



## **Statement by the Audit Committee**

The Committee instituted in pursuance of Article 14 of the Statute and Article 25 of the Rules of Procedure of the European Investment Bank for the purpose of verifying that the operations of the Bank are conducted and its books kept in a proper manner,

- having studied the books, vouchers and documents which it deemed necessary to examine in the discharge of its duties,
- having examined the reports of 24 February 1978 drawn up by Messrs Price Waterhouse & Co.,

considering the 1977 Annual Report as well as the balance sheet of the Bank as at 31 December 1977 and the profit and loss account for the financial year ending on that date, as drawn up by the Board of Directors at its meeting of 21 April 1978,

considering Articles 22, 23, and 24 of the Rules of Procedure,

#### hereby certifies:

that the Bank's operations during the 1977 financial year have been carried out in compliance with the formalities and procedures laid down by the Statute and the Rules of Procedure,

that the balance sheet and the profit and loss account correspond to the book entries and that they reflect exactly the situation of the Bank as regards both assets and liabilities.

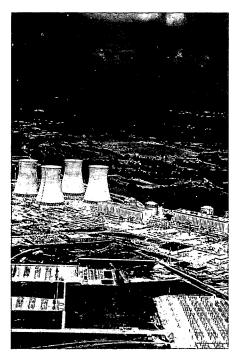
Luxembourg, 10 May 1978

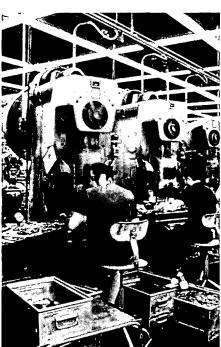
#### The Audit Committee

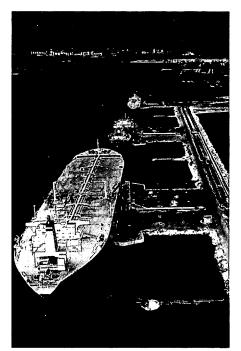
J. BREDSDORFF

P. McDONNELL

C. BRÜCK





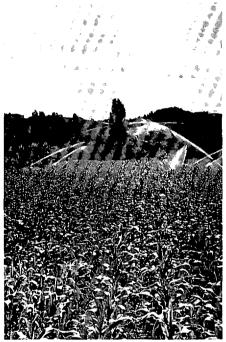


# List of projects

covered by finance contracts signed in 1977

| millior  | n u.a. (1)  | mill  | ion u.a.   |
|--|---|---|------------|
| Ordinary<br>operations   | 1 533.3   | 5.–6. Global loans to Finansie-<br>ringsinstituttet for Industri og<br>Håndværk A/S to finance small  |            |
| Within   |   | and medium-scale industrial ventures<br>in development areas  |            |
| the Community  | 1 401 .3  | <ul> <li>Dkr 14·1 million</li> <li>Dkr 6·0 million</li> </ul>   | 2·2<br>0·9 |
| <b>DENMARK</b><br>Dkr 223·4 million  | 32.7  | <ul> <li>78. Global loans to Danish Government (Direktoratet for Egnsudvikling) for financing small and medium-scale industrial ventures in development areas</li> <li>Dkr 20 million</li> <li>Dkr 35 million</li> </ul>  | 3∙0<br>5∙0 |
| 1. Construction of airport at Godt-<br>haab (Greenland)<br>Danish Government (Ministry of  |   |   |            |
| Finance)<br>Dkr 50 million   | 7·1   | <b>GERMANY</b><br>DM 74·9 million   | 28·4       |
| 2. Adaptation for coal-firing of<br>Asnæs power station to the west of<br>Copenhagen<br>IFV – Elektricitetsselskabet Ise-<br>fjordværket Interessentskab   |   | 9. Nuclear power station at Mül-<br>heim-Kärlich near Koblenz (Rhine-<br>land Palatinate)<br>Société Luxembourgeoise de<br>Centrales Nucléaires S.A.  | ·          |
| Dkr 55 million   | 8.4   | DM 74·9 million   | 28.4       |
| <b>3.</b> Provision of anti-pollution in-<br>stallations to cater for coal-firing<br>of Asnæs and Kyndby power stations<br>(West Zealand)  |   | FRANCE<br>Ffrs 1 659·1 million  | 296 ·5     |
| IFV – Elektricitetsselskabet Ise-<br>fjordværket – Interessentskab<br>Dkr 31-2 million   | 4·4   | 10. Irrigation and water supply<br>systems in Bouches-du-Rhône and<br>Var (Provence-Alpes-Côte d'Azur),<br>third stage<br>Société du Canal de Provence et   |            |
| <ol> <li>Enlargement and modernisation<br/>of biscuit factory at Hjørring<br/>(North Jutland)</li> <li>Oxford Biscuit Fabrik A/S,</li> </ol>   |   | d'Aménagement de la Région<br>Provençale<br>Ffrs 150 million  | 26.9       |
| through the intermediary of Finan-<br>sieringsinstituttet for Industri<br>og Håndværk A/S<br>Dkr 12 million  | 1.7   | <ol> <li>Oil tanker ballast and flushing<br/>water purification facilities at<br/>Fos-sur-Mer (Provence-Alpes-Côte<br/>d'Azur)</li> <li>Port Autonome de Marseille<br/>Ffrs 15 million</li> </ol>   | 2.7        |
| (1) Finance contracts are usually denominate<br>equivalent of the national currency for of<br>in Member Countries and in units of ac<br>projects outside the Community. Amounts<br>national currency for operations outside t<br>munity are thus given merely as a guide;<br>based on the equivalents in units of accour<br>by the Bank at the date of signature of the<br>(see page 6). | operations<br>count for<br>shown in<br>the Com-<br>they are<br>at as used | <ul> <li>12. Extension and modernisation<br/>of telecommunications system in the<br/>Midi-Pyrénées</li> <li>Administration des Postes et<br/>Télécommunications, through<br/>the intermediary of Caisse Na-<br/>tionale des Télécommunications</li> <li>Ffrs 168.5 million</li> </ul> | 30.2       |







| millio  | on u.a. |
|---|---------|
| 13. Extension of French inter-<br>national telecommunications system<br>Administration des Postes et<br>Télécommunications, through the<br>intermediary of Caisse Nationale<br>des Télécommunications<br>Ffrs 334.5 million | 59.7    |
| <b>14.</b> Fourth stage of Bugey nuclear power station at Saint-Vulbas  |         |
| (Rhône-Alpes)<br>Electricité de France (EDF)<br>Ffrs 153·8 million  | 27-4    |
| <b>15.</b> Nuclear power station at Dam-<br>pierre-en-Burly (Centre)<br><b>Electricité de France (EDF)</b><br>Ffrs 168-5 million  | 30.0    |
| <b>16.</b> The 'Super-Phénix' nuclear<br>power station at Creys-Malville<br>(Rhône-Alpes)   |         |
| Centrale Nucléaire Européenne<br>à Neutrons Rapides S.A.  |         |
| (NERSA)<br>Ffrs 278-8 million   | 50.0    |
| <b>17.</b> Uranium enrichment plant at<br>Tricastin (Rhône-Alpes)<br><b>EURODIF S.A.</b>  |         |
| Ffrs 280 million  | 50.0    |
| <ul> <li>18. Modernisation of steelworks at<br/>Serémange (Lorraine)</li> <li>Société Lorraine de Laminage<br/>Continu (SOLLAC)</li> <li>Ffrs 110 million</li> </ul>  | 19.6    |
| IRELAND<br>£Ir 52.1 million<br>19. Expansion of water supply<br>system in Cork harbour area (South-<br>West Ireland)<br>Cork County Council, through the<br>intermediary of the Ministry for<br>Finance and the Local Loans | 79·7    |
| <b>Fund</b><br>£Ir 10 million   | 15.3    |
| <b>20.</b> Road improvements in the interests of industry and tourism <b>Ministry for Finance</b> £Ir 13·1 million  | 20.0    |
| <b>21.</b> Extension and modernisation of telecommunications system <b>Department of Posts and Tele</b> -   |         |
| <b>graphs</b> , through the intermediary of<br>the <b>Ministry for Finance</b><br>£Ir 17 million  | 26.0    |
| <ul><li>22.–23–.24. Advance and custom-<br/>built factories</li><li>– Industrial Development Auth-</li></ul>  |         |
| ority, through the intermediary<br>of the Ministry for Finance<br>£Ir 7.7 million<br>- Shannon Free Airport De-<br>velopment Company Limited,<br>through the intermediary of the  | 11·8    |
| Ministry for Finance<br>£Ir 2 million   | 3-1     |

| milli  | on u.a. |
|--|---------|
| <ul> <li>Gaeltarra Eireann, through the intermediary of the Ministry for Finance</li> </ul>  |         |
| £lr 2·3 million  | 3.2     |
|  |         |
| ITALY<br>Lit 426 700 million   | 425·7   |
| <b>25.</b> Irrigation and drainage system in Calabria  |         |
| Cassa per il Mezzogiorno<br>Lit 34 260 million   | 34·2    |
| <b>26.</b> Sinni river scheme: construction of dam and two aqueducts in Apulia and Basilicata <b>Cassa per il Mezzogiorno</b>  |         |
| Lit 30 000 million   | 29.8    |
| <b>27.–28.</b> Construction of Udine-Carnia motorway in Friuli and repair of structures damaged in 1976 earthquakes  |         |
| - AUTOSTRADE - Concessioni<br>e Costruzioni Autostrade S.p.A.<br>Lit 9 000 million   | 9.1     |
| - AUTOSTRADE - Concessioni<br>e Costruzioni Autostrade S.p.A.,<br>through the intermediary of IRI -<br>Istituto per la Ricostruzione   |         |
| Industriale<br>Lit 18 000 million  | 17.9    |
| 29. Extension and widening of<br>Naples access roads from the<br>Rome-Naples motorway<br>AUTOSTRADE – Concessioni e<br>Costruzioni Autostrade S.p.A.,<br>through the intermediary of IRI –   |         |
| Istituto per la Ricostruzione<br>Industriale<br>Lit 14 000 million   | 14.0    |
| <b>30.</b> Conversion of Palermo by-pass   |         |
| (Sicily)<br><b>Cassa per il Mezzogiorno</b><br>Lit 7 800 million   | 7.7     |
| <b>31.</b> Installation of container-hand-<br>ling facilities at Naples harbour<br>(Campania)  |         |
| Cassa per il Mezzogiorno<br>Lit 7 000 million  | 6.9     |
| <b>32.</b> Improvement of telephone system in Friuli-Venezia Giulia region   |         |
| SIP – Società Italiana per l'Eser-<br>cizio Telefonico p.A.  |         |
| Lit 20 000 million   | 20.2    |
| <ul> <li>33. Extension of telephone system in Calabria and Basilicata</li> <li>SIP – Società Italiana per l'Esercizio Telefonico p.A., through the intermediary of IMI – Istituto</li> </ul> |         |
| Mobiliare Italiano<br>Lit 25 000 million   | 24.8    |
| 34. Extension of telephone system<br>in Sicily<br>SIP – Società Italiana per l'Eser-<br>cizio Telefonico p.A., through the<br>intermediary of IMI – Istituto<br>Mobiliare Italiano           |         |
| Lit 25 000 million   | 24.8    |

