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TRADE: EC-YUGOSLAVIA

1988

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THE EUROPEAN COMMUNITY - YUGOSLAVIA TRADE ANALYSIS

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NOTES

DATA SOURCES, TRADE NOMENCLATURE

Two basic statistical sources* were used in the charts and tables of the European Community - Yugoslavia Trade Analysis:

- The United Nations Statistical Office's COMTRADE data bank, prepared by the Statistical Office of the European Communities, Luxembourg, and
- OECD Foreign Trade Statistics, prepared by the Institute for Economic Research, Ljubljana.

In both cases, basic data were classified according to the Standard International Trade Classification (SITC): For the part of the analysis with Yugoslavia as a reporting side, exclusively the SITC, Revision 1, was used, while in the part where the EC appeared as a reporting party, the SITC, Revision 1, was applied to the aggregate data (for total trade and trade by product group) and the SITC, Revision 2, was applied to the data by product.

The reason that led to the inclusion of both versions of the SITC was quite simple. Since Yugoslavia's trade statistics had not yet been adjusted to the otherwise internationally introduced trade nomenclature of the SITC, Revision 2, not even for the purposes of international statistical publications, the use of the SITC, Revision 1, was unavoidable in the case of Yugoslavia being the reporter. On the other hand, the older, less exact version of the classification was applied to the aggregate data on EC trade on purpose - for the sake of compatibility. However, when the most disaggregated data, representing EC merchandise imports, were analysed, the SITC, Revision 2, was chosen in order to offer a more detailed survey of trade by product: Therefore, the items (5-digit SITC codes) in the EC import data as a rule do not correspond to the items presented in the part where Yugoslavia's imports are analysed.

* Unless otherwise specified, all tables in the text and in the Statistical Annex, as well as the charts, are made on the basis of the data from these two original sources.

DATA AGGREGATION

With reference to the product groups applied to the presentation there are basically two classifications of product groups:

- The first - the so-called SITC commodity groups - are commonly used by the United Nations' trade statistics and consist mostly of 1-digit trade data (sections as denominated by the SITC). There are 6 groups totalling 100% of value.*
- The second breakdown of product groups was constructed at the Institute for Economic Research and was applied mainly to Yugoslav trade data since it corresponded above all to the characteristics (or factor-intensity) of Yugoslavia's industrial sectors and could not be equally applied to the structure of goods produced by developed countries' industries. Again there are 6 groups reaching a total of 100% value entering the foreign trade with a particular country or country aggregate plus an additional group (capital intensive industries). The classification was constructed on the basis of 1- and 2-digit SITC nomenclature.**

Products at the lowest level of aggregation correspond to the 5-digit SITC nomenclature breakdown (items in the official United Nations' sources). 50 items are presented individually for the EUR(10)-Yugoslavia trade in each of the first two chapters: first, the largest - in value terms - items in Yugoslavia's imports from EC in 1985, and second, the largest 50 items in EC imports from Yugoslavia in 1985. The same principle was used in the selection of items entering the EC member states - Yugoslavia trade.

NOMINAL VALUES

Considering the fact that all statistical data as well as results obtained derive from nominal values*** in foreign trade statistics, no attempt has been made - up to this point of the research - to measure and evaluate the changes in exports and imports in real terms. Furthermore, values in tables are in current U.S. dollars, thus liable to all distortions caused by the oscillations of the dollar exchange rate. We were fully aware

* See the Classification scheme of the SITC commodity groups in the Statistical Annex.

** See the Classification scheme of the factor-intensive-product groups in the Statistical Annex.

*** Exports are valued f.o.b. and imports c.i.f.

that a more proper denominator (e.g., a composite currency unit like the ECU) would contribute considerably to the reliability of the data. Our limitations originated in the previous use of the OECD foreign trade statistics in dollar terms so the same principles were extended to all the other data sources (particularly to the United Nations Statistical Office's COMTRADE statistics, which represented the bulk of the statistics used for aggregate data). However, the basic target of the study was to present a comparative analysis of some aspects of Yugoslav export competitiveness, and while the nominal values and growth rates of merchandise exports and imports calculated thereof could render - to a certain extent - doubtful results, the analysis of the structure of the trade flows and the cross-country comparison have not been that much affected by the somewhat inappropriate choice of the U.S. dollar as the currency unit.

DIFFERENCES IN TRADE STATISTICS

Another issue concerning data in value terms is the well-known differences between export and import data originating in the opposite reporting sides' statistics. Figures for values of exports differ considerably from Chapter 1 to Chapter 2 due to discrepancies between foreign trade flows recorded as imports and the (apparently) same flows recorded as exports in partner countries' trade statistics. These differences are unavoidable to a certain extent and the reasons are manifold:

- exports are invariably valued f.a.s. or f.o.b., while imports are usually valued c.i.f., thus increasing trade differences by the cost of international freight and insurance charges;
- there is a time lag between the time the goods leave as exports and the time they arrive as imports;
- there are considerable differences in national trade recording systems;
- there are differences in the coverage of trade statistics: certain types of goods are excluded from a particular country's statistics, but are not excluded from the partner country's statistics;
- there are errors originating in the use of exchange rates prevailing at earlier or later dates, and particularly errors resulting from the use of incorrect exchange rates.

EXPLANATORY NOTES

- A. The term "total" (e.g., "total trade") was used to denote the sum of product groups:
SITC groups A to F = TOTAL
Factor-intensive-product groups A to F = TOTAL

(See Classification schemes of product groups in the Statistical Annex.)

The term "overall" (e.g., "overall trade") was used to indicate the sum of trading partners:

all trading partners = world = OVERALL

(See the Classification scheme of the partner country aggregates in the Statistical Annex.)

- B. The term "Extra EUR(10)" (e.g., "Extra EUR trade") was used to emphasize the exclusion of Intra EUR(10) (trade between EUR(10) member states).

ABBREVIATIONS

| | |
|----------|---|
| BELG-LUX | - Belgium and Luxembourg |
| c.i.f. | - cost, insurance and freight |
| Class 1 | - Developed countries |
| Class 2 | - Developing countries |
| Class 3 | - Centrally planned economies |
| CMEA | - Council for Mutual Economic Assistance |
| DENM | - Denmark |
| EC | - European Community |
| ECU | - European Currency Unit |
| EFTA | - European Free Trade Association |
| EUR(10) | - EC Member States excluding Portugal and Spain |
| f.a.s. | - free alongside ship |
| f.o.b. | - free on board |
| FRA | - France |
| FRG | - The Federal Republic of Germany |
| GDP | - Gross Domestic Product |
| ITA | - Italy |
| JAP | - Japan |
| NETH | - The Netherlands |
| OECD | - Organization for Economic Co-operation and Development |
| SITC | - Standard International Trade Classification |
| UK | - The United Kingdom |
| USA | - The United States of America |
| YUG | - Yugoslavia |

CHAPTER 1. EC IN YUGOSLAVIA'S TRADE

1.1. Yugoslavia's Total Trade

In the 1970-85 period, Yugoslav foreign trade experienced great changes. Table 1.1.1 in the Statistical Annex indicates that Yugoslav imports, in value terms, increased in 15 years four-fold, while exports increased six-fold. Consequently, the trade deficit has also decreased significantly.

The 1970-85 period is divided into two very different periods in terms of Yugoslav foreign trade:

- the period of rapid growth of imports and exports in the 1970-80 period;
- the period of import recession and stagnation of exports in the 1981-85 period.

In the former period, Yugoslav imports increased, in 11 years 5.5 times, and exports increased 6.5 times. These are the years of a very low import cover ratio which varied from 58% in 1970 to the lowest mark of 48% in 1979 and 69% in 1981. The low export-import ratio triggered sharp import restrictions in the 80's, due to which in only four years, from 1982 to 1985, imports dropped by more than a fifth as compared to 1981. The reasons of such a drastic recession of imports are found internally and externally. Among the external reasons are above all the stagnation of world trade and the overvalued U.S. dollar, and among the internal reasons are excessive foreign indebtedness as the consequence of import euphoria in the 70's. Since a significant share of imported equipment was invested in failed investments, this impaired the ability of the economy to service its debts. The rapid deterioration of the economic situation forced Yugoslavia, in the 80's, to adopt the policy of severe restrictions on imports and instigation of exports practically at any price. This policy brought about improvements in the import cover ratio which reached, in 1985, 87%. In addition, the trade deficit also dropped significantly, namely from the all time high 7.2 billion U.S. dollars in 1979 to 1.5 billion in 1985. The share of Yugoslavia in world exports also increased and in 1985 it once again attained the 1975 level, while its share of world imports was continuously decreasing even at a greater rate than that of EC (Table 1).

Table 1:
YUGOSLAVIA'S AND EUR(10) OVERALL TRADE, 1970-1985

| | Year | | | | Average annual growth rate % 1975-85 |
|---|--------|--------|--------|--------|--|
| | 1970 | 1975 | 1980 | 1985 | |
| Yugoslavia's overall imports (millions of U.S. dollars) | 2,874 | 7,899 | 15,064 | 12,163 | 5.60 |
| Yugoslavia's share in world imports (%) | 0.87 | 0.95 | 0.73 | 0.60 | |
| EUR(10) share in world imports (%) | 35.9 | 33.8 | 35.6 | 31.1 | |
| Yugoslavia's overall exports (millions of U.S. dollars) | 1,679 | 4,072 | 8,978 | 10,642 | 11.20 |
| Yugoslavia's share in world exports (%) | 0.54 | 0.47 | 0.45 | 0.55 | |
| EUR(10) share in world exports (%) | 35.8 | 34.0 | 33.2 | 31.9 | |
| Yugoslavia's overall trade balance (millions of U.S. dollars) | -1,195 | -3,627 | -6,087 | -1,521 | |
| Yugoslavia's overall export- import ratio (%) | 58.4 | 52.8 | 59.5 | 87.4 | |

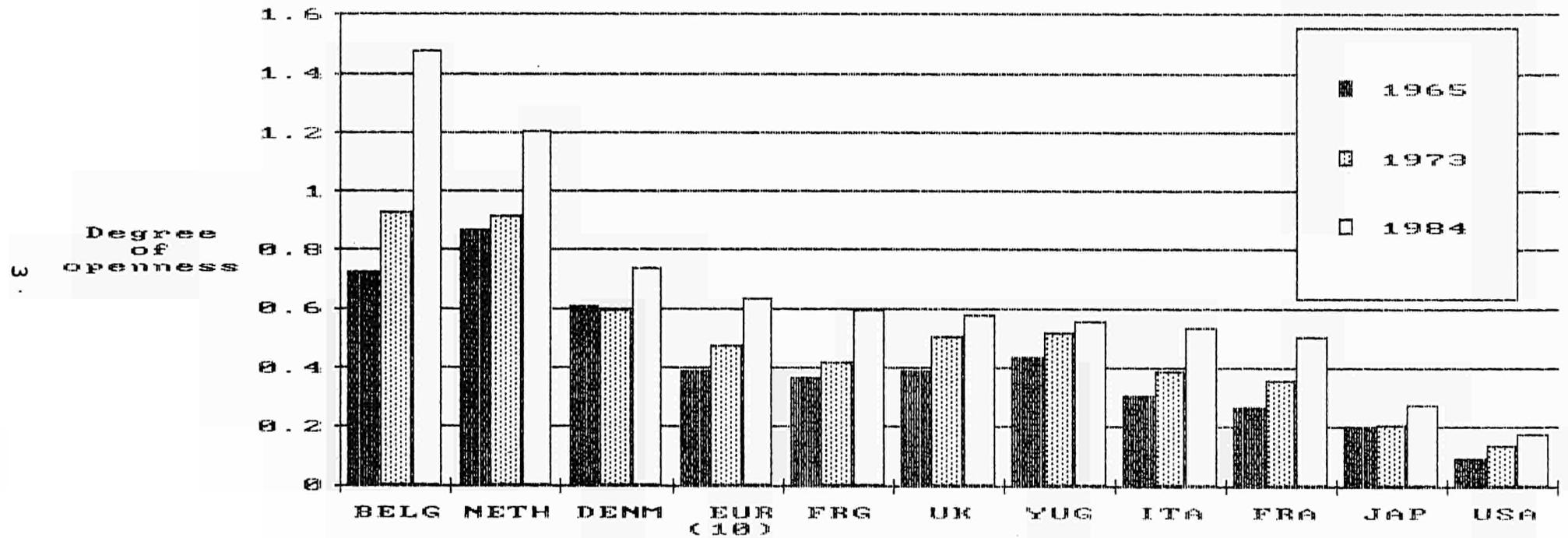
Source: Table 1.1.1 of the Statistical Annex; the shares are calculated on the basis of the statistics in EUROSTAT, External Trade, 1986.

The decrease of imports and stagnation of exports influenced the relative lagging behind of Yugoslavia in its involvement in the world economy. Chart 1 indicates the changes in the degree of openness of EUR(10) and some of its member countries and Yugoslavia, Japan and the U.S.A. in the years 1965, 1973, and 1984.¹ Being a rather small economy, Yugoslavia was ahead of EC in terms of its openness in 1965 and 1973, while in 1984 it lagged behind considerably.

1/ Source: OECD Economic Surveys Belgium-Luxembourg, August, 1986; The data on EC and Yugoslavia have been complemented by the Institute for Economic Research with statistics based on data from EUROSTAT - Volkswirtschaftliche Gesamtrechnungen ESVG - Aggregate - 1960-84, and, for Yugoslavia, with statistics based on data from Statistički godisnjak SFRJ (Statistical Yearbook of Yugoslavia), 1967, 1975, 1986.

Chart 1:

INTERNATIONAL COMPARISON OF THE
DEGREE OF OPENNESS*



*Sum of exports and imports of goods and services divided by GDP

1.1.1. Total Trade with EUR(10)

Considerable changes have occurred in the geographic orientation of Yugoslav foreign trade which are to the detriment of industrially developed countries in general and EC in particular and in favour of CMEA² countries. From this viewpoint as well, the trends of Yugoslavia's foreign trade can be divided into two time slots just as it was done with total trade; Chart 2 indicates that between 1975 and 1979, there were no significant changes in the geographic orientation of Yugoslavia's imports. The same holds true until 1980/81, if oil imports are excluded. This is indicated in Chart 3. After this year, substantial changes took place to the detriment of EC. Thus, imports from EC, in 1985, were only 11% higher than in 1975. A drastic decline of imports from EC after 1981 is indicated in Chart 2 and 3, while, due to the influence of oil, the mentioned two charts provide a significantly different picture for Class 2 countries (developing countries). According to Chart 2, imports from this group of countries increased most in the 1975-85 period, although, if oil imports are eliminated, it is obvious that imports of the rest of the merchandise decreased most precisely from this group of countries and that they reached a lower level in 1984 and 1985 than the imports in 1975. Chart 3 A even more clearly shows to what extent Yugoslavia's imports were reoriented toward East European countries in the 80's. The average annual growth rate of imports from Eastern Europe (8.3%) for the 1975-85 period was almost five times higher than the growth rate of imports from EC in the same period. It must be added that with the average growth rate (1.8%) EC as well lags behind the average growth rate of OECD (2.6%) and particularly behind EFTA which had in the period mentioned, an average growth rate in Yugoslavia's imports of 3.9%.

Nevertheless, the share of EC in Yugoslavia's imports in 1985, which amounted to 30%, was still five times greater than the share of EFTA. The share of CMEA countries was a different matter. In comparison with EC, the year of 1981 represented a break point: for the last time, EC had a larger share in Yugoslavia's imports than "Class 3" countries and the group of East European (CMEA) countries. The difference is insignificant, yet if we consider that EC enjoyed, in 1970, as much as twice the share of group of CMEA, then it is obvious that Yugoslavia is facing a serious, long-term loss of trade links with the technologically developed part of Europe in favour of technologically less developed East European countries.

2/ For the explanation of country groups see the Classification scheme of the partner country aggregates in the Statistical Annex.

Chart 2:
YUGOSLAVIA'S TOTAL IMPORTS
1975 - 1985
 (Indices, 1975=100)

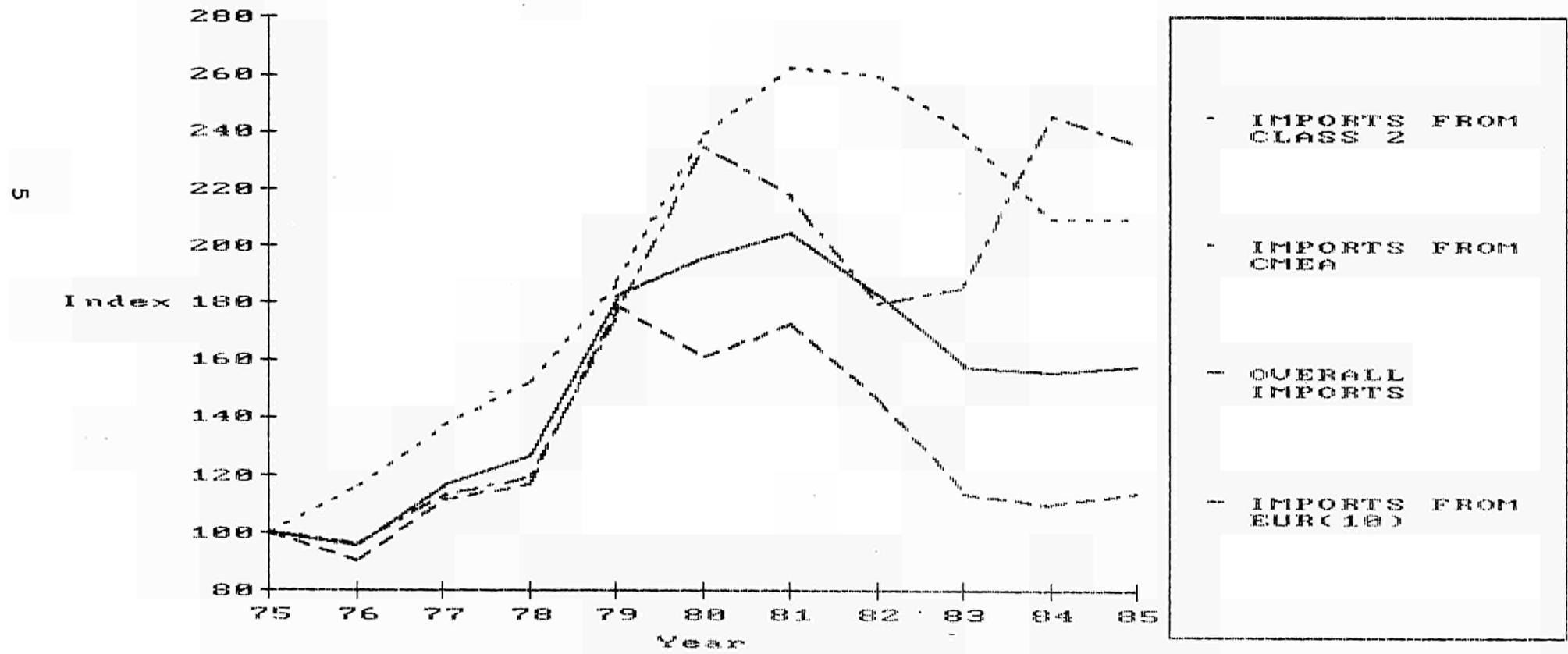


Chart 3:
YUGOSLAVIA'S NON-ENERGY IMPORTS
 1975 - 1985
 (Indices, 1975=100)

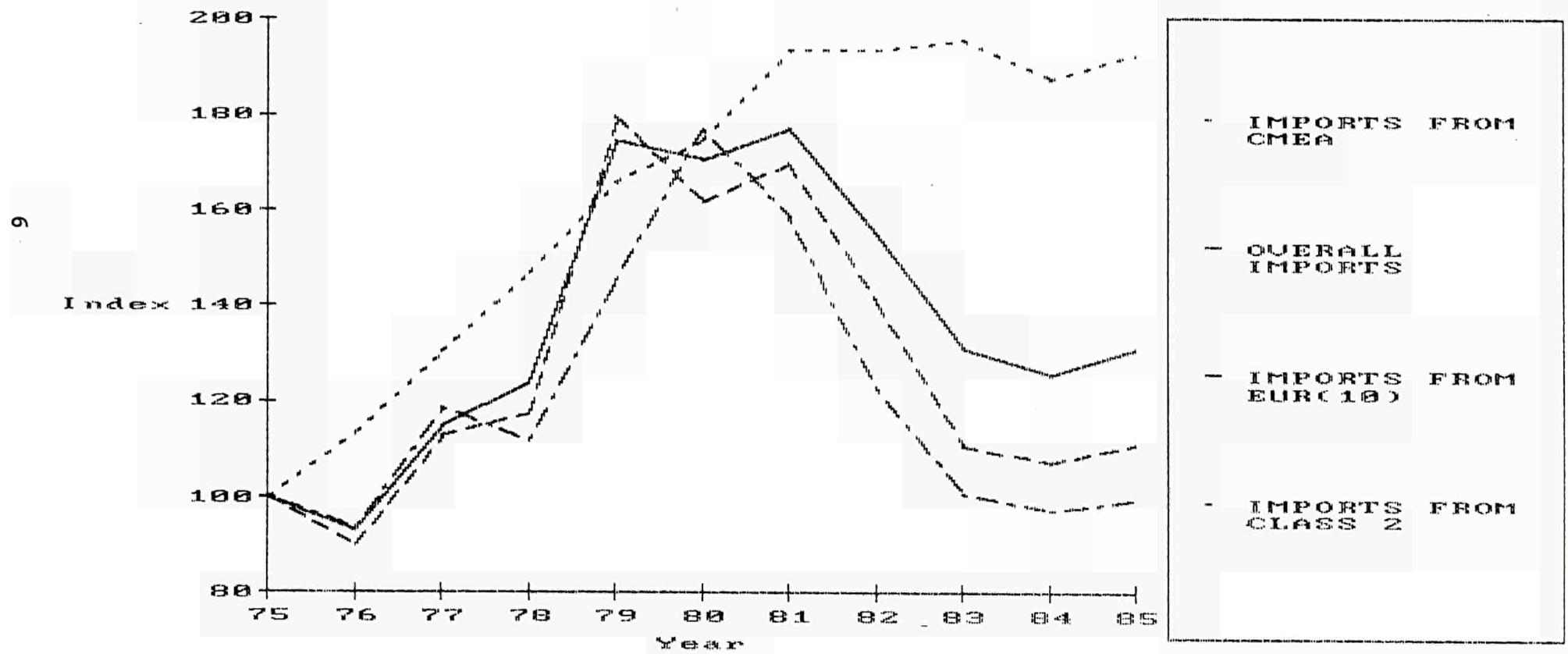


Chart 3 A:
 YUGOSLAVIA'S NON-ENERGY IMPORTS
 1980 - 1985
 (Indices, 1980=100)

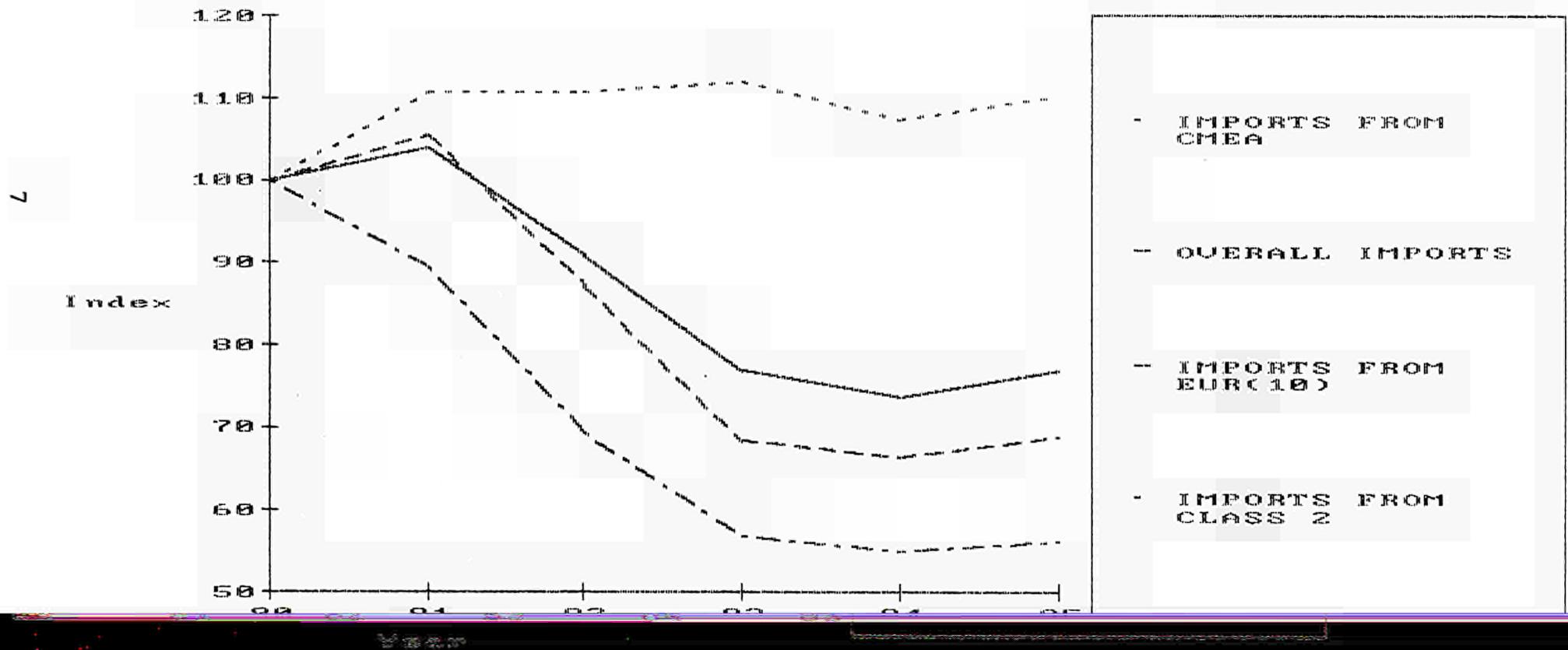


Table 2:
 EUR(10), EFTA AND CMEA SHARE IN YUGOSLAVIA'S TOTAL TRADE,
 1970-1985

(%)

| | IMPORTS FROM | | | EXPORTS TO | | |
|--|--------------|------|------|------------|------|------|
| | EUR(10) | EFTA | CMEA | EUR(10) | EFTA | CMEA |
| 1970 | 47.8 | 11.5 | 20.4 | 40.9 | 8.2 | 32.0 |
| 1975 | 42.0 | 8.6 | 23.9 | 23.8 | 3.8 | 45.9 |
| 1980 | 34.6 | 8.1 | 29.2 | 26.3 | 4.7 | 44.2 |
| 1985 | 30.3 | 6.2 | 31.7 | 24.5 | 4.3 | 48.9 |
| Average annual growth rate 1975-85 (%) | 1.8 | 3.9 | 8.6 | 9.6 | 12.4 | 13.0 |

Source: Table 1.1.1 of the Statistical Annex.

While the share of Western Europe in Yugoslavia's imports is still greater than that of Eastern Europe, on the export side it has been apparent since 1975, as indicated by Table 2, that the situation is reversed. The share of exports to Eastern Europe is significantly greater than the share of exports to Western Europe. And since the switch-over occurred already at the beginning of the 70's, when EC was losing its leading role in Yugoslavia's exports, this is not evident in Chart 4. With greater or lesser fluctuations, the EC and CMEA curves proceed in the same direction. In the 1975-85 period it is evident that the share of EC in Yugoslavia's exports was about 25% while the share of CMEA was about 45%. Long-term trend of greater Yugoslav orientation of its exports toward Eastern Europe in the 1975-85 period is indicated also by the calculation of the average annual growth rates, according to which the exports to CMEA (13.0% growth rate) increased much faster than exports to EC (the annual rate of 9.6%). This change of direction is even more noticeable in the years 1980/85 as indicated by Chart 4 A.

In our opinion, this change in the direction of foreign trade from Western Europe to Eastern Europe did not occur due to some kind of planned policy, but because of considerable increase of production capacities. These were badly managed, and despite constantly increasing imports of Western equipment right until 1981, not sufficiently competitive for Western markets and thus sought access to less demanding Eastern markets. Such opinion is buttressed by the data on quite a balanced trade balance, or by a lesser Yugoslav trade deficit with this market right up to 1980, while Yugoslavia has experienced a continuing trade surplus

Chart 4:
YUGOSLAVIA'S TOTAL EXPORTS
 1975 - 1985
 (Indices, 1975=100)

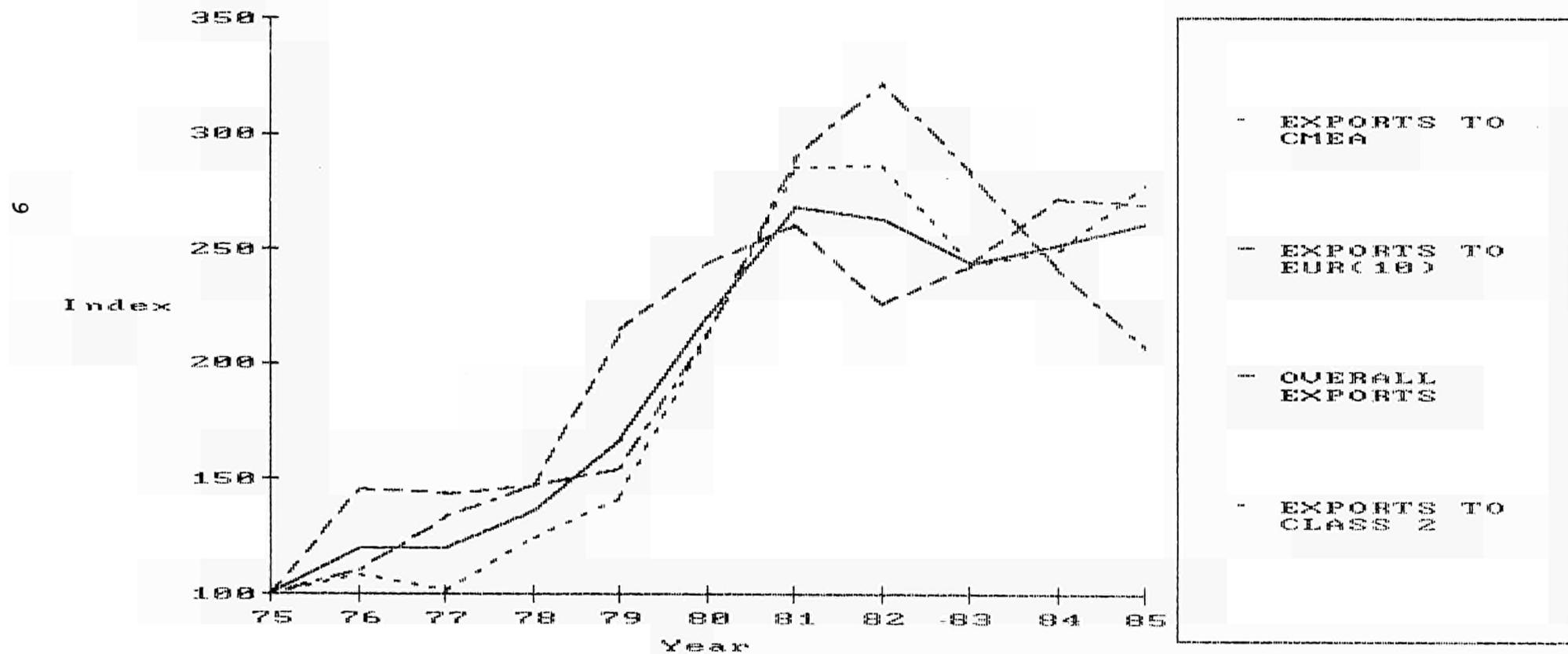
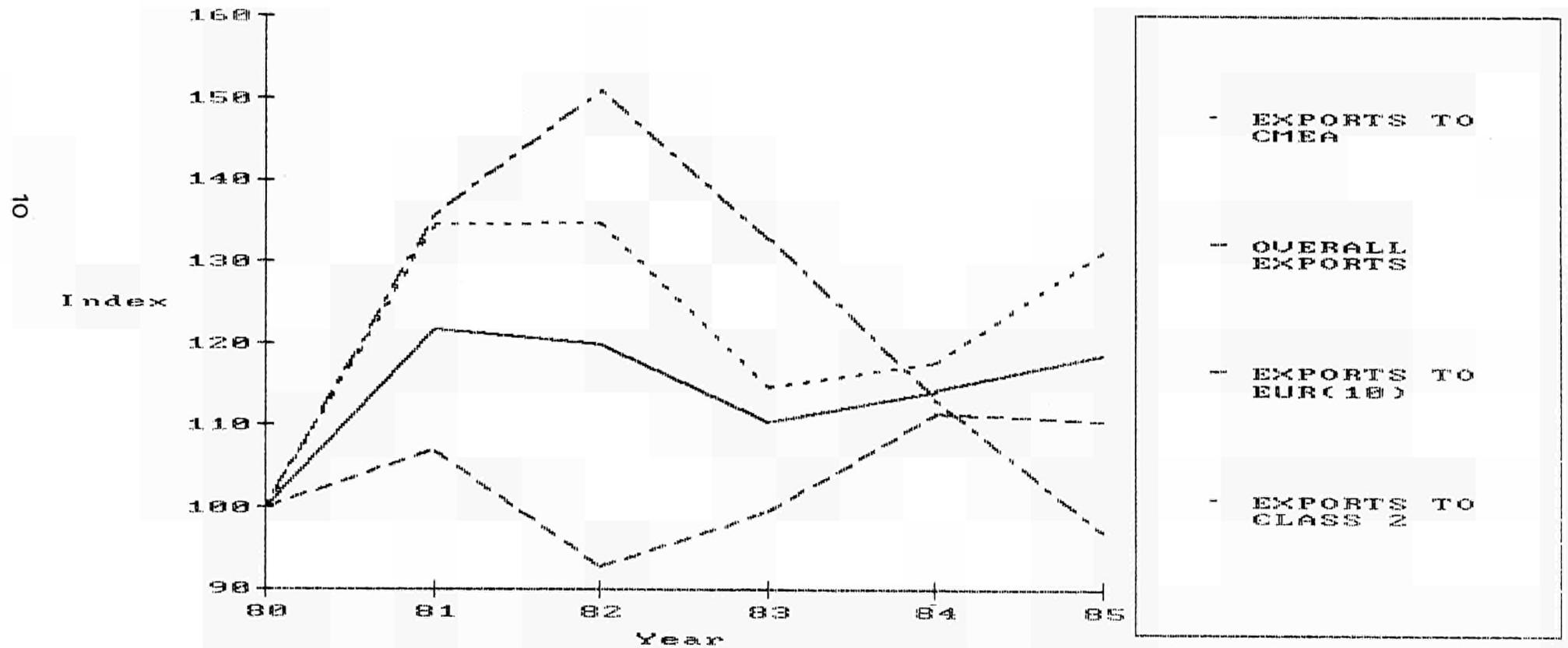


Chart 4 A:
 YUGOSLAVIA'S TOTAL EXPORTS
 1980 - 1985
 (Indices, 1980=100)



since 1981. Due to the clearing account technique of payments in trade with the majority of CMEA countries, the export surplus had to be changed into imports from these countries in order to avoid excessive trade imbalance. For this reason the scales began to lean also on the import side, in favour of CMEA countries. Since 1982, imports from CMEA countries were greater than that from EC countries. Greater coverage of import needs from Eastern Europe and increasing lack of hard currency influenced the restrictions on imports from Western industrially developed countries in general and from EC countries in particular. From the Yugoslav point of view, this also had a positive impact since in the 80's the export-import ratio with EC greatly improved and the trade deficit decreased.

Table 3:
YUGOSLAVIA'S TOTAL TRADE WITH EUR(10) AND CMEA, 1970-1985

| Year | Imports from EUR(10) (millions of U.S. dollars) | Exports to EUR(10) (millions of U.S. dollars) | Export-import ratio (%) in trade with EUR(10) | Trade balance (millions of U.S. dollars) in trade with | | Share of EUR(10) (%) in the deficit in trade with | | | |
|------|--|--|--|--|------|--|-------|--|--|
| | | | | EUR(10) | CMEA | OECD | World | | |
| 1970 | 1376 | 687 | 49.9 | - 688 | - 50 | 66 | 58 | | |
| 1975 | 3239 | 971 | 29.9 | -2268 | 28 | 70 | 63 | | |
| 1980 | 5220 | 2368 | 45.3 | -2852 | -436 | 62 | 47 | | |
| 1981 | 5588 | 2531 | 45.2 | -3057 | 511 | 63 | 63 | | |
| 1982 | 4744 | 2195 | 46.2 | -2549 | 572 | 61 | 76 | | |
| 1983 | 3691 | 2357 | 63.8 | -1334 | 137 | 58 | 60 | | |
| 1984 | 3567 | 2639 | 73.9 | - 929 | 815 | 58 | 53 | | |
| 1985 | 3694 | 2617 | 70.8 | -1077 | 1351 | 57 | 71 | | |

Source: Table 1.1.1 of the Statistical Annex.

The above table indicates that despite the decreased share of EC in Yugoslav imports, its share in the trade deficit of Yugoslavia is still very high since in the 80's it amounted to an average of 60% of the total trade deficit that Yugoslavia had with OECD member countries.

1.1.2. Total Trade with EC Member States

As a union of different economies (different in size, level of development, geographic location, etc.), EC represents a widely heterogeneous market for Yugoslavia in spite of its common trade policy. The main characteristic of merchandise trade between Yugoslavia and EC members is its extremely high concentration on two countries - the Federal Republic of Germany and Italy. Their joint share in Yugoslav imports as well as exports amounts to about 70%, with Germany having a substantially greater share than Italy in Yugoslav imports, and with Italy a somewhat larger share than Germany in Yugoslav exports. The lion's share of Germany and Italy in the Yugoslav merchandise trade is clearly visible in Charts 5 A and 5 B.

Due to the diverse shares in exports and imports, Yugoslavia recorded one of the lowest import cover ratios in trade with Germany and one of the highest in trade with Italy (Table 4).

Table 4:
YUGOSLAVIA'S TOTAL TRADE WITH GERMANY, F.R.,
AND ITALY, 1970-1985

| | Imports from (millions of U.S. dollars) | | Exports to (millions of U.S. dollars) | | Trade balance (millions of U.S. dollars) in trade with | | Export-import ratio (%) in trade with | |
|------|---|-------|---|-------|---|-------|---|-------|
| | Germany | Italy | Germany | Italy | Germany | Italy | Germany | Italy |
| 1970 | 567 | 378 | 198 | 255 | - 369 | -123 | 35 | 67 |
| 1975 | 1437 | 869 | 316 | 372 | -1121 | -497 | 22 | 43 |
| 1980 | 2500 | 1117 | 778 | 833 | -1722 | -284 | 31 | 75 |
| 1981 | 2443 | 1292 | 867 | 1012 | -1576 | -280 | 36 | 78 |
| 1982 | 1965 | 1082 | 756 | 821 | -1209 | -261 | 39 | 76 |
| 1983 | 1624 | 980 | 807 | 807 | - 817 | -173 | 50 | 82 |
| 1984 | 1578 | 965 | 892 | 942 | - 686 | - 23 | 57 | 98 |
| 1985 | 1587 | 1028 | 871 | 978 | - 716 | - 50 | 55 | 95 |

Source: Tables 1.1.2.A.1 and 1.1.2.A.2 of the Statistical Annex.

The continuing large deficit in merchandise trade with Germany and the accordingly low import cover ratio illustrate the dependence of Yugoslav economy on imports from Germany. The record level of imports was registered in 1979 (2.9 billion U.S. dollars) when Germany also had a record share in Yugoslav imports from EC, which was 49.8%. The imports from Germany then gradually decreased right up to 1985 when they amounted to mere 1.6 billion

Chart 5 A:

EUR(10) MEMBER STATES' PERCENTAGE SHARE IN
YUGOSLAVIA'S IMPORTS FROM EUR(10)
1970 - 1985

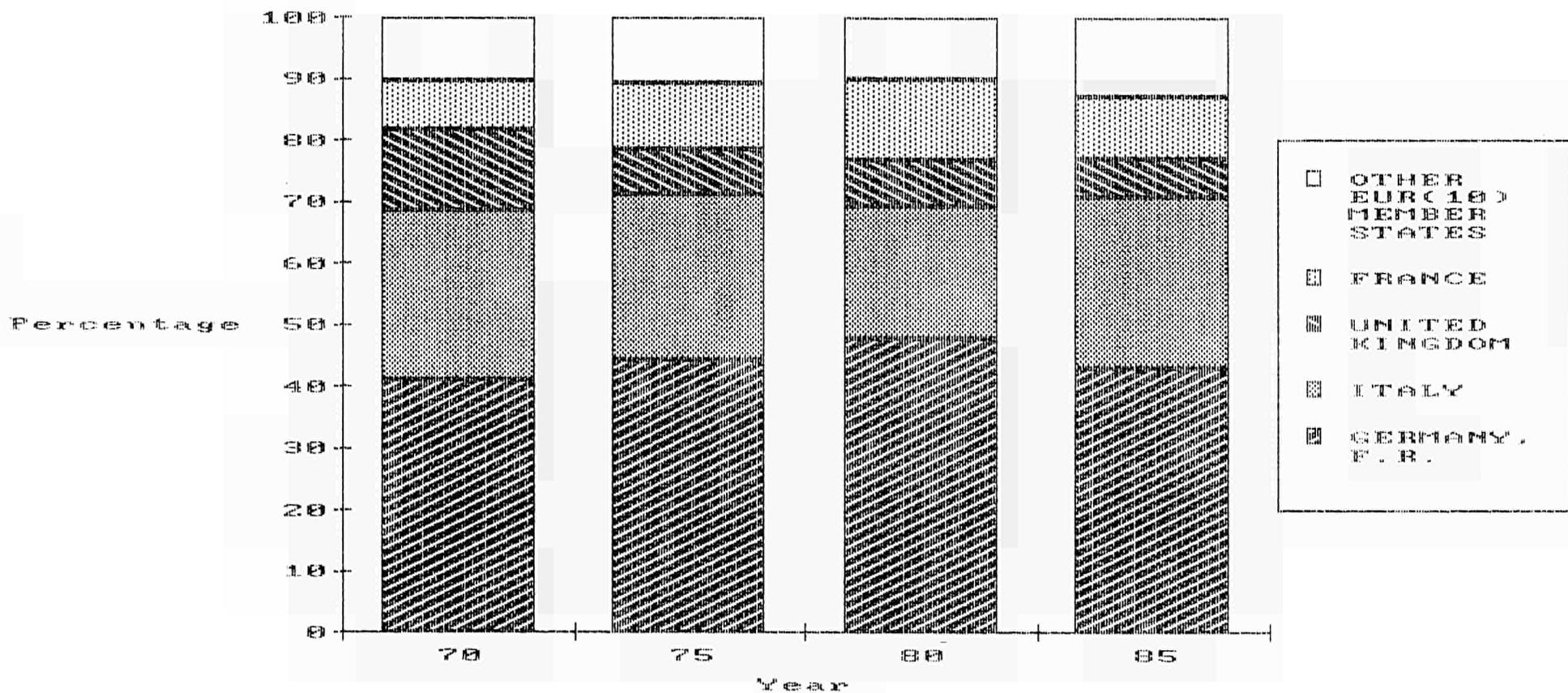
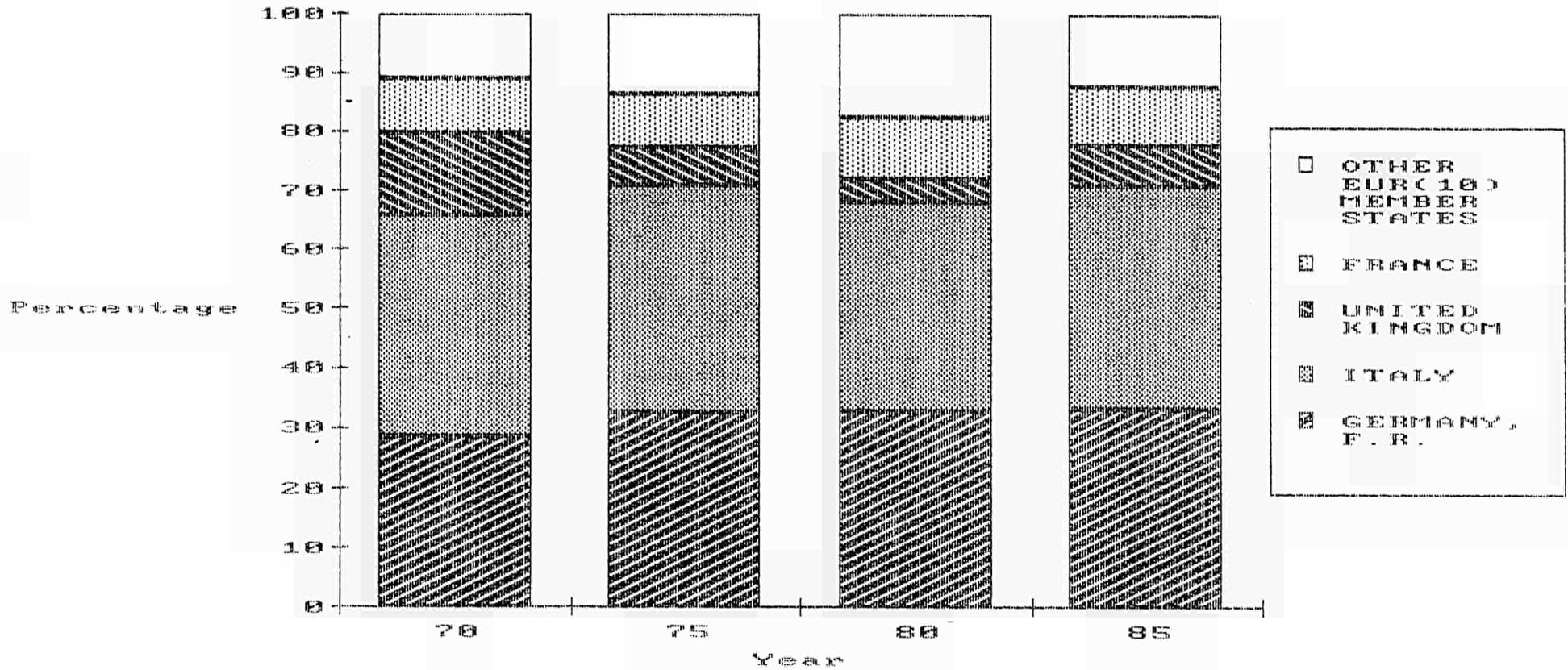


Chart 5 B:

EUR(10) MEMBER STATES' PERCENTAGE SHARE IN
YUGOSLAVIA'S EXPORTS TO EUR(10)
1970 - 1985



U.S. dollars. The average annual growth rate of imports for the six-year period (1980-85) was more negative than the average rate for EC (-10.2% and -5.7% respectively). As a consequence, the share of Germany in Yugoslav imports from EC decreased to 43% in 1985. Italy's share in the same time increased considerably and reached the level of the mid-70's. However, Italy's share in Yugoslav overall imports has been on the same downward trend as those of the other developed economies.

On the export side, the developments were favourable for Yugoslavia. The average annual growth rate, in the 1975-85 period, of Yugoslav exports to Germany was somewhat higher than the rate for exports to EC (11.1% and 9.6% respectively). Both were slightly below-average in the 1980-85 period (5.8% and 6.1% respectively). Despite the sharp decrease of imports and favourable growth rates of exports to Germany in the 80's, the trade deficit is still considerable and the import cover ratio is relatively low. On the other hand, the import cover ratio in trade with Italy was significantly higher despite the lower growth rate of Yugoslav exports to Italy than the average growth rate of exports to EC. Imports in 1984 and 1985 were almost completely balanced by exports.

In terms of significance for the Yugoslav foreign trade, the following countries belong to the next group of Yugoslavia's trade partners in EC: France, the United Kingdom, and the Netherlands. The United Kingdom was right up to the 70's the third most important Yugoslav trade partner among the developed Western countries. As late as in 1970 its share in overall Yugoslav imports was 6.2% and in exports 5.8%. Calculated to EUR(10) this would amount to 14% of Yugoslavia's exports and 13% of its imports. After the entry of the United Kingdom into EC, its share gradually declined and today it lags behind France in Yugoslav imports as well as exports. France has in Yugoslavia's trade with EC about a 10% share, while the United Kingdom holds only about 6%. It is interesting to note that even the Netherlands surpassed the United Kingdom in Yugoslav exports in the 1976-82 period. The Netherlands' share in the Yugoslav trade with EC amounted to about 5%. It was, with the exception of 1985, greater in exports than in imports (Tables 1.1.2.A.1 and 1.1.2.A.2 of the Statistical Annex).

This group of countries accounted for a 5% to 10% share of the Yugoslav trade with EC. On the export side, Greece can also be included in this group. Yugoslavia's trade with Greece is the only case where Yugoslavia managed to obtain a surplus in trade balance, at least in some years of the 1975-85 period. Greece's share in Yugoslavia's trade with EC was much higher in exports than in imports (5.6% and 2.8% in 1985). In the years before Greece entered the EC, Yugoslav exports to Greece had been considerably higher but declined as Greece joined the Common Agricultural Policy.

In the third group with a 1% to 5% share, there are Belgium and Luxembourg with about 3% share of Yugoslavia's imports from EC and 2% share of Yugoslav exports. Denmark has about 1% share in imports as well as exports and Greece has over 2% share in Yugoslav imports from EC.

The share of Ireland as the last among the ten members is insignificant in terms of imports as well as exports. The same is true of the share of the two new members of EC, Portugal and Spain.

1.2. Yugoslavia's Product Groups Trade, 1970-1985

The changes in the structure of Yugoslavia's foreign trade in the 1970-85 period is much similar to the structural changes in the developed countries. Charts 6 and 7 indicate that the share of food, beverages and tobacco (SITC commodity group 0 + 1)³ has decreased in exports as well as imports just like in the majority of developed countries. The same is true of raw materials (SITC group 2 + 4 + 68 + 667), while the share of energy products (SITC 3) increased substantially. Likewise, the share of chemicals (SITC 5) had been gradually increasing.

The discrepancies occurred mainly in industrial products and semi-products of the group manufactured goods (SITC commodity group 6 + 8 - 68 - 667). In Yugoslav imports, their share decreased while it increased in exports. In developed countries it was, as a rule, the other way around. This is the logical outcome of the discontinuation of some of the classical industrial productions in developed countries (textiles, footwear) and the efforts of newly-industrialized countries - among which Yugoslavia belongs as well - to fill the vacated space. After the period of extremely intensive and irrational investments in the 70's, Yugoslavia significantly decreased the share of machinery and transport equipment (SITC group 7) in its total imports, dropping from 33.2% in 1970 to 24.5% in 1985. During the same period the share of machinery and transport equipment in total exports increased from 22.7% in 1970 to 33.0% in 1985. This can be explained in part by the impact of energy which, on the import side, due to the increased consumption and particularly due to price hikes, occupied the space of other product groups, while this did not occur on the export side because the Yugoslav exports of energy are modest. Besides, the first half of the eighties was a period of severe import restrictions, concentrated particularly on this sector, as well as the period of progressively promoted exports of machinery and transport equipment.

In 1985, manufactured goods and machinery and transport equipment accounted for two thirds of Yugoslavia's exports of which one half fell to the group machinery and transport equipment, while in 1970 both groups together accounted for only one half of Yugoslavia's exports. The improvement of the structure of Yugoslavia's exports in the last 15 years is indicated also in the significant increase of the share of chemicals mounting from 5.7% in 1970 to 11.1% in 1985. Thereby, the exports of chemicals became even more important than agricultural exports. It is precisely the exports of chemicals in the 1975-85 period which reached the highest average annual growth rate, excluding the

3/ For the explanation of SITC groups see the Classification scheme of the SITC commodity groups in the Statistical Annex.

Chart 6:

COMPOSITION OF YUGOSLAVIA'S OVERALL IMPORTS
1970 - 1985
BY SITC COMMODITY GROUP
(Percentage share)

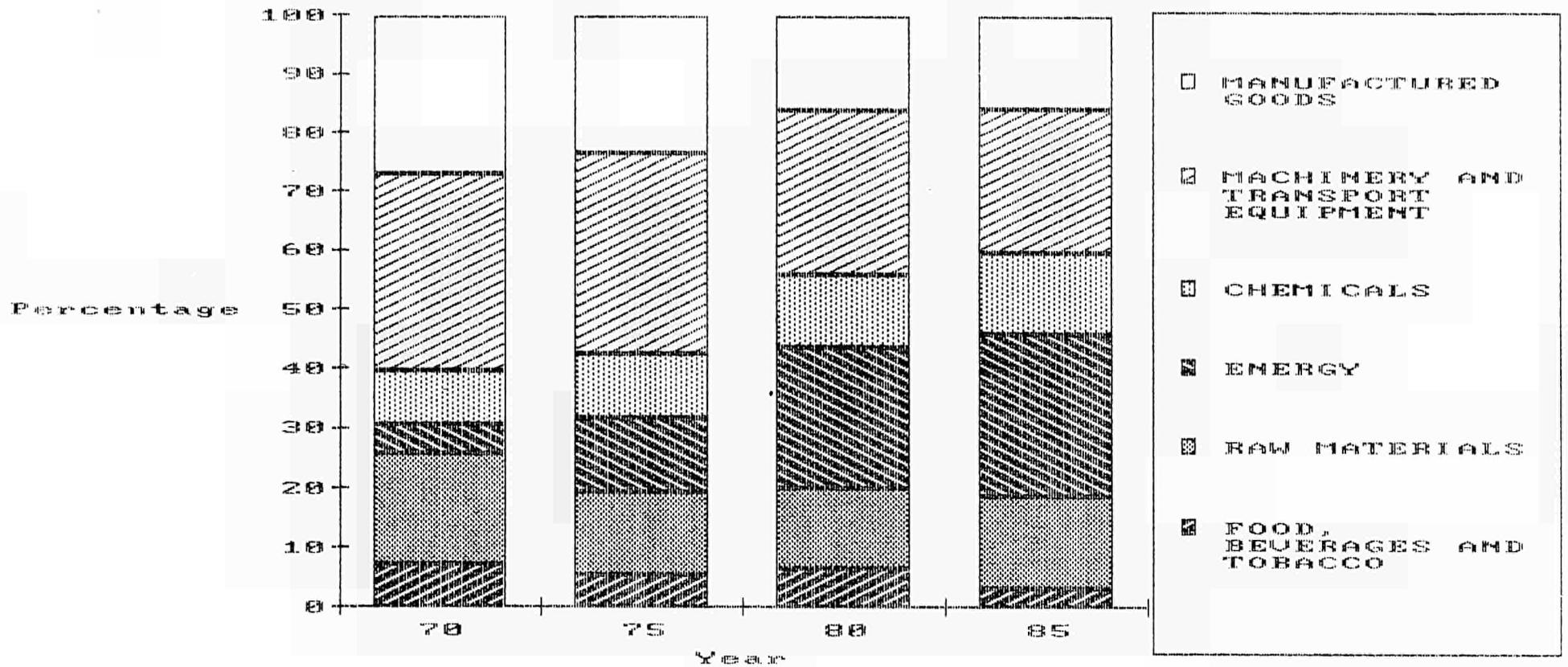


Chart 6 A:

COMPOSITION OF YUGOSLAVIA'S IMPORTS FROM
EUR(10)

1970 - 1985

BY SITC COMMODITY GROUP

(Percentage share)

19

Percentage

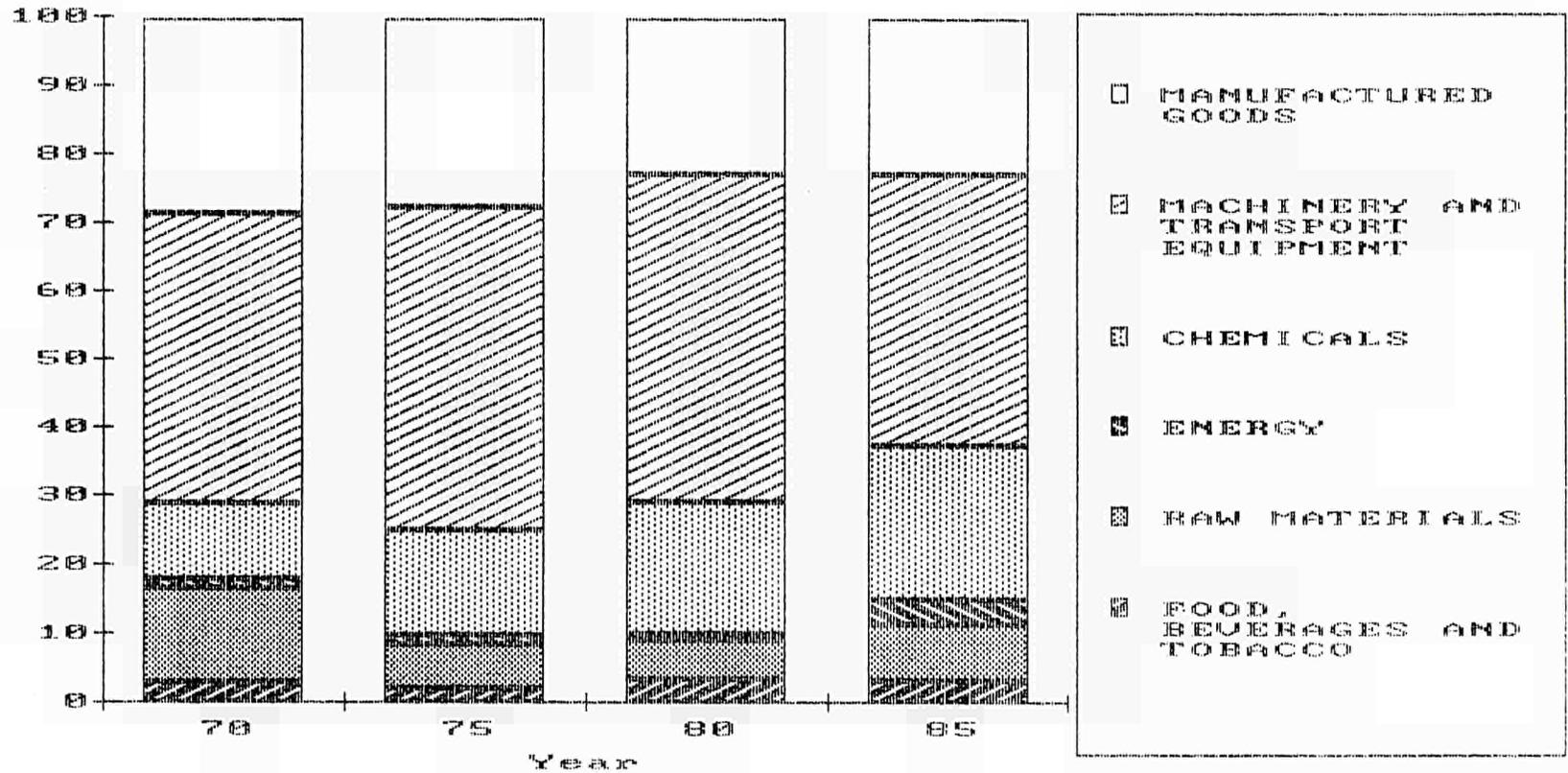


Chart 7:

COMPOSITION OF YUGOSLAVIA'S OVERALL EXPORTS

1970 - 1985

BY SITC COMMODITY GROUP

(Percentage share)

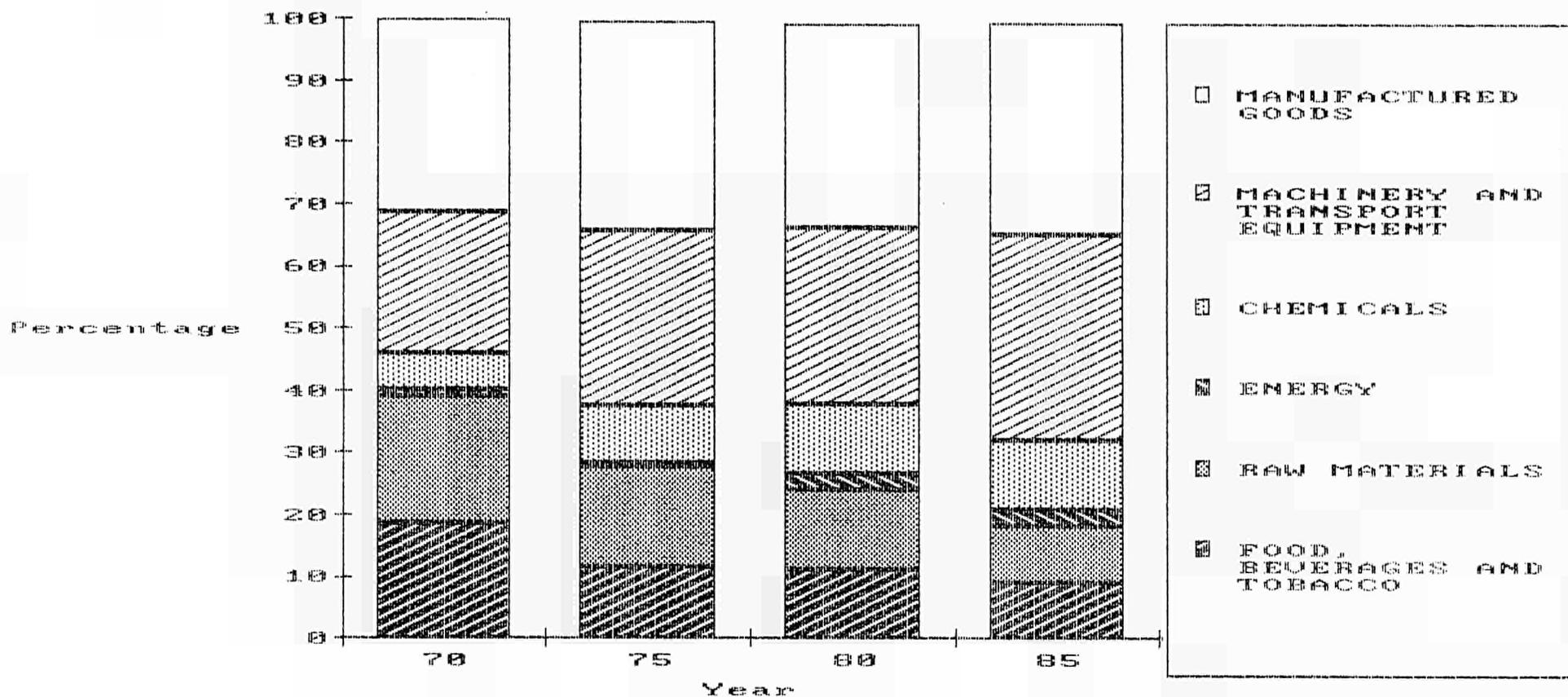


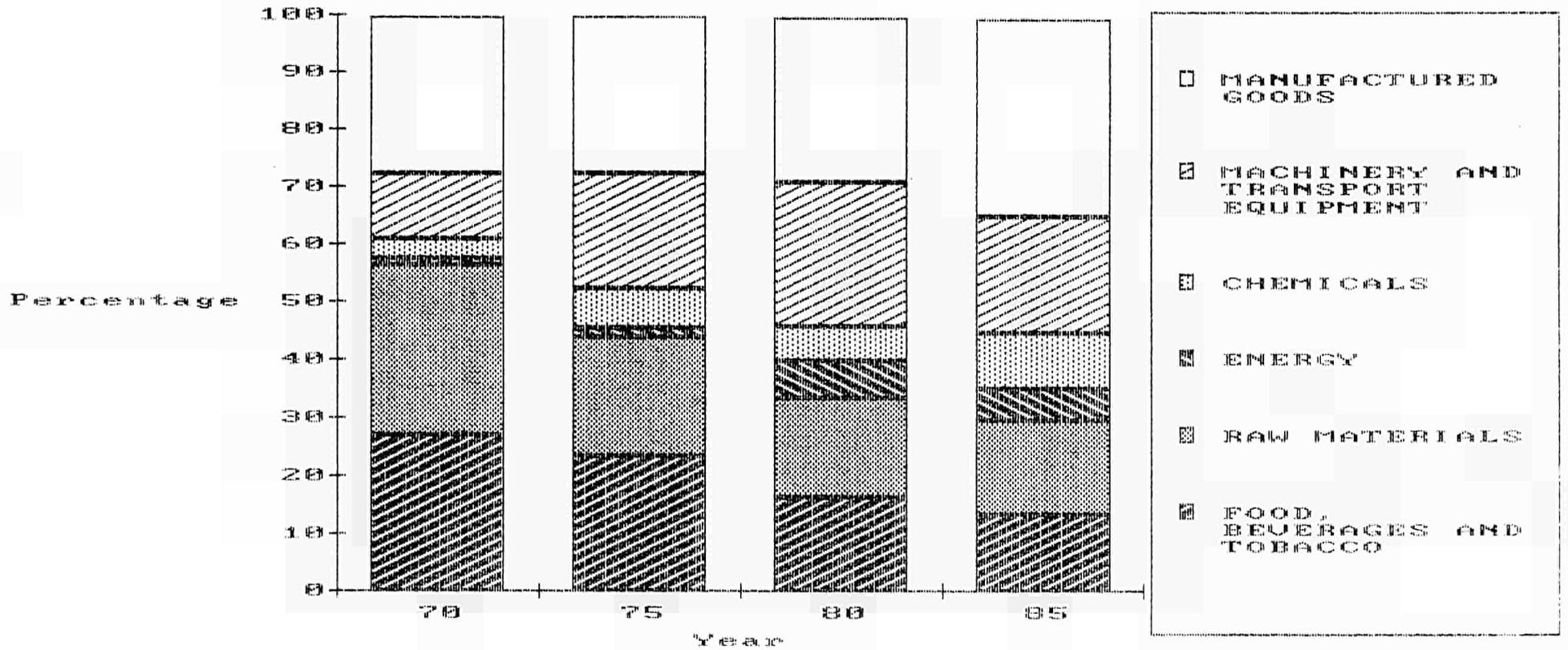
Chart 7 A:

COMPOSITION OF YUGOSLAVIA'S EXPORTS TO
EUR(10)

1970 - 1985

BY SITC COMMODITY GROUP

(Percentage share)



exports of energy products, which accounted for only a small fraction of Yugoslav exports. In general, the exports of all product groups in the 1975-85 period reached relatively high growth rates since even the exports of food, beverages and tobacco were increasing according to the average annual growth rate of 8.8%. A more modest growth rate of 3.7% was experienced only by the raw materials exports.

