

May 4, 1977

## Office of the White House Press Secretary

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THE WHITE HOUSE

The President today announced that he will nominate Alan W. Wolff of Washington, D.C. to be deputy special representative for trade negotiations. Wolff is now acting deputy special representative for trade negotiations.

He was born June 12, 1942 in Malden, Massachusetts. He received an A.B. from Harvard in 1963 and an LL.B. from Columbia in 1966.

Wolff went to work for the Treasury Department in 1968 after practicing law in Boston and New York City. In the International Affairs section of Treasury's General Counsel's Office, he served as staff counsel to the Office of Trade Policy and the National Advisory Council for International Monetary and Financial Policies.

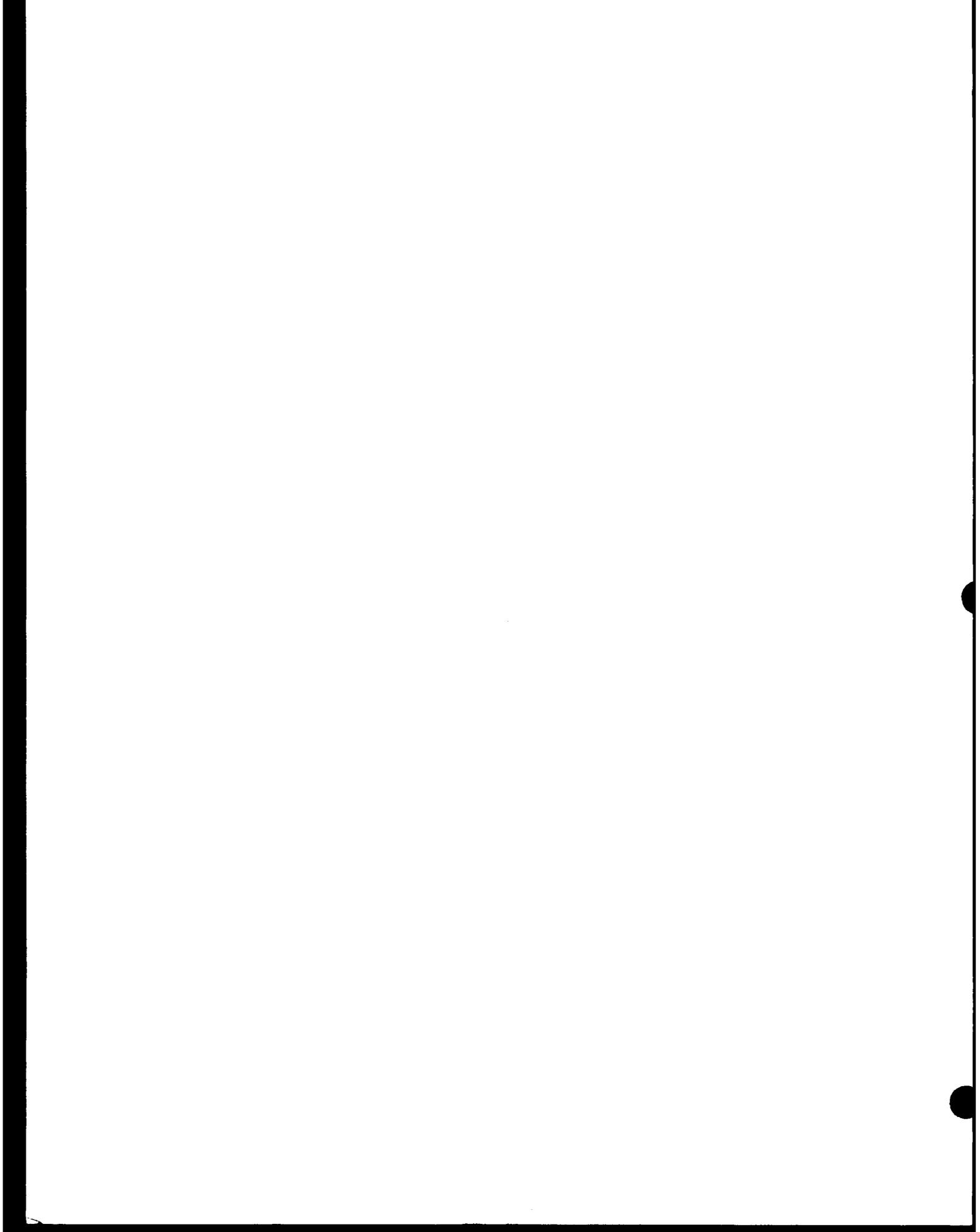
In 1972 Wolff participated in the drafting of the charter of the African Development Fund as head of the U.S. delegation. The following year he assumed responsibility for the Treasury Department's preparations for the multilateral trade negotiations.

