



WAGES AND INCOMES

Rapid information

5.3.1980

LABOUR COSTS IN INDUSTRY

(Updated survey results)

1975 - 1978

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In the scope of the Community system of wages statistics, labour costs surveys are carried out every three years. While the results of the 1975 survey have been published (1), those of the 1978 survey are currently processed by Member countries. First results are scheduled to become available in the second half of this year.

(1) EUROSTAT, Labour costs in industry 1975 vol. 1: results by industry; vol. 2: structure; vol. 3: results by size classes; vol. 4: results by regions.

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities related to the business. This includes keeping track of income, expenses, and assets. Proper record-keeping is essential for determining the business's financial health and for tax purposes.

2. The second part of the document covers the various methods used to value a business. These methods include the cost method, the market method, and the income method. Each method has its own strengths and weaknesses, and the choice of method depends on the specific circumstances of the business.

3. The third part of the document discusses the importance of having a clear and concise business plan. A business plan is a document that outlines the business's goals, strategies, and financial projections. It is a key tool for attracting investors and for guiding the business's operations.

4. The fourth part of the document covers the various legal and regulatory requirements that businesses must comply with. These requirements include obtaining the necessary licenses and permits, and following the rules of the relevant industry.

5. The fifth part of the document discusses the importance of having a strong and effective marketing strategy. A marketing strategy is a plan that outlines the business's marketing goals and the tactics it will use to achieve those goals. It is a key tool for attracting customers and for increasing sales.

6. The sixth part of the document covers the various methods used to manage a business's finances. These methods include budgeting, forecasting, and analyzing financial data. Proper financial management is essential for ensuring the business's long-term success.

7. The seventh part of the document discusses the importance of having a strong and effective human resources strategy. A human resources strategy is a plan that outlines the business's human resources goals and the tactics it will use to achieve those goals. It is a key tool for attracting and retaining top talent.

8. The eighth part of the document covers the various methods used to manage a business's operations. These methods include process management, quality management, and supply chain management. Proper operational management is essential for ensuring the business's efficiency and effectiveness.

9. The ninth part of the document discusses the importance of having a strong and effective risk management strategy. A risk management strategy is a plan that outlines the business's risk management goals and the tactics it will use to achieve those goals. It is a key tool for identifying and mitigating potential risks.

10. The tenth part of the document covers the various methods used to manage a business's customer relationships. These methods include customer segmentation, customer retention, and customer service. Proper customer relationship management is essential for ensuring the business's long-term success.

11. The eleventh part of the document discusses the importance of having a strong and effective innovation strategy. An innovation strategy is a plan that outlines the business's innovation goals and the tactics it will use to achieve those goals. It is a key tool for identifying and developing new products and services.

12. The twelfth part of the document covers the various methods used to manage a business's technology. These methods include technology selection, technology implementation, and technology maintenance. Proper technology management is essential for ensuring the business's competitiveness and growth.

13. The thirteenth part of the document discusses the importance of having a strong and effective sustainability strategy. A sustainability strategy is a plan that outlines the business's sustainability goals and the tactics it will use to achieve those goals. It is a key tool for identifying and addressing the business's environmental and social impacts.

14. The fourteenth part of the document covers the various methods used to manage a business's legal and regulatory affairs. These methods include legal research, legal analysis, and legal representation. Proper legal and regulatory management is essential for ensuring the business's compliance with the law.

15. The fifteenth part of the document discusses the importance of having a strong and effective crisis management strategy. A crisis management strategy is a plan that outlines the business's crisis management goals and the tactics it will use to achieve those goals. It is a key tool for identifying and addressing potential crises.

16. The sixteenth part of the document covers the various methods used to manage a business's international operations. These methods include international trade, international investment, and international management. Proper international management is essential for ensuring the business's success in the global market.

17. The seventeenth part of the document discusses the importance of having a strong and effective digital marketing strategy. A digital marketing strategy is a plan that outlines the business's digital marketing goals and the tactics it will use to achieve those goals. It is a key tool for attracting and retaining customers in the digital age.

18. The eighteenth part of the document covers the various methods used to manage a business's data. These methods include data collection, data analysis, and data visualization. Proper data management is essential for ensuring the business's ability to make data-driven decisions.

19. The nineteenth part of the document discusses the importance of having a strong and effective cybersecurity strategy. A cybersecurity strategy is a plan that outlines the business's cybersecurity goals and the tactics it will use to achieve those goals. It is a key tool for identifying and addressing potential cybersecurity risks.

20. The twentieth part of the document covers the various methods used to manage a business's intellectual property. These methods include intellectual property identification, intellectual property protection, and intellectual property enforcement. Proper intellectual property management is essential for ensuring the business's competitive advantage.

Meanwhile, the Statistical Office of the European Communities, in collaboration with the national statistical institutes, has updated the hourly labour costs (results of the 1975 survey) for the years 1976 to 1978. Users are cautioned that the 1978 updatings given in this note are provisional estimates to be replaced by the 1978 survey results as soon as these become available.

A summary of the trends of labour costs in industry since 1975 is given in table 1, showing total hourly labour costs for manual and non-manual workers in all manufacturing industries. The large disparity in the developments of labour costs in individual member countries should be stressed: between 1975 (average) and October 1978 labour costs expressed in national currency showed increases between 23% in FR Germany and 90% in Italy, whereas the rise amounted to 40 to 50% in Luxembourg, the UK and France, and to about 30% in the other two Benelux-countries and in Denmark (estimates for Ireland are not available).

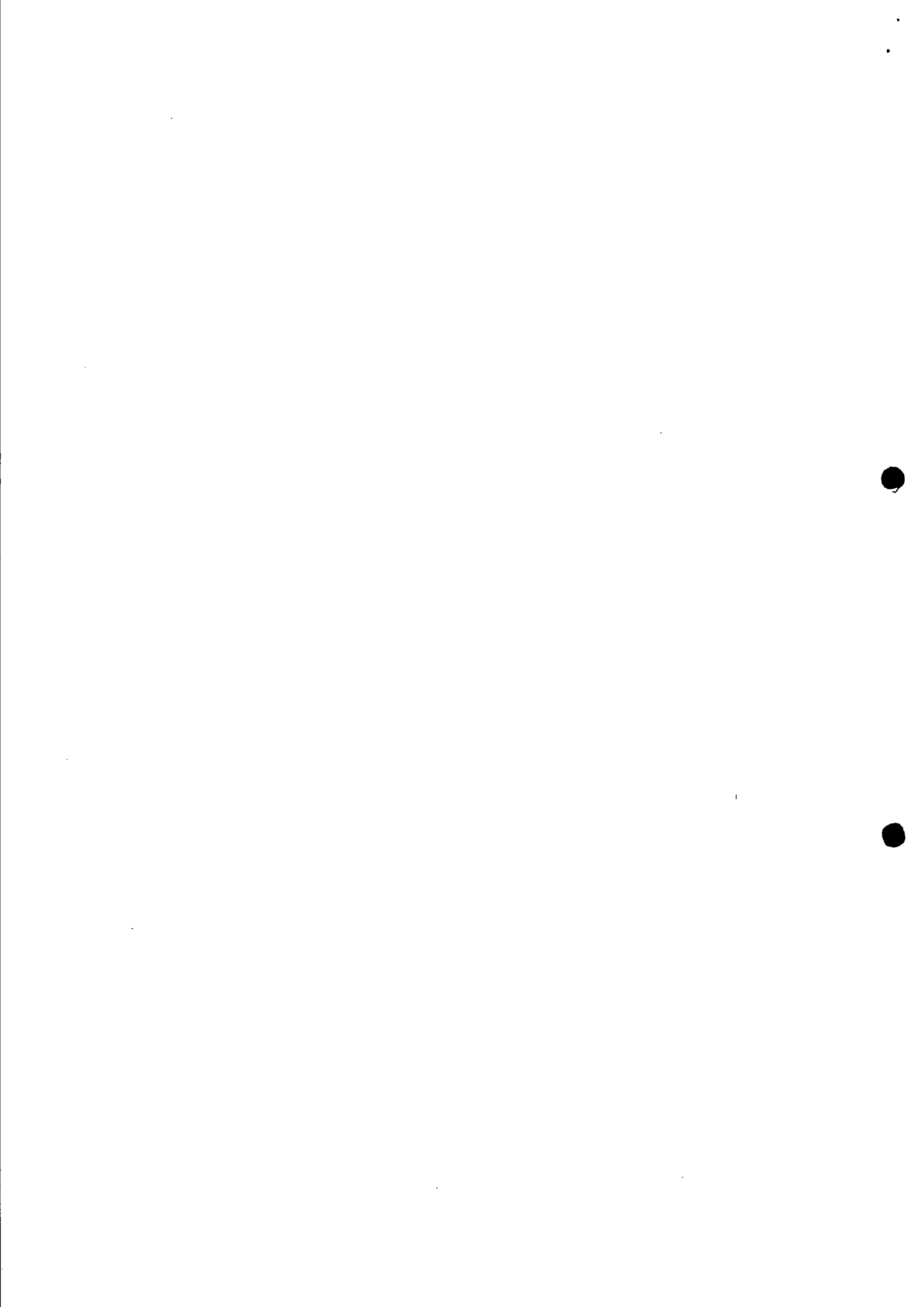
On the other hand, the trends of labour costs, expressed in European units of account (EUA), confirm the importance of monetary developments resulting in a continued relative deterioration of the international competitive position of certain countries, in particular the Benelux-countries and the F.R. of Germany. Thus, whereas these countries are found at the bottom of the scale if increases in labour costs between 1975 and 1978 are considered in national currencies, they show the biggest rises if these are measured from data converted to EUA; it is not surprising that these countries rank highest if the absolute levels of costs are compared.

