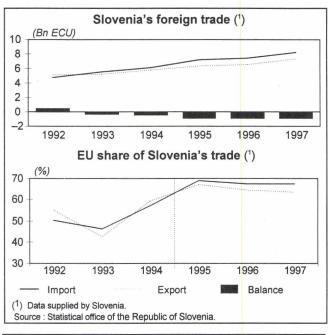


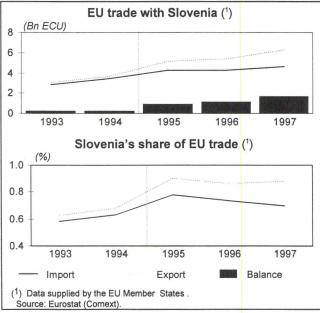
# STATISTICS IN FOCUS External trade

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## SLOVENIA'S FOREIGN TRADE

#### Summary

Slovenia's integration into world trade was supported by an adaptation of the institutional framework of its trade with the European Union and by its accession to the WTO (World Trade Organisation). Slovenia accounted for 6.9% of the total transactions of the central European countries (CECs) in 1997, with ECU 8.3 billion in imports and ECU 7.4 billion in exports. Between 1992 and 1995, Slovenia's purchases grew at twice the rate of its sales. As a result, its external position constantly deteriorated and reached a deficit of ECU 900 million in 1995, before stabilising in 1996 and 1997. Throughout the period the country had a deficit in primary materials and a surplus in manufactured articles.

Between 1992 and 1997 there was a shift in Slovenia's trade towards the European Union. The EU's share of Slovenia's imports rose from 50.1% to 67.4%, and that of its exports from 54.9% to 63.7%. Despite the gradual establishment of a free trade zone between the EU and Slovenia, it is the effect of Austria's accession which largely explains this trend, since Austria accounted for 8.4% of Slovenia's imports and 6.8% of its exports in 1997. The bulk of the EU's transactions with Slovenia involved manufactured products (SITC 5-8), which accounted for 95.6% of total purchases and 86.5% of total sales in 1997. Machinery and transport equipment (SITC 7) were the most traded products, accounting for 37.8% of total imports and 37.6% of total exports.

In 1997, four EU countries accounted for 86.7% of EU transactions with Slovenia: Germany (35.3%), Italy (25.7%), Austria (13.9%) and France (11.8%).

Note : In this report 1 Bn ECU is equal to 1000 Mio ECU.

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For further information please contact: M. Paasi / J-J. Amity Eurostat, L-2920 Luxembourg, tel. 4301-35465 Fax: 4301-33879

E-mail:marianne.paasi@eurostat.cec.be / JJA@CESD.Lu

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## 1. Slovenian trade with the rest of the world

### 1.1. Slovenian trade by main partner country

In 1997 Slovenia's trade represented 0.21% of world trade, or 6.9% of CEC trade with the rest of the world. Slovenia thus ranks below Poland (26.2% of CEC international transactions), the Czech Republic (16.6%), Hungary (15.4%) and Romania (7.4%), but above Slovakia (6.6%) and Croatia (4.7%).

The Slovenian economy is well integrated into world trade, since in 1997 its degree of openness measured by trade as a percentage of GDP was 51.3% for imports and 45.9% for exports. However, over the period covered by this study, the rate of growth in Slovenia's GDP (10.8% per year) was higher than that of exports (7.5% per year).

Slovenia's trade has been in deficit since 1993. Since its imports grew almost twice as much as its exports (15.3% and 7.3% per year respectively between 1992 and 1995), its external position constantly deteriorated until it had a deficit of almost ECU 900 million in 1995, which then levelled off in the following two years. In 1997, Slovenia's total external deficit was the same as its deficit vis-à-vis the EU (ECU 870 million), although it should be borne in mind that for the same year it had a surplus in its transactions with all the CECs (ECU 538 million) and all the NIS (ECU 119 million).

The share of the European Union in Slovenia's trade increased from 52.6% in 1992 to 65.6% in 1997,



partly as a result of the automatic effect of Austria's accession. In 1997, Austria accounted for 7.6% of Slovenian transactions.

Among the CECs, Croatia is Slovenia's main trading partner with 5% of Slovenian imports and 10% of exports in 1997. However, although Slovenian exports to Croatia increased by 9.7% in 1997, the corresponding imports declined by 11.7%.