Table 5:
YUGOSLAVIA'S OVERALL TRADE, 1975-1985
BY SITC COMMODITY GROUP

| SITC group | IMPORTS | | EXPORTS | |
|--------------------------------------|---|---|---|---|
| | Average annual growth rate 1975-85 (%) | Percentage share of total imports in 1985 | Average annual growth rate 1975-85 (%) | Percentage share of total exports in 1985 |
| Food, beverages and tobacco | - 2.3 | 3.1 | 8.8 | 9.1 |
| Raw materials | 7.4 | 15.4 | 3.7 | 9.1 |
| Energy | 16.1 | 27.1 | 21.8 | 2.7 |
| Chemicals | 9.2 | 13.6 | 15.4 | 11.1 |
| Machinery and transport equipment | 0.7 | 24.5 | 12.3 | 33.0 |
| Manufactured goods | 1.8 | 15.9 | 12.3 | 34.5 |

Source: Tables 1.2.1.A.1 and 1.2.1.B.1 of the Statistical Annex.

Table 5 indicates that on the import side, the growth rates were significantly lower. As expected, energy imports increased at the highest rate. The imports of chemicals and raw materials increased at a rather high rate, too. This was influenced by the rapidly mounting total exports. The imports of industrial products and semi-products of machinery, transport equipment, and manufactured goods increased very slowly. On the other hand, the agricultural imports declined by - 2.3% annually.

The consequence of these tendencies was an improvement of import cover ratios of all SITC commodity groups between 1975 and 1985 which was in line with the increased ratio of the total trade. The most significant change in Yugoslavia's overall trade occurred in two groups: machinery and transport equipment, and manufactured goods which managed to reverse their ratios during this period from 43.6% to 117.6% and from 76.5% to 190.1%, respectively.

The positive changes in the development of Yugoslavia's foreign trade are also evident in the analysis in terms of factor intensity.⁴ Table 6 clearly indicates that in the structure of Yugoslavia's exports from 1970 to 1985 the share of human-capital-intensive industries increased most, i.e., from 25.1% to 39.5%, while the share of agriculture and food industries and raw materials substantially decreased. The shares of the rest of the groups either slightly decreased, such as the share of raw-materials-intensive industries, or increased somewhat, such as labour-intensive industries. On the import side, the most outstanding change, in the period 1970-85, manifested itself in the energy group. Its share in the total increased to such an extent that the majority of the other factor-intensive-product groups could not but lose their significance in total imports by the end of the period. Among them, raw materials were the only group that did not lose ground.

Table 6:
YUGOSLAVIA'S OVERALL TRADE, 1970-1985,
BY FACTOR-INTENSIVE-PRODUCT GROUP

| Factor- -intensive- -product group | Imports | | | Exports | | | Export-import ratio (%) | |
|---|---|---|------|---|---|------|----------------------------|-------|
| | Average annual growth rate 1975-85 (%) | Percentage share in total imports | | Average annual growth rate 1975-85 (%) | Percentage share in total exports | | 1975 | 1985 |
| | | 1970 | 1985 | | 1970 | 1985 | | |
| | | Agriculture and food industries | -1.4 | | 7.8 | 4.0 | | |
| Raw materials | 9.2 | 5.2 | 5.7 | 1.4 | 7.7 | 2.9 | 69.1 | 44.7 |
| Energy | 16.1 | 4.8 | 27.1 | 21.8 | 1.2 | 2.7 | 3.1 | 8.9 |
| Raw-materials-intensive industries | 5.9 | 32.4 | 27.5 | 9.4 | 25.3 | 20.8 | 48.6 | 66.1 |
| Labour-intensive industries | 1.5 | 11.6 | 5.9 | 12.9 | 21.6 | 24.4 | 141.0 | 359.7 |
| Human-capital-intensive industries | 1.4 | 37.9 | 29.5 | 13.0 | 25.1 | 39.5 | 43.6 | 117.1 |
| Capital-intensive industries | 5.1 | 38.8 | 30.8 | 10.3 | 34.2 | 35.5 | 58.9 | 100.9 |

Source: Tables 1.2.1.A.1, 1.2.1.A.2, 1.2.1.B.1 and 1.2.1.B.2 of the Statistical Annex.

4/ For the explanation of factor-intensive-product groups see the Classification scheme of the factor-intensive-product groups in the Statistical Annex.

Both sectors, energy and raw materials whose share in Yugoslavia's imports increased, also experienced the highest growth rates. Accordingly, high growth rates were experienced also by the sectors of raw-materials-intensive industries and human-capital-intensive industries, while the average annual growth rate of agriculture and food industries was negative. On the export side, the highest growth rate was registered by energy, which is of little significance in Yugoslav exports, followed by human-capital-intensive industries and labour-intensive industries. The only sector which had a very low growth rate of mere 1.4% annually was raw materials.

Despite these positive changes in favour of sectors of a more advanced stage of processing, Yugoslavia still lags considerably behind the developed countries which is illustrated by the structure of Yugoslavia's exports, divided, according to the OECD methodology, into high, medium and low technology. The share of high technology in Yugoslav overall exports in 1983 amounted to mere 7% and in overall EC exports to 20%, while the corresponding figures for low technology exports were 61% and 50%.⁵

1.2.1. Product Groups Trade with EUR(10)

The comparison of the structure of overall Yugoslav foreign trade in terms of SITC commodity groups with the structure of trade with EUR(10) shows the same direction of the tendencies with the exception of the imports of food, beverages and tobacco whose share in overall imports fell from 7.2% in 1970 to 3.1% in 1985; their share in imports from EC remained constant at about 3%. There is a considerable difference between the structure of overall Yugoslav imports (Chart 6) and imports from EUR(10) (Chart 6 A) despite the same direction of tendencies. The major portion of imports from EC is accounted for by manufacturing (chemicals, machinery and transport equipment, and manufactured goods). Its share exceeded, in the entire 1970-85 period 80% of the total imports from EC, while its share in overall Yugoslav imports decreased from almost 70% in 1970 to mere 54% in 1985.

This difference occurred, because the share of chemicals in imports from EC increased at a significantly faster rate than its share in overall Yugoslavia's imports, while the share of manufactured goods, machinery and transport equipment in imports from EUR(10) declined at a substantially slower rate than in overall Yugoslav imports.

5/ Naučnoistraživački projekat: Strategija tehnološkog razvoja Jugoslavije do početka XXI. veka (Research Project: Strategy of Technological Development of Yugoslavia till the Beginning of the 21st Century), Beograd, 1987.

The second aspect of the development of Yugoslavia's merchandise trade with EUR(10) in terms of individual SITC commodity groups are generally slower growth rates, the only two exceptions being food, beverages and tobacco, and raw materials. The former group's imports from EC increased at an annual rate of 8.5% while Yugoslavia's overall agricultural imports fell at a rate of 2.3%. Raw materials exports to EC increased in the period 1975-85 at an average annual rate of 6%, and Yugoslavia's overall exports of raw materials grew at a rate of 3.7%. Due to this, the shares of EUR(10) declined in all SITC commodity groups with the exception of imports of food, beverages and tobacco, and energy exports.

Table 7:
YUGOSLAVIA'S TRADE WITH EUR(10), 1970-1985,
BY SITC COMMODITY GROUP

| SITC group | EUR(10) percentage share in Yugoslavia's overall trade | | | | | | | | Yugoslavia's export-import ratio (%) | |
|--------------------------------------|--|------|------|------|---------|------|------|------|--|-------|
| | Imports | | | | Exports | | | | 1975 | 1985 |
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 | | |
| Food, beverages and tobacco | 19.6 | 15.8 | 17.9 | 28.8 | 59.0 | 47.5 | 37.7 | 36.2 | 341.8 | 318.3 |
| Raw materials | 35.6 | 19.1 | 14.2 | 16.1 | 58.7 | 30.7 | 35.0 | 43.3 | 97.1 | 138.0 |
| Energy | 12.1 | 4.8 | 1.6 | 4.1 | 38.8 | 45.3 | 66.3 | 48.1 | 29.4 | 104.0 |
| Chemicals | 57.1 | 59.7 | 54.7 | 49.5 | 24.5 | 17.7 | 14.0 | 21.3 | 13.5 | 30.8 |
| Machinery and transport equipment | 61.6 | 56.5 | 59.5 | 49.1 | 20.8 | 17.0 | 23.2 | 14.9 | 12.6 | 35.8 |
| Manufactured goods | 50.5 | 49.3 | 48.4 | 43.8 | 36.0 | 19.4 | 23.0 | 24.7 | 30.1 | 107.3 |

Source: Table 1.2.1.A.1 of Statistical Annex.

Table 7 indicates that EUR(10), despite the decreasing share, is still the principal supplier of products of manufacturing since it accounted for almost a half of Yugoslavia's overall imports. The comparison with the exports provides an asymmetric picture because EUR(10) is a more significant purchaser of Yugoslavia's products from the SITC groups food, beverages and tobacco, raw materials and energy than from the manufacturing SITC groups. The non-manufacturing SITC groups are precisely those whose share had been decreasing in Yugoslav exports at the most rapid rate as it is evident in Chart 7 A, i.e., from 40% in 1970 to mere 21% in 1985.

The share of the SITC groups food, beverages and tobacco, raw materials and energy declined also in the exports to EC but proportionally to a lesser degree, i.e., from 57% in 1970 to 35% in 1985. Chart 7 and 7 A clearly indicate that the structure of Yugoslav overall exports and exports to EC improved, although the share of EC diminished considerably (see Table 2). One of the significant reasons for the diminished share of EC can be found in the improved composition of exports. Into the demanding Western European market, it is difficult to penetrate with products with a high degree of processing and for this reason Yugoslav exporters sought an alternative on less demanding markets, namely those of Eastern Europe. Due to the Common Agricultural Policy, Yugoslavia is quite rapidly losing ground also in the West European agricultural market which is plainly seen in Table 7. The table indicates another important improvement of the Yugoslav foreign trade balance with EC. In the period 1975-85, the export-import ratio improved in all SITC groups except in food, beverages and tobacco. While in 1985 Yugoslavia had a negative trade balance in all SITC groups with the exception of food, beverages and tobacco, in 1975 its negative trade balance was experienced only in chemicals and in machinery and transport equipment. As indicated by Table 1, there was a considerable decrease of the overall trade deficit in 1985 in comparison with 1975.

The survey of specialization coefficients in Table 8 confirms the already ascertained fact that EC carries above-average importance as the purchaser of Yugoslav merchandise from the SITC commodity groups food, beverages and tobacco, raw materials and energy (specialization coefficient above 1) and has an above-average significance as the supplier of merchandise from the manufacturing SITC groups.

Table 8:
YUGOSLAVIA'S SPECIALIZATION IN TRADE WITH EUR(10), 1970-1985,
BY SITC COMMODITY GROUP

Specialization coefficients:

S₁: EUR(10) share in Yugoslavia's trade of a SITC group related to the world's average share in Yugoslavia's trade of the same SITC group

S₂: EUR(10) share in Yugoslavia's trade of a SITC group related to the OECD average share in Yugoslavia's trade of the same SITC group

| SITC group | Imports | | | | Exports | | | |
|-----------------------------------|---------|------|------|------|---------|------|------|------|
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| Food, beverages and tobacco | | | | | | | | |
| S ₁ | 0.40 | 0.37 | 0.52 | 0.97 | 1.44 | 2.00 | 1.44 | 1.47 |
| S ₂ | 0.78 | 0.83 | 0.55 | 1.20 | 1.08 | 1.02 | 1.06 | 1.05 |
| Raw materials | | | | | | | | |
| S ₁ | 0.74 | 0.46 | 0.41 | 0.53 | 1.44 | 1.28 | 1.33 | 1.76 |
| S ₂ | 0.80 | 0.67 | 0.60 | 0.66 | 1.09 | 0.97 | 1.04 | 1.14 |
| Energy | | | | | | | | |
| S ₁ | 0.25 | 0.11 | 0.04 | 0.14 | 0.92 | 2.00 | 2.56 | 2.00 |
| S ₂ | 0.92 | 1.27 | 0.56 | 0.88 | 0.61 | 0.93 | 1.14 | 1.00 |
| Chemicals | | | | | | | | |
| S ₁ | 1.20 | 1.42 | 1.58 | 1.64 | 0.60 | 0.74 | 0.54 | 0.87 |
| S ₂ | 1.00 | 1.07 | 1.07 | 1.13 | 0.94 | 1.28 | 0.86 | 1.02 |
| Machinery and transport equipment | | | | | | | | |
| S ₁ | 1.28 | 1.39 | 1.72 | 1.62 | 0.51 | 0.71 | 0.88 | 0.61 |
| S ₂ | 1.07 | 1.02 | 1.09 | 1.00 | 0.91 | 1.18 | 1.21 | 1.07 |
| Manufactured goods | | | | | | | | |
| S ₁ | 1.06 | 1.17 | 1.40 | 1.44 | 0.88 | 0.81 | 0.87 | 1.01 |
| S ₂ | 1.05 | 1.05 | 1.09 | 1.08 | 0.92 | 0.88 | 0.86 | 0.89 |

Source: Table 1.2.1.C.1 of the Statistical Annex.

The picture is somewhat different, if the calculation of specialization coefficients is limited to the OECD member countries. In Yugoslav imports, the EC, in the framework of OECD, carries an above-average significance as a supplier of merchandise from the manufacturing SITC groups and below-average significance as a supplier of the non-manufacturing groups. And EC was above the OECD average in Yugoslavia's imports of food, beverages and tobacco only in 1985. In terms of specialization coefficients, EC is in general somewhat above the OECD average with the exception of the SITC group manufactured goods, in which it was, in the framework of OECD, every year a below-average purchaser (specialization coefficient below 1).

The analysis of the composition of Yugoslavia's trade with EC by factor intensity shows that the most significant group in Yugoslav imports from EC is human-capital-intensive industries, which in 1985 accounted for a half of the imports from EC, while EC also had a 50% share of Yugoslavia's overall imports of merchandise from this group. In previous years, the two shares even exceeded 50% (Table 9).

Table 9:
YUGOSLAVIA'S IMPORTS FROM EUR(10), 1970-1985,
BY FACTOR-INTENSIVE-PRODUCT GROUP

Percentage shares:

A: EUR(10) share in Yugoslavia's overall imports of an individual SITC group

B: Individual SITC group's share in Yugoslavia's total imports from EUR(10)

| Year | Agriculture and food industries | | Raw materials | | Energy | | Raw-materials-intensive industries | | Labour-intensive industries | | Human-capital-intensive industries | | Capital-intensive industries | |
|------|---------------------------------|-----|---------------|-----|--------|-----|------------------------------------|------|-----------------------------|------|------------------------------------|------|------------------------------|------|
| | A | B | A | B | A | B | A | B | A | B | A | B | A | B |
| 1970 | 20.5 | 3.3 | 25.8 | 2.8 | 12.1 | 1.2 | 44.6 | 30.2 | 57.3 | 13.8 | 60.9 | 48.3 | 51.2 | 41.5 |
| 1975 | 19.4 | 3.1 | 16.4 | 1.6 | 4.8 | 1.4 | 38.4 | 26.7 | 58.1 | 11.9 | 59.7 | 55.1 | 45.1 | 36.5 |
| 1980 | 17.8 | 3.7 | 13.2 | 1.9 | 1.6 | 1.0 | 36.8 | 26.3 | 54.1 | 9.5 | 59.9 | 57.2 | 43.5 | 36.2 |
| 1985 | 28.2 | 3.7 | 17.7 | 3.3 | 4.1 | 3.7 | 33.9 | 30.8 | 47.0 | 9.2 | 50.5 | 49.1 | 41.1 | 41.7 |

Source: Tables 1.2.1.A.1, 1.2.1.A.2, 1.2.1.B.1 and 1.2.1.B.2 of the Statistical Annex.

The second most important group in imports from EC is raw-materials-intensive industries with about one-third share according to both indicators. In imports from EC, the significance of labour-intensive industries is on the downswing since its share dropped from 13.8% in 1970 to 9.2% in 1985. Nevertheless, EC is an important supplier of merchandise from this group with approximately one half of Yugoslav imports. Although the shares of the other three groups in imports from EC (agriculture and food industries, raw materials and energy) are small, EC is becoming - with its 28.2% share in 1985 - an important supplier of agricultural products. It is interesting to note that on the one hand, the structure of imports from EC in terms of factor intensity, did not change significantly, although in the 1975-85 period, EC's share in Yugoslavia's imports of raw materials-intensive-industries and human-capital-intensive industries was on the downturn, while it gained in Yugoslavia's imports of agriculture and food industries, raw materials and energy. This surprising occurrence is clearly evident also from Chart 8, which indicates the average annual growth rates of the overall imports from EC by factor intensity.⁶ The growth rates of imports from EC were for the 1975-85 period higher than those of the overall Yugoslav imports of the technologically less demanding groups, and lower for technologically more demanding groups.

The picture on the export side is more balanced. In Yugoslavia's exports to EC, the groups raw-materials-intensive industries, labour- and human-capital-intensive industries are represented almost equally with about a quarter share each while the remaining quarter is divided up among groups agriculture and food industries, raw materials and energy. In the structure of Yugoslavia's exports to EC, there were changes mainly among agriculture and food industries, whose share dropped from 21.7% in 1970 to 13.7% in 1985, and human-capital-intensive industries, whose share rose from 13.0% in 1970 to 24.2% in 1985 (Table 10).

6/ Abbreviations used to indicate individual factor-intensive-product groups in Charts 8 and 9:

AGR&FOOD: Agriculture and food industries,
RAW MAT.: Raw materials,
ENERGY: Energy,
RMI IND.: Raw-materials-intensive industries,
LI IND.: Labour-intensive industries,
HCI IND.: Human-capital-intensive industries,
CI IND.: Capital-intensive industries.

Chart 8:

YUGOSLAVIA'S IMPORT GROWTH
1975 - 1985

BY FACTOR-INTENSIVE-PRODUCT GROUP:

Average annual rate of change
of import value (%)

30

Rate
(%)

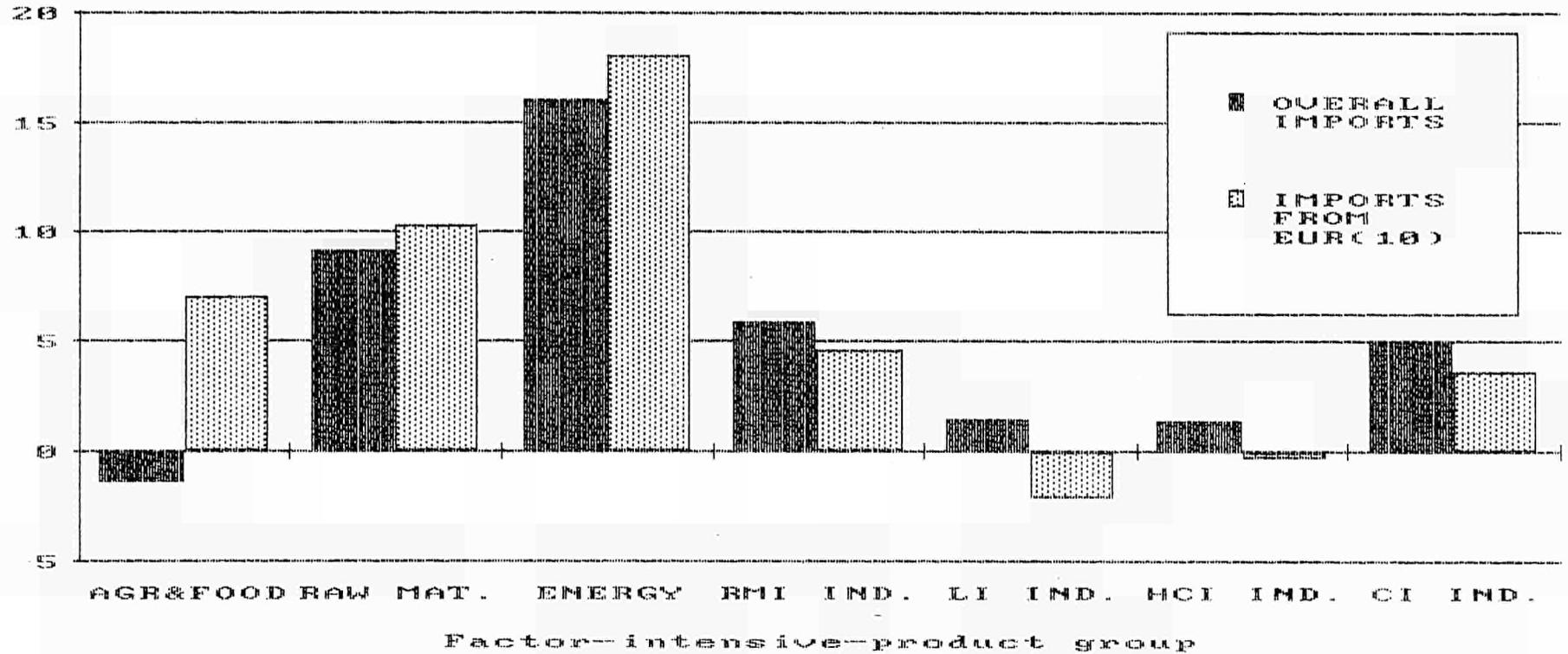


Chart 9:

YUGOSLAVIA'S EXPORT GROWTH
1975 - 1985
BY FACTOR-INTENSIVE-PRODUCT GROUP

Average annual rate of change
of export value (%)

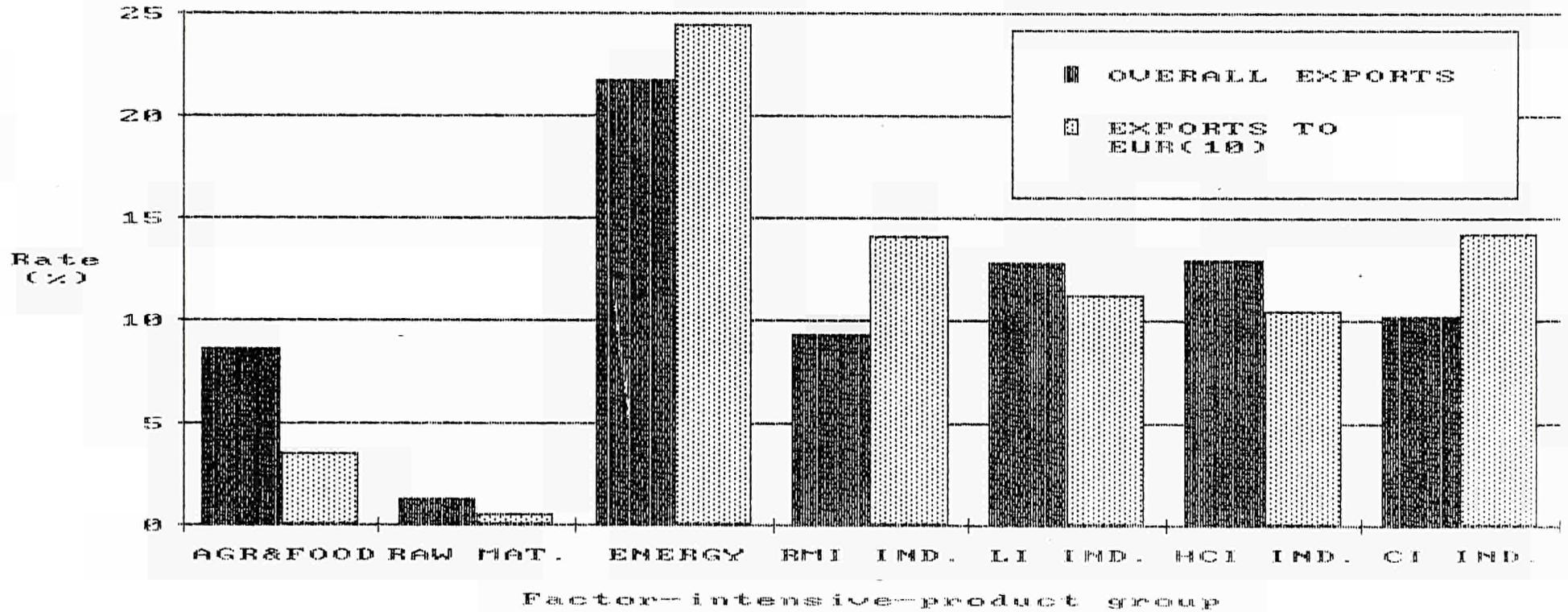


Table 10:
YUGOSLAVIA'S EXPORTS TO EUR(10) 1970-1985
BY FACTOR-INTENSIVE-PRODUCT GROUP

Percentage shares:

A: EUR(10) share in Yugoslavia's overall exports of an individual SITC group

B: Individual SITC group's share in Yugoslavia's total exports to EUR(10)

| Year | Agriculture and food industries | | Raw materials | | Energy | | Raw-materials-intensive industries | | Labour-intensive industries | | Human-capital-intensive industries | | Capital-intensive industries | |
|------|---------------------------------|------|---------------|------|--------|-----|------------------------------------|------|-----------------------------|------|------------------------------------|------|------------------------------|------|
| | A | B | A | B | A | B | A | B | A | B | A | B | A | B |
| 1970 | 59.0 | 27.1 | 62.6 | 11.7 | 38.8 | 1.1 | 44.3 | 27.4 | 36.4 | 19.2 | 21.2 | 13.0 | 35.8 | 41.5 |
| 1975 | 47.6 | 23.5 | 51.1 | 11.5 | 45.3 | 1.4 | 20.1 | 22.7 | 18.3 | 17.6 | 17.1 | 22.9 | 16.8 | 36.5 |
| 1980 | 37.4 | 16.4 | 50.4 | 11.4 | 66.3 | 6.4 | 23.2 | 19.0 | 20.7 | 18.5 | 21.5 | 27.8 | 21.6 | 36.2 |
| 1985 | 36.5 | 13.7 | 48.9 | 5.8 | 48.1 | 5.4 | 34.8 | 29.4 | 20.9 | 20.8 | 15.0 | 24.2 | 23.7 | 41.7 |

Source: Tables 1.2.1.A.1, 1.2.1.A.2, 1.2.1.B.1, 1.2.1.B.2 of the Statistical Annex.

It is interesting to note that the EC share in overall Yugoslav imports (indicator A) is diminishing in all groups except in energy. A somewhat different picture is presented by Chart 9 showing only the 1975-85 period and not the period 1970-85. The average annual growth rates of Yugoslavia's exports to EC are higher than the growth rates of the overall Yugoslav exports not only in the energy group but also in the raw-materials-intensive industries and capital-intensive industries. The share of EC in Yugoslav exports increased in the group raw-materials-intensive industries from 20.1% in 1975 to 34.8% in 1985, but this percentage is smaller than in 1970.

In Table 1.2.1.A.2 in the Statistical Annex there are data on export-import ratios for individual factor-intensive-product groups. Like in SITC commodity groups, according to this measure, the coverage of imports in 1985 in comparison with 1975 improved significantly. In the overall trade, Yugoslavia had a trade deficit only in the groups raw materials and energy, while in trade with EUR(10) in groups raw-materials-intensive industries, human-capital- and capital-intensive industries. It is interesting to observe that Yugoslavia had in 1985, in its overall trade, a positive trade balance even in the group human-

capital-intensive industries, in which it has the highest trade deficit with the EC and OECD. Yugoslavia, however, generated a trade surplus in exports to developing countries and CMEA member countries. Since this is the group with the lowest share in Yugoslavia's exports to EC, which has above all dropped from 21.2% in 1970 to mere 15% in 1985, the fact that technologically most developed portion of Yugoslavia's exports is being reoriented to less demanding markets is once again confirmed. This has of course an adverse effect on the possibility of importation from the technologically advanced markets.

Similarly as in the case of the SITC groups, the individual factor-intensive-product groups displayed rather uniform behaviour as regards to the Yugoslav trade specialization. In labour-, human-capital and capital-intensive industries, Yugoslavia showed above-average and growing propensity for imports from EC countries as well as from the rest of OECD (Table 11).

Table 11:
YUGOSLAVIA'S SPECIALIZATION IN TRADE WITH EUR(10), 1970-1975,
BY FACTOR-INTENSIVE- PRODUCT GROUP

Specialization coefficients:

S₁: EUR(10) share in Yugoslavia's trade of a factor-intensive-product group related to the world's average share in Yugoslavia's trade of the same group

S₂: EUR(10) share in Yugoslavia's trade of a factor-intensive-product group related to the OECD average share in Yugoslavia's trade of the same group

| Factor-intensive-product group | Imports | | | | Exports | | | |
|------------------------------------|---------|------|------|------|---------|------|------|------|
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| Agriculture and food industries | | | | | | | | |
| S ₁ | 0.42 | 0.46 | 0.51 | 0.93 | 1.44 | 2.01 | 1.41 | 1.49 |
| S ₂ | 0.73 | 0.72 | 0.54 | 1.19 | 0.92 | 1.02 | 1.04 | 1.05 |
| Raw-materials | | | | | | | | |
| S ₁ | 0.54 | 0.39 | 0.37 | 0.58 | 1.52 | 2.17 | 1.93 | 2.00 |
| S ₂ | 0.60 | 0.73 | 0.59 | 0.75 | 1.15 | 1.32 | 1.21 | 1.23 |
| Raw materials-intensive industries | | | | | | | | |
| S ₁ | 0.93 | 0.91 | 1.06 | 1.12 | 1.08 | 0.84 | 0.88 | 1.41 |
| S ₂ | 0.96 | 0.96 | 0.96 | 0.97 | 1.03 | 0.88 | 0.86 | 1.04 |
| Labour-intensive industries | | | | | | | | |
| S ₁ | 1.19 | 1.38 | 1.56 | 1.56 | 0.89 | 0.77 | 0.78 | 0.85 |
| S ₂ | 1.10 | 1.11 | 1.16 | 1.15 | 0.87 | 0.85 | 0.81 | 0.83 |
| Human-capital-intensive industries | | | | | | | | |
| S ₁ | 1.27 | 1.42 | 1.73 | 1.66 | 0.52 | 0.72 | 0.81 | 0.61 |
| S ₂ | 1.07 | 1.03 | 1.09 | 1.04 | 0.92 | 1.19 | 1.20 | 1.07 |
| Capital-intensive industries | | | | | | | | |
| S ₁ | 1.07 | 1.07 | 1.26 | 1.35 | 0.87 | 0.71 | 0.82 | 0.97 |
| S ₂ | 1.00 | 0.97 | 1.04 | 1.05 | 0.99 | 0.93 | 0.98 | 1.06 |

Source: Table 1.2.1.C.2 of the Statistical Annex.

The situation was reversed on the export side. In its trade with EC, Yugoslavia was oriented towards the exports of the same groups which, on the import side, accounted for below-average specialization coefficients (the same conclusion was also made for SITC groups!).

Only when EC and OECD are compared, is the outcome apparently clearer on the import side than on the export side. The EUR(10) specialization coefficients exceeded the OECD coefficients in Yugoslav imports of products from labour-, human-capital- and capital-intensive industries. The country group that lost the most ground in Yugoslav imports of these three groups were developing countries (Class 2). The CMEA countries, like the EC ones, increased their specialization coefficients.

On the Yugoslav export side, it is noteworthy that the EC countries imported more Yugoslavia's products of human-capital-intensive industries than the other OECD countries, i.e., they had higher specialization coefficients than the entire OECD in a product group which was for both groups of countries considerably below 1. In this case, EC did not occupy a more extreme position (in either direction) than it usually did.

1.2.2. Product Groups Trade with EC Member States

In Paragraph 1.1.2., it was established that the two main Yugoslav trade partners among the ten countries, Germany and Italy, accounted for a total of about 70% of Yugoslavia's imports and exports. The same is true of trade in all product groups, since their combined share in all of the SITC commodity groups in imports and exports exceeded 50% of Yugoslavia's trade with EUR(10) (Table 12).

Table 12:
YUGOSLAVIA'S TRADE WITH GERMANY, F.R., AND ITALY, 1975-1985,
BY SITC COMMODITY GROUP

| SITC group | Imports | | | | Exports | | | |
|---|---|------|------|---|---|------|------|---|
| | Percentage share in Yugoslavia's imports from EUR(10) | | | Average annual growth rate 1975-85 (%) | Percentage share in Yugoslavia's exports to EUR(10) | | | Average annual growth rate 1975-85 (%) |
| | 1975 | 1980 | 1985 | | 1975 | 1980 | 1985 | |
| GERMANY | | | | | | | | |
| Food, beverages and tobacco | 10.6 | 39.9 | 18.3 | 10.0 | 26.4 | 23.3 | 24.9 | 4.2 |
| Raw materials | 38.8 | 40.3 | 29.0 | 3.8 | 14.5 | 17.0 | 17.2 | 9.3 |
| Energy | 25.1 | 41.6 | 15.4 | 15.4 | 25.0 | 2.4 | 15.1 | 28.8 |
| Chemicals | 43.8 | 49.1 | 42.4 | 6.2 | 19.3 | 40.2 | 33.9 | 19.1 |
| Machinery and transport equipment | 49.3 | 49.2 | 51.5 | -0.6 | 43.1 | 39.8 | 37.8 | 9.4 |
| Manufactured goods | 41.1 | 47.4 | 41.5 | 0.4 | 47.2 | 46.9 | 43.3 | 12.3 |
| ITALY | | | | | | | | |
| Food, beverages and tobacco | 25.2 | 22.0 | 41.9 | 14.5 | 53.9 | 42.7 | 50.6 | 4.7 |
| Raw materials | 24.2 | 19.1 | 33.7 | 9.9 | 59.9 | 68.7 | 59.2 | 3.9 |
| Energy | 46.2 | 43.2 | 59.0 | 19.3 | 42.6 | 12.5 | 37.0 | 17.8 |
| Chemicals | 21.6 | 15.1 | 26.3 | 10.1 | 26.0 | 34.1 | 46.1 | 20.1 |
| Machinery and transport equipment | 23.8 | 21.2 | 21.4 | -2.7 | 16.9 | 19.6 | 20.1 | 11.8 |
| Manufactured goods | 4.6 | 26.5 | 31.5 | -0.9 | 27.5 | 29.9 | 30.1 | 11.3 |
| GERMANY AND ITALY | | | | | | | | |
| Food, beverages and tobacco | 35.8 | 61.9 | 60.2 | | 80.3 | 66.0 | 75.5 | |
| Raw materials | 63.0 | 59.4 | 62.7 | | 74.4 | 85.7 | 76.4 | |
| Energy | 71.3 | 84.4 | 74.4 | | 67.6 | 14.9 | 52.1 | |
| Chemicals | 65.4 | 64.2 | 68.7 | | 45.3 | 74.3 | 80.0 | |
| Machinery and transport equipment | 73.1 | 70.4 | 72.9 | | 60.0 | 59.4 | 57.9 | |
| Manufactured goods | 75.7 | 73.9 | 73.0 | | 74.7 | 76.8 | 73.4 | |

Source: Tables 1.2.2.A.1 and 1.2.2.A.2 of the Statistical Annex.

The data on the combined share of Germany and Italy clearly indicate their dominant role in all SITC groups. In addition, the growth rates show that the restrictive import policy of Yugoslavia affected the importation of machinery and transport equipment, and manufactured goods most. For this reasons, this policy affected Germany much more, because it enjoyed a much higher share of Yugoslavia's imports of technologically demanding product groups than Italy, while Italy had a higher share than Germany in Yugoslavia's imports of technologically less demanding products.

In the composition of imports from Germany, the SITC group machinery and transport equipment amounted to about a half of total imports and manufactured goods amounted to one quarter. (Table 13).

Table 13:
YUGOSLAVIA'S TRADE WITH GERMANY, F.R.G., 1970-1985,
BY SITC COMMODITY GROUP

| SITC group | Percentage share | | | | | | | |
|--------------------------------------|----------------------------------|------|------|------|--------------------------------|------|------|------|
| | Of total imports from Germany | | | | Of total exports to Germany | | | |
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| Food, beverages and tobacco | 1.0 | 0.4 | 2.8 | 1.2 | 14.3 | 18.9 | 11.5 | 10.0 |
| Raw materials | 8.1 | 5.5 | 4.6 | 5.5 | 20.0 | 9.1 | 8.8 | 8.2 |
| Energy | 0.9 | 0.8 | 0.9 | 1.3 | 0.5 | 1.0 | 0.4 | 2.4 |
| Chemicals | 13.6 | 15.1 | 19.6 | 22.0 | 3.9 | 4.1 | 7.3 | 9.9 |
| Machinery and transport equipment | 48.3 | 52.4 | 49.3 | 47.6 | 16.4 | 26.5 | 30.2 | 22.8 |
| Manufactured goods | 28.0 | 25.4 | 22.5 | 22.1 | 44.6 | 40.0 | 41.4 | 45.2 |

Source: Table 1.2.2.B.2 of the Statistical Annex.

The data in Table 13 indicate that the structure of Yugoslav imports experienced substantial changes only in chemicals and manufactured goods. While the share of manufactured goods gradually decreased, the share of chemicals was on a continuous upswing.

The composition of Yugoslavia's exports to Germany is evidently much different than that of imports. Manufactured goods, amounting to over 40% of total exports to Germany, predominate with a slightly rising trend. The second largest SITC group is machinery and transport equipment which experienced, after a sharp climb until 1980, a significant drop in the 80's. The share

of raw materials experienced the sharpest decline. It fell from 20% in 1970 to mere 8.2% in 1985, i.e., it dropped from the second place in 1970 to the fifth among the SITC groups. The share of food, beverages and tobacco in exports to Germany also diminished, while the share of chemicals increased continuously, which is also true of imports from Germany. This kind of product structure is reflected in specialization coefficients which show the difference of the composition of Yugoslav trade with Germany in relation to the composition of the trade with OECD in general (Table 1.2.2.C.1 of the Statistical Annex). The coefficients are considerably below average in the SITC groups food, beverages and tobacco, raw materials and energy, and above average in all the other product groups, namely in machinery and transport equipment for exports and imports, as well as in manufactured goods for exports.

The survey of Yugoslavia's trade with Germany in terms of factor intensity provides the expected picture. While products of human-capital-intensive industries predominate with a share of over 50% in Yugoslavia's imports from Germany, the products of labour-intensive industries occupy the top spot in Yugoslavia's exports to Germany, accounting for a little less than a third, and showing a slow downturn trend. During the 1970-85 period, however, the share of the products of human-capital-intensive industries increased, reaching a quarter of total Yugoslav exports to Germany in 1985. An equal share was achieved by the products of raw-materials-intensive industries (Table 14).

Table 14:
YUGOSLAVIA'S TRADE WITH GERMANY, F.R., 1970-1985,
BY FACTOR-INTENSIVE-PRODUCT GROUP.

| Factor- intensive- product group | Percentage share | | | | | | | |
|---|----------------------------------|------|------|------|--------------------------------|------|------|------|
| | Of total imports from Germany | | | | Of total exports to Germany | | | |
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| Agriculture and food industries | 1.2 | 1.1 | 3.1 | 1.5 | 14.3 | 19.0 | 11.8 | 10.3 |
| Raw materials | 2.0 | 0.6 | 1.4 | 1.6 | 7.4 | 2.9 | 2.7 | 2.9 |
| Raw-materials- intensive industries | 27.5 | 26.7 | 26.6 | 28.9 | 25.8 | 16.9 | 20.3 | 26.1 |
| Labour-intensive industries | 13.5 | 10.4 | 8.6 | 8.8 | 33.2 | 30.3 | 31.0 | 30.0 |
| Human-capital- intensive industries | 54.5 | 60.0 | 59.0 | 57.6 | 18.5 | 29.5 | 33.4 | 26.9 |
| Capital-intensive industries | 41.1 | 35.5 | 36.5 | 42.1 | 28.0 | 18.1 | 23.6 | 26.8 |

Source: Table 1.2.2.B.2 of the Statistical Annex.

While the structure of Yugoslav imports in the period studied did not change a great deal, the composition of Yugoslavia's exports to Germany was experiencing a decline of agriculture and food and raw materials and the already-mentioned increase of products of human-capital-intensive industries.

The picture of specialization coefficients in terms of factor-intensive-product groups is, of course, similar to the one obtained on the basis of SITC commodity groups. On the import side, as well as on the export side, specialization coefficients of agriculture and food industries, raw materials and raw-materials-intensive industries are below the OECD average, while the coefficients of labour-intensive and human-capital-intensive industries are above its average (Table 1.2.2.C.2 of the Statistical Annex).

As already mentioned, the share of technologically less demanding groups in the structure of Yugoslavia's trade with Italy is greater than the share in trade with Germany. Regarding the differences in the level of development between Italy and Germany this was to be expected. It is however surprising that in the structure of Yugoslavia's imports, the share of the SITC groups food, beverages and tobacco, raw materials and energy almost doubled in 1985, as compared to the 1970 level, while the share of machinery, transport equipment and manufactured goods decreased by a third. The share of chemicals also increased considerably in Yugoslav imports, climbing from 8% in 1970 to 21% in 1985. The changes in the composition of Yugoslav exports to Italy were similar to those in the exports to Germany, the only difference being that the changes were even more pronounced in favour of technologically demanding groups of manufacturing and to the detriment of agricultural products and raw materials.

Table 15:
YUGOSLAVIA'S TRADE WITH ITALY, 1970-1985,
BY SITC COMMODITY GROUP

| SITC group | Percentage share | | | | | | | |
|---|--------------------------------|------|------|------|------------------------------|------|------|------|
| | Of total imports from Italy | | | | Of total exports to Italy | | | |
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| Food, beverages and tobacco | 3.1 | 1.9 | 3.4 | 4.5 | 39.8 | 32.9 | 19.8 | 18.2 |
| Raw materials | 7.2 | 5.6 | 4.9 | 9.9 | 31.8 | 32.1 | 33.4 | 25.4 |
| Energy | 1.8 | 2.4 | 2.2 | 7.9 | 1.5 | 1.5 | 2.3 | 5.4 |
| Chemicals | 8.0 | 12.4 | 13.4 | 21.0 | 2.4 | 4.7 | 5.8 | 12.0 |
| Machinery and transport equipment | 41.5 | 42.0 | 47.7 | 30.5 | 4.3 | 8.8 | 13.9 | 10.8 |
| Manufactured goods | 38.1 | 35.4 | 28.1 | 25.9 | 19.8 | 19.8 | 24.6 | 28.0 |

Source: Table 1.2.2.B.2 of the Statistical Annex.

A good number of changes can be detected also by studying the specialization coefficients of each SITC group in relation to the trade with OECD in general (Table 16).

Table 16:
YUGOSLAVIA'S SPECIALIZATION IN TRADE WITH ITALY, 1970-1985,
BY SITC COMMODITY GROUP:

Specialization coefficients:

S_1 : Italy's share in Yugoslavia's trade of
a SITC group related to the OECD average
share in Yugoslavia's trade of the same group

| SITC group | Imports from Italy | | | | Exports to Italy | | | |
|---|-----------------------|------|------|------|---------------------|------|------|------|
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| Food, beverages and tobacco | 0.84 | 0.79 | 0.55 | 1.80 | 1.60 | 1.44 | 1.29 | 1.42 |
| Raw materials | 0.42 | 0.60 | 0.54 | 0.80 | 1.19 | 1.52 | 2.04 | 1.81 |
| Energy | 1.38 | 2.18 | 1.22 | 1.88 | 0.83 | 1.00 | 0.41 | 1.00 |
| Chemicals | 0.73 | 0.87 | 0.75 | 1.07 | 0.67 | 0.87 | 0.83 | 1.29 |
| Machinery and transport equipment | 1.05 | 0.91 | 1.08 | 0.77 | 0.34 | 0.52 | 0.67 | 0.57 |
| Manufactured goods | 1.41 | 1.36 | 1.35 | 1.22 | 0.66 | 0.63 | 0.73 | 0.72 |

Source: Table 1.2.2.C.1 of the Statistical Annex.

The above table indicates that the specialization coefficient was, throughout the period, above the average in imports from Italy only in the SITC groups energy and manufactured goods, while in exports to Italy it was above the average only in food, beverages and tobacco, and raw materials. It was below the average in imports of raw materials and in exports of machinery, transport equipment and manufactured goods.

The increase of the share of technologically demanding groups in exports and the share of technologically less demanding products in imports can be noticed also in the composition of Yugoslav trade with Italy in terms of factor-intensive-product groups (Table 17).

Table 17:
YUGOSLAVIA'S TRADE WITH ITALY, 1970-1985,
BY FACTOR-INTENSIVE-PRODUCT GROUP

| Factor- intensive- product group | Percentage share | | | | | | | |
|---|--------------------------------|------|------|------|------------------------------|------|------|------|
| | Of total imports from Italy | | | | Of total exports to Italy | | | |
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| Agriculture and food industries | 3.2 | 2.2 | 3.6 | 6.0 | 40.2 | 33.2 | 19.9 | 18.7 |
| Raw materials | 3.1 | 1.8 | 1.9 | 4.9 | 20.9 | 23.9 | 27.1 | 11.3 |
| Raw-materials- intensive industries | 25.4 | 27.4 | 23.2 | 31.2 | 21.0 | 23.2 | 24.5 | 35.7 |
| Labour-intensive industries | 19.8 | 17.6 | 14.8 | 11.9 | 11.2 | 6.2 | 9.6 | 12.7 |
| Human-capital- intensive industries | 46.5 | 48.3 | 54.1 | 37.9 | 4.8 | 11.8 | 16.2 | 15.9 |
| Capital-intensive industries | 30.9 | 33.7 | 32.7 | 38.8 | 17.8 | 22.6 | 24.7 | 38.0 |

Source: Table 1.2.2.B.2 of the Statistical Annex.

The survey of specialization coefficients in terms of factor-intensive-product groups indicates that, among the EC member countries, Italy is Yugoslavia's most important supplier of products of labour-intensive industries with a coefficient of about 1.50, and the most important buyer of agricultural products and raw materials.

In the structure of Yugoslavia's trade with EUR(10), only France and Greece, in addition to Germany and Italy, had a constant share of above 10% in at least one of the SITC product groups. A much more important partner was, of course, France, having a constantly high import and export share in machinery and transport equipment (Table 18).

Table 18:
YUGOSLAVIA'S IMPORTS AND EXPORTS OF MACHINERY AND TRANSPORT
EQUIPMENT, 1975-1985, BY SELECTED EC MEMBER STATE

| YEAR | Percentage share | | | | | |
|------|----------------------------------|-------|---------|--------------------------------|-------|---------|
| | Of total imports from EUR(10) | | | Of total exports to EUR(10) | | |
| | France | Italy | Germany | France | Italy | Germany |
| 1975 | 13.4 | 23.8 | 49.3 | 19.3 | 16.9 | 43.1 |
| 1980 | 15.2 | 21.2 | 49.2 | 27.1 | 19.6 | 39.8 |
| 1985 | 13.8 | 21.4 | 51.5 | 24.6 | 20.1 | 37.8 |

Source: Tables 1.2.2.A.1 and 1.2.2.A.2 of the Statistical Annex.

In terms of its share in Yugoslavia's exports of machinery and transport equipment to EUR(10), France has surpassed Italy, but Italy's share in Yugoslavia's imports is greater by a half. Both countries, however, considerably lag behind Germany in this respect.

Machinery and transport equipment accounted for over one half of Yugoslavia's trade with France in the 1975-85 period. The 54.3% share of this SITC group in total Yugoslav imports from France in 1985 was the highest among the EC countries, and so was the specialization coefficient of 1.37 in comparison with the OECD average. On the export side, the product structure of Yugoslavia's trade with France was even more different than the structure of exports to the other major EC markets. Almost 50% of the total exports to France were accounted for by machinery and transport equipment. The specialization coefficient in 1985 was as high as 2.62. As a consequence, most coefficients in the other SITC groups remained below 1, thus indicating that Yugoslavia favoured the machinery and transport equipment exports to France more than the other SITC groups' exports. Particularly a drastic decline of agricultural trade was registered.

Like France in machinery and transport equipment, Greece also had a constantly high share in Yugoslav agricultural trade with EUR(10) (SITC group food, beverages and tobacco), the only difference being that, in value terms, this trade was much less significant.

Table 19:
YUGOSLAVIA'S TRADE IN FOOD, BEVERAGES AND TOBACCO WITH GREECE,
1975-1985

| Year | Imports | | | | Exports | | | |
|------|---------|------|------|------|---------|------|------|------|
| | A | B | C | D | A | B | C | D |
| 1975 | 14.5 | 19.0 | 21.7 | 7.92 | 17.2 | 41.9 | 7.6 | 1.83 |
| 1980 | 21.2 | 25.6 | 11.9 | 4.13 | 88.2 | 55.6 | 22.8 | 3.61 |
| 1985 | 18.5 | 17.8 | 16.7 | 7.12 | 40.7 | 27.9 | 11.5 | 2.18 |

- Legend: A: Value (millions of U.S. dollars)
- B: Percentage share of food, beverages and tobacco in total Yugoslav imports from (exports to) Greece
- C: Percentage share of Greece in Yugoslav imports (exports) of food, beverages and tobacco from (to) EUR(10)
- D: Specialization coefficient:
Share of food, beverages and tobacco in the total value of Yugoslav imports from (exports to) Greece related to the share of the same SITC group in the total value of imports from (exports to) OECD

Source: Tables 1.2.2.A.1, 1.2.2.A.2, 1.2.2.B.1 and 1.2.2.C.1 of the Statistical Annex.

In the 1975-1985 period, Yugoslav agricultural exports to Greece grew at a fast pace, but as early as the first year after Greece had entered EC (in 1981), exports dropped to a mere tenth of the value of 1980. Afterwards exports increased again but did not manage to reach one half of the exports of 1980. Regardless the restrictive Common Agricultural Policy, food, beverages and tobacco remained the major export item, closely followed by energy exports. The other two SITC groups that accounted for a considerable portion of Yugoslav exports to Greece were manufactured goods, and machinery and transport equipment. On the import side, raw materials, followed by food, beverages and tobacco, were the biggest individual SITC groups in Yugoslav trade with Greece in the 80's, while imports of manufactured goods dominated the 70's.

As the United Kingdom's share in Yugoslav overall imports gradually declined in the early 70's, the importance of individual product groups' exports to Yugoslavia began to fluctuate: at the beginning of the period, Yugoslavia was - in comparison to other OECD countries - more in favour of buying raw materials, chemicals, and machinery and transport equipment, while in 1975, food, beverages and tobacco, and chemicals. In recent years machinery and transport equipment, and manufactured goods gained in importance in Yugoslav imports from the United Kingdom. The share of machinery and transport equipment was around 50% of the total value of Yugoslavia's imports from the United Kingdom in 1985. Human capital-intensive industries registered the highest values of specialization coefficient among the factor-intensive-product groups in 1980 in 1985.

The structure of Yugoslav exports to the United Kingdom has been changing rather irregularly as well. In 1985, the specialization coefficients did not show a great difference as compared to the OECD average: Below-average were those of food, beverages and tobacco, and raw materials.

The Netherlands have been EC's third most important supplier of chemicals to Yugoslavia (preceded only by Germany and Italy). Chemicals constituted approximately 40% of the Netherlands' exports to Yugoslavia in 1980 and 1985. As Yugoslav imports from the Netherlands were comparably lower than from Germany and Italy, the specialization coefficients reached high levels in chemicals as well as in the factor-intensive-product group raw materials. Almost equally high were coefficients registered by agriculture and food industries.

From 1980 to 1984, Yugoslavia's exports to the Netherlands were dominated by energy exports. In 1980, they amounted to almost one half of Yugoslav overall exports of energy and more than two thirds of energy exports to EC. In 1975, the share of chemicals also registered an extremely high value in Yugoslav exports to the Netherlands, but that was a rather exceptional year. Afterwards, the share declined and finally resulted in a below-average level in comparison with other OECD countries' shares. In 1985, more than 40% of Yugoslav exports to the Netherlands belonged to the SITC group manufactured goods.

Belgium and Luxembourg, similarly as the Netherlands, concentrated in their exports to Yugoslavia on chemicals. The group's share in Yugoslavia's imports was gradually increasing all over the period studied and approached 40% in recent years. Also important were the imports of manufactured goods. A total of 63% of Yugoslavia's imports consisted of the products of these two SITC groups, most of which belonged to raw materials and labour-intensive industries with above-average specialization coefficients. It should also be noted that Yugoslavia imported from Belgium and Luxembourg relatively much less goods belonging to the groups food, beverages and tobacco or agriculture and food industries than from the other EC countries.

On the export side, Belgium and Luxembourg accounted for more than an average share of Yugoslav products of machinery and transport equipment (and human-capital-intensive industries), particularly until 1983. In 1983, the value of Yugoslav exports dropped significantly, and in 1985 the highest individual value of exports to Belgium and Luxembourg was registered by manufactured goods.

Yugoslavia's imports from Denmark were, in the 1970-1985 period, composed mainly of the SITC group machinery and transport equipment. Although the value of imports had dropped by two thirds by 1985, the group's share never fell below 50% of the total value of Yugoslav imports from Denmark. Denmark's specialization coefficients were, consequently, the highest among the EC countries.

The same SITC group was also important in Yugoslav exports to Denmark. Only France, Belgium and Luxembourg were - relative to their total imports from Yugoslavia - more inclined to import Yugoslavia's products of machinery and transport equipment than Denmark. Moreover, Denmark's specialization coefficients were the highest also in Yugoslav exports of manufactured goods. This group accounted for over 40% of total exports in 1985, and together with machinery and transport equipment, for over 70% (in 1975 for more than 85%).

Yugoslavia's trade with Ireland was so low in value terms that all the changes were primarily accidental. However, Yugoslav imports from Ireland consisted mainly of food beverages and tobacco (and agriculture and food industries) which was very unlike the usual composition of Yugoslav imports from the EC countries. But even with these product groups, the situation was not the same throughout the period: from 1975 to 1977, chemicals surpassed food, beverages and tobacco, and accounted for over 50% of Yugoslav total imports from Ireland.

Since Yugoslav exports to Ireland did not manage to amount to more than a small part of imports from Ireland, the values were so low that nothing significant can be concluded for the Yugoslav export structure in terms of SITC or factor-intensive-product groups.