Explanatory note

The hourly labour cost is arrived at by dividing the total labour cost (expenditure on manual and non-manual workers) by the total number of hours worked by manual workers and the customary or usual number of hours worked by non-manual workers.

The labour costs, expressed in national currencies, have been converted into European units of account (EUA) solely to facilitate comparison in terms of international competitiveness. A more general comparison of the relative labour costs in different countries, based on purchasing power parities will be published in the near future.

For the rates used for conversion into EUA see "EURO-STATISTICS", table 151.



TAB.1

HOURLY LABOUR COSTS 1975-1978 a)

All manufacturing industries

Manual + non manual workers

	D	F	I	N	B	L	UK	DK
a) in national currency								
	<u>DM</u>	<u>FF</u>	<u>LIT</u>	<u>HFL</u>	<u>BFR</u>	<u>LFR</u>	<u>UKL</u>	<u>DKR</u>
1975	17,54	24,95	3 450	20,24	268	270	1,66	40,90
1976	18,90	28,90	4 280	22,60	301	313	1,91	45,20
1977	20,30	32,80	5 400	23,80	332	344	2,12	49,00
1978	21,40	37,10	:	25,60	354	377	2,27	54,00
X 1977	20,50	33,70	5 620	24,60	337	:	2,03	49,90
IV 1978	21,20	36,10	:	25,50	349	:	:	53,10
X 1978	21,60	38,10	6 560 ^{b)}	25,90	359	:	2,35	55,00
b) in EUA c)								
1975	5,75	4,69	4,26	6,46	5,89	5,93	2,95	5,74
1976	6,70	5,40	4,60	7,60	7,00	7,20	3,10	6,70
1977	7,70	5,90	5,40	8,50	8,10	8,40	3,20	7,20
1978	8,40	6,50	:	9,30	8,80	9,40	3,40	7,60
X 1977	7,80	6,00	5,50	8,80	8,20	:	3,10	7,10
IV 1978	8,30	6,30	:	9,30	8,80	:	:	7,90
X 1978	8,60	6,60	5,90 ^{b)}	9,50	9,00	:	3,50	7,70
c) Indices (1975=100), October 1978								
In national currency	123,3	152,8	190,0 ^{b)}	128,1	133,6	137,0	141,8	134,4
In EUA	149,6	141,4	139,0 ^{b)}	146,6	153,5	157,3	117,3	136,9

a) Data for Ireland are not available

b) Estimated according to increase in hourly earnings between October 1977 and October 1978

c) See explanatory note p. 2

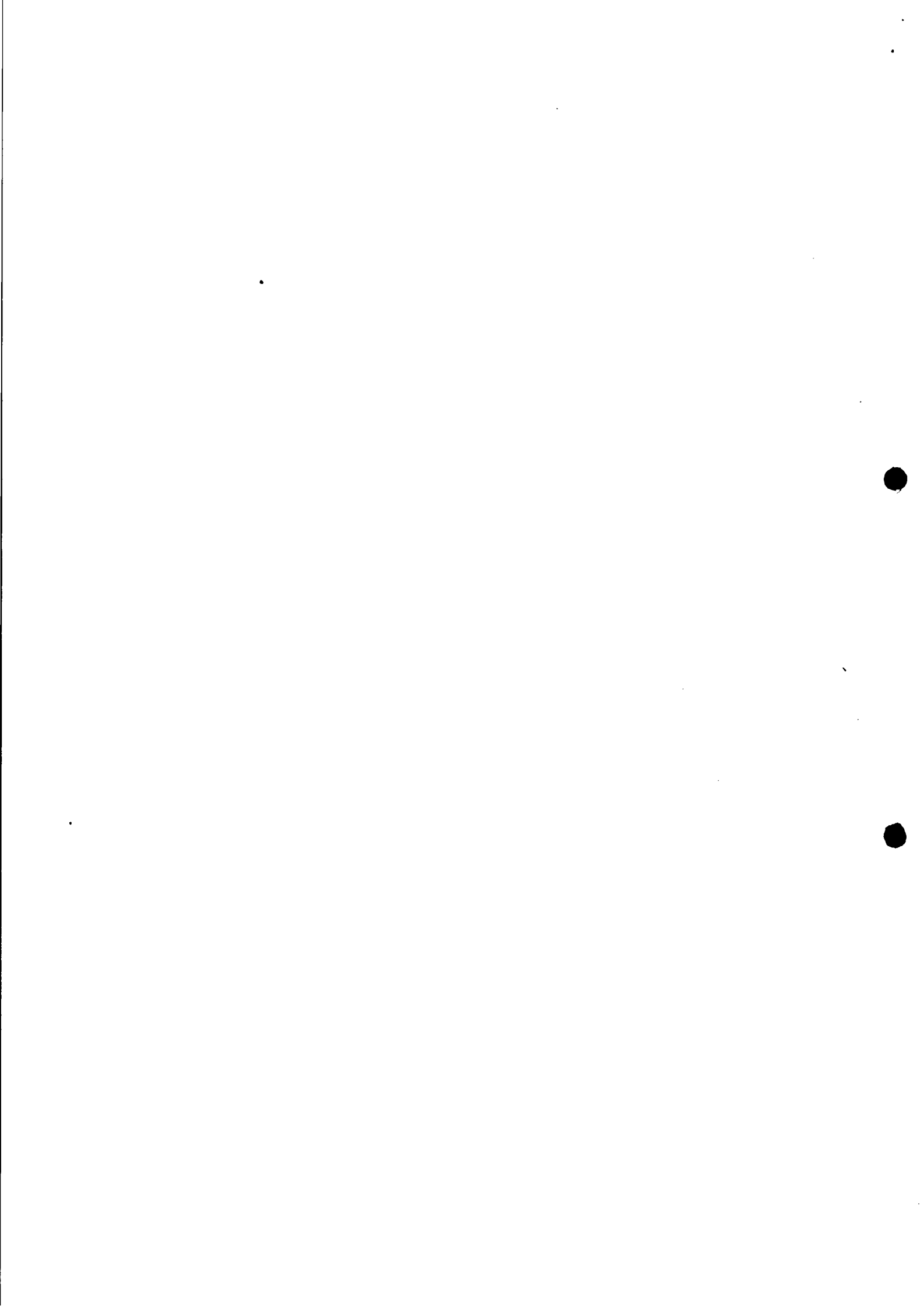
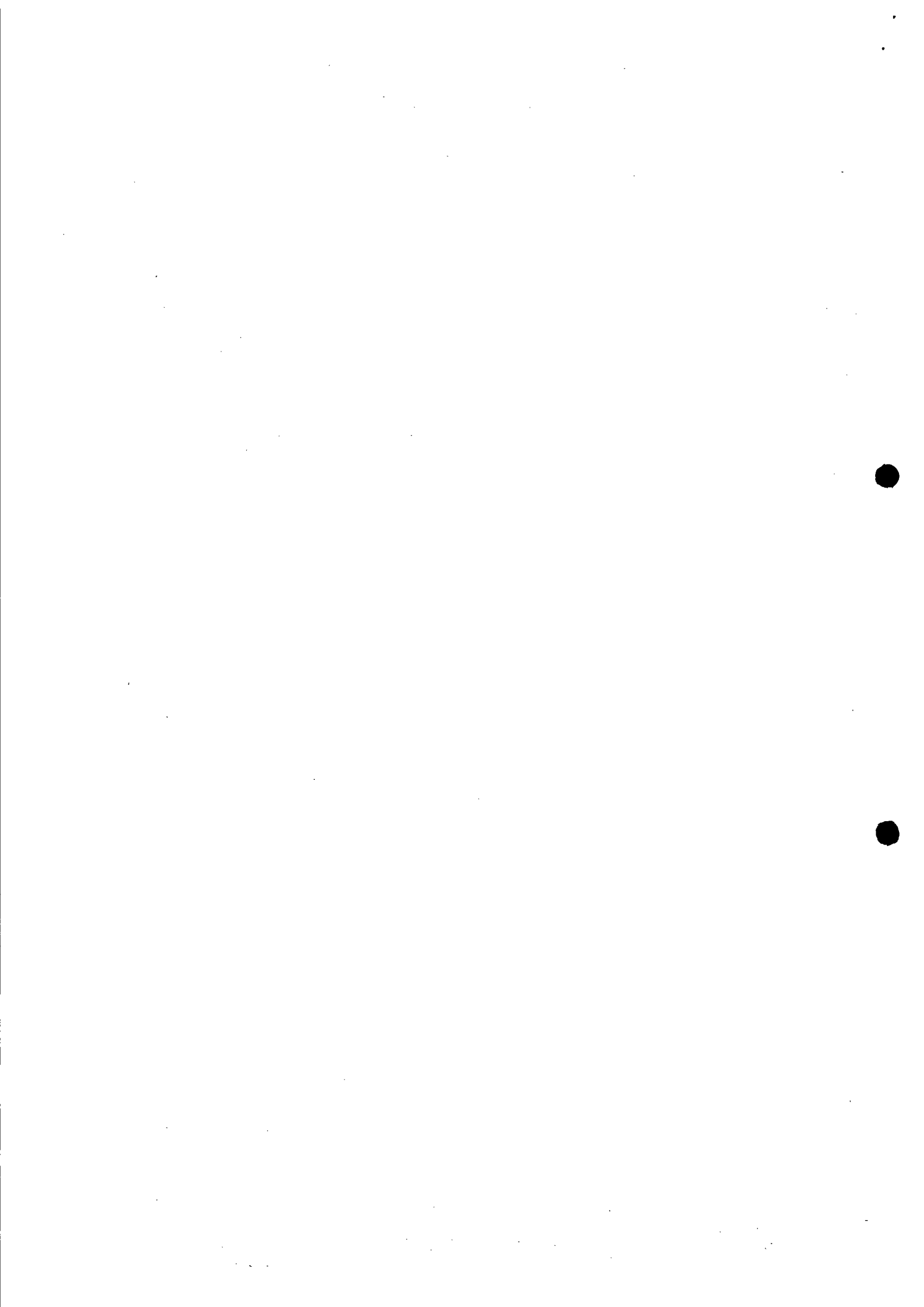