(Bn ECU)

|                               |                             |                      | Imports              |                           |                          |                             |                      | Exports              |                           |                          |                      | Bala                 | ance                 |                       |
|-------------------------------|-----------------------------|----------------------|----------------------|---------------------------|--------------------------|-----------------------------|----------------------|----------------------|---------------------------|--------------------------|----------------------|----------------------|----------------------|-----------------------|
| Trading partners              | 1992                        | 1996                 | 19<br>Value          | 97<br>Share<br><i>(%)</i> | 97/96<br>Var. <i>(%)</i> | 1 <del>9</del> 92           | 1996                 | 19<br>Value          | 97<br>Share<br><i>(%)</i> | 97/96<br>Var. <i>(%)</i> | 1992                 | 1996                 | 1997                 | 97/96<br>Value        |
| World                         | 4.73                        | 7.42                 | 8.25                 | 100.0                     | 11.2                     | 5.15                        | 6.54                 | 7.38                 | 100.0                     | 12.8                     | 0.42                 | -0.88                | -0.87                | 0.01                  |
| EU<br>Germany<br>Italy        | 2.37<br>1.07<br>0.65        | 5.01<br>1.61<br>1.25 | 5.56<br>1.71<br>1.37 | 67.4<br>20.7<br>16.6      | 11.1<br>6.1<br>9.3       | 2.83<br>1.39<br>0.68        | 4.23<br>2.00<br>0.87 | 4.69<br>2.17<br>1.10 | 63.6<br>29.4<br>14.9      | 11.0<br>8.3<br>26.7      | 0.46<br>0.32<br>0.03 | 0.78<br>0.39<br>0.39 | 0.87<br>0.46<br>0.27 | -0.09<br>0.07<br>0.11 |
| CEC<br>Croatia                | 1.19<br>0.66                | 1.07<br>0.46         | 1.16<br>0.41         | 14.1<br>5.0               | 8.4<br>11.7              | 1.36<br>0.73                | 1.49<br>0.67         | 1.70<br>0.74         | 23.1<br>10.0              | 14.3<br>9.7              | 0.17<br>0.08         | 0.42<br>0.21         | 0.54<br>0.33         | 0.12<br>0.12          |
| NIS<br>Russia                 | 0.19<br>0.10                | 0.18<br>0.16         | 0.25<br>0.22         | 3.0<br>2.7                | 33.8<br>34.4             | 0.17<br>0.10                | 0.29<br>0.23         | 0.36<br>0.29         | 4.9<br>3.9                | 23.9<br>22.8             | -0.02<br>0.00        | 0.11<br>0.07         | 0.12<br>0.07         | 0.01<br>0.00          |
| USA<br>Switzerland<br>Others  | 0.13<br>0.08<br>0.77        | 0.26<br>0.14<br>0.76 | 0.25<br>0.14<br>0.89 | 3.0<br>1.7<br>10.7        | -2.1<br>1.7<br>17.1      | 0.15<br>0.04<br>0.60        | 0.19<br>0.05<br>0.29 | 0.21<br>0.06<br>0.35 | 2.9<br>0.8<br>4.7         | 11.0<br>15.6<br>21.0     | 0.02<br>0.04<br>0.17 | 0.06<br>0.09<br>0.47 | 0.04<br>0.08<br>0.54 | 0.03<br>0.01<br>–0.07 |
|                               |                             |                      |                      |                           |                          | Fo                          | or comp              | arison               |                           |                          |                      |                      |                      |                       |
| Share (%) in:<br>GDP<br>Trade | 49.0                        | 49.8                 | 51.3                 | -                         | 2.9                      | 53.4                        | 43.9                 | 45.9                 | -                         | 4.4                      | 4.3                  | -5.9                 | -5.4                 | -                     |
| of CEC's<br>of world          | 8.4 ( <sup>1</sup> )<br>0.2 | 6.6<br>0.2           | 6.2<br>0.2           | -<br>-                    | -6.6<br>-8.0             | 9.5 ( <sup>1</sup> )<br>0.2 | 8.1<br>0.2           | 7.9<br>0.2           | -                         | -2.4<br>-3.9             | -<br>-               | -                    | -                    | -                     |

#### Slovenia's trade by main partner country

(<sup>1</sup>) 1993

Sources : Statistical Office of the Republic of Slovenia; IMF.

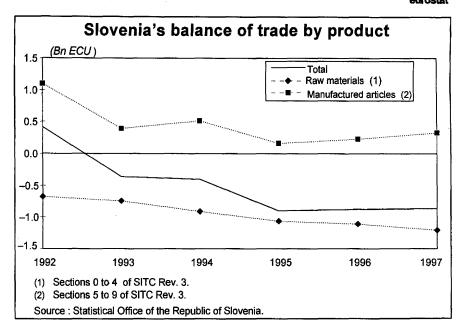
The country aggregates: EU: 93-94:EU 12; 95-96: EU 15; NIS (Newly Independent States): Armenia, Azerbaijan, Belarus, Georgia, Kazakhstan, Kyrgyzstan, Moldova, Russia, Tajikistan, Turkmenistan, Ukraine, Uzbekistan. CECs (Central European Countries): Albania, Bosnia-Herzegovina, Bulgaria, Croatia, Estonia, FYROM, Hungary, Latvia, Lithuania, Poland, Romania, Czech Republic, Serbia Montenegro, Slovakia and Slovenia.