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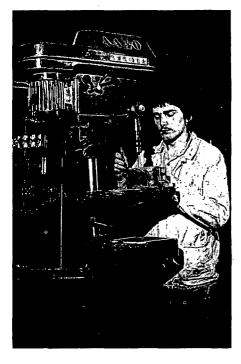


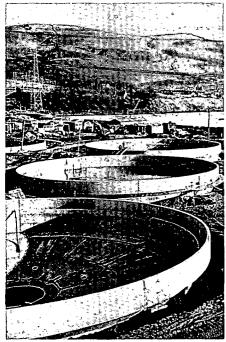
| mill  | ion u.a. |  |
|---|----------|--|
| <b>35.</b> Development of Anemone,<br>Azalea and Antonella-Antonio gas<br>fields in the Adriatic off Emilia-<br>Romagna<br><b>AGIP S.p.A.</b><br>Lit 18 000 million   | 17.9     | Nu<br>the<br>Na<br>Lit                           |
| <b>36.</b> Development of Davide gas field in the Adriatic off The Marches  |          | 46.<br>fac<br>FIA<br>the<br><b>M</b> o           |
| AGIP S.p.A.<br>Lit 6 500 million  | 6·4      | Lit  |
| <b>37.</b> Development of Barbara gas field in the Adriatic off The Marches <b>AGIP S.p.A.</b> Lit 15 000 million   | 14·9     | <b>47.</b><br>pla<br>pha<br><b>So</b>            |
| <b>38.</b> Reorganisation of plate mill in<br>Taranto iron and steel complex in<br>Apulia, and installation of anti-<br>pollution equipment<br><b>Italsider S.p.A.</b> , through the inter-<br>mediary of <b>IMI – Istituto Mobi-</b>   |          | tor<br>inte<br>Mc<br>- [<br>1<br>49.             |
| liare Italiano<br>Lit 30 000 million  | 30.1     | Val<br>FIA                                       |
| <b>39.–40.</b> Copper wire rod plant at Avellino (Campania)   |          | thro<br><b>Ist</b> i<br>Lit                      |
| - ITALRAME S.p.A., through the<br>intermediary of Cassa per il Mezzo-<br>giorno and ISVEIMER – Istituto<br>per lo Sviluppo Economico del-<br>l'Italia Meridionale   |          | <b>50.</b><br>Brii<br><b>S.p</b>                 |
| Lit 1 590 million<br>– ITALRAME S.p.A., through the<br>intermediary of ISVEIMER – Isti-<br>tuto per lo Sviluppo Economico   | 1·6      | inte<br><b>Mc</b><br>Lit                         |
| dell'Italia Meridionale<br>Lit 2 000 million  | 2.0      | <b>51.</b><br>Cal<br>ITR                         |
| <b>41.–42.</b> Reinforced concrete mod-<br>ules prefabrication plants<br><b>PREFIM – Prefabbricazione Im-</b><br><b>presit S.p.A.</b> , through the inter-<br>mediary of <b>IMI – Istituto Mobi-</b><br><b>liare Italiano</b>   |          | mea<br>gio<br>gio<br>alle<br>Lit                 |
| <ul> <li>Plant at Termoli (Molise)</li> <li>Lit 1 400 million</li> </ul>  | 1.4      | 52.<br>Mo  |
| <ul> <li>Plant at Ceprano (Latium)</li> <li>Lit 2 000 million</li> </ul>  | 2.0      | sma<br>ven<br>Lit                                |
| <ul> <li>43. Float glass plant at San Salvo (Abruzzi)</li> <li>FLOVETRO S.p.A., through the intermediary of EFIM – Ente Partecipazioni e Finanziamento Industria Manufatturiera, and of ENI – Ente Nazionale Idrocarburi Lit 24 000 million</li> </ul>                          | 23·8     | 53.<br>dus<br>Naz<br>cing<br>indu<br>gion<br>Lit |
| 44. Extension and modernisation<br>of polypropylene, polyethylene and<br>ethyl oxide units in petrochemicals<br>complex at Brindisi (Apulia)<br>Montedison S.p.A., through the<br>intermediary of ISVEIMER – Isti-<br>tuto per lo Sviluppo Economico<br>dell'Italia Meridionale |          | <b>54.</b><br>tut<br>Pul<br>sma<br>ven<br>Lit :  |
| Lit 6 500 million   | 6.6      | 55.<br>Ind                                       |

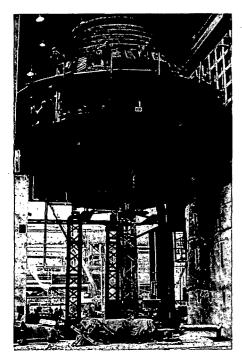
45. Expansion of factories producing equipment for the energy industry at Florence and Massa-Carrara (Tuscany) and Talamona (Lombardy)

| mill  | ion u.a.                     |
|---|------------------------------|
| Nuovo Pignone S.p.A., through<br>the intermediary of ENI – Ente<br>Nazionale Idrocarburi<br>Lit 8 000 million   | 7-9                          |
| <ul> <li>46. Enlargement of fork-lift truck factory at Bari (Apulia)</li> <li>FIAT Carrelli Elevatori, through the intermediary of IMI – Istituto Mobiliare Italiano</li> <li>Lit 7 500 million</li> </ul>  | 7.4                          |
| <b>47.–48.</b> High speed diesel engines<br>plant at Foggia (Apulia), second<br>phase<br><b>Società Franco-Italiana di Mo-</b><br><b>tori – SOFIM S.p.A.</b> , through the<br>intermediary of IMI – Istituto<br>Mobiliare Italiano  |                              |
| <ul> <li>Lit 10 000 million</li> <li>Lit 20 000 million</li> </ul>  | 10· <b>1</b><br>19· <b>8</b> |
| <ul> <li>49. Coachwork factory in Ufita Valley (Campania)</li> <li>FIAT Veicoli Industriali S.p.A., through the intermediary of IMI – Istituto Mobiliare Italiano</li> <li>Lit 25 000 million</li> </ul>  | 24.8                         |
| <ul> <li>50. Plastic packaging plant at<br/>Brindisi (Apulia)</li> <li>S.p.A. PANSAC-SUD, through the<br/>intermediary of IMI – Istituto<br/>Mobiliare Italiano<br/>Lit 3 850 million</li> </ul>  | 3.9                          |
| <b>51.</b> Polyethylene tubing plant at<br>Caltagirone (Sicily)<br><b>ITRES S.p.A.</b> , through the inter-<br>mediary of <b>Cassa per il Mezzo-</b><br><b>giorno</b> and <b>IRFIS – Istituto Re-</b><br><b>gionale per il Finanziamento</b><br><b>alle Industrie in Sicilia</b><br>Lit 3 500 million | 3.5                          |
| <b>52.</b> Global loan to <b>IMI – Istituto</b><br><b>Mobiliare Italiano</b> for financing<br>small and medium-scale industrial<br>ventures in the Mezzogiorno<br>Lit 20 000 million  | 20·2                         |
| <b>53.</b> Global loan to <b>Special In-<br/>dustrial Credit Section of Banca</b><br><b>Nazionale del Lavoro</b> for finan-<br>cing small and medium-scale<br>industrial ventures in the Mezzo-<br>giorno<br>Lit 20 000 million   | 20.2                         |
| <b>54.</b> Global loan to <b>ICIPU – Isti-</b><br><b>tuto di Credito per le Imprese di</b><br><b>Pubblica Utilità</b> for financing<br>small and medium-scale industrial<br>ventures in the Mezzogiorno<br>Lit 2 250 million  | 2.2                          |
| <b>55.</b> Global loan to <b>CIS – Credito</b><br><b>Industriale Sardo</b> , through the<br>intermediary of <b>Cassa per il Mez-</b><br><b>zogiorno</b> , for financing small and<br>medium-scale industrial ventures in<br>Sardinia  | ·                            |
| Lit 7 000 million   | 6.9                          |

,







|       |         |             |          | million u.a. |
|-------|---------|-------------|----------|--------------|
| 56.   | Trainin | g centre f  | or telec | om-          |
| muni  | cations | engineers   | at l'A   | quila        |
| (Abr  | uzzi)   |             |          |              |
| SIP - | - Socie | tà Italiana | per l'E  | ser-         |
| cizio | Telefo  | nico p.A.,  | through  | n the        |

Mobiliare Italiano

UNITED KINGDOM

Lit 2 500 million

£ 320.8 million

- f 8.3 million

- £ 19·8 million

- £ 7.5 million

- £ 7.5 million

South-East Wales

 $- \pounds 6.2$  million

- £ 6.2 million

 $f_{2.5}$  million

£14.6 million

£ 25 million

(South-West England)

Council

63.

shire

intermediary of IMI - Istituto

57.-58. Extension and improvement of water supply system in Lancashire (North-West England) North West Water Authority, through the intermediary of the National Water Council

59.-60. Water supply, sewerage and sewage disposal schemes on Teesside (Northern England) Northumbrian Water Authority,

through the intermediary of the National Water Council

61.-62. Water supply, sewerage and sewage disposal schemes in

Welsh National Water Development Authority, through the intermediary of the National Water

Water supply, sewerage, sewage disposal scheme in Cornwall

South West Water Authority, through the intermediary of the National Water Council

64. Water supply scheme in York-

Yorkshire Water Authority, through the intermediary of the

65. Water supply, sewerage and sewage disposal schemes in the Lothian Region (Scotland) Lothian Regional Council

66. Improvement of water supply

system by construction of Kielder dam on the North Tyne and a pumping station for transferring water to the Wear and Tees (Northern