Among SITC groups, machinery and transport equipment accounted for the largest share of Yugoslavia's imports from Spain. Spain was among the rare EC countries which registered a positive rate of growth of exports of machinery and transport equipment to Yugoslavia in the 1975-1985 period. The value reached more than 40% of Yugoslav total imports from Spain in 1985. However, this also happened to be the average share of total Yugoslav imports from OECD in 1985 so that Spain did not present any difference. Moreover, the share of machinery and transport equipment in Yugoslav exports from Spain had not been as high in previous years.

In Yugoslavia's exports to Spain, the SITC group raw materials which had been dominant until 1983, was later supplanted by manufactured goods with a share of over 50% in the total exports to Spain in 1985.

Similarly as in the case of Ireland, the trade between Yugoslavia and Portugal produced such low values that it became difficult to characterize the composition of imports and exports and, consequently, its changes. The major part of Yugoslav imports from Portugal mostly belonged to the SITC group manufactured goods. The share varied between 58% in 1975 and 87% in 1985.

The same SITC group also registered the highest share in Yugoslav exports to Portugal although, on the average, lower than on the import side (70% in 1985).

1.3. Yugoslavia's imports from EC by product

Tables 1.3.1. and 1.3.2.A.1 to 1.3.2.A.11 of the Statistical Annex describe Yugoslav imports from EC and from its member countries for the years 1980 and 1985. The level of disaggregation is the 5-digit SITC nomenclature for the largest 50 items.

More aggregated picture for 1985 is presented in Table 20 where the frequency distribution of these imports is presented by section (1-digit level). A fairly definite pattern of imports is easily discerned. Major import items are concentrated in commodity sections 5 (chemicals), 6 (manufactured goods classified chiefly by material) and 7 (machinery and transport equipment). These imports are concentrated on 4 biggest EC trading partners: Germany (47 items out of 50), France (46 items), Italy (41 items) and the United Kingdom (41 items). The other EC countries, however, participate in Yugoslav imports with commodities on the lower level of processing. Greece, for example, participates with 27 items from commodity sections 0 to 4, Spain with 15 items and Ireland with 7 items.

Table 20:
FREQUENCY DISTRIBUTION OF YUGOSLAVIA'S IMPORTS FROM EC IN 1985
BY SITC ITEM*
(50 first 5-digit SITC items in value terms)

| SITC section | EUR(10) | BELG.- LUX. | DENMARK | FRANCE | GERMANY, F.R. | GREECE | IRELAND | ITALY | NETHER- LANDS | U.K. | SPAIN |
|--|---------|----------------|---------|--------|------------------|--------|---------|-------|------------------|------|-------|
| 0+1 Food, beverages and tobacco | 0 | 0 | 2 | 0 | 1 | 11 | 5 | 3 | 5 | 0 | 3 |
| 2 Crude materials, inedible, except fuels | 2 | 3 | 2 | 2 | 1 | 13 | 2 | 3 | 4 | 3 | 9 |
| 3 Mineral fuels, lubricants and related materials | 2 | 1 | 0 | 0 | 0 | 2 | 0 | 3 | 1 | 2 | 1 |
| 4 Animal and vegetable oils and fats | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 1 |
| 5 Chemicals | 14 | 15 | 9 | 10 | 10 | 7 | 15 | 13 | 18 | 11 | 9 |
| 6 Manufactured goods classified chiefly by material | 9 | 14 | 5 | 6 | 8 | 14 | 7 | 12 | 4 | 6 | 12 |
| 7 Machinery and transport equipment | 23 | 12 | 25 | 30 | 29 | 0 | 11 | 16 | 15 | 24 | 13 |
| 8 Miscellaneous manufactured articles | 0 | 4 | 7 | 2 | 1 | 2 | 10 | 0 | 2 | 4 | 2 |
| Total | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 |

* Portugal is not presented because less than 50 items were traded.

Source: Calculated from Tables 1.3.1 and 1.3.2 of the Statistical Annex.

This picture is even more evident in Table 21 where the structure of Yugoslav imports is presented by value. The share of items from the commodity sections 5, 6 and 7 in Yugoslav imports from Germany amounts to 96.5%, from France to 93.8%, from the United Kingdom to 88.5% and from Italy to 86.1%. Compared to this, the share of the same commodities from Greece is only 30.9%, from Ireland 24.9% and from Spain 72.1%.

Table 21:
STRUCTURE OF YUGOSLAVIA'S IMPORTS FROM EC IN 1985*
BY SITC ITEM
(Percentage shares of 50 largest 5-digit SITC items)

| SITC section | EUR(10) | BELG.- LUX. | DENMARK | FRANCE | GERMANY, F.R. | GREECE | IRELAND | ITALY | NETHER- LANDS | U.K. | SPAIN |
|---|---------|----------------|---------|--------|------------------|--------|---------|-------|------------------|-------|-------|
| 0+1 Food, beverages and tobacco | 0 | 0 | 2.9 | 0 | 0.9 | 18.2 | 49.9 | 4.7 | 6.6 | 0 | 3.1 |
| 2 Crude materials, inedible, except fuels | 5.0 | 6.0 | 1.9 | 4.3 | 1.6 | 34.5 | 20.4 | 7.9 | 6.1 | 4.4 | 6.6 |
| 3 Mineral fuels, lubricants and related materials | 4.9 | 3.4 | 0 | 0 | 0 | 10.8 | 0 | 11.5 | 7.9 | 2.9 | 7.0 |
| 4 Animal and vegetable oils and fats | 0.9 | 0 | 0 | 0 | 0 | 5.0 | 0 | 0 | 1.0 | 0 | 9.5 |
| 5 Chemicals | 25.2 | 38.2 | 21.2 | 16.9 | 22.1 | 10.6 | 19.6 | 25.3 | 43.6 | 20.0 | 11.9 |
| 6 Manufactured goods classified chiefly by material | 12.8 | 27.8 | 4.6 | 9.7 | 10.3 | 20.3 | 1.7 | 21.0 | 7.7 | 19.5 | 16.3 |
| 7 Machinery and transport equipment | 51.4 | 17.6 | 59.8 | 67.5 | 64.1 | 0 | 3.6 | 29.8 | 24.6 | 49.0 | 43.9 |
| 8 Miscellaneous manufactured articles | 0 | 6.0 | 9.6 | 1.6 | 1.0 | 0.7 | 4.8 | 0 | 2.4 | 4.1 | 1.7 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Share of 50 items in total imports from EC countries (%) | 51.7 | 78.5 | 84.0 | 70.6 | 55.6 | 97.5 | 99.8 | 60.9 | 75.4 | 70.8 | 95.5 |

* 5 digit codes grouped to 1 digit level.

Source: Calculated from Tables 1.3.1 and 1.3.2 of the Statistical Annex.

From this pattern it appears that Yugoslav imports of capital goods (vehicles, equipment) and intermediate goods needed for Yugoslav firms (chemicals) are concentrated on traditional suppliers (Germany) or on suppliers with which joint ventures have been established (France, Italy). Non-traditional trading partners seem to be mainly interesting as suppliers of raw materials which Yugoslav agriculture does not produce in sufficient quantities (textile fibres, food preparations, etc.).

For EC as a whole the highest value item registered in 1985 was 73289 (other parts of motor vehicles) with the value of 112.8 million U.S. dollars. This item was imported from France, Germany, Italy and the United Kingdom (see Table 1.3.2.B of the Statistical Annex). At the individual country level, the highest values for individual items were recorded in Germany (58.5 million U.S. dollars) in Italy (38.6 million) and in France (29.9 million). Imports seem to be fairly concentrated on a few items. Only 34 items imported in 1985 from Germany exceeded the value of 10 million U.S. dollars, only 25 such items were imported from Italy, only 4 from France and only 2 from the United Kingdom.

CHAPTER 2. YUGOSLAVIA IN EC TRADE

2.1. EC Total Trade, 1975-1985

The improvements in world economy that got under way towards the end of 1982 gave only a weak stimulus to world trade in 1983, but during 1984, the economic recovery strengthened and stimulated a marked upswing in world trade after three years of recession and stagnation. The pronounced upturn in the United States provided a major contribution to the growth of trade, but in EC the exports as well as imports started to grow at a somewhat slower pace. As late as 1985, there was a marked acceleration of the growth of merchandise trade of the EC.

The 1975-85 average growth rate of EUR(10) extra-exports (in dollar terms) was positive (7.0% annually), while the growth rate of the last six-year period (1980-1985) was negative (-1.4%) (Table 2.1.1 of the Statistical Annex). A similar situation occurred on the import side. 1980 was the year when EUR(10) extra-imports registered the highest value. After 1980, the level of 375 billion U.S. dollars was never reached again. However, the 1975-85 growth rate of extra-imports was positive and considerably high (7.0% annually) and would have been higher still, had the imports after 1980 not registered a negative growth rate (-4.0% annually).

2.1.1. EUR(10) Total Trade with Yugoslavia

The analysis of data which originate in EC trade statistics, indicates the same key conclusion as in Paragraph 1.1.1: In the 1975-85 period, and particularly during 1980-85, a substantial improvement in favour of Yugoslavia occurred in the EC-Yugoslav trade. The Yugoslav share in EC imports climbed from 0.9% in 1975 to 1.2% in 1985, which is the 1970 level. The Yugoslav share of EC exports, on the other hand, drastically decreased dropping from 2.6% in 1970 to mere 1.5% in 1985 (Table 22).

Table 22:
EUR(10) TOTAL TRADE WITH YUGOSLAVIA, 1970-1985

| | Year | | | | Average annual growth rate (%) | |
|---|--------|---------|---------|---------|--------------------------------|---------|
| | 1970 | 1975 | 1980 | 1985 | 1975-85 | 1980-85 |
| EUR(10) extra imports (millions of U.S. dollars) | 50,147 | 152,677 | 374,778 | 304,201 | 7.0 | -4.0 |
| EUR(10) imports from Yugoslavia (millions of U.S. dollars) | 709 | 1,314 | 3,037 | 3,640 | 9.1 | 5.9 |
| Yugoslavia's share in EUR(10) extra imports (%) | 1.2 | 0.9 | 0.8 | 1.2 | | |
| EUR(10) extra exports (millions of U.S. dollars) | 55,262 | 148,121 | 307,213 | 292,709 | 1.5 | -1.4 |
| EUR(10) exports to Yugoslavia (millions of U.S. dollars) | 1,430 | 3,520 | 5,818 | 4,453 | 1.5 | -5.5 |
| Yugoslavia's share in EUR(10) extra exports (%) | 2.6 | 2.4 | 1.9 | 1.5 | | |
| EUR(10) trade balance in trade with Yugoslavia (millions of U.S. dollars) | 721 | 2,206 | 2,781 | 813 | | |
| EUR(10) export-import ratio in trade with Yugoslavia (%) | 202 | 268 | 192 | 122 | | |

Source: Table 2.1.1. of Statistical Annex.

Because of the rather severe Yugoslavia's import restrictions in the 80's, the 1975-85 growth rate of EC exports to Yugoslavia was lower (1.5%)⁷ than the growth rate of exports to the majority of other countries, including the group of developing, Class 2 countries (6.0% annually). During 1980-85, the average annual growth rate was negative in both cases, amounting to -1.4% in the total EUR(10) extra-exports and -5.5% in exports to Yugoslavia. This is therefore the reason for such a drastic drop of Yugoslavia's share in EC exports in the 80's.

7/ Figures for values of exports and imports (and consequently for the calculated growth rates, etc.) differ somewhat between Chapter 1 and Chapter 2, due to discrepancies in partner countries' trade statistics. See Introduction.

In the eleven-year period, EC imports from Yugoslavia experienced a steadier growth than overall EC imports. Their rate was, on the average, not much higher (9.1%, annually), but the pattern of growth in both sub-periods was not equal: after 1980, EC imports from Yugoslavia kept growing at an average annual rate of 5.9%, while overall EC imports started to decline at an annual rate of -4.0%. Yugoslavia did not manage to achieve the growth of exports to EC of some expanding, newly-industrialized countries like South Korea, Taiwan, Singapore or Mexico (average annual growth rate of exports of above 10% of each country for the 1975-85 period), and neither did it lag behind as much as it was probably expected. Furthermore, while some East Asian countries' exports to EC declined in the 80's, Yugoslavia still demonstrated a comparatively high export growth. Consequently, the Yugoslav share in EC imports again climbed to 1.2%, which is the 1970 level. Thereby, Yugoslavia once again broke away from the great majority of Asian and South American competitors which had approached Yugoslavia considerably by the end of the 70's in terms of their share in EC imports. In 1985, only Brasil and Hong Kong had a more substantial share than Yugoslavia (Table 2.1.1 of the Statistical Annex).

This development of trade with Yugoslavia had an impact on the significant decrease of the EC trade surplus in the 80's, dropping from the all time high surplus of 3.2 billion U.S. dollars in 1979 to mere 541 million in 1984 and 813 million in 1985. It is interesting to note that in the 80's, many discrepancies occurred between the EC and Yugoslav data on trade balance which is shown in the following table:

Table 23:
 EUR(10) - YUGOSLAVIA TOTAL TRADE IN BOTH PARTNERS'
 TRADE STATISTICS, 1970-1985

| Year | Yugoslavia's trade balance (millions of U.S. dollars) | | | Yugoslav export-import ratio (%) | |
|------|--|------------------------------|------------|-------------------------------------|------------------------------|
| | As recorded by EUR(10) | As recorded by Yugoslavia | Difference | As recorded by EUR(10) | As recorded by Yugoslavia |
| | A | B | A-B | | |
| 1970 | - 721 | - 686 | - 33 | 0.50 | 0.50 |
| 1975 | -2206 | -2268 | 62 | 0.37 | 0.30 |
| 1976 | -1342 | -1517 | 175 | 0.56 | 0.48 |
| 1977 | -2221 | -2228 | 7 | 0.46 | 0.38 |
| 1978 | -2567 | -2377 | - 190 | 0.47 | 0.37 |
| 1979 | -3232 | -3716 | 484 | 0.47 | 0.36 |
| 1980 | -2781 | -2852 | 71 | 0.52 | 0.45 |
| 1981 | -2372 | -3057 | 685 | 0.51 | 0.45 |
| 1982 | -1475 | -2549 | 1074 | 0.65 | 0.46 |
| 1983 | - 903 | -1334 | 431 | 0.78 | 0.64 |
| 1984 | - 541 | - 929 | 388 | 0.86 | 0.74 |
| 1985 | - 813 | -1077 | 264 | 0.82 | 0.71 |

Source: Calculated from the original sources and Table 1.1.1.B of the Statistical Annex.

2.1.2. EC Member States' Total Trade with Yugoslavia

Initially, it was mentioned that in 1985, Yugoslavia's share of EUR(10) imports was a mere 1.2% and only 1.5% in exports. The significance of Yugoslavia in EUR(10) extra-trade is thus very modest. And even more modest is the share in the extra-trade of the majority of member countries. Table 24 shows that in 1985 its share was greater than 1% only in the imports and exports of three geographically closest countries, Germany, F.R., Italy and Greece. The same is also true of the Netherlands, but only of the export side.

Table 24:
YUGOSLAVIA'S PERCENTAGE SHARE IN EUR(10) AND
EC MEMBER STATES' TOTAL EXTRA-EUR(10) TRADE,
1970-1985

| EC Member State | Imports | | | | Exports | | | |
|-----------------------|---------|------|------|------|---------|------|------|------|
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| BELG.-LUX. | 0.3 | 0.5 | 0.3 | 0.4 | 1.8 | 1.4 | 0.9 | 0.9 |
| DENMARK | 0.3 | 0.3 | 0.2 | 0.5 | 0.5 | 0.9 | 0.6 | 0.4 |
| FRANCE | 0.6 | 0.4 | 0.4 | 0.6 | 1.5 | 1.4 | 1.3 | 0.8 |
| GERMANY, F.R. | 1.6 | 1.6 | 1.3 | 2.0 | 3.5 | 3.7 | 2.9 | 2.2 |
| GREECE | 3.2 | 0.8 | 2.5 | 2.0 | 13.8 | 6.1 | 3.5 | 3.5 |
| IRELAND | 0.3 | 0.1 | 0.1 | 0.2 | 0.2 | 0.6 | 0.6 | 0.5 |
| ITALY | 3.3 | 1.6 | 1.6 | 2.4 | 6.0 | 4.1 | 3.1 | 2.8 |
| NETHERLANDS | 0.4 | 0.4 | 0.5 | 0.5 | 1.6 | 1.4 | 1.3 | 1.2 |
| U.K. | 0.3 | 0.2 | 0.2 | 0.3 | 0.6 | 0.7 | 0.7 | 0.4 |
| EUR(10) | 1.2 | 0.9 | 0.8 | 1.2 | 2.6 | 2.4 | 1.9 | 1.5 |
| PORTUGAL | 0.0 | 0.0 | 0.3 | 0.1 | 0.1 | 0.3 | 0.3 | 0.1 |
| SPAIN | 0.2 | 0.1 | 0.1 | 0.1 | 2.2 | 0.8 | 1.0 | 0.5 |

Source: Calculated from the original sources.

The share of Yugoslavia diminished considerably in the exports of all member countries with the exception of Ireland, which is of marginal significance for Yugoslavia's foreign trade. The most dramatic drop was registered in Greece's exports, in which Yugoslavia's share tumbled from 13.8% in 1970 to only 3.5% in the 80's. Considering the total value of exports, most significant fall was registered in the case of Italy where the share of Yugoslavia in Italy's exports dropped from 6% in 1970 to mere 2.8% in 1985, and in the case of Germany where it fell from 3.5% to 2.2%. Yugoslavia's share was halved in the same period in British, French and Belgian exports. On the import side, the decrease of the Yugoslav share in Italian and Greek imports is significant: from 3.3% and 3.2%, respectively in 1970, to 2.4% and 2.3%, respectively in 1985. The shares in the imports of the rest of the countries did not change much. A significant improvement of Yugoslavia's export performance in the 1980-85 period was brought about mainly by the two principal Yugoslav trade partners Italy and Germany, since Yugoslavia's share in their imports climbed from 1.6% and 1.3%, respectively in 1980, to 2.4% and 2.0%, respectively in 1985.

Table 25:
EC MEMBER STATES' GROWTH OF TOTAL EXTRA-EUR(10) TRADE AND
TRADE WITH YUGOSLAVIA, 1975-1985 AND 1980-1985

| EC Member State | Average annual growth rate (%) | | | | | | | |
|-----------------------|--------------------------------|------------|-------------------|------------|-------------------|------------|-------------------|------------|
| | 1975-1985 | | | | 1980-1985 | | | |
| | Imports from | | Exports to | | Imports from | | Exports to | |
| | Extra- EUR(10) | Yugoslavia | Extra- EUR(10) | Yugoslavia | Extra- EUR(10) | Yugoslavia | Extra- EUR(10) | Yugoslavia |
| BELG.-LUX. | 6.1 | 1.4 | 7.1 | -0.7 | -8.4 | 0.5 | -1.4 | -4.7 |
| DENMARK | 4.5 | 10.3 | 7.3 | -2.1 | -1.2 | 20.2 | 2.7 | -9.4 |
| FRANCE | 7.1 | 10.2 | 7.0 | -0.0 | -6.8 | 5.0 | -2.0 | -10.8 |
| GERMANY, F.R. | 7.7 | 8.6 | 6.3 | 0.6 | -3.4 | 5.9 | -0.6 | -5.2 |
| GREECE | 4.7 | 4.3 | 6.8 | 2.4 | -1.3 | 3.3 | -4.3 | -6.3 |
| IRELAND | 11.5 | 23.5 | 17.8 | 10.4 | 2.3 | 15.6 | 9.5 | -3.4 |
| ITALY | 9.0 | 11.6 | 9.1 | 5.2 | -3.1 | 8.0 | 0.5 | -1.2 |
| NETHERLANDS | 6.4 | 5.2 | 6.4 | 1.7 | -3.8 | -2.5 | -2.0 | -5.4 |
| U.K. | 5.8 | 10.4 | 6.6 | -0.8 | -2.2 | 8.4 | -4.0 | -13.9 |
| PORTUGAL | 9.5 | 11.1 | 11.2 | 20.0 | -4.3 | -27.2 | 3.2 | -2.6 |
| SPAIN | 7.6 | 8.0 | 11.9 | 7.1 | -4.5 | 11.7 | 2.2 | -12.1 |

Source: Calculated from the original sources.

As shown in Table 25, Italy's imports from Yugoslavia during 1975-85 attained an average annual growth rate of 11.6%, second only to Ireland's. Germany's imports from Yugoslavia were growing at a relatively high annual rate of 8.6%. The imports of both most important Yugoslavia's partners were growing - in the period of the slow growth of world trade in 1980-85, at a relatively high rate of 5.9% (Germany) and 8.0% (Italy) while their overall imports in that period contracted at an annual rate of over -3%. The Netherlands was the only EC member country whose imports from Yugoslavia decreased in the 1980-85 period, but at a slower pace than its overall imports.

In its exports to Yugoslavia, Italy again placed second, behind Ireland, in terms of the 1975-85 average annual growth rate (5.2%), while German exports to Yugoslavia in the same period increased at a slow rate (0.6% annually). In the 1980-85 period, the exports to Yugoslavia of all EUR(10) member countries declined. The most rapid decline was registered by the United Kingdom (-13.9% annually), followed by France (-10.8%), while Italy's exports to Yugoslavia declined the most slowly (a rate of -1.2%).

The concentration of EUR(10) trade with Yugoslavia to Germany and Italy increased particularly during the 1980-85 period. It has been established in Paragraph 1.1.2 that these two countries

account for about 70% of Yugoslavia's trade with the EC. Their share in EC trade with Yugoslavia, which is in fact the mirror image of the former, is a few percentage points higher, amounting to about 75% in EUR(10) imports and about 72% in exports. The joint share of the two countries in the 1970-85 period peaked in 1985, when in EUR(10) imports from Yugoslavia it accounted for 76.2% and in EUR(10) exports to Yugoslavia it amounted to 74.9% (Table 26).

Table 26:
EUR(10) MEMBER STATES' TRADE WITH YUGOSLAVIA, 1970-1985:

Value (millions of U.S. dollars)
Percentage share (EUR(10) imports from (exports to)
Yugoslavia = 100%)

| | 1970 | | 1975 | | 1980 | | 1985 | |
|-------------------------|--------|-------|--------|-------|--------|-------|--------|-------|
| | Value | Share | Value | Share | Value | Share | Value | Share |
| IMPORTS FROM YUGOSLAVIA | | | | | | | | |
| GERMANY, F.R. | 266.9 | 37.7 | 650.2 | 49.5 | 1285.8 | 42.3 | 1620.8 | 44.5 |
| ITALY | 266.5 | 37.6 | 340.2 | 25.9 | 891.3 | 29.4 | 1153.8 | 31.7 |
| FRANCE | 50.0 | 7.1 | 118.6 | 9.0 | 276.4 | 9.2 | 327.0 | 9.0 |
| U.K. | 50.4 | 7.1 | 54.0 | 4.1 | 131.8 | 4.3 | 157.4 | 4.3 |
| NETHERLANDS | 22.1 | 3.1 | 62.2 | 4.7 | 196.0 | 6.5 | 147.7 | 4.1 |
| GREECE | 31.2 | 4.4 | 25.9 | 2.0 | 158.9 | 5.2 | 105.8 | 2.9 |
| BELG.-LUX. | 12.4 | 1.7 | 45.9 | 3.5 | 67.9 | 2.2 | 70.7 | 1.9 |
| DENMARK | 7.7 | 1.1 | 15.9 | 1.2 | 22.0 | 0.7 | 51.3 | 1.4 |
| IRELAND | 1.4 | 0.2 | 0.9 | 0.1 | 4.3 | 0.1 | 5.5 | 0.2 |
| EUR(10) | 708.7 | 100.0 | 1313.8 | 100.0 | 3036.5 | 100.0 | 3640.1 | 100.0 |
| EXPORTS TO YUGOSLAVIA | | | | | | | | |
| GERMANY, F.R. | 634.8 | 44.4 | 1817.6 | 51.6 | 2847.9 | 49.0 | 2143.8 | 48.1 |
| ITALY | 400.3 | 28.0 | 769.6 | 21.9 | 1217.8 | 20.9 | 1193.5 | 26.8 |
| FRANCE | 123.7 | 8.6 | 350.6 | 10.0 | 709.6 | 12.2 | 393.3 | 8.8 |
| U.K. | 107.9 | 7.5 | 208.4 | 5.9 | 443.0 | 7.6 | 229.6 | 5.2 |
| NETHERLANDS | 55.6 | 3.9 | 139.1 | 4.0 | 265.5 | 4.6 | 221.1 | 5.0 |
| BELG.-LUX. | 55.2 | 3.9 | 118.1 | 3.3 | 164.5 | 2.8 | 139.8 | 3.1 |
| GREECE | 42.4 | 3.0 | 70.0 | 2.0 | 94.4 | 1.6 | 74.3 | 1.7 |
| DENMARK | 10.1 | 0.7 | 42.6 | 1.2 | 62.8 | 1.1 | 41.7 | 0.9 |
| IRELAND | 0.4 | 0.0 | 3.6 | 0.1 | 12.3 | 0.2 | 15.3 | 0.3 |
| EUR(10) | 1430.4 | 100.0 | 3519.5 | 100.0 | 5817.8 | 100.0 | 4452.5 | 100.0 |

Source: Calculated from the original sources.

Table 26 clearly indicates that in the 1970-85 period, Italy in terms of its share in EUR(10) trade with Yugoslavia trailed considerably behind Germany, while France, as Yugoslavia's third most important EUR(10) trade partner, increased its share.

The impression of various degrees of importance of Yugoslavia in extra-EUR(10) trade of individual member countries is also supported by the calculation of two sets of specialization coefficients in Table 2.1.2.C of the Statistical Annex. The calculations of specialization coefficients S_1 indicate that only Germany, Italy and Greece among the EUR(10) member states show an above-average interest in trade with Yugoslavia, and the specialization coefficients S_2 indicate that the same three countries are more interested in trading with Yugoslavia than with other developing countries in general. The specialization coefficients S_1 and S_2 for all the other countries are below the average.

Chart 10:
 COMPOSITION OF EUR(10) EXTRA-IMPORTS
 1970 - 1985
 BY SITC COMMODITY GROUP
 (Percentage share)

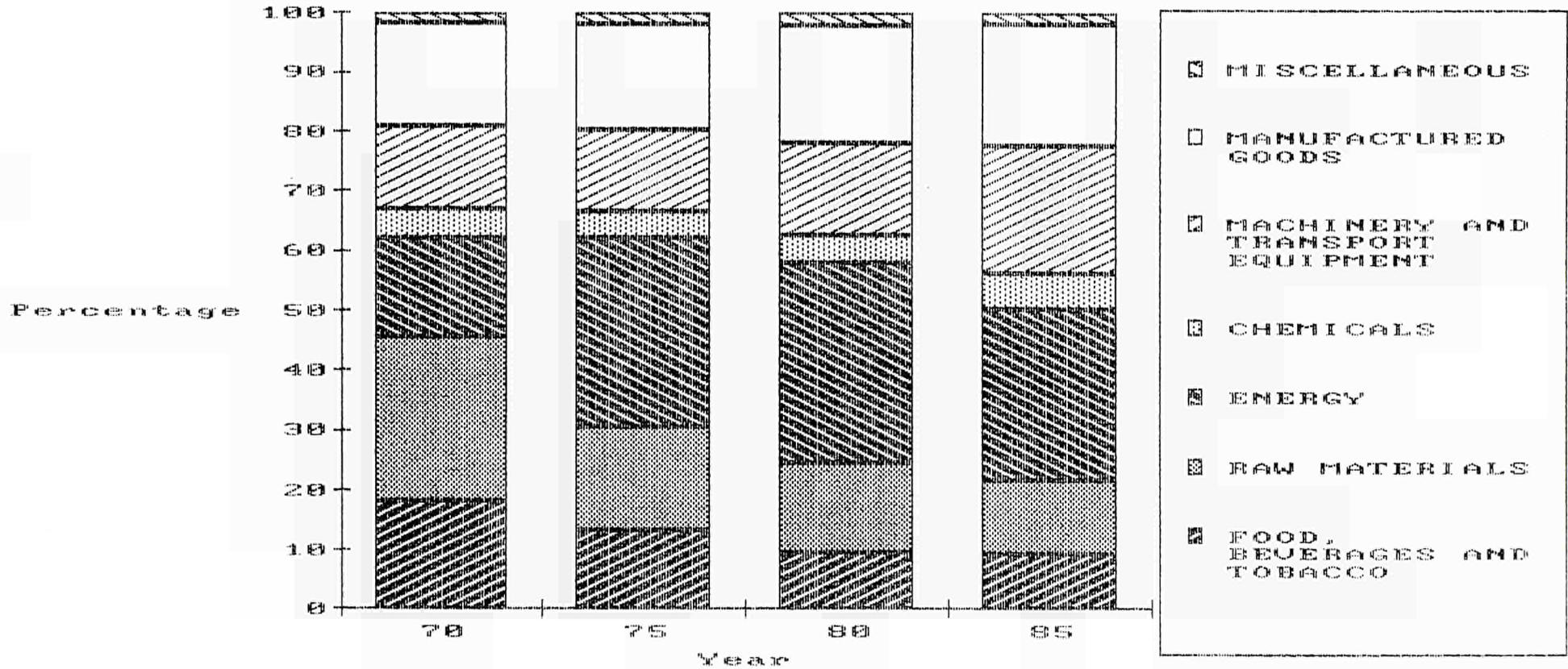


Chart 10 A:

COMPOSITION OF EUR(10) IMPORTS FROM YUGOSLAVIA

1970 - 1985

BY SITC COMMODITY GROUP

(Percentage share)

09

Percentage

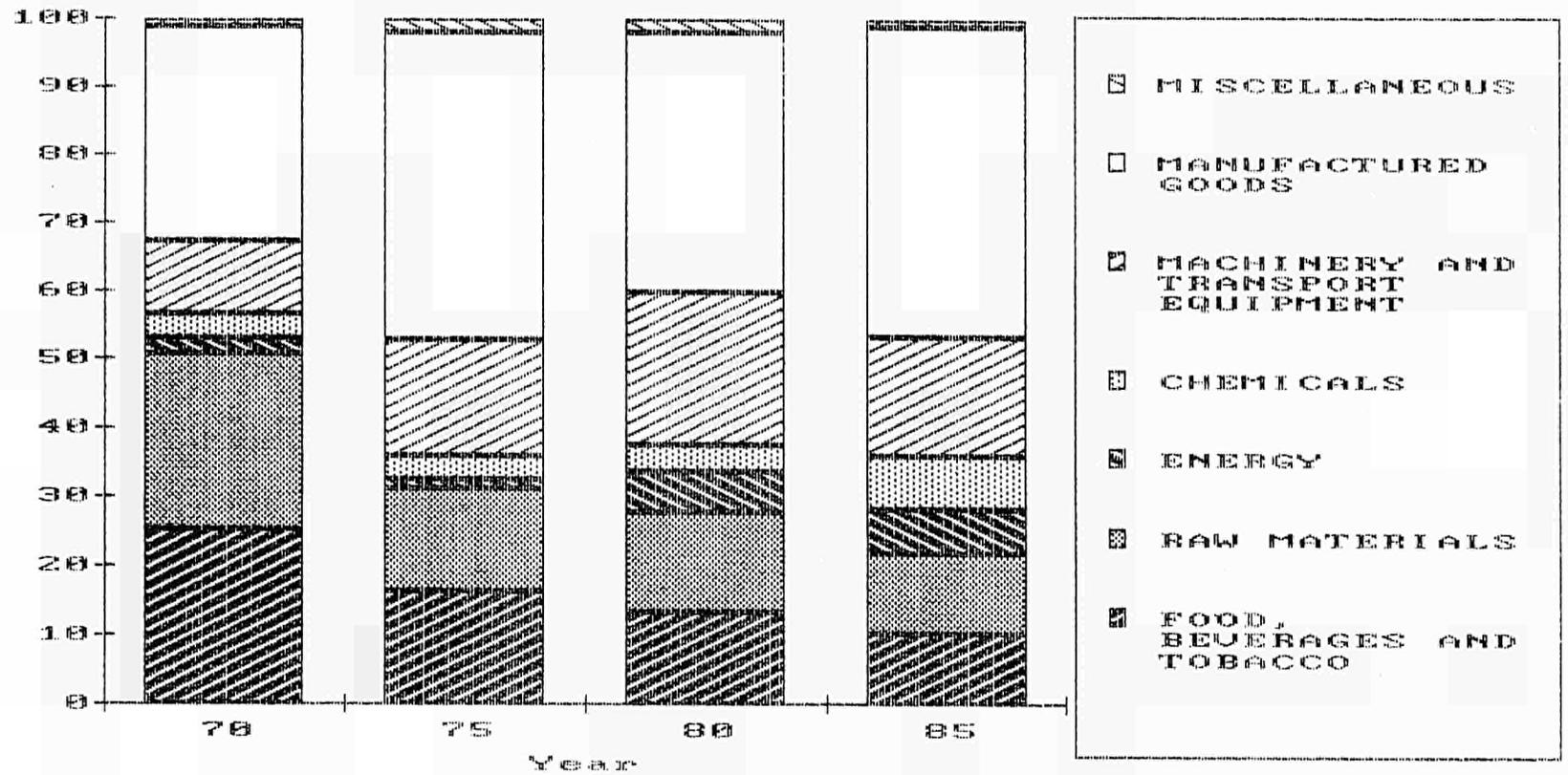


Chart 11:

COMPOSITION OF EUR(10) EXTRA-EXPORTS
1970 - 1985

BY SITC COMMODITY GROUP

(Percentage share)

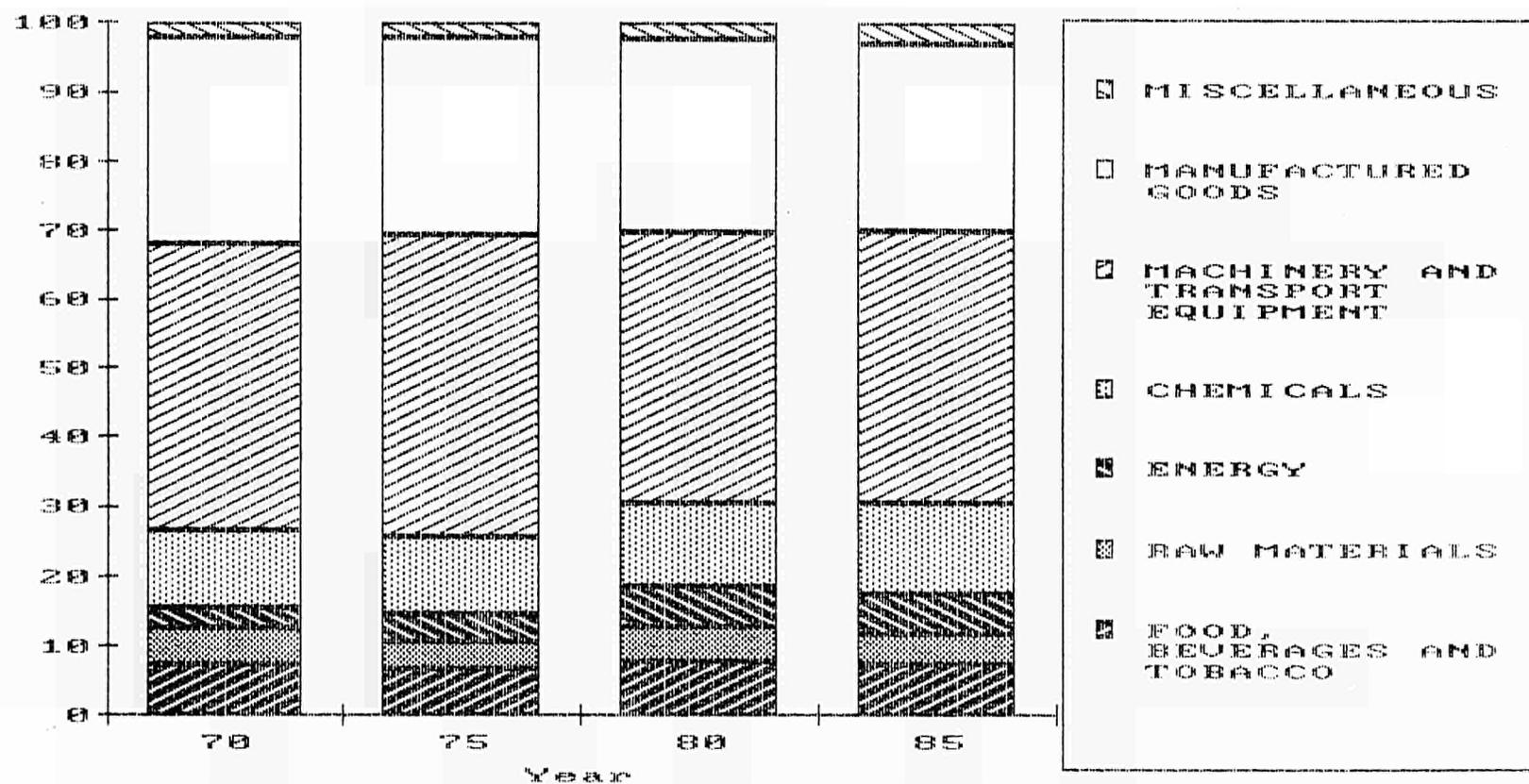


Chart 11 A:

COMPOSITION OF EUR(10) EXPORTS TO YUGOSLAVIA

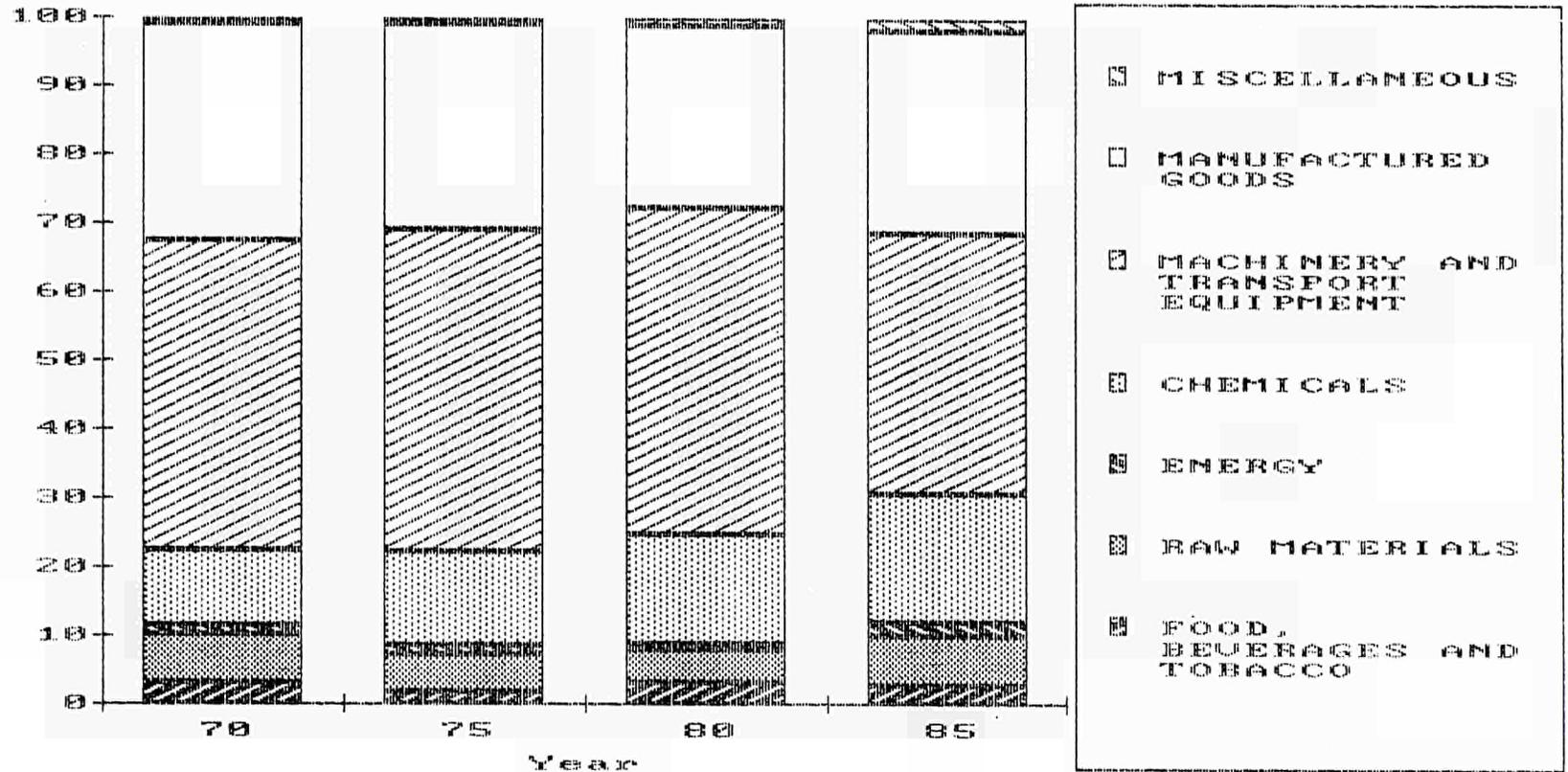
1970 - 1985

BY SITC COMMODITY GROUP

(Percentage share)

62

Percentage



2.2. EC Product Groups Trade, 1970-85

In the 1970-85 period, the structure of EUR(10) extra-trade in terms of SITC groups shows substantial changes, namely on the import side. The latest change is of course a large increase of the share of energy and the halving of the share of food, beverages and tobacco and raw materials. The share of SITC groups chemicals, machinery and transport equipment, and manufactured goods, also increased in EUR(10) imports. EUR(10) exports did not experience any significant changes in the same period. The share of groups raw materials, machinery and transport equipment, and manufactured goods declined somewhat, while the share of energy and chemicals increased (Charts 10 and 11).

2.2.1. EUR(10) Product Groups Trade with Yugoslavia

The comparison of the structure of EUR(10) overall imports in terms of product groups with the structure of EUR(10) imports from Yugoslavia (Charts 10 and 10 A) indicates that structural changes favourable for Yugoslavia's exports took place during the 1970-85 period. Namely, the share of technologically less demanding product groups, i.e., food, beverages and tobacco, and raw materials was halved in imports from Yugoslavia, while the share of chemicals, machinery and transport equipment, and manufactured goods increased.

In the structure of EUR(10) exports to Yugoslavia, the share of chemicals increased considerably, while in the past five years, the share of machinery and transport equipment significantly dropped. Furthermore, the share of manufactured goods and food, beverages and tobacco also declined, but to a lesser degree. (Chart 11 A).

Yugoslavia's shares in the individual SITC groups indicate that in the 1970-85 period, Yugoslavia did not significantly improve its market position and that in 1985, after occasional fluctuations in the majority of SITC groups, Yugoslavia had approximately the same shares as in 1970 (Table 27).

Table 27:
 EUR(10) IMPORTS FROM YUGOSLAVIA, 1970-1985,
 BY SITC GROUP

| SITC Group | Value (millions of U.S. dollars) | | Average annual growth rate (%) of value | | Yugoslavia's share in EUR(10) extra-imports of a SITC group (%) | | | |
|-----------------------------------|----------------------------------|------|---|---------|---|------|------|------|
| | 1975 | 1985 | 1975-85 | 1980-85 | 1970 | 1975 | 1980 | 1985 |
| Food, beverages and tobacco | 215 | 374 | 3.9 | -0.3 | 1.6 | 1.1 | 1.1 | 1.3 |
| Raw materials | 195 | 425 | 5.8 | 3.1 | 1.1 | 0.7 | 0.8 | 1.1 |
| Energy | 18 | 227 | 27.4 | 15.5 | 0.2 | 0.0 | 0.1 | 0.3 |
| Chemicals | 46 | 285 | 17.4 | 19.1 | 0.9 | 0.7 | 0.7 | 1.5 |
| Machinery and transport equipment | 223 | 637 | 8.6 | -1.3 | 0.9 | 1.1 | 1.2 | 1.0 |
| Manufactured goods | 594 | 1660 | 9.7 | 9.5 | 2.1 | 2.2 | 1.6 | 2.6 |

Source: Table 2.2.1 of the Statistical Annex.

As indicated by Table 27, the SITC group manufactured goods is the most significant for Yugoslav exports in value terms and in terms of Yugoslavia's market share. The value of imports of all other SITC groups together was less than 20% higher than the value of imports of manufactured goods from Yugoslavia. Considering the share in EUR(10) extra imports (2.6%), it is evident that Yugoslavia is the most important for EUR(10) as the supplier of products from SITC group manufactured goods. Even more than in this SITC group, Yugoslavia increased its share in EUR(10) imports of chemicals, although they remained, in value terms, among the smallest groups.

EUR(10) imports are also marked by two distinct periods in terms of Yugoslavia's exports, which has already been mentioned at the beginning of Chapter 1: the 70's were a period of declining shares of Yugoslavia in EUR(10) imports, and the 1980-85 period was characterized by the reconquering of the lost positions, the sole exception being products of machinery and transport equipment where the Yugoslav share grew in the 70's and diminished in the 80's, mostly due to the aggressive competition of the newly-industrialized countries. As indicated by Table 2.2.1 of the Statistical Annex, during the 1980-85 period, imports of machinery and transport equipment from Yugoslavia decreased at an average annual rate of -1.3%, while imports from

the other newly-industrialized countries grew at an annual rate of over 5%, and imports from South Korea attained a high growth rate of 15.8%. In 1970, Yugoslavia trailed only behind Singapore, in terms of its share in EUR(10) imports, and in 1985 also behind South Korea, Taiwan and Hong Kong, while it equalled the share of Brasil. Yugoslavia registered better performance than the other newly-industrialized countries during the period of 1980-85 in EUR(10) imports of SITC group manufactured goods. While imports from Yugoslavia grew at an annual rate of 9.5%, the imports from the majority of the newly-industrialized countries decreased and Yugoslavia caught up to South Korea and Taiwan in 1985 with its share of 2.6%, while it still lagged considerably behind Hong Kong (4.6%). Yugoslavia also put in a strong performance in the market of chemicals and was, with its market share of 1.5%, together with Brasil (1.4%) in 1985 ahead of the rest of the newly-industrialized countries. Yugoslavia increased its market share in the 80's in SITC groups food, beverages and tobacco, raw materials and energy, in which only the countries with more favourable natural conditions, such as Argentina and Brasil (raw materials) and Mexico (energy) performed better than Yugoslavia.

2.2.2. EC Member States' Product Groups Trade with Yugoslavia

The analysis of specialization coefficients by SITC group established the same basic findings as in Paragraph 2.1.2: Greece, Italy and Germany displayed a greater preference of trading with Yugoslavia than the rest of the member countries. Only France in the SITC group machinery and transport equipment displayed the same trend. The same countries also favoured trading with Yugoslavia to a greater extent than with other developing countries in general (Tables 2.2.2.A and 2.2.2.B of the Statistical Annex).

Italy registered - in imports from and exports to Yugoslavia, as well as in relation to EUR(10) extra-trade and EUR(10) trade with developing countries - specialization coefficients above 1 in all the observed years.

Relative to the EUR(10) average, Germany favoured Yugoslavia - both in imports and in exports - over the developing countries in general, except in imports of raw materials. It also favoured Yugoslavia in trade of chemicals, machinery and transport equipment, and manufactured goods in comparison with an average extra-EUR(10) trading partner, as well as in exports of raw materials and energy.

Greece's relative dependence on trade with Yugoslavia decreased over the years, particularly compared to the average EUR(10) orientation towards extra-EUR(10) trade. However, in imports of food, beverages and tobacco, and raw materials, as well as in imports of chemicals, Greece - relative to the EUR(10) average - invariably preferred Yugoslavia to other extra - EUR(10) partners and developing countries as a group.

On the other hand, there were other EUR(10) member states that were more or less disinclined to trading with Yugoslavia. The United Kingdom's coefficients for the individual SITC groups, for example, reached the EUR(10) average neither in imports nor in exports, regardless of whether trade with Yugoslavia was compared with the average extra-EUR(10) trade or with EUR(10) trade with developing countries in general. This was more or less the case with Belgium and Luxembourg and the Netherlands, while France produced one, outstanding exception: the already mentioned imports of machinery and transport equipment from Yugoslavia. The specialization coefficients were above-average in all the years of the 1975-85 period.

2.3. EC imports from Yugoslavia, 1980-1985, by product

Tables 2.3.1 and 2.3.A.1 to 2.3.2.A.11 of the Statistical Annex present the data for EUR(10) and EC member states' imports from Yugoslavia. The data are presented on a 5-digit SITC level for the largest 50 items imported from Yugoslavia in 1980 and 1985.

These data are synthetized and aggregated to 1-digit level (sections) and presented in Table 28. The pattern of imports indicates that most 5-digit items belong to commodity sections 6 (manufactured goods classified by material), 7 (machinery and transport equipment) and 8 (miscellaneous manufactured articles). Compared to Yugoslav imports from EC, there is less distinction between major traditional trading partners (e.g., Germany, F.R., France, Italy, the United Kingdom) and other countries of EC (Ireland, Greece, Spain). In fact, exports to Ireland are the most concentrated amongst all countries: of 50 largest items that were imported in 1985, 46 items belonged to SITC commodity groups 6 to 8. Compared to this, 43 items were concentrated in these sections for imports to Germany, 41 for the Netherlands and 41 for Denmark. Italy, France and the United Kingdom imported much lower shares of these items. The major trading partners seem to be more interested in imports of agricultural products, raw materials and processed food from Yugoslavia.

Table 28:
 FREQUENCY DISTRIBUTION OF EUR(10) AND EC MEMBER STATES
 IMPORTS FROM YUGOSLAVIA IN 1985* BY SITC ITEM

| SITC Section | EUR(10) | BELS.- LUX. | DENMARK | FRANCE | GERMANY, F.R. | GREECE | IRELAND | ITALY | NETHER- LANDS | U.K. | SPAIN |
|---|---------|----------------|---------|--------|------------------|--------|---------|-------|------------------|------|-------|
| 0+1 Food, beverages and tobacco | 8 | 4 | 4 | 3 | 3 | 8 | 2 | 9 | 3 | 5 | 3 |
| 2 Crude materials, inedible, except fuels | 2 | 8 | 2 | 2 | 0 | 5 | 0 | 4 | 2 | 2 | 6 |
| 3 Mineral fuels, lubricants and related materials | 5 | 1 | 0 | 3 | 2 | 3 | 0 | 5 | 2 | 0 | 1 |
| 4 Animal and vegetable oils and fats | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 5 Chemicals | 2 | 1 | 3 | 3 | 1 | 6 | 2 | 6 | 2 | 6 | 4 |
| 6 Manufactured goods classified chiefly by material | 9 | 13 | 18 | 15 | 8 | 21 | 9 | 19 | 8 | 15 | 9 |
| 7 Machinery and transport equipment | 8 | 11 | 10 | 17 | 6 | 7 | 15 | 5 | 5 | 7 | 15 |
| 8 Miscellaneous manufactured articles | 15 | 12 | 13 | 7 | 29 | 0 | 22 | 2 | 28 | 15 | 12 |
| 9 Commodities and transactions not classified according to kind | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 |

*Portugal is excluded because less than 50 items were traded.

Source: Calculated from Tables 2.3.1. and 2.3.2 of the Statistical Annex.

The structure of EC's imports from Yugoslavia in 1985 is presented in Table 29. The previous conclusions become even stronger if value shares are considered. First, there is a strong concentration of imports in SITC commodity sections 6 to 8. Second, concentration is stronger in non-traditional trading partners' imports: in Ireland's imports of 50 largest items, 94.8% are concentrated in groups 6 to 8, compared to only 33% for Italy. Other countries fall between these two extremes: Germany with 87.7%, France with 86.6%, the United Kingdom with 76.6% and the Netherlands with 75.3%.

Table 29:
STRUCTURE OF EUR(10.) AND EC MEMBER STATES' IMPORTS FROM
YUGOSLAVIA IN 1985, BY SITC ITEM*
(Percentage)

| SITC Section | EUR(10) | BELG.- LUX. | DENMARK | FRANCE | GERMANY, F.R. | GREECE | IRELAND | ITALY | NETHER- LANDS | U.K. | SPAIN |
|--|---------|----------------|---------|--------|------------------|--------|---------|-------|------------------|------|-------|
| 0+1 Food, beverages and tobacco | 12.4 | 6.4 | 4.6 | 3.3 | 3.9 | 26.1 | 2.0 | 22.5 | 7.5 | 10.5 | 3.0 |
| 2 Crude materials, inedible, except fuels | 5.3 | 15.7 | 1.4 | 1.6 | 0 | 4.3 | 0 | 14.3 | 2.7 | 3.1 | 12.2 |
| 3 Mineral fuels, lubricants and related materials | 13.9 | 1.6 | 0 | 7.1 | 4.4 | 29.3 | 0 | 22.4 | 13.0 | 0 | 19.9 |
| 4 Animal and vegetable oils and fats | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 5 Chemicals | 2.2 | 0.9 | 12.4 | 1.5 | 0.9 | 5.1 | 3.3 | 7.8 | 1.7 | 9.7 | 5.1 |
| 6 Manufactured goods classified chiefly by material | 15.2 | 36.9 | 41.9 | 23.3 | 11.8 | 19.1 | 25.2 | 23.5 | 16.4 | 25.3 | 26.6 |
| 7 Machinery and transport equipment | 20.4 | 16.7 | 23.3 | 54.4 | 17.5 | 14.1 | 14.2 | 7.6 | 4.3 | 16.5 | 20.1 |
| 8 Miscellaneous manufactured articles | 28.9 | 21.7 | 16.4 | 8.9 | 58.4 | 0 | 55.4 | 1.9 | 54.6 | 34.8 | 13.1 |
| 9 Commodities and transactions not classified according to kind | 1.8 | 0 | 0 | 0 | 3.1 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Share of 50 items in total exports of Yugoslavia to EC countries (%) | 67.9 | 79.4 | 86.9 | 74.3 | 56.8 | 84.2 | 92.1 | 65.6 | 71.5 | 70.7 | 89.5 |

*5-digit codes grouped to 1-digit level.

Imports of EC member countries from Yugoslavia changed considerably from 1980 to 1985 due to a number of factors. During this period Yugoslavia experienced its most severe balance-of-payments crisis. Successive rescheduling of external debt was only partly successful in reducing the current and capital account deficits. Importers' dependence on the amount of foreign currency earned by their own exports and export stimulation therefore concentrated on any available export surplus and even considerable political pressure was used to increase exports. As Table 30 demonstrates, the number of items exported to the EC

area increased by almost 16% in five years. The number of articles exported to the United Kingdom increased by 53% and to France by 31%. This export drive had a negative consequence, however. The unit values obtained by Yugoslav exporters in EC markets fell in all countries and reduced Yugoslav export earnings. The proportion of articles below average import prices (unit values) for Yugoslav exports increased from 57.0% to 71.8% in the United Kingdom, from 75.8% to 83.6% in Italy and from 54.9% to 68.6% in Spain (Table 30).

Table 30:
NUMBER OF ARTICLES* AND RELATIVE IMPORT PRICES** OBTAINED
IN EUR(10) AND EC MEMBER STATES' IMPORTS FROM YUGOSLAVIA
IN 1980 AND 1985

| | EUR(10) | BELG.- LUX. | DENMARK | FRANCE | GERMANY, F.R. | GREECE | IRELAND | ITALY | NETHER- LANDS | U.K. | SPAIN | PORTU- GAL |
|---|---------|----------------|---------|--------|------------------|--------|---------|-------|------------------|------|-------|---------------|
| Number of articles | | | | | | | | | | | | |
| 1980 | 767 | 227 | 157 | 371 | 774 | 196 | 43 | 654 | 312 | 264 | 71 | 33 |
| 1985 | 886 | 270 | 252 | 486 | 895 | 336 | 72 | 847 | 393 | 404 | 137 | 44 |
| Percent of prices below the average price in overall imports of a member state | | | | | | | | | | | | |
| 1980 | 67.5 | 70.0 | 70.7 | 67.7 | 64.5 | 69.9 | 53.5 | 75.8 | 63.1 | 57.0 | 54.9 | 63.6 |
| 1985 | 77.4 | 78.5 | 69.8 | 71.2 | 73.4 | 80.1 | 69.4 | 83.6 | 66.9 | 71.8 | 68.6 | 63.6 |

* 5-digit SITC items.

** Unit values for individual 5-digit SITC items

(total value of imports of an item divided by the volume of these imports, expressed in value per metric unit).

The deterioration of relative import prices was registered - almost without exception - in Yugoslav exports of the largest SITC items to all EC member states' markets. Footwear, as the major article exported to EC markets, worsened its unit values considerably. Compared to 1980, the unit values dropped almost by a half by 1985. A similar, although not so drastic fall, was experienced in the exports of passenger motor cars and motor vehicles for transport of goods and materials, and of other traditional Yugoslav export items (Table 31).