Table 2
 HOURLY LABOUR COSTS IN INDUSTRY 1975 - 1978
 a) in national currency

Manual + non manual workers

N A C E			D	F	I	NL	B	L	UK	DK
			DM	FF	LIT	HFL	BFR	LFR	UKL	DKR
1 to 5 (ex- cept 16+ 17)	All industries (except elec- tricity, gas, steam and water)	1975	17,57	24,44	3400	20,21	272	256	1,69	40,40
		1976	18,80	28,50	4270	22,60	304	295	:	:
		1977	20,20	32,50	5390	23,80	337	326	:	:
		1978	21,30	36,70	:	25,60	360	352	:	:
11, 13, 21, 23	Mining and quarrying	1975	22,60	33,56	4379	26,79	338	304	2,49	37,42
		1976	24,40	:	4860	:	359	346	:	40,30
		1977	25,70	:	6160	:	392	381	:	47,20
		1978	27,10	:	:	:	410	405	:	49,80
12, 14, 15, 22, 24 to 26, 3, 4	Manufacturing industries	1975	17,54	24,95	3450	20,24	268	270	1,66	40,90
		1976	18,90	28,90	4280	22,60	301	313	1,91	45,20
		1977	20,30	32,80	5400	23,80	332	344	2,12	49,00
		1978	21,40	37,10	:	25,60	354	377	2,27	54,00
11	Extraction and briquetting of solid fuels	1975	24,72 ¹⁾	34,34	5220	-	374	-	2,63	-
		1976	26,60 ¹⁾	:	:	-	391	-	:	-
		1977	28,00 ¹⁾	:	:	-	425	-	:	-
		1978	29,50 ¹⁾	:	:	-	444	-	:	-
12	Coke ovens	1975	:	:	4684	-	317	-	2,29	-
		1976	:	:	5820	-	349	-	:	-
		1977	:	:	7120	-	381	-	:	-
		1978	:	:	:	-	403	-	:	-
13	Extraction of petroleum and natural gas	1975	23,06	53,58	5221	29,80	-	-	:	-
		1976	24,90	62,40	6330	:	-	-	:	-
		1977	26,30	71,60	7470	:	-	-	:	-
		1978	27,40	78,20	:	:	-	-	:	-
14	Mineral oil refining	1975	25,50	44,85	5223	28,43	484	-	2,67	47,67
		1976	27,40	51,60	6760	30,80	555	-	3,04	51,70
		1977	29,30	59,20	7840	33,10	615	-	3,42	58,40
		1978	31,30	65,00	:	36,40	661	-	3,68	64,20
21	Extraction and preparation of metalliferous ores	1975	21,14	38,00	4582	-	-	337	:	-
		1976	22,50	45,30	5280	-	-	388	:	-
		1977	24,00	49,80	6610	-	-	430	:	-
		1978	23,80	56,30	:	-	-	472	:	-