National Water Council

Authority,

| ion u.a.            | mille  | on u.a. |
|---------------------|--|---------|
|                     | 67. Four service depots at Aber-<br>deen, Edinburgh, Newcastle and<br>Leeds for High Speed Trains trav-<br>elling on the East Coast Main<br>Line<br>British Railways Board   |         |
| 0.5                 | £ 7·2 million  | 11.0    |
| 2·5<br><b>489·6</b> | <b>68.</b> Extension and modernisation<br>of telecommunications system in<br>Northern Ireland<br><b>Post Office</b><br>£ 18·5 million  | 27.9    |
|                     | 69. Construction of Heysham nu-<br>clear power station near Lancaster<br>(North-West England)<br>Central Electricity Generating<br>Board, through the intermediary of<br>the Electricity Council   |         |
| 12.5                | $\oint$ 52·3 million   | 80.0    |
| 30.3                | <b>70.</b> Extension of electricity supply systems serving the Isle of Skye and three of the Orkney Islands (Hoy, Flotta and Graemsay) <b>North of Scotland Hydro-Elec-</b>  |         |
|                     | tric Board<br>£ 4·1 million  | 6.2     |
| 11∙5<br>11∙5        | 71. Extension of electricity supply<br>systems in Central and South-West<br>Scotland<br>South of Scotland Electricity<br>Board   |         |
|                     | $f_{\pm} 4.3$ million  | 6.6     |
| 9.5                 | ~<br>72. Extension and modernisation<br>of Ravenscraig integrated iron and<br>steel works, Motherwell (Scotland)<br>British Steel Corporation<br>∮ 52·7 million  | 80.6    |
| 9.5                 | 73. Installation of continuous cast-<br>ing machine at Ravenscraig iron<br>and steel works, Motherwell (Scot-<br>land)<br>British Steel Corporation<br>4 14 million  | 21.1    |
|                     | 2, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,  |         |
| 3.8                 | <ul> <li>74. Construction of a third ore unloader at Redcar (Northern England)</li> <li>British Steel Corporation<br/>£ 8 million</li> </ul>   | 12.2    |
| 22.4                | <b>75.</b> Modernisation of brickworks<br>producing refractories for coke ovens,<br>at Templetown (Northern England)<br><b>British Steel Corporation</b><br>£ 3∙9 million  | 6·0     |
| 38·2                | <b>76.</b> Refinery for coking plant by-<br>products at Port Clarence (Northern<br>England)<br><b>British Steel Corporation</b><br>(Chemicals), through the intermedi-<br>ary of <b>British Steel Corporation</b><br>$\oint 6.9$ million | 10.5    |
|                     | <b>77.–78.</b> Rationalisation and mod-<br>emisation of foundry installa-<br>tions in Northern England and   |         |

Scotland

30.3

-  $\pounds$  7.7 million

 $- \pounds 3.8$  million

**British Steel Corporation** 

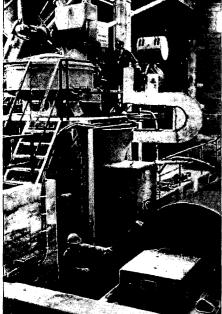
million u.a.

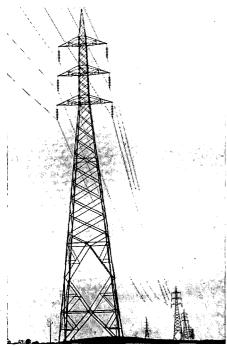
England) Northumbrian Water Authority, through the intermediary of the National Water Council £ 19·8 million

5.7 71

11.7







| mill  | ion u.a. | mil  |
|---|----------|--|
| <b>79.</b> Contract of mandate and guarantee with the <b>Secretaries of</b>   |          | ACP STATES   |
| State for Industry, Scotland,<br>Wales and the Department of<br>Commerce for Northern Ireland,<br>for financing small and medium-   |          | CAMEROON<br>CFAF 1 304·7 million   |
| scale industrial projects in assisted areas of the United Kingdom $\oint 20$ million  | 30.6     | 89. Extension of two cement<br>works, at Bonaberi (Douala) and<br>Figuil (Northern Cameroon)<br>Cimenteries du Cameroun –<br>CIMENCAM                  |
| <b>80.</b> Increase in capacity of compressor staticns on the Trans-Austria Gasline <b>(Austria)</b> for supplying the              |          | CFAF 560-4 million   |
| Community with natural gas from<br>the Soviet Union<br>ENI – Ente Nazionale Idrocar-<br>buri  |          | 90. Construction of hotel at Douala<br>Société Hôtelière du Littoral<br>CFAF 744·3 million   |
| Sfrs 13 million   | 4.7      |  |
| <b>81.–82.</b> Development of Frigg gas field ( <b>Norwegian</b> sector of the North Sea)   |          | IVORY COAST<br>CFAF 6 055·3 million  |
| <ul> <li>Elf Oil Exploration and Pro-<br/>duction (UK) Ltd and Aquitaine</li> <li>Oil (UK) Ltd</li> <li>US\$ 40 million</li> </ul>  | 35.3     | <b>91.</b> Reinforcement of electricity<br>transmission system<br>Société Énergie Électrique de  |
| – Elf Aquitaine Norge A/S<br>US\$ 10 million  | 8.8      | <b>Côte d'Ivoire</b><br>CFAF 3 082 million   |
| <b>. .</b> .  |          | 92. Construction of coconut and  |
| Outside the Community   | 152.0    | palm oil mill at Abidjan<br>PALMINDUSTRIE<br>CFAF 2 106·4 million  |
| Esc 2 602 million   | 60.0     |  |
| <b>83.</b> Irrigation of 4 700 ha around Odivelas and Vigia and survey covering area around Mira (Alentejo)                         |          | <ul> <li>93. Construction of desiccated coconut facotry at Jacqueville</li> <li>Société Ivoirienne de Coco Râpé</li> <li>CFAF 403.5 million</li> </ul> |
| Republic of Portugal<br>Esc 425-2 million   | 12.0     | <b>94.</b> Construction of hotel at Abi-<br>djan   |
| <b>84.</b> Construction of dam on the river Azibo and irrigation of 5 300 ha in Tras-os-Montes province <b>Republic of Portugal</b> |          | Société Immobilière de la Lagune<br>CFAF 463·4 million   |
| Esc 696 3 million   | 15.0     |  |
| <b>85.</b> Construction of container ter-<br>minal and new harbour basin at<br>Leixoes harbour (Oporto)                             |          | <b>KENYA</b><br>K Sh 241·1 million   |
| Administração dos Portos do<br>Douro e Leixoes  |          | <b>95.</b> Extension of cement works at Athi River near Nairobi  |
| Esc 691·4 million<br><b>86.</b> Reconstruction and extension<br>of Alcantara dock (Port of Lisbon)                                  | · 16·0   | East African Portland Cement<br>Company Ltd<br>K Sh 28 1 million   |
| Administraçao Geral do Porto de<br>Lisboa<br>Esc 371·3 million  | 8.0      | <b>96.</b> Financing of plant producing furfural, acetic and formic acid <b>Kenya Furfural Company Ltd</b>   |
| 87. Global loan to Banco de<br>Fomento Nacional, for financing<br>small and medium-scale industrial                                 |          | K Sh 54 5 million<br><b>97.</b> Development of sugar cane  |
| and tourism ventures<br>Esc 417·8 million   | 9.0      | plantations and construction of<br>sugar mill at Awendo<br><b>South Nyanza Sugar Company</b>   |
| YUGOSLAVIA  |          | <b>Ltd</b><br>K Sh 111 <sup>.</sup> 1 million  |
| <b>88.</b> Construction of electricity transmission network Loan to <b>six</b>  |          | 00 Clobal loss to Indust !!  |
| electricity companies in Bosnia-<br>Hercegovina, Croatia, Macedo-<br>nia, Montenegro, Serbia and<br>Slovenia                        |          | 98. Global loan to Industrial<br>Development Bank Ltd (IDB)<br>for financing small and medium-<br>scale industrial ventures                            |
| Din 523·1 million   | 25.0     | K Sh 47·4 million  |

million u.a.

67·0

4.7

2.0

2.7

21.6

11.0

7.5

1.4

1.7

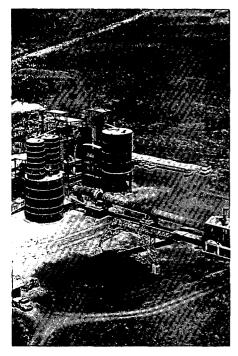
25·9

3.0

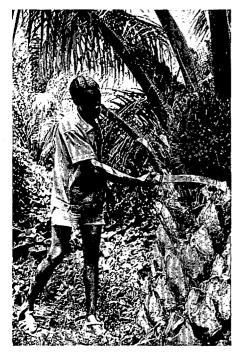
5.9

5.0

12.0







| 0 |
|---|
|   |

#### MALAWI MK 9.7 million

| 100.  | Planti   | ng of  | 6 000 | ha su  | gar |
|-------|----------|--------|-------|--------|-----|
|       | estate   | -      |       |        | -   |
| sugar | mill nea | ar Dwa | angwa |        |     |
| Dwai  | ngwa     | Suga   | r Cor | porati | on  |
| Limit |          | -      |       |        |     |
| MK 6- | 6 millio | n      |       |        |     |

### **Special operations**

ACP STATES AND OCT (financing provided in the form of risk capital) 18.2

#### **IVORY COAST**

103. Factory producing desiccated coconut at Jacqueville Participation in equity capital of Société lvoirienne de Coco Râpé 7 000 shares at CFAF 10 000 each CFAF 70 million

#### **KENYA**

104. Factory producing furfural, acetic and formic acid Participation in equity capital of Kenya Furfural Company Ltd 1 million ordinary shares at K Sh 10 K Sh 10 million

#### MALAWI

105. Planting of 6 000 ha sugar cane estate and construction of sugar mill near Dwangwa Subscription to share capital of **Dwangwa Sugar Corporation** Limited MK1 million

#### RWANDA

106. Expansion of mining production capacity at tin (cassiterite) and tungsten (wolfram) mines, and construction of tin smelter Subordinated loan to Société des Mines du Rwanda RF 318-3 million

#### TANZANIA

T Sh 70.0 million

107. Canvas mill near Morogoro Conditional Ioan for financing National Development Corporation's participation in establishing the mill T Sh 46.5 million

million u.a.