## 1.2. Slovenian trade by product

The breakdown of Slovenia's trade balance shows that throughout the period it had a surplus in manufactured products (SITC 5-9) and a deficit in primary materials (SITC 0-4).

The surplus in manufactured products, which was approximately ECU 334 million in 1997, was attributable to miscellaneous manufactured articles (SITC 8; ECU 450 million) and goods classified by material (SITC 6; ECU 304 million). These surpluses more than offset the deficits in machinery and transport equipment (SITC 7; –ECU 250 million) and chemicals (SITC 5; –ECU 170 million).



#### Slovenia's trade by product group

Exports Balance Imports Product groups 1997 1992 1997 1992 1992 1997 (SITC Rev.3) Value Share Value Share Value Share Value Share Value (%) (%) (%) (%) 4.73 100.0 100.0 100.0 100.0 --0.87 Total 8.25 5.15 7.38 0.42 26.5 20.9 0.57 11.2 0.52 7.1 -0.68 -1.20 1.26 1.73 Primary materials (0-4) 8.6 0.33 3.7 -0.08 -0.30 0.41 0.57 70 6.4 0.27 Food products (0-1) 0.34 7.2 0.47 5.6 0.11 2.2 0.16 2.2 -0.23 --0.31 Crude materials excluding fuels (2+4) 0.51 10.8 0.69 8.3 0.13 2.6 0.09 1.2 -0.38 -0.60 Mineral fuels (3) 3.26 68.9 6.52 79.0 4.57 88.8 6.86 92.9 1.31 0.34 Manufactured articles (5-8) -0.17 0.59 12.4 1.00 12.1 0.47 9.1 0.83 11.3 -0.12Chemicals (5) 27.1 2.00 27.1 0.47 0.30 Goods classified by material (6) 0.93 19.6 1.69 20.51.40 1.25 26.4 2.73 33.1 1.51 29.4 2.48 33.6 0.26 -0.25 Machinery and transport equipment (7) Misc. manufactured articles (8) 0.50 10.5 1.09 13.3 1.20 23.2 1.55 20.9 0.70 0.45 0.22 4.6 0.01 0.1 0.00 0.0 0.00 0.0 -0.21 -0.01 Commodities, transactions n.e.s. (9)

Source : Statistical Office of the Republic of Slovenia.

In 1997, half the deficit in primary materials (SITC 0-4; –ECU 1.2 billion) was attributable to mineral fuels (SITC 3), a quarter to crude materials (SITC 2+4) and a quarter to food products (SITC 0-1).

At SITC two-digit level, road vehicles (SITC 78), electrical machinery (SITC 77) and articles of apparel and clothing accessories (SITC 84) were the basis of Slovenia's main transactions. Road vehicles accounted for both the main import flows and the main export flows in the country's trade with the rest of the world. In 1997, about a quarter of Slovenia's purchases were of road vehicles (12.2% of total imports), petroleum and petroleum products (33, 6.4%) and electrical machinery (5.4%), while

#### Slovenia's trade by main product, 1997

| SITC   | Description of products                      | Value    | Share | Cumul |  |
|--------|--|----------|-------|-------|--|
| Rev. 3 | Description of products                      | (Bn ECU) | (%)   |       |  |
|        | Imports                                      |          |       |       |  |
| 78     | Road vehicles                                | 1.01     | 12.2  | 12.2  |  |
| 33     | Petroleum and petroleum products             | 0.52     | 6.4   | 18.6  |  |
| 77     | Electrical machinery                         | 0.45     | 5.4   | 24.0  |  |
| 84     | Articles of apparel and clothing accessories | 0.39     | 4.8   | 28.7  |  |
| 74     | General industrial machinery and equipment   | 0.37     | 4.5   | 33.2  |  |
|        | Exports                                      |          |       |       |  |
| 78     | Road véhicles                                | 0.88     | 11.9  | 11.9  |  |
| 77     | Electrical machinery                         | 0.74     | 10.0  | 21.9  |  |
| 84     | Articles of apparel and clothing accessories | 0.49     | 6.6   | 28.5  |  |
| 82     | Furniture and parts thereof                  | 0.41     | 5.6   | 34.1  |  |
| 54     | Medicinal and pharmaceutical products        | 0.36     | 4.8   | 38.9  |  |

Source : Statistical Office of the Republic of Slovenia.

almost 30% of its sales were of road vehicles (11.9% of total exports), electrical machinery (10%) and articles of apparel and clothing accessories (6.6%). For the same year, medical and pharmaceutical products (SITC 54) represented 4.8% of exports.

(Bn ECU)

# 2. EU trade with Slovenia

## 2.1. EU balance of trade with Slovenia

The analysis of bilateral trade between the European Union and Slovenia presented in this part is seen from the point of view of the EU, since it is based on data supplied by the EU Member States.