1) NACE 11 + 12

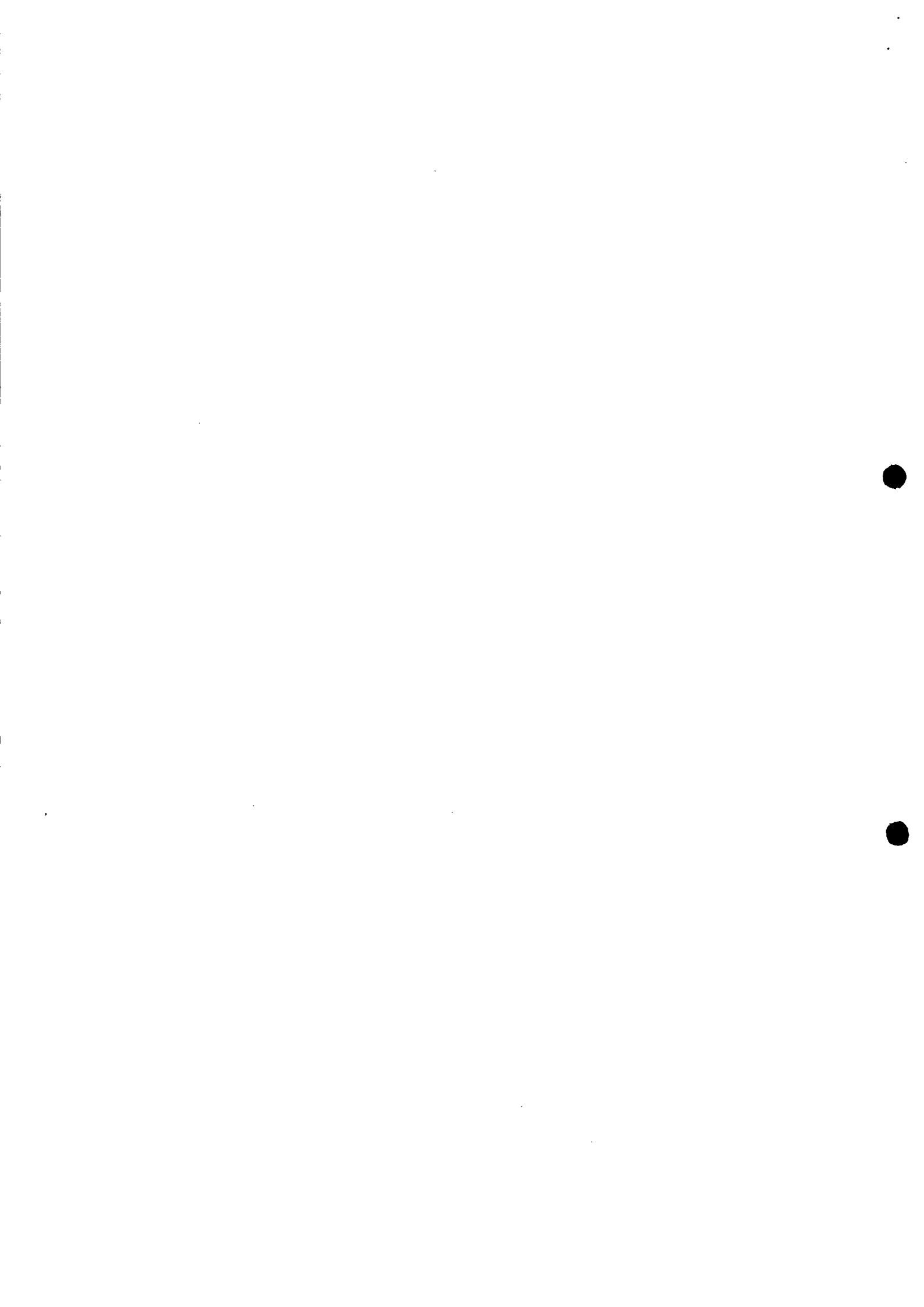


HOURLY LABOUR COSTS IN INDUSTRY 1975 - 1978
 a) in national currency

Manual + non manual workers

N A C E			D	F	I	NL	B	L	UK	DK
			DM	FF	LIT	HFL	BFR	LFR	UKL	DKR
22	Production and preliminary processing of metals	1975	19,83	29,33	4012	24,07	336	307	1,97	44,66
		1976	21,40	34,40	5080	27,60	376	353	2,24	49,00
		1977	22,80	38,80	6250	28,80	413	393	2,49	53,20
		1978	24,10	43,00	:	30,40	437	439	2,72	57,60
23	Extraction of minerals other than metalliferous	1975	15,37	26,33	4056	22,58	279	204	:	37,42
		1976	16,50	31,10	4430	:	321	229	:	40,30
		1977	17,50	35,40	5600	:	358	241	:	47,20
		1978	18,60	40,20	:	:	379	256	:	49,80
24	Manufacture of non-metallic mineral products	1975	16,42	23,71	3108	19,13	265	206	1,59	40,65
		1976	17,60	27,20	3850	21,30	303	242	1,85	45,80
		1977	18,80	30,90	4930	22,40	340	262	2,03	50,40
		1978	19,80	34,90	:	24,40	362	277	2,25	54,50
25	Chemical industry	1975	20,78	32,72	4169	24,64	331	212	1,97	46,23
		1976	22,40	36,80	5200	27,70	369	245	2,30	50,40
		1977	24,10	41,60	6490	29,40	415	269	2,54	55,60
		1978	25,50	47,90	:	31,40	441	295	2,73	59,00
26	Man-made fibres industry	1975	19,58	33,51	4037	:	321	272	2,02	-
		1976	21,40	37,40	5390	:	365	336	2,31	-
		1977	23,20	:	6320	:	400	351	2,53	-
		1978	24,40	:	:	:	406	372	2,73	-
31	Manufacture of metal articles	1975	17,13	23,06	3376	18,79	266	208	1,60	38,75
		1976	18,40	27,00	4190	20,60	295	244	1,86	43,20
		1977	19,80	30,60	5260	21,70	327	267	2,08	46,30
		1978	20,70	34,50	:	23,00	347	281	2,27	51,10
32	Mechanical engineering	1975	18,82	25,77	3567	19,55	283	259	1,71	42,26
		1976	20,20	30,20	4540	21,80	315	295	1,96	47,80 ¹⁾
		1977	21,80	34,30	5680	22,70	345	323	2,19	51,40 ¹⁾
		1978	22,80	38,70	:	24,30	368	345	2,41	53,30 ¹⁾

1) estimates based on data comprising NACE 32 + 33



HOURLY LABOUR COSTS IN INDUSTRY 1975 - 1978
a) in national currency

manual + non manual workers

N A C E			D	F	I	NL	B	L	UK	DK
			DM	FF	LIT	HFL	BFR	LFR	UKL	DKR
33	Manufacture of office machinery and data processing machinery	1975	23,84	43,83	4318	23,24	237	-	2,06	38,90
		1976	26,30	49,60	5670	25,60	:	-	2,48	:
		1977	28,30	54,50	6880	27,20	:	-	2,79	:
		1978	29,90	60,80	:	29,80	:	-	2,93	:
34	Electrical engineering	1975	18,24	25,31	3589	22,91	285	216	1,59	40,45
		1976	19,60	29,50	4470	25,40	322	272	1,85	44,60
		1977	21,20	33,50	5600	26,90	354	299	2,06	48,40
		1978	22,20	38,10	:	29,20	377	311	2,18	53,40
35	Manufacture of motor vehicles and of motor vehicle parts and accessories	1975	21,04	26,37	3739	20,40	300	198	1,92	38,49
		1976	22,60	30,30	4710	22,70	337	219	2,20	41,40
		1977	24,40	35,10	5810	23,70	366	236	2,40	45,20
		1978	25,60	38,80	:	25,40	390	287	2,59	49,40
36	Manufacture of other means of transport	1975	19,41	29,22	3749	20,05	311	-	1,94	44,36
		1976	20,70	34,40	4730	22,10	341	-	2,22	49,20
		1977	22,40	39,60	5820	22,80	371	-	2,47	53,30
		1978	23,70	44,30	:	24,30	390	-	2,64	57,50
37	Instrument engineering	1975	16,39	23,47	3282	19,52	265	-	1,56	39,64
		1976	17,60	27,60	4130	22,30	292	-	1,82	44,00
		1977	19,00	31,80	5290	23,80	328	-	2,03	48,60
		1978	20,00	35,40	:	25,40	346	-	2,20	55,70
42	Food, drink and tobacco industry	1975	15,06	22,53	3590	18,94	248	189	1,49	42,43
		1976	16,20	26,00	4300	21,30	282	215	1,73	46,60
		1977	17,40	29,70	5370	22,40	313	233	1,90	50,90
		1978	18,40	33,80	:	24,40	339	250	2,08	56,30
43	Textile industry	1975	13,73	19,08	2851	17,30	214	:	1,30	33,86
		1976	14,70	22,00	3530	18,90	238	:	1,52	38,50
		1977	15,60	24,90	4590	20,30	260	:	1,65	41,30
		1978	16,60	28,40	:	21,60	271	:	1,75	45,50