Table 31:
 RELATIVE IMPORT PRICES FOR 5 LARGEST SITC ITEMS
 IN EC MEMBER STATES' IMPORTS FROM YUGOSLAVIA IN 1985
 (Indices, 1980 = 100)

| SITC code and description | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 |
|--|-------|--------|-------|--------|--------|-------|
| BELGIUM-LUXEMBOURG | | | | | | |
| 67169 Other ferro alloys | 100.0 | 82.5 | 81.1 | 61.6 | 86.0 | 76.6 |
| 67271 Iron/steel coils | - | - | - | - | 100.0* | 92.8 |
| 24831 Wood of non-conif. species, | 100.0 | 77.1 | 59.3 | 52.4 | 53.0 | 57.4 |
| 84412 Shirts, men's, of cotton | 100.0 | 77.8 | 67.2 | 98.3 | 93.1 | 123.0 |
| 84313 Coats and jackets of man-made fibres | 100.0 | 125.5 | 140.5 | 138.9 | 93.3 | 74.1 |
| DENMARK | | | | | | |
| 61230 Parts of footwear | - | 100.0* | 92.6 | 97.6 | 100.5 | 93.7 |
| 71621 Electrical motors other than direct current | 100.0 | 83.1 | 81.8 | 86.4 | 85.8 | 98.7 |
| 56219 Mineral or chemical fertilizers, nitrogenous, n.e.s. | - | - | - | 100.0* | 102.0 | 113.9 |
| 65841 Bed linen of cotton | - | 100.0* | 100.3 | 100.4 | 90.0 | 94.3 |
| 85102 Footwear with outer soles of leather | 100.0 | 78.0 | 54.7 | 50.1 | 52.0 | 53.3 |
| FRANCE | | | | | | |
| 78100 Passenger motor cars | 100.0 | 90.4 | 80.7 | 76.8 | 74.1 | 76.7 |
| 68410 Aluminium and aluminium alloys, unwrought | 100.0 | 79.9 | 62.7 | 65.4 | 74.7 | 66.3 |
| 78490 Other parts & accessories of motor vehicles | 100.0 | 89.1 | 91.5 | 82.1 | 82.7 | 93.2 |
| 33430 Gass oils | - | 100.0* | 104.9 | - | - | 95.4 |
| 77310 Insulated, electric wire, cable, etc. | 100.0 | 67.2 | 59.3 | 50.9 | 47.3 | 53.1 |
| GERMANY, F.R. | | | | | | |
| 85102 Footwear with outer soles of leather | 100.0 | 79.9 | 72.5 | 66.7 | 67.5 | 72.0 |
| 78210 Motor vehicles for transport of goods/materials | 100.0 | 52.5 | 80.0 | 79.6 | 72.6 | 70.2 |
| 84631 Panty hose, knitted, of synthetic fibres | 100.0 | 94.7 | 90.0 | 97.7 | 91.1 | 90.6 |
| 78490 Other parts & accessories of motor vehicles | 100.0 | 81.1 | 80.2 | 81.2 | 69.8 | 69.2 |
| 84411 Shirts, mens, of cotton | 100.0 | 79.8 | 80.2 | 79.5 | 77.2 | 79.9 |

Table 31: Continued I:

| SITC code and description | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 |
|---|-------|--------|--------|-------|--------|------|
| GREECE | | | | | | |
| 35100 Electric current** | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| 33541 Petroleum bitumen & other residues of petrol oils | - | - | - | - | 100.0* | 93.5 |
| 01111 Meat of bovine animals with bone in | 100.0 | 84.0 | 73.1 | 64.2 | 56.9 | 50.8 |
| 00119 Bovine species other than pure bred breeding stock | - | 100.0* | 88.2 | 76.7 | 72.7 | 62.9 |
| 78100 Passenger motor cars | 100.0 | 113.2 | 123.7 | 98.7 | 86.9 | 79.3 |
| IRELAND | | | | | | |
| 85102 Footwear with outer soles of leather | 100.0 | 69.8 | 61.4 | 59.7 | 52.3 | 54.5 |
| 62520 Tyres for buses and lorries | 100.0 | 76.4 | 80.3 | 54.5 | 51.1 | 55.2 |
| 82192 Furniture, n.e.s. of wood | 100.0 | - | 60.0 | 30.0 | 24.6 | 27.5 |
| 54133 Tetracyclines, their derivatives | 100.0 | 47.2 | 68.2 | 63.6 | 50.3 | 62.1 |
| 62510 Tyres for motor cars | 100.0 | 80.1 | 84.7 | 84.3 | 55.0 | 65.6 |
| ITALY | | | | | | |
| 33419 Other light petroleum oils | 100.0 | - | 110.1 | 93.4 | 80.5 | 79.4 |
| 24831 Wood of non-conif. species | 100.0 | 84.1 | 74.8 | 67.2 | 67.2 | 67.6 |
| 01111 Meat of bovine animals with bone in | 100.0 | 91.9 | 96.7 | 93.7 | 79.2 | 73.0 |
| 68410 Aluminium and aluminium alloys, unwrought | 100.0 | 79.7 | 61.4 | 78.7 | 98.1 | 71.3 |
| 33430 Gas oils | 100.0 | 95.6 | 104.6 | 88.2 | 85.9 | 87.9 |
| THE NETHERLANDS | | | | | | |
| 33419 Other light petroleum oils | 100.0 | 98.0 | 80.3 | 73.0 | 67.5 | 66.9 |
| 84411 Shirts, men's, of cotton | 100.0 | 76.3 | 75.0 | 84.5 | 77.6 | 80.9 |
| 85102 Footwear with outer soles of leather | 100.0 | 77.9 | 59.2 | 52.7 | 56.8 | 54.4 |
| 68410 Aluminium and aluminium alloys, unwrought | - | - | 100.0* | 115.0 | 117.3 | 99.6 |
| 84293 Outer garments of cotton | 100.0 | 101.4 | 92.1 | 106.2 | 105.8 | 84.5 |
| THE UNITED KINGDOM | | | | | | |
| 78100 Passenger motor cars | 100.0 | 90.6 | 86.0 | 71.9 | 74.0 | 76.6 |
| 82192 Furniture, n.e.s., of wood | 100.0 | 89.2 | 81.7 | 69.5 | 62.6 | 62.9 |
| 82111 Chairs and seats | 100.0 | 87.8 | 80.9 | 68.7 | 56.6 | 55.3 |
| 11212 Wine of fresh grapes | 100.0 | 104.1 | 73.0 | 63.3 | 55.9 | 54.4 |
| 68113 Silver, unwrought | 100.0 | 50.4 | 29.6 | 43.4 | 38.2 | 21.4 |

Table 31: Continued II:

| SITC code and description | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 |
|---|-------|--------|--------|-------|------|--------|
| PORTUGAL | | | | | | |
| 72240 Wheeled tractors | 100.0 | 97.6 | 95.2 | 88.8 | 78.3 | 78.2 |
| 78210 Motor vehicles for transport of goods/materials | - | - | - | - | - | 100.0† |
| 87202 Medical, surgical, veterinary instruments | - | - | 100.0† | 94.7 | 73.3 | 68.0 |
| 71390 Parts of internal combustion piston engines | - | 100.0† | 44.4 | - | 36.1 | 164.8 |
| 54140 Vegetable alkaloids** | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| SPAIN | | | | | | |
| 33419 Other light petroleum oils | - | - | 100.0† | 104.7 | 88.0 | 86.3 |
| 65171 Yarn of continuous viscose rayon | 100.0 | 95.5 | 90.1 | 76.7 | 81.4 | 78.7 |
| 78210 Motor vehicles for transport of goods/materials | - | - | 100.0† | 76.5 | 78.4 | 65.4 |
| 29250 Seeds, fruit & spores | 100.0 | 149.3 | 135.8 | 67.9 | 44.6 | 58.3 |
| 75112 Typewriters, non electric | 100.0 | 83.1 | 82.5 | 67.5 | 54.9 | 53.6 |

Source: Calculated from original sources.

† Index 100 starts in the first year when imports from Yugoslavia actually existed.

** No data available.

Other newly industrialized countries which experienced the same balance-of-payments difficulties seem to have been more successful in their export promotion. The proportion of import unit values below the average obtained by some newly industrialized and East European countries is presented in Table 32. As can be seen, some of the countries (e.g., Brasil, Argentina, South Korea) decreased the proportion of articles with below-average import unit values. Only East European countries increased this proportion - similarly as Yugoslavia.

Table 32:
RELATIVE IMPORT PRICES OBTAINED IN EC MEMBER
STATES' IMPORTS FROM SELECTED COUNTRIES AND
COUNTRY GROUPS IN 1980 AND 1985*

| Exporters | | Importers | | | | |
|---|------|------------------|-------|--------|------|-------------|
| | | GERMANY, F.R. | ITALY | FRANCE | U.K. | NETHERLANDS |
| TURKEY | 1980 | 51.7 | 67.5 | 50.5 | 56.7 | 56.8 |
| | 1985 | 63.4 | 64.5 | 67.0 | 58.4 | 64.5 |
| BRASIL | 1980 | 49.1 | 53.5 | 50.7 | 56.3 | 52.5 |
| | 1985 | 55.1 | 55.8 | 49.8 | 51.5 | 59.6 |
| ARGENTINA | 1980 | 45.7 | 51.4 | 40.5 | 51.3 | 56.2 |
| | 1985 | 46.9 | 54.3 | 50.3 | n.a. | 56.6 |
| SOUTH KOREA | 1980 | 57.9 | 57.5 | 59.0 | 60.5 | 61.7 |
| | 1985 | 46.2 | 54.5 | 52.3 | 54.4 | 55.2 |
| THAILAND + MALAYSIA + SINGAPORE + INDONESIA + HONG KONG | 1980 | 52.0 | 55.9 | 52.7 | 54.1 | 57.2 |
| | 1985 | 45.6 | 49.6 | 48.4 | 48.6 | 52.8 |
| CMEA rest | 1980 | 82.6 | 82.7 | 82.0 | 75.1 | 79.4 |
| | 1985 | 85.1 | 80.5 | 77.0 | 78.5 | 80.9 |
| SOVIET UNION | 1980 | 69.1 | 77.8 | 66.1 | 73.9 | 74.6 |
| | 1985 | 71.3 | 77.9 | 53.4 | 69.4 | 75.8 |

*The percentage of prices below the average price in overall imports of a member state

Concentration of import items by EC countries from Yugoslav exports can be seen from Table 2.3.3. of the Statistical Annex. Footwear, parts of vehicles and motor cars were imported by 9 countries, furniture and chairs by 7 countries; trailers, electrical motors, woven fabrics and sawn wood by 6 countries, etc. The largest import items by countries are presented in Table 33.

Table 33:
 THE EC MEMBER STATES' LARGEST IMPORT ITEMS IN IMPORTS
 FROM YUGOSLAVIA IN 1985

| Importing country | SITC code and description | Value (millions of U.S. dollars) |
|--------------------|--|----------------------------------|
| BELGIUM-LUXEMBOURG | 67169 Other ferro alloys | 6.4 |
| DENMARK | 61230 Parts of footwear | 8.6 |
| FRANCE | 78100 Passenger motor cars | 66.6 |
| GERMANY, F.R. | 85102 Footwear with outer soles of leather | 93.7 |
| GREECE | 35100 Electric current | 9.9 |
| IRELAND | 85102 Footwear with outer soles of leather | 1.7 |
| ITALY | 33419 Other light petrol. oils | 81.6 |
| NETHERLANDS | 33419 Other light petrol. oils | 9.6 |
| U.K. | 78100 Passenger motor cars | 13.6 |
| PORTUGAL | 72240 Wheeled tractors | 0.5 |
| SPAIN | 33419 Other light petrol. oils | 4.2 |

In 1985 only 74 items imported by EC countries from Yugoslavia exceeded 10 million U.S. dollars. Of these, 40 were imported by Germany, 25 by Italy, 6 by France, 2 by the United Kingdom and 1 by Greece. Yugoslav exports to non-traditional EC trading partners were marginal and a considerable number of items valued less than 10 thousand U.S. dollars.

CHAPTER 3. COMPARATIVE ANALYSIS

3.1. General characteristics of the trade flows between Yugoslavia and EC, including EC member states

Trade flows between EC and Yugoslavia are in strong correlation with the development of their economies. In order to elucidate the background, some issues of the long-term and recent economic development (particularly in Yugoslavia) are presented.

3.1.1. Yugoslavia in the world economy

The post-war economic interventionism of Yugoslavia, based on factor price distortions, import substitution, domestic criteria for development, and administrative allocations of capital, was successful in the 50's and 60's, i.e., in the period of quantitatively regulated economic growth. This interventionism involved a strategy of rapid industrialisation, based on cheap capital and mass industrial employment. However, this type of interventionism was not capable of starting and carrying out the qualitative transformation of Yugoslavia's economy (Table 34).

Table 34:
INDICATORS OF YUGOSLAVIA'S ECONOMIC GROWTH, 1956-1984

| Indicators | Average annual growth rate (%) | | | | |
|--|--------------------------------|---------------|---------------|---------------|---------------|
| | 1956- 1984 | 1956- 1964 | 1965- 1972 | 1973- 1979 | 1980- 1984 |
| Gross Domestic Product* (1972 prices) | 5.9 | 8.8 | 6.0 | 6.1 | 0.4 |
| GDP per capita (1972 prices) | 4.9 | 7.7 | 5.0 | 5.1 | -0.3 |
| GDP in industry (1972 prices) | 7.4 | 12.2 | 6.6 | 7.5 | 2.1 |
| GDP in agriculture (1972 prices) | 2.5 | 3.6 | 2.0 | 2.2 | 2.9 |
| Employment | 3.5 | 6.4 | 2.2 | 4.1 | 3.1 |
| Employment in industry | 3.8 | 6.2 | 2.2 | 4.1 | 3.1 |
| Labour productivity in public sector | 3.2 | 4.8 | 4.3 | 2.7 | -2.0 |
| Real personal incomes | 3.6 | 6.3 | 6.1 | 2.7 | -2.0 |
| Exports of goods | 14.0 | 12.8 | 10.1 | 14.0 | 2.2 |
| Imports of goods | 14.2 | 11.1 | 15.1 | 16.2 | -6.9 |

* According to Yugoslav methodology, Gross Domestic Product (GDP) is created only in material production and does not include some services (health, education, administration, part of financial and business services) which are included in GDP in OECD countries.

Source: Statisticki godisnjak Jugoslavije (= Statistical Yearbook of Yugoslavia), the corresponding years.

In the 1945-1965 period, Yugoslavia developed elementary industrial capacities, technical knowledge, research infrastructure and management competence. At the same time, from a backward agricultural country, Yugoslavia became a moderately developed industrial country and increased its participation in international production and trade, but did not succeed to restructure its economy:

- Not in the 60's, when ideal conditions prevailed: domestic (high economic growth, low rate of unemployment, export opportunities) and international (low prices of energy, raw materials and capital, high import demand, particularly from EC).
- Nor in the 70's, when the high costs of energy, technology, labour and capital made structural and qualitative transformation inevitable. In this period, many similar or even less developed economies successfully initiated structural and qualitative transformation of their economies through long-term policies of real prices of factors of production, through a relative opening of their economies and through export promotion (particularly the Pacific economies).
- Nor in the first half of the 80's, when economies oriented toward import substitution began to lose their competitiveness on world markets, mainly because of the inefficient use of factors of production and increased technological obsolescence.

Several consequences followed:

- Structural weakness

Investment criteria based on inadequate assessment of factors of production, especially capital (domestic and foreign), and energy, led to the development of production capacities which are now unable to meet real costs of production, to bring about technological revitalisation, to boost exports and to secure further growth. At the same time, only a small part of the economy was involved in efficient co-operation with foreign enterprises in the area of technology, production, finance, market, etc.

- Technology lag

This lag is particularly serious in the case of the introduction of technologies, likely to contribute to the growth of productivity. It is reflected not only in the field of computers and other electronic equipment in industry and research institutes, but also in the inefficient use of existing modern equipment, caused by lack and insufficient motivation of knowledge (Chart 12).

- Loss of competitiveness

Structural weaknesses, as well as low motivation of management, have resulted in extremely high production costs for the greater part of Yugoslav exports. Yugoslavia lags behind the successful world exporters in technological standards, quality, design, marketing, etc. In Yugoslavia's exports to OECD markets, the share of high standard goods with an above-average unit value decreased from about 20% to about 10% during the period of 1979-1984, while the share of goods in the under-average price range increased from about 60% to 70%. During the same period, South Korea, for example, increased its share of high standard goods, exported to OECD markets, from 20% to about 30%.

- Inefficient use of knowledge and human capital

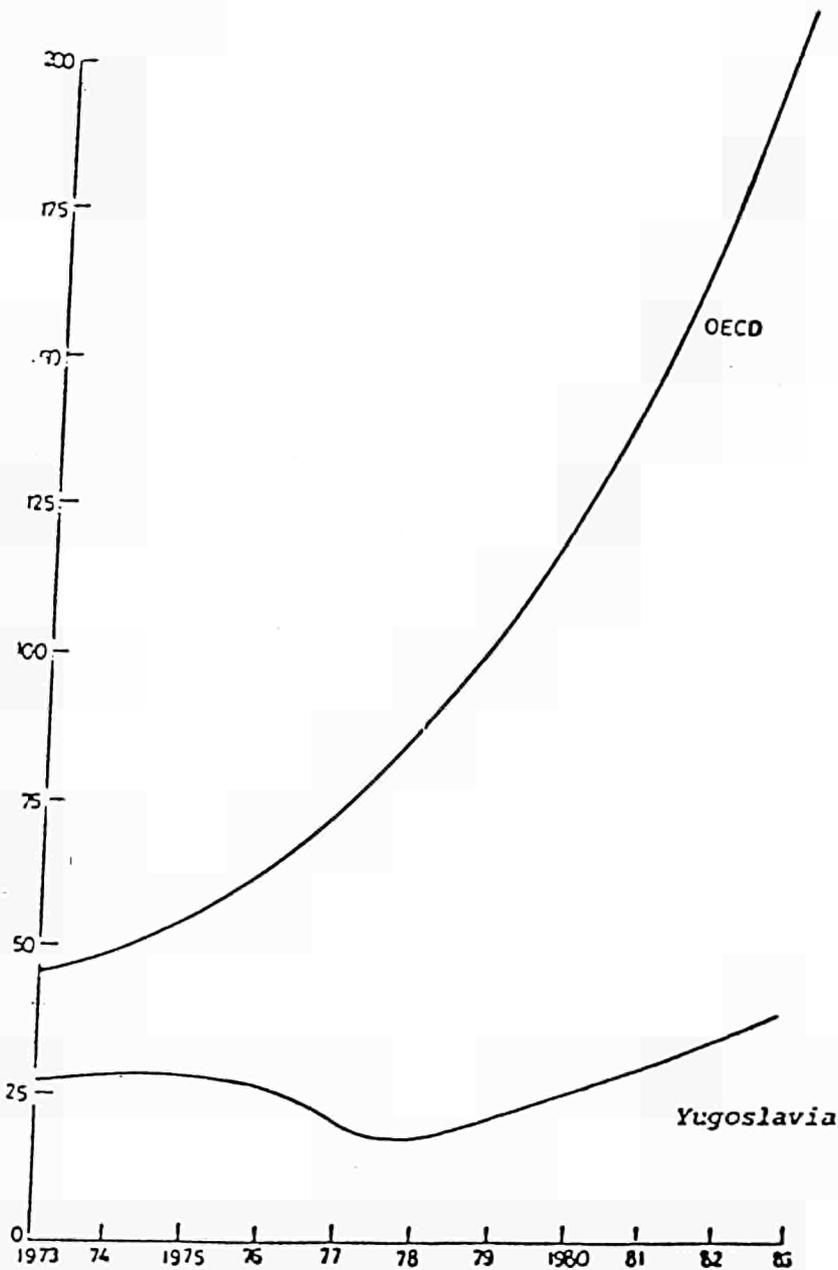
As a consequence of the lack of competition (market pull), the Yugoslav economy did not take advantage of its existing research and development capacities and scientific institutions, which were already adequately equipped and staffed in the 50's and 60's. Research, development and innovation were not generally a decisive factor in the survival and growth of enterprises. More than 80% of R&D personnel remained at the universities and institutes, i.e., outside the economy. With some exceptions, this did not lead to long-term co-operation between science and economy. The relatively high investment in R&D activities (about 1% of GDP) was seen as more of an added cost than a necessary investment to increase productivity and competitiveness. Nevertheless, there are enterprises and exporters who keep abreast in technology and innovation with the developed world and who, in addition to their own R&D capacities, co-operate successfully with other domestic and foreign partners on a permanent basis. These arrangements were established on the premise of a long-term involvement in exports, especially exports to the most demanding world markets.

- Failed structural and qualitative transformation

The qualitative and structural development transformation of an economy is a process of an institutional evolution for the transition from the existing state into that stage of economy in which the strategy of revitalization of technology, production and services, as well as of management, based on knowledge and information technologies, decisively increases efficiency, competitiveness, exports, growth and development. This process is carried out through the corresponding evolution of the economic system and economic policy by marking the productivity and efficiency the basic premises of the enterprise, of the whole economy and society in order to secure their survival and successful development. In such conditions, the enterprises, the economy, and society are motivated and compelled to progressively invest in knowledge, technologic development, and innovation and to make a maximum use of knowledge in order to decrease the costs and improve the quality and characteristics of the products and services, which would in turn improve productivity and efficiency.

Chart 12:

Indicative number of computers for general purposes per 1 billion US \$ of GDP for the OECD countries and Yugoslavia, 1973-1983



Source: P. Stanovnik et al., Vloga informacijske tehnologije v ekonomskem razvoju Slovenije - Jugoslavije (The role of information technology in the development of Slovenia - Yugoslavia), The Institute for Economic Research, Ljubljana, 1985

Chart 13 implies that Japan had been preparing for the process of the qualitative and development transformation since the end of the 50's and during the 60's. Italy had done the same primarily in the 60's, and South Korea particularly in the 70's. The process of qualitative transformation of these countries was implemented 10 to 15 years later.

How long can Yugoslavia struggle along, without irreparable damage in terms of its economic and social development, without the decisive qualitative turning point which is, first of all, indicated by the economic and political attitude toward knowledge, innovation, and technologic advancements. Due to the ever more rapid technologic development, this period can not last for much longer. Those economies which, today, do not take decisive action in one year, are lagging behind much more than if they had "overslept" technologic progress for five years in the 60's.

3.1.2. Development Scenarios

In the following medium-term period, Yugoslavia needs the qualitative and structural transformation of its economy, a high rate of economic growth, as well as permanent and progressive development, in order to remain in contact with the advanced economies. This is evidenced by both scenarios (Chart 13), worked out on the basis of the two different methodologies.⁸

For the purposes of the explanation of the qualitative transformation scenario which is the only one acceptable and initiates the alternative of fundamental transformation of Yugoslavia's current economic system and economic policy, the official data on the projected development of world economy were examined. Most of the scenarios (UN, IIASA, a project on long-term development of planned and market economies, OECD, etc.) tend to predict that the average growth rate of world economy will be about 3% annually, being somewhat lower in highly developed parts of the world. In socialist countries, it is expected to reach about 4%. The growth rate of the international trade is expected to be by about 2% higher than the economic growth rate. Following these data, Yugoslavia requires an economic growth rate of at least 5% as well as a much higher export growth rate in order to solve its own problems.

8/ B. Hawrylyshyn, Country Assessment, IMI, Geneva, 1985; J.B. Donges, H.H. Glismann, Industrial Adjustment in Western Europe, Institut fuer Weltwirtschaft, Kiel, 1987.

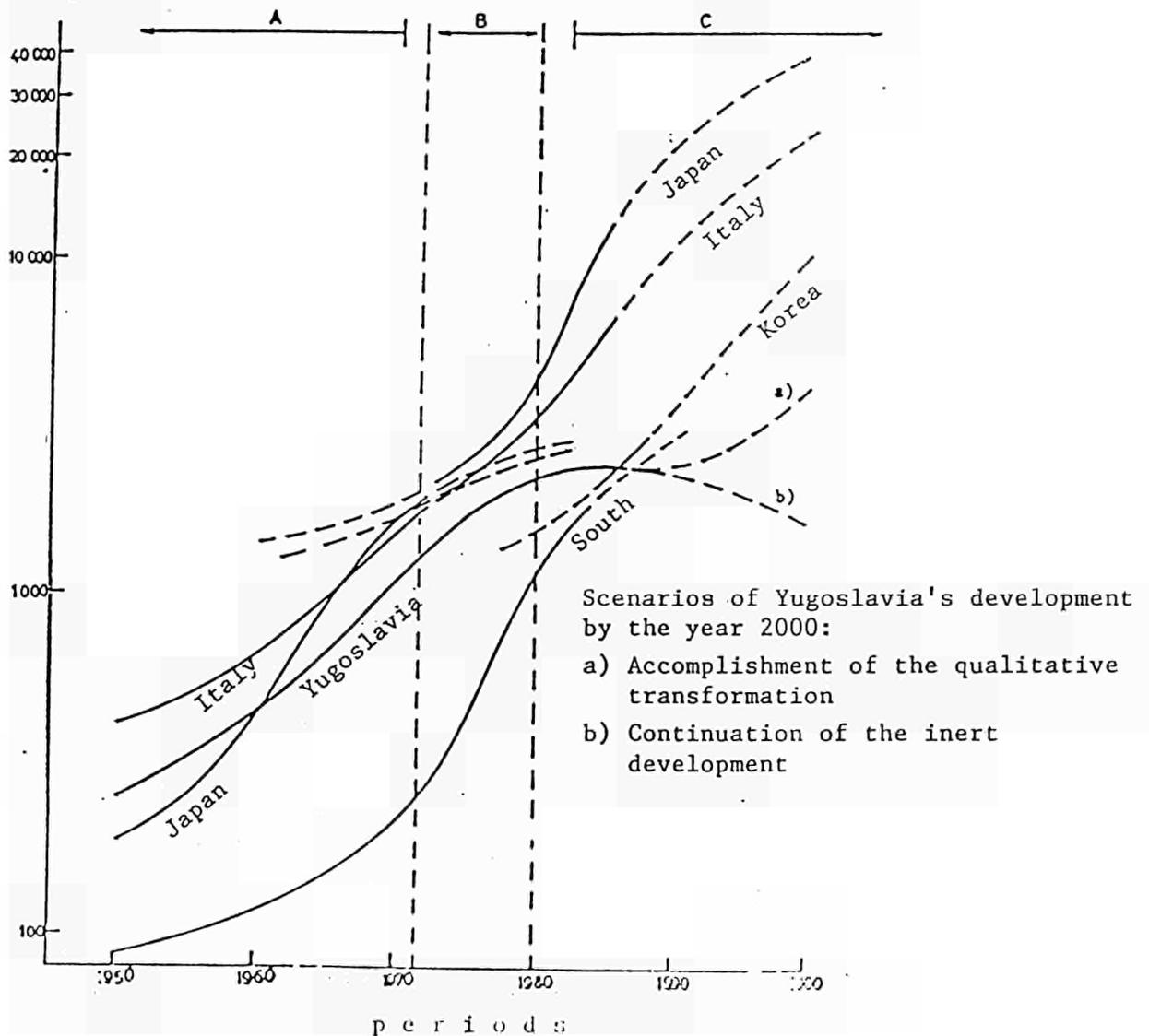
Chart 13:

QUALITATIVE AND STRUCTURAL TRANSFORMATION OF THE ECONOMIES OF ITALY, JAPAN, SOUTH KOREA AND YUGOSLAVIA

Legend:

- A The period of a decisive influence of labour-, raw-materials-, and capital-intensive technologies on competitiveness, growth and development of the economies
- B The transitional period of intensive structural and qualitative transformation of the economies, which was stimulated by increased prices of energy, capital and labour
- C The period of a decisive influence of information technologies on competitiveness, growth and development of economies (knowledge having become the main factor of production)

GDP p.c. in U.S. dollars, current prices



Source: Sočan, 1987

On the basis of the long-term development trends shown in Chart 13 and the proposed scenario for economic development of Yugoslavia (and a number of other countries), the following can be concluded:

In terms of GDP per capita, Yugoslavia has been maintaining a ratio of about 1 : 2 with Italy (which - as Yugoslavia - has its "South" and "North") and 1 : 2.5 with Austria. This trend ended at the beginning of the 80's. In the first half of the 80's the Yugoslavia - Italy ratio changed to the detriment of Yugoslavia to about 1 : 3 and the Yugoslavia - Austria ratio changed to about 1 : 4. In the case of the qualitative transformation scenario and accelerated technological development (Scenario a, Chart 13), Yugoslavia has the outlook of maintaining, at least till the year 2000, or even improving somewhat this ratio, thus retaining contacts with neighbouring and other highly developed economies. In case of the prolonged inert development (Scenario b, Chart 13) the Yugoslavia - Italy ratio might fall to 1 : 6-8 and the Yugoslavia - Austria ratio to about 1 : 6-10. Consequently, in this case, Yugoslavia is endangered to lose contacts in terms of partnership and civilization, with these and similarly developed economies. In this case, Yugoslavia's relevance as a partner of socialist economies and developing countries would suffer similarly.

3.1.3. Trade flow characteristics

The thesis, that Yugoslavia for the purpose of its further efficient development, undoubtedly needs permanent and sufficient imports of technology and know-how, sophisticated investment and intermediate goods as well as additional capital from EC, and an expansion of qualitatively upgrading exports of goods and services to EC, has not been confirmed during the 80's, according to previous analyses. On the one hand, Yugoslavia, experiencing huge balance-of-payments difficulties, exerted serious restrictions on imports from EC, while on the other hand, although improving the value, market share, and structure of its exports to EC market, it failed to improve the quality and performances of its goods and services. Both issues endanger the future long-term development of economic partnership between EC and Yugoslavia. This is the reason for an additional elucidation of these issues.

At first, the period of 1975-1985 consists of two different subperiods, regarding development and trade characteristics of Yugoslavia and also of the EC. During the second half of the 70's, the excessive import-substitution development policy culminated by building a selfsustained economic structure on the national as well as on regional (republics and provinces) levels in Yugoslavia. As a consequence, the country continued to lose its export position in the EC and other hard currency markets. On the opposite, the first half of the 80's was the period of regaining its export position in the EC market, although Yugoslavia did not succeed in achieving its market share from the

early 70's. On the other hand, during the second half of the 70's, EC economies rather successfully absorbed the factor price changes by structural improvement of their economies. This was a solid base for their intense qualitative transformation into the information based economies during the 80's. As a consequence, compatibility between the economies of EC and Yugoslavia in the area of technological development, innovation, production, international trade, consumption structure, information flows, etc., worsened considerably during the last decade. E.g., during the 80's, Yugoslavia frequently increased its market shares with the products, of which overall imports in EC economies were falling.

In the first half of the 80's, Yugoslavia was among the countries with the highest (about 20% annually) increase of the number of items exported to EC economies. Comparing this tendency with other countries or regions we get the following picture:

- EFTA countries increased the number of export items to EC, too, because of the reduction of tariffs between the two regions as well as because of growing product specialization among European economies.
- Distant, non-European OECD countries mostly decreased their number of export items, owing to growing competition in Europe.
- Developing countries, experiencing high economic growth (Pacific countries, Turkey, Brasil, China, etc.), also increased the number of their export items, mostly due to the expansion of their production structure.
- On the contrary, the majority of developing countries, experiencing economic lethargy during this period, did not increase the number of export items - probably because of their reduced competitiveness.

A conclusion can be drawn that in the first half of the 80's Yugoslavia increased the number of its export items to EC economies mostly due to a rather flexible treatment of sensitive products in imports from Yugoslavia (except in the agriculture) on the basis of the Cooperation Agreement, as well as the Yugoslav importers' urgent need and dependence on hard currency which had to be previously earned by their own exports. However, these conditions added to price competitiveness of the enlarged number of Yugoslav export items, but they did not motivate the improvement of their performances.

The above stated general characteristics of the trade flows between Yugoslavia and EC, during the 80's, are confirmed also in Tables 1.3.2.B and 2.3.2.B of the Statistical Annex, presenting the largest 50 import items (by value) on both sides. Yugoslavia's import restrictions were concentrated first of all in the field of investment goods, and affected rather equally all EC countries. The only exception was Italy, because its exports to Yugoslavia were concentrated on intermediate goods. On the

other hand, the largest 50 Yugoslav export items experienced similar growth in value in all economies, except in the markets of the Netherlands and Ireland. Nevertheless, by the mid-80's Yugoslavia still did not reach the market share in the EC market, that it already had towards the end of the 60's. These tendencies show that serious mistakes were done by Yugoslavia during the 70's also in the economic relations with EC economies, by neglecting these strategically very important markets for the prospective exports and development of Yugoslavia. In this respect; Yugoslavia should as soon as possible reconsider its present trade and development policy with regard to some decisive import items from EC. In addition, the improvement in value, market share, and structure of exports, experienced by Yugoslavia in EC markets during the first half of the 80's, should be enriched by the constant qualitative and technological upgrading of the Yugoslav export supply in the future.

3.2. Analysis of export-import ratios and trade balances by product group

Chapters 1 and 2 established that trade between EC and Yugoslavia is characterized by continuous imbalance in favour of EC. The statistics on trade surplus of EC or Yugoslavia's trade deficit in Table 23 differ considerably, but the data of both sides agree that EC surplus grew until 1979 passing the 3 billion U.S. dollar mark followed by a gradual downturn and amounted, according to EC statistics, to mere 813 million U.S. dollars. The year before, it bottomed out at only 541 million U.S. dollars. According to Yugoslav statistics, Yugoslav deficit in trade with EC in those two years amounted to about 1 billion U.S. dollars.

Over half of the Yugoslav deficit in trade with EC stemmed from trade in the SITC commodity group machinery and transport equipment as indicated by Table 35.

Table 35:
YUGOSLAVIA'S TRADE BALANCE IN TRADE WITH EUR(10), 1975 AND 1985,
BY SITC COMMODITY GROUP (millions of U. S. dollars)

| SITC Group | Imports | | Exports | | Trade balance | |
|-----------------------------------|---------|--------|---------|-------|---------------|--------|
| | 1975 | 1985 | 1975 | 1985 | 1975 | 1985 |
| Food, beverages, and tobacco | 66.6 | 110.9 | 227.6 | 353.1 | 161.0 | 242.2 |
| Raw materials | 205.4 | 304.0 | 199.5 | 419.6 | - 5.9 | 115.6 |
| Energy | 46.3 | 137.5 | 13.6 | 143.0 | - 32.7 | - 5.5 |
| Chemicals | 498.4 | 824.7 | 67.4 | 254.5 | -431.0 | -570.0 |
| Machinery and transport equipment | 1531.1 | 1467.7 | 194.4 | 526.2 | -1336.7 | -941.5 |
| Manufactured goods | 889.9 | 848.5 | 268.2 | 910.6 | -621.7 | 62.1 |

Source: Table 1.2.1.A.1 of the Statistical Annex.

A very high deficit occurred also in the trade of chemicals, whereas the trade of manufactured goods and semi-products experienced a turnaround in favour of Yugoslavia. In 1975, this group accounted for a fourth of Yugoslavia's deficit, whereas in 1985, Yugoslavia even had a small surplus. This turnaround occurred due to higher price competitiveness of labour-intensive industries, whose products have a large share, particularly in the SITC group manufactured goods. Table 36 indicates that Yugoslavia had, in the trade of labour-intensive industry products, a deficit of over 200 million U.S. dollars, and in 1985 an almost the same amount of surplus. According to expectations, the largest share of Yugoslavia's deficit originates in the trade of products of human capital-intensive industries, amounting to about 2/3 in 1979 and 3/4 in 1985 of the total deficit.

Table 36:
YUGOSLAVIA'S TRADE BALANCE AND EXPORT-IMPORT RATIO IN
TRADE WITH EUR(10), 1975 AND 1985, BY FACTOR INTENSIVE-
-PRODUCT GROUP*

| Factor-intensive-product group | Imports (millions of U.S. dollars) | | Exports (millions of U.S. dollars) | | Trade balance (millions of U.S. dollars) | | Export-import ratio (%) | |
|---------------------------------------|--|--------|--|-------|--|---------|----------------------------|-------|
| | 1975 | 1985 | 1975 | 1985 | 1975 | 1985 | 1975 | 1985 |
| Agriculture and food industries | 102.0 | 138.4 | 228.9 | 360.2 | 126.9 | 221.8 | 224.3 | 260.1 |
| Raw materials | 52.2 | 123.1 | 112.2 | 151.9 | 60.0 | 28.8 | 215.1 | 123.3 |
| Raw-materials-intensive industries | 866.7 | 1138.4 | 221.2 | 772.0 | -645.5 | -366.4 | 25.5 | 67.8 |
| Labour-intensive- industries | 385.7 | 340.3 | 171.5 | 545.7 | -214.2 | 205.4 | 44.0 | 160.3 |
| Human-capital-intensive industries | 1794.7 | 1815.5 | 223.2 | 634.1 | -1561.5 | -1191.4 | 12.5 | 34.9 |
| Capital-intensive industries | 1185.1 | 1542.2 | 261.1 | 900.5 | -924.0 | -641.7 | 22.0 | 58.3 |

* For factor-intensive-product group "Energy" see Tables 7 and 35.

Source: Table 1.2.1.A.2 of the Statistical Annex.

The survey of export-import ratios shows that Yugoslavia achieved a substantial improvement in its trade with EC in the 1975-85 period. While in 1975, the export-import ratio amounted to more than 100% only in the SITC group food, beverages and tobacco or in agriculture and food industries, and raw materials among factor-intensive-product groups, it was higher than 100% in 1985 in all SITC commodity groups with the exception of chemicals and machinery and transport equipment (Table 7, Chapter 1). In terms of factor intensity - as it was already mentioned - it was higher than 100% also in labour-intensive industries. In addition to this, the import cover ratio increased in all the other industries, thus also in those where exports did not exceed imports. The export-import ratios were, however, rather low and in 1985, they amounted to less than 40% in SITC groups chemicals and machinery and transport equipment, i.e., in the human-capital-intensive product group. Table 36 offers another trend in favour of Yugoslavia. In 1975 and 1985, the import cover ratio in raw materials was higher than 100%, and lower in raw-materials-intensive industries, although the difference substantially decreased. This means that in 1975, Yugoslavia exported to EC a great deal of raw materials, and from there imported processed products. In 1985, Yugoslavia processed more raw materials at home - relatively speaking - which is reflected in the record increase of exports of raw-materials-intensive industries.

If Yugoslavia's import cover ratio of SITC groups in trade with EUR(10) is compared with the same indicators for trade with some other groups of countries, it is evident that Yugoslavia, in its trade with EUR(10), has a better export-import ratio than in its trade with the OECD group. In trade with developed West European countries, on the one hand, and developing countries and East European countries on the other hand, a roughly inversed picture is obtained in terms of product groups: Yugoslavia's import cover ratio is greater than 100% in technologically less demanding product groups food, beverages and tobacco, raw materials and energy in trade with West European countries, and in technologically demanding product groups chemicals, machinery and transport equipment, and manufactured goods in trade with developing countries (Class 2) and East European countries (CMEA).

Table 37:
YUGOSLAVIA'S EXPORT-IMPORT RATIO IN TRADE WITH COUNTRY GROUPS,
1975 AND 1985, BY SITC COMMODITY GROUP (Percentage)

| SITC Group | EUR(10) | | OECD | | EFTA | | CLASS 2 | | CMEA | |
|-----------------------------------|---------|------|------|------|------|------|---------|------|------|------|
| | 1975 | 1985 | 1975 | 1985 | 1975 | 1985 | 1975 | 1985 | 1975 | 1985 |
| Food, beverages, and tobacco | 342 | 318 | 286 | 339 | 345 | 988 | 13 | 79 | 178 | 470 |
| Raw materials | 97 | 138 | 70 | 75 | 28 | 85 | 20 | 24 | 83 | 45 |
| Energy | 29 | 104 | 41 | 84 | 256 | 258 | 0.4 | 0.1 | 1 | 9 |
| Chemicals | 14 | 31 | 12 | 31 | 5 | 32 | 349 | 868 | 158 | 101 |
| Machinery and transport equipment | 13 | 36 | 11 | 31 | 10 | 18 | 1236 | 5867 | 116 | 291 |
| Manufactured goods | 30 | 107 | 37 | 122 | 37 | 84 | 396 | 969 | 144 | 250 |

Source: Table 1.2.1.A.1 of the Statistical Annex.

Only the SITC group food, beverages and tobacco deviates from this inverted image in trade with the CMEA group, in which Yugoslav exports are greater than imports. The SITC group manufactured goods in trade with EUR(10) also partly deviates. In 1985 exports exceeded imports.

A similar picture is obtained, of course, also in the division according to factor intensity. Yugoslavia's import cover ratio is, in trade with developing countries (Class 2) and the CMEA group, greater than 100% in labour- and human-capital-intensive industries, and in trade with CMEA it is also greater than 100% in agriculture and food industries. In trade with West European countries, however, it is greater than 100% in agriculture and food industries, and raw materials, and in 1985, also in labour-intensive industries. If the OECD group is considered as a whole, it becomes evident that in this period a significant positive change occurred between the two groups - raw materials and labour-intensive industries. In the trade of raw materials with OECD countries, Yugoslavia made the transition from a surplus to a deficit, and in the trade of products of labour-intensive industries it experienced a turnaround from a deficit to a surplus (Table 38).

Table 38:
YUGOSLAVIA'S EXPORT-IMPORT RATIO IN TRADE WITH COUNTRY GROUPS,
1975 AND 1985, BY FACTOR-INTENSIVE-PRODUCT GROUP*
(Percentage)

| Factor-intensive-product group | EUR(10) | | OECD | | EFTA | | CLASS 2 | | CMEA | |
|---------------------------------------|---------|------|------|------|------|------|---------|------|------|------|
| | 1975 | 1985 | 1975 | 1985 | 1975 | 1985 | 1975 | 1985 | 1975 | 1985 |
| Agriculture and food industries | 224 | 260 | 164 | 275 | 233 | 724 | 12 | 67 | 169 | 316 |
| Raw materials | 215 | 123 | 121 | 70 | 58 | 276 | 45 | 50 | 47 | 25 |
| Raw-materials-intensive industries | 26 | 68 | 29 | 59 | 14 | 45 | 40 | 92 | 86 | 64 |
| Labour-intensive- industries | 44 | 160 | 60 | 206 | 74 | 172 | 382 | 633 | 428 | 635 |
| Human-capital-intensive industries | 13 | 35 | 11 | 31 | 9 | 21 | 1328 | 7543 | 128 | 280 |
| Capital-intensive industries | 22 | 58 | 24 | 54 | 14 | 40 | 261 | 398 | 103 | 137 |

* For factor-intensive-product group "energy" see Table 37.

3.3. The unit value analysis

3.3.1. Yugoslavia versus other exporting countries and country groups in the EUR(10) and member states' markets

In order to be competitive in the markets of highly developed and open economies like the EC ones, the suppliers of goods and services have to manage the whole range of qualitative levers in the "value added chain" to constantly reduce costs and improve the quality and performance of goods and services. Large series alone and above-average market shares, although they are still decisively defining profitability in the developed market economies, are losing their strength in setting criteria for competitiveness in the process of transformation from "economies of scale" to "economies of scope". On this basis we presume that the unit value criteria comprise innovation and other qualitative factors, which in the present circumstances decisively affect competitiveness in the developed, market oriented economies, and progressively in all the other economies. On the basis of this presumption, the unit value includes structural characteristics of goods and services (level of processing, skill intensity) as well as quality, innovation, and other performance characteristics.

In this research, the unit value is calculated on the basis of the SITC, Revision 2, for EC's imports, and the SITC, Revision 2, for Yugoslavia's imports, for the 1980-1985 period.

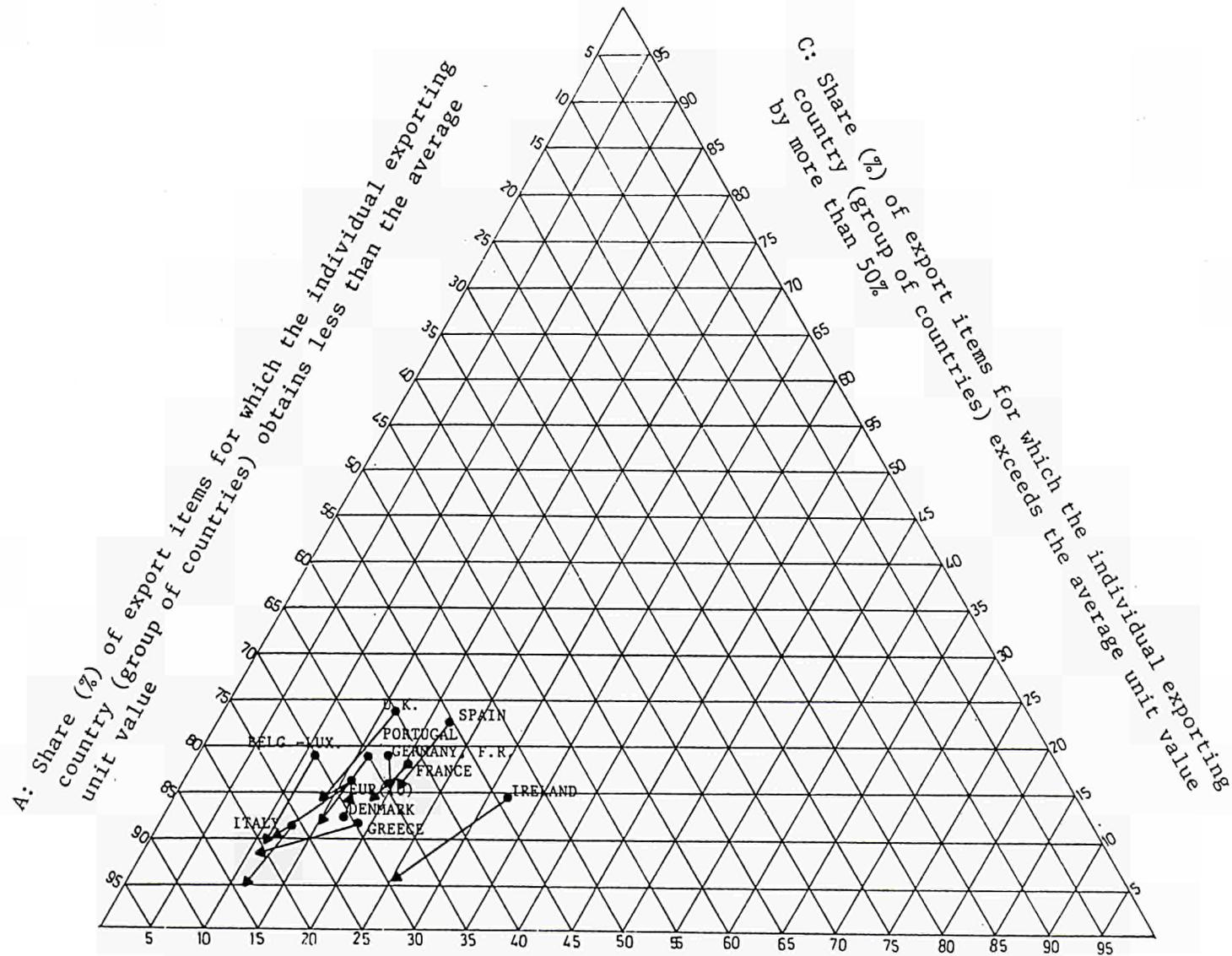
In this respect, the position of Yugoslav export items in the EUR(10) and member states' markets was analysed, in relation to the other competitors, as well as the position of the EC member countries in relation to the other competitors in the Yugoslav market.

In Chart 14, the changes of unit values of Yugoslav export items in the markets of EUR(10) and member states are presented.* Main characteristics of the unit value analysis are the following: The majority of Yugoslavia's export items became more and more located in the below-average unit value classes (in EUR(10) 68% in 1980 and 78% in 1985). Accordingly, the share of items with a highly above-average unit value (above 150% of the average for EUR(10) imports) nearly halved during this period (from 17% to 10%).

* The number of items which were actually exported and for which unit values were calculated differs according to the intensity of Yugoslavia's exports to individual countries:

- around or below 100 items (in exports to Ireland, Portugal, Spain),
- between 200 and 300 items (in exports to Belgium and Luxembourg, Denmark, the Netherlands),
- between 400 and 500 items (in exports to the United Kingdom and France) and
- over 700 items (in exports to Italy and Germany, F.R.).

Chart 14: CHANGES IN THE COMPETITIVE POSITION OF YUGOSLAVIA IN THE EC COUNTRIES' MARKETS FROM 1980 TO 1985



B: Share (%) of export items for which the individual exporting country (group of countries) exceeds the average unit value by 50% or less

• = 1980

▶ = 1985

The unit value analysis very clearly indicates that Yugoslavia's recently increased market shares in EC were achieved, first of all, through price competitiveness and not through the improvement of quality, technical and technological standards, and performances of goods and services. Yugoslavia can not follow this tendency of "selling out" the country in the long run for many reasons. First, competition is progressively based on qualitative standards. Second, following such a tendency, Yugoslavia is going to lose market position in the most dynamic segments of EC imports. And finally, the unit value analysis gives additional arguments for the fundamental reconsidering of the up-to-the-present Yugoslav development policy, as well as general economic and trade policies.

In Chart 15, the unit value levels of Yugoslavia registered in EUR(10) are compared with the unit value levels and their tendencies of the rest of OECD member countries. A general feature of this comparison is a much higher share of items with an above-average and highly-above-average unit value achieved by the OECD countries than by Yugoslavia.

Yugoslavia's situation is not much better even in comparison with some countries and regions of the rest of the world (Chart 16). Regarding the level and the tendency of the unfavourable unit value situation in the EUR(10) market, Yugoslavia's position can be compared only with the one of the Soviet Union and the other CMEA countries.

3.3.2. EUR(10) and EC member states versus other exporting countries and country groups in the Yugoslav market

From the unit value analysis of the EC member states exports, (Chart 17), the exports of the rest of OECD countries (Chart 18), as well as of the rest of the world (Chart 19) to the Yugoslav market, we can draw the following main conclusions:

First, the share of items with an above-average and highly-above-average unit value is obviously higher for highly developed economies' exports (An extremely high position of Ireland in Chart 17 and a rather low position of South Korea in Chart 19 might originate in a very small number of items exported to the Yugoslav market).

Second, highly developed European economies (EC member states and others) show a tendency of lowering the unit values in the Yugoslav market in the first half of the 80's. This tendency can be attributed to stronger U.S. dollar as well as to smaller possibilities (restrictions) for the imports of investment goods in the Yugoslav market.

Chart 15: CHANGES IN THE COMPETITIVE POSITION OF YUGOSLAVIA IN THE EC MARKET COMPARED WITH THE CHANGE IN THE COMPETITIVE POSITIONS OF THE NON-EC OECD COUNTRIES FROM 1980 TO 1985

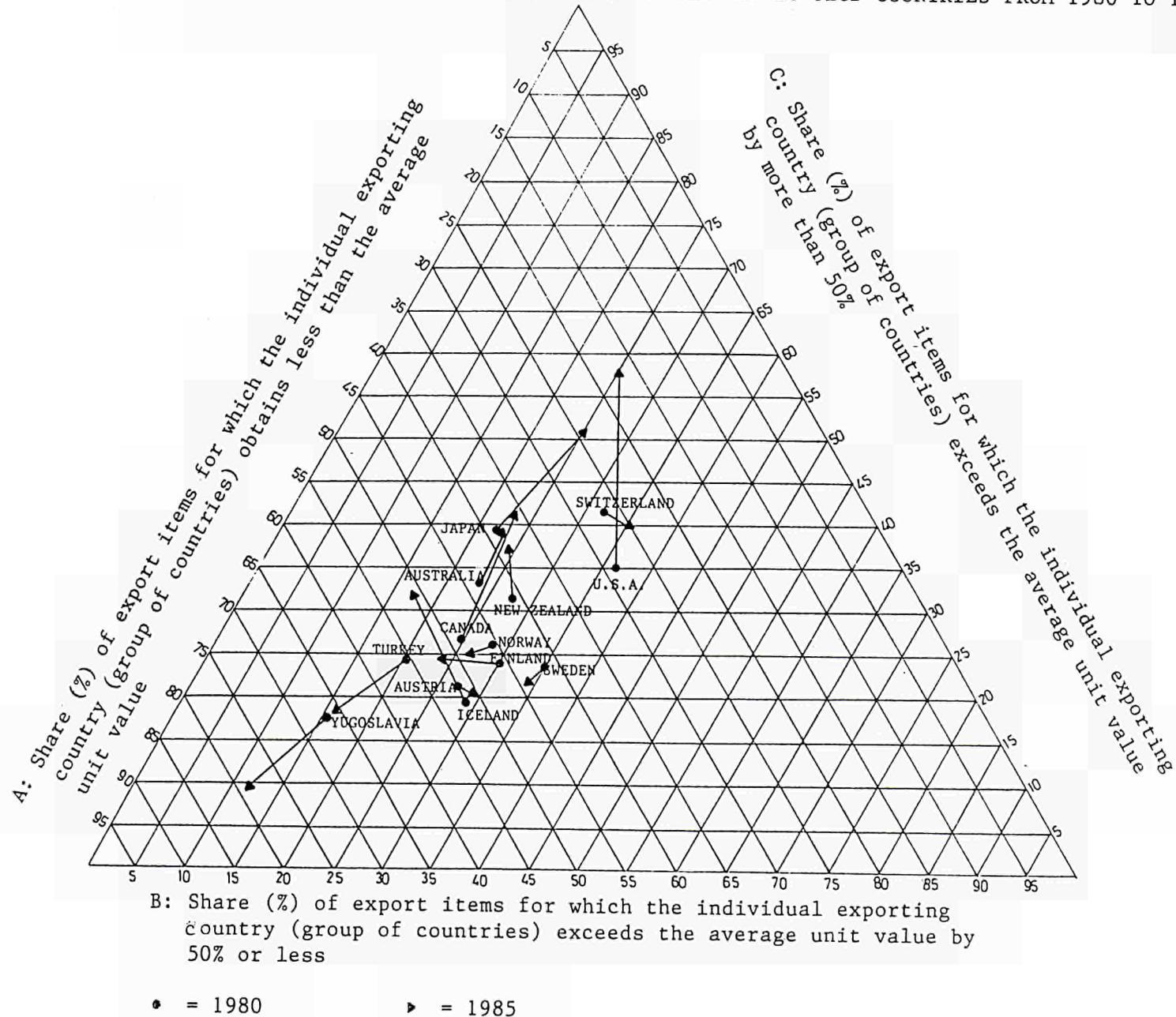


Chart 16: CHANGES IN THE COMPETITIVE POSITION OF YUGOSLAVIA IN THE EC MARKET COMPARED WITH THE CHANGE OF THE COMPETITIVE POSITIONS OF THE NON - OECD COUNTRIES FROM 1980 TO 1985

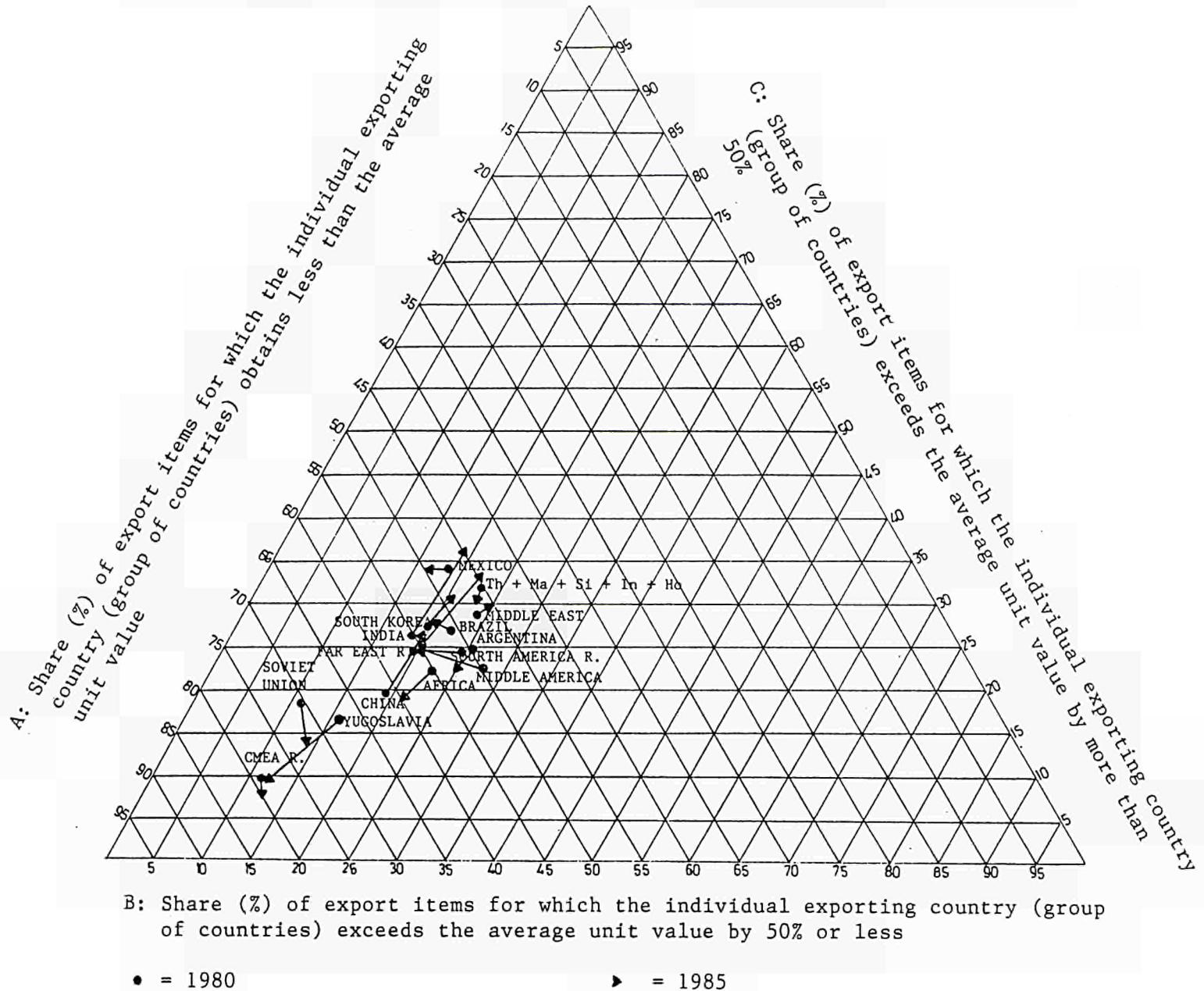


Chart 17 : CHANGES IN THE COMPETITIVE POSITIONS OF THE EC COUNTRIES IN THE YUGOSLAV MARKET FROM 1980 TO 1985

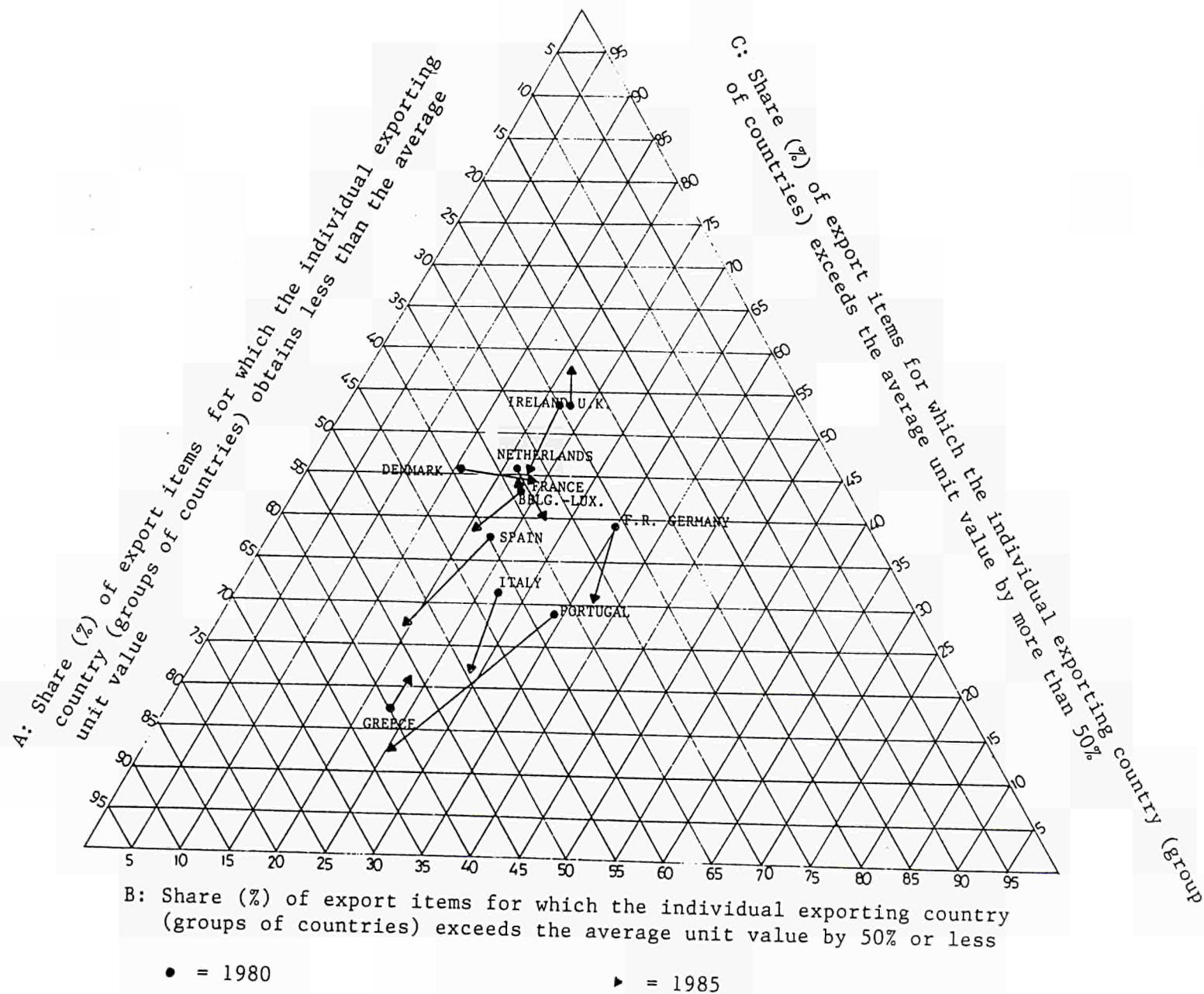


Chart 18 : CHANGES IN THE COMPETITIVE POSITIONS OF THE NON - EC OECD COUNTRIES IN THE YUGOSLAV MARKET FROM 1980 TO 1985

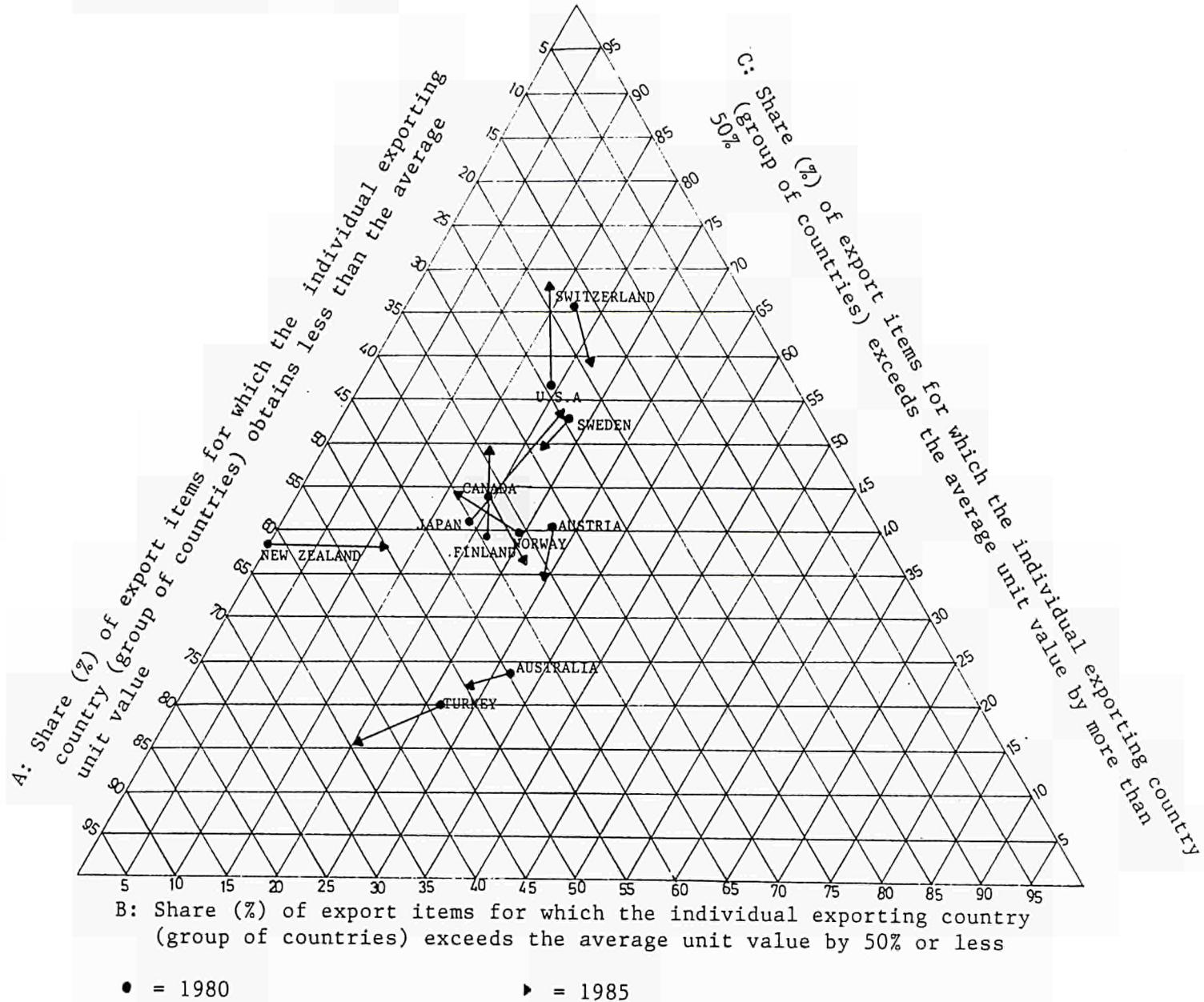
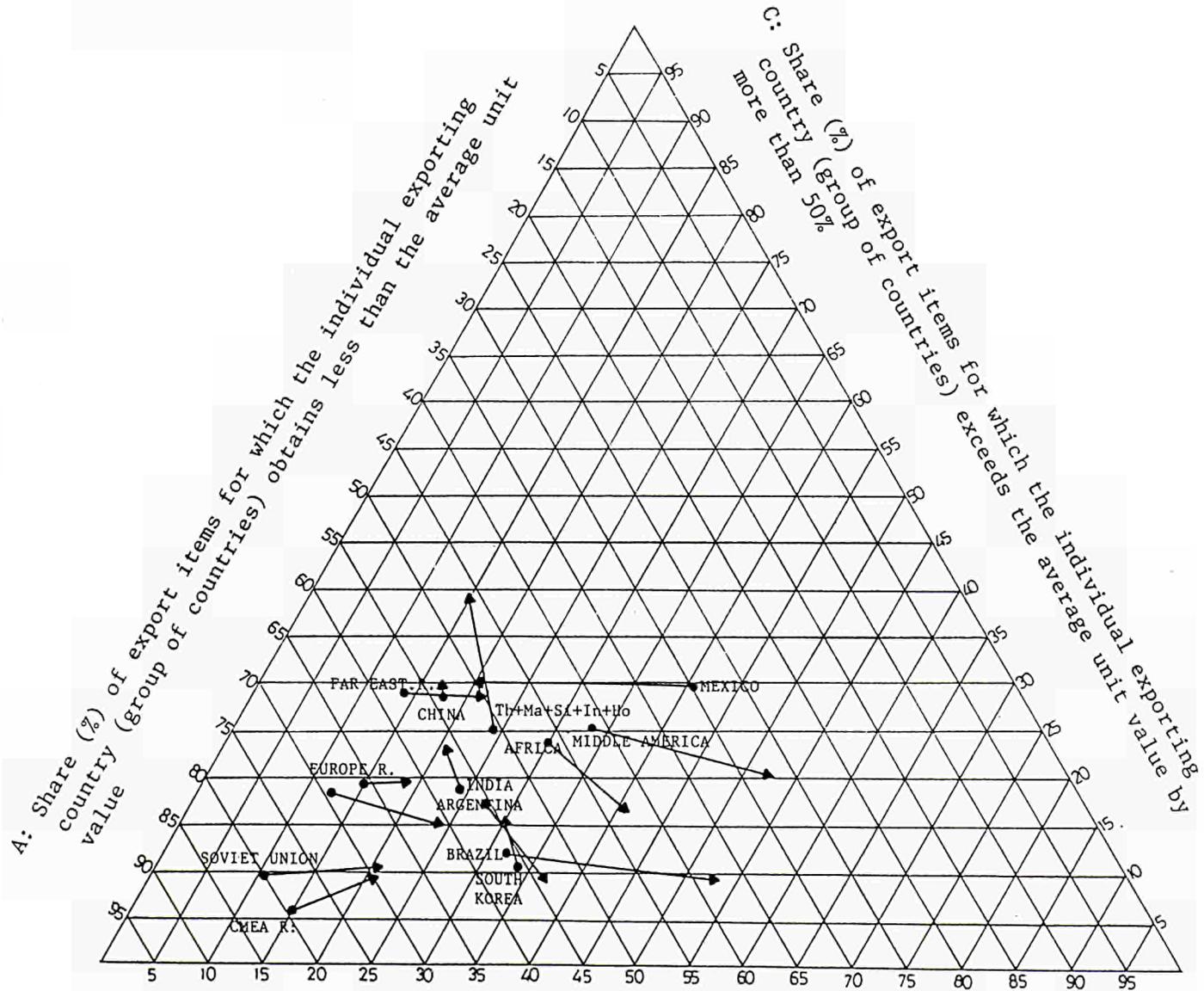


Chart 19: CHANGES IN THE COMPETITIVE POSITIONS OF THE NON - OECD COUNTRIES IN THE YUGOSLAV MARKET FROM 1980 TO 1985



B: Share (%) of export items for which the individual exporting country (group of countries) exceeds the average unit value by 50% or less

• = 1980

▴ = 1985

And finally, the observed countries and regions of the rest of the world show an improvement of their unit value position in the Yugoslav market in a way of a decreasing share of the items with a below-average unit value and an increasing share of the above-average unit value items. This tendency might be a consequence of their improving structural and technological performances, and can be observed for the majority of these countries (Chart 19). Different unit value tendencies of the Soviet Union and CMEA countries in the EC member states' markets (Chart 16) and in the Yugoslav market (Chart 19) could be attributed to a different structure of these economies' exports to EC countries and Yugoslavia.