9.5

6.5

0.3

1.1

1.0

3.0

7.4

4.9

101. Global loan to Investment and Development Bank of Malawi (INDEBANK) for financing small and medium-scale industrial and tourism ventures MK 3-1 million

#### TOGO

| <b>108.</b> Subscription to convertible<br>bonds issued by <b>Tanganyika Devel-</b><br>opment Finance Company Lim-<br>ited, for financing medium-scale<br>industrial ventures  |     |
|--|-----|
| T Sh 23·5 million  | 2.5 |
| <b>TOGO</b><br>CFAF 887 <sup>.</sup> 9 million<br><b>109.–110.</b> Palm oil mill at Agou<br>and oil storage installations at the   | 3·2 |
| Port of Lomé<br>– Conditional Ioan to <b>Republic of</b><br><b>Togo</b> for part-financing capital<br>increase of <b>Société Nationale</b><br><b>pour le Développement de la</b><br><b>Palmeraie et des Huileries</b><br>CFAF 860 million                | 3·1 |
| <ul> <li>Conditional Ioan for financing<br/>technical assistance for start-up</li> <li>Société Nationale pour le Déve-<br/>loppement de la Palmeraie et<br/>des Huileries</li> <li>CFAF 27.9 million</li> </ul>  | 0·1 |
| ZAIRE<br>Z 1·2 million   | 1 2 |
| <ul> <li>111. Expansion of cement works in<br/>Shaba</li> <li>Subordinated Ioan to Société des<br/>Ciments et Matériaux du Shaba,<br/>through the intermediary of Société<br/>Financière de Développement<br/>(SOFIDE)</li> <li>Z 1·1 million</li> </ul> | 1.1 |
| <b>112.</b> Part-financing capital in-<br>crease of <b>Société Financière de</b><br><b>Développ anent (SOFIDE)</b> by<br>subscription to 2,000 shares of<br>Z 50 each<br>Z 0·1 million   | 0.1 |
| CARIBBEAN OCT<br>113. Purchase of holdings in small  |     |
| <b>113.</b> Purchase of holdings in small  |     |

Purchas and medium-sized industrial and tourism enterprises Caribbean Investment Corporation (CIC) EC\$ 3.1 million

million u.a.

3-0

2.3

#### Table 8: List of borrowings in 1977

| Date of contract | Month of<br>issue | Place of<br>issue | Subscription<br>currency | Amount in<br>national<br>currency<br>(million) | Amount in<br>million u.a. | Term<br>(years) | Coupon<br>%                   | Placing     |
|------------------|-------------------|-------------------|--------------------------|--|---------------------------|-----------------|-------------------------------|-------------|
| 25. 1.1977       | January           | Netherlands       | FI                       | 75   | 27.0                      | 7               | 8                             | Private     |
| 1. 2.1977        | February          | Switzerland       | Sfrs                     | 50   | 18.1                      | 7               | 5 <sup>1</sup> /2             | Private     |
| 11. 2.1977       | February          | Germany           | DM                       | 25   | 9.4                       | 15              | $71/_{4}$                     | Private     |
|                  | February          | Germany           | DM                       | 25.2   | 9.4                       | 12              | 7.3                           | Private     |
| 10. 3.1977       | March             | Netherlands       | FI                       | 50   | 18.0                      | 25              | 8 <sup>5</sup> /8             | Private     |
| 14. 3.1977       | March             | Luxembourg        | . \$                     | 75   | 66.4                      | 7               | 8                             | Public (1)  |
|                  | March             | Luxembourg        | \$                       | 50   | 44·2                      | 10              | 81/4                          | Public (1)  |
|                  | March             | Luxembourg        | \$                       | 50   | 44.2                      | 15              | 8 <sup>3</sup> /4             | Public (1)  |
| 20. 4.1977       | April             | Luxembourg        | Yen                      | 10 000   | 32.2                      | 7               | 71/4                          | Public (2)  |
| 5. 5. 1977       | May               | United States     | \$                       | 75   | 66.8                      | 20              | 9                             | Public (3)  |
| 10. 5.1977       | May               | Netherlands       | FI                       | 100  | 35.8                      | 15              | $7^{1}/_{2}$                  | Public (4)  |
| 20. 7.1977       | July              | Luxembourg        | Lfrs                     | 500  | 12.2                      | 10              | 8                             | Public (5)  |
| 20. 7. 1977      | July              | Luxembourg        | \$                       | 20   | 17.6                      | 5               | variable rate                 | Private     |
| 26. 7. 1977      | July              | Luxembourg        | \$                       | 10   | 8.8                       | 51/2            | 8                             | Private     |
| 27. 7.1977       | August            | Germany           | DM                       | 150  | 56.6                      | 12              | 6                             | Public (6)  |
| 27. 9.1977       | September         | United States     | \$                       | 75   | 66.2                      | 7 🔍             | 73/4                          | Public (7)  |
| 2                | September         | United States     | \$                       | 100  | 88.2                      | 15              | 8 <sup>3</sup> /8             | Public (7)  |
| 4, 10, 1977      | October           | Japan             | Yen                      | 15 000   | 49.8                      | 10              | 6.8                           | Public (8)  |
| 11, 10, 1977     | October           | Hong Kong         | \$                       | 30   | 26.2                      | 10              | 81/4                          | Public (9)  |
| 11.10.1977       | October           | Germany           | DM                       | 60   | 22.8                      | 15              | 6 <sup>5</sup> /8             | Private     |
| 2, 12, 1977      | November          | Belgium           | Bfrs                     | 1 500  | 36.7                      | 8               | 81/2                          | Public (10) |
| 2, 12, 1977      | December          | Germany           | DM                       | 50   | 19.0                      | 10              | 61/4                          | Private     |
| 2, 12, 1977      | December          | Germany           | DM                       | 50   | 19.0                      | 10              | 6.15                          | Private     |
| 6, 12, 1977      | December          | United Kingdom    | £                        | 25   | 38.2                      | 15              | 9 <sup>3</sup> /4             | Public (11) |
| 9, 12, 1977      | December          | Switzerland       | Sfrs                     | 50   | 18·7                      | 4               | 4 <sup>1</sup> / <sub>8</sub> | Private     |
| 9. 12. 1977      | December          | Switzerland       | Sfrs                     | 50   | 18.7                      | 8               | $4^{1}/_{2}$                  | Private     |
| 20, 12, 1977     | December          | Germany           | DM                       | 50   | 19.0                      | 15              | $6^{1}/_{4}$                  | Private     |
| 20, 12, 1977     | December          | Germany           | DM                       | 25   | 9.5                       | 15              | $6^{1}/_{4}$                  | Private     |
| 22. 12. 1977     | December          | Luxembourg        | \$                       | 50   | 43.8                      | 7 .             | 8 <sup>1</sup> / <sub>4</sub> | Public (12) |
|                  |                   |                   |                          |  | 942.5                     |                 |                               |             |

Medium-term interbank operations

| Signature         | Placing  | Origin     | Currency | Amount in<br>national<br>currency<br>(million) | Amount in million u.a. | Term    | Interest<br>%                   | Placing |
|-------------------|----------|------------|----------|--|------------------------|---------|---------------------------------|---------|
| 1. 3.1977         | March    | Luxembourg | \$       | 6.0  | 5.3                    | 1979-81 | 7·46 (average)                  | Private |
| 8, 12, 1977       | December | Luxembourg | DM       | 25.0   | 9.5                    | 1979    | 4 <sup>11</sup> / <sub>16</sub> | Private |
| 8.12.1977         | December | Germany    | DM       | 75.0   | 28.4                   | 1979    | 4 7/8                           | Private |
| 16. 12. 1977      | December | France     | \$       | 25.0   | 21.9                   | 1979    | $7^{11}/_{16}$                  | Private |
| 16. 12. 1977      | December | France     | \$       | 25.0   | 21.9                   | 1979    | 7 <sup>7</sup> /8               | Private |
|                   |          |            |          |  | 87.0                   |         |                                 |         |
| Total borrowings: |          |            |          |  | 1 029.5                |         |                                 |         |

#### Total borrowings:

(1) Underwritten by a banking syndicate composed of Deutsche Bank AG, Amsterdam-Rotterdam Bank N.V., Banca Commerciale Italiana, Banque Arabe et Internationale d'Investissement, Banque Internationale à Luxembourg S.A., Banque de Paris et des Pays-Bas. Crédit Suisse White Weld Limited, Dresdner Bank AG, Merrill Lynch International & Co., Salomon Brothers International Limited, Société Générale, Société Générale de Banque S.A., Swiss Bank Corporation (Overseas) Limited and Union Bank of Switzerland (Securities) Limited, offered for public subscription at 1001/2 % for the 7-year tranche, at 99% % for the 10-year tranche and at par for the 15-year tranche.

(2) Underwritten by a banking syndicate composed of Daiwa Securities Co. Ltd., S.G. Warburg & Co. Ltd., Amsterdam-Rotterdam Bank N.V., Banca Commerciale Italiana, The Bank of Tokyo (Holland) N.V., Banque Bruxelles Lambert S.A., Crédit Lyonnais, Crédit Suisse White Weld Limited, Deutsche Bank AG, Dresdner Bank AG, Robert Fleming & Co. Ltd., Imited, Deutsche Bank of Japan (Luxembourg) S.A., Kredietbank S.A. Luxembourgeoise, The Nikko Securities Co. (Europe) Ltd., Société Générale and Swiss Bank Corporation (Overseas) Limited, offered for public suscription at par.

(3) Underwritten by a banking syndicate composed of Kuhn Loeb & Co. Inc., The First Boston Corporation, Merrill Lynch, Pierce, Fenner & Smith Inc. and Lazard Frères & Co., offered for public subscription at par.

(4) Underwritten by a banking syndicate composed of Amsterdam-Rotterdam Bank N.V., Algemene Bank Nederland N.V., Bank Mees & Hope N.V., Pierson, Heldring & Pierson N.V., Cooperatieve Centrale Raiffeisen-Boerenleenbank B.A. and Nederlandsche Middenstandsbank N.V., offered for public subscription at 98½%.