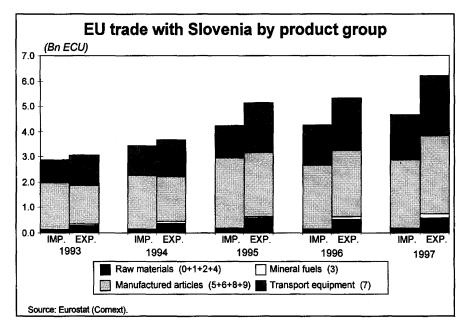
Among the CECs, Slovenia is the EU's fourth largest trading partner, after Poland, the Czech Republic and Hungary. With 0.79% of EU trade in 1997, it accounted for 7.4% of the transactions of this group of countries with the Union.

The EU trade balance with Slovenia was in surplus throughout the period, increasing from ECU 196 million in 1993 to ECU 1.64 billion in 1997. In that year the EU had a similar surplus vis-à-vis Hungary (ECU 1.98 billion), but its largest surpluses with the CECs were with Poland (ECU 10.9 billion), the Czech Republic (ECU 4.1 billion) and Croatia (ECU 3.0 billion).

In 1997, the EU had a surplus in its transactions with Slovenia in both primary materials (ECU 546 million) and manufactured goods (ECU 1 billion). The relatively high level of the surpluses in this last item are especially noteworthy since in 1993 the Union had a deficit of ECU 48 million.

At a more detailed level of breakdown, the largest Community surpluses in 1997 concerned the following items: machinery and transport equipment (ECU 613 million), chemicals (ECU 490 million) and food products (ECU 282 million). At this level of breakdown, the EU had the largest deficit in miscellaneous manufactured articles (–ECU 319 million).

At SITC two-digit level, the European Union's largest surplus in 1997 was in textile yarn, fabrics and related products (SITC 65) and its largest deficit in articles of apparel and clothing accessories (SITC 84).



#### EU balance of trade with Slovenia by product group

| Product group (SITC-Rev.3)           | 1993       | 1996        | 1997   | 1993                   | 1996   | 1997   |
|--------------------------------------|------------|-------------|--------|------------------------|--------|--------|
|                                      |            | (Bn ECU     | 9      | CR (1) = (Exp/Imp)*100 |        |        |
| Total                                | 0.20       | 1.11        | 1.64   | 106.8                  | 125.9  | 135.3  |
| Raw materials (0-4)                  | 0.21       | 0.47        | 0.55   | 248.8                  | 375.9  | 382.9  |
| Food, beverage and tobacco (0-1)     | 0.12       | 0.29        | 0.28   | 277.2                  | 595.0  | 548.3  |
| Crude material except fuels (2+4)    | 0.04       | 0.08        | 0.11   | 156.6                  | 176.0  | 192.1  |
| Mineral fuels (3)                    | 0.05       | 0.10        | 0.15   | 3184.9                 | 1278.4 | 2231.7 |
| Manufactured articles (5-8)          | -0.05      | 0.59        | 1.00   | 98.2                   | 114.5  | 122.5  |
| Chemicals (5)                        | 0.25       | 0.40        | 0.49   | 399.0                  | 329.1  | 355.1  |
| Goods classified by material (6)     | -0.04      | 0.08        | 0.22   | 95.0                   | 107.0  | 117.3  |
| Machinery and transport equipment    | 0.30       | 0.47        | 0.61   | 133.2                  | 129.7  | 134.8  |
| Misc. manufactured articles (8)      | -0.56      | -0.37       | -0.32  | 39.6                   | 66.4   | 73.4   |
| Commodities, transactions n.e.s. (9) | 0.04       | 0.01        | 0.00   | 220.0                  | 151.9  | 88.1   |
| For comparison                       |            |             |        |                        |        |        |
| EU trade balance                     | -46.1      | 43.4        | 50.3   | 90                     | 107.5  | 107.5  |
| EU trade balance with CECs           | -0.92      | 20.8        | 26.8   | 93                     | 141.5  | 144.4  |
| (1) CR = coverage rate in %.         | Source: El | urostat (Co | mext). |                        |        |        |

#### EU balance of trade with Slovenia by product

| SITC-Rev.3 | Type of products                             | 1993  | 1996     | 1997  |
|------------|--|-------|----------|-------|
|            | Type of products                             |       | (Bn ECU) |       |
|            | Largest surpluses                            |       |          |       |
| 65         | Textile yarns, fabrics and related products  | 0.20  | 0.23     | 0.26  |
| 72         | Machinery specialized for particular indust. | 0.09  | 0.12     | 0.17  |
| 74         | General industrial machinery                 | 0.07  | 0.12     | 0.15  |
| 33         | Petroleum and petroleum products             | 0.05  | 0.09     | 0.14  |
| 78         | Road vehicles                                | 0.19  | 0.14     | 0.13  |
|            | Largest deficits                             |       |          | 1     |
| 84         | Articles of apparel and clothing accessories | -0.39 | -0.30    | 0.29  |
| 82         | Furniture and parts thereof                  | -0.12 | -0.15    | 0.16  |
| 63         | Cork and wood manufactures                   | -0.09 | -0.12    | -0.10 |
| 77         | Electrical machinery                         | -0.11 | 0.14     | -0.08 |
| 68         | Non-ferrous metals                           | -0.03 | -0.06    | -0.07 |

Source : Eurostat (Comext).