3.4. Analysis of the competitiveness of Yugoslav exports in the EC market

The conclusion of the previous paragraph was that Yugoslavia, during the 80's, has been competing in the EC market predominantly with low and decreasing prices, and less with qualitative characteristics of exported goods. This conclusion offers a background for the thesis that Yugoslavia should admit the contemporary criteria of competitiveness in the EC market in order to keep and improve its present position there and to remain one of the interesting economic partners of this region. Following this course, the purpose of this paragraph is to highlight the roots of Yugoslavia's bad performances in terms of competitiveness in the EC market. Among them we are analysing the efficiency of capital and labour in Yugoslavia during a long-term period, the economy's insufficient qualitative and structural change, promotion of competitiveness, regional aspects of competitiveness, as well as to what extent the Yugoslav economy is inward or outward oriented.

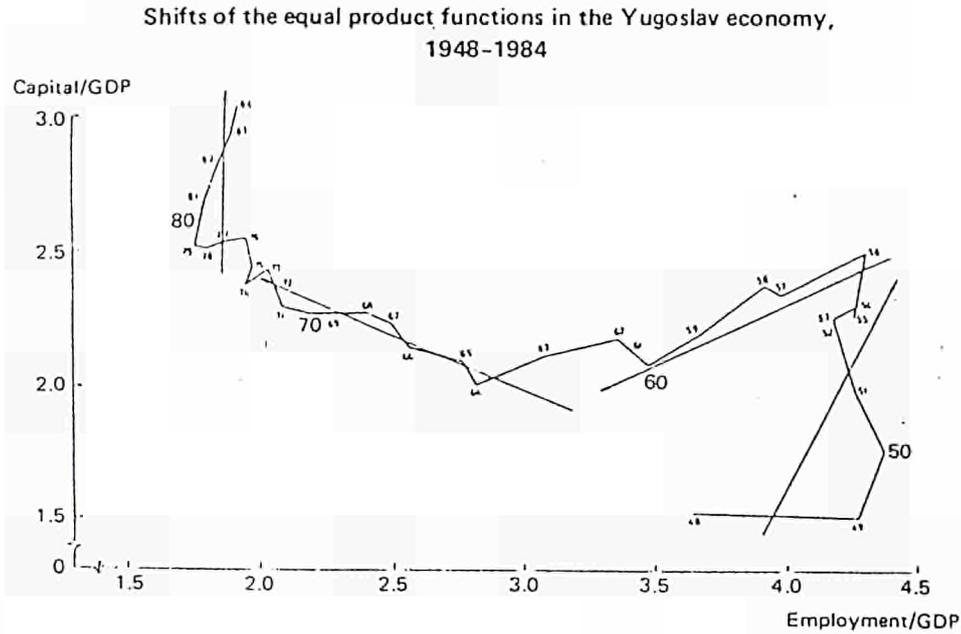
One of the elementary and long-term characteristics of the predominantly autarkic and import-substitution oriented Yugoslav development policy has been the huge factor price distortions, particularly during the 70's. They occurred in a way of underpriced foreign and domestic capital, energy, overpriced and with contributions burdened labour, etc. As a consequence, a large share of false investments during the 70's and early 80's sharply decreased the efficiency of capital and labour in the Yugoslav economy, causing cost expansion, reducing capital formation and slowing down structural and qualitative transformation. All these factors diminished export competitiveness of the Yugoslav economy.

Chart 20 confirms these conclusions. It shows the levels of the efficiency of capital and labour over the period from 1948 to 1984 by sub-periods:

- 1948-1952 (intense construction of basic industries in the central planning period),
- 1953-1962 (spurt of light industries and agriculture in the administrative - selfmanagement period),
- 1963-1973 (relative opening of the economy in the selfmanagement-market period),
- 1974-1984 (renewed closing in the period of the so-called agreement economy).

Yugoslavia entered the 80's, on the one hand, with poor efficiency of capital, labour, and all other resources. Its classical ("comparative advantage") position was endangered by above-average production and infrastructure costs, an excessive share of capital-, energy-, and import-intensive capacities, relatively high foreign indebtedness and domestic financial hypoteques as well as by the increased lag in information and other advanced technologies, which are the basis for a complex improvement of productivity of economies and societies.

Chart 20:



Source: J. Mencinger, *Ekonomski sistemi in ekonomska učinkovitost* (Economic systems and economic efficiency), *Gospodarska gibanja* No. 154, Economic Institute of the Faculty of Law, Ljubljana, Sept. 1985.

Note:

The equal product function for the period 1948-1984 is a combination of:

- The capital/GDP ratio (vertical axis), showing the required number of units of capital to produce one unit of GDP.
- The labour/GDP ratio (horizontal axis), showing the required number of employees to produce one unit of GDP (measured in number of employees per one million units of GDP in 1972 constant prices).

The equal product function ignores the technological factor, which has played a less important role in the growth of the Yugoslav economy so far.

On the other hand, it has been retaining (with the exception of an approach prevailing from 1983 to mid-1985) the development policy, based on factor price distortions and administrative redistribution of cost, income, and capital formation within the economy and society etc. In such circumstances, individuals, enterprises, the economy and society as a whole, were neither sufficiently motivated nor compelled to invest progressively in R&D, innovation, technological progress, and in general intellectual potential, with a view to increasing productivity, economic efficiency, and competitiveness.

At the same time, the EC and other economies with more efficient allocation of resources, progressively based their competitiveness, growth, and development on:

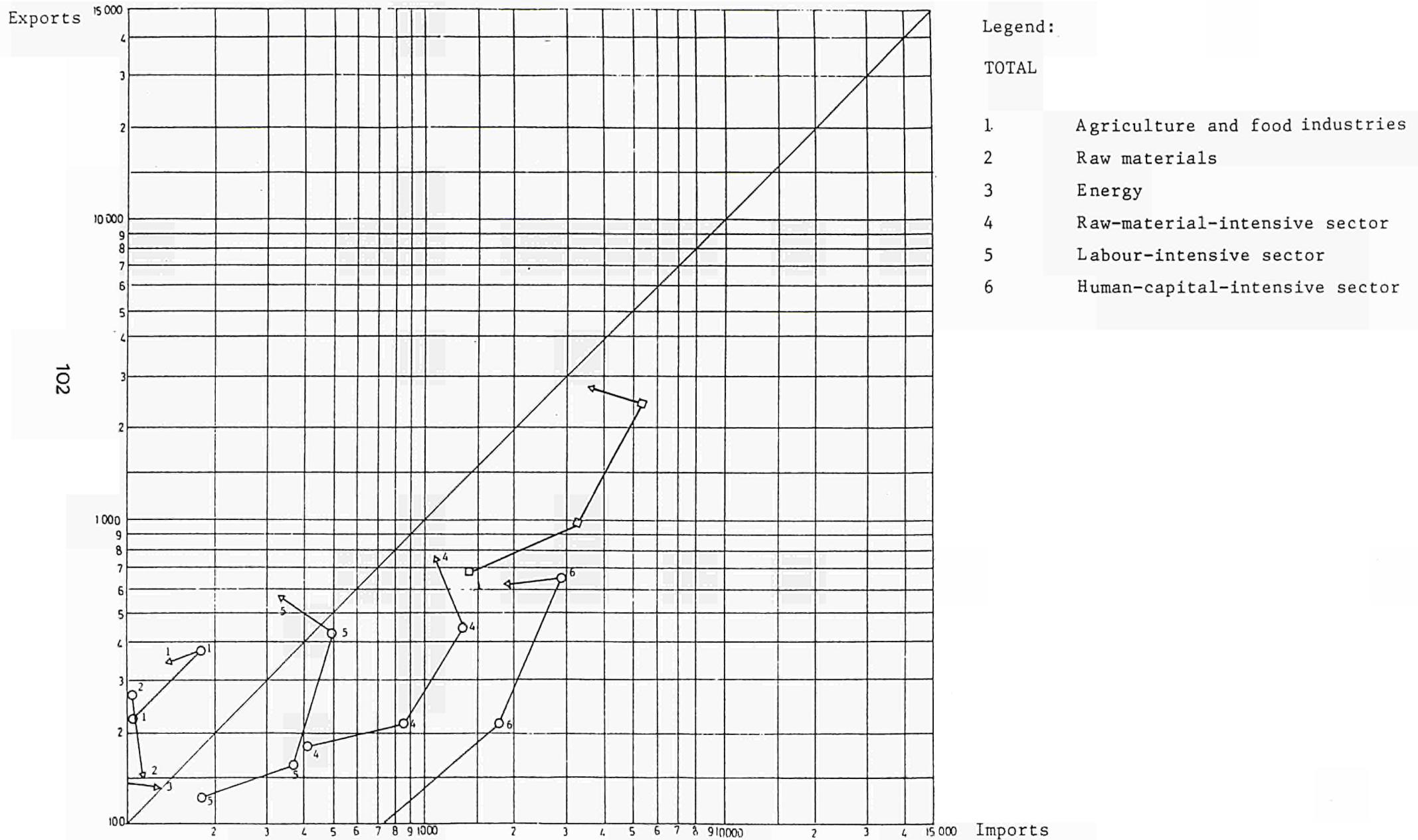
- quality improvements of products and services in the whole range of process;
- constantly improved design;
- advanced technical and technological standards;
- improved structure of capital, from employment of automated equipment to new production, marketing and trade philosophy;
- decisive role of management, marketing, and financial operations;
- labour quality adjustment;
- a number of governmental policies' measures, creating an appropriate environment, with a target to employ these qualitative elements for improving productivity and competitiveness.

We can conclude that Yugoslavia is facing a very difficult process of reducing the lag in efficient allocation and use of all of its resources, as well as the process of progressive employment of qualitative elements for the improvement of productivity and competitiveness. This process is inevitable not only to retain sound economic relations with EC and OECD economies, but sooner or later, for keeping contacts with all the other world, too. In this respect, an elucidation of regional and structural competitiveness of the Yugoslav economy is necessary.

The export-import ratios of individual factor intensity sectors can be only a vague measure of competitiveness at the regional and structural level. This is particularly true if the analysed economies intensely resort to quantitative import restrictions. Nevertheless, Chart 21 presents a rather reliable picture of the last two decades. Through all this period, the trade in agricultural products, raw materials and energy was adding to the positive trade balance of Yugoslavia with EC. Besides, total Yugoslav exports were either not growing or were even reduced in the first half of the 80's. A positive export tendency was experienced by the labour-intensive sector, reaching the surplus in trade balance in the 1980-1985 period, owing to Yugoslav import restrictions, as well as to the sector's adjustment in quality, design, organization, cooperation, and other criteria of competitiveness in the EC market.

Chart 21: EXPORT-IMPORT RATIOS IN EUR(10)-YUGOSLAVIA TRADE BY DIFFERENT FACTOR-INTENSIVE SECTORS
1970-1985

(millions of U.S. dollars)



The Yugoslav trade balance remained negative in the area of the raw-materials-intensive sector in spite of its import reduction and export increase in the first half of the 80's. Similarly, the human-capital-intensive sector, always the largest Yugoslav sector in imports from EC and during the last decade one of the largest Yugoslav sectors in exports to the EC market as well, is remaining the core of the Yugoslav trade balance deficit, regardless of recent severe restrictions on its imports.

In order to elucidate Yugoslav regional competitiveness and investigate the degree of the economy's inward- or outward-orientation, these tendencies were analysed in Chart 21, 22, 23 and 24. They illustrate Yugoslav exports and imports by sector. Because of the typical inter-trade flows in agriculture, raw materials and energy sectors, the analysis included only labour-intensive, raw-materials-intensive, and human-capital-intensive sectors.

The labour-intensive sector of Yugoslavia shows a growing long-term export orientation, first to the CMEA and Class 2 regions, and followed by the EC and OECD area. There are several reasons for a gradual transformation of these industries into a predominantly outward oriented economic sector:

- production capacities in these industries exceeded domestic demand already in the early 70's;
- owing to permanent contacts with the world market, these industries adapted to the majority of the qualitative criteria in production and exports, from the world prices and quality on the input side, to the design, organizational, technical and technological standards on the output side. Permanent international cooperation, particularly with the firms from the OECD countries, added to this process of maturity. However, contemporary technological development (e.g., robotization of the clothing sector, etc.) raises new issues on how Yugoslavia can keep or even improve its export competitiveness.

Export competitiveness of the raw-materials-intensive and human-capital-intensive industries should be analysed together. According to Table 39, the export-import ratio of the total trade in raw-materials-intensive industries improved during the 1975-85 period. However, this tendency can be attributed, first of all, to Yugoslav restrictions on imports from the EC and OECD area. A much more evident improvement of the export-import ratio of the overall trade occurred in the human-capital-intensive sector during the last decade. Nevertheless, regionally, the differences remained. In trade with the EC and OECD area, in spite of severe import restrictions, the imports still exceed exports by more than two times, while Yugoslavia is experiencing an increasingly high trade surplus with CMEA and Class 2 countries.

Chart 22: EXPORT-IMPORT RATIOS IN RAW-MATERIAL-INTENSIVE SECTOR TRADE BETWEEN DIFFERENT GROUPS OF COUNTRIES AND YUGOSLAVIA 1970-1985
 (millions of U.S. dollars)

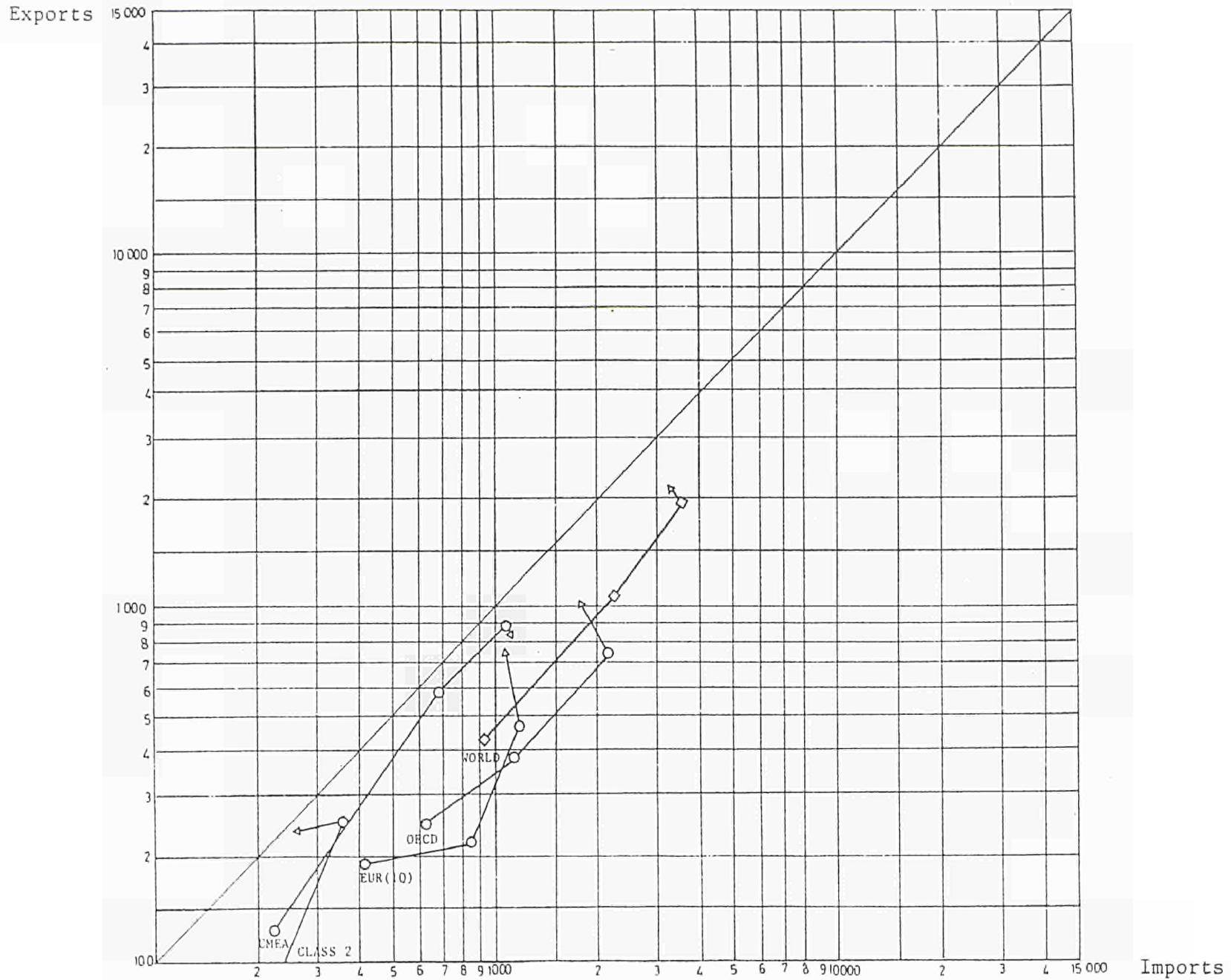
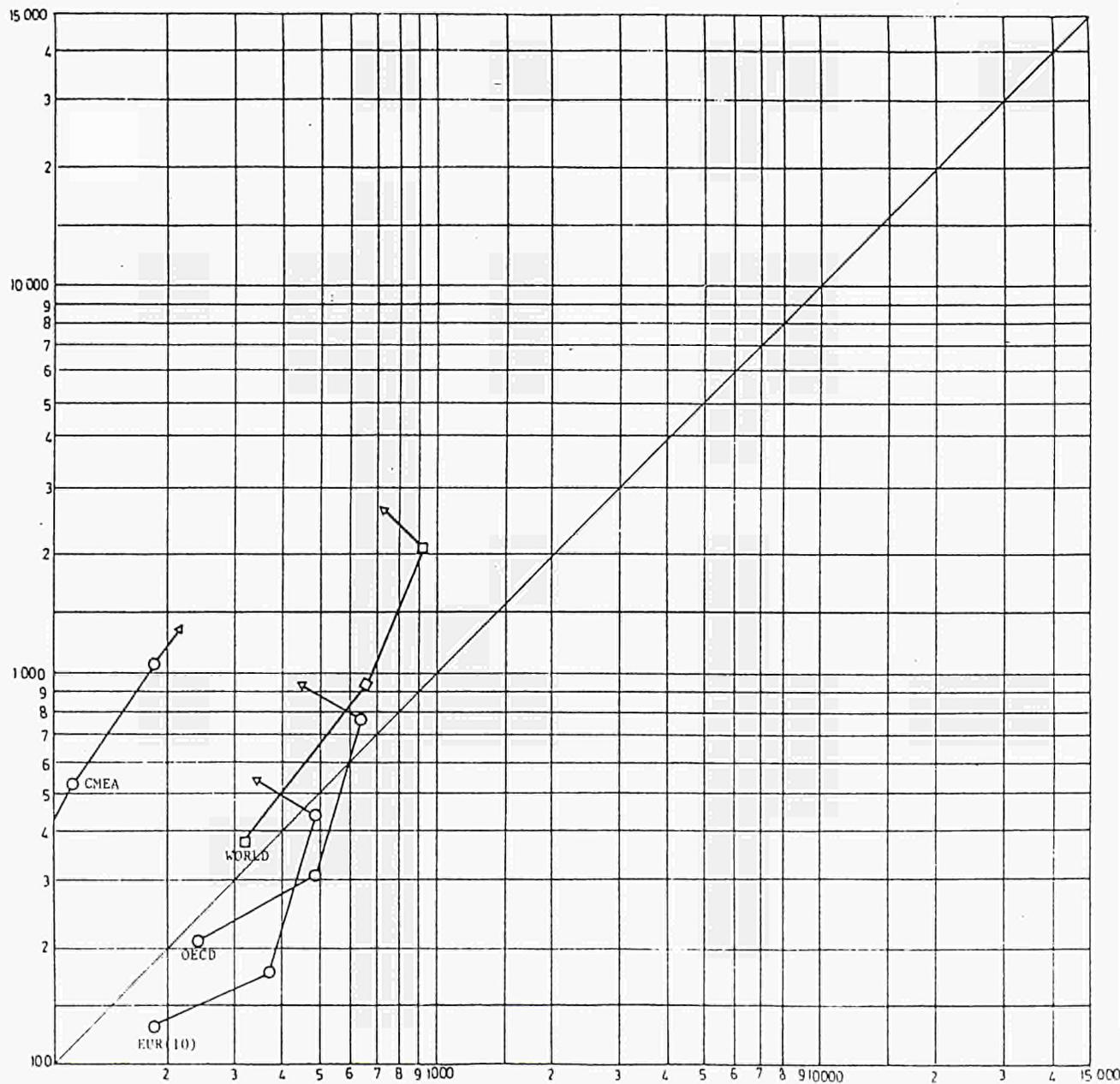


Chart 23 : EXPORT-IMPORT RATIOS IN LABOUR-INTENSIVE SECTOR TRADE BETWEEN DIFFERENT GROUPS OF COUNTRIES AND YUGOSLAVIA 1970-1985

(millions of U.S. dollars)

Exports



Imports

Chart 24 : EXPORT-IMPORT RATIOS IN HUMAN-CAPITAL-INTENSIVE SECTOR TRADE BETWEEN DIFFERENT GROUPS OF COUNTRIES AND YUGOSLAVIA 1970-1985

(millions of U.S. dollars)

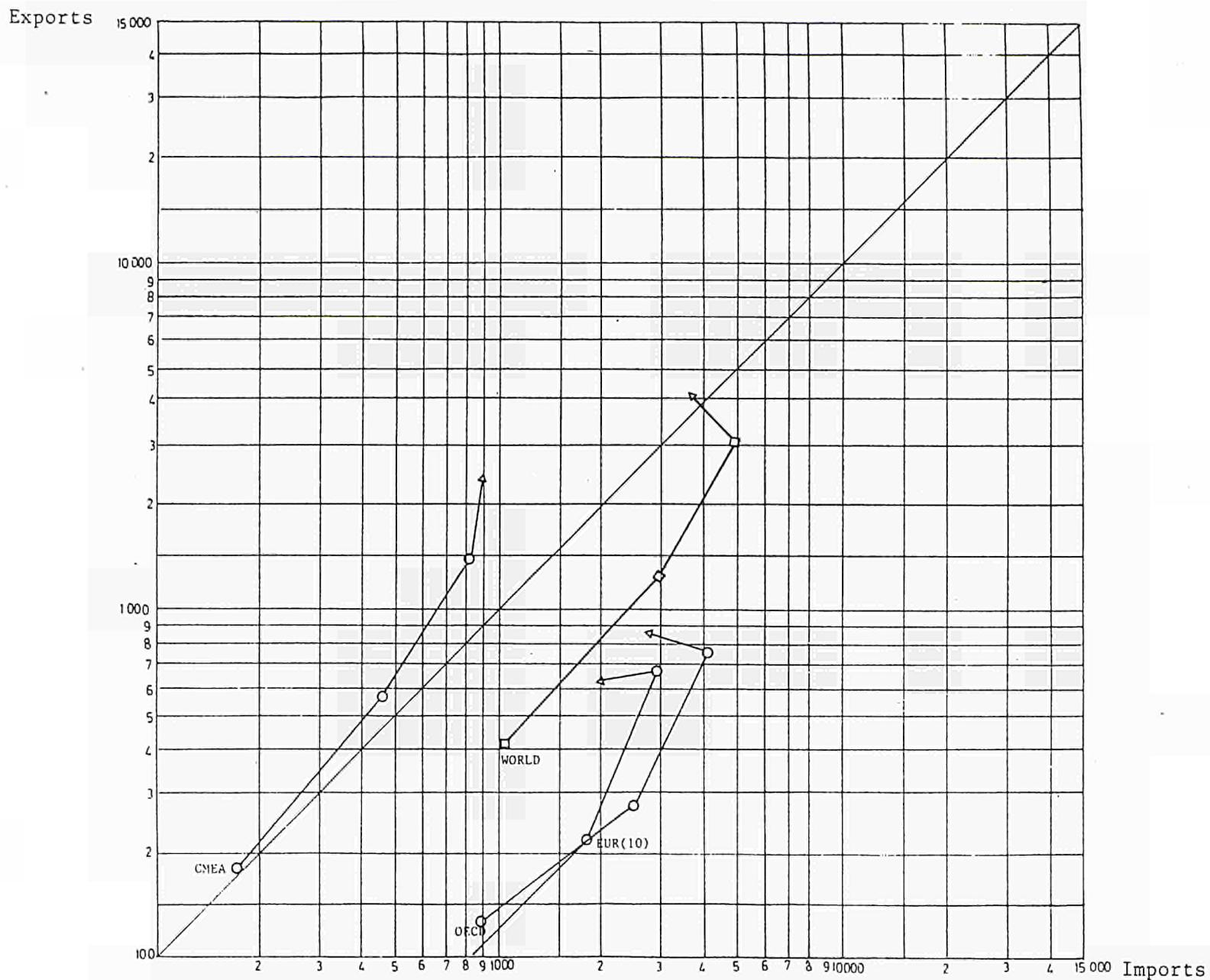


Table 39:
INDICATORS OF EXPORT/IMPORT PERFORMANCE OF
DIFFERENT FACTOR-INTENSIVE SECTORS IN YUGOSLAV
REGIONAL TRADE IN 1970, 1975, 1980 AND 1985

| Sector by factor-intensity | Group of countries | Indicators* | | | |
|-------------------------------|-----------------------|-------------|------|------|------|
| | | 1970 | 1975 | 1980 | 1985 |
| LABOUR-INTENSIVE | EUR(10) | - | -- | - | + |
| | OECD | - | - | + | ++ |
| | CMEA | + | +++ | +++ | +++ |
| | CLASS 2 | + | +++ | +++ | +++ |
| | WORLD | + | + | ++ | +++ |
| RAW-MATERIAL- -INTENSIVE | EUR(10) | -- | --- | --- | - |
| | OECD | -- | --- | --- | - |
| | CMEA | - | - | - | - |
| | CLASS 2 | - | - | - | - |
| | WORLD | -- | -- | - | - |
| HUMAN-CAPITAL- -INTENSIVE | EUR(10) | --- | --- | --- | --- |
| | OECD | --- | --- | --- | --- |
| | CMEA | + | + | ++ | +++ |
| | CLASS 2 | ++ | +++ | ++ | +++ |
| | WORLD | -- | -- | - | + |

* Legend: + /- exports/imports exceed imports/exports
by less than 100%;

++ /-- exports/imports exceed imports/exports
by 100% or more, but less than 200%;

+++ /--- exports/imports exceed imports/exports
by 200% or more.

Source: Calculated from the original sources.

Export and import tendencies in raw-materials-intensive and human-capital-intensive sectors are important from many points of view. First, these two sectors are, together with the energy sector, permanently among the three largest sectors of the total Yugoslav imports. These two sectors play, with the labour-intensive industries, the same role in total exports. Besides, the imports of intermediate goods and equipment from the OECD area have been permanently a basis for Yugoslav economic growth, as well as for the growth of exports. From this point of view, continuous import restrictions on trade in intermediate goods and equipment from the EC and OECD area hamper the future economic growth and the growth of exports of Yugoslavia, and particularly of its exports of human-capital-intensive goods and services in the future. In addition, the exports of human-capital-intensive sector are endangered by Yugoslav continuous import-substitutive and rather selfsustained development policies, applying predominantly domestic cost, quality, and technology standards. Such a strategy is not prospective also because of the increasing homogenization of the world market. The financially capable developing countries progressively buy equipment in international markets at world price, quality, and technology standards. The same is more and more the case also in the CMEA region.

In order to increase its exports, and particularly the exports of the largest three sectors, Yugoslavia is facing an accelerated selective opening in both, intermediate goods and equipment sectors, by accepting international cost, quality, and technology criteria. This process implies progressive cooperation of Yugoslav firms with foreign ones in the area of production, technology and research, trade, and finance.

3.5 Intra-Industry Trade between Yugoslavia and EC Member States

The phenomenon of intra-industry trade^{9/} is attracting a great deal of interest in the field of economics in theoretical as well as empirical terms. Traditional theories of comparative advantages are becoming increasingly ineffective in their explanation of the major and still growing share of the so-called two-way trade in the overall trade among developed countries.^{10/} So far empirical studies of this type of trade offer a good number of new elements with which we can test traditional theories of international trade by elaborating upon them, or conceptualizing alternative theories.

Numerous empirical studies^{11/} which deal with the issues of merchandise among developed countries have proposed a much more adequate explanation by using intra-trade instead of inter-trade. The intensity (volume, trend) of intra-trade also had an impact on the subsequent specialization in the production of the trading countries.^{12/} Both occurrences are closely linked with the ever increasing trade liberalization and product differentiation.

The process of intra-industry trade is, of course, not characteristic only of developed but also of other types of economies: either as a relation between market economies and centrally planned economies or between economies at different stages of development. The significance of such approach is obvious first of all from the viewpoint of development strategies.

The purpose of this paragraph is to test the hypothesis in relation to the degree (intensity) of intra-industry trade

9/ By definition, two-way (intra) trade is the trade of very similar articles (substitutes) between the trading countries.

10/ On the basis of the Aquino study (1978), the share of intra-industry trade of the leading industrial countries in 1972 was very high: it accounted for over 70 % of the trade of France, the U.K., the Netherlands, Sweden, Germany, F.R., Austria, Canada, Italy, Denmark, and Belgium, respectively.

11/ E.g., Balassa (1966), Gray (1973), Grubel and Lloyd (1975), Pegalatos and Sorensen (1975), Aquino (1978), Lundberg (1982), Greenway (1983).

12/ We do not wish to discuss the causes and consequences, since the mutual effects are probably reciprocal.

between Yugoslavia and individual EC countries. The hypotheses were tested by means of a cross-section analysis of this type of the share of global and partial trade in the 1980 - 1985 period. The calculation of the indicator is based on the international statistics (the UN, OECD and EC) and the SITC classification.

The phenomenon studied has been treated in the following sequence: definition of the methodology (indicator of the degree of intra-industry trade), short presentation of the hypotheses originating from the theories on intra-industry trade, which will be empirically tested, and finally statistical results and conclusions.

3.5.1 Definition of the Indicator of Intra-Industry Trade

The global rate of intra-industry trade between Yugoslavia and the corresponding countries was calculated on the basis of elementary indicators for the individual industries by means of the Grubel-Lloyd formula for the weighted average:^{13/}

$$B_j = \frac{\sum_i (X_{ij} + M_{ij}) - \sum_i |X_{ij} - M_{ij}|}{\sum_i (X_{ij} + M_{ij})} * 100$$

The value of indicator B_j ranges between 0 (no intra-industry trade; all trade is inter-industry) and 100 (intra-industry trade only).

In addition to the Grubel-Lloyd formula, the global indicators of intra-industry trade have been calculated by means of Aquino formula which also takes into account the correction for the trade imbalance already in the calculation of elementary indicators:

$$Q_j = \frac{\sum_i (X_{eij} + M_{eij}) - \sum_i |X_{eij} - M_{eij}|}{\sum_i (X_{eij} + M_{eij})} * 100$$

^{13/} For a more detailed description of all the formulas (indicators) employed in this text, see Notes on methodology in the Statistical Annex.

3.5.2 Hypotheses Related to Intra-Industry Trade

Lancaster (1980) established that a pronounced intra-industry trade between the two trading countries takes place in the two sector model with one differentiated and one homogeneous product, due to the equal utilization of factors of production in the two countries. In the case of a different utilization of factors, there is intra- as well as inter trade. On the basis of such a model, he formulated the following hypothesis: the smaller the difference in the utilization of factors of production between the trading countries, the greater will be the share of intra-industry trade between the two countries.

Second, a greater share of intra-industry trade can be expected if GDP per capita in both countries is high (higher). This hypothesis is based on the premise that the buyer's demand at the low level of GDP per capita is simple and standardized (only a specific scope of articles), whereas this demand, with the growth of GDP per capita, becomes increasingly complex and differentiated (larger selection of articles with accent on specific characteristics of articles).

Third, in the case of smaller differences in the level of GDP per capita, in both trading partners, a greater share of intra-industry trade can also be expected.

Fourth, it can be surmised that bilateral trade, along with the share of intra-industry trade, is greater among countries which are geographically and culturally in close proximity. Geographic proximity significantly decreases certain costs of trade (transportation, information) which influence trade volume. Cultural proximity brings forth the similarities of tastes (customs) entailing similarities in demand.

3.5.3 Results and Conclusions

The share of intra-industry trade of Yugoslavia with the selected countries and groups of countries has been calculated by means of the Grubel-Lloyd formula for the weighted average (indicator B_j) as well as by means of the Aquino formula for the weighted average with correction for the trade imbalance (indicator Q_j). The data aggregated at the 3-digit SITC code were taken as an estimate of the industry.

Table 40 indicates that the Aquino indicator of intra-industry trade of Yugoslavia with the corresponding countries was relatively low:^{14/} in the trade with the EC countries it amounted to about 40 %, (with EUR(10) to 42 %, with Germany, F.R., to 41 %, Italy to 36 %, France to 35 % etc.) while in the trade with the rest of the developed countries ranged from 5 % to 40 %. The highest share of intra-industry trade of Yugoslavia was achieved in trade with centrally planned economies (excluding the Soviet Union) amounting to 51 %, whereas this share was the lowest in the trade with developing countries (below 10 %).

The Grubel-Lloyd indicator of intra-industry trade was, as shown in Table 41, consistently lower by an average of 2 to 20 percentage points. In our example, the correction for the trade imbalance in the Aquino formula did not significantly alter the ranking of corresponding countries.

In the period studied, the volume of the intra-industry trade did not change significantly^{15/}. The average annual growth rate of the indicator was 0.34 % in global trade, 2.14 % in trade with EUR(10), -0.56 % in trade with Germany F.R., 1.76 % in trade with France, 5.57 % in trade with Italy, 9.35 % in trade with the Netherlands, -0.85 % in trade with the United Kingdom and 1.04 % in trade with the centrally planned economies.

The empirical results in both tables confirm the validity of the above-mentioned and explained hypotheses also in the case of Yugoslavia's trade:

First, the smaller the differences in the use of factors of production between the trading countries, the greater is the share of intra-industry trade. It is obvious that Yugoslavia has a surplus of the supply and employment of unskilled and incorrectly skilled labor on the one hand and a shortage of

14/ This is to explain parameter AV, which represents the average value of phenomenon in the period studied. Parameter AGR % represents the average annual growth rate, parameter AAGR % represents the acceleration of the parameter AGR %. The methodology for the calculation of the mentioned parameters is provided in the Statistical Annex.

15/ In the event of a high value of parameter AGR %, only the basis (value of the phenomenon in 1980) to which the growth rate refers must be studied. In the case of Yugoslavia this basis is low!

Table 40:
 SHARE OF INTRA-INDUSTRY TRADE IN TOTAL YUGOSLAVIA'S TRADE WITH SELECTED COUNTRIES AND GROUPS OF COUNTRIES,
 1980 -1985:
 AQUINO'S EQUATION FOR Q,
 (Percentage)

| | 80 | 81 | 82 | 83 | 84 | 85 | AV | AGR% | AAGR% |
|------------------|----|----|----|----|----|----|-------|--------|--------|
| Canada | 9 | 2 | 5 | 5 | 6 | 6 | 5.63 | 2.38 | 17.03 |
| U.S. | 11 | 11 | 10 | 10 | 12 | 19 | 11.97 | 8.58 | 13.28 |
| Japan | 5 | 6 | 5 | 6 | 8 | 6 | 6.06 | 3.72 | -1.20 |
| Australia | 0 | 0 | 0 | 0 | 0 | 0 | .32 | 15.87 | 10.49 |
| New Zealand | 9 | 3 | 0 | 6 | 5 | 5 | 2.78 | 323.44 | -40.28 |
| Austria | 25 | 28 | 28 | 34 | 38 | 36 | 31.38 | 8.82 | -1.62 |
| Belg.-Lux. | 19 | 17 | 26 | 21 | 21 | 23 | 21.14 | 4.10 | -2.50 |
| Denmark | 14 | 9 | 11 | 13 | 17 | 14 | 13.19 | 6.08 | 6.17 |
| Finland | 8 | 6 | 11 | 11 | 13 | 13 | 10.35 | 13.28 | -.87 |
| France | 34 | 32 | 36 | 36 | 33 | 39 | 35.05 | 1.76 | 1.22 |
| Germany F.R. | 42 | 43 | 44 | 39 | 41 | 43 | 41.91 | -.56 | .92 |
| Greece | 5 | 9 | 5 | 9 | 14 | 18 | 10.10 | 24.42 | 8.49 |
| Iceland | 1 | 1 | 0 | 0 | 1 | 6 | 1.10 | 223.33 | .00 |
| Ireland | 3 | 5 | 2 | 6 | 8 | 4 | 4.67 | 12.50 | -3.23 |
| Italy | 31 | 35 | 35 | 36 | 40 | 41 | 36.42 | 5.57 | -.32 |
| Netherlands | 17 | 14 | 16 | 15 | 18 | 28 | 17.79 | 9.35 | 13.20 |
| Norway | 4 | 5 | 7 | 3 | 9 | 11 | 6.50 | 18.47 | 14.40 |
| Portugal | 3 | 4 | 7 | 0 | 3 | 12 | 5.11 | 10.99 | 42.68 |
| Spain | 10 | 9 | 14 | 12 | 15 | 21 | 13.45 | 14.57 | 6.11 |
| Sweden | 15 | 21 | 18 | 20 | 22 | 23 | 19.83 | 6.52 | -.86 |
| Switzerland | 26 | 24 | 26 | 22 | 27 | 30 | 25.96 | 2.11 | 5.39 |
| Turkey | 2 | 5 | 2 | 4 | 2 | 2 | 2.67 | -5.36 | -17.09 |
| U.K. | 26 | 21 | 24 | 23 | 21 | 25 | 23.61 | -.85 | 3.30 |
| EUROPE REST | 10 | 9 | 8 | 11 | 8 | 9 | 9.12 | -1.99 | 3.06 |
| Soviet Union | 12 | 12 | 14 | 15 | 17 | 15 | 14.09 | 6.16 | -2.94 |
| CNEA REST | 49 | 51 | 53 | 51 | 51 | 54 | 51.48 | 1.04 | -.09 |
| AFRICA | 3 | 2 | 2 | 2 | 3 | 3 | 2.49 | .64 | 16.55 |
| Mexico | 1 | 0 | 0 | 2 | 0 | 1 | 1.12 | -5.40 | 9.31 |
| MIDDLE AMERICA | 1 | 2 | 0 | 16 | 2 | 2 | 3.90 | 12.05 | -24.38 |
| Brazil | 0 | 0 | 7 | 8 | 6 | 1 | 3.82 | 86.28 | -58.49 |
| Argentina | 0 | 1 | 0 | 0 | 3 | 2 | 1.21 | 30.81 | .00 |
| SOUTH AMER. REST | 1 | 0 | 0 | 0 | 0 | 1 | .90 | -2.69 | 33.22 |
| MIDDLE EAST | 0 | 0 | 1 | 0 | 0 | 1 | .95 | 6.54 | 6.66 |
| India | 2 | 4 | 2 | 7 | 6 | 2 | 3.86 | 5.90 | -22.71 |
| China | 2 | 0 | 6 | 20 | 6 | 9 | 7.30 | 53.64 | -21.51 |
| South Korea | 4 | 1 | 0 | 0 | 2 | 0 | .68 | -66.16 | .00 |
| Th+Ma+Si+In+Ho | 4 | 2 | 4 | 3 | 3 | 2 | 2.81 | -9.19 | -6.56 |
| FAR EAST REST | 4 | 3 | 3 | 2 | 2 | 6 | 3.45 | 3.57 | 23.03 |
| OCEANIA | 1 | -- | -- | -- | 0 | 33 | .00 | .00 | .00 |
| error + difer. | 68 | 55 | 59 | 61 | 64 | 67 | 62.44 | 1.10 | 4.47 |
| EUR(10) | 41 | 41 | 42 | 41 | 43 | 46 | 42.52 | 2.14 | 1.39 |
| W O R L D | 45 | 46 | 47 | 47 | 46 | 46 | 46.26 | .34 | -1.09 |

Table 41:
 SHARE OF INTRA-INDUSTRY TRADE IN TOTAL YUGOSLAVIA'S TRADE WITH SELECTED COUNTRIES AND GROUPS OF COUNTRIES,
 1980-1985:
 GRUBEL-LLOYD'S EQUATION FOR B_j
 (Percentage)

| | 80 | 81 | 82 | 83 | 84 | 85 | AV | AGRY | AAGR% |
|------------------|----|----|----|----|----|----|-------|--------|--------|
| Canada | 6 | 2 | 3 | 5 | 8 | 6 | 5.15 | 12.86 | 10.46 |
| U.S. | 10 | 8 | 8 | 8 | 11 | 16 | 10.07 | 9.64 | 15.00 |
| Japan | 4 | 3 | 3 | 5 | 6 | 4 | 4.20 | 10.08 | 6.88 |
| Australia | 0 | 0 | 0 | 0 | 0 | 0 | .38 | 13.71 | 24.92 |
| New Zealand | 1 | 8 | 0 | 1 | 3 | 1 | .89 | 214.32 | -31.93 |
| Austria | 20 | 23 | 22 | 28 | 36 | 33 | 27.09 | 12.17 | .63 |
| Belg.-Lux. | 17 | 13 | 16 | 15 | 17 | 17 | 16.10 | 1.69 | -3.30 |
| Denmark | 12 | 8 | 11 | 12 | 17 | 14 | 12.52 | 8.72 | 5.34 |
| Finland | 8 | 6 | 10 | 12 | 12 | 13 | 10.19 | 12.72 | .05 |
| France | 33 | 33 | 33 | 37 | 34 | 40 | 34.93 | 3.07 | 1.72 |
| Germany F.R. | 27 | 30 | 31 | 32 | 36 | 36 | 32.02 | 5.85 | -.10 |
| Greece | 6 | 8 | 5 | 9 | 15 | 17 | 10.06 | 24.57 | 10.67 |
| Iceland | 0 | 0 | 0 | 0 | 0 | 2 | .41 | 80.87 | .00 |
| Ireland | 5 | 4 | 2 | 4 | 4 | 3 | 3.37 | -4.56 | 9.48 |
| Italy | 29 | 33 | 34 | 35 | 40 | 41 | 35.23 | 6.78 | .21 |
| Netherlands | 16 | 13 | 15 | 15 | 18 | 27 | 17.26 | 10.38 | 13.29 |
| Norway | 3 | 3 | 6 | 3 | 8 | 10 | 5.31 | 26.88 | 13.39 |
| Portugal | 3 | 4 | 6 | 0 | 3 | 9 | 4.42 | 6.87 | 30.91 |
| Spain | 7 | 2 | 4 | 8 | 12 | 11 | 7.25 | 29.10 | 15.77 |
| Sweden | 9 | 12 | 12 | 16 | 20 | 20 | 14.91 | 17.89 | -.85 |
| Switzerland | 18 | 13 | 16 | 18 | 20 | 25 | 18.33 | 8.94 | 9.10 |
| Turkey | 2 | 4 | 2 | 4 | 2 | 2 | 2.63 | -6.17 | -16.75 |
| U.K. | 14 | 13 | 13 | 23 | 20 | 25 | 18.06 | 13.69 | 3.22 |
| EUROPE REST | 10 | 10 | 8 | 11 | 7 | 9 | 9.05 | -3.10 | 2.25 |
| Soviet Union | 12 | 12 | 13 | 14 | 15 | 12 | 13.04 | 2.37 | -3.71 |
| CMAE REST | 48 | 51 | 52 | 50 | 51 | 53 | 50.98 | 1.48 | -.40 |
| AFRICA | 3 | 2 | 2 | 2 | 3 | 3 | 2.53 | 1.64 | 17.55 |
| Mexico | 2 | 0 | 0 | 2 | 0 | 0 | .99 | -18.40 | 13.66 |
| MIDDLE AMERICA | 2 | 2 | 0 | 10 | 1 | 0 | 2.57 | -6.11 | -18.65 |
| Brazil | 0 | 0 | 1 | 0 | 0 | 0 | .60 | 16.40 | -24.79 |
| Argentina | 2 | 1 | 0 | 0 | 0 | 1 | .82 | -8.39 | .00 |
| SOUTH AMER. REST | 0 | 0 | 0 | 0 | 0 | 1 | .54 | 11.91 | 56.41 |
| MIDDLE EAST | 0 | 0 | 1 | 0 | 0 | 2 | 1.03 | 9.35 | 11.70 |
| India | 3 | 4 | 2 | 7 | 5 | 2 | 3.93 | 3.51 | -14.94 |
| China | 2 | 1 | 8 | 24 | 5 | 4 | 7.53 | 37.68 | -37.40 |
| South Korea | 7 | 0 | 0 | 0 | 0 | 0 | 1.28 | -68.17 | .00 |
| Th+Ma+Si+In+Ho | 5 | 2 | 3 | 3 | 4 | 2 | 3.08 | -5.98 | -.90 |
| FAR EAST REST | 3 | 3 | 3 | 2 | 2 | 6 | 3.06 | 6.93 | 18.34 |
| OCEANIA | 0 | -- | -- | -- | 0 | 42 | .00 | .00 | .00 |
| error + difer. | 69 | 57 | 60 | 62 | 65 | 66 | 63.09 | .63 | 4.03 |
| EUR(10) | 33 | 35 | 34 | 38 | 41 | 43 | 37.16 | 5.24 | 1.51 |
| W O R L D | 43 | 45 | 46 | 47 | 45 | 46 | 45.20 | 1.08 | -1.44 |

capital in both areas (financial and human capital) as compared with EC and other developed countries. The differences in the utilization of factors of production is reflected also in the relatively low rates of intra-industry trade with EC countries and in the very high rate of trade with the centrally planned economies.

Second, the volume of intra-industry trade is greater, if GDP per capita in both countries is high in absolute terms, or if its difference between the two countries is small. Great differences in GDP per capita between EC economies and Yugoslavia are reflected also in the small volume of intra-industry trade.

Third, the results also confirm the hypothesis of the geographical and cultural proximity, since the share of intra-industry trade of Yugoslavia is greater with neighboring and nearby countries (Austria, Italy, Germany F.R., France) than the share in trade with relatively distant countries which is significantly lower.

In addition to the global (macro) aspect of intra-industry trade of Yugoslavia, we have also studied the structural (partial) aspects of this type of trade. We have attempted to ascertain which industries occupied in 1985 a predominant place in the group of industries with a characteristically intra-industry trade (Grubel-Lloyd elementary indicator above 75 %)^{16/}, and which industries predominated in the group of industries with a low rate of intra-industry trade (indicator below 25 %).^{17/}

The intra and inter classification of industries has been studied also from the viewpoint of the similarity of industries. The industries are represented by factor-intensive-product groups:

- A - agriculture and food industries,
- S - raw materials,
- E - energy,
- R - raw-materials-intensive industries,
- L - labour-intensive industries,
- H - human-capital-intensive industries.

^{16/} Hereinafter, this industry shall be referred to as INTRA industry group.

^{17/} Similarly, the industries which satisfy the mentioned criteria shall be hereinafter referred to as INTER industry group.

The first, general, observation on the basis of the tables in the Statistical Annex (Tables 3.5.1 to 3.5.11 inclusive) is that the share of the INTER industry group in the total Yugoslavia's trade with EC countries was significantly higher than the share of the INTRA industry group, e.g., in the trade with Italy, the ratio is 40 % to 20 %, with France 43 % to 26 %, with the Netherlands 55 % to 8 %, etc.

Second, the share of the so called human-capital-intensive industries which belong to the INTRA industry group was small in the trade with EC countries. In general, it amounted to less than 10 % of the total trade, the exception being the trade with France where the share of these industries accounted for about 20 % (cooperation in the automotive industry).

Third, on the characteristically import^{18/} side of the INTER industry group's trade between Yugoslavia and EC countries, the products of human-capital-intensive industries (technology imports) and products from the group of raw-material-intensive industries predominated. On the export side, products of raw-materials- and labour-intensive industries prevailed and to some extent also agriculture and food industries.

On the basis of the above, partial findings, we can formulate several general observations about Yugoslavia's trade with EC:

In the period studied, Yugoslavia was not significantly involved in the characteristically intra-industry trade with developed Western economies. To a certain degree, the involvement of bilateral trade was characteristic only of the trade of raw-materials-intensive industries. By far the greatest volume of trade of Yugoslavia with EC countries took place in terms of inter-industry trade, where Yugoslavia was involved primarily as the importer of technology and products of high or advanced stage of processing, i.e., the so-called human-capital-intensive industries, and products of raw-materials-intensive industries. In Yugoslavia's exports, products of low stage of processing predominated: raw materials and labor-intensive industries.

^{18/} Symbols M and X in the tables indicate import and export flows. The symbol is placed immediately after the parameter IIT (share of intra-industry trade). Predominant import flows from the Yugoslav viewpoint are characterized by low values of parameter IIT, and symbol M is used to mark the predominant flow. The analogy is also valid for the predominant export flows. If the value of IIT is above 75 %, it is no longer a question of a predominant flow.

When comparing the trade results of 1979^{19/} and 1985, we notice that the volume of Yugoslavia's characteristically intra-industry trade with EC countries significantly diminished. In our context, this occurred above all in human-capital-intensive industries. On the other hand, the prevalence of raw-materials-intensive industries over the labour-intensive industries is noticeable on Yugoslavia's characteristically export-oriented side. This in fact means that Yugoslavia is leaning towards exports of semi-products (low level of processing) and discontinuation of exports of final products.

On the basis of global indicators of intra-industry trade, as well as on the basis of the analysis of partial indicators, we can conclude, with a high degree of probability, that Yugoslavia's trade with EC countries can be defined as INTER trade. From the structural viewpoint, Yugoslavia's dependence on imports is deepening in articles of high technology, which is being paid for by an increased share of exports of labor- and raw-materials-intensive industries.

In addition to overcoming qualitative restrictions (particularly production and technological standards) required for the penetration into the analyzed markets, the observed situation and the current trends in recent years have stressed the importance of import, export, production and, above all, development strategy. This strategy, obviously, can not and must not be based exclusively on the comparative advantages of Yugoslavia's economy over the economies of EC countries.

^{19/} The comparison is possible because the same methodology was used in the study Zunanjetrgovinska specializacija Jugoslavije v menjavi z nekaterimi razvitimi drzavami (Foreign Trade Specialization of Yugoslavia in the Trade with several Developed Countries) which deals with the structural aspects of intra-industry trade of Yugoslavia for the year 1979.

CHAPTER 4. SUMMARY AND CONCLUSIONS

4.1. Trade flows

1. During the 70's and 80's, two very different periods in terms of the total Yugoslav foreign trade can be observed:

- the period of rapid growth in the 1970-80 period;
- the period of import recession and export stagnation in the 1981-85 period.

Besides, in the 1970-85 period, considerable changes in regional orientation of the Yugoslav foreign trade to the detriment of industrially developed countries occurred. E.g., the share of EUR(10) in total Yugoslav imports decreased from 47.8% to 30.3%, while the import share of CMEA increased from 20.4% to 31.7%. Accordingly, the share of EUR(10) in Yugoslav exports dropped from 40.9% to 24.5%, while the share of CMEA increased from 32.0% to 48.9%. However, energy imports added considerably to this tendency.

2. The Yugoslav share in EC imports climbed from 0.9% in 1975 to 1.2% in 1985, which was about the 1970 level. In the same period, the Yugoslav share in EC exports drastically decreased, from 2.6% in 1970 to mere 1.5% in 1985. Therefore, the Yugoslav deficit in trade with EC, particularly during the 1980-85 period, considerably reduced. Nevertheless, during the first half of the 80's, the core of the Yugoslav trade deficit stemmed from its economic relations with the OECD, and especially with EC economies (e.g., 71% of the total trade deficit in 1985).

3. Germany and Italy account for about 70% of Yugoslavia's total trade with EC. Germany's and Italy's combined share also exceeds 50% of Yugoslav imports and exports of individual product groups. In the 80's, the restrictive Yugoslav import policy affected above all the imports of machinery and transport equipment, and manufactured goods. For this reason, such policy affected Germany, an exporter of technologically advanced investment goods, much more than Italy which is a significant exporter of intermediate goods to Yugoslavia.

4. In the total exports, Yugoslavia was following the tendency of structural changes in the developed economies, increasing the share of manufacturing exports (SITC 5, 6, 7, 8) on behalf of primary ones (SITC 0, 1, 2, 3, 4). On the other hand, in the structure of its total imports, Yugoslavia was not able to follow the tendency in the EC economies to increase the share of manufacturing imports (e.g., Germany from 30.0% in 1955 to 62.1% in 1985). However, in spite of the severe import restrictions in the 80's, the share of manufacturing in Yugoslav imports from EC never dropped below 80%. The survey of specialization

coefficients confirms the fact that EC carries an above-average importance as the purchaser of Yugoslav merchandise from the SITC commodity groups food, beverages and tobacco, raw materials and energy (specialization coefficients above 1), and has an above average significance as the supplier of merchandise from the manufacturing SITC groups, particularly from chemicals and machinery and transport equipment.

Although the EC is a relatively more significant buyer of primary than of manufacturing goods, the value of Yugoslavia's exports of manufacturing goods considerably exceeded the value of its exports of primary goods during the 80's (Chart 21). It is also noteworthy that EC countries imported more Yugoslav products of human-capital-intensive industries than the other OECD countries.