Wolff joined the Special Trade Representative's Office as deputy general counsel in 1973 to manage the Executive Branch's drafting of the Trade Act. In 1974, he became general counsel, participating actively in the Administration's presentation of the Trade Act to the Congress.

In the period immediately following the passage of the Trade Act, Wolff served as head of the U.S. delegation to the Multilateral Trade Negotiations in Geneva. In the last few years, he has served as chief U.S. negotiator in bilateral trade talks involving steel and other key imported products, and was acting Special Trade Representative prior to the confirmation of Ambassador Robert S. Strauss this March.

Wolff is a member of the American Society of International Law and the American Bar Association. He has published articles on United States trade law and participated in drafting the American Society of International Law Panel Report on Long Term International Monetary Reform.

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BIOGRAPHICAL DATA: AMBASSADOR ALAN WM. WOLFF  
U.S. DEPUTY SPECIAL REPRESENTATIVE FOR  
TRADE NEGOTIATIONS

Ambassador Wolff is the Deputy Special Representative for Trade Negotiations. Under Robert S. Strauss, the President's Special Trade Representative, Ambassador Wolff administers the Special Trade Representative's Office (STR), the agency within the Executive Office of the President charged with managing the formulation and implementation of United States trade policy.

In his capacity as Deputy Special Trade Representative, Ambassador Wolff is responsible for coordinating trade policy within the Executive Branch. This includes fashioning the negotiating instructions for the United States delegation to the Multilateral Trade Negotiations, as well as implementing United States policy for bilateral trade relations with both industrialized and developing countries.

Ambassador Wolff works closely with subcabinet officials of the Departments of State, Treasury, Commerce, Labor and Agriculture, as well as the other Executive Office personnel of the President's staff. In this role, Ambassador Wolff has chaired United States trade delegations in talks with our major trading partners, including Japan and the European Community. He also chairs an Assistant Secretary's group on United States economic relations with Japan, which has played a leading role in seeking greater access to Japan for United States exports.

Prior to being named to his present position by President Carter in the spring of 1977, Ambassador Wolff was General Counsel of STR. As General Counsel, he participated actively in the Administration's presentation of the Trade Act to the Congress, as well as in the international trade negotiations stemming from the enlargement of the European Common Market.

In the period immediately following the passage of the Trade Act of 1974, Ambassador Wolff served as Head of the United States Delegation to the Multilateral Trade Negotiations in Geneva as Acting Deputy Special Trade Representative.



In 1975 and 1976, Ambassador Wolff served as chief United States negotiator in bilateral trade talks involving several key imported products. He negotiated the U.S./Japanese Agreement on Specialty Steels.

Before joining STR, Ambassador Wolff was a senior attorney at the Treasury Department dealing with international affairs, and had responsibility for the Treasury Department's preparation for the multilateral trade negotiations. At Treasury, he served as staff counsel to the Office of Trade Policy and the National Advisory Council for International Monetary and Financial Policies.

Prior to moving to Washington, Ambassador Wolff was a practising lawyer in Boston and New York City. He is a member of the bars of Massachusetts, New York, the District of Columbia, and the Supreme Court of the United States. He is also a member of the American Society of International Law and the American Bar Association. He has published articles on United States trade law and participated in drafting the American Society of International Law Panel Report on Long Term International Monetary Reform.

Ambassador Woff received an LL.B. from Columbia and an A.B. from Harvard. He is married to Helene Novick, and has two children, Anna and Jeremy.

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