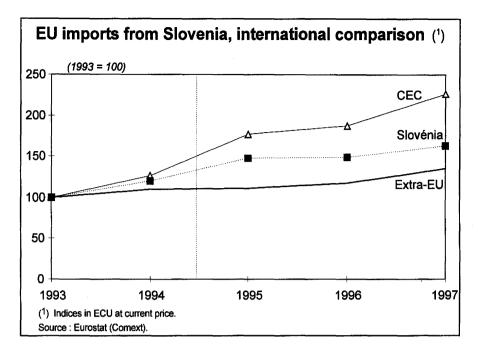
## 2.2. EU imports from Slovenia

EU imports from Slovenia rose at an annual rate of 12.9% between 1993 and 1997, which was higher than the rate of increase of total extra-Community purchases (+7.9%) but less than that of EU imports from the CECs as a whole (+22.5%). In the wake of Austria's accession to the Union. 1995 saw the largest increase in EU purchases (+24.1%), 11.4 percentage points of which was due to this factor. After marking time in 1996, Community imports from Slovenia increased by 9.1% in 1997.

Almost all EU purchases from Slovenia concerned manufactured goods (95.6% of total imports in 1997), the main product groups being the following: machinery and transport equipment (37.8%), aoods classified material bv (27.5%) and miscellaneous manufactured articles (25.7%). Of these three groups of products, imports of machinery and transport equipment showed the largest increase (+10.6%).

At SITC two-digit level, road vehicles (SITC 78) were the main Community imports from Slovenia (15.5% of total imports), followed by electrical machinery (SITC 77; 10.2%) and articles of apparel and clothing accessories (SITC 84; 9.7%). 78.3% of imports of road vehicles was accounted for by motor vehicles for the transport of persons (SITC 7812).

The value of the Grubel-Lloyd index calculated at SITC five-digit level is 48,1 which does not show a very high level of either intraindustry or inter-industry trade between the Union and Slovenia.



#### EU imports from Slovenia by product group

| Product groups                       | 1993 | 1996    | 1997 | Share<br>1997 | 97/96                 | 97/93 |
|--------------------------------------|------|---------|------|---------------|-----------------------|-------|
| SITC-Rev.3                           |      | (Bn ECU | )    | (%)           | (%) (% annu<br>change |       |
| Total                                | 2.87 | 4.27    | 4.66 | 100           | 9.1                   | 12.9  |
| Raw materials (0-4)                  | 0.14 | 0.17    | 0.19 | 4.1           | 13.9                  | 8.6   |
| Food, beverage and tobacco (0-1)     | 0.07 | 0.06    | 0.06 | 1.3           | 8.7                   | -1.7  |
| Crude materials, except fuels (2+4)  | 0.07 | 0.10    | 0.12 | 2.6           | 19.6                  | 15.2  |
| Mineral fuels (3)                    | 0.00 | 0.01    | 0.01 | 0.2           | -19.3                 | 46.2  |
| Manufactured articles (5-8)          | 2.70 | 4.09    | 4.45 | 95.6          | 8.9                   | 13.4  |
| Chemicals (5)                        | 0.08 | 0.18    | 0.19 | 4.1           | <del>9</del> .6       | 23.6  |
| Goods classified by material (6)     | 0.79 | 1.19    | 1.28 | 27.4          | 7.3                   | 12.9  |
| Machin. and transport equipment (7)  | 0.91 | 1.59    | 1.76 | 37.8          | 10.6                  | 17.6  |
| Misc. manufactured articles (8)      | 0.92 | 1.11    | 1.20 | 25.7          | 7.8                   | 7.2   |
| Commodities, transactions n.e.s. (9) | 0.03 | 0.02    | 0.02 | 0.5           | 11.5                  | -6.4  |

Source : Eurostat (database).

#### EU imports from Slovenia by main products, 1997

| SITC<br>Rev.3 | Types of products              | Value    | Annual<br>change | Share of the total | Cumulative share |
|---------------|--------------------------------|----------|------------------|--------------------|------------------|
| Nev.3         |                                | (Bn ECU) |                  | (%)                |                  |
| 78            | Road vehicles                  | 0.72     | 9.9              | 15.5               | 15.5             |
| 77            | Electrical machinery           | 0.47     | 8.2              | 10.2               | 25.7             |
| 84            | Apparels, clothing accessories | 0.45     | 2.7              | 9.7                | 35.4             |
| 82            | Furniture and parts thereof    | 0.33     | 17.6             | 7.1                | 42.4             |
| 69            | Manufactures of metals         | 0.22     | 10.6             | 4.8                | 47.2             |

Source : Eurostat (Comext).