5. Although the export-import ratio of Yugoslavia in its overall trade, as well as in its trade with EC improved considerably during the first half of the 80's (from about 60% to nearly 90%, and from about 50% to about 70%, respectively), this improvement was achieved mostly through the reduction of imports of technologically advanced equipment and sophisticated intermediate products from EC and OECD economies on the one hand, and through the expansion of exports of machinery and equipment to the CMEA and Class 2 regions. Continuation of this tendency in the future endangers not only Yugoslav positive achievements in trade with EC (increased export value, improved market share, export structure, export-import ratio and trade balance), but also its competitiveness in the entire world market.

4.2. Qualitative and development issues

The analysis of trade flows and the comparative analysis have brought forward also some qualitative and strategic elements of the EC - Yugoslavia trade and broader economic relations. Among them the following deserve special attention:

6. The unit value analysis has confirmed that the competitiveness of the Yugoslav exports in the EC market in the first half of the 80's was based first of all on decreasing prices and less on qualitative performances of exported goods. In the EUR(10) market, the share of Yugoslav export items with a below-average unit value increased from 67.5% in 1980 to 77.4% in 1985. This tendency was experienced everywhere, reaching (in 1985) the lowest share in Portugal (63.6%) and the highest in Italy (83.6%). The unit values of the largest 5 Yugoslav items in exports to each of the EC member states behaved similarly. Among 55 items, there were only 4 to register growing relative import prices (Table 31). And, finally, a comparative analysis of the unit values of Yugoslav export items (5-digit SITC code) in the EC and member states' markets during the same period confirmed that Yugoslavia was the exporting country with the lowest obtained unit values (accompanied only by the CMEA countries without Soviet Union). In addition, Yugoslavia is among few countries with decreasing unit values in all the EC member

states' markets (Charts 14, 15, 16). Consequently, the competitiveness of the majority of Yugoslav exports are lacking contemporary features of competitiveness like quality, technical and technological standards, design, flexible management, production and marketing, and other qualitative characteristics required to meet criteria of the highly demanding EC markets.

A further warning regarding the unprospective position of Yugoslav exports in the EC member states' markets stems from the fact that Yugoslav exports are predominantly gaining market shares in those items which otherwise experience import (or even consumption) contraction in the EC markets (obsolete products).

7. Chart 21, 22, 23 and 24 elucidate Yugoslavia's regional and structural competitiveness and its economy's inward- or outward-orientation by different sectors. Because of the typical inter-trade flows in agriculture, raw materials and energy sectors, the analysis included only labour-intensive, raw-materials-intensive, and human-capital-intensive sectors.

The Yugoslav labour-intensive sector shows a growing long-term export orientation, first in exports to the CMEA and Class 2 regions, and followed by the EC and OECD area. There are several reasons for a gradual transformation of these industries into a considerably outward oriented economic sector:

- Production capacities in these industries exceeded domestic demand already in the early 70's;
- Owing to permanent contacts with the world market, these industries adapted to the majority of the qualitative criteria in production and exports, from the world prices and quality on the input side, to the design, organizational, technical and technological standards on the output side. Permanent international cooperation, particularly with the firms from the OECD countries, added to this process of maturity. However, contemporary technological development (e.g., robotization of the clothing sector, etc.) raises new issues as to how Yugoslavia can keep or even improve its export competitiveness.

Export and import tendencies in the raw-materials-intensive and human-capital-intensive sectors are important from many points of view. At first, these two sectors are, together with the energy sector, permanently among the three largest sectors of the total Yugoslav imports. These two sectors play, with the labour-intensive industries, the same role in the total exports. Besides, the imports of intermediate goods and equipment from the OECD area have permanently served as a basis for Yugoslav economic growth, as well as for the growth of exports. From this point of view, continuous restrictions on imports of intermediate goods and equipment from the EC and OECD area hamper the future economic growth and the growth of Yugoslav exports, and particularly of its exports of human-capital-intensive goods and services in the future. In addition, the exports of human-capital-intensive sector are endangered by the Yugoslav

continuous import substitutive and rather self-sustained development policies, applying predominantly domestic cost, quality, and technology standards. Such a strategy is not prospective also because of the increasing homogenization of the world market. The financially capable developing countries progressively buy equipment in international markets at world price, quality, and technology standards. The same is more and more the case also for the CMEA region.

In order to increase its exports, Yugoslavia is facing an accelerated selective opening in both, intermediate goods and equipment sectors by accepting international cost, quality, and technology criteria. This process implies progressive cooperation of Yugoslav firms with foreign ones in the area of production, technology and research, trade, and finance.

8. The findings of the analysis of intra-trade between Yugoslavia and EC member states conform to the previous conclusion. The majority of the Yugoslavia - EC trade is inter-trade (resource) based, and only a minor part of it is intra-trade (product specialization) based. This finding is very important, because product specialization, on the basis of international cooperations and joint ventures, is at present an expanding form of trade between highly developed economies. Since Yugoslav exports to the EC market consist predominantly of machinery and transportation equipment, intermediate goods, and final consumption goods (Chart 21), their further growth might be hampered sooner or later due to the environment of insufficient international cooperation and joint venture expansion (Present joint venture investments in the Yugoslav economy account only for about 2% of invested capital).

9. The above stated weak qualitative features of Yugoslav exports to EC stem first of all from its insufficient structural adaptation and unsuccessful qualitative transformation (Chart 13). Further delay in the process of accepting the elementary international development criteria endangers the Yugoslav economy in keeping contacts with EC. While the EC is in a permanent process of transformation into a progressively open, competitive and information based society, Yugoslavia is, in its present development crisis, progressively losing its technological, production, trade, information, and even cultural contacts with this region.

In order to retain and even improve its present level of economic partnership in the future, Yugoslavia faces a comprehensive reconsideration of future trends and options in its economic relations with EC.

4.3. Towards an improved compatibility with EC

10. In order to regain its development identity, Yugoslavia progressively needs economic partnership with the more developed world. Highly developed Europe, and particularly the EC, is for many reasons an optimal solution. However, such economic relations are possible only among sufficiently compatible economies and societies. A state of compatibility between the EC - which is progressively managing its firms, economies, and societies on the basis of affluence of flexible information - and moderately developed Yugoslavia, is a hard task for this country.

As one of the world's leading technological, production, and trade nucleus, EC is, in the 90's, entering a new phase of harmonization. The majority of other European developed economies, like Austria, Norway, Finland, have already succeeded in establishing the economic partnership with the highly developed Europe. This partnership is a sound criterium for a successful position in the world economy. Such an approach was already accepted by practically all moderately developed economies of the Southern Europe. A common denominator for the economic cooperation is increasing openness, growing domestic and international competition, affluence of information, as well as the strategic, economic policy, and management flexibility. For all these and additional reasons, an improved compatibility between the Yugoslav and EC economies represents a strategic challenge of the outstanding importance for Yugoslavia.

11. The above conclusion finds the present state of the Yugoslavia - EC institutional framework insufficient for improved economic relations in the future. The present unreciprocal preferential treatment, although still stimulating for Yugoslav exports to EC, will not fit the needs for Yugoslavia's faster incorporation into the EC trade, production, technological and scientific, financial, investment, and information trends of the 90's. Moreover, the asymmetric reciprocal preferential treatment appears to be - without a comprehensive adaptation of the Yugoslav economy and society to the contemporary technological, economic, and social advance - an insufficient lever for the economic partnership.

12. In order to elucidate the process of improved compatibility between Yugoslavia and EC, a comprehensive effort to consider a number of relevant issues will be required. During the Workshop, held on October, 8 and 9, 1987, at the Institute for Economic Research in Ljubljana, the participants from the EC and Yugoslav side agreed on the issues which have to be worked out as one of the professional basis for the new Cooperation Agreement between EC and Yugoslavia in the 90's. Among them, the following were paid special attention: improvement of the institutional and economic compatibility between the technologically highly developed EC and moderately developed Yugoslavia; trade relations and technological revitalization of the Yugoslav economy; progressive development of small business in the area of

Yugoslav goods and services; cost structure amelioration, investment and joint venture promotion; financial revitalization.

The process of improved compatibility with EC will be, without doubt, a painful one for Yugoslavia, while EC can considerably ease this transition period, which is of interest to both parties. And, finally, we believe that scientific and professional arguments might reduce the risk of decisions considerably.

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J U G O S L A V I J A

THE EUROPEAN COMMUNITY - YUGOSLAVIA

TRADE ANALYSIS

STATISTICAL ANNEX

LJUBLJANA, November 1987

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DATA SOURCES

In the tables of the Statistical Annex, data from the United Nations Statistical Office's COMTRADE data bank and from the Institute for Economic Research data bank (based on the OECD Foreign Trade Statistics) were used.

NOTES ON METHODOLOGY

Calculation of the Parameters of Dynamics

The following is the usual formula used for the calculation of the average growth rate:

$$r = \left(\left(\frac{Y_n}{Y_0} \right)^{1/n} - 1 \right) * 100$$

Its weakness is that in the calculation it takes into account only the two extreme values which may be atypical (subject to random and specific influences) and does not consider all the elements of the time series. In order to introduce all the elements in the calculation, the following method must be employed.

Time series model

The dynamics of the trend cycle of the time series can usually be described adequately with the following model of the exponential function to the third degree:

$$(1) \quad Y_x = k_0 * k_1^x * k_2^{x^2} * k_3^{x^3} * E_x \quad ; \quad x = 0, 1, 2, \dots, (N-1)$$

N = number of units in the time series

The model must be transformed so that the time component "x" is expressed by normed orthogonal polynomials:

$$X_p = (X_0, X_1, X_2, X_3)$$

of the binomial functions:

$$x_p = \frac{x^0}{\binom{x}{0}}, \frac{x^1}{\binom{x}{1}}, \frac{x^2}{\binom{x}{2}}, \frac{x^3}{\binom{x}{3}} /$$

The following is the transformed form of the basic model:

$$(2) \quad Y_x = K_0 * K_1 * K_2 * K_3 * E_{3x}$$

The orthogonal polynoms are normed in such a way that the coefficients in the units for the highest degree of the binomial function are equal to 1. In this case, the parameters have an analytical meaning. $K_0 = G$ is a geometric mean, and parameters K_1, K_2, K_3 are the average coefficients of the dynamics to the third degree.

Calculation of the parameters of dynamics for the basic time series Y_x

The parameters K_p are specified by the model (2) according to the ordinary least squares method for the time series $\ln Y_x$ (natural logarithms Y_x). In this case, the model (2) turns into a linear model for $\ln K_p$ and the parameters must be specified with the standard method of fitting with the orthogonal polynoms of binomial functions:

$$(3) \quad \ln Y_x = \ln K_0 * X_0 + \ln K_1 * X_1 + \ln K_2 * X_2 + \ln K_3 * X_3 + \ln E_{3x}$$

The vector of the cumulative values is calculated from the time series $\ln Y_x$:

$$C_p = (C_0, C_1, C_2, C_3)$$

The basic matrix of the coefficients ${}_p B_p$ for the calculation of the parameters to the third degree is as follows:

$D_1 = \text{AGR\%}$ (average growth rate in %)

$D_2 = \text{AAGR\%}$ (average acceleration of the growth rate in % = average relative change of AGR% in %)

Calculation of the indicator of the intra-industry trade

Grubel and Lloyd (1971, 1975) were among the first to precisely define the rate of intra-industry trade. Their basic (elementary) index of intra-industry trade of country "j" for product "i" is the following:

$$B_{ij} = \frac{(X_{ij} + M_{ij}) - |X_{ij} - M_{ij}|}{(X_{ij} + M_{ij})} * 100$$

where X_{ij} and M_{ij} represent the values of exports and imports of product "i" of country "j".

B_{ij} measures the intra-industry trade as its percentage share in the total trade of country "j" of product "i". Its value ranges between 0 (when X_{ij} or M_{ij} equals zero, which means that there is no bilateral trade) and 100 ($X_{ij} = M_{ij}$, meaning that total trade of product "i" is intra-industry).

As a global measure for the intra-industry trade, at different stages of aggregation, Grubel and Lloyd employed a weighted average of the value B_{ij} . For the weights, they used the shares of products (industries) "i" in the overall trade:

$$B_j = \frac{\sum_i B_{ij} * (X_{ij} + M_{ij})}{\sum_i (X_{ij} + M_{ij})} = \frac{\sum_i (X_{ij} + M_{ij}) - \sum_i |X_{ij} - M_{ij}|}{\sum_i (X_{ij} + M_{ij})} * 100$$

Grubel and Lloyd found out (1975) that, in the case of trade imbalance, the global measure B_j shows an underestimated rate of intra-industry trade, and proposed a correction of the indicator using the rate of the overall imbalance:

$$C_j = B_j / (1 - k)$$

where "k" represents the rate of the overall imbalance expressed as its ratio of the overall trade.

An alternative method for the elimination of the effects of trade imbalance on the rate of intra-industry trade was developed in 1978 by Aquino. His approach is based on the elimination of the impact of the imbalance already at the elementary level, i.e., at the industries level. The so-called theoretical values of imports and exports at the industrial level were introduced. These values then eliminated the imbalance at the level of overall trade:

$$X^{e_{ij}} = X_{ij} * \frac{0.5 * \sum_i (X_{ij} + M_{ij})}{\sum_i X_{ij}} ;$$

$$M^{e_{ij}} = M_{ij} * \frac{0.5 * \sum_i (X_{ij} + M_{ij})}{\sum_i M_{ij}}$$

The theoretical values of exports and imports of product "i" in this way were then introduced into the familiar Grubel-Lloyd formula for the total rate of intra-industry trade:

$$Q_{ij} = \frac{\sum_i (X^{e_{ij}} + M^{e_{ij}}) - \sum_i (X_{ij} - M_{ij})}{\sum_i (X^{e_{ij}} + M^{e_{ij}})} * 100$$

EXPLANATORY NOTES

A. The nomenclature of the SITC, Rev. 1 was used except in Item 2.3., where the SITC, Rev. 2 was applied.

B. The term "total" (e.g., "total trade") was used to denote the sum of product groups:

SITC groups A to F = TOTAL

Factor-intensive-product groups A to F = TOTAL

(See the Classification scheme of product groups.)

The term "overall" (e.g., "overall trade") was used to indicate the sum of trading partners:

all trading partners = world = OVERALL

(See the Classification scheme of the partner country aggregates.)

C. The term "Extra EUR(10)" (e.g., "Extra EUR trade") was used to emphasize the exclusion of Intra EUR(10) (trade among EUR(10) member states).

CLASSIFICATION SCHEME OF THE SITC COMMODITY GROUPS

(Based on the Standard International Trade Classification, Revised - SITC (1) : 1, 2 and 3 digit nomenclature)

A: SITC 0 + 1 FOOD, BEVERAGES AND TOBACCO

0: Food and live animals
1: Beverages and tobacco

B: SITC 2 + 4 + 68 + 667 RAW MATERIALS

2: Crude materials, inedible, except fuels
4: Animal and vegetable oils and fats
68: Non-ferrous metals
667: Pearls and precious and semi-precious stones, unworked or worked

C: SITC 3 ENERGY

3: Mineral fuels, lubricants and related materials

D: SITC 5 CHEMICALS

5: Chemicals

E: SITC 7 MACHINERY AND TRANSPORT EQUIPMENT

7: Machinery and transport equipment

F: SITC 6 + 8 - 68 - 667 MANUFACTURED GOODS

6: Manufactured goods classified chiefly by material
8: Miscellaneous manufactured articles
68: Non-ferrous metals
667: Pearls and precious and semi-precious stones, unworked or worked

TOTAL: A + B + C + D + E + F

**CLASSIFICATION SCHEME OF THE FACTOR-INTENSIVE-
PRODUCT GROUPS**

(Based on the Standard International Trade Classification,
Revised - SITC (1) : 1 and 2 digit nomenclature)

A: AGRICULTURE AND FOOD INDUSTRIES

0 + 1 + 4

- 0: Food and live animals
- 1: Beverages and tobacco
- 4: Animal and vegetable oils and fats

B: RAW MATERIALS

21 + 22 + 23 + 24 + 28 + 29

- 21: Hides, skins and fur skins, undressed
- 22: Oil-seeds, oil nuts and oil kernels
- 23: Crude rubber (including synthetic and reclaimed)
- 24: Wood, lumber and cork
- 28: Metalliferrous ores and metal scrap
- 29: Crude animal and vegetable materials, n.e.s.

C: ENERGY

3

- 3: Mineral fuels, lubricants and related materials

D: RAW-MATERIALS-INTENSIVE INDUSTRIES

25 + 26 + 27 + 51 + 52 + 53 + 56 + 59 + 62 + 63 + 64 + 66 +
67 + 68

- 25: Pulp and paper
- 26: Textile fibres (not manufactured into yarn, thread or fabrics) and their waste
- 27: Crude fertilizers and crude minerals (excluding coal, petroleum and precious stones)
- 51: Chemical elements and compounds
- 52: Mineral tar and crude chemicals from coal, petroleum and natural gas
- 53: Dyeing, tanning and colouring materials
- 56: Fertilizers, manufactured
- 59: Chemical materials and products, n.e.s.
- 62: Rubber manufactures, n.e.s.
- 63: Wood and cork manufactures (excluding furniture)
- 64: Paper, paperboard and manufactures thereof
- 66: Non-metallic mineral manufactures, n.e.s.
- 67: Iron and steel
- 68: Non-ferrous metals

E: LABOUR-INTENSIVE INDUSTRIES

61 + 65 + 69 + 81 + 82 + 83 + 84 + 85 + 89

- 61: Leather, leather manufactures, n.e.s. and pressed fur skins
- 65: Textile yarn, fabrics, made-up articles and related products
- 69: Manufactures of metal, n.e.s.
- 81: Sanitary, plumbing, heating and lighting fixtures and fittings
- 82: Furniture
- 83: Travel goods, handbags and similar articles
- 84: Clothing
- 85: Footwear
- 89: Miscellaneous manufactured articles, n.e.s.

F: HUMAN-CAPITAL-INTENSIVE INDUSTRIES

54 + 55 + 57 + 58 + 7 + 86

- 54: Medicinal and pharmaceutical products
- 55: Essential oils and perfume materials; toilet, polishing and cleansing preparations
- 57: Explosives and pyrotechnic products
- 58: Plastic materials, regenerated cellulose and artificial resins
- 7: Machinery and transport equipment
- 86: Professional, scientific and controlling instruments; photographic and optical goods, watches and clocks

TOTAL: A + B + C + D + E + F

G: CAPITAL-INTENSIVE INDUSTRIES

23 + 25 + 35 + 5 + 64 + 67 + 68 + 73

- 23: Crude rubber (including synthetic and reclaimed)
- 25: Pulp and paper
- 35: Electric energy
- 5: Chemicals
- 64: Paper, paperboard and manufactures thereof
- 67: Iron and steel
- 68: Non-ferrous metals
- 73: Transport equipment

CLASSIFICATION SCHEME OF THE PARTNER COUNTRY AGGREGATES
(COUNTRY GROUPS)

(Based on the Geonomenclature of the Statistical Office of the European Communities and on the classification of country groups of the Institute for Economic Research)

Partner country aggregates in Chapter 1 :

EUR(10)

Belgium-Luxembourg, Denmark, France, Germany, F.R., Greece, Ireland, Italy, Netherlands, United Kingdom

EFTA

Austria, Finland, Iceland, Norway, Portugal*, Sweden, Switzerland

OECD

EUR(10) + EFTA + Spain, Turkey, Canada, U.S.A., Japan, Australia, New Zealand

CMEA

Soviet Union, Bulgaria, Czechoslovakia, German D.R., Hungary, Poland, Romania

CLASS 3

CMEA + Albania, China, Cuba, Korea D.P.R., Mongolia, Vietnam

CLASS 2

164 DEVELOPING COUNTRIES (Yugoslavia excluded)

Partner country aggregates in Chapter 2 :

Mediterranean

Malta, Turkey, Yugoslavia, Cyprus, Israel, Jordan, Lebanon, Syria, Algeria, Egypt, Morocco, Tunisia

CMEA

CLASS 1

Developed countries (EUR(10) member states excluded)

CLASS 2

Developing countries (Yugoslavia included)

CLASS 3

+ Since data in the analysis refer to the period up to 1985, inclusive, Portugal was included in the EFTA country group and Spain was included in OECD other than EUR(10). However in spite of the distinction comments will also refer to these countries

Partner country aggregates in Chapter 3:

Europe rest

Albania, Gibraltar, Malta, Cyprus, Europe nes.

Africa

Marocco, Algeria, Tunisia, Libya, Egypt, Sudan, Spanish Sahara, Mauritania, Senegal, Gambia, Mali, Niger, Upper Volta, Port. Guinea, Sierra Leone, Liberia, Ivory Coast, Ghana, Togo, Dahomey, Nigeria, Equatorial Gvinea, Chad, Cent. African Rep., Gabon, Zaire, Congo, Burundi, Rwanda, Ethiopia, Afars and Issas, Somalia, Uganda, Kenya, Tanzania, Angola, Zambia, Sou. Rhodesia, Malawi, Mozambique, Madagascar, Reunion, Mauritius, Botswana, Lesotho, Swaziland, Brit. Terr. Afr., Nes, Africa nes.

Middle America

St. Pierre-Miquel, Cuba, Haiti, Dominican Rep., Jamaica, Guatemala, Brit. Honduras, Bahamas, Bermuda, Barbados, Brit. Terr. Am. Nes, Honduras, El. Salvador, Nicaragua, Costa Rica, Panama, U.S. Terr. America, Fr. Antilles, Neth. Antilles, Trinidad-Tobago.

South America rest

Columbia, Venezuela, Guyana, Surinam, Fr. Guiana, Ecuador, Peru, Bolivia, Paraguay, Chile, Uruguay, America nes.

Middle East:

Syria, Lebanon, Israel, Jordan, Iraq, Saudi Arabia, Yemen, Southern Yemen, Kuwait, Bahrein, United Arab. Emir., Muscat and Oman, Iran, Mid East nes.

Th + Ma + Si + In + Ho:

Thailand, Malaysia, Singapore, Indonesia, Hong Kong.

Far East rest

Afganistan, Pakistan, Bangladesh, Sri Lanka, Burma, Laos, Cambodia, Vietnam, Philippines, Mongolia, North Korea, Taiwan, Portug. Ter. Asia, Far East Nes.

Oceania

U.S. Ter. Oceania, Brit. Ter. Oceania, Fr. Ter. Oceania, Oceania nes.

CHAPTER 1 TABLES

TABLE 1.1.1.A: YUGOSLAVIA'S TOTAL TRADE 1970-1985
BY PARTNER COUNTRY GROUP:

Value (millions of U.S. dollars)
Percentage share (World = 100%)

| Partner country group | Y e a r | | | | | | | | | | | | Average annual growth rate (%) | |
|-----------------------------|---------|------|------|------|------|-------|-------|-------|-------|-------|-------|-------|-----------------------------------|---------|
| | 1970 | 1975 | 1976 | 1977 | 1978 | 1979 | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 | 1975-85 | 1980-85 |
| <u>Imports from:</u> | | | | | | | | | | | | | | |
| Value: | | | | | | | | | | | | | | |
| WORLD | 2874 | 7699 | 7367 | 8973 | 7970 | 14037 | 15064 | 15757 | 14100 | 12154 | 11996 | 12163 | 5.6 | - 5.7 |
| EUR(10) | 1376 | 3239 | 2927 | 3622 | 3801 | 5801 | 5220 | 5588 | 4744 | 3691 | 3567 | 3694 | 1.8 | - 9.1 |
| OECD | 1981 | 4677 | 4038 | 5106 | 5500 | 8509 | 7918 | 8358 | 7186 | 5578 | 5330 | 5610 | 2.6 | - 9.1 |
| EFTA | 332 | 667 | 530 | 605 | 810 | 1272 | 1230 | 1280 | 1116 | 864 | 826 | 761 | 3.9 | -10.7 |
| CLASS 2 | 297 | 1104 | 1065 | 1248 | 1320 | 1946 | 2589 | 2399 | 1986 | 2052 | 2712 | 2598 | 10.1 | 1.2 |
| CLASS 3 | 594 | 1912 | 2256 | 2609 | 2939 | 3570 | 4540 | 4975 | 4895 | 4469 | 3934 | 3930 | 8.3 | - 4.3 |
| CMEA | 588 | 1843 | 2149 | 2529 | 2809 | 3454 | 4412 | 4836 | 4783 | 4414 | 3859 | 3857 | 8.6 | - 4.0 |
| Share: | | | | | | | | | | | | | | |
| EUR(10) | 47.8 | 42.0 | 39.7 | 40.3 | 38.9 | 41.3 | 34.6 | 35.4 | 33.6 | 30.3 | 29.7 | 30.3 | | |
| OECD | 68.9 | 60.7 | 54.8 | 56.9 | 56.2 | 60.6 | 52.5 | 53.0 | 50.9 | 45.8 | 44.4 | 46.1 | | |
| EFTA | 11.5 | 8.6 | 7.1 | 6.7 | 8.2 | 9.0 | 8.1 | 8.1 | 7.9 | 7.1 | 6.8 | 6.2 | | |
| CLASS 2 | 10.3 | 14.3 | 14.4 | 13.9 | 13.5 | 13.8 | 17.1 | 15.2 | 14.0 | 16.8 | 22.6 | 21.3 | | |
| CLASS 3 | 20.6 | 24.8 | 30.6 | 29.0 | 30.0 | 25.4 | 30.1 | 31.5 | 34.7 | 36.9 | 32.7 | 32.3 | | |
| CMEA | 20.4 | 23.9 | 29.1 | 28.1 | 28.7 | 24.6 | 29.2 | 30.6 | 33.9 | 36.3 | 32.1 | 31.7 | | |
| <u>Exports to:</u> | | | | | | | | | | | | | | |
| Value: | | | | | | | | | | | | | | |
| WORLD | 1679 | 4072 | 4896 | 4896 | 5546 | 6799 | 8978 | 10929 | 10752 | 9914 | 10255 | 10642 | 11.2 | 1.7 |
| EUR(10) | 687 | 971 | 1410 | 1394 | 1424 | 2085 | 2368 | 2531 | 2195 | 2357 | 2639 | 2617 | 9.6 | 2.0 |
| OECD | 942 | 1449 | 2054 | 1957 | 2131 | 2970 | 3332 | 3475 | 3003 | 3276 | 3715 | 3724 | 9.0 | 2.4 |
| EFTA | 139 | 156 | 191 | 209 | 245 | 393 | 424 | 440 | 394 | 469 | 509 | 468 | 12.4 | 3.2 |
| CLASS 2 | 180 | 696 | 770 | 933 | 1025 | 1077 | 1484 | 2016 | 2241 | 1972 | 1678 | 1440 | 10.7 | - 2.3 |
| CLASS 3 | 548 | 1924 | 2070 | 2004 | 2389 | 2750 | 4156 | 5434 | 5502 | 4648 | 4846 | 5458 | 13.0 | 2.5 |
| CMEA | 539 | 1871 | 2029 | 1904 | 2328 | 2663 | 3976 | 5348 | 5355 | 4551 | 4674 | 5208 | 13.0 | 2.3 |
| Share: | | | | | | | | | | | | | | |
| EUR(10) | 40.9 | 23.8 | 28.8 | 28.4 | 25.6 | 30.6 | 26.3 | 23.1 | 20.4 | 23.7 | 25.7 | 24.5 | | |
| OECD | 56.0 | 35.5 | 41.9 | 39.9 | 38.4 | 43.6 | 37.1 | 31.8 | 27.9 | 33.0 | 36.2 | 34.9 | | |
| EFTA | 8.2 | 3.8 | 3.9 | 4.2 | 4.4 | 5.7 | 4.7 | 4.0 | 3.6 | 4.7 | 4.9 | 4.3 | | |
| CLASS 2 | 10.7 | 17.1 | 15.7 | 19.0 | 18.4 | 15.8 | 16.5 | 18.4 | 20.8 | 19.8 | 16.3 | 13.5 | | |
| CLASS 3 | 32.6 | 47.2 | 42.2 | 40.9 | 43.0 | 40.4 | 46.2 | 49.7 | 51.1 | 46.8 | 47.2 | 51.2 | | |
| CMEA | 32.0 | 45.9 | 41.4 | 38.8 | 41.9 | 39.1 | 44.2 | 48.9 | 49.8 | 45.9 | 45.5 | 48.9 | | |

TABLE 1.1.1.B: YUGOSLAVIA'S TOTAL TRADE 1970-1985
BY PARTNER COUNTRY GROUP:

Trade balance (millions of U.S. dollars)
Export/import ratio (%)

| Partner country group | Y e a r | | | | | | | | | | | |
|-----------------------------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| | 1970 | 1975 | 1976 | 1977 | 1978 | 1979 | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 |
| <u>Trade balance</u> | | | | | | | | | | | | |
| WORLD | -1195 | -3627 | -2471 | -4076 | -4223 | -7238 | -6087 | -4828 | -3348 | -2241 | -1741 | -1521 |
| EUR(10) | - 688 | -2268 | -1517 | -2228 | -2377 | -3716 | -2852 | -3057 | -2549 | -1334 | - 929 | -1077 |
| OECD | -1039 | -3228 | -1984 | -3149 | -3370 | -5539 | -4586 | -4883 | -4184 | -2302 | -1615 | -1885 |
| EFTA | - 193 | - 511 | - 338 | - 396 | - 565 | - 879 | - 807 | - 841 | - 722 | - 394 | - 317 | - 293 |
| CLASS 2 | - 117 | - 408 | - 294 | - 314 | - 296 | - 869 | -1104 | - 383 | 255 | - 80 | -1034 | -1158 |
| CLASS 3 | - 47 | 13 | - 186 | - 605 | - 549 | - 820 | - 384 | - 459 | 607 | 152 | 912 | 1528 |
| CMHA | - 50 | 28 | - 120 | - 624 | - 482 | - 791 | - 436 | 511 | 572 | 137 | 815 | 1351 |
| <u>Export-import ratio</u> | | | | | | | | | | | | |
| WORLD | 58.4 | 52.8 | 66.4 | 54.5 | 56.7 | 48.4 | 59.5 | 69.3 | 76.2 | 81.5 | 85.4 | 87.4 |
| EUR(10) | 49.9 | 29.9 | 48.1 | 38.4 | 37.4 | 35.9 | 45.3 | 45.2 | 46.2 | 63.8 | 73.9 | 70.8 |
| OECD | 47.5 | 30.9 | 50.8 | 38.3 | 38.7 | 34.8 | 42.0 | 41.5 | 41.7 | 58.7 | 69.7 | 66.3 |
| EFTA | 41.9 | 23.4 | 36.1 | 34.5 | 30.1 | 30.8 | 34.4 | 34.3 | 35.3 | 54.3 | 61.6 | 61.4 |
| CLASS 2 | 60.6 | 63.0 | 72.3 | 74.8 | 77.5 | 55.3 | 57.3 | 84.0 | 112.8 | 96.1 | 61.8 | 55.4 |
| CLASS 3 | 92.1 | 100.6 | 91.7 | 76.8 | 81.3 | 77.0 | 91.5 | 109.2 | 112.3 | 103.3 | 123.1 | 138.8 |
| CMHA | 91.5 | 101.5 | 94.4 | 75.3 | 82.8 | 77.1 | 90.1 | 110.5 | 111.9 | 103.1 | 121.1 | 135.0 |

TABLE 1.1.2.A.1: YUGOSLAVIA'S IMPORTS 1970-1985
BY EC MEMBER STATE:

Value (millions of U.S. dollars)
Percentage share (World = 100%)
Percentage share (EUR(10) = 100%)

| EC Member State | Y e a r | | | | | | | | | | | | Average annual growth rate (%) | |
|-----------------------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-----------------------------------|---------|
| | 1970 | 1975 | 1976 | 1977 | 1978 | 1979 | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 | 1975-85 | 1980-85 |
| <u>Value:</u> | | | | | | | | | | | | | | |
| EUR(10) | 1375.9 | 3238.6 | 2927.3 | 3621.9 | 3801.0 | 5801.3 | 5220.2 | 5587.9 | 4743.7 | 3691.1 | 3567.4 | 3694.2 | 1.8 | - 5.7 |
| BELG.-LUX. | 39.9 | 99.6 | 98.3 | 112.8 | 126.7 | 169.3 | 150.5 | 165.5 | 147.2 | 126.7 | 107.3 | 134.3 | 2.3 | - 5.6 |
| DENMARK | 9.4 | 42.1 | 34.9 | 47.5 | 54.0 | 96.8 | 68.7 | 67.9 | 47.3 | 37.0 | 32.9 | 36.7 | - 2.1 | -14.7 |
| FRANCE | 109.9 | 350.7 | 318.2 | 464.1 | 481.5 | 738.6 | 673.1 | 728.8 | 605.0 | 410.3 | 397.8 | 374.1 | 1.2 | -13.7 |
| GERMANY, F.R. | 567.2 | 1437.4 | 1232.7 | 1463.9 | 1762.6 | 2891.3 | 2500.3 | 2442.9 | 1964.5 | 1624.0 | 1577.8 | 1586.9 | 1.7 | -10.2 |
| GREECE | 41.8 | 76.3 | 50.5 | 76.1 | 54.0 | 94.7 | 82.8 | 149.7 | 189.9 | 88.5 | 81.9 | 103.9 | 6.5 | - 4.0 |
| IRELAND | 1.3 | 7.2 | 6.1 | 7.1 | 16.8 | 17.6 | 13.4 | 14.3 | 19.2 | 11.9 | 11.9 | 15.4 | 7.6 | - 1.0 |
| ITALY | 378.0 | 868.9 | 760.4 | 958.9 | 809.0 | 1147.2 | 1116.7 | 1292.3 | 1081.7 | 979.6 | 964.6 | 1028.0 | 2.4 | - 3.9 |
| NETHERLANDS | 49.7 | 118.9 | 123.9 | 162.9 | 165.0 | 246.4 | 220.0 | 273.9 | 205.1 | 166.2 | 168.2 | 182.5 | 3.7 | - 7.2 |
| U.K. | 178.6 | 237.4 | 302.5 | 328.6 | 331.5 | 399.6 | 394.7 | 452.6 | 483.7 | 247.1 | 225.2 | 232.4 | - 1.2 | -14.3 |
| PORTUGAL | * | 0.8 | 1.4 | 2.0 | 3.0 | 4.0 | 8.5 | 6.4 | 9.1 | 8.6 | 10.9 | 3.8 | 23.3 | - 6.9 |
| SPAIN | 17.2 | 43.1 | 27.1 | 25.4 | 28.9 | 60.5 | 74.5 | 147.4 | 87.2 | 54.0 | 61.5 | 66.4 | 10.3 | -10.0 |
| <u>Share:</u> (World = 100%) | | | | | | | | | | | | | | |
| EUR(10) | 47.8 | 42.0 | 39.7 | 40.3 | 38.9 | 41.3 | 34.6 | 35.4 | 33.6 | 30.3 | 29.7 | 30.3 | | |
| BELG.-LUX. | 1.3 | 1.2 | 1.3 | 1.2 | 1.2 | 1.2 | 0.9 | 1.0 | 1.0 | 1.0 | 0.8 | 1.1 | | |
| DENMARK | 0.3 | 0.5 | 0.4 | 0.5 | 0.5 | 0.6 | 0.4 | 0.4 | 0.3 | 0.3 | 0.2 | 0.3 | | |
| FRANCE | 3.8 | 4.5 | 4.3 | 5.1 | 4.9 | 5.2 | 4.4 | 4.6 | 4.2 | 3.3 | 3.3 | 3.0 | | |
| GERMANY, F.R. | 19.7 | 18.6 | 16.7 | 16.3 | 18.0 | 20.5 | 16.5 | 15.5 | 13.9 | 13.3 | 13.1 | 13.0 | | |
| GREECE | 1.4 | 0.9 | 0.6 | 0.8 | 0.5 | 0.6 | 0.5 | 0.9 | 1.3 | 0.7 | 0.6 | 0.8 | | |
| IRELAND | 0.0 | 0.1 | 0.1 | 0.1 | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | | |
| ITALY | 13.1 | 11.2 | 10.3 | 10.6 | 8.2 | 8.1 | 7.4 | 8.2 | 7.6 | 8.0 | 8.0 | 8.4 | | |
| NETHERLANDS | 1.7 | 1.5 | 1.6 | 1.8 | 1.6 | 1.7 | 1.4 | 1.7 | 1.4 | 1.3 | 1.4 | 1.5 | | |
| U.K. | 6.2 | 3.0 | 4.1 | 3.6 | 3.3 | 2.8 | 2.6 | 2.8 | 3.4 | 2.0 | 1.8 | 1.9 | | |
| PORTUGAL | - | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.1 | 0.1 | 0.1 | 0.0 | | |
| SPAIN | 0.5 | 0.5 | 0.3 | 0.2 | 0.2 | 0.4 | 0.4 | 0.9 | 0.6 | 0.4 | 0.5 | 0.5 | | |
| <u>Share:</u> (EUR(10) = 100%) | | | | | | | | | | | | | | |
| BELG.-LUX. | 2.9 | 3.1 | 3.7 | 3.1 | 3.3 | 2.9 | 2.9 | 3.0 | 3.1 | 3.4 | 3.0 | 3.6 | | |
| DENMARK | 0.7 | 1.3 | 1.2 | 1.3 | 1.4 | 1.7 | 1.3 | 1.2 | 1.0 | 1.0 | 0.9 | 1.0 | | |
| FRANCE | 8.0 | 10.8 | 10.9 | 12.8 | 12.7 | 12.7 | 13.0 | 13.1 | 12.8 | 11.1 | 11.2 | 10.1 | | |
| GERMANY, F.R. | 41.2 | 44.4 | 42.1 | 40.4 | 46.4 | 49.8 | 47.9 | 42.7 | 41.4 | 44.0 | 44.2 | 43.0 | | |
| GREECE | 3.0 | 2.4 | 1.7 | 2.1 | 1.4 | 1.6 | 1.6 | 2.7 | 4.0 | 2.4 | 2.3 | 2.8 | | |
| IRELAND | 0.1 | 0.2 | 0.2 | 0.2 | 0.4 | 0.3 | 0.3 | 0.3 | 0.4 | 0.3 | 0.3 | 0.4 | | |
| ITALY | 27.5 | 26.8 | 26.0 | 26.5 | 21.3 | 19.8 | 21.4 | 23.1 | 20.8 | 26.5 | 27.0 | 27.8 | | |
| NETHERLANDS | 3.6 | 3.7 | 4.2 | 4.5 | 4.3 | 4.3 | 4.2 | 4.9 | 4.3 | 4.5 | 4.7 | 4.9 | | |
| U.K. | 13.0 | 7.3 | 10.3 | 9.1 | 8.7 | 7.0 | 7.6 | 8.1 | 10.2 | 6.7 | 6.3 | 6.3 | | |

*Less than threshold (50,000 U.S. dollars).

TABLE 1.1.2.A.2: YUGOSLAVIA'S EXPORTS 1970-1985
BY EC MEMBER STATE:

Value (millions of U.S. dollars)
Percentage share (World = 100%)
Percentage share (EUR(10) = 100%)

| EC Member State | Y e a r | | | | | | | | | | | Average annual growth rate (%) | | |
|-----------------------------------|---------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------------------------------|---------|---------|
| | 1970 | 1975 | 1976 | 1977 | 1978 | 1979 | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 | 1975-85 | 1980-85 |
| <u>Value:</u> | | | | | | | | | | | | | | |
| EUR(10) | 687.4 | 970.9 | 1410.3 | 1394.0 | 1424.1 | 2085.1 | 2368.4 | 2531.0 | 2195.1 | 2356.8 | 2638.6 | 2617.2 | 9.6 | 2.0 |
| BELG.-LUX. | 9.6 | 24.4 | 34.6 | 31.5 | 33.8 | 40.4 | 50.3 | 52.7 | 44.5 | 55.2 | 55.1 | 48.3 | 7.3 | 0.4 |
| DENMARK | 6.3 | 12.6 | 18.6 | 16.3 | 19.1 | 24.2 | 21.3 | 23.4 | 23.3 | 21.3 | 27.7 | 33.9 | 7.3 | 8.1 |
| FRANCE | 63.7 | 86.9 | 127.1 | 127.3 | 118.6 | 201.4 | 245.1 | 254.3 | 240.8 | 272.7 | 273.0 | 263.0 | 12.1 | 2.0 |
| GERMANY, F. R. | 197.5 | 315.8 | 426.0 | 363.7 | 462.2 | 739.5 | 778.0 | 866.9 | 756.0 | 807.3 | 892.3 | 870.7 | 11.1 | 2.1 |
| GREECE | 32.0 | 41.0 | 84.8 | 94.9 | 146.0 | 155.8 | 158.4 | 58.6 | 102.4 | 86.4 | 125.2 | 145.5 | 5.5 | 4.9 |
| IRELAND | 0.1 | 0.6 | 0.9 | 0.9 | 0.8 | 1.4 | 1.9 | 2.1 | 2.7 | 4.0 | 3.0 | 3.0 | 20.1 | 11.3 |
| ITALY | 254.6 | 372.0 | 596.0 | 618.5 | 519.6 | 716.7 | 833.1 | 1012.3 | 820.6 | 806.5 | 941.9 | 977.5 | 8.3 | 1.6 |
| NETHERLANDS | 26.9 | 54.7 | 63.3 | 78.1 | 71.8 | 111.2 | 189.7 | 158.5 | 107.4 | 148.6 | 157.0 | 95.9 | 9.1 | - 8.5 |
| U. K. | 96.7 | 62.9 | 59.1 | 62.8 | 52.2 | 94.5 | 90.5 | 102.2 | 97.4 | 154.8 | 163.4 | 179.3 | 12.9 | 16.3 |
| PORTUGAL | * | 0.1 | 0.8 | 1.2 | 0.8 | 2.4 | 6.4 | 4.3 | 8.6 | 2.5 | 2.5 | 2.0 | 27.9 | -22.0 |
| SPAIN | 3.6 | 7.0 | 14.6 | 11.5 | 18.8 | 15.5 | 9.8 | 6.0 | 7.0 | 14.9 | 10.3 | 13.0 | - 0.4 | 11.4 |
| <u>Share:</u> (World = 100%) | | | | | | | | | | | | | | |
| EUR(10) | 40.9 | 23.8 | 28.8 | 28.4 | 25.6 | 30.6 | 26.3 | 23.1 | 20.4 | 23.7 | 25.7 | 24.5 | | |
| BELG.-LUX. | 0.5 | 0.5 | 0.7 | 0.6 | 0.6 | 0.5 | 0.5 | 0.4 | 0.4 | 0.5 | 0.5 | 0.4 | | |
| DENMARK | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.3 | | |
| FRANCE | 3.7 | 2.1 | 2.5 | 2.5 | 2.1 | 2.9 | 2.7 | 2.3 | 2.2 | 2.7 | 2.6 | 2.4 | | |
| GERMANY, F. R. | 11.7 | 7.7 | 8.7 | 7.4 | 8.3 | 10.8 | 8.6 | 7.9 | 7.0 | 8.1 | 8.7 | 8.1 | | |
| GREECE | 1.9 | 1.0 | 1.7 | 1.9 | 2.6 | 2.2 | 1.7 | 0.5 | 0.9 | 0.8 | 1.2 | 1.3 | | |
| IRELAND | - | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | |
| ITALY | 15.1 | 9.1 | 12.1 | 12.6 | 9.3 | 10.5 | 9.2 | 9.2 | 7.6 | 8.1 | 9.1 | 9.1 | | |
| NETHERLANDS | 1.6 | 1.3 | 1.2 | 1.5 | 1.2 | 1.6 | 2.1 | 1.4 | 0.9 | 1.4 | 1.5 | 0.9 | | |
| U. K. | 5.7 | 1.5 | 1.2 | 1.2 | 0.9 | 1.3 | 1.0 | 0.9 | 0.9 | 1.5 | 1.5 | 1.6 | | |
| PORTUGAL | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | | |
| SPAIN | 0.2 | 0.1 | 0.2 | 0.2 | 0.3 | 0.2 | 0.1 | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 | | |
| <u>Share:</u> (EUR(10) = 100%) | | | | | | | | | | | | | | |
| BELG.-LUX. | 1.4 | 2.5 | 2.5 | 2.3 | 2.4 | 1.9 | 2.1 | 2.1 | 2.0 | 2.3 | 2.1 | 1.9 | | |
| DENMARK | 0.9 | 1.3 | 1.3 | 1.2 | 1.3 | 1.2 | 0.9 | 0.9 | 1.1 | 0.9 | 1.1 | 1.3 | | |
| FRANCE | 9.3 | 9.0 | 9.0 | 9.1 | 8.3 | 9.7 | 10.4 | 10.1 | 11.0 | 11.6 | 10.4 | 10.1 | | |
| GERMANY, F. R. | 28.7 | 32.5 | 30.2 | 26.1 | 32.5 | 35.5 | 32.9 | 34.3 | 34.4 | 34.3 | 33.8 | 33.3 | | |
| GREECE | 4.7 | 4.2 | 6.0 | 6.8 | 10.3 | 7.5 | 6.7 | 2.3 | 4.7 | 3.7 | 4.7 | 5.6 | | |
| IRELAND | - | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.2 | 0.1 | 0.1 | | |
| ITALY | 37.0 | 38.3 | 42.3 | 44.4 | 36.5 | 34.4 | 35.2 | 40.0 | 37.4 | 34.2 | 35.7 | 37.5 | | |
| NETHERLANDS | 3.9 | 5.6 | 4.5 | 5.6 | 5.0 | 5.3 | 8.0 | 6.3 | 4.9 | 6.3 | 6.0 | 3.7 | | |
| U. K. | 14.1 | 6.5 | 4.2 | 4.5 | 3.7 | 4.5 | 3.8 | 4.0 | 4.4 | 6.6 | 6.2 | 6.9 | | |

*Less than threshold (50,000 U.S. dollars).

TABLE 1.2.1.A.1: YUGOSLAVIA'S TRADE WITH PARTNER COUNTRY GROUPS 1970-1985
BY SITC COMMODITY GROUP:

| Partner country group | Value (millions of U.S. dollars) | | | | Percentage share | | | |
|--|----------------------------------|--------|--------------------------------|---------|------------------|-------|-------|-------|
| | Export-Import ratio (%) | | Average annual growth rate (%) | | 1970 | 1975 | 1980 | 1985 |
| | 1975 | 1985 | 1975-85 | 1980-85 | | | | |
| SITC 0 + 1 FOOD, BEVERAGES AND TOBACCO | | | | | | | | |
| <u>Imports from:</u> | | | | | | | | |
| WORLD | 419.6 | 385.1 | -2.3 | -17.7 | 100.0 | 100.0 | 100.0 | 100.0 |
| EUR(10) | 168.6 | 170.9 | 0.5 | -11.2 | 39.9 | 42.8 | 42.0 | 28.0 |
| OECD | 116.4 | 141.0 | 4.1 | -22.4 | 27.7 | 36.9 | 40.9 | 46.1 |
| AFR(10) | 1.4 | 1.7 | 0.1 | -18.3 | 0.3 | 0.4 | 0.4 | 0.6 |
| CLASS 2 | 220.4 | 152.7 | -6.3 | -17.3 | 52.7 | 39.7 | 37.5 | 39.6 |
| CLASS 3 | 84.7 | 82.5 | -2.4 | -6.4 | 20.2 | 21.4 | 21.4 | 21.4 |
| CHEA | 83.4 | 76.8 | -2.2 | -4.3 | 19.9 | 19.9 | 19.6 | 19.9 |
| <u>Exports to:</u> | | | | | | | | |
| WORLD | 478.4 | 974.9 | 8.8 | -2.2 | 100.0 | 100.0 | 100.0 | 100.0 |
| EUR(10) | 227.6 | 353.9 | 3.5 | -2.2 | 47.6 | 35.5 | 36.4 | 36.2 |
| OECD | 332.2 | 478.7 | 3.5 | -1.6 | 69.4 | 49.1 | 50.4 | 38.1 |
| AFR(10) | 0.4 | 1.0 | 0.0 | -0.7 | 0.1 | 0.1 | 0.1 | 0.1 |
| CLASS 2 | 116.2 | 160.9 | 3.4 | -3.7 | 24.3 | 16.5 | 16.8 | 15.3 |
| CLASS 3 | 116.7 | 365.7 | 3.1 | -3.7 | 24.4 | 37.5 | 37.7 | 37.4 |
| CHEA | 113.1 | 360.7 | 3.2 | -3.7 | 23.6 | 36.6 | 36.6 | 37.0 |
| <u>E/I ratio</u> | | | | | | | | |
| WORLD | 114.0 | 253.1 | | | | | | |
| EUR(10) | 39.2 | 38.8 | | | | | | |
| OECD | 34.5 | 98.7 | | | | | | |
| AFR(10) | 1.3 | 7.9 | | | | | | |
| CLASS 2 | 117.1 | 442.5 | | | | | | |
| CLASS 3 | 118.4 | 469.5 | | | | | | |
| CHEA | 114.0 | 253.1 | | | | | | |
| SITC 2 + 4 + 68 + 667 RAW MATERIALS | | | | | | | | |
| <u>Imports from:</u> | | | | | | | | |
| WORLD | 1069.7 | 1883.8 | 7.4 | -2.7 | 100.0 | 100.0 | 100.0 | 100.0 |
| EUR(10) | 205.4 | 304.0 | 0.0 | -1.3 | 19.2 | 16.2 | 16.2 | 16.1 |
| OECD | 441.0 | 698.0 | 0.0 | -1.6 | 41.3 | 36.5 | 35.8 | 31.0 |
| AFR(10) | 3.6 | 7.5 | 0.0 | -10.8 | 0.3 | 0.4 | 0.4 | 0.6 |
| CLASS 2 | 361.6 | 375.8 | 0.0 | -10.8 | 33.8 | 19.9 | 20.3 | 19.6 |
| CLASS 3 | 397.4 | 809.0 | 0.0 | -10.8 | 37.1 | 42.8 | 42.8 | 42.8 |
| CHEA | 299.0 | 777.0 | 0.0 | 2.6 | 27.9 | 41.3 | 41.3 | 41.2 |
| <u>Exports to:</u> | | | | | | | | |
| WORLD | 653.1 | 968.5 | 3.7 | -2.2 | 100.0 | 100.0 | 100.0 | 100.0 |
| EUR(10) | 198.5 | 419.6 | 0.0 | -0.5 | 30.4 | 42.0 | 42.0 | 42.0 |
| OECD | 308.6 | 521.0 | 0.0 | -0.4 | 47.3 | 53.8 | 53.8 | 53.8 |
| AFR(10) | 1.6 | 6.4 | 0.0 | -4.4 | 0.2 | 0.6 | 0.6 | 0.6 |
| CLASS 2 | 259.8 | 90.4 | 1.7 | -9.9 | 39.8 | 9.3 | 9.3 | 9.3 |
| CLASS 3 | 287.4 | 356.2 | 0.0 | -3.0 | 44.0 | 36.3 | 36.3 | 36.3 |
| CHEA | 227.9 | 340.4 | 0.0 | -3.0 | 34.9 | 35.1 | 35.1 | 35.9 |
| <u>E/I ratio</u> | | | | | | | | |
| WORLD | 61.0 | 51.4 | | | | | | |
| EUR(10) | 97.1 | 138.0 | | | | | | |
| OECD | 69.6 | 74.6 | | | | | | |
| AFR(10) | 1.8 | 7.3 | | | | | | |
| CLASS 2 | 89.8 | 21.3 | | | | | | |
| CLASS 3 | 89.8 | 44.5 | | | | | | |
| CHEA | 82.9 | 44.8 | | | | | | |

TABLE 1.2.1.A.1: CONTINUED I:

| Partner country group | Value (millions of U.S. dollars) | | | | Percentage share | | | |
|-----------------------|----------------------------------|--------|--------------------------------|---------|------------------|-------|-------|-------|
| | Export-Import ratio (%) | | Average annual growth rate (%) | | 1970 | 1975 | 1980 | 1985 |
| | 1975 | 1985 | 1975-85 | 1980-85 | | | | |
| | SITC 3* | | ENERGY | | | | | |
| <u>Imports from:</u> | | | | | | | | |
| WORLD | 945.1 | 3307.3 | 16.1 | - 1.9 | 100.0 | 100.0 | 100.0 | 100.0 |
| EUR(10) | 46.3 | 137.5 | 12.4 | - 12.4 | 4.9 | 4.2 | 4.2 | 4.1 |
| ORCD | 39.0 | 230.6 | 20.5 | 14.0 | 4.1 | 7.0 | 7.0 | 6.6 |
| AFR(10) | 3.0 | 1.4 | 0.8 | 25.7 | 0.3 | 0.3 | 0.3 | 0.3 |
| CLASS 2 | 492.3 | 1889.4 | 17.2 | 8.1 | 52.0 | 57.0 | 57.4 | 60.1 |
| CLASS 3 | 336.6 | 1876.7 | 13.5 | - 1.9 | 35.6 | 52.0 | 32.5 | 32.5 |
| CHEA | 389.2 | 1655.7 | 13.4 | - 12.9 | 41.1 | 41.1 | 32.7 | 31.9 |
| <u>Exports to:</u> | | | | | | | | |
| WORLD | 30.1 | 297.2 | 21.8 | 6.7 | 100.0 | 100.0 | 100.0 | 100.0 |
| EUR(10) | 3.6 | 143.0 | 24.5 | 4.5 | 11.9 | 45.3 | 48.3 | 48.1 |
| ORCD | 22.8 | 201.5 | 22.2 | 5.4 | 75.8 | 75.7 | 66.3 | 67.8 |
| AFR(10) | 0.8 | 5.7 | 18.6 | 1.4 | 2.6 | 1.9 | 1.9 | 1.9 |
| CLASS 2 | 2.0 | 93.4 | 22.1 | 2.9 | 6.6 | 31.5 | 31.5 | 31.4 |
| CLASS 3 | 5.3 | 91.3 | 22.1 | 24.1 | 17.6 | 17.5 | 17.3 | 30.4 |
| CHEA | 4.9 | 91.3 | 22.1 | 24.1 | 16.5 | 16.4 | 17.3 | 30.4 |
| <u>E/I ratio</u> | | | | | | | | |
| WORLD | 3.1 | 8.9 | | | | | | |
| EUR(10) | 28.7 | 103.0 | | | | | | |
| ORCD | 20.7 | 83.7 | | | | | | |
| AFR(10) | 256.4 | 258.1 | | | | | | |
| CLASS 2 | 0.4 | 8.6 | | | | | | |
| CLASS 3 | 1.3 | 8.6 | | | | | | |
| CHEA | 1.2 | 8.7 | | | | | | |
| | SITC 5 | | CHEMICALS | | | | | |
| <u>Imports from:</u> | | | | | | | | |
| WORLD | 834.0 | 1664.5 | 9.2 | - 2.5 | 100.0 | 100.0 | 100.0 | 100.0 |
| EUR(10) | 488.4 | 824.7 | 6.7 | - 2.8 | 58.6 | 49.7 | 52.4 | 48.6 |
| ORCD | 669.5 | 1110.0 | 7.0 | - 5.9 | 80.3 | 66.2 | 77.4 | 66.6 |
| AFR(10) | 11.8 | 17.4 | 0.8 | 10.6 | 1.4 | 1.0 | 1.0 | 1.0 |
| CLASS 2 | 16.8 | 32.3 | 1.2 | - 10.6 | 2.0 | 1.9 | 1.9 | 1.9 |
| CLASS 3 | 17.9 | 52.7 | 1.5 | 6.9 | 2.1 | 3.1 | 3.1 | 3.1 |
| CHEA | 145.4 | 517.6 | 15.7 | 6.9 | 17.5 | 17.4 | 21.0 | 31.0 |
| <u>Exports to:</u> | | | | | | | | |
| WORLD | 379.4 | 1189.7 | 15.4 | - 0.8 | 100.0 | 100.0 | 100.0 | 100.0 |
| EUR(10) | 9.4 | 254.5 | 14.3 | 10.8 | 2.5 | 21.5 | 21.5 | 21.5 |
| ORCD | 79.3 | 320.0 | 18.6 | 0.3 | 20.9 | 20.6 | 23.3 | 23.3 |
| AFR(10) | 1.9 | 5.5 | 2.0 | 16.9 | 0.5 | 0.4 | 0.4 | 0.4 |
| CLASS 2 | 5.7 | 28.4 | 1.7 | 2.7 | 1.5 | 1.4 | 1.8 | 1.8 |
| CLASS 3 | 23.2 | 55.8 | 14.3 | 6.3 | 6.1 | 4.6 | 5.8 | 4.6 |
| CHEA | 229.9 | 251.3 | 14.3 | 4.0 | 52.3 | 60.6 | 56.6 | 45.8 |
| <u>E/I ratio</u> | | | | | | | | |
| WORLD | 45.5 | 71.4 | | | | | | |
| EUR(10) | 13.5 | 30.8 | | | | | | |
| ORCD | 11.8 | 31.4 | | | | | | |
| AFR(10) | 1.9 | 31.4 | | | | | | |
| CLASS 2 | 349.0 | 867.8 | | | | | | |
| CLASS 3 | 163.8 | 106.4 | | | | | | |
| CHEA | 158.1 | 100.7 | | | | | | |

*The SITC group 3 (Energy) and the factor-intensive-product group "Energy" are identical. The latter is therefore omitted in Annex tables, presenting factor-intensive-product groups.