(5) Underwritten by a banking syndicate composed of Kredietbank S.A. Luxembourgeoise, Banque Générale du Luxembourg S.A., Banque Internationale à Luxembourg S.A., Banque de Paris et des Pays-Bas pour le Grand-Duché de Luxembourg S.A., Caisse d'Epargne de l'État du Grand-Duché de Luxembourg, Crédit Industriel d'Alsace et de Lorraine, Luxembourg and Société Générale Alsacienne de Banque, Luxembourg, offered for public subscription at 99 %.

(\*) Underwritten by a banking syndicate composed of Deutsche Bank AG, Dresdner Bank AG, Commerzbank AG and Westdeutsche Landesbank Girozentrale, offered for public subscription at 99 %.

(7) Underwritten by a banking syndicate composed of The First Boston Corporation, Merrill Lynch, Pierce, Fenner & Smith Inc., Kuhn Loeb & Co. and Lazard Frères & Co., offered for public subscription at 99% % for the 7-year tranche and 99% % for the 15-year tranche.

(e) Underwritten by a banking syndicate composed of Daiwa Securities Co. Ltd., The Nomura Securities Co. Ltd., Yamaichi Securities Company Limited and The Nikko Securities Co. Ltd., offered for public subscription at 99% %.

(\*) Underwritten by a banking syndicate composed of Indosuez Asia Limited, Morgan Grenfell (Asia) Limited, Trident International Finance Limited, Wardley Limited, Asian International Acceptances & Capital Limited, The Development Bank of Singapore Limited, DBS-Daiwa Securities International Limited, Jardine Fleming & Company Limited, Salomon Brothers Asia Limited, Schroeders & Chartered Limited, Sun Hung Kai International Limited and The United Overseas Bank Limited, offered for public subscription at 93% %.

(1º) Underwritten by a banking syndicate composed of Société Générale de Banque S.A., Banque Bruxelles Lambert S.A., Kredietbank N.V. and Banque de Paris et des Pays-Bas Belgique S.A., offered for public subscription at 99½ %.

(1) Underwritten by a banking syndicate composed of Crédit Suisse White Weld Limited, Amsterdam-Rotterdam Bank N.V., Banca Commerciale Italiana, The Bank of Tokyo (Holland) N.V., Banque de Paris et des Pays-Bas, Baring Brothers and Co. Ltd., County Bank Ltd., Crédit Commerciale de France, Deutsche Bank AG, Kidder Peabody International Ltd., Samuel Montagu and Co. Ltd. J. Henry Schroder, Wagg and Co. Ltd., Société Générale de Banque S.A. and Wood Gundy Ltd., offered for public subscription at 99% %.

(12) Underwritten by a banking syndicate composed of Banque Arabe et Internationale d'Investissement, Abu Dhabi Investment Company, American Express Middle East Development Company S.A.L., Arab African Bank-Cairo, The Arab Investment Company S.A.A. (Riyadh), Bank of Credit and Commerce International, European Arab Bank Limited, Kuwait International Investment Co. S.A.K., National Bank of Abu Dhabi, Riyad Bank Limited and the Saudi French Bank, offered for public subscription at par.

Table 9: Financing provided within the Community from 1958 to 1977 (1) Sectoral breakdown

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|  |       |         |                     | Number                |             |              | Amount (m u.a.)                     |            |            |
|--|-------|---------|---------------------|-----------------------|-------------|--------------|-------------------------------------|------------|------------|
| Sector                                 | Total |         | of whic<br>loan all | ch global<br>ocations | Total       |              | of which global<br>loan allocations | %          | o of total |
| Energy, communications and other       |       |         |                     |                       |             |              |                                     |            |            |
| infrastructure (²)                     | 282   | ···· ·· |                     |                       | 4 955-3     |              |                                     | 66·9       |            |
| Energy                                 | 125   |         |                     |                       | 2 1 4 3 • 6 |              |                                     | 29-0       |            |
| Production                             |       | 90      |                     |                       |             | 1 605.6      |                                     |            | 21.7       |
| Nuclear                                |       | 35      |                     |                       |             | 885-9        |                                     |            | 12.0       |
| Thermal power stations                 |       | 15      |                     |                       |             | 151.0        |                                     |            | 2.0        |
| Hydroelectric and pumped storage plant |       | 17      |                     |                       |             | 245.5        |                                     |            | 3.4        |
| Development of oil and natural gas     |       |         |                     |                       |             |              |                                     |            |            |
| deposits                               |       | 21      |                     |                       |             | 306.5        |                                     |            | 4.1        |
| Solid fuel extraction                  |       | 2       |                     |                       |             | <i>16</i> .7 |                                     |            | 0.2        |
| Transmission                           |       | 35      |                     |                       |             | 538·0        |                                     |            | 7.3        |
| Power lines                            |       | 8       |                     |                       |             | 78·6         |                                     |            | 1.1        |
| Gaslines and oil pipelines             |       | 27      |                     |                       |             | 459·4        |                                     |            | 6.2        |
| Communications                         | 114   |         |                     |                       | 2164.9      |              |                                     | 29·2       |            |
| Transport                              |       | 69      |                     |                       |             | 1 097.6      |                                     |            | 14.8       |
| Railways                               |       | 15      |                     |                       |             | 232·8        |                                     |            | 3.1        |
| Roads, bridges and tunnels             |       | 39      |                     |                       |             | 656·6        |                                     |            | 8.9        |
| Shipping and inland waterways          |       | 10      |                     |                       |             | 154.5        |                                     |            | 2.1        |
| Airlines                               |       | 4       |                     |                       |             | 48·8         |                                     |            | 0.6        |
| Other                                  |       | 1       |                     |                       |             | 4·9          |                                     |            | 0.1        |
| Telecommunications                     |       | 45      |                     |                       |             | 1 067.3      |                                     |            | 14.4       |
| Water schemes                          | 41    |         |                     |                       | 630.4       |              |                                     | 8.5        |            |
| Agricultural development               |       | 10      |                     |                       |             | 185.0        |                                     |            | 2∙5        |
| Water catchment, treatment and supply  |       | 31      |                     |                       |             | 445-4        |                                     |            | 6∙0        |
| Public buildings                       | 2     |         |                     |                       | 16.3        |              | -                                   | 0.5        |            |
| Industry, agriculture and services     | 1 055 |         | 686                 |                       | 2 451 5     |              | 320.2                               | 33-1       |            |
| Industry (3)                           | 1 031 |         | 668                 |                       | 2 424.0     |              | 313.0                               | 32.7       |            |
| Mining and quarrying*                  |       | 19      |                     | 16                    |             | 14.5         | 8.1                                 |            | 0.5        |
| Metal production and semi-processing*  |       | 93      |                     | 40                    |             | 729·9        | 26.8                                |            | 9·8        |
| Construction materials*                |       | 77      |                     | 51                    |             | 115.4        | 24.9                                |            | 1.5        |
| Woodworking                            |       | 47      |                     | 45                    |             | 21.6         | 15·5                                |            | 0.3        |
| Glass and ceramics                     |       | 28      |                     | 14                    |             | 63.2         | 7.1                                 |            | 0.8        |
| Chemicals*                             |       | 106     |                     | 32                    |             | 477·3        | 15.2                                |            | 6·4        |
| Metalworking and mechanical engin-     |       |         |                     |                       |             |              |                                     |            |            |
| eering                                 |       | 177     |                     | 139                   |             | 208-2        | 61.4                                |            | 2.8        |
| Motor vehicles, transport equipment .  |       | 38      |                     | . 22                  |             | 195.3        | 9.3                                 |            | 2.6        |
| Electrical engineering, electronics    |       | . 54    |                     | 39                    |             | 78.3         | 22.3                                |            | 1.0        |
| Foodstuffs                             |       | 161     |                     | 123                   |             | 172.5        | 57.7                                |            | 2∙3        |
| Textiles and leather                   |       | 72      |                     | 60                    |             | 4Q·4         | 26.4                                |            | 0.5        |
| Paper and pulp*                        |       | 32      |                     | 27                    |             | 32-8         | 13.5                                |            | 0∙4        |
| Rubber and plastics processing         |       | 51      |                     | 38                    |             | 70.0         | 16.6                                |            | 0.9        |
| Other industry                         |       | 18      |                     | 15                    |             | 8.5          | 5.5                                 |            | 0.1        |
| Building – civil engineering           |       | 7       |                     | 7                     |             | 2.7          | 2.7                                 |            |            |
| Industrial estates and buildings       |       | 3       |                     |                       |             | 18.3         |                                     |            | 0.5        |
| Unallocated amount of global loans     |       | 48      | <i>4</i> -          |                       |             | 175-1        | oʻ o                                | <b>-</b> . | 2.4        |
| Agriculture, forestry, fishing         | 11    |         | 10                  |                       | 9.4         |              | 3.9                                 | 0.1        |            |
| Services                               | 13    | _       | 8                   |                       | 18·1        |              | 3.3                                 | 0.3        |            |
| Tourism                                |       | 6       |                     | 4                     |             | 9.7          | 1.8                                 |            | 0.1        |
| Research and development               |       | 2       |                     |                       |             | 4.4          |                                     |            | 0.1        |
| Other                                  |       | 5       |                     | 4                     |             | 4.0          | 1.5                                 |            | 0.1        |
|  |       |         |                     |                       |             |              |                                     |            |            |

See Note 4 to Table 2, page 25.
 Replaces 'Infrastructure' heading in previous Annual Reports without affecting sub-categories.

(3) Of which basic industries (marked with an asterisk): 1 369-9 million.