The Grubel-Lloyd intra-industry trade index shows whether the trade specialisation between partners relates to different industries (interindustries trade) or to the same industry (intra- industry trade). A value in the region of 100 shows that trade is concentrated within a branch, while a value in the region of 0 shows that there is strong inter-industry specialisation.

 $\Sigma$  (Xi + Mi) –  $\Sigma$  Xi – Mi

The index is calculated as follows:  $\frac{1}{\sum (Xi + Mi) - |\sum Xi - \sum Mi|} * 100$ , where Xi is exports and Mi imports for industry i.

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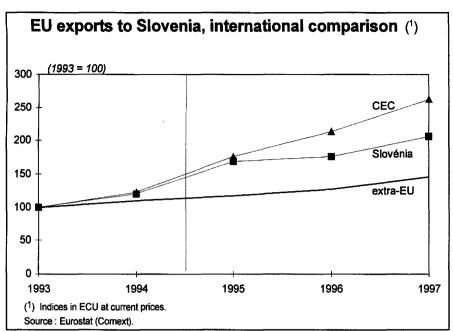
## 2.3. EU exports to Slovenia

Like imports, EU exports to Slovenia increased at a higher rate (+19.8% per year between 1993 and 1997) than extra-Community exports (+10.0%) but at a lower rate than sales to the CECs as a whole (+27.3%). The most striking feature of this period is the exceptional growth of EU exports to Slovenia in 1995 (+41%). It should, however, be stressed that 21.7 points of this increase were due to the accession of Austria to the European Union.

Since sales to Slovenia increased more (+19.8% per year) than imports (+12.9%) between 1993 and 1997, the corresponding EU trade surplus rose from ECU 195.8 million to ECU 1.6 billion.

As in the case of imports, the bulk of EU exports to Slovenia concerned manufactured goods (86.5% of total exports in 1997). Machinery and transport equipment alone accounted for 37.6% and manufactured goods classified by material for 23.8%.

The importance of EU sales of machinery and transport equipment (SITC 7) to Slovenia is indicated at SITC two-digit level. Since 1997, exports of road vehicles (SITC 78), electrical machinery (SITC 77) and general industrial machinery (SITC 74) alone accounted for more than a quarter of total exports. At this level of breakdown, textile yarn, fabrics and related products (SITC 65; 6.9% of total exports) were the second largest item in EU sales to Slovenia. In 1997, at SITC two-digit level, the highest growth was recorded for electrical machinery and manufactures of metals (SITC 69), with 30.3% and 27.9% respectively.



#### EU exports to Slovenia by product group

| Product group  | 1993                                 | 1996                                 | 1997                                 | Share<br>97                          | 97/96                                | 97/93                                |
|--|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| SITC-Rev.3   |                                      | (Bn ECU)                             | )                                    | (%)                                  | (% annual<br>change)                 |                                      |
| Total  | 3.06                                 | 5.38                                 | 6.30                                 | 100                                  | 17.3                                 | 19.8                                 |
| Raw materials (0-4)<br>Food, beverage and tobacco (0-1)<br>Crude materials except fuels (2+4)<br>Mineral fuels (3)                                       | 0.35<br>0.19<br>0.11<br>0.05         | 0.64<br>0.34<br>0.18<br>0.11         | 0.74<br>0.34<br>0.24<br>0.16         | 11.7<br>5.5<br>3.8<br>2.5            | 16.0<br>0.2<br>30.6<br>40.9          | 20.9<br>16.6<br>21.2<br>33.8         |
| Manufactured articles (5-8)<br>Chemicals (5)<br>Goods classified by material (6)<br>Machinery and transport equipment<br>Misc. manufactured articles (8) | 2.65<br>0.33<br>0.75<br>1.21<br>0.36 | 4.69<br>0.58<br>1.27<br>2.06<br>0.74 | 5.46<br>0.68<br>1.50<br>2.37<br>0.88 | 86.5<br>10.8<br>23.8<br>37.6<br>14.0 | 16.4<br>18.2<br>17.7<br>15.0<br>19.0 | 19.8<br>20.0<br>19.0<br>18.4<br>24.7 |
| Commodities, trandsactions n.e.s. (9)  | 0.07                                 | 0.03                                 | 0.02                                 | 0.3                                  | -35.3                                | -25.5                                |

Source : Eurostat (Comext).