TABLE 1.2.1.A.1: CONTINUED II:

| Partner country group | Value (millions of U.S. dollars) | | | | Percentage share | | | |
|---|----------------------------------|--------|---|-------|------------------|-------|-------|-------|
| | Export-Import ratio (%) | | | | | | | |
| | 1975 | 1985 | Average annual growth rate (%) 1975-85 1980-85 | | 1970 | 1975 | 1980 | 1985 |
| SITC 7 MACHINERY AND TRANSPORT EQUIPMENT | | | | | | | | |
| Imports from: | | | | | | | | |
| WORLD | 2645.1 | 2985.8 | 0.7 | - 9.6 | 100.0 | 100.0 | 100.0 | 100.0 |
| EUR(10) | 1531.1 | 1467.7 | -1.0 | -13.0 | 57.9 | 48.8 | 49.5 | 49.1 |
| OECD | 2283.5 | 2227.3 | -0.4 | -13.0 | 86.4 | 74.7 | 74.6 | 74.5 |
| AFR(10) | 288.8 | 288.8 | 0.0 | -13.0 | 10.9 | 10.0 | 10.0 | 10.0 |
| CLASS 2 | 32.0 | 32.0 | 0.0 | -11.0 | 1.2 | 1.2 | 1.2 | 1.2 |
| CLASS 3 | 418.6 | 749.8 | 4.7 | - 0.4 | 16.1 | 15.9 | 16.9 | 25.0 |
| CHEA | 418.2 | 748.7 | 4.7 | - 0.5 | 16.1 | 15.9 | 16.9 | 25.0 |
| Exports to: | | | | | | | | |
| WORLD | 1141.5 | 3513.1 | 12.3 | - 4.7 | 100.0 | 100.0 | 100.0 | 100.0 |
| EUR(10) | 431.4 | 722.2 | 10.5 | - 4.0 | 37.8 | 21.0 | 20.6 | 19.9 |
| OECD | 247.7 | 700.4 | 10.5 | - 4.0 | 21.7 | 21.7 | 21.7 | 19.9 |
| AFR(10) | 29.7 | 47.7 | 7.0 | - 3.4 | 2.6 | 2.5 | 2.6 | 2.3 |
| CLASS 2 | 385.4 | 547.0 | 4.0 | - 3.4 | 33.8 | 34.5 | 34.6 | 14.7 |
| CLASS 3 | 498.7 | 2242.9 | 15.0 | 8.7 | 43.5 | 43.6 | 43.6 | 65.6 |
| CHEA | 485.8 | 2175.9 | 14.9 | 9.8 | 41.4 | 42.5 | 48.2 | 61.9 |
| E/I ratio | | | | | | | | |
| WORLD | 43.6 | 117.6 | | | | | | |
| EUR(10) | 12.6 | 35.8 | | | | | | |
| OECD | 11.2 | 31.4 | | | | | | |
| AFR(10) | 11.0 | 17.0 | | | | | | |
| CLASS 2 | 1235.8 | 5867.4 | | | | | | |
| CLASS 3 | 118.7 | 305.7 | | | | | | |
| CHEA | 118.1 | 291.4 | | | | | | |
| SITC 6 + 8 - 68 - 667 MANUFACTURED GOODS | | | | | | | | |
| Imports from: | | | | | | | | |
| WORLD | 1804.6 | 1934.3 | 1.8 | - 6.7 | 100.0 | 100.0 | 100.0 | 100.0 |
| EUR(10) | 1288.8 | 1448.3 | 0.5 | - 8.0 | 71.4 | 72.3 | 72.3 | 72.3 |
| OECD | 1780.0 | 1740.3 | 0.3 | - 8.0 | 98.6 | 87.0 | 87.0 | 87.0 |
| AFR(10) | 185.4 | 214.7 | 4.5 | -10.0 | 10.4 | 10.2 | 12.6 | 11.0 |
| CLASS 2 | 388.5 | 443.6 | 4.5 | -13.0 | 21.5 | 22.9 | 23.1 | 22.2 |
| CLASS 3 | 548.7 | 688.9 | 4.5 | -13.0 | 30.4 | 35.7 | 35.7 | 35.7 |
| CHEA | 528.2 | 683.8 | 4.7 | -13.0 | 29.3 | 35.7 | 35.7 | 35.3 |
| Exports to: | | | | | | | | |
| WORLD | 1381.7 | 3677.2 | 12.3 | 1.9 | 100.0 | 100.0 | 100.0 | 100.0 |
| EUR(10) | 268.2 | 910.6 | 12.2 | 5.9 | 19.4 | 19.4 | 23.0 | 24.7 |
| OECD | 452.2 | 1456.4 | 11.5 | 5.9 | 32.7 | 32.7 | 39.0 | 39.6 |
| AFR(10) | 68.4 | 100.0 | 6.0 | 0.0 | 4.9 | 5.0 | 5.0 | 4.8 |
| CLASS 2 | 122.4 | 180.0 | 7.0 | 0.0 | 8.8 | 8.8 | 8.8 | 8.8 |
| CLASS 3 | 775.7 | 1732.6 | 12.7 | 1.2 | 56.1 | 56.1 | 48.5 | 48.4 |
| CHEA | 759.8 | 1707.3 | 12.5 | 0.8 | 55.2 | 54.9 | 48.9 | 48.4 |
| E/I ratio | | | | | | | | |
| WORLD | 76.5 | 190.1 | | | | | | |
| EUR(10) | 30.1 | 107.3 | | | | | | |
| OECD | 37.0 | 122.3 | | | | | | |
| AFR(10) | 37.4 | 98.3 | | | | | | |
| CLASS 2 | 385.4 | 988.5 | | | | | | |
| CLASS 3 | 143.8 | 249.9 | | | | | | |

TABLE 1.2.1.A.2: YUGOSLAVIA'S TRADE WITH PARTNER COUNTRY GROUPS 1970-1985
BY FACTOR-INTENSIVE-PRODUCT GROUP*

| Partner country group | Value (millions of U.S. dollars) | | | | Percentage share | | | |
|--|----------------------------------|-------|--------------------------------|---------|------------------|-------|-------|-------|
| | Export-Import ratio (%) | | Average annual growth rate (%) | | 1970 | 1975 | 1980 | 1985 |
| | 1975 | 1985 | 1975-85 | 1980-85 | | | | |
| AGRICULTURE AND FOOD INDUSTRIES | | | | | | | | |
| Imports from: | | | | | | | | |
| WORLD | 524.2 | 490.8 | - 1.4 | -15.1 | 100.0 | 100.0 | 100.0 | 100.0 |
| EURO(10) | 203.0 | 179.3 | - 1.2 | -18.0 | 38.9 | 36.2 | 37.3 | 36.7 |
| OECD | 203.1 | 179.3 | - 1.2 | -18.0 | 38.9 | 36.2 | 37.3 | 36.7 |
| AFRICA | 11.5 | 8.8 | - 2.7 | -15.7 | 2.2 | 1.7 | 1.7 | 1.7 |
| CLASS 2 | 214.7 | 181.5 | - 1.5 | -15.7 | 41.0 | 37.5 | 36.9 | 36.9 |
| CLASS 3 | 88.5 | 72.5 | - 1.8 | -15.7 | 16.9 | 14.4 | 14.4 | 14.4 |
| CHEA | 66.9 | 114.5 | 0.4 | - 0.3 | 12.7 | 23.4 | 23.3 | 23.3 |
| Exports to: | | | | | | | | |
| WORLD | 479.9 | 986.2 | 8.7 | - 1.9 | 100.0 | 100.0 | 100.0 | 100.0 |
| EURO(10) | 328.9 | 360.2 | 9.8 | - 1.9 | 68.6 | 36.0 | 36.5 | 36.5 |
| OECD | 328.9 | 360.2 | 9.8 | - 1.9 | 68.6 | 36.0 | 36.5 | 36.5 |
| AFRICA | 26.8 | 61.4 | 22.9 | - 1.9 | 5.6 | 6.1 | 6.2 | 6.2 |
| CLASS 2 | 129.2 | 121.4 | - 6.8 | - 1.9 | 27.0 | 12.3 | 12.3 | 12.3 |
| CLASS 3 | 175.7 | 386.5 | 22.0 | - 1.9 | 36.5 | 38.7 | 38.7 | 38.7 |
| CHEA | 113.1 | 361.4 | 22.2 | - 1.9 | 23.5 | 36.8 | 36.6 | 36.6 |
| E/I ratio | | | | | | | | |
| WORLD | 91.5 | 200.9 | | | | | | |
| EURO(10) | 224.3 | 260.7 | | | | | | |
| OECD | 224.3 | 260.7 | | | | | | |
| AFRICA | 233.5 | 72.4 | | | | | | |
| CLASS 2 | 135.4 | 297.6 | | | | | | |
| CLASS 3 | 135.3 | 297.6 | | | | | | |
| CHEA | 168.9 | 315.7 | | | | | | |
| RAW MATERIALS | | | | | | | | |
| Imports from: | | | | | | | | |
| WORLD | 317.6 | 693.9 | 9.2 | - 3.4 | 100.0 | 100.0 | 100.0 | 100.0 |
| EURO(10) | 52.2 | 123.1 | 13.8 | - 3.4 | 16.4 | 17.7 | 17.7 | 17.7 |
| OECD | 52.2 | 123.1 | 13.8 | - 3.4 | 16.4 | 17.7 | 17.7 | 17.7 |
| AFRICA | 105.2 | 251.1 | 14.0 | - 2.8 | 33.1 | 36.2 | 36.2 | 36.2 |
| CLASS 2 | 188.8 | 111.0 | - 41.3 | - 15.0 | 59.5 | 16.0 | 16.0 | 16.0 |
| CLASS 3 | 143.0 | 320.4 | 22.4 | - 15.0 | 45.0 | 49.6 | 49.6 | 49.6 |
| CHEA | 130.5 | 304.1 | 23.0 | - 15.0 | 41.1 | 43.8 | 43.8 | 43.8 |
| Exports to: | | | | | | | | |
| WORLD | 219.5 | 310.7 | 1.4 | - 8.9 | 100.0 | 100.0 | 100.0 | 100.0 |
| EURO(10) | 127.6 | 176.4 | 4.4 | - 10.2 | 58.2 | 57.0 | 57.0 | 57.0 |
| OECD | 127.6 | 176.4 | 4.4 | - 10.2 | 58.2 | 57.0 | 57.0 | 57.0 |
| AFRICA | 31.0 | 57.4 | 1.8 | - 11.5 | 14.1 | 18.4 | 18.4 | 18.4 |
| CLASS 2 | 81.0 | 57.7 | - 30.1 | - 11.5 | 36.9 | 18.5 | 18.5 | 18.5 |
| CLASS 3 | 21.9 | 78.6 | 26.0 | - 8.9 | 10.0 | 25.3 | 25.3 | 25.3 |
| CHEA | 61.4 | 76.3 | 1.2 | - 6.9 | 27.9 | 24.5 | 24.5 | 24.5 |
| E/I ratio | | | | | | | | |
| WORLD | 69.1 | 44.7 | | | | | | |
| EURO(10) | 215.7 | 123.3 | | | | | | |
| OECD | 215.7 | 123.3 | | | | | | |
| AFRICA | 58.4 | 273.7 | | | | | | |
| CLASS 2 | 45.0 | 50.0 | | | | | | |
| CLASS 3 | 45.0 | 50.0 | | | | | | |
| CHEA | 47.0 | 25.0 | | | | | | |

*The factor-intensive-product group "Energy" and the SITC group 3 (Energy) are identical. For data for "Energy" see Annex table 1.2.1.A.1.

TABLE 1.2.1.A.2: CONTINUED I:

| Partner country group | Value (millions of U.S. dollars) | | | | Percentage share | | | |
|---|----------------------------------|---------|--------------------------------|--------|------------------|-------|-------|-------|
| | Export-Import ratio (%) | | | | | | | |
| | 1975 | 1985 | Average annual growth rate (%) | | 1970 | 1975 | 1980 | 1985 |
| | | 1975-85 | 1980-85 | | | | | |
| RAW - MATERIALS - INTENSIVE INDUSTRIES | | | | | | | | |
| Imports from: | | | | | | | | |
| WORLD | 2253.4 | 3352.2 | 5.9 | - 2.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| WORLD(10) | 1866.7 | 1138.4 | 4.6 | - 5.8 | 83.3 | 34.0 | 36.6 | 33.9 |
| OECD | 1301.8 | 1788.2 | 5.5 | - 0.0 | 58.2 | 53.7 | 58.0 | 53.1 |
| AFRICA | 246.9 | 261.8 | 2.4 | - 2.4 | 11.0 | 7.8 | 7.6 | 7.4 |
| CLASS 2 | 246.9 | 261.8 | 2.4 | - 2.4 | 11.0 | 7.8 | 7.6 | 7.4 |
| CLASS 3 | 697.3 | 1297.6 | 7.3 | 0.8 | 31.0 | 38.9 | 39.0 | 38.7 |
| CHEA | 684.2 | 1287.0 | 7.5 | 1.0 | 30.6 | 38.3 | 38.4 | 38.3 |
| Exports to: | | | | | | | | |
| WORLD | 1096.3 | 2216.5 | 9.4 | 1.8 | 100.0 | 100.0 | 100.0 | 100.0 |
| WORLD(10) | 474.3 | 774.0 | 13.7 | 10.8 | 43.3 | 34.2 | 37.6 | 47.8 |
| OECD | 375.4 | 1059.7 | 17.0 | 8.3 | 34.2 | 52.8 | 51.6 | 47.4 |
| AFRICA | 20.7 | 143.3 | 10.2 | - 3.3 | 1.9 | 6.8 | 6.5 | 6.4 |
| CLASS 2 | 20.7 | 143.3 | 10.2 | - 3.3 | 1.9 | 6.8 | 6.5 | 6.4 |
| CLASS 3 | 620.8 | 923.8 | 10.2 | - 3.3 | 56.6 | 46.0 | 46.9 | 46.0 |
| CHEA | 588.9 | 826.4 | 7.5 | - 3.6 | 53.8 | 37.1 | 45.5 | 37.2 |
| E/I ratio | | | | | | | | |
| WORLD | 48.6 | 66.1 | | | | | | |
| WORLD(10) | 28.5 | 34.0 | | | | | | |
| OECD | 28.6 | 34.1 | | | | | | |
| AFRICA | 14.1 | 19.1 | | | | | | |
| CLASS 2 | 14.1 | 19.1 | | | | | | |
| CLASS 3 | 88.0 | 78.0 | | | | | | |
| CHEA | 86.0 | 64.2 | | | | | | |
| LABOUR - INTENSIVE INDUSTRIES | | | | | | | | |
| Imports from: | | | | | | | | |
| WORLD | 663.2 | 722.8 | 1.5 | - 6.2 | 100.0 | 100.0 | 100.0 | 100.0 |
| WORLD(10) | 385.7 | 426.3 | - 2.3 | - 10.8 | 58.1 | 59.1 | 59.1 | 62.9 |
| OECD | 504.0 | 492.6 | - 2.5 | - 10.2 | 76.0 | 68.6 | 68.6 | 62.9 |
| AFRICA | 67.2 | 66.0 | - 1.8 | - 1.8 | 10.1 | 9.3 | 9.3 | 9.2 |
| CLASS 2 | 67.2 | 66.0 | - 1.8 | - 1.8 | 10.1 | 9.3 | 9.3 | 9.2 |
| CLASS 3 | 123.2 | 232.9 | 8.9 | 3.7 | 18.6 | 32.4 | 32.4 | 33.5 |
| CHEA | 123.2 | 220.5 | 8.9 | 3.7 | 18.6 | 30.5 | 30.4 | 30.5 |
| Exports to: | | | | | | | | |
| WORLD | 935.3 | 2600.1 | 12.9 | 1.3 | 100.0 | 100.0 | 100.0 | 100.0 |
| WORLD(10) | 171.5 | 545.7 | 10.3 | 4.9 | 18.4 | 18.3 | 18.7 | 20.6 |
| OECD | 302.0 | 934.3 | 10.8 | 0.0 | 32.4 | 35.9 | 35.9 | 35.5 |
| AFRICA | 101.0 | 238.8 | 12.9 | 0.0 | 10.7 | 23.8 | 23.8 | 23.2 |
| CLASS 2 | 101.0 | 238.8 | 12.9 | 0.0 | 10.7 | 23.8 | 23.8 | 23.2 |
| CLASS 3 | 531.5 | 1425.1 | 14.4 | 0.8 | 56.9 | 55.0 | 55.0 | 54.4 |
| CHEA | 527.5 | 1400.2 | 14.4 | 0.8 | 56.1 | 53.3 | 53.5 | 53.8 |
| E/I ratio | | | | | | | | |
| WORLD | 141.0 | 359.7 | | | | | | |
| WORLD(10) | 74.0 | 160.0 | | | | | | |
| OECD | 60.1 | 206.4 | | | | | | |
| AFRICA | 74.1 | 171.4 | | | | | | |
| CLASS 2 | 382.1 | 833.2 | | | | | | |
| CLASS 3 | 382.1 | 833.2 | | | | | | |
| CHEA | 428.0 | 634.8 | | | | | | |

TABLE 1.2.1.A.2: CONTINUED II:

| Partner country group | Value (millions of U.S. dollars) | | | | Percentage share | | | |
|---|----------------------------------|--------|--------------------------------|---------|------------------|-------|-------|-------|
| | Export-Import ratio (%) | | Average annual growth rate (%) | | 1970 | 1975 | 1980 | 1985 |
| | 1975 | 1985 | 1975-85 | 1980-85 | | | | |
| HUMAN - CAPITAL - INTENSIVE INDUSTRIES | | | | | | | | |
| Imports from: | | | | | | | | |
| WORLD | 2984.6 | 3593.8 | - 1.4 | - 8.8 | 100.0 | 100.0 | 100.0 | 100.0 |
| EUR(10) | 1784.7 | 2115.2 | - 0.3 | - 12.0 | 60.2 | 59.7 | 59.9 | 50.2 |
| OECD | 2498.3 | 2703.2 | - 0.4 | - 11.2 | 84.1 | 75.4 | 75.4 | 60.4 |
| AFR(10) | 24.8 | 30.8 | 0.4 | 13.3 | 0.8 | 0.9 | 0.9 | 0.4 |
| CLASS 2 | 454.6 | 880.3 | 0.0 | 0.0 | 15.0 | 15.0 | 15.0 | 24.4 |
| CLASS 3 | 454.6 | 880.3 | 0.0 | 0.0 | 15.0 | 15.0 | 15.0 | 24.4 |
| CHEA | 449.4 | 875.1 | 5.8 | 0.8 | 15.7 | 15.0 | 16.2 | 24.3 |
| Exports to: | | | | | | | | |
| WORLD | 1303.0 | 4209.8 | 13.0 | 3.9 | 100.0 | 100.0 | 100.0 | 100.0 |
| EUR(10) | 333.4 | 892.0 | 10.5 | 3.3 | 25.6 | 21.5 | 21.5 | 20.0 |
| OECD | 280.5 | 848.0 | 11.1 | 0.3 | 21.5 | 21.5 | 25.3 | 20.0 |
| AFR(10) | 31.5 | 72.0 | 1.1 | 1.1 | 2.4 | 2.4 | 2.4 | 1.4 |
| CLASS 2 | 434.0 | 774.0 | 10.1 | 1.3 | 33.3 | 33.3 | 23.2 | 18.3 |
| CLASS 3 | 434.0 | 774.0 | 10.1 | 1.3 | 33.3 | 33.3 | 23.2 | 18.3 |
| CHEA | 299.0 | 2594.4 | 15.0 | 7.9 | 22.5 | 22.1 | 28.3 | 28.1 |
| E/I ratio | | | | | | | | |
| WORLD | 43.6 | 117.1 | | | | | | |
| EUR(10) | 12.5 | 42.6 | | | | | | |
| OECD | 11.2 | 31.3 | | | | | | |
| AFR(10) | 1.2 | 3.1 | | | | | | |
| CLASS 2 | 1327.7 | 7542.9 | | | | | | |
| CLASS 3 | 1327.7 | 7542.9 | | | | | | |
| CHEA | 128.0 | 279.8 | | | | | | |
| CAPITAL - INTENSIVE INDUSTRIES | | | | | | | | |
| Imports from: | | | | | | | | |
| WORLD | 2623.6 | 3751.0 | 5.1 | - 4.9 | 100.0 | 100.0 | 100.0 | 100.0 |
| EUR(10) | 1785.2 | 2442.2 | 3.7 | - 6.1 | 68.0 | 65.1 | 63.8 | 41.1 |
| OECD | 1785.2 | 2442.2 | 3.7 | - 6.1 | 68.0 | 65.1 | 63.8 | 39.5 |
| AFR(10) | 27.7 | 37.1 | 0.0 | 0.0 | 1.1 | 1.0 | 1.0 | 0.2 |
| CLASS 2 | 747.8 | 1504.0 | 3.6 | - 0.6 | 28.5 | 25.6 | 25.0 | 16.9 |
| CLASS 3 | 747.8 | 1504.0 | 3.6 | - 0.6 | 28.5 | 25.6 | 25.0 | 16.9 |
| CHEA | 697.1 | 1340.6 | 7.9 | - 0.2 | 26.5 | 26.5 | 29.9 | 35.7 |
| Exports to: | | | | | | | | |
| WORLD | 1547.5 | 3786.4 | 10.3 | 4.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| EUR(10) | 261.1 | 2900.5 | 14.3 | 7.2 | 16.8 | 16.8 | 31.6 | 31.6 |
| OECD | 416.8 | 1209.4 | 11.5 | 7.2 | 27.7 | 26.9 | 31.6 | 31.6 |
| AFR(10) | 38.9 | 44.2 | 0.0 | - 0.9 | 2.5 | 2.5 | 3.3 | 1.1 |
| CLASS 2 | 388.3 | 347.6 | 0.0 | - 1.0 | 25.1 | 21.8 | 18.3 | 15.1 |
| CLASS 3 | 388.3 | 347.6 | 0.0 | - 1.0 | 25.1 | 21.8 | 18.3 | 15.1 |
| CHEA | 718.4 | 1841.7 | 10.1 | 3.6 | 46.4 | 46.4 | 48.5 | 48.6 |
| E/I ratio | | | | | | | | |
| WORLD | 58.9 | 100.9 | | | | | | |
| EUR(10) | 33.0 | 58.3 | | | | | | |
| OECD | 23.6 | 34.1 | | | | | | |
| AFR(10) | 1.4 | 1.3 | | | | | | |
| CLASS 2 | 260.6 | 398.4 | | | | | | |
| CLASS 3 | 260.6 | 398.4 | | | | | | |
| CHEA | 103.0 | 137.3 | | | | | | |

TABLE 1.2.1.B.1: YUGOSLAVIA'S TRADE WITH PARTNER COUNTRY GROUPS 1970-1985
BY SITC COMMODITY GROUP:

SITC groups' percentage shares (Yugoslavia's total imports from (exports to) a country group = 100%)

| SITC group | Imports from: | | | | | | | | Exports to: | | | | | | | |
|------------------------------|--|---------|-------------------------------|------|------|------------|------------|------|-------------|---------|-------------------------------|------|------|------------|------------|------|
| | WORLD | EUR(10) | SPAIN AND POR- TUGAL | OECD | EFTA | CLASS 2 | CLASS 3 | CMBA | WORLD | EUR(10) | SPAIN AND POR- TUGAL | OECD | EFTA | CLASS 2 | CLASS 3 | CMBA |
| SITC 0 + 1 | FOOD, BEVERAGES AND TOBACCO | | | | | | | | | | | | | | | |
| 1970 | 7.2 | 2.9 | 3.5 | 3.7 | 1.7 | 34.9 | 4.9 | 4.7 | 18.7 | 26.9 | 5.6 | 24.8 | 19.8 | 2.9 | 13.5 | 13.7 |
| 1975 | 5.4 | 2.0 | 4.6 | 2.4 | 1.1 | 19.9 | 4.3 | 3.4 | 11.7 | 23.4 | 11.3 | 22.9 | 17.0 | 4.1 | 6.0 | 6.0 |
| 1980 | 6.5 | 3.4 | 2.2 | 6.2 | 1.1 | 14.3 | 2.7 | 2.4 | 11.3 | 16.3 | 1.2 | 15.4 | 14.8 | 8.8 | 9.0 | 9.4 |
| 1985 | 3.1 | 3.0 | 3.1 | 2.5 | 0.8 | 5.8 | 2.0 | 1.9 | 9.1 | 13.4 | 2.7 | 12.8 | 13.1 | 8.3 | 6.6 | 6.9 |
| SITC 2 + 4 + 68 + 667 | RAW MATERIALS | | | | | | | | | | | | | | | |
| 1970 | 18.4 | 13.7 | 15.7 | 17.1 | 18.5 | 32.3 | 15.5 | 15.2 | 20.4 | 29.3 | 77.8 | 26.8 | 19.6 | 11.6 | 12.5 | 12.7 |
| 1975 | 13.8 | 6.3 | 23.5 | 9.4 | 9.2 | 27.5 | 16.6 | 16.2 | 16.0 | 20.5 | 66.2 | 21.1 | 11.0 | 8.5 | 14.8 | 14.8 |
| 1980 | 13.4 | 5.5 | 18.8 | 9.1 | 10.4 | 23.7 | 14.7 | 14.1 | 12.8 | 17.0 | 29.0 | 16.4 | 16.4 | 11.2 | 10.5 | 10.5 |
| 1985 | 13.4 | 8.2 | 18.5 | 12.4 | 9.9 | 14.2 | 20.3 | 20.1 | 9.1 | 16.0 | 10.0 | 14.0 | 13.7 | 6.2 | 6.5 | 6.6 |
| SITC 3 | ENERGY | | | | | | | | | | | | | | | |
| 1970 | 4.8 | 1.2 | - | 1.3 | 1.3 | 14.5 | 11.4 | 11.5 | 1.2 | 1.1 | - | 1.8 | 6.5 | 0.1 | 0.4 | 0.4 |
| 1975 | 12.2 | 1.4 | - | 1.1 | 0.4 | 44.5 | 20.7 | 21.1 | 0.7 | 1.4 | - | 1.5 | 5.2 | 0.2 | 0.2 | 0.2 |
| 1980 | 23.5 | 1.0 | - | 1.8 | 0.7 | 58.1 | 41.8 | 42.4 | 2.5 | 6.4 | - | 5.6 | 7.8 | 0.1 | 0.9 | 1.0 |
| 1985 | 27.1 | 3.7 | 6.3 | 4.2 | 2.9 | 76.5 | 27.3 | 27.3 | 2.7 | 5.4 | - | 5.4 | 12.3 | 0.1 | 1.7 | 1.7 |
| SITC 5 | CHEMICALS | | | | | | | | | | | | | | | |
| 1970 | 9.2 | 11.0 | 1.2 | 11.0 | 16.1 | 1.5 | 7.3 | 7.3 | 5.7 | 3.4 | 2.8 | 3.6 | 4.5 | 6.1 | 9.4 | 9.4 |
| 1975 | 10.8 | 15.3 | 2.3 | 14.3 | 17.5 | 1.4 | 7.7 | 7.8 | 9.3 | 6.9 | 1.4 | 5.4 | 3.5 | 8.2 | 12.5 | 12.2 |
| 1980 | 12.1 | 19.1 | 10.0 | 17.8 | 19.6 | 0.6 | 8.6 | 8.6 | 11.2 | 6.0 | 4.3 | 7.0 | 6.8 | 12.4 | 14.1 | 14.4 |
| 1985 | 13.6 | 22.3 | 12.4 | 19.7 | 22.9 | 1.2 | 13.2 | 13.4 | 11.1 | 9.7 | 6.0 | 9.3 | 11.8 | 19.7 | 10.1 | 10.0 |
| SITC 7 | MACHINERY AND TRANSPORT EQUIPMENT | | | | | | | | | | | | | | | |
| 1970 | 33.2 | 42.4 | 65.7 | 39.5 | 30.6 | 5.7 | 25.8 | 26.1 | 22.7 | 11.5 | 2.8 | 12.7 | 17.5 | 50.6 | 29.3 | 29.3 |
| 1975 | 33.9 | 47.2 | 34.4 | 46.2 | 42.4 | 2.8 | 21.9 | 22.6 | 28.0 | 20.0 | 2.8 | 17.0 | 18.6 | 56.7 | 25.8 | 25.9 |
| 1980 | 27.9 | 48.0 | 23.3 | 44.0 | 41.5 | 0.5 | 15.7 | 16.2 | 28.3 | 24.9 | 15.4 | 20.6 | 10.1 | 35.9 | 31.8 | 30.9 |
| 1985 | 24.5 | 39.7 | 41.5 | 39.7 | 35.0 | 0.3 | 19.0 | 19.3 | 33.0 | 20.1 | 28.0 | 18.8 | 10.2 | 35.8 | 41.9 | 41.7 |
| SITC 6 + 8 - 68 - 667 | MANUFACTURED GOODS | | | | | | | | | | | | | | | |
| 1970 | 26.9 | 28.5 | 14.0 | 27.1 | 31.5 | 10.8 | 34.7 | 34.9 | 31.3 | 27.4 | 8.3 | 29.9 | 31.8 | 28.1 | 34.5 | 34.1 |
| 1975 | 23.4 | 27.4 | 35.3 | 26.0 | 27.7 | 3.4 | 28.5 | 28.6 | 33.9 | 27.6 | 15.5 | 31.2 | 44.3 | 21.8 | 40.3 | 40.6 |
| 1980 | 16.2 | 22.7 | 45.8 | 20.8 | 25.7 | 2.4 | 16.2 | 16.0 | 33.1 | 28.9 | 48.7 | 33.7 | 43.7 | 31.2 | 33.2 | 33.6 |
| 1985 | 15.9 | 22.9 | 18.2 | 21.2 | 28.2 | 1.6 | 17.8 | 17.7 | 34.5 | 34.7 | 53.3 | 39.1 | 38.4 | 29.3 | 32.8 | 32.7 |

TABLE 1.2.1.B.2: YUGOSLAVIA'S TRADE WITH PARTNER COUNTRY GROUPS 1970-1985
BY FACTOR-INTENSIVE-PRODUCT GROUP:*

Factor-intensive-product groups' percentage shares (Yugoslavia's total imports from (exports to) a country group = 100%)

| Factor-intensive-product group | Imports from: | | | | | | | | Exports to: | | | | | | | |
|---|---------------|---------|---------------------|------|------|---------|---------|------|-------------|---------|---------------------|------|------|---------|---------|------|
| | WORLD | EUR(10) | SPAIN AND POR-TUGAL | OECD | EFTA | CLASS 2 | CLASS 3 | CEEA | WORLD | EUR(10) | SPAIN AND POR-TUGAL | OECD | EFTA | CLASS 2 | CLASS 3 | CEEA |
| AGRICULTURE AND FOOD INDUSTRIES | | | | | | | | | | | | | | | | |
| 1970 | 7.8 | 3.3 | 9.9 | 4.5 | 2.6 | 35.7 | 5.2 | 4.9 | 18.8 | 27.1 | 5.6 | 25.0 | 20.3 | 2.9 | 13.5 | 13.8 |
| 1975 | 6.8 | 3.1 | 19.4 | 4.3 | 1.7 | 21.1 | 4.5 | 3.6 | 11.7 | 23.5 | 11.3 | 23.0 | 17.1 | 4.1 | 6.0 | 6.0 |
| 1980 | 7.2 | 3.7 | 14.7 | 6.8 | 1.8 | 15.7 | 3.0 | 2.6 | 11.6 | 16.4 | 1.2 | 15.8 | 15.2 | 8.8 | 9.2 | 9.4 |
| 1985 | 4.0 | 3.7 | 11.7 | 3.1 | 1.1 | 6.9 | 3.1 | 2.9 | 9.2 | 13.7 | 2.7 | 13.1 | 13.6 | 8.4 | 6.7 | 6.9 |
| RAW MATERIALS | | | | | | | | | | | | | | | | |
| 1970 | 5.2 | 2.8 | 9.3 | 4.7 | 7.5 | 10.1 | 4.6 | 4.2 | 7.7 | 11.7 | 75.0 | 10.2 | 8.1 | 4.9 | 4.3 | 4.4 |
| 1975 | 4.1 | 1.6 | 5.2 | 2.2 | 2.2 | 6.2 | 7.4 | 7.0 | 5.3 | 11.5 | 64.7 | 8.7 | 5.6 | 4.4 | 3.1 | 3.2 |
| 1980 | 5.1 | 1.9 | 3.0 | 3.2 | 1.5 | 9.2 | 6.0 | 5.6 | 5.9 | 11.4 | 27.2 | 9.4 | 8.1 | 6.8 | 2.8 | 2.9 |
| 1985 | 5.7 | 3.3 | 2.0 | 4.4 | 0.7 | 4.4 | 8.1 | 7.8 | 2.9 | 5.8 | 5.3 | 4.7 | 3.5 | 4.0 | 1.4 | 1.4 |
| RAW - MATERIALS - INTENSIVE - INDUSTRIES | | | | | | | | | | | | | | | | |
| 1970 | 32.4 | 30.2 | 2.9 | 31.4 | 34.6 | 25.7 | 38.8 | 39.2 | 25.3 | 27.4 | 8.3 | 26.5 | 22.2 | 20.2 | 25.3 | 24.8 |
| 1975 | 29.2 | 26.7 | 9.8 | 27.8 | 32.5 | 22.5 | 36.4 | 37.1 | 26.9 | 22.7 | 11.3 | 25.9 | 19.6 | 14.1 | 32.2 | 31.4 |
| 1980 | 24.8 | 26.3 | 50.6 | 27.3 | 35.8 | 13.8 | 26.4 | 26.6 | 21.5 | 19.0 | 8.0 | 22.0 | 26.6 | 17.4 | 22.6 | 22.2 |
| 1985 | 27.5 | 30.8 | 32.8 | 31.7 | 41.6 | 10.1 | 33.0 | 33.3 | 20.8 | 29.4 | 22.0 | 28.4 | 30.6 | 16.8 | 16.6 | 15.8 |
| LABOUR - INTENSIVE INDUSTRIES | | | | | | | | | | | | | | | | |
| 1970 | 11.6 | 13.8 | 11.0 | 12.5 | 15.4 | 6.8 | 10.6 | 10.6 | 21.6 | 19.2 | 8.3 | 22.0 | 23.9 | 17.3 | 22.8 | 23.0 |
| 1975 | 8.6 | 11.9 | 30.3 | 10.7 | 10.0 | 2.4 | 7.0 | 6.6 | 22.9 | 17.6 | 7.0 | 20.8 | 32.0 | 14.5 | 27.6 | 28.1 |
| 1980 | 6.1 | 9.5 | 4.1 | 8.2 | 8.4 | 2.2 | 4.7 | 4.2 | 23.6 | 18.5 | 42.6 | 22.8 | 29.5 | 18.4 | 26.0 | 26.9 |
| 1985 | 5.9 | 9.2 | 1.9 | 8.0 | 8.6 | 1.4 | 5.9 | 5.7 | 24.4 | 20.8 | 34.0 | 25.0 | 24.2 | 16.6 | 26.1 | 26.8 |
| HUMAN - CAPITAL INTENSIVE INDUSTRIES | | | | | | | | | | | | | | | | |
| 1970 | 37.9 | 48.3 | 66.9 | 45.3 | 38.4 | 6.9 | 29.0 | 29.3 | 25.1 | 13.0 | 2.8 | 14.1 | 18.7 | 54.0 | 33.3 | 33.4 |
| 1975 | 38.7 | 55.1 | 35.3 | 53.3 | 51.5 | 2.9 | 23.7 | 24.3 | 31.9 | 22.9 | 4.2 | 19.3 | 20.1 | 62.3 | 30.5 | 30.7 |
| 1980 | 33.0 | 57.2 | 27.6 | 52.3 | 50.9 | 0.7 | 17.9 | 18.3 | 34.2 | 27.8 | 20.3 | 23.2 | 12.4 | 48.0 | 38.0 | 37.3 |
| 1985 | 29.5 | 49.1 | 45.3 | 48.1 | 44.6 | 0.3 | 22.4 | 22.6 | 39.5 | 24.2 | 35.3 | 22.7 | 15.3 | 53.7 | 47.3 | 47.0 |
| CAPITAL - INTENSIVE INDUSTRIES | | | | | | | | | | | | | | | | |
| 1970 | 38.8 | 41.5 | 61.6 | 41.6 | 37.5 | 12.8 | 42.8 | 43.3 | 34.2 | 29.9 | 5.6 | 30.3 | 31.6 | 45.3 | 36.2 | 35.8 |
| 1975 | 34.0 | 36.5 | 30.1 | 37.7 | 40.5 | 13.3 | 37.2 | 37.8 | 38.0 | 26.8 | 8.5 | 28.7 | 25.0 | 55.3 | 38.7 | 38.3 |
| 1980 | 28.7 | 36.2 | 48.8 | 34.9 | 41.8 | 8.3 | 29.5 | 29.3 | 31.1 | 25.5 | 16.0 | 25.9 | 22.0 | 36.3 | 33.5 | 32.3 |
| 1985 | 30.8 | 41.7 | 57.7 | 39.7 | 46.9 | 5.7 | 34.8 | 34.7 | 35.5 | 34.4 | 24.7 | 32.4 | 30.8 | 41.4 | 36.1 | 35.3 |

*For "Energy" see Annex table 1.2.1.B.1.

TABLE 1.2.1.C.1: YUGOSLAVIA'S SPECIALIZATION IN TRADE WITH PARTNER COUNTRY GROUPS 1970-1985
BY SITC COMMODITY GROUP:

Specialization coefficients (Share of a country group's trade with Yugoslavia
compared to the world's and OECD average share)

| Partner country group | SITC 0 + 1 | | | | SITC 2 + 4 + 68 + 667 | | | | SITC 3 | | | |
|--------------------------------|-----------------------------|------|------|------|-----------------------|------|------|------|--------|------|------|------|
| | FOOD, BEVERAGES AND TOBACCO | | | | RAW MATERIALS | | | | ENERGY | | | |
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| <u>Imports from:</u> | | | | | | | | | | | | |
| Compared to the world average: | | | | | | | | | | | | |
| EUR(10) | 0.40 | 0.37 | 0.52 | 0.97 | 0.74 | 0.46 | 0.41 | 0.53 | 0.25 | 0.11 | 0.04 | 0.14 |
| OECD | 0.51 | 0.44 | 0.95 | 0.81 | 0.93 | 0.68 | 0.68 | 0.81 | 0.27 | 0.09 | 0.08 | 0.15 |
| EFTA | 0.24 | 0.20 | 0.17 | 0.26 | 1.01 | 0.67 | 0.78 | 0.64 | 0.27 | 0.03 | 0.03 | 0.11 |
| CLASS 2 | 4.85 | 3.69 | 2.20 | 1.87 | 1.76 | 1.99 | 1.77 | 0.92 | 3.02 | 3.65 | 2.47 | 2.82 |
| CLASS 3 | 0.68 | 0.80 | 0.42 | 0.65 | 0.84 | 1.20 | 1.10 | 1.32 | 2.38 | 1.70 | 1.78 | 1.01 |
| CMEA | 0.65 | 0.63 | 0.37 | 0.61 | 0.83 | 1.17 | 1.05 | 1.31 | 2.40 | 1.73 | 1.80 | 1.01 |
| Compared to the OECD average: | | | | | | | | | | | | |
| EUR(10) | 0.78 | 0.83 | 0.55 | 1.20 | 0.80 | 0.67 | 0.60 | 0.66 | 0.92 | 1.27 | 0.56 | 0.88 |
| <u>Exports to:</u> | | | | | | | | | | | | |
| Compared to the world average: | | | | | | | | | | | | |
| EUR(10) | 1.44 | 2.00 | 1.44 | 1.47 | 1.44 | 1.28 | 1.33 | 1.76 | 0.92 | 2.00 | 2.56 | 2.00 |
| OECD | 1.33 | 1.96 | 1.36 | 1.41 | 1.31 | 1.32 | 1.28 | 1.54 | 1.50 | 2.14 | 2.24 | 2.00 |
| EFTA | 1.06 | 1.45 | 1.31 | 1.44 | 0.96 | 0.69 | 1.28 | 1.51 | 5.42 | 7.43 | 3.12 | 4.56 |
| CLASS 2 | 0.16 | 0.35 | 0.78 | 0.91 | 0.57 | 0.53 | 0.88 | 0.68 | 0.08 | 0.29 | 0.04 | 0.04 |
| CLASS 3 | 0.72 | 0.51 | 0.80 | 0.73 | 0.61 | 0.93 | 0.82 | 0.71 | 0.33 | 0.29 | 0.36 | 0.63 |
| CMEA | 0.73 | 0.51 | 0.83 | 0.76 | 0.62 | 0.93 | 0.82 | 0.73 | 0.33 | 0.29 | 0.40 | 0.63 |
| Compared to the OECD average: | | | | | | | | | | | | |
| EUR(10) | 1.08 | 1.02 | 1.06 | 1.05 | 1.09 | 0.97 | 1.04 | 1.14 | 0.61 | 0.93 | 1.14 | 1.00 |

TABLE 1.2.1.C.1: CONTINUED:

| Partner country group | SITC 5 | | | | SITC 7 | | | | SITC 6 + 8 - 68 - 667 | | | |
|--------------------------------------|-----------|------|------|------|--------------------------------------|------|------|------|-----------------------|------|------|------|
| | CHEMICALS | | | | MACHINERY AND TRANSPORT EQUIPMENT | | | | MANUFACTURED GOODS | | | |
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| <u>Imports from:</u> | | | | | | | | | | | | |
| Compared to the world average: | | | | | | | | | | | | |
| EUR(10) | 1.20 | 1.42 | 1.58 | 1.64 | 1.28 | 1.39 | 1.72 | 1.62 | 1.06 | 1.17 | 1.40 | 1.44 |
| OECD | 1.20 | 1.32 | 1.47 | 1.45 | 1.19 | 1.36 | 1.58 | 1.62 | 1.01 | 1.11 | 1.28 | 1.33 |
| EFTA | 1.75 | 1.62 | 1.62 | 1.68 | 0.92 | 1.25 | 1.49 | 1.43 | 1.17 | 1.18 | 1.59 | 1.77 |
| CLASS 2 | 0.16 | 0.13 | 0.05 | 0.09 | 0.17 | 0.08 | 0.02 | 0.01 | 0.40 | 0.15 | 0.15 | 0.10 |
| CLASS 3 | 0.79 | 0.71 | 0.71 | 0.97 | 0.78 | 0.65 | 0.56 | 0.78 | 1.29 | 1.22 | 1.00 | 1.12 |
| CMEA | 0.79 | 0.72 | 0.71 | 0.99 | 0.79 | 0.67 | 0.58 | 0.79 | 1.30 | 1.22 | 0.99 | 1.11 |
| Compared to the OECD average: | | | | | | | | | | | | |
| EUR(10) | 1.00 | 1.07 | 1.07 | 1.13 | 1.07 | 1.02 | 1.09 | 1.00 | 1.05 | 1.05 | 1.09 | 1.08 |
| <u>Exports to:</u> | | | | | | | | | | | | |
| Compared to the world average: | | | | | | | | | | | | |
| EUR(10) | 0.60 | 0.74 | 0.54 | 0.87 | 0.51 | 0.71 | 0.88 | 0.61 | 0.88 | 0.81 | 0.87 | 1.01 |
| OECD | 0.63 | 0.88 | 0.63 | 0.84 | 0.56 | 0.61 | 0.73 | 0.57 | 0.96 | 0.92 | 1.02 | 1.13 |
| EFTA | 0.79 | 0.38 | 0.61 | 1.06 | 0.77 | 0.56 | 0.36 | 0.31 | 1.02 | 1.31 | 1.32 | 0.82 |
| CLASS 2 | 1.07 | 0.88 | 1.11 | 1.77 | 2.23 | 2.03 | 1.27 | 1.08 | 0.90 | 0.64 | 0.94 | 0.85 |
| CLASS 3 | 1.65 | 1.34 | 1.26 | 0.91 | 1.29 | 0.92 | 1.12 | 1.27 | 1.11 | 1.19 | 1.00 | 0.95 |
| CMEA | 1.65 | 1.31 | 1.29 | 0.90 | 1.29 | 0.93 | 1.09 | 1.26 | 1.10 | 1.20 | 1.02 | 0.95 |
| Compared to the OECD average: | | | | | | | | | | | | |
| EUR(10) | 0.94 | 1.28 | 0.86 | 1.04 | 0.91 | 1.18 | 1.21 | 1.07 | 0.92 | 0.88 | 0.86 | 0.89 |

TABLE 1.2.1.C.2: YUGOSLAVIA'S SPECIALIZATION IN TRADE WITH PARTNER COUNTRY GROUPS 1970-1985
BY FACTOR-INTENSIVE-PRODUCT GROUP:*

Specialization coefficients (Share of a country group's trade with Yugoslavia
compared to the world's and OECD average share)

| Partner country group | AGRICULTURE AND FOOD INDUSTRIES | | | | RAW MATERIALS | | | | RAW-MATERIALS-INTENSIVE INDUSTRIES | | | |
|--------------------------------------|------------------------------------|------|------|------|---------------|------|------|------|---------------------------------------|------|------|------|
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| <u>Imports from:</u> | | | | | | | | | | | | |
| Compared to the world average: | | | | | | | | | | | | |
| EUR(10) | 0.42 | 0.46 | 0.51 | 0.93 | 0.54 | 0.39 | 0.37 | 0.58 | 0.93 | 0.91 | 1.06 | 1.12 |
| OECD | 0.58 | 0.63 | 0.94 | 0.78 | 0.90 | 0.54 | 0.63 | 0.77 | 0.97 | 0.95 | 1.10 | 1.15 |
| EFTA | 0.33 | 0.25 | 0.25 | 0.28 | 1.44 | 0.54 | 0.29 | 0.12 | 1.07 | 1.11 | 1.44 | 1.51 |
| CLASS 2 | 4.58 | 3.12 | 2.18 | 1.73 | 1.94 | 1.51 | 1.80 | 0.77 | 0.79 | 0.77 | 0.56 | 0.37 |
| CLASS 3 | 0.67 | 0.66 | 0.42 | 0.78 | 0.88 | 1.80 | 1.18 | 1.42 | 1.20 | 1.25 | 1.06 | 1.20 |
| CMEA | 0.63 | 0.53 | 0.36 | 0.73 | 0.81 | 1.71 | 1.10 | 1.37 | 1.21 | 1.27 | 1.07 | 1.21 |
| Compared to the OECD average: | | | | | | | | | | | | |
| EUR(10) | 0.73 | 0.72 | 0.54 | 1.19 | 0.60 | 0.73 | 0.59 | 0.75 | 0.96 | 0.96 | 0.96 | 0.97 |
| <u>Exports to:</u> | | | | | | | | | | | | |
| Compared to the world average: | | | | | | | | | | | | |
| EUR(10) | 1.44 | 2.01 | 1.41 | 1.49 | 1.52 | 2.17 | 1.93 | 2.00 | 1.08 | 0.84 | 0.88 | 1.41 |
| OECD | 1.33 | 1.97 | 1.36 | 1.42 | 1.32 | 1.64 | 1.59 | 1.62 | 1.05 | 0.96 | 1.02 | 1.37 |
| EFTA | 1.08 | 1.46 | 1.31 | 1.48 | 1.05 | 1.06 | 1.37 | 1.21 | 0.88 | 0.73 | 1.24 | 1.47 |
| CLASS 2 | 0.15 | 0.35 | 0.76 | 0.91 | 0.64 | 0.83 | 1.15 | 1.38 | 0.80 | 0.52 | 0.81 | 0.81 |
| CLASS 3 | 0.72 | 0.51 | 0.79 | 0.73 | 0.56 | 0.58 | 0.47 | 0.48 | 1.00 | 1.20 | 1.05 | 0.80 |
| CMEA | 0.73 | 0.51 | 0.81 | 0.75 | 0.57 | 0.60 | 0.49 | 0.48 | 0.98 | 1.17 | 1.03 | 0.76 |
| Compared to the OECD average: | | | | | | | | | | | | |
| EUR(10) | 0.92 | 1.02 | 10.4 | 1.05 | 1.15 | 1.32 | 1.21 | 1.23 | 1.03 | 0.88 | 0.86 | 1.04 |

*For "Energy" see Annex table 1.2.1.C.1.

TABLE 1.2.1.C.2: CONTINUED:

| Partner country group | LABOUR-INTENSIVE INDUSTRIES | | | | HUMAN-CAPITAL-INTENSIVE INDUSTRIES | | | | CAPITAL-INTENSIVE INDUSTRIES | | | |
|--------------------------------------|-----------------------------|------|------|------|---------------------------------------|------|------|------|------------------------------|------|------|------|
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| <u>Imports from:</u> | | | | | | | | | | | | |
| Compared to the world average: | | | | | | | | | | | | |
| EUR(10) | 1.19 | 1.38 | 1.56 | 1.56 | 1.27 | 1.42 | 1.73 | 1.66 | 1.07 | 1.07 | 1.26 | 1.35 |
| ROCD | 1.08 | 1.24 | 1.34 | 1.36 | 1.19 | 1.38 | 1.58 | 1.63 | 1.07 | 1.11 | 1.22 | 1.29 |
| EFTA | 1.33 | 1.16 | 1.38 | 1.46 | 1.01 | 1.33 | 0.15 | 1.51 | 0.97 | 1.19 | 1.46 | 1.52 |
| CLASS 2 | 0.59 | 0.28 | 0.36 | 0.24 | 0.18 | 0.07 | 0.02 | 0.01 | 0.33 | 0.39 | 0.29 | 0.19 |
| CLASS 3 | 0.91 | 0.81 | 0.77 | 1.00 | 0.77 | 0.61 | 0.54 | 0.76 | 1.10 | 1.09 | 1.03 | 1.13 |
| CMEA | 0.91 | 0.77 | 0.69 | 0.97 | 0.77 | 0.63 | 0.55 | 0.77 | 1.11 | 1.11 | 1.02 | 1.13 |
| Compared to the OECD average: | | | | | | | | | | | | |
| EUR(10) | 1.10 | 1.11 | 1.16 | 1.15 | 1.07 | 1.03 | 1.09 | 1.04 | 1.00 | 0.97 | 1.04 | 1.05 |
| <u>Exports to:</u> | | | | | | | | | | | | |
| Compared to the world average: | | | | | | | | | | | | |
| EUR(10) | 0.89 | 0.77 | 0.78 | 0.85 | 0.52 | 0.72 | 0.81 | 0.61 | 0.87 | 0.71 | 0.82 | 0.97 |
| OECD | 1.02 | 0.91 | 0.97 | 1.02 | 0.56 | 0.61 | 0.68 | 0.57 | 0.89 | 0.76 | 0.83 | 0.91 |
| EFTA | 1.11 | 1.40 | 1.25 | 0.99 | 0.75 | 0.63 | 0.36 | 0.39 | 0.92 | 0.66 | 0.71 | 0.87 |
| CLASS 2 | 0.80 | 0.63 | 0.78 | 0.68 | 2.15 | 1.95 | 1.40 | 1.36 | 1.32 | 1.46 | 1.17 | 1.17 |
| CLASS 3 | 1.06 | 1.21 | 1.10 | 1.07 | 1.33 | 0.96 | 1.11 | 1.20 | 1.06 | 1.02 | 1.08 | 1.02 |
| CMEA | 1.06 | 1.23 | 1.14 | 1.10 | 1.33 | 0.96 | 1.09 | 1.19 | 1.05 | 1.01 | 1.04 | 0.99 |
| Compared to the OECD average: | | | | | | | | | | | | |
| EUR(10) | 0.87 | 0.85 | 0.81 | 0.83 | 0.92 | 1.19 | 1.20 | 1.07 | 0.99 | 0.93 | 0.98 | 1.06 |

TABLE 1.2 2.A.1: YUGOSLAVIA'S IMPORTS FROM EC MEMBER STATES 1975-1985
BY SITC COMMODITY GROUP:

Value (millions of U.S. dollars)
Average annual growth rate of value (%),
Percentage share (EUR(10) = 100%)

| SITC group | BELG.- LUX. | DENMARK | FRANCE | GERMANY, F.R. | GREECE | IRELAND | ITALY | NETHER- LANDS | U.K. | EUR(10) | PORTU- GAL | SPAIN |
|---|----------------|---------|--------|------------------|--------|---------|-------|------------------|-------|---------|---------------|-------|
| SITC 0 + 1 FOOD, BEVERAGES AND TOBACCO | | | | | | | | | | | | |
| Value: | 1975 | 2.4 | 4.2 | 7.1 | 14.5 | 0.5 | 16.8 | 8.3 | 12.5 | 66.6 | 0.0 | 2.0 |
| | 1985 | 0.4 | 4.7 | 17.0 | 21.8 | 6.8 | 19.1 | 12.5 | 15.7 | 110.6 | 0.0 | 2.8 |
| Growth rate: | | 5.8 | -9.3 | 10.7 | 10.0 | 2.1 | 14.5 | 2.5 | -1.7 | 8.5 | -10.9 | -2.3 |
| Share: | 1975 | 0.3 | 3.6 | 6.3 | 10.6 | 21.7 | 25.2 | 12.4 | 19.3 | 100.0 | | |
| | 1985 | 0.2 | 1.2 | 2.3 | 18.3 | 16.7 | 41.9 | 9.6 | 2.9 | 100.0 | | |
| SITC 2 + 4 + 68 + 667 RAW MATERIALS | | | | | | | | | | | | |
| Value: | 1975 | 10.2 | 5.0 | 18.8 | 79.7 | 9.7 | 49.5 | 20.5 | 12.0 | 295.4 | 0.0 | 10.3 |
| | 1985 | 16.0 | 1.9 | 27.7 | 116.3 | 30.5 | 55.5 | 24.7 | 20.1 | 304.0 | 2.5 | 13.0 |
| Growth rate: | | 2.8 | -10.1 | 6.7 | 3.8 | 18.5 | 9.9 | -3.3 | 3.3 | 6.0 | 36.2 | 14.6 |
| Share: | 1975 | 5.0 | 2.4 | 9.1 | 38.8 | 4.7 | 24.2 | 10.0 | 5.8 | 100.0 | | |
| | 1985 | 5.3 | 0.3 | 6.5 | 29.0 | 13.5 | 33.7 | 5.3 | 5.3 | 100.0 | | |
| SITC 3 ENERGY | | | | | | | | | | | | |
| Value: | 1975 | 1.2 | 0.0 | 1.8 | 11.6 | 1.1 | 21.4 | 3.7 | 5.4 | 46.3 | 0.0 | 0.0 |
| | 1985 | 4.8 | 0.0 | 0.7 | 21.2 | 11.0 | 81.2 | 13.1 | 5.4 | 137.5 | 0.0 | 4.4 |
| Growth rate: | | 2.2 | - | 16.8 | 15.4 | 42.4 | 19.3 | 6.1 | 0.8 | 18.1 | - | 42.3 |
| Share: | 1975 | 2.6 | 0.0 | 3.9 | 25.1 | 2.4 | 46.2 | 8.0 | 11.7 | 100.0 | | |
| | 1985 | 3.5 | 0.0 | 0.5 | 15.4 | 8.0 | 59.0 | 9.5 | 3.9 | 100.0 | | |
| SITC 5 CHEMICALS | | | | | | | | | | | | |
| Value: | 1975 | 26.4 | 6.5 | 46.9 | 218.3 | 0.8 | 107.9 | 33.8 | 52.1 | 498.4 | 0.0 | 1.0 |
| | 1985 | 53.7 | 7.8 | 112.7 | 349.3 | 3.8 | 150.7 | 88.9 | 87.5 | 824.7 | 0.3 | 8.4 |
| Growth rate: | | 7.1 | 1.8 | 5.3 | 6.2 | 29.2 | 10.1 | 7.5 | 0.2 | 6.7 | 26.0 | 15.1 |
| Share: | 1975 | 5.3 | 1.3 | 9.4 | 43.8 | 0.2 | 21.6 | 6.8 | 10.5 | 100.0 | | |
| | 1985 | 6.4 | 0.9 | 18.2 | 42.4 | 1.3 | 26.3 | 8.8 | 5.7 | 100.0 | | |
| SITC 7 MACHINERY AND TRANSPORT EQUIPMENT | | | | | | | | | | | | |
| Value: | 1975 | 41.7 | 24.1 | 204.7 | 754.3 | 1.4 | 365.2 | 28.5 | 110.8 | 1531.1 | 0.0 | 15.0 |
| | 1985 | 28.8 | 19.9 | 283.3 | 1755.5 | 0.4 | 313.7 | 45.7 | 99.9 | 1467.7 | 0.3 | 28.8 |
| Growth rate: | | -3.4 | -3.1 | -0.7 | -0.6 | -19.0 | -2.7 | 5.7 | -3.3 | -1.0 | 17.8 | 8.5 |
| Share: | 1975 | 2.7 | 1.6 | 13.4 | 49.3 | 0.1 | 23.8 | 1.9 | 7.2 | 100.0 | | |
| | 1985 | 2.0 | 1.3 | 13.8 | 51.5 | 0.0 | 21.4 | 3.1 | 6.9 | 100.0 | | |
| SITC 6 + 8 - 68 - 667 MANUFACTURED GOODS | | | | | | | | | | | | |
| Value: | 1975 | 20.0 | 4.1 | 74.3 | 365.6 | 48.7 | 308.1 | 24.3 | 44.6 | 889.9 | 0.7 | 14.8 |
| | 1985 | 34.8 | 7.0 | 139.6 | 352.1 | 21.7 | 267.2 | 23.9 | 81.2 | 1448.5 | 2.2 | 16.8 |
| Growth rate: | | 2.9 | 3.0 | 0.1 | 0.4 | -4.2 | -0.9 | -2.7 | 1.4 | -0.2 | 19.1 | 6.4 |
| Share: | 1975 | 2.2 | 0.5 | 8.4 | 41.1 | 5.5 | 34.6 | 2.7 | 5.0 | 100.0 | | |
| | 1985 | 4.1 | 0.8 | 9.4 | 41.5 | 2.8 | 31.5 | 2.8 | 7.2 | 100.0 | | |

TABLE 1.2.2.A.2: YUGOSLAVIA'S EXPORTS TO EC MEMBER STATES 1975-1985
BY SITC COMMODITY GROUP:

Value (millions of U.S. dollars),
Average annual growth rate of value (%),
Percentage share (EUR(10) = 100%)

| SITC group | BELG.- -LUX. | DENMARK | FRANCE | GERMANY, F.R.G. | GREECE | IRELAND | ITALY | NETHER- LANDS | U.K. | EUR(10) | PORTU- GAL | SPAIN |
|---|-----------------|---------|--------|--------------------|--------|---------|-------|------------------|------|---------|---------------|-------|
| SITC 0 + 1 FOOD, BEVERAGES AND TOBACCO | | | | | | | | | | | | |
| Value: | 1975 | 0.7 | 14.1 | 60.0 | 17.2 | 0.0 | 122.6 | 3.3 | 6.6 | 227.6 | 0.0 | 0.8 |
| | 1985 | 8.6 | 1.2 | 6.6 | 87.8 | 40.7 | 178.5 | 12.3 | 17.4 | 353.1 | 0.0 | 0.4 |
| Growth rate: | | 17.9 | 10.0 | -8.3 | 4.2 | -3.5 | 4.7 | 16.7 | 10.6 | 3.5 | -16.7 | 23.2 |
| Share: | 1975 | 1.4 | 0.3 | 6.2 | 26.4 | 2.6 | 53.9 | 1.5 | 2.9 | 100.0 | | |
| | 1985 | 2.4 | 0.3 | 1.9 | 24.9 | 4.1 | 50.6 | 3.5 | 4.9 | 100.0 | | |
| SITC 2 + 4 + 68 + 667 RAW MATERIALS | | | | | | | | | | | | |
| Value: | 1975 | 3.7 | 0.6 | 8.7 | 29.0 | 7.1 | 119.5 | 6.4 | 24.4 | 192.5 | 0.0 | 4.7 |
| | 1985 | 7.8 | 0.8 | 49.5 | 72.2 | 7.3 | 248.5 | 11.6 | 21.9 | 419.6 | 0.0 | 1.5 |
| Growth rate: | | 3.0 | -9.9 | 22.8 | 9.3 | 0.2 | 3.9 | 3.6 | 9.7 | 6.0 | 67.4 | -16.3 |
| Share: | 1975 | 1.9 | 0.3 | 4.4 | 14.5 | 3.6 | 59.9 | 3.2 | 12.2 | 100.0 | | |
| | 1985 | 1.9 | 0.2 | 11.8 | 17.2 | 1.7 | 59.2 | 2.6 | 5.2 | 100.0 | | |
| SITC 3 ENERGY | | | | | | | | | | | | |
| Value: | 1975 | 0.1 | 0.4 | 0.6 | 3.4 | 0.7 | 5.8 | 10.3 | 2.4 | 13.6 | 0.0 | 0.0 |
| | 1985 | 0.1 | 0.3 | 3.0 | 21.6 | 36.2 | 53.0 | 17.7 | 11.1 | 133.0 | 0.0 | 0.0 |
| Growth rate: | | -2.2 | -2.0 | 17.5 | 28.8 | 46.8 | 17.8 | 36.7 | 22.5 | 24.5 | - | - |
| Share: | 1975 | 0.1 | 0.2 | 1.4 | 25.0 | 5.1 | 42.6 | 7.2 | 17.6 | 100.0 | | |
| | 1985 | 0.1 | 0.2 | 2.1 | 15.1 | 25.3 | 37.0 | 12.4 | 7.8 | 100.0 | | |
| SITC 5 CHEMICALS | | | | | | | | | | | | |
| Value: | 1975 | 0.4 | 0.3 | 6.2 | 13.0 | 1.9 | 17.5 | 25.0 | 3.1 | 67.4 | 0.0 | 0.1 |
| | 1985 | 2.1 | 7.8 | 7.5 | 86.3 | 11.3 | 117.3 | 4.8 | 17.5 | 234.5 | 0.1 | 0.8 |
| Growth rate: | | 15.7 | 33.8 | -0.8 | 19.1 | 15.7 | 20.9 | -13.9 | 11.6 | 14.2 | -9.1 | 20.3 |
| Share: | 1975 | 0.6 | 0.4 | 3.2 | 19.3 | 2.8 | 26.0 | 37.1 | 4.6 | 100.0 | | |
| | 1985 | 0.8 | 3.0 | 2.9 | 33.9 | 4.4 | 46.1 | 1.9 | 6.9 | 100.0 | | |
| SITC 7 MACHINERY AND TRANSPORT EQUIPMENT | | | | | | | | | | | | |
| Value: | 1975 | 12.2 | 3.3 | 37.6 | 83.8 | 11.1 | 32.8 | 6.3 | 7.1 | 194.4 | 0.0 | 0.2 |
| | 1985 | 23.7 | 10.0 | 129.5 | 199.2 | 23.6 | 105.8 | 10.8 | 37.4 | 526.2 | 0.5 | 3.7 |
| Growth rate: | | -1.6 | 5.5 | 13.0 | 9.4 | 3.3 | 11.8 | 4.5 | 14.1 | 10.1 | 41.4 | 22.7 |
| Share: | 1975 | 6.3 | 1.4 | 19.3 | 43.1 | 5.7 | 16.9 | 3.2 | 3.7 | 100.0 | | |
| | 1985 | 1.9 | 1.9 | 24.6 | 37.8 | 4.5 | 20.1 | 2.0 | 7.1 | 100.0 | | |
| SITC 6 + 8 - 68 - 667 MANUFACTURED GOODS | | | | | | | | | | | | |
| Value: | 1975 | 4.8 | 7.3 | 19.7 | 126.5 | 3.0 | 73.6 | 13.3 | 19.3 | 268.2 | 0.0 | 1.1 |
| | 1985 | 14.9 | 14.0 | 68.9 | 394.0 | 26.4 | 274.4 | 38.9 | 73.8 | 916.6 | 1.4 | 6.6 |
| Growth rate: | | 13.3 | 7.0 | 13.0 | 12.3 | 18.7 | 11.3 | 12.8 | 13.9 | 12.2 | 20.1 | 14.8 |
| Share: | 1975 | 1.8 | 2.7 | 7.3 | 47.2 | 1.1 | 27.5 | 5.0 | 7.2 | 100.0 | | |
| | 1985 | 2.2 | 1.5 | 7.3 | 43.3 | 2.9 | 30.1 | 4.3 | 8.1 | 100.0 | | |