#### Table 10: Global loans granted within the Community from 1968 to 1977 Breakdown by intermediary institution

|  |                   |         | Global loans       | Allocations    | (1969-1977       |
|--|-------------------|---------|--------------------|----------------|------------------|
|  |                   |         | Amount<br>(million |                | Amour<br>(millio |
| Intermediary Institution   | Year              | Number  | u.a.)              | Number         | u.a              |
| ltaly  |                   |         |                    | _              |                  |
| stituto Mobiliare Italiano (IMI)   | 1977<br>1972–1974 | 1<br>2  | 20∙2<br>52∙8       | 7<br>82        | 3·1<br>44·3      |
| Banca Nazionale del Lavoro, 'Sezione                                     | 1372-1374         | 2       | 52.0               | 02             | 44.3             |
| Speciale per il Credito Industriale' (BNL)                               | 1977              | 1       | 20.2               | 26             | 8·1              |
|  | 1974              | 1       | 19.6               | 39             | 18.5             |
| Credito Industriale Sardo (CIS)  | 1977<br>1969–1976 | 1<br>4  | 6∙9<br>27∙4        | <br>41         | <br>18·2         |
| stituto di Credito per le Imprese di                                     | 1909-1970         | 4       | 27.4               | 41             | 10.7             |
| Pubblica Utilità (ICIPU).  | 1977              | 1       | 2.2                | 5              | 2.2              |
|  | 1976              | 1       | 3.7                | 5              | 3.7              |
| Istituto per lo Sviluppo Economico dell'Italia Meridionale (ISVEIMER)    | 1968-1976         | 4       | 61.0               | 79             | 46·7             |
| Istituto Regionale per il Finanziamento                                  | 1000-1070         | -4      | 010                | 73             | 407              |
| alle Industrie in Sicilia (IRFIS)  | 1970-1976         | 3       | 25.3               | 36             | 19.4             |
| Mediocredito per le Piccole e Medie                                      | 1070              | -       | 5.0                | 4.4            |                  |
| Imprese del Friuli Venezia-Giulia  | 1976              | 1       | 5.2                | 11             | 5.0              |
| Total Italy  |                   | 20      | 244.5              | 331            | 169-2            |
| United Kingdom   |                   |         |                    |                |                  |
| Government (contract of mandate)   | 1977              | 1       | 30.6               |                |                  |
| Industrial and Commercial Finance<br>Corporation Ltd (ICFC)              | 1973-1974         | 2       | 25.8               | 26             | 7.6              |
|  |                   | 3       | <u>56</u> .4       |                |                  |
| Total United Kingdom   |                   | 3       |                    | 26             | 7.0              |
| Denmark  |                   |         |                    |                |                  |
| Danish Government  | 1977              | 2       | 8.0                | 18             | 6.8              |
|  | 1975-1976         | 3       | 8.3                | 23             | 8.4 (*           |
| Finansieringsinstituttet for Industri og                                 | 1977<br>1975      | 2<br>1  | 3·0<br>1·4         | 3<br>3         | 3∙0<br>1∙4       |
| Håndværk A/S (FIH)   |                   |         |                    |                |                  |
| Total Denmark  |                   | 8       | 20.8               | 47             | 19.7             |
| France   |                   |         |                    |                |                  |
| Crédit National  | 1973–1974         | 2       | 51.2               | 77             | 39.8             |
| Caisse Centrale de Crédit Hôtelier,<br>Commercial et Industriel (CCCHCI) | 1973              | 1       | 18.0               | 56             | 18·1 (2          |
| Crédit Naval – CMAF  | 1973              | 1       | 9.0                |                |                  |
| Société Lorraine de Développement et                                     |                   | -       |                    |                |                  |
| d'Expansion (LORDEX)   | 1972–1975         | 2       | 6.3                | 8              | 3.7              |
| Société Alsacienne de Développement et                                   | 1070              | 1       | 6.0                | 24             | 6.0              |
| d'Expansion (SADE)   | 1970              | 1       | 6.3                | 24             | 6.3              |
| l'Ouest (SODERO)   | 1971–1974         | 2       | 5.6                | 2              | 0.8              |
| Société de Développement Régional de la                                  |                   |         |                    |                |                  |
| Bretagne (SDR Bretagne)  | 1974              | 1       | 3.6                | 3              | 1.7              |
| Total France   |                   | 10      | 100.0              | 170            | 70.4             |
| Germany  |                   |         |                    |                |                  |
| Industriekreditbank AG (IKB)   | 1970–1973         | 2       | 30.6               | 79             | 30.0             |
| Bayerische Vereinsbank   | 1974              | 1       | 9.9                |                |                  |
| Landesbank und Girozentrale Schleswig-                                   | 4070              |         |                    |                |                  |
| Holstein   | 1972              | 1       | 5.7                | 9              | <u> </u>         |
| Total Germany  |                   | 4       | 46.3               | 88             | 36.0             |
| Belgium  |                   |         |                    |                |                  |
| Société Nationale de Crédit à l'Industrie                                |                   |         |                    |                |                  |
| (SNCI)   | 1976              | 1       | 17.9               | 21             | 15.5             |
| reland   |                   |         |                    |                |                  |
| Industrial Credit Company Ltd (ICC)                                      | 1974              | 1       | 4·7                |                | _                |
| Agricultural Credit Corporation Ltd (ACC)                                | 1974              | 1       | 4·7                | 3              | 1.7              |
|  |                   | 2       | 9.4                | 3              | 1.7              |
| Total Ireland  |                   |         |                    |                |                  |
| Total Ireland  | 1977              |         | 91·3               | 133            | 57·8             |
| · · · · · · · · · · · · · · · · · · ·                                    | 1977<br>1968–1976 | 9<br>39 | 91·3<br>404·0      | <br>133<br>553 | 57·8<br>262·4    |

Including a total amount of 85.4 million unallocated and cancelled, and an amount of 89.7 million awaiting allocation on current global loans at 31 December 1977.
 Differences between the initial amount of the global loan and total allocations authorised are due to the fact that conversion into units of account was effected on the basis of the rates applicable, in the first instance, when the global loan was signed and, secondly, when allocations were authorised; in some cases the conversion rates changed during the intervening period.