#### EU exports to Slovenia by main products, 1997

| SITC  | Types of products                        | Valeur | Annual variation | Share in the total | Cumulative share |  |
|-------|--|--------|------------------|--------------------|------------------|--|
| Rev.3 |  | (Bn    | (%)              |                    |                  |  |
|       |  | ECU)   | I                |                    |                  |  |
| 78    | Road vehicles                            | 0.85   | 6.6              | 13.5               | 13.5             |  |
| 65    | Textile yarns, fabrics, related products | 0.44   | 8.9              | 6.9                | 20.5             |  |
| 77    | Electrical machinery                     | 0.39   | 30.3             | 6.2                | 26.7             |  |
| 74    | General industrial machinery             | 0.36   | 18.8             | 5.6                | 32.4             |  |
| 69    | Manufactures of metals                   | 0.28   | 27.9             | 4.5                | 36.8             |  |

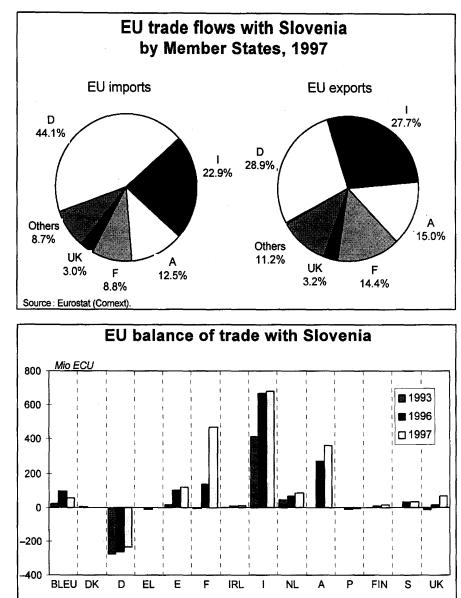
Source : Eurostat (Comext).



## 2.4. EU trade with Slovenia by Member States.

86.7% of EU transactions with Slovenia were accounted for by Germany (35.3% in 1997), Italy (25.7%), Austria (13.9%) and France (11.8%). Germany alone received 44.1% of EU imports from Slovenia. During the reference period, the greatest increases were recorded for Denmark for imports (21.1% per year) and by Spain for exports (+39.3%), although the level of these countries' transactions with Slovenia remained fairly low. It should be noted that Italy's imports (22.9% of total EU imports) increased by 25% in 1997.

Four EU countries conducted trade worth ECU 1.6 billion with Slovenia: Italy (ECU 681.1 million), France (ECU 473.0 million), Austria (ECU 363.6 million) and Spain (ECU 119.7 million). While Italy always had a considerable surplus vis-à-vis Slovenia, France was still in deficit (–ECU 7.7 million) in 1995. In contrast, Germany's trade with Slovenia was in deficit throughout the period, and in 1997 by –ECU 235.9 million.



#### Source : Eurostat (Comext).

#### EU trade with Slovenia by Member States

(ECU million)