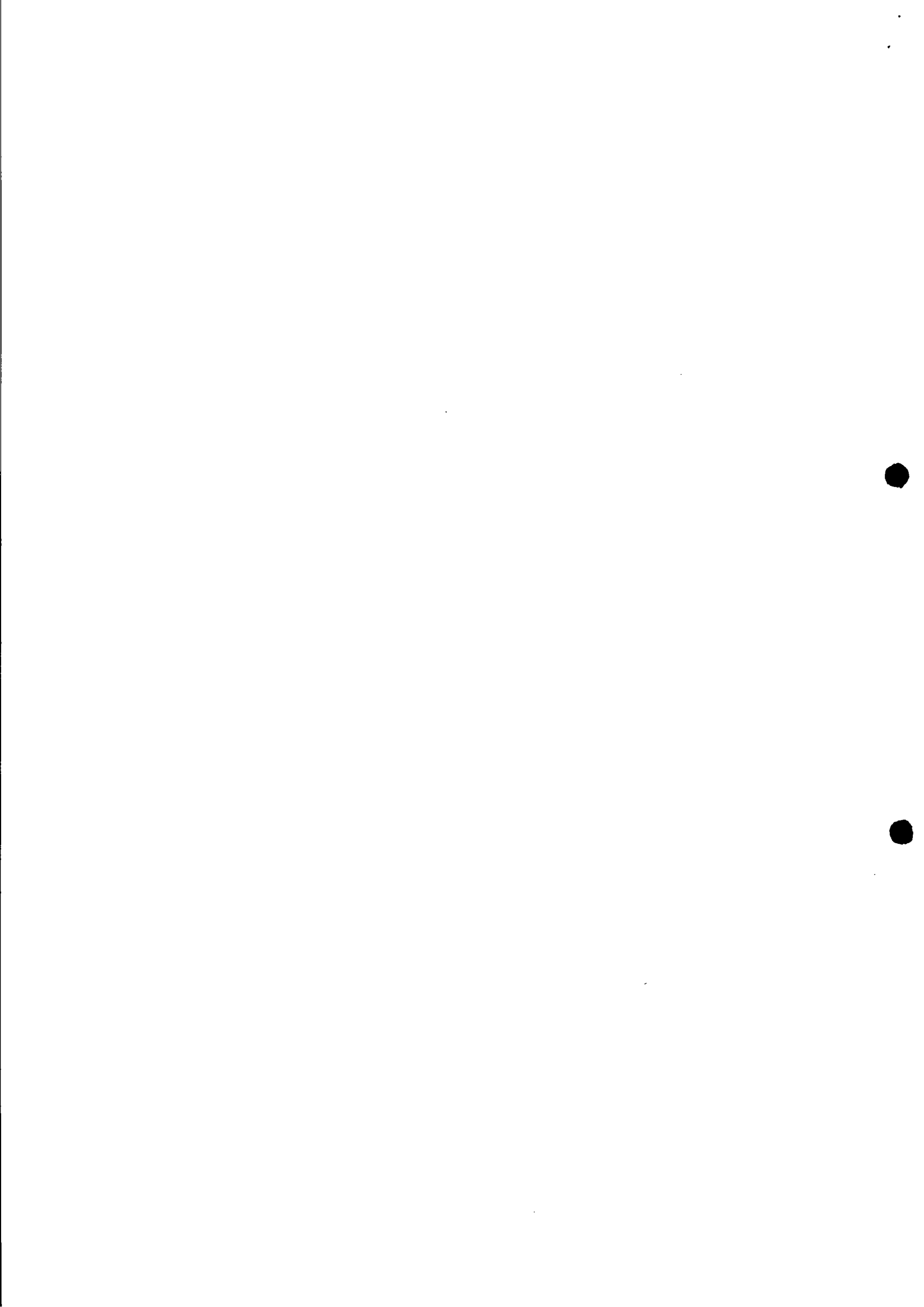


Table 2 (cont'd)

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HOURLY LABOUR COSTS IN INDUSTRY 1975 - 1978
a) in national currency

manual + non manual workers

N A C E		D	F	I	NL	B	L	UK	DK
		DM	FF	LIT	HFL	BFR	LFR	UKL	DKR
44 Leather and leather goods industry	1975	12,15	17,72	2693	16,24	192	-	1,25	32,71
	1976	12,90	20,60	3400	17,90	220	-	1,43	35,00
	1977	13,90	23,70	4420	19,20	246	-	1,58	39,00
	1978	14,80	26,70	:	20,70	257	-	1,68	43,90
45 Manufacture of clothing and footwear	1975	12,19	16,45	2424	13,89	170	120	1,10	30,11
	1976	13,00	19,00	3040	15,50	189	137	1,27	33,20
	1977	13,90	21,60	4010	16,00	207	153	1,40	35,80
	1978	14,80	24,60	:	17,20	220	163	1,51	39,30
46 Timber and wooden furniture industries	1975	14,89	18,46	2661	16,47	221	175	1,50	34,04
	1976	16,10	21,80	3300	18,20	247	199	1,71	37,40
	1977	17,20	25,10	4310	19,10	278	217	1,89	40,20
	1978	18,20	28,50	:	20,70	300	224	2,05	44,60
47 Manufacture of paper and paper products, printing and publishing	1975	16,69	29,17	4092	20,73	278	:	1,81	47,02
	1976	17,90	32,80	5010	23,00	311	:	2,10	54,10
	1977	19,40	36,60	6140	24,60	341	:	2,32	57,90
	1978	20,50	41,50	:	26,00	364	:	2,50	65,60
48 Processing of rubber and plastics	1975	15,94	23,42	3702	18,55	259	273	1,54	37,77
	1976	17,20	27,10	4300	21,10	288	324	1,79	42,80
	1977	18,30	30,70	5600	22,00	320	356	1,98	46,50
	1978	19,40	34,60	:	23,90	346	373	2,16	51,10
49 Other manufacturing industries	1975	14,78	20,01	2846	16,83	191	:	1,33	36,81
	1976	15,90	23,30	3540	18,70	220	:	1,54	39,90
	1977	17,10	27,30	4590	20,30	241	:	1,77	43,00
	1978	17,90	30,70	:	20,70	261	:	1,92	46,60
50 Building and civil engineering	1975	16,67	20,92	2876	19,98	275	188	1,66	:
	1976	17,70	24,30	4080	22,00	313	216	1,91	:
	1977	18,70	27,90	5170	23,20	351	237	2,18	:
	1978	20,00	31,40	:	25,00	375	242	2,22	:

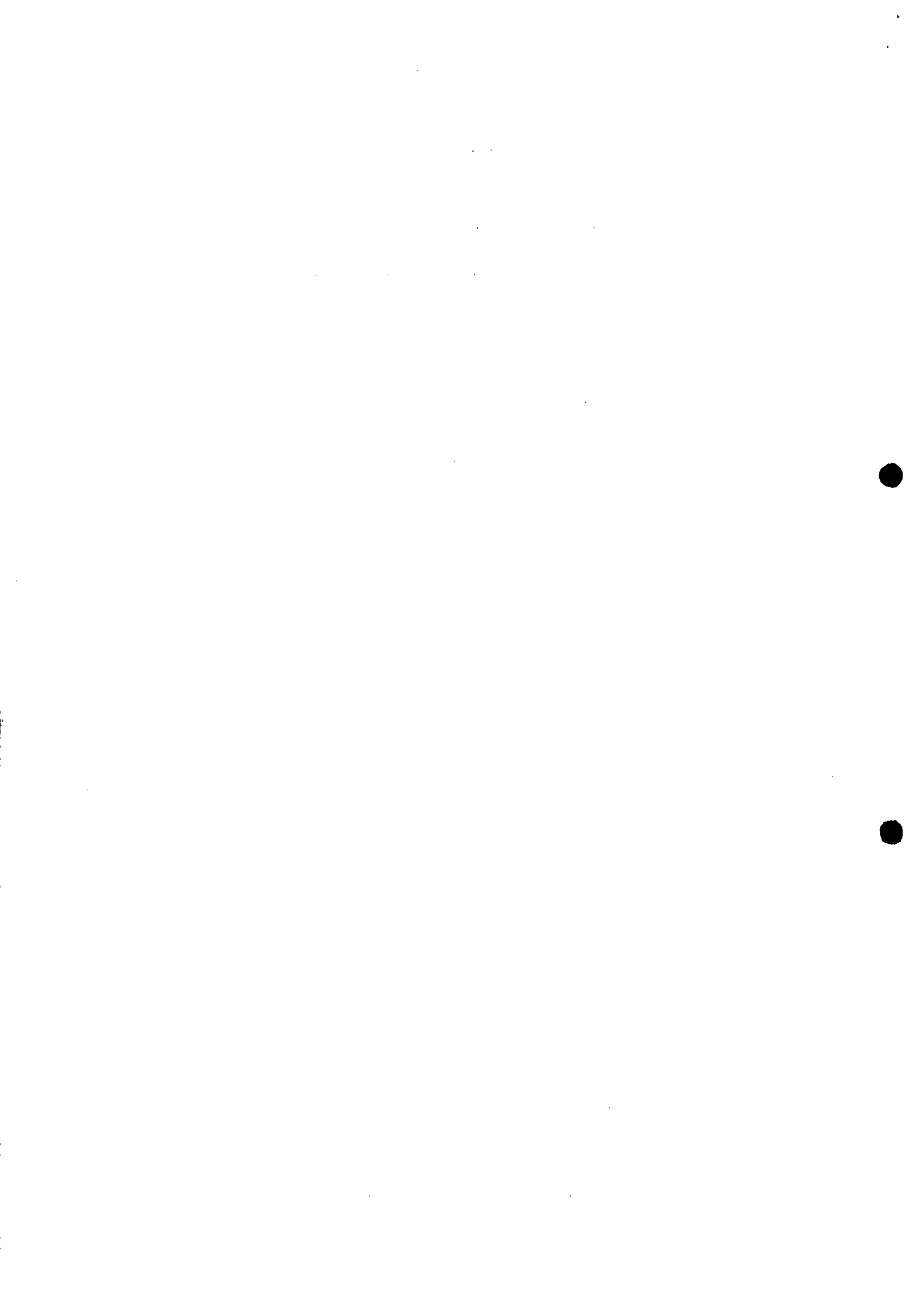
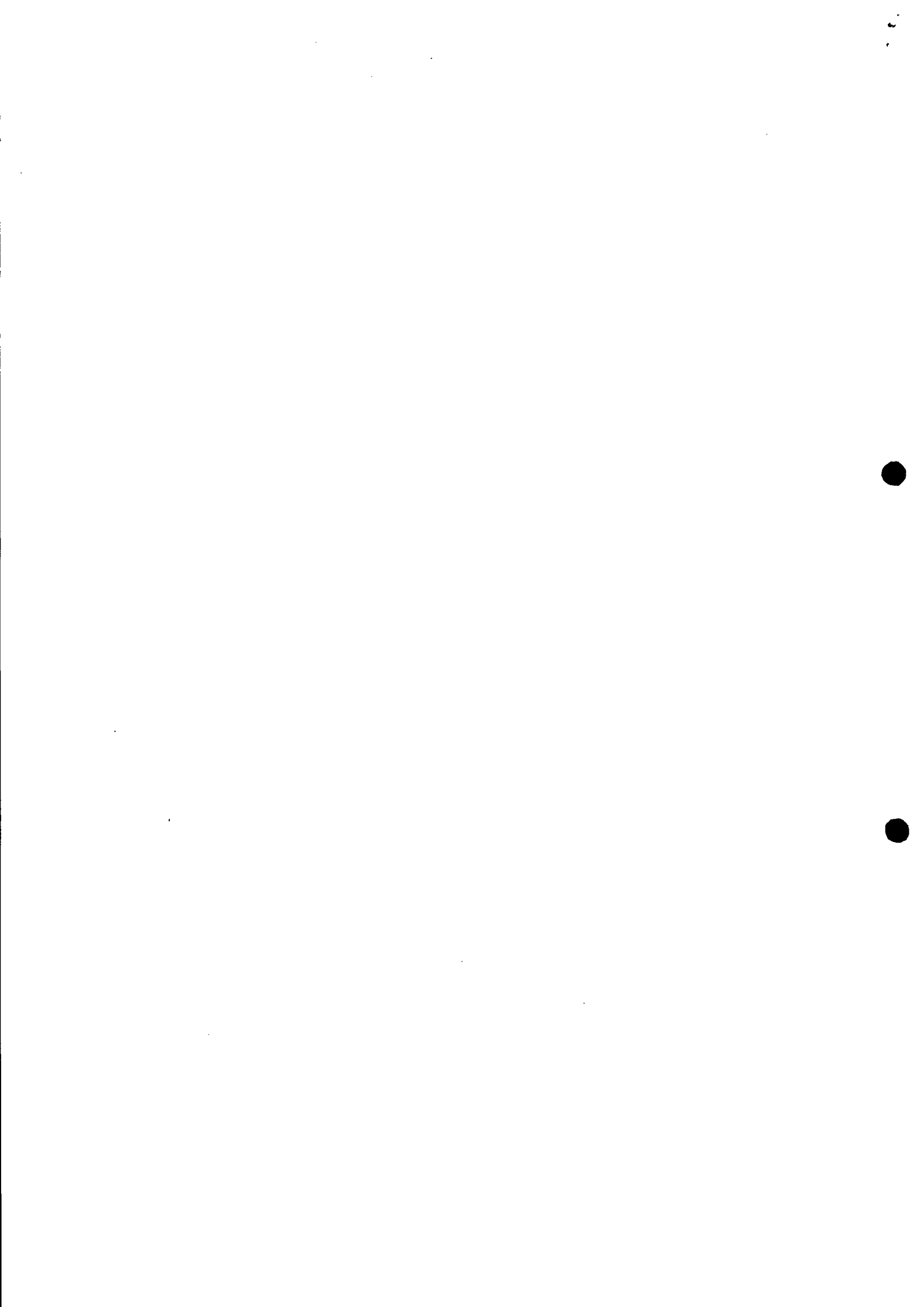


Table 2
HOURLY LABOUR COSTS IN INDUSTRY 1975 - 1978
b) in ECU

Manual + non manual workers

N A C E			D	F	I	NL	B	L	UK	DK							
1 to 5 (except 16+ 17)	All industries (except elec- tricity, gas, steam and water)	1975	5,76	4,59	4,20	6,45	5,96	5,61	3,02	15,67							
		1976	6,70	5,30	4,60	7,60	7,00	6,80	:	:							
		1977	7,60	5,80	5,40	8,50	8,20	8,00	:	:							
		1978	8,30	6,40	:	9,30	9,00	8,80	:	:							
11, 13, 21, 23	Mining and quarrying	1975	7,43	6,31	5,41	8,55	7,41	6,68	4,45	5,25							
		1976	8,70	:	5,30	:	8,30	8,00	:	6,00							
		1977	9,70	:	6,10	:	9,60	9,30	:	6,90							
		1978	10,60	:	:	:	10,20	10,10	:	7,10							
12, 14, 15, 22, 24 to 26, 3, 4	Manufacturing industries	1975	5,75	4,69	4,26	6,46	5,89	5,93	2,95	5,74							
		1976	6,70	5,40	4,60	7,60	7,00	7,20	3,10	6,70							
		1977	7,70	5,90	5,40	8,50	8,10	8,40	3,20	7,10							
		1978	8,40	6,50	:	9,30	8,80	9,40	3,40	7,70							
11	Extraction and briquetting of solid fuels	1975	8,11 ¹⁾	6,46	6,45	-	8,21	-	4,70	-							
		1976	9,50 ¹⁾								:	:	-	9,10	-	:	-
		1977	10,60 ¹⁾								:	:	-	10,40	-	:	-
		1978	11,50 ¹⁾								:	:	-	11,10	-	:	-
12	Coke ovens	1975	:	:	5,79	-	6,69	-	4,09	-							
		1976	:	:	6,30	-	8,10	-	:	-							
		1977	:	:	7,10	-	9,30	-	:	-							
		1978	:	:	:	-	10,10	-	:	-							
13	Extraction of petroleum and natural gas	1975	7,56	10,07	6,45	9,51	-	-	:	-							
		1976	8,80	11,70	6,80	:	-	-	:	-							
		1977	9,90	12,80	7,40	:	-	-	:	-							
		1978	10,70	13,60	:	:	-	-	:	-							
14	Mineral oil refining	1975	8,36	8,43	6,58	9,07	10,61	-	4,77	6,69							
		1976	9,80	9,70	7,30	10,40	12,90	-	4,90	7,70							
		1977	11,10	10,60	7,80	11,80	15,00	-	5,20	8,50							
		1978	12,30	11,30	:	13,20	16,50	-	5,50	9,20							
21	Extraction and preparation of metalliferous ores	1975	6,93	7,14	5,66	-	-	7,40	:	-							
		1976	8,00	8,50	5,70	-	-	9,00	:	-							
		1977	9,10	8,90	6,60	-	-	10,50	:	-							
		1978	9,30	9,80	:	-	-	11,80	:	-							