# Table 11: Allocations from global loans within the Community in 1977 and from 1969 to 1977

Breakdown by region and sector

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|   |                                  |   | 1977                            | 1969-1977                                       |                            |                                      |  |
|---|----------------------------------|---|---------------------------------|---|----------------------------|--------------------------------------|--|
|   | al                               | mount of<br>locations                   | 0/                              | Amount of<br>allocations<br>Number million u.a. |                            |                                      |  |
| REGION  | Number mi                        | llion u.a.                              | %                               | Number million u.a.                             |                            |                                      |  |
| Belgium   | 11                               | 7.2                                     | 12.4                            | 21  | 15.5                       | 4.:                                  |  |
| Antwerp   |                                  |   |                                 | 1   | 0.9                        | 0.                                   |  |
| lainault  | 2                                | 1.2                                     | 2.0                             | 5   | 3.2                        | 1.                                   |  |
| iège  | 3                                | 1.3                                     | 2.2                             | 5   | 3.1                        | 1.                                   |  |
| limbourg  | 1                                | 0.4                                     | 0.7                             | 1   | 0·4<br>0·8                 | 0.<br>0.                             |  |
| Namur   | 2                                | 3.4                                     | 5.9                             | 2 ·   | 0.8<br>3.4                 | 1.                                   |  |
| Western Flanders  | 3                                | 0.9                                     | 1.6                             | 6   | 3.7                        | 1.                                   |  |
| Denmark   | 31                               | 12.9                                    | 22.4                            | 47  | 19.7                       | 6                                    |  |
| ast of the Great Belt (excluding .  |                                  |   |                                 |   |                            | -                                    |  |
| Copenhagen)   | 3                                | 2.6                                     | 4.6                             | 4   | 3.3                        | 1.                                   |  |
| Vest of the Great Belt  | 28                               | 10-3                                    | 17.8                            | 43  | 16.4                       | 5.                                   |  |
| Sermany   |                                  |   |                                 | 88  | 36.0                       | 11.                                  |  |
| Baden-Württemberg   |                                  |   |                                 | 2<br>16   | 0·5<br>4·3                 | 0.<br>1.                             |  |
|   | _                                |   |                                 | 15  | 6·0                        | 1.                                   |  |
| ower Saxony   |                                  |   |                                 | 19  | 6.8                        | 2.                                   |  |
| North Rhine Westphalia  |                                  | —                                       |                                 | 18  | 8.7                        | 2.                                   |  |
| Rhineland Palatinate  |                                  |   |                                 | 8   | 2.9                        | 0.                                   |  |
| Schleswig-Holstein  |                                  | _                                       | -                               | 10  | 6·8                        | 2·<br>22·                            |  |
| France  |                                  |   |                                 | <b>170</b><br>27                                | <b>70∙4</b><br>8∙3         | 22.                                  |  |
|   |                                  |   |                                 | 27  | 3.8                        | 1.                                   |  |
| vivergne  |                                  |   | ·                               | 4   | 3.2                        | 1.                                   |  |
| ower Normandy   |                                  |   |                                 | 2   | 0.6                        | 0.                                   |  |
| Burgundy  |                                  |   |                                 |   | 2·3                        | 3.<br>0.                             |  |
| Brittany  |                                  |   |                                 | 28  | 11·5<br>0·7                | 0·                                   |  |
| Champagne-Ardennes  |                                  |   |                                 | 2   | 0.5                        | 0.                                   |  |
| ranche-Comté  |                                  | —                                       |                                 | 2   | 0.4                        | 0·                                   |  |
| anguedoc-Roussillon   |                                  |   |                                 | 2   | 0.6                        | 0.                                   |  |
| imousin   |                                  |   | ·                               | 7   | 2.2                        | 0.                                   |  |
| .orraine  |                                  |   |                                 | 24<br>18  | 13·3<br>7·9                | 4·<br>2·                             |  |
| Nord  |                                  |   |                                 | . 6   | 2.5                        | Ő.                                   |  |
| Pays de la Loire  |                                  |   |                                 | 20  | 7.4                        | 2·                                   |  |
| Picardy   |                                  |   |                                 | 2   | 1.1                        | 0.                                   |  |
| Poitou-Charentes  |                                  |   |                                 | 5   | 1.6                        | 0.                                   |  |
| Rhône-Alpes   |                                  |   |                                 | 7   | 2.5                        | 0.                                   |  |
| reland  |                                  | 37.7                                    | 65·2                            | 3<br>331  | 1.7<br>169.2               | 0.<br>52.                            |  |
| <b>taly</b>   | <b>91</b><br>14                  | <b>37.7</b><br>5.5                      | 9·6                             | 38  | 18·8                       | <b>52</b> .                          |  |
| Basilicata  | 1                                | 0.4                                     | 0.7                             | 5   | 3.2                        | 1.                                   |  |
| Calabria  | 7                                | 4.0                                     | 6.8                             | 14  | 5.6                        | 1.                                   |  |
| Campania  | 10                               | 3.3                                     | 5-7                             | 59  | 38.8                       | 12                                   |  |
| Friuli-Venezia Giulia   | , 1 <u>1</u>                     | 5·0<br>2·5                              | 8·7<br>4·4                      | 11<br>63  | 5∙0<br>31∙8                | 1·<br>9·                             |  |
| atium   | 7<br>6                           | 2.5                                     | 4.4                             | 11  | 6.8                        | 2.                                   |  |
|   | 1                                | 0.3                                     | 0.5                             | 6   | .4.5                       | 1.                                   |  |
| Apulia  | 11                               | 4.6                                     | 7.9                             | 44  | 16.3                       | 5                                    |  |
| Sardinia  | 9                                | 3.8                                     | 6.2                             | 42  | 18.5                       | 5                                    |  |
| Sicily  | 14                               | 5.2                                     | 9.5                             | 38  | 19.9                       | 6.                                   |  |
| United Kingdom  |                                  |   |                                 | <b>26</b><br>14                                 | <b>7⋅6</b><br>4⋅2          | <b>2</b> -<br>1-                     |  |
| Scotland  |                                  | _                                       |                                 | 14  | 4·2<br>1·5                 | 0.                                   |  |
| North-West  |                                  | _                                       |                                 | 1   | 0.4                        | 0.                                   |  |
| Wales   |                                  |   |                                 | 5   | 1-3                        | 0                                    |  |
| Northern Ireland  |                                  |   |                                 | 1   | 0.3                        | 0                                    |  |
| 「otal   | 133                              | 57.8                                    | 100.0                           | 686   | 320.2                      | 100                                  |  |
| SECTOR  |                                  |   |                                 | _   |                            | _                                    |  |
| Agriculture   | 6                                | 1.9                                     | 3.3                             | 8   | 2.8                        | 0                                    |  |
| ishing  |                                  | 1.7                                     | 2.9                             | 2<br>16   | 1·1<br>8·1                 | 0.2                                  |  |
| Mining and quarrying  | 9                                | 4.3                                     | 2·9<br>7·5                      | 40  | 26·8                       | 28                                   |  |
| Construction materials  | 12                               | 4-8                                     | 8.3                             | 51  | 24.9                       | 7                                    |  |
| Voodworking   | 8                                | 2.3                                     | · 4·0                           | 45  | 15.5                       | 4                                    |  |
| Glass and ceramics  | 1                                | 0.2                                     | 0.4                             | 14  | 7.1                        | 2                                    |  |
| Chemicals   | 7                                | 3.1                                     | 5.4                             | 32  | 15.2                       | 4                                    |  |
| Metalworking and mechanical engineer-   | . 20                             | 8.5                                     | 14.6                            | 139   | 61.4                       | 19                                   |  |
| na  |                                  | 8·5<br>1·1                              | 14.0                            | 22  | 9·3                        | 2                                    |  |
|   |                                  |   | 6.7                             | 39  | 22.3                       | 7                                    |  |
| Notor vehicles, transport equipment .   | 3<br>7                           | 3.9                                     |                                 | 123   | 57.7                       | 18                                   |  |
| Notor vehicles, transport equipment .<br>Electrical engineering, electronics  |                                  | 3.9<br>11∙5                             | 19-8                            | 1   |                            | 0                                    |  |
| Notor vehicles, transport equipment .<br>Electrical engineering, electronics<br>Foodstuffs  | 7<br>28<br>7                     | 11∙5<br>3∙1                             | 5.4                             | 60  | 26.4                       | -                                    |  |
| Motor       vehicles, transport       equipment         Electrical       engineering, electronics       .         Foodstuffs       .       .         Foodstuffs       .       .         Foodstuffs       .       .         Paper       and       leather       .         Paper       and       pulp | 7<br>28<br>7<br>4                | 11∙5<br>3∙1<br>3∙2                      | 5·4<br>5·6                      | 60<br>27  | 13.5                       | 4                                    |  |
| Motor vehicles, transport equipment .<br>Electrical engineering, electronics<br>Foodstuffs<br>Fextiles and leather<br>Paper and pulp  | 7<br>28<br>7<br>4<br>8           | 11∙5<br>3∙1<br>3∙2<br>3∙9               | 5·4<br>5·6<br>6·7               | 60<br>27<br>38                                  | 13·5<br>16·6               | 4<br>5                               |  |
| Motor vehicles, transport equipment         Electrical engineering, electronics         Foodstuffs         Foodstuffs         Paper and pulp         Rubber processing         Other industries   | 7<br>28<br>7<br>4<br>8<br>4      | 11∙5<br>3∙1<br>3∙2<br>3∙9<br>1∙5        | 5·4<br>5·6<br>6·7<br>2·6        | 60<br>27<br>38<br>15                            | 13∙5<br>16∙6<br>5∙5        | 4<br>5<br>1                          |  |
| Motor vehicles, transport equipment         Electrical engineering, electronics         Foodstuffs         Foodstuffs         Paper and pulp         Rubber processing         Other industries         Building and civil engineering  | 7<br>28<br>7<br>4<br>8           | 11∙5<br>3∙1<br>3∙2<br>3∙9               | 5·4<br>5·6<br>6·7               | 60<br>27<br>38                                  | 13·5<br>16·6               | 4·<br>5·<br>1·<br>0                  |  |
| Motor vehicles, transport equipment         Electrical engineering, electronics         Foodstuffs         Foodstuffs         Paper and pulp         Rubber processing         Other industries   | 7<br>28<br>7<br>4<br>8<br>4<br>3 | 11.5<br>3.1<br>3.2<br>3.9<br>1.5<br>1.0 | 5·4<br>5·6<br>6·7<br>2·6<br>1·7 | 60<br>27<br>38<br>15<br>7                       | 13·5<br>16·6<br>5·5<br>2·7 | 8·<br>4·<br>5·<br>1·<br>0<br>0<br>0· |  |

### Financing provided from 1964 to 1977 (1) in the African, Caribbean and Pacific States (AASMM-ACP) and in the Overseas Countries and Territories (OCT) (2)

#### Table 12: Sectoral breakdown

| Sector  | •   | Number | . (   | Amount<br>million u.a.) |       | % of tota |
|---|-----|--------|-------|-------------------------|-------|-----------|
| Energy, communications and other infrastructure (3) | 36  |        | 155.6 |                         | 37.2  | <u> </u>  |
| Energy  | 8   |        | 54.8  |                         | 13.1  |           |
| Production  |     | . 6    |       | 34.8                    |       | 8.3       |
| Thermal power stations                              |     | 2      |       | 3.8                     |       | 0 9       |
| Hydroelectric power stations                        |     | 4      |       | 31 0                    |       | 74        |
| Transmission  |     | 2      |       | 20.0                    |       | 4.8       |
| Power lines   |     | 2      |       | 20.0                    |       | 4.8       |
| Communications                                      | 24  |        | 88.7  |                         | 21.2  |           |
| Transport   |     | 23     |       | 88.0                    |       | 21.0      |
| Railways  |     | 7      |       | 43 7                    |       | 10 4      |
| Roads   |     | 7      |       | 247                     |       | 5 9       |
| Shipping and inland waterways                       |     | 8      |       | 152                     |       | 36        |
| Airlines  |     | 1      |       | 44                      |       | 1 1       |
| Telecommunications                                  |     | 1      |       | 0.7                     |       | 0.2       |
| Water schemes                                       | 4   |        | 12.1  |                         | 2.9   |           |
| Agricultural development                            |     | 2      |       | 5.3                     |       | 1.3       |
| Water catchment, treatment and supply               |     | 2      | ,     | 6.8                     |       | 1.6       |
| Industry, agriculture and services                  | 77  |        | 263-1 |                         | 62·8  |           |
| Industry  | 69  |        | 245.7 |                         | 58.7  |           |
| Mining and quarrying                                |     | 5      |       | 55.6                    |       | 13.3      |
| Metal production and semi-processing                |     | 3      |       | 8.2                     |       | 2.0       |
| Construction materials                              |     | 10     |       | 34.3                    |       | 8.2       |
| Chemicals   |     | 4      |       | 9.9                     |       | 2.4       |
| Motor vehicles, transport equipment                 |     | 1      |       | 1.4                     |       | 0.3       |
| Foodstuffs  |     | 26     |       | 94.0                    |       | 22.4      |
| Textiles and leather                                |     | · 13   |       | 25.9                    |       | 6.2       |
| Unallocated amount of global loans                  |     | 6      |       | 16.3                    |       | 3.9       |
| Development finance companies                       |     | 1      |       | 0.1                     |       |           |
| Agriculture   | 2   |        | 9.3   |                         | 2.2   |           |
| Services  | 6   |        | 8·1   |                         | 1.9   |           |
| Tourism   |     | 4      |       | 7.0                     |       | 1.7       |
| Research and technical assistance                   |     | 2      |       | 1.1                     |       | 0.2       |
| Grand Total   | 113 |        | 418.7 |                         | 100.0 |           |

Ordinary loans (254-6 million) from EIB resources and special operations (164-1 million) financed from EDF resources.
 See Note 1 to Table 3, page 34.