| Decla-  |           | E       | U imports | 3     |            |           | E       | U exports | \$    |        |        | Bala    | nce     |        |
|---------|-----------|---------|-----------|-------|------------|-----------|---------|-----------|-------|--------|--------|---------|---------|--------|
| rant    | rant 1993 |         | 19        | 97    | 97/96 1993 | 1996 1997 |         | 97        | 97/96 | 1993   | 1996   | 1997    | 97-96   |        |
| country | 1000      | 1996    | Value     | Share | Change     | 1335      | 1330    | Value     | Share | Change | 1993   | 1990    | 1997    | Change |
|         |           |         |           | (%)   | (%)        |           |         |           | (%)   | (%)    |        |         |         |        |
| EU      | 2 865.1   | 4 270.4 | 4 660.4   | 100   | 9.13       | 3 060.8   | 5 377.1 | 6 304.8   | 100   | 17.25  | 195.8  | 1 106.7 | 1 644.3 | 537.7  |
| BLEU    | 50.1      | 69.9    | 91.2      | 2.0   | 30.5       | 73.6      | 166.6   | 144.9     | 2.3   | -13.0  | 23.5   | 96.7    | 53.7    | -43.0  |
| DK      | 22.7      | 37.3    | 48.8      | 1.0   | 30.8       | 25.1      | 35.1    | 44.7      | 0.7   | 27.3   | 2.5    | -2.2    | -4.1    | -1.9   |
| D       | 1 547.5   | 1 890.4 | 2 054.8   | 44.1  | 8.7        | 1 273.6   | 1 624.4 | 1 819.0   | 28.9  | 12.0   | -273.8 | -266.0  | -235.9  | 30.1   |
| EL      | 11.5      | 20.9    | 20.9      | 0.4   | -0.1       | 9.0       | 9.8     | 16.4      | 0.3   | 67.2   | -2.5   | -11.1   | -4.4    | 6.6    |
| Е       | 28.8      | 39.4    | 46.9      | 1.0   | 19.2       | 44.3      | 138.2   | 166.6     | 2.6   | 20.6   | 15.5   | 98.8    | 119.7   | 20.9   |
| F       | 444.1     | 575.2   | 410.3     | 8.8   | -28.7      | 434.0     | 707.6   | 883.3     | 14.0  | 24.8   | -10.1  | 132.4   | 473.0   | 340.6  |
| IRL     | 7.1       | 4.1     | 4.4       | 0.1   | 8.4        | 5.6       | 12.5    | 15.8      | 0.2   | 26.4   | -1.5   | 8.4     | 11.3    | 2.9    |
| I       | 581.0     | 854.5   | 1 068.0   | 22.9  | 25.0       | 992.9     | 1 524.4 | 1 749.1   | 27.7  | 14.7   | 411.9  | 669.9   | 681.1   | 11.2   |
| NL      | 79.4      | 94.9    | 109.4     | 2.3   | 15.2       | 125.0     | 159.6   | 190.4     | 3.0   | 19.3   | 45.6   | 64.7    | 81.1    | 16.4   |
| А       | 0.0       | 472.7   | 581.9     | 12.5  | 23.1       | 0.0       | 743.4   | 945.5     | 15.0  | 27.2   | 0.0    | 270.7   | 363.6   | 92.9   |
| Ρ       | 7.2       | 16.2    | 11.3      | 0.2   | -30.1      | 6.4       | 3.4     | 4.5       | 0.1   | 34.9   | -0.9   | -12.8   | -6.8    | 6.0    |
| FIN     | 0.0       | 17.7    | 16.6      | 0.4   | -6.2       | 0.0       | 28.5    | 30.7      | 0.5   | 7.4    | 0.0    | 10.8    | 14.1    | 3.2    |
| S       | 0.0       | 46.5    | 55.8      | 1.2   | 20.1       | 0.0       | 77.5    | 89.4      | 1.4   | 15.3   | 0.0    | 31.1    | 33.6    | 2.5    |
| UK      | 85.9      | 130.9   | 140.1     | 3.0   | 7.1        | 71.4      | 146.0   | 204.5     | 3.2   | 40.0   | -14.5  | 15.2    | 64.4    | 49.2   |

Source : Eurostat (Comext).



|   | Slovenia's trade agreements  |
|---|--|
| 1. Chron  | ology of agreements  |
| 1980:<br>13.04.1992<br>01.09.1993<br>30.07.1995<br>10.06.1996<br>01.01.1995 | <ol> <li>Entry into force of the EU <i>Cooperation Agreement</i> with Slovenia</li> <li>Slovenia became a member of the World Trade Organisation (WTO)</li> <li>Signature of the <i>European Agreement</i> with the aim of gradually establishing a free trade zone among the signatory countries, with a view to the accession of Slovenia to the European Union</li> </ol>   |
| 2. Conte  | ents of the commercial section of the Europe Agreement regarding industrial products   |
| All <i>cu</i><br>the p<br>produ<br>All <i>qu</i>                            | essions granted by the EU to Slovenia<br><i>istoms duties</i> on EU imports from Slovenia and measures with equivalent effect, except those levied on<br>roducts listed in Annex II to the Agreement, were abolished on 1 January 1997. Customs duties on<br>acts in Annex II will be gradually phased out until they are completely abolished on 1 January 2000.<br><i>iantitative restrictions</i> on EU imports from Slovenia and measures with equivalent effect were abolished<br>January 1997.   |
| All cu<br>levied<br>on im<br>produ<br>All qu                                | essions granted by Slovenia to the EU<br>ustoms duties on Slovenian imports from the Union and measures with equivalent effect, except those<br>d on the products listed in Annexes III and IV, were abolished on 1 January 1997. Other customs duties<br>inports will be gradually phased out until they are completely abolished on 1 January 2000 for the<br>lucts in Annex III and on 1 January 2001 for the products in Annex IV.<br><i>uantitative restrictions</i> on Slovenian imports from the EU and measures with equivalent effect were<br>shed on 1 January 1997. |
| ( <sup>1</sup> ) The Interi   | im Agreement with Slovenia was published in the Official Journal of the European Communities, L 344 of 31 December 1997.   |
| <u> </u>  | Methodological note  |
| Data sour   | ces: Customs records. Statistical Office of the Republic of Slovenia for the data on Slovenian trade with  |

*Data sources:* Customs records. Statistical Office of the Republic of Slovenia for the data on Slovenian trade with the rest of the world, Eurostat for bilateral trade between the Union and Slovenia. Divergences between the two sources can be partly explained by the use of different methodologies and concepts.

Statistical system of Slovenia and the EU: Special trade.

Statistical values: Eurostat data: CIF values for imports and FOB values for exports. The data in value terms used in this report are expressed in current ecus. On this report, 1 Bn = 1 000 million.

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