1) NACE 11 + 12



HOURLY LABOUR COSTS IN INDUSTRY 1975 - 1978

b) in EJA

manual + non manual workers

N A C E			D	F	I	NL	B	L	UK	DK
22	Production and preliminary processing of metals	1975	6,50	5,51	4,96	7,68	7,38	6,74	3,52	6,27
		1976	7,60	6,40	5,50	9,30	8,70	8,20	3,60	7,20
		1977	8,60	6,90	6,20	10,30	10,10	9,60	3,80	7,80
		1978	9,40	7,50	:	11,00	10,90	11,00	4,10	8,20
23	Extraction of minerals other than metalliferous	1975	5,04	4,95	5,01	7,20	6,12	4,49	:	5,25
		1976	5,90	5,80	4,80	:	7,40	5,30	:	6,00
		1977	6,60	6,30	5,60	:	8,80	5,90	:	6,90
		1978	7,30	7,00	:	:	9,50	6,40	:	7,10
24	Manufacture of non-metallic mineral products	1975	5,38	4,46	3,84	6,10	5,82	4,52	2,84	5,71
		1976	6,30	5,10	4,10	7,20	7,00	5,60	3,00	6,80
		1977	7,10	5,50	4,90	8,00	8,30	6,40	3,10	7,40
		1978	7,70	6,10	:	8,90	9,00	6,90	3,40	7,80
25	Chemical industry	1975	6,81	6,15	5,15	7,86	7,26	4,66	3,52	6,49
		1976	8,00	6,90	5,60	9,40	8,50	5,70	3,70	7,50
		1977	9,10	7,40	6,50	10,50	10,20	6,60	3,90	8,10
		1978	10,00	8,30	:	11,40	11,00	7,40	4,10	8,40
26	Man-made fibres industry	1975	6,42	6,30	4,99	:	7,06	5,98	3,61	-
		1976	7,60	7,00	5,80	:	8,50	7,80	3,70	-
		1977	8,80	:	6,30	:	9,80	8,60	3,90	-
		1978	9,60	:	:	:	10,10	9,30	4,10	-
31	Manufacture of metal articles	1975	5,62	4,34	4,17	5,99	5,83	4,57	2,86	5,44
		1976	6,50	5,10	4,50	7,00	6,80	5,70	3,00	6,40
		1977	7,50	5,50	5,20	7,80	8,00	6,50	3,20	6,80
		1978	8,10	6,00	:	8,40	8,70	7,00	3,40	7,30
32	Mechanical engineering	1975	6,17	4,84	4,41	6,24	6,21	5,68	3,05	5,93 ₁
		1976	7,20	5,70	4,90	7,40	7,30	6,80	3,20	7,10 ₁
		1977	8,20	6,10	5,60	8,10	8,50	7,90	3,40	7,50 ₁
		1978	8,90	6,70	:	8,80	9,20	8,60	3,60	7,60 ₁
33	Manufacture of office machinery and data processing machinery	1975	7,82	8,24	5,33	7,41	5,20	-	3,68	5,46
		1976	9,30	9,30	6,10	8,70	:	-	4,00	:
		1977	10,70	9,70	6,80	9,70	:	-	4,30	:
		1978	11,70	10,60	:	10,80	:	-	4,40	:

1) estimates based on data comprising NACE 32 + 33

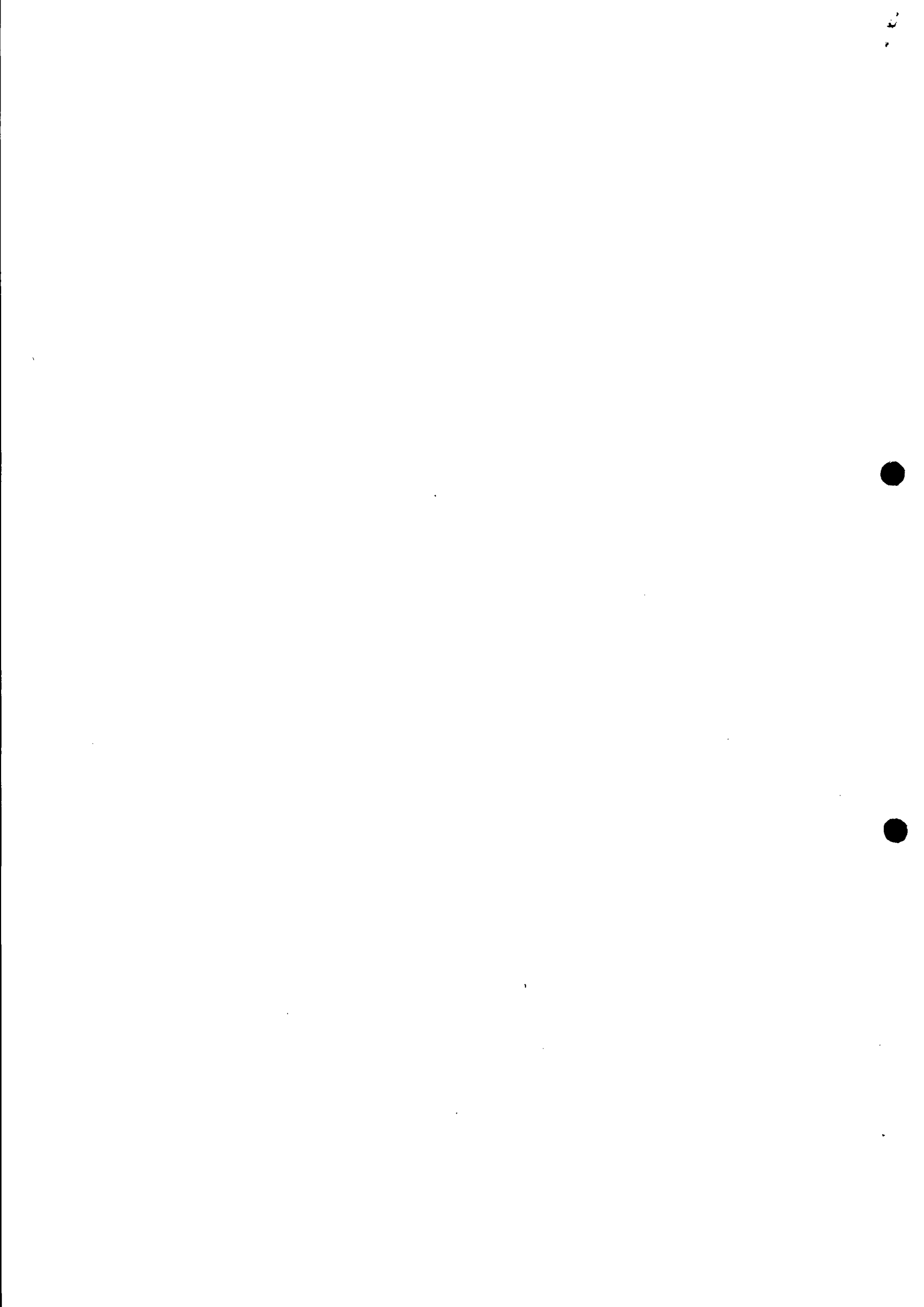


Table 2 (cont'd)
HOURLY LABOUR COSTS IN INDUSTRY 1975 - 1978
b) in EUA

manual + non manual workers

N A C E			D	F	I	NL	B	L	UK	DK
34	Electrical engineering	1975	5,98	4,76	4,43	7,31	6,26	4,74	2,84	5,68
		1976	7,00	5,50	4,80	8,60	7,50	6,30	3,00	6,60
		1977	8,00	6,00	5,60	9,60	8,70	7,30	3,20	7,10
		1978	8,70	6,60	:	10,60	9,40	7,80	3,30	7,60
35	Manufacture of motor vehicles and of motor vehicle parts and accessories	1975	6,90	4,96	4,62	6,51	6,58	4,36	3,43	5,40
		1976	8,00	5,70	5,10	7,70	7,80	5,10	3,50	6,10
		1977	9,20	6,30	5,80	8,50	8,90	5,80	3,70	6,60
		1978	10,00	6,80	:	9,20	9,80	7,20	3,90	7,00
36	Manufacture of other means of transport	1975	6,37	5,49	4,63	6,40	6,83	-	3,46	6,23
		1976	7,40	6,40	5,10	7,50	7,90	-	3,60	7,30
		1977	8,50	7,10	5,80	8,20	9,10	-	3,80	7,80
		1978	9,30	7,70	:	8,80	9,70	-	4,00	8,20
37	Instrument engineering	1975	5,37	4,41	4,05	6,23	5,82	-	2,79	5,57
		1976	6,30	5,20	4,40	7,60	6,80	-	2,90	6,50
		1977	7,20	5,70	5,30	8,50	8,00	-	3,10	7,10
		1978	7,80	6,20	:	9,20	8,60	-	3,30	7,90
41/ 42	Food, drink and tobacco industry	1975	4,94	4,24	4,43	6,04	5,43	4,14	2,66	5,96
		1976	5,80	4,90	4,60	7,20	6,50	5,00	2,80	6,90
		1977	6,60	5,30	5,30	8,00	7,70	5,70	2,90	7,90
		1978	7,20	5,90	:	8,90	8,50	6,20	3,10	8,00
43	Textile industry	1975	4,50	3,59	3,52	5,52	4,69	:	2,32	4,75
		1976	5,20	4,10	3,80	6,40	5,50	:	2,40	5,70
		1977	5,90	4,40	4,60	7,20	6,40	:	2,50	6,00
		1978	6,50	4,90	:	7,80	6,80	:	2,60	6,50
44	Leather and leather goods industry	1975	3,98	3,33	3,33	5,18	4,22	-	2,23	4,59
		1976	4,60	3,90	3,70	6,10	5,10	-	2,30	5,20
		1977	5,20	4,20	4,40	6,80	6,00	-	2,40	5,70
		1978	5,80	4,60	:	7,50	6,40	-	2,50	6,30
45	Manufacture of clothing and footwear	1975	4,00	3,09	2,99	4,43	3,73	2,63	1,96	4,23
		1976	4,60	3,60	3,30	5,20	4,40	3,20	2,10	4,90
		1977	5,30	3,90	4,00	5,70	5,10	3,70	2,20	5,20
		1978	5,80	4,30	:	6,30	5,50	4,10	2,30	5,60

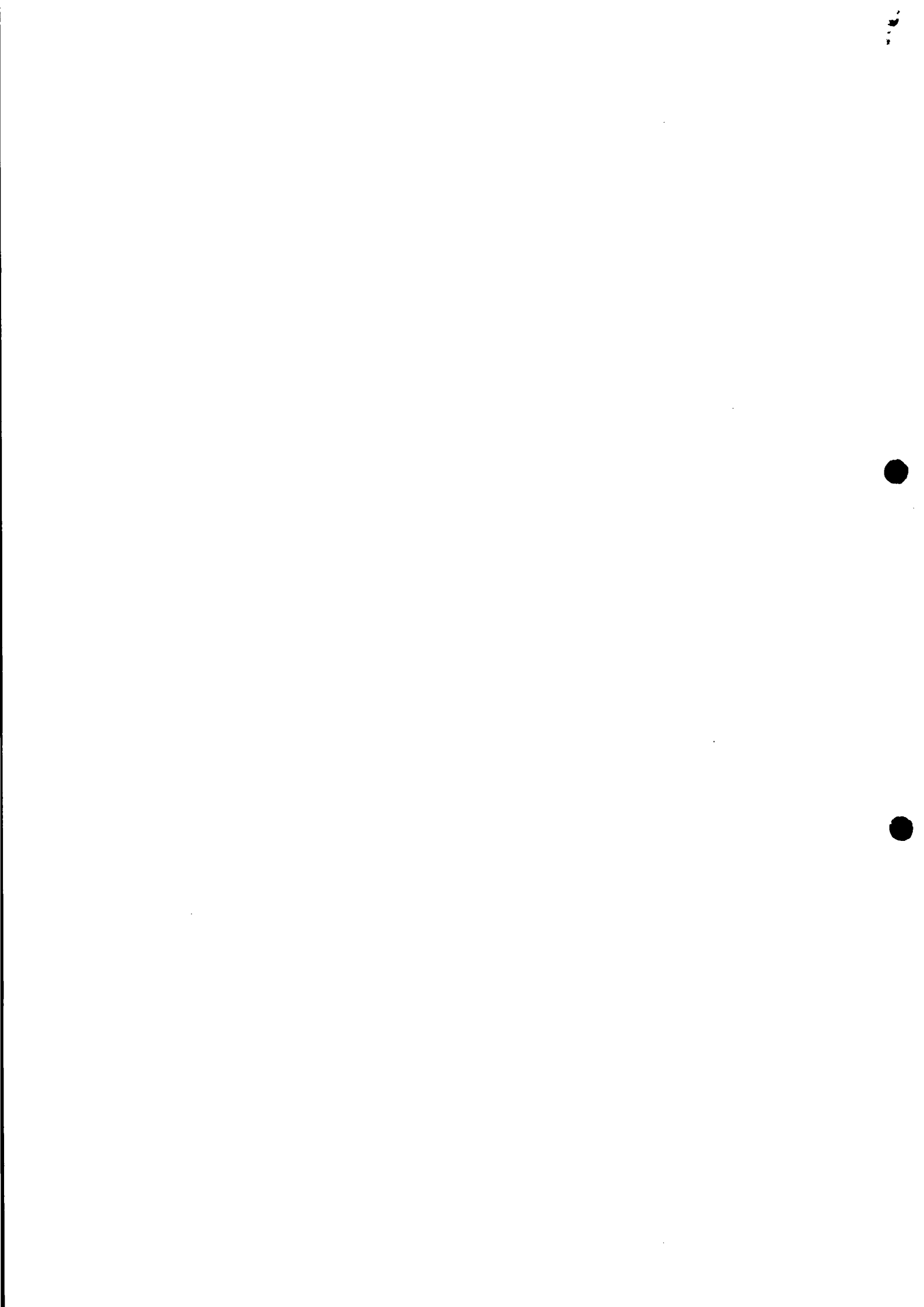


Table 2 (cont'd)
HOURLY LABOUR COSTS IN INDUSTRY 1975 - 1978
b) in EJA

manual + non manual workers

N A C E			D	F	I	NL	B	L	UK	DK
46	Timber and wooden furniture industries	1975	4,88	3,47	3,29	5,25	4,85	3,83	2,68	4,78
		1976	5,70	4,10	3,60	6,20	5,70	4,60	2,70	5,50
		1977	6,50	4,50	4,30	6,80	6,80	5,30	2,90	5,90
		1978	7,10	5,00	:	7,50	7,50	5,60	3,10	6,40
47	Manufacture of paper and paper products, printing and publishing	1975	5,47	5,48	5,05	6,61	6,10	:	3,23	6,60
		1976	6,40	6,10	5,40	7,80	7,20	:	3,40	8,00
		1977	7,30	6,50	6,10	8,80	8,40	:	3,60	8,40
		1978	8,00	7,20	:	9,40	9,10	:	3,80	9,30
48	Processing of rubber and plastics	1975	5,23	4,40	4,57	5,92	5,69	5,98	2,75	5,30
		1976	6,10	5,10	4,60	7,10	6,70	7,50	2,90	6,30
		1977	6,90	5,50	5,60	7,90	7,80	8,70	3,00	6,80
		1978	7,60	6,00	:	8,70	8.60	9,30	3,30	7,30
49	Other manufacturing industries	1975	4,85	3,76	3,52	5,37	4,19	:	2,37	5,17
		1976	5,60	4,40	3,80	6,30	5,10	:	2,50	5,90
		1977	6,40	4,90	4,60	7,30	5,90	:	2,70	6,30
		1978	7,00	5,40	:	7,50	6,50	:	2,90	6,60
50	Building and civil engineering	1975	5,47	3,93	3,55	6,37	6,04	4,13	2,96	:
		1976	6,30	4,50	4,40	7,50	7,20	5,00	3,10	:
		1977	7,10	5,00	5,10	8,30	8,60	5,80	3,30	:
		1978	7,80	5,50	:	9,10	9,40	6,00	3,30	:

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