#### Table 13: Breakdown by project location

|                        |        |                     |           |             |                 |        |                        |             |                    |                 |        | An     | nounts in m         | nillion u.a.     |
|------------------------|--------|---------------------|-----------|-------------|-----------------|--------|------------------------|-------------|--------------------|-----------------|--------|--------|---------------------|------------------|
| ·····                  |        | Ordinary            | operation | s from EIB  | resources       |        |                        | Sp          | ecial oper         | ations (1)      |        |        | Total               | financing        |
|                        |        | Yaoundé             |           | Lomé        |                 | Conv   | Yaoundé<br>entions (2) | Conu        | Lomé<br>ention (3) |                 |        |        |                     |                  |
| Location               | Number | nventions<br>Amount |           | Amount      | Total<br>Amount | Number | Amount                 | Number      | Amount             | Total<br>Amount | Number | Amount | of which<br>Yaoundé | of which<br>Lomé |
| Benin                  |        |                     |           |             |                 | 1      | 3.3                    |             |                    | 3.3             | 1      | 3.3    | 3.3                 |                  |
| Cameroon               | 9      | 17.3                | 3         | 18·2        | 35.5            | 6      | 23.9                   | 1           | 2.3                | 26.2            | 19     | 61.7   | 41·2                | 20.5             |
| Congo                  | 1      | 9.0                 |           |             | 9.0             | 3      | 6.7                    | _           |                    | 6.7             | 4      | 15.7   | 15.7                | _                |
| Ivory Coast            | 10     | 51·2                | 4         | 21.6        | 72·8            | 10     | 35.6                   | 2           | 2.2                | 37.8            | 26     | 110.6  | 86.8                | 23.8             |
| Gabon                  | 4      | 4.4                 |           |             | 4.4             | 3      | 10.3                   |             |                    | 10.3            | 7      | 14.7   | 14·7                |                  |
| Ghana                  | _      | <u> </u>            | 1         | 10.0        | 10.0            |        | _                      | 1           | 2.0                | 2.0             | 2      | 12.0   |                     | 12.0             |
| Upper Volta            | 1      | 0.2                 |           | <del></del> | 0.2             | 1      | 5.0                    | 2           | 4.4                | 9∙4             | 4      | 9.9    | 5.5                 | 4∙4              |
| Mauritius              | 1      | . 1.7               | . 2       | 5.0         | 6∙7             |        |                        |             |                    | ·               | 3      | 6.7    | 1.7                 | 5.0              |
| Kenya                  |        | —                   | 5         | 27.9        | 27.9            |        |                        | 1           | 1.1                | 1.1             | 6      | 29.0   |                     | 29.0             |
| Madagascar             | —      |                     | —         |             | —               | 1      | 1.9                    |             | —                  | 1.9             | 1      | 1.9    | 1.9                 |                  |
| Malawi                 | _      |                     | 2         | 9.5         | 9.5             | —      | _                      | 1           | 1.0                | 1.0             | 3      | 10.5   |                     | 10.5             |
| Mauritania             | 1      | 11.0                |           |             | 11.0            | 1      | 2.8                    |             | _                  | 2.8             | 2      | 13·8   | 13·8                |                  |
| Rwanda                 |        |                     |           |             |                 |        |                        | 1           | 3.0                | 3.0             | 1      | 3.0    |                     | 3.0              |
| Senegal                | 2      | 3.9                 | _         | —           | 3.9             | 3      | 6.2                    |             | .—                 | 6.2             | 5      | 10·4   | 10.4                |                  |
| Tanzania               |        |                     | _         | _           |                 |        | _                      | 2           | 7·4                | 7.4             | 2      | 7.4    | _                   | 7·4              |
| Chad                   |        | _                   |           |             |                 | 1      | 1.2                    | 1           | 7.5                | 8.7             | 2      | 8.7    | 1.2                 | 7.5              |
| Тодо                   | 1      | 5.9                 | 2         | 16.3        | 22.2            |        |                        | 3           | 5.2                | 5.2             | 6      | 27.4   | 5.9                 | 21.5             |
| Zaire                  | 3      | 34.2                |           |             | 34.2            | 2      | 14.8                   | 2           | 1.2                | 16.0            | 7      | 50·2   | 49·0                | 1.2              |
| Surinam                |        |                     | —         |             |                 | 1      | 1.9                    |             |                    | 1.9             | 1      | 1.9    | 1.9                 |                  |
| Netherlands Antilles . |        |                     |           |             | _               | 1      | 4.4                    |             |                    | 4.4             | 1      | 4∙4    | 4.4                 | —                |
| Caribbean              |        | —                   | <u> </u>  |             |                 |        |                        | 1           | 1.0                | 1.0             | 1      | 1.0    | _                   | 1.0              |
| New Caledonia          | 2      | 7.0                 |           |             | 7.0             | 2      | 3.4                    |             |                    | 3.4             | 4      | 10.4   | 10.4                |                  |
| Réunion                |        | _                   |           |             |                 | 2      | 2.8                    | <del></del> | _                  | 2.8             | 2      | 2.8    | 2.8                 |                  |
| Guadeloupe             |        | <u></u>             |           |             |                 | 1      | 0.7                    | —           |                    | 0.7             | 1      | 0.2    | 0.7                 |                  |
| Martinique             |        |                     |           |             |                 | 1      | 0.6                    |             |                    | 0.6             | 1      | 0.6    | 0.6                 |                  |
| Grand Total            | 35     | 146 1               | 19        | 108.5       | <b>254</b> .6   | 40     | 125-8                  | 18          | 38-3               | 164.1           | 112    | 418·7  | 271 ·9              | 146.8            |

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Operations on special conditions financed from Member States' resources through the European Development Fund and accounted for in the Bank's Special Section. Loans on special conditions and contributions to risk capital formation. Risk capital assistance.  $\binom{2}{3}$ 

#### Table 14: Financing provided from 1963 to 1977 (1) in the Mediterranean region Sectoral breakdown

| Sector  |          | Number                              | Amount (million u.a.) |              |                                     |      |           |
|---|----------|-------------------------------------|-----------------------|--------------|-------------------------------------|------|-----------|
|   | Totai    | of which global<br>loan allocations |                       | Total        | of which global<br>loan allocations |      | % of tota |
| Energy, communications and other in-<br>frastructure ( <sup>2</sup> ) | 31       |                                     | 450.7                 |              |                                     | 66·3 |           |
| Energy  | 11       |                                     | 222.9                 |              |                                     | 32·8 |           |
| Production  |          | 8                                   |                       | 184.3        |                                     |      | 27.1      |
| Thermal power stations  |          | 3                                   |                       | 112.0        |                                     |      | 16.       |
| Hydroelectric power stations  |          | 5                                   |                       | 7 <i>2·3</i> |                                     |      | 10.       |
| Transmission  |          | 3                                   |                       | 38.6         |                                     |      | 5-3       |
| Power lines   |          | 3                                   |                       | 38.6         |                                     |      | 5.7       |
| Communications  | 11       |                                     | 108·5                 |              |                                     | 16.0 |           |
| Transport   | 1'<br>1' | 1                                   | 100 0                 | 108.5        |                                     | 10.0 | 16.0      |
| Railways  |          |                                     |                       | 38.9         |                                     |      | 5.2       |
| ,   |          | 5                                   |                       | 37-0         |                                     |      |           |
| Roads and bridges   |          |                                     |                       | 8.6          |                                     |      | 5.5       |
|   |          | 2                                   |                       | .24·0        |                                     |      | 1.3       |
| Shipping  |          | 2                                   |                       | .240         |                                     |      | 3.        |
| Water schemes   | 9        |                                     | 119.3                 |              |                                     | 17·5 |           |
| Agricultural development  | ļ        | Э                                   |                       | 119.3        |                                     |      | 17.9      |
| Industry and services   | 161      | 103                                 | 229·4                 |              | 66 4                                | 33.7 |           |
| Industry  | 153      | 97                                  | 226.4                 |              | 64·0                                | 33.3 |           |
| Mining and quarrying  |          |                                     |                       | 0.8          | 0.8                                 |      | 0.1       |
| Metal production and semi-processing                                  | 1        |                                     |                       | 35.3         | 0.9                                 |      | 5.2       |
| Construction materials  | 1;       | 3 6                                 |                       | 23.6         | 9.7                                 |      | 3.        |
| Woodworking   |          | 7 5                                 |                       | 4.0          | 2.2                                 |      | 0.0       |
| Glass and ceramics  |          | 7 5                                 |                       | 7.8          | 4.5                                 |      | 1.2       |
| Chemicals   | 2        | 2 11                                |                       | 43.7         | 4.8                                 |      | 6.4       |
| Metalworking and mechanical engineering                               | 2        | 2 22                                |                       | 10.4         | 10.4                                |      | 1.5       |
| Motor vehicles, transport equipment                                   |          | 1 1                                 |                       | 1.6          | 1.6                                 |      | 0.3       |
| Electrical engineering, electronics                                   |          | 9 7                                 |                       | 8·2          | 3.0                                 |      | 1.:       |
| Foodstuffs  | 2        | 0 20                                |                       | 12.2         | 12.2                                |      | 1-1       |
| Textiles and leather  | 1.       | 7 10                                |                       | 13.2         | 8.0                                 |      | 1.        |
| Paper and pulp  |          | 9 3                                 |                       | 55.3         | 3.9                                 |      | 8.        |
| Rubber and plastics processing  |          | 3 2                                 |                       | 1.3          | 0.8                                 |      | 0.:       |
| Building, civil engineering   |          | 1 1                                 |                       | 1.2          | 1.2                                 | -    | 0.3       |
| Unallocated amount of global loans                                    | 1        |                                     |                       | 7·8          |                                     |      | 1.2       |
| Services (global loans: preinvestment studies                         |          |                                     |                       |              |                                     |      |           |
| and technical assistance)   | 8        | 6                                   | 3.0                   |              | 2.4                                 | 0.4  |           |
|   |          |                                     |                       |              |                                     |      |           |

See Note 4 to Table 2, page 25,
 See Note 1 to Table 3, page 34.

Further information may be obtained from the

EUROPEAN INVESTMENT BANK 2, place de Metz — Boîte postale 2005 — Luxembourg Tel. 43 50 11 — Telex 35 30 bankeu lu

or from its other offices

Office for Operations in Italy Via Sardegna, 38 — I-00187 Rome Tel. 48 36 51 — Telex 6 21 30 bankeuro

Representative Office in Brussels Rue de la Loi, 227 — B-1040 Brussels Tel. 735 21 38 — Telex 2 17 21 bankeu b

which also have available the following publications:

**Statute** and other provisions governing the EIB 1977; **32** p. (DA, DE, EN, FR, IT, NL)

#### Annual Report

since 1958 (DE, EN; FR, IT, NL and from 1972: DA)

EIB-Information quarterly 8 p. (DA, DE, EN, FR, IT, NL)

European Investment Bank 1958-1978 1978; 84 p. (DA, DE, EN, FR, IT, NL)

Loans and Guarantees in the Member Countries of the European Economic Community 1977; 20 p. (DA, DE, EN, FR, IT, NL)

**European Investment Bank Operations under the Lomé Convention** 1976; 20 p. (DA, DE, EN, FR, IT, NL)

Investment in the Community and its Financing Research Department 1972: 28 p. (DA, DE, IT, NL — out of print: EN, FR) 1973: 40 p. (EN, FR — out of print: DA, DE, IT, NL) 1974: 48 p. (EN, IT — out of print: DE, FR) 1975: 52 p. (DE, EN, FR, IT) 1976: 56 p. (DE, EN, FR, IT)

Activities of the European Investment Bank in Turkey (1965-1974) Research Department 1975; 50 p. (DA, EN, FR, TR — out of print: DE, IT, NL)

The European Investment Bank wishes to thank those project promoters who have kindly provided photographs used in this report.

Printed by: Saarbrücker Zeitung Verlag und Druckerei GmbH, Saarbrücken