TABLE 1.2.2.B.1: YUGOSLAVIA'S TRADE WITH EC MEMBER STATES 1970-1985
BY SITC COMMODITY GROUP:

SITC groups' percentage shares (Yugoslavia's total imports from (exports to) a member state = 100%)

| EC Member State | SITC 0 + 1 | | | | SITC 2 + 4 + 68 + 667 | | | | SITC 3 | | | |
|-----------------------|-----------------------------|------|------|------|-----------------------|------|------|------|--------|------|------|------|
| | FOOD, BEVERAGES AND TOBACCO | | | | RAW MATERIALS | | | | ENERGY | | | |
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| <u>Imports from:</u> | | | | | | | | | | | | |
| EUR(10) | 2.9 | 2.0 | 3.4 | 3.0 | 13.7 | 6.3 | 5.5 | 8.2 | 1.2 | 1.4 | 1.0 | 3.7 |
| BELG.-LUX. | 1.4 | 0.1 | 0.2 | 0.1 | 3.7 | 10.2 | 8.2 | 11.8 | 1.5 | 1.2 | 1.1 | 3.5 |
| DENMARK | 4.6 | 5.8 | 6.7 | 3.5 | 4.8 | 11.8 | 2.6 | 2.4 | 0.0 | 0.0 | 0.0 | 0.0 |
| FRANCE | 8.4 | 1.1 | 2.5 | 0.6 | 4.5 | 5.3 | 4.1 | 5.3 | 0.0 | 0.5 | 0.1 | 0.1 |
| GERMANY, F.R. | 1.0 | 0.4 | 2.8 | 1.2 | 8.1 | 5.5 | 4.6 | 5.5 | 0.9 | 0.8 | 0.9 | 1.3 |
| GREECE | 14.4 | 19.0 | 25.6 | 17.8 | 22.1 | 12.7 | 36.8 | 39.5 | 0.8 | 1.4 | 0.1 | 10.5 |
| IRELAND | 85.9 | 7.4 | 50.5 | 49.8 | 0.7 | 0.0 | 0.8 | 20.4 | 0.0 | 0.0 | 0.0 | 0.0 |
| ITALY | 3.1 | 1.9 | 3.4 | 4.5 | 7.2 | 5.6 | 4.9 | 9.9 | 1.8 | 2.4 | 2.2 | 7.9 |
| NETHERLANDS | 6.9 | 6.9 | 5.6 | 5.8 | 26.2 | 17.1 | 11.2 | 8.8 | 0.3 | 4.0 | 1.1 | 7.1 |
| U.K. | 1.2 | 5.2 | 1.2 | 1.3 | 48.1 | 5.0 | 5.0 | 6.9 | 1.7 | 2.2 | 0.7 | 2.3 |
| PORTUGAL | - | 0.0 | 0.3 | 0.0 | - | 3.8 | 29.8 | 25.2 | - | - | - | - |
| SPAIN | 3.6 | 4.5 | 2.4 | 3.2 | 15.5 | 23.8 | 17.5 | 18.0 | 0.0 | 0.0 | 0.0 | 6.6 |
| <u>Exports to:</u> | | | | | | | | | | | | |
| EUR(10) | 26.9 | 23.4 | 16.3 | 13.4 | 29.3 | 20.5 | 17.0 | 16.0 | 1.1 | 1.4 | 6.4 | 5.4 |
| BELG.-LUX. | 16.6 | 12.9 | 6.9 | 17.7 | 21.6 | 15.2 | 13.0 | 16.2 | 0.2 | 0.4 | 0.3 | 0.1 |
| DENMARK | 8.6 | 5.7 | 2.6 | 3.6 | 30.4 | 4.4 | 5.4 | 2.2 | 0.0 | 2.8 | 0.8 | 0.7 |
| FRANCE | 28.2 | 16.2 | 5.7 | 2.4 | 29.8 | 10.0 | 6.6 | 18.8 | 1.1 | 0.7 | 0.8 | 1.1 |
| GERMANY, F.R. | 14.3 | 18.9 | 11.5 | 10.0 | 20.0 | 9.1 | 8.8 | 8.2 | 0.5 | 1.0 | 0.4 | 2.4 |
| GREECE | 42.5 | 41.9 | 55.6 | 27.9 | 37.0 | 17.3 | 4.0 | 5.0 | 0.5 | 1.6 | 9.5 | 24.8 |
| IRELAND | 0.0 | 0.0 | 0.0 | 0.0 | 42.5 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ITALY | 39.8 | 32.9 | 19.8 | 18.2 | 31.8 | 32.1 | 33.4 | 25.4 | 1.5 | 1.5 | 2.3 | 5.4 |
| NETHERLANDS | 8.5 | 6.0 | 3.9 | 12.8 | 20.9 | 11.7 | 5.7 | 12.1 | 3.9 | 0.4 | 57.2 | 18.4 |
| U.K. | 20.2 | 10.4 | 19.3 | 9.7 | 41.8 | 38.8 | 17.6 | 12.2 | 0.8 | 3.7 | 4.7 | 6.2 |
| PORTUGAL | - | 0.0 | 0.7 | 0.0 | - | 17.1 | 0.0 | 0.4 | - | 0.0 | 0.0 | 0.0 |
| SPAIN | 6.0 | 11.8 | 2.3 | 3.2 | 77.5 | 67.2 | 48.5 | 11.2 | 0.1 | 0.5 | 0.0 | 0.0 |

TABLE 1.2.2.B.1: CONTINUED:

| EC Member State | SITC 5 | | | | SITC 7 | | | | SITC 6 + 8 - 68 - 667 | | | |
|-----------------------|-----------|------|------|------|--------------------------------------|------|------|------|-----------------------|------|------|------|
| | CHEMICALS | | | | MACHINERY AND TRANSPORT EQUIPMENT | | | | MANUFACTURED GOODS | | | |
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| <u>Imports from:</u> | | | | | | | | | | | | |
| EUR(10) | 11.0 | 15.3 | 19.1 | 22.3 | 42.4 | 47.2 | 48.0 | 39.7 | 28.5 | 27.4 | 22.7 | 22.9 |
| BELG.-LUX. | 14.1 | 26.4 | 35.7 | 36.9 | 49.8 | 41.8 | 26.5 | 21.4 | 29.3 | 20.0 | 28.0 | 25.9 |
| DENMARK | 14.3 | 15.3 | 11.3 | 20.8 | 56.1 | 57.1 | 64.7 | 54.2 | 19.4 | 9.7 | 14.3 | 18.9 |
| FRANCE | 8.1 | 13.3 | 16.7 | 18.1 | 56.6 | 58.3 | 56.5 | 54.3 | 22.2 | 21.1 | 19.8 | 21.2 |
| GERMANY, F.R. | 13.6 | 15.1 | 19.6 | 22.0 | 48.3 | 52.4 | 49.3 | 47.6 | 28.0 | 25.4 | 22.5 | 22.1 |
| GREECE | 5.6 | 1.0 | 4.6 | 10.7 | 3.8 | 1.8 | 0.1 | 0.4 | 53.0 | 63.8 | 32.5 | 20.8 |
| IRELAND | 8.9 | 79.2 | 26.5 | 19.6 | 0.8 | 8.9 | 12.9 | 3.6 | 3.4 | 4.3 | 9.0 | 6.4 |
| ITALY | 8.0 | 12.4 | 13.4 | 21.0 | 41.5 | 42.0 | 47.7 | 30.5 | 38.1 | 35.4 | 28.1 | 25.9 |
| NETHERLANDS | 19.2 | 28.4 | 40.3 | 39.7 | 29.0 | 23.9 | 26.2 | 25.0 | 18.1 | 20.3 | 15.3 | 13.1 |
| U.K. | 9.4 | 21.9 | 22.1 | 20.0 | 28.2 | 46.6 | 55.0 | 42.9 | 11.1 | 18.7 | 15.6 | 26.3 |
| PORTUGAL | - | 2.9 | 0.5 | 7.9 | - | 6.4 | 5.6 | 8.4 | - | 86.6 | 63.5 | 58.3 |
| SPAIN | 0.9 | 2.4 | 10.9 | 12.7 | 65.9 | 34.7 | 25.2 | 43.3 | 13.8 | 34.4 | 43.7 | 15.8 |
| <u>Exports to:</u> | | | | | | | | | | | | |
| EUR(10) | 3.4 | 6.9 | 6.0 | 9.7 | 11.5 | 20.0 | 24.9 | 20.1 | 27.4 | 27.6 | 28.9 | 34.7 |
| BELG.-LUX. | 1.8 | 1.6 | 2.8 | 4.3 | 11.7 | 50.1 | 47.0 | 20.5 | 47.8 | 19.6 | 29.4 | 40.8 |
| DENMARK | 2.6 | 2.1 | 3.8 | 22.4 | 11.7 | 26.5 | 33.1 | 29.4 | 46.2 | 58.2 | 53.7 | 41.3 |
| FRANCE | 2.3 | 7.1 | 2.7 | 2.8 | 11.3 | 43.2 | 65.4 | 49.2 | 27.1 | 22.7 | 18.6 | 25.4 |
| GERMANY, F.R. | 3.9 | 4.1 | 7.3 | 9.9 | 16.4 | 26.5 | 30.2 | 22.8 | 44.6 | 40.0 | 41.4 | 45.2 |
| GREECE | 4.9 | 4.6 | 6.1 | 7.7 | 4.7 | 27.1 | 14.7 | 16.1 | 9.4 | 7.2 | 8.8 | 18.1 |
| IRELAND | 3.7 | 0.5 | 6.7 | 4.9 | 31.2 | 21.0 | 64.8 | 12.8 | 21.2 | 78.2 | 28.3 | 82.2 |
| ITALY | 2.4 | 4.7 | 5.8 | 12.0 | 4.3 | 8.8 | 13.9 | 10.8 | 19.8 | 19.8 | 24.6 | 28.0 |
| NETHERLANDS | 9.4 | 45.7 | 5.7 | 4.9 | 16.7 | 11.5 | 5.1 | 11.0 | 40.4 | 24.3 | 22.0 | 40.5 |
| U.K. | 3.7 | 4.9 | 7.3 | 9.7 | 21.7 | 11.3 | 16.5 | 20.8 | 11.5 | 30.7 | 34.1 | 41.1 |
| PORTUGAL | - | 2.6 | 4.5 | 6.2 | - | 32.8 | 19.1 | 22.9 | - | 48.6 | 75.5 | 70.4 |
| SPAIN | 4.0 | 1.9 | 4.3 | 5.9 | 2.5 | 2.8 | 13.3 | 28.6 | 9.3 | 15.5 | 31.0 | 50.8 |

TABLE 1.2.2.B.2: YUGOSLAVIA'S TRADE WITH EC MEMBER STATES 1970-1985
BY FACTOR-INTENSIVE-PRODUCT GROUP:*

Factor-intensive-product groups' percentage shares (Yugoslavia's total imports from (exports to)
a member state = 100%)

| EC Member State | AGRICULTURE AND FOOD INDUSTRIES | | | | RAW MATERIALS | | | | RAW - MATERIALS - INTENSIVE INDUSTRIES | | | |
|-----------------------|------------------------------------|------|------|------|---------------|------|------|------|---|------|------|------|
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| Imports from: | | | | | | | | | | | | |
| EUR(10) | 3.3 | 3.1 | 3.7 | 3.7 | 2.8 | 1.6 | 1.9 | 3.3 | 30.2 | 26.7 | 26.3 | 30.8 |
| BELG.-LUX. | 2.0 | 0.7 | 1.1 | 0.5 | 1.3 | 2.9 | 1.9 | 4.4 | 22.1 | 26.5 | 35.6 | 39.9 |
| DENMARK | 4.6 | 15.1 | 7.1 | 3.6 | 2.2 | 1.0 | 0.5 | 1.2 | 15.4 | 14.0 | 13.2 | 19.4 |
| FRANCE | 8.5 | 3.5 | 2.5 | 0.6 | 1.4 | 0.9 | 1.5 | 3.2 | 16.8 | 22.8 | 26.2 | 28.9 |
| GERMANY, F.R. | 1.3 | 1.1 | 3.1 | 1.5 | 2.0 | 0.6 | 1.4 | 1.6 | 27.5 | 26.7 | 26.6 | 28.9 |
| GREECE | 15.6 | 20.8 | 25.6 | 22.7 | 4.8 | 9.3 | 16.1 | 10.6 | 57.2 | 54.1 | 44.6 | 46.5 |
| IRELAND | 85.9 | 7.4 | 50.5 | 49.8 | 0.7 | 0.0 | 0.7 | 19.5 | 5.3 | 58.3 | 28.8 | 13.3 |
| ITALY | 3.2 | 2.2 | 3.6 | 6.0 | 3.1 | 1.8 | 1.9 | 4.9 | 25.4 | 27.4 | 23.2 | 31.2 |
| NETHERLANDS | 11.8 | 14.6 | 7.8 | 6.7 | 11.9 | 5.7 | 7.1 | 5.6 | 23.1 | 26.6 | 35.8 | 33.1 |
| U.K. | 1.2 | 5.3 | 1.3 | 1.4 | 2.9 | 2.1 | 0.8 | 1.4 | 55.8 | 22.9 | 23.1 | 33.0 |
| PORTUGAL | - | 2.9 | 22.1 | 0.0 | - | 0.9 | 8.0 | 9.5 | - | 85.9 | 54.0 | 74.1 |
| SPAIN | 9.9 | 19.6 | 13.8 | 12.3 | 9.1 | 5.3 | 2.4 | 1.5 | 2.8 | 8.4 | 50.1 | 30.4 |
| Exports to: | | | | | | | | | | | | |
| EUR(10) | 27.1 | 23.5 | 16.4 | 13.7 | 11.7 | 11.5 | 11.4 | 5.8 | 27.4 | 22.7 | 19.0 | 29.4 |
| BELG.-LUX. | 16.6 | 12.9 | 7.0 | 13.7 | 12.3 | 14.9 | 12.3 | 6.1 | 14.4 | 3.5 | 6.2 | 31.7 |
| DENMARK | 8.6 | 5.7 | 2.6 | 3.6 | 0.3 | 2.6 | 4.1 | 2.2 | 38.3 | 14.6 | 23.2 | 33.9 |
| FRANCE | 28.2 | 16.2 | 5.7 | 2.4 | 3.1 | 4.3 | 3.1 | 1.6 | 30.5 | 12.8 | 8.1 | 24.0 |
| GERMANY, F.R. | 14.3 | 19.0 | 11.8 | 10.3 | 7.4 | 2.9 | 2.7 | 2.9 | 25.8 | 16.9 | 20.3 | 26.1 |
| GREECE | 43.7 | 42.1 | 55.6 | 27.9 | 18.6 | 7.3 | 2.0 | 2.9 | 29.2 | 17.9 | 8.1 | 20.0 |
| IRELAND | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 52.2 | 65.3 | 0.1 | 31.6 |
| ITALY | 40.2 | 33.2 | 19.9 | 18.7 | 20.9 | 23.9 | 27.1 | 11.3 | 21.0 | 23.2 | 24.5 | 35.7 |
| NETHERLANDS | 8.5 | 6.0 | 4.2 | 13.1 | 6.8 | 3.6 | 2.2 | 3.2 | 20.0 | 53.7 | 12.7 | 21.9 |
| U.K. | 20.2 | 10.4 | 19.3 | 9.7 | 2.0 | 1.7 | 2.3 | 0.3 | 47.7 | 48.0 | 24.3 | 29.8 |
| PORTUGAL | - | 0.0 | 0.7 | 0.0 | - | 0.0 | 0.0 | 0.4 | - | 17.1 | 0.7 | 1.5 |
| SPAIN | 6.0 | 11.8 | 2.3 | 3.2 | 74.3 | 64.8 | 45.3 | 5.9 | 9.2 | 11.2 | 12.0 | 25.5 |

*For "Energy" see Annex table 1.2.2.B.1.

TABLE 1.2.2.B.2: CONTINUED:

| EC Member State | LABOUR - INTENSIVE INDUSTRIES | | | | HUMAN - CAPITAL - INTENSIVE INDUSTRIES | | | | CAPITAL - INTENSIVE INDUSTRIES | | | |
|-----------------------|-------------------------------|------|------|------|---|------|------|------|--------------------------------|------|------|------|
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| <u>Imports from:</u> | | | | | | | | | | | | |
| EUR(10) | 13.8 | 11.9 | 9.5 | 9.2 | 48.3 | 55.1 | 57.2 | 49.1 | 41.5 | 36.5 | 36.2 | 41.7 |
| BELG.-LUX. | 14.2 | 11.4 | 12.0 | 14.0 | 58.5 | 57.1 | 48.0 | 37.3 | 51.3 | 34.9 | 46.5 | 51.9 |
| DENMARK | 13.0 | 4.8 | 6.2 | 7.1 | 64.5 | 64.9 | 72.8 | 68.5 | 16.9 | 28.0 | 16.5 | 24.0 |
| FRANCE | 11.3 | 9.2 | 6.4 | 5.3 | 61.6 | 62.8 | 62.9 | 61.5 | 40.4 | 44.1 | 39.1 | 50.4 |
| GERMANY, F.R. | 13.5 | 10.4 | 8.6 | 8.8 | 54.5 | 60.0 | 59.0 | 57.6 | 41.1 | 35.5 | 36.5 | 42.1 |
| GREECE | 13.3 | 11.9 | 12.3 | 8.3 | 8.1 | 2.3 | 1.0 | 1.0 | 45.1 | 47.7 | 22.8 | 22.1 |
| IRELAND | 3.4 | 2.8 | 4.2 | 2.1 | 4.4 | 31.3 | 15.5 | 10.1 | 8.9 | 79.5 | 26.8 | 19.6 |
| ITALY | 19.8 | 17.6 | 14.8 | 11.9 | 46.5 | 48.3 | 54.1 | 37.9 | 30.9 | 33.7 | 32.7 | 38.8 |
| NETHERLANDS | 14.4 | 9.8 | 7.1 | 5.6 | 38.2 | 39.9 | 40.8 | 41.3 | 36.3 | 38.6 | 48.8 | 48.6 |
| U.K. | 4.0 | 6.2 | 6.0 | 7.2 | 34.1 | 61.0 | 67.7 | 54.5 | 66.3 | 38.5 | 35.2 | 39.5 |
| PORTUGAL | - | 3.6 | 7.5 | 0.0 | - | 6.4 | 8.2 | 16.3 | - | 40.9 | 0.6 | 51.1 |
| SPAIN | 11.2 | 30.9 | 3.7 | 1.9 | 66.8 | 35.7 | 29.8 | 46.9 | 61.8 | 29.8 | 53.7 | 58.0 |
| <u>Exports to:</u> | | | | | | | | | | | | |
| EUR(10) | 19.2 | 17.6 | 18.5 | 20.8 | 13.0 | 22.9 | 27.8 | 24.2 | 29.9 | 26.8 | 25.5 | 34.4 |
| BELG.-LUX. | 43.7 | 15.9 | 24.9 | 21.6 | 12.4 | 52.1 | 48.9 | 22.5 | 12.6 | 42.5 | 23.4 | 30.4 |
| DENMARK | 38.9 | 46.5 | 32.5 | 26.9 | 13.5 | 57.5 | 36.3 | 32.3 | 39.4 | 24.1 | 25.4 | 40.9 |
| FRANCE | 24.5 | 19.3 | 14.2 | 19.8 | 12.3 | 46.4 | 67.8 | 50.9 | 31.6 | 34.7 | 46.9 | 50.2 |
| GERMANY, F.R. | 33.2 | 30.3 | 31.0 | 30.0 | 18.5 | 29.5 | 33.4 | 26.9 | 28.0 | 18.1 | 23.6 | 26.8 |
| GREECE | 1.2 | 3.0 | 3.7 | 3.0 | 5.7 | 27.7 | 19.8 | 21.1 | 28.1 | 31.7 | 21.8 | 40.6 |
| IRELAND | 13.7 | 11.4 | 28.1 | 50.5 | 33.7 | 23.1 | 71.5 | 17.7 | 47.5 | 3.5 | 6.7 | 9.9 |
| ITALY | 11.2 | 6.2 | 9.6 | 12.7 | 4.8 | 11.8 | 16.2 | 15.9 | 17.8 | 22.6 | 24.7 | 38.0 |
| NETHERLANDS | 37.4 | 20.5 | 16.6 | 28.7 | 23.2 | 15.4 | 6.7 | 14.3 | 30.3 | 60.9 | 13.2 | 19.4 |
| U.K. | 5.6 | 21.1 | 26.5 | 29.7 | 23.3 | 14.7 | 22.4 | 24.0 | 66.6 | 46.9 | 26.2 | 30.8 |
| PORTUGAL | - | 28.9 | 73.6 | 48.9 | - | 53.9 | 24.8 | 49.1 | - | 19.7 | 15.9 | 7.2 |
| SPAIN | 6.9 | 7.6 | 22.3 | 31.7 | 2.8 | 3.8 | 17.5 | 33.4 | 5.5 | 8.3 | 16.7 | 27.3 |

TABLE 1.2.2.C.1: YUGOSLAVIA'S SPECIALIZATION IN TRADE WITH EC MEMBER STATES 1970-1985
BY SITC COMMODITY GROUP:

Specialization coefficients (share of a member state's trade with Yugoslavia
compared to the OECD average share)

| EC Member State | SITC 0 + 1 | | | | SITC 2 + 4 + 68 + 667 | | | | SITC 3 | | | |
|-----------------------|-----------------------------|------|------|-------|-----------------------|------|------|------|--------|------|-------|------|
| | FOOD, BEVERAGES AND TOBACCO | | | | RAW MATERIALS | | | | ENERGY | | | |
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| <u>Imports from:</u> | | | | | | | | | | | | |
| BELG.-LUX. | 0.38 | 0.04 | 0.03 | 0.04 | 0.22 | 1.09 | 0.90 | 0.95 | 1.15 | 1.09 | 0.61 | 0.83 |
| DENMARK | 1.24 | 2.42 | 1.08 | 1.40 | 0.28 | 1.26 | 0.29 | 0.19 | - | - | - | - |
| FRANCE | 2.27 | 0.46 | 0.40 | 0.24 | 0.26 | 0.56 | 0.45 | 0.43 | - | 0.45 | 0.06 | 0.02 |
| GERMANY, F.R. | 0.27 | 0.17 | 0.45 | 0.48 | 0.48 | 0.59 | 0.51 | 0.44 | 0.69 | 0.73 | 0.50 | 0.31 |
| GREECE | 3.89 | 7.92 | 4.13 | 7.12 | 1.29 | 1.35 | 4.04 | 3.19 | 0.62 | 1.27 | 0.06 | 2.50 |
| IRELAND | 23.22 | 3.08 | 8.15 | 19.92 | 0.04 | - | 0.09 | 1.65 | - | - | - | - |
| ITALY | 0.84 | 0.79 | 0.55 | 1.80 | 0.42 | 0.60 | 0.54 | 0.80 | 1.38 | 2.18 | 1.22 | 1.88 |
| NETHERLANDS | 1.86 | 2.88 | 0.90 | 2.32 | 1.53 | 1.82 | 1.23 | 0.71 | 0.23 | 2.73 | 0.61 | 1.69 |
| U.K. | 0.32 | 2.17 | 0.19 | 0.52 | 2.81 | 0.53 | 0.55 | 0.56 | 1.31 | 2.00 | 0.39 | 0.55 |
| PORTUGAL | - | - | 0.05 | - | - | 0.40 | 3.27 | 2.03 | - | - | - | - |
| SPAIN | 0.97 | 1.88 | 0.39 | 1.28 | 0.91 | 2.53 | 1.92 | 1.45 | - | - | - | 1.57 |
| <u>Exports to:</u> | | | | | | | | | | | | |
| BELG.-LUX. | 0.67 | 0.56 | 0.45 | 1.38 | 0.81 | 0.72 | 0.79 | 1.16 | 0.11 | 0.27 | 0.05 | 0.02 |
| DENMARK | 0.35 | 0.25 | 0.17 | 0.28 | 1.13 | 0.21 | 0.33 | 0.16 | - | 1.87 | 0.14 | 0.13 |
| FRANCE | 1.14 | 0.71 | 0.37 | 0.19 | 1.11 | 0.47 | 0.40 | 1.34 | 0.61 | 0.47 | 0.14 | 0.20 |
| GERMANY, F.R. | 0.58 | 0.83 | 0.75 | 0.78 | 0.75 | 0.43 | 0.54 | 0.59 | 0.28 | 0.67 | 0.07 | 0.44 |
| GREECE | 1.71 | 1.83 | 3.61 | 2.18 | 1.38 | 0.82 | 0.24 | 0.36 | 0.28 | 1.07 | 1.70 | 4.59 |
| IRELAND | - | - | - | - | 1.59 | - | - | - | - | - | - | - |
| ITALY | 1.60 | 1.44 | 1.29 | 1.42 | 1.19 | 1.52 | 2.04 | 1.81 | 0.83 | 1.00 | 0.41 | 1.00 |
| NETHERLANDS | 0.34 | 0.26 | 0.25 | 1.00 | 0.78 | 0.55 | 0.35 | 0.86 | 2.17 | 0.27 | 10.21 | 3.41 |
| U.K. | 0.81 | 0.45 | 1.25 | 0.76 | 1.56 | 1.84 | 1.07 | 0.87 | 0.44 | 2.47 | 0.84 | 1.15 |
| PORTUGAL | - | - | 0.05 | - | - | 0.81 | - | 0.03 | - | - | - | - |
| SPAIN | 0.24 | 0.52 | 0.15 | 0.25 | 2.89 | 3.18 | 2.96 | 0.80 | 0.06 | 0.33 | - | - |

TABLE 1.2.2.C.1: CONTINUED:

| EC Member State | SITC 5 | | | | SITC 7 | | | | SITC 6 + 8 - 68 - 667 | | | |
|-----------------------|-----------|------|------|------|--------------------------------------|------|------|------|-----------------------|------|------|------|
| | CHEMICALS | | | | MACHINERY AND TRANSPORT EQUIPMENT | | | | MANUFACTURED GOODS | | | |
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| <u>Imports from:</u> | | | | | | | | | | | | |
| BELG.-LUX. | 1.28 | 1.85 | 2.01 | 1.87 | 1.26 | 0.90 | 0.60 | 0.54 | 1.08 | 0.77 | 1.35 | 1.22 |
| DENMARK | 1.30 | 1.07 | 0.63 | 1.06 | 1.44 | 1.24 | 1.47 | 1.37 | 0.72 | 0.37 | 0.69 | 0.89 |
| FRANCE | 0.74 | 0.93 | 0.94 | 0.92 | 1.43 | 1.26 | 1.28 | 1.37 | 0.82 | 0.81 | 0.95 | 1.00 |
| GERMANY, F.R. | 1.24 | 1.06 | 1.10 | 1.12 | 1.22 | 1.13 | 1.12 | 1.20 | 1.03 | 0.98 | 1.08 | 1.04 |
| GREECE | 0.51 | 0.07 | 0.26 | 0.54 | 0.10 | 0.04 | 0.00 | 0.01 | 1.96 | 2.45 | 1.56 | 0.98 |
| IRELAND | 0.81 | 5.54 | 1.49 | 0.99 | 0.02 | 0.19 | 0.29 | 0.09 | 0.13 | 0.17 | 0.43 | 0.30 |
| ITALY | 0.73 | 0.87 | 0.75 | 1.07 | 1.05 | 0.91 | 1.08 | 0.77 | 1.41 | 1.36 | 1.35 | 1.22 |
| NETHERLANDS | 1.75 | 1.99 | 2.26 | 3.02 | 0.73 | 0.52 | 0.60 | 0.63 | 0.67 | 0.78 | 0.74 | 0.62 |
| U.K. | 0.85 | 1.53 | 1.24 | 1.02 | 0.71 | 1.01 | 1.25 | 1.08 | 0.41 | 0.72 | 0.75 | 1.24 |
| PORTUGAL | - | 0.20 | 0.03 | 0.40 | - | 0.14 | 0.13 | 0.21 | - | 3.33 | 3.05 | 2.75 |
| SPAIN | 0.08 | 0.17 | 0.61 | 0.64 | 1.67 | 0.75 | 0.57 | 1.09 | 0.51 | 1.32 | 2.10 | 0.75 |
| <u>Exports to:</u> | | | | | | | | | | | | |
| BELG.-LUX. | 0.50 | 0.30 | 0.40 | 0.46 | 0.92 | 2.95 | 2.28 | 1.09 | 1.60 | 0.63 | 0.87 | 1.04 |
| DENMARK | 0.72 | 0.39 | 0.54 | 2.41 | 0.92 | 1.56 | 1.61 | 1.56 | 1.55 | 1.87 | 1.59 | 1.06 |
| FRANCE | 0.64 | 1.31 | 0.39 | 0.30 | 0.89 | 2.54 | 3.17 | 2.62 | 0.91 | 0.73 | 0.55 | 0.65 |
| GERMANY, F.R. | 1.08 | 0.76 | 1.04 | 1.06 | 1.29 | 1.56 | 1.47 | 1.21 | 1.49 | 1.28 | 1.23 | 1.16 |
| GREECE | 1.36 | 0.85 | 0.87 | 0.83 | 0.37 | 1.59 | 0.71 | 0.86 | 0.31 | 0.23 | 0.26 | 0.46 |
| IRELAND | 1.03 | 0.09 | 0.96 | 0.53 | 2.46 | 1.24 | 3.15 | 0.68 | 0.71 | 2.51 | 0.84 | 2.10 |
| ITALY | 0.67 | 0.87 | 0.83 | 1.29 | 0.34 | 0.52 | 0.67 | 0.57 | 0.66 | 0.63 | 0.73 | 0.72 |
| NETHERLANDS | 2.61 | 8.46 | 0.81 | 0.53 | 1.31 | 0.68 | 0.25 | 0.59 | 1.35 | 0.78 | 0.65 | 1.04 |
| U.K. | 1.03 | 0.91 | 1.04 | 1.04 | 1.71 | 0.66 | 0.80 | 1.11 | 0.38 | 0.98 | 1.01 | 1.05 |
| PORTUGAL | - | 0.48 | 0.64 | 0.67 | - | 1.93 | 0.93 | 1.22 | - | 1.56 | 2.24 | 1.80 |
| SPAIN | 1.11 | 0.35 | 0.61 | 0.63 | 0.20 | 0.16 | 0.65 | 1.52 | 0.31 | 0.50 | 0.92 | 1.30 |

TABLE 1.2.2.C.2: YUGOSLAVIA'S SPECIALIZATION IN TRADE WITH EC MEMBER STATES 1970-1985
BY FACTOR-INTENSIVE-PRODUCT GROUP:*

Specialization coefficients (share of a member state's trade with Yugoslavia
compared to the OECD average share)

| EC Member State | AGRICULTURE AND FOOD INDUSTRIES | | | | RAW MATERIALS | | | | RAW - MATERIALS - INTENSIVE INDUSTRIES | | | |
|-----------------------|------------------------------------|------|------|-------|---------------|------|------|------|---|------|------|------|
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| <u>Imports from:</u> | | | | | | | | | | | | |
| BELG.-LUX. | 0.44 | 0.16 | 0.16 | 0.16 | 0.28 | 1.32 | 0.59 | 1.00 | 0.70 | 0.95 | 1.30 | 1.26 |
| DENMARK | 1.02 | 3.51 | 1.04 | 1.16 | 0.47 | 0.45 | 0.16 | 0.27 | 0.49 | 0.50 | 0.48 | 0.61 |
| FRANCE | 1.89 | 0.81 | 0.37 | 0.19 | 0.30 | 0.41 | 0.47 | 0.73 | 0.54 | 0.82 | 0.96 | 0.91 |
| GERMANY, F.R. | 0.29 | 0.26 | 0.45 | 0.48 | 0.43 | 0.28 | 0.44 | 0.36 | 0.88 | 0.96 | 0.97 | 0.91 |
| GREECE | 3.47 | 4.84 | 3.76 | 7.32 | 1.02 | 4.23 | 5.03 | 2.41 | 1.82 | 1.95 | 1.63 | 1.47 |
| IRELAND | 19.09 | 1.72 | 7.43 | 16.06 | 0.15 | - | 0.22 | 4.43 | 0.17 | 2.10 | 1.05 | 0.58 |
| ITALY | 0.71 | 0.51 | 0.53 | 1.94 | 0.66 | 0.82 | 0.59 | 1.11 | 0.81 | 0.99 | 0.85 | 0.98 |
| NETHERLANDS | 2.62 | 3.40 | 1.15 | 2.16 | 2.53 | 2.59 | 2.22 | 1.27 | 0.74 | 0.96 | 1.31 | 1.04 |
| U.K. | 0.27 | 1.23 | 0.19 | 0.45 | 0.62 | 0.95 | 0.25 | 0.32 | 1.78 | 0.82 | 0.85 | 1.04 |
| PORTUGAL | - | 0.67 | 3.25 | - | - | 0.41 | 2.50 | 2.16 | - | 3.09 | 1.98 | 2.34 |
| SPAIN | 2.20 | 4.56 | 2.03 | 3.97 | 1.94 | 2.41 | 0.75 | 0.34 | 0.09 | 0.30 | 1.84 | 0.96 |
| <u>Exports to:</u> | | | | | | | | | | | | |
| BELG.-LUX. | 0.61 | 0.56 | 0.44 | 1.35 | 1.21 | 1.71 | 1.31 | 1.30 | 0.54 | 0.14 | 0.28 | 1.12 |
| DENMARK | 0.32 | 0.25 | 0.16 | 0.27 | 0.03 | 0.30 | 0.44 | 0.47 | 1.45 | 0.56 | 1.05 | 1.19 |
| FRANCE | 1.04 | 0.70 | 0.36 | 0.18 | 0.30 | 0.49 | 0.33 | 0.34 | 1.15 | 0.49 | 0.37 | 0.85 |
| GERMANY, F.R. | 0.53 | 0.83 | 0.75 | 0.79 | 0.73 | 0.33 | 0.29 | 0.62 | 0.97 | 0.65 | 0.92 | 0.92 |
| GREECE | 1.61 | 1.83 | 3.52 | 2.13 | 1.82 | 0.84 | 0.21 | 0.62 | 1.10 | 0.69 | 0.37 | 0.70 |
| IRELAND | - | - | - | - | - | - | - | - | 1.97 | 2.52 | 0.00 | 1.11 |
| ITALY | 1.48 | 1.44 | 1.26 | 1.43 | 2.05 | 2.75 | 2.88 | 2.40 | 0.79 | 0.90 | 1.09 | 1.26 |
| NETHERLANDS | 0.31 | 0.26 | 0.27 | 1.00 | 0.67 | 0.41 | 0.23 | 0.68 | 0.75 | 2.07 | 0.58 | 0.77 |
| U.K. | 0.75 | 0.45 | 1.22 | 0.74 | 0.20 | 0.20 | 0.24 | 0.06 | 1.80 | 1.85 | 1.10 | 1.05 |
| PORTUGAL | - | - | 0.04 | - | - | - | - | 0.09 | - | 0.66 | 0.03 | 0.05 |
| SPAIN | 0.22 | 0.51 | 0.15 | 0.24 | 7.28 | 7.45 | 4.82 | 1.26 | 0.35 | 0.43 | 0.55 | 0.90 |

* For "Energy" see Annex table 1.2.2.C.1.

TABLE 1.2.2.C.2: CONTINUED:

| EC Member State | LABOUR - INTENSIVE INDUSTRIES | | | | HUMAN - CAPITAL - INTENSIVE INDUSTRIES | | | | CAPITAL - INTENSIVE INDUSTRIES | | | |
|-----------------------|-------------------------------|------|------|------|---|------|------|------|--------------------------------|------|------|------|
| | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 | 1970 | 1975 | 1980 | 1985 |
| <u>Imports from:</u> | | | | | | | | | | | | |
| BELG.-LUX. | 1.14 | 1.07 | 1.46 | 1.75 | 1.30 | 1.07 | 0.92 | 0.78 | 1.23 | 0.93 | 1.33 | 1.31 |
| DENMARK | 1.04 | 0.45 | 0.76 | 0.89 | 1.42 | 1.22 | 1.39 | 1.42 | 0.41 | 0.74 | 0.47 | 0.60 |
| FRANCE | 0.90 | 0.86 | 0.78 | 0.66 | 1.36 | 1.18 | 1.20 | 1.28 | 0.97 | 1.17 | 1.12 | 1.27 |
| GERMANY, F.R. | 1.08 | 0.97 | 1.05 | 1.10 | 1.20 | 1.12 | 1.13 | 1.20 | 0.99 | 0.94 | 1.05 | 1.06 |
| GREECE | 1.06 | 1.11 | 1.50 | 1.05 | 0.18 | 0.04 | 0.02 | 0.02 | 1.08 | 1.27 | 0.65 | 0.56 |
| IRELAND | 0.27 | 0.26 | 0.51 | 0.26 | 0.10 | 0.59 | 0.30 | 0.21 | 0.21 | 2.11 | 0.77 | 0.49 |
| ITALY | 1.58 | 1.64 | 1.80 | 1.49 | 1.03 | 0.90 | 1.03 | 0.79 | 0.74 | 0.89 | 0.94 | 0.98 |
| NETHERLANDS | 1.15 | 0.92 | 0.87 | 0.70 | 0.84 | 0.75 | 0.78 | 0.86 | 0.87 | 1.02 | 1.40 | 1.22 |
| U.K. | 0.32 | 0.58 | 0.73 | 0.90 | 0.75 | 1.14 | 1.29 | 1.33 | 1.59 | 1.02 | 1.01 | 0.99 |
| PORTUGAL | - | 0.34 | 0.91 | - | - | 0.12 | 0.16 | 0.34 | - | 1.08 | 0.02 | 1.29 |
| SPAIN | 0.90 | 2.89 | 0.45 | 0.24 | 1.47 | 0.67 | 0.57 | 0.98 | 1.49 | 0.79 | 1.54 | 1.46 |
| <u>Exports to:</u> | | | | | | | | | | | | |
| BELG.-LUX. | 1.99 | 0.76 | 1.09 | 0.86 | 0.88 | 2.70 | 2.11 | 0.99 | 0.42 | 1.48 | 0.90 | 0.94 |
| DENMARK | 1.77 | 2.24 | 1.43 | 1.08 | 0.96 | 1.42 | 1.56 | 1.42 | 1.30 | 0.84 | 0.98 | 1.26 |
| FRANCE | 1.11 | 0.93 | 0.62 | 0.79 | 0.87 | 2.40 | 2.92 | 2.42 | 1.04 | 1.21 | 1.81 | 1.55 |
| GERMANY, F.R. | 1.51 | 1.46 | 1.36 | 1.20 | 1.31 | 1.53 | 1.44 | 1.19 | 0.92 | 0.63 | 0.91 | 0.83 |
| GREECE | 0.05 | 0.14 | 0.16 | 0.12 | 0.40 | 1.44 | 0.85 | 0.93 | 0.93 | 1.10 | 0.84 | 1.25 |
| IRELAND | 0.62 | 0.55 | 1.23 | 2.02 | 2.39 | 1.20 | 3.08 | 0.78 | 1.57 | 0.12 | 0.26 | 0.31 |
| ITALY | 0.51 | 0.30 | 0.42 | 0.51 | 0.34 | 0.61 | 0.70 | 0.70 | 0.59 | 0.79 | 0.95 | 1.17 |
| NETHERLANDS | 1.70 | 0.99 | 0.73 | 1.15 | 1.65 | 0.80 | 0.29 | 0.63 | 1.00 | 2.12 | 0.51 | 0.60 |
| U.K. | 0.25 | 1.01 | 1.16 | 1.19 | 1.65 | 0.76 | 0.97 | 1.06 | 2.20 | 1.63 | 1.01 | 0.95 |
| PORTUGAL | - | 1.39 | 3.22 | 1.96 | - | 2.79 | 1.07 | 2.16 | - | 0.69 | 0.61 | 0.22 |
| SPAIN | 0.31 | 0.37 | 0.98 | 1.27 | 0.20 | 0.20 | 0.75 | 1.47 | 0.18 | 0.29 | 0.64 | 0.84 |

TABLE 1.3.1.: YUGOSLAVIA'S IMPORTS FROM EUR(10) 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF YUGOSLAVIA'S IMPORT VALUE FROM EUR(10) IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM EUR(10) (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | EUR(10)'S MARKET SHARE (%) [IN YUG'S IMPORTS] | |
|--------------|-------|--|---------|--|-------|---|-------|---|-------|
| | | 80 | 85 | EUR(10) | WORLD | EUR(10) | WORLD | 80 | 85 |
| 1 | 73289 | 223073 | 112799 | -14.4 | -12.4 | 3.1 | 1.2 | 84.60 | 74.28 |
| 2 | 71150 | 141033 | 90027 | -9.4 | -8.7 | 2.4 | 1.0 | 76.81 | 74.06 |
| 3 | 58120 | 160925 | 88581 | -11.2 | -7.0 | 2.4 | 1.3 | 65.32 | 55.51 |
| 4 | 73210 | 59173 | 80266 | .5 | -10.7 | 2.2 | 1.0 | 32.38 | 65.32 |
| 5 | 71980 | 258674 | 72507 | -26.1 | -25.6 | 2.0 | .8 | 69.90 | 71.21 |
| 6 | 33240 | 3964 | 71474 | 38.6 | 7.1 | 1.9 | 1.9 | 2.80 | 30.57 |
| 7 | 59999 | 73065 | 58647 | -6.2 | -5.0 | 1.6 | .7 | 70.25 | 66.52 |
| 8 | 58110 | 79209 | 56585 | -7.5 | -6.7 | 1.5 | .7 | 68.74 | 64.84 |
| 9 | 51285 | 47045 | 55458 | -1.3 | -3.3 | 1.5 | .6 | 62.58 | 72.72 |
| 10 | 21110 | 22089 | 52256 | 15.3 | 7.4 | 1.4 | .6 | 40.63 | 69.62 |
| 11 | 7222P | 84333 | 47080 | -14.0 | -11.8 | 1.3 | .7 | 63.50 | 55.70 |
| 12 | 7151P | 111761 | 47024 | -13.3 | -10.7 | 1.3 | .8 | 59.98 | 47.62 |
| 13 | 71842 | 53456 | 44591 | -7.8 | -5.5 | 1.2 | 1.2 | 27.16 | 29.82 |
| 14 | 23120 | 36214 | 43400 | 2.5 | -3.2 | 1.2 | .8 | 30.92 | 42.15 |
| 15 | 71922 | 65725 | 43274 | -13.8 | -11.6 | 1.2 | .6 | 71.37 | 64.29 |
| 16 | 71430 | 51414 | 41630 | -11.2 | -9.2 | 1.1 | .8 | 40.97 | 45.13 |
| 17 | 72996 | 54582 | 39410 | -6.8 | -5.4 | 1.1 | .4 | 86.40 | 78.10 |
| 18 | 67271 | 40565 | 38817 | -15.6 | -18.3 | 1.1 | .8 | 21.75 | 40.25 |
| 19 | 61140 | 6422 | 36908 | 41.2 | 3.9 | 1.0 | .4 | 19.56 | 77.12 |
| 20 | 71993 | 54377 | 36898 | -10.4 | -6.0 | 1.0 | .5 | 70.96 | 58.29 |
| 21 | 73230 | 30607 | 35202 | -4.5 | -11.3 | 1.0 | .6 | 32.11 | 48.11 |
| 22 | 65161 | 65037 | 33945 | -15.4 | -12.7 | .9 | .4 | 86.16 | 72.44 |
| 23 | 71921 | 50835 | 32937 | -11.8 | -7.0 | .9 | .6 | 67.69 | 49.19 |
| 24 | 67481 | 7827 | 32369 | 36.6 | 4.6 | .9 | .4 | 18.94 | 68.12 |
| 25 | 67433 | 37126 | 30944 | -4.4 | -5.5 | .8 | .3 | 74.80 | 77.65 |
| 26 | 53332 | 38886 | 30242 | -6.7 | -5.3 | .8 | .4 | 74.25 | 68.83 |
| 27 | 59975 | 43293 | 30143 | -7.0 | -7.3 | .8 | .3 | 94.54 | 96.91 |
| 28 | 72930 | 36302 | 30058 | -4.8 | -1.6 | .8 | .6 | 47.57 | 40.35 |
| 29 | 71970 | 33014 | 29274 | -4.8 | -4 | .8 | .5 | 54.09 | 46.87 |
| 30 | 71992 | 57480 | 28891 | -17.9 | -15.3 | .8 | .4 | 61.77 | 53.20 |
| 31 | 67431 | 30252 | 28802 | -3.3 | -1.6 | .8 | .5 | 46.32 | 43.96 |
| 32 | 72952 | 39793 | 28394 | -7.9 | -6.2 | .8 | .5 | 50.43 | 42.89 |
| 33 | 71931 | 108146 | 25854 | -28.6 | -20.3 | .7 | .6 | 61.27 | 37.10 |
| 34 | 54130 | 18666 | 25617 | 1.9 | -6.0 | .7 | .3 | 40.16 | 64.18 |
| 35 | 7221P | 49775 | 24134 | -16.2 | -10.5 | .7 | .4 | 68.87 | 50.13 |
| 36 | 71730 | 17164 | 22898 | 1.6 | 7.7 | .6 | .3 | 81.46 | 63.16 |
| 37 | 67820 | 38322 | 22540 | -16.2 | -10.2 | .6 | .5 | 54.03 | 38.50 |
| 38 | 51252 | 20376 | 22369 | .4 | 10.2 | .6 | .4 | 73.15 | 51.70 |
| 39 | 33220 | 4492 | 22166 | 40.8 | 39.9 | .6 | .3 | 63.25 | 71.88 |
| 40 | 55420 | 19689 | 21001 | 1.6 | 8.2 | .6 | .3 | 73.11 | 57.66 |
| 41 | 62910 | 11483 | 20637 | 18.3 | 17.0 | .6 | .5 | 38.38 | 32.20 |
| 42 | 53101 | 36429 | 20232 | -13.2 | -8.4 | .5 | .4 | 44.99 | 38.39 |
| 43 | 51212 | 11868 | 20154 | 9.0 | 6.7 | .5 | .5 | 29.84 | 36.44 |
| 44 | 71952 | 27775 | 18720 | -11.8 | -11.2 | .5 | .2 | 84.11 | 86.51 |
| 45 | 73250 | 7801 | 18232 | 11.5 | 1.1 | .5 | .3 | 24.31 | 45.43 |
| 46 | 42120 | 0 | 17950 | 48.2 | .9 | .5 | .4 | .00 | 41.60 |
| 47 | 51213 | 29788 | 17755 | -5.6 | -10.3 | .5 | .4 | 35.88 | 40.28 |
| 48 | 51272 | 10551 | 17597 | 9.9 | -7.4 | .5 | .2 | 28.37 | 59.49 |
| 49 | 71962 | 60232 | 17535 | -25.2 | -20.9 | .5 | .2 | 82.95 | 70.83 |
| 50 | 59920 | 8992 | 17362 | 7.3 | 2.9 | .5 | .2 | 45.63 | 66.03 |
| TOTAL (1-50) | | 2579100 | 1901586 | | | 51.5 | 28.8 | | |

TABLE 1.3.2.A.1.: YUGOSLAVIA'S IMPORTS FROM BELGIUM-LUXEMBOURG 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF YUGOSLAVIA'S IMPORT VALUE FROM B.-L. IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM BLU (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | | BLU'S MARKET SHARE (%) [IN YUG'S IMPORTS] | |
|--------------|-------|------------------------------------|--------|--|---------|-------|---|---------|-------|---|-------|
| | | 80 | 85 | BLU | EUR(10) | WORLD | BLU | EUR(10) | WORLD | 80 | 85 |
| 1 | 58120 | 14774 | 6777 | -13.8 | -11.2 | -7.0 | 5.0 | 2.4 | 1.3 | 6.00 | 4.25 |
| 2 | 59920 | 1005 | 6401 | 44.7 | 7.3 | 2.9 | 4.8 | .5 | .2 | 5.10 | 24.34 |
| 3 | 23120 | 938 | 5741 | 38.4 | 2.5 | -3.2 | 4.3 | 1.2 | .8 | .80 | 5.58 |
| 4 | 69311 | 4499 | 5681 | -.3 | -4.2 | -6.6 | 4.2 | .4 | .2 | 17.28 | 27.16 |
| 5 | 51285 | 4739 | 4696 | -9.4 | -1.3 | -3.3 | 3.5 | 1.5 | .6 | 6.30 | 6.16 |
| 6 | 51252 | 2604 | 4320 | 14.6 | .4 | 10.2 | 3.2 | .6 | .4 | 9.35 | 9.98 |
| 7 | 7333P | 13 | 4110 | 504.7 | -8.4 | -15.7 | 3.1 | .2 | .0 | .11 | 61.39 |
| 8 | 33240 | 0 | 3879 | .0 | 38.6 | 7.1 | 2.9 | 1.9 | 1.9 | .00 | 1.66 |
| 9 | 51272 | 676 | 3744 | 42.4 | 9.9 | -7.4 | 2.8 | .5 | .2 | 1.82 | 12.66 |
| 10 | 59975 | 6910 | 3699 | -13.0 | -7.0 | -7.3 | 2.8 | .8 | .3 | 15.09 | 11.89 |
| 11 | 59999 | 3252 | 3277 | 3.3 | -6.2 | -5.0 | 2.4 | 1.6 | .7 | 3.13 | 3.72 |
| 12 | 86242 | 6036 | 3164 | -15.8 | -15.4 | -12.9 | 2.4 | .2 | .1 | 29.35 | 25.22 |
| 13 | 71922 | 1065 | 2897 | 15.0 | -13.8 | -11.6 | 2.2 | 1.2 | .6 | 1.16 | 4.30 |
| 14 | 71712 | 1952 | 2844 | -17.1 | -6.8 | 5.8 | 2.1 | .4 | .3 | 7.94 | 8.97 |
| 15 | 65213 | 295 | 2750 | 23.4 | 25.2 | 28.8 | 2.0 | .3 | .6 | 1.29 | 3.75 |
| 16 | 58110 | 2073 | 2393 | -1.8 | -7.5 | -6.7 | 1.8 | 1.5 | .7 | 1.80 | 2.74 |
| 17 | 86241 | 1389 | 2144 | .7 | -13.3 | -11.2 | 1.6 | .1 | .0 | 11.02 | 28.11 |
| 18 | 54130 | 4211 | 1824 | -27.8 | 1.9 | -6.0 | 1.4 | .7 | .3 | 9.06 | 4.57 |
| 19 | 65164 | 593 | 1549 | 25.6 | -23.0 | -15.3 | 1.2 | .2 | .0 | 3.02 | 16.22 |
| 20 | 7222P | 2875 | 1517 | -16.7 | -14.0 | -11.8 | 1.1 | 1.3 | .7 | 2.16 | 1.79 |
| 21 | 67701 | 3019 | 1493 | -14.6 | -11.8 | -4.5 | 1.1 | .2 | .1 | 17.92 | 9.25 |
| 22 | 71993 | 2677 | 1414 | -19.1 | -10.4 | -6.0 | 1.1 | 1.0 | .5 | 3.49 | 2.23 |
| 23 | 62998 | 1101 | 1375 | 3.3 | -9.1 | -9.1 | 1.0 | .3 | .1 | 4.58 | 8.21 |
| 24 | 25110 | 0 | 1357 | -2.9 | -9.2 | -1.0 | 1.0 | .0 | .1 | .00 | 7.72 |
| 25 | 71522 | 790 | 1341 | -1.2 | -23.1 | -18.2 | 1.0 | .2 | .0 | 3.33 | 11.69 |
| 26 | 51281 | 404 | 1317 | 30.8 | -1.2 | -2.1 | 1.0 | .3 | .1 | 2.43 | 8.49 |
| 27 | 69891 | 2137 | 1249 | -12.2 | -10.5 | -8.3 | .9 | .4 | .2 | 8.24 | 6.39 |
| 28 | 67620 | 0 | 1249 | .0 | 17.5 | 16.3 | .9 | .3 | .1 | .00 | 9.46 |
| 29 | 72491 | 2058 | 1219 | -17.8 | -15.1 | -22.4 | .9 | .2 | .1 | 5.58 | 8.84 |
| 30 | 62910 | 1918 | 1184 | .6 | 18.3 | 17.0 | .9 | .6 | .5 | 6.41 | 1.85 |
| 31 | 72996 | 134 | 1124 | 22.2 | -6.8 | -5.4 | .8 | 1.1 | .4 | .21 | 2.23 |
| 32 | 68610 | 0 | 1085 | .0 | 69.2 | 36.3 | .8 | .3 | .3 | .00 | 3.21 |
| 33 | 54150 | 10 | 1055 | 94.8 | -7.4 | -9.7 | .8 | .2 | .0 | .09 | 13.00 |
| 34 | 64195 | 2132 | 1052 | -15.0 | -6.4 | -4.6 | .8 | .5 | .2 | 8.14 | 3.82 |
| 35 | 59956 | 864 | 1017 | 17.1 | 13.3 | -12.1 | .8 | .0 | .0 | 33.51 | 80.46 |
| 36 | 53332 | 1983 | 1010 | -11.7 | -6.7 | -5.3 | .8 | .8 | .4 | 3.79 | 2.30 |
| 37 | 71954 | 817 | 999 | 5.6 | -5.2 | -.8 | .7 | .5 | .3 | 2.53 | 3.10 |
| 38 | 65311 | 0 | 996 | .0 | -12.9 | -13.0 | .7 | .0 | .0 | .00 | 22.78 |
| 39 | 67702 | 1704 | 986 | -12.5 | -18.1 | -25.3 | .7 | .0 | .0 | 11.51 | 26.58 |
| 40 | 71150 | 608 | 974 | -2.0 | -9.4 | -8.7 | .7 | 2.4 | 1.0 | .33 | .80 |
| 41 | 71711 | 648 | 960 | -31.2 | -21.9 | -5.3 | .7 | .4 | .4 | 1.08 | 2.13 |
| 42 | 69521 | 2222 | 960 | -19.2 | -6.7 | .7 | .7 | .1 | .0 | 33.41 | 12.19 |
| 43 | 58132 | 1669 | 925 | -5.1 | -9.4 | -7.8 | .7 | .3 | .1 | 7.01 | 5.75 |
| 44 | 86171 | 282 | 888 | 8.9 | -2.3 | -1.0 | .7 | .4 | .2 | 1.20 | 3.57 |
| 45 | 61140 | 0 | 833 | 150.4 | 41.2 | 3.9 | .6 | 1.0 | .4 | .00 | 1.74 |
| 46 | 71430 | 2299 | 821 | -40.5 | -11.2 | -9.2 | .6 | 1.1 | .8 | 1.83 | .89 |
| 47 | 54170 | 1914 | 785 | -15.6 | -5.7 | -3.5 | .6 | .4 | .2 | 6.24 | 2.88 |
| 48 | 51271 | 1542 | 761 | -24.0 | -5.2 | -2.0 | .6 | .2 | .1 | 11.08 | 5.44 |
| 49 | 26632 | 603 | 760 | -14.7 | .0 | -4.9 | .6 | .1 | .2 | 3.51 | 3.89 |
| 50 | 89300 | 449 | 710 | 5.9 | -18.5 | -18.2 | .5 | .4 | .2 | .96 | 3.70 |
| TOTAL (1-50) | | 93883 | 105306 | | | | 78.4 | 31.2 | 17.5 | | |

TABLE 1.3.2.A.2.: YUGOSLAVIA'S IMPORTS FROM DENMARK 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF YUGOSLAVIA'S IMPORT VALUE FROM DENMARK IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM DEN (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | | DEN'S MARKET SHARE (%) [IN YUG'S IMPORTS] | |
|--------------|-------|------------------------------------|-------|---|---------|-------|---|---------|-------|---|-------|
| | | 80 | 85 | DEN | EUR(10) | WORLD | DEN | EUR(10) | WORLD | 80 | 85 |
| 1 | 71150 | 2123 | 3851 | 3.4 | -9.4 | -8.7 | 10.5 | 2.4 | 1.0 | 1.16 | 3.17 |
| 2 | 71922 | 2903 | 2014 | -7.1 | -13.8 | -11.6 | 5.5 | 1.2 | .6 | 3.15 | 2.99 |
| 3 | 51291 | 2681 | 1887 | -5.6 | -6.8 | -11.5 | 5.1 | .1 | .0 | 42.87 | 47.46 |
| 4 | 57130 | 0 | 1494 | 1043.4 | -11.4 | -15.1 | 4.1 | .0 | .0 | .00 | 16.83 |
| 5 | 72952 | 1637 | 1327 | -.9 | -7.9 | -6.2 | 3.6 | .8 | .5 | 2.07 | 2.00 |
| 6 | 71992 | 1384 | 1148 | -9.8 | -17.9 | -15.3 | 3.1 | .8 | .4 | 1.49 | 2.11 |
| 7 | 71980 | 2892 | 1066 | -23.2 | -26.1 | -25.6 | 2.9 | 2.0 | .8 | .78 | 1.05 |
| 8 | 71993 | 1123 | 1016 | -3.7 | -10.4 | -6.0 | 2.8 | 1.0 | .5 | 1.47 | 1.60 |
| 9 | 89961 | 1125 | 1008 | -5.6 | -2.1 | -3.7 | 2.7 | .0 | .0 | 27.72 | 22.77 |
| 10 | 72499 | 2625 | 960 | -19.7 | -17.6 | -.5 | 2.6 | .3 | .4 | 4.23 | 2.12 |
| 11 | 59999 | 580 | 767 | .9 | -6.2 | -5.0 | 2.1 | 1.6 | .7 | .56 | .87 |
| 12 | 71919 | 1288 | 695 | -18.6 | -30.0 | -26.1 | 1.9 | .4 | .2 | 1.51 | 2.34 |
| 13 | 54170 | 1122 | 629 | -6.5 | -5.7 | -3.5 | 1.7 | .4 | .2 | 3.66 | 2.31 |
| 14 | 86197 | 1053 | 620 | -11.1 | -9.5 | -10.1 | 1.7 | .3 | .1 | 4.17 | 3.46 |
| 15 | 71912 | 440 | 602 | 15.3 | 3.3 | -11.1 | 1.6 | .3 | .1 | 2.20 | 4.61 |
| 16 | 0311P | 907 | 584 | -17.0 | -16.5 | -7.6 | 1.6 | .0 | .1 | 3.86 | 3.86 |
| 17 | 63240 | 155 | 576 | 47.1 | 14.8 | -29.9 | 1.6 | .0 | .0 | 11.58 | 79.89 |
| 18 | 71839 | 3974 | 532 | -40.3 | -11.1 | -9.7 | 1.4 | .4 | .1 | 12.30 | 2.96 |
| 19 | 51281 | 431 | 532 | 5.5 | -1.2 | -2.1 | 1.4 | .3 | .1 | 2.60 | 3.43 |
| 20 | 71921 | 551 | 486 | -6.1 | -11.8 | -7.0 | 1.3 | .9 | .6 | .73 | .73 |
| 21 | 7222P | 1137 | 478 | -15.9 | -14.0 | -11.8 | 1.3 | 1.3 | .7 | .86 | .57 |
| 22 | 71923 | 2400 | 472 | -32.0 | -28.1 | -21.9 | 1.3 | .4 | .3 | 3.27 | 1.42 |
| 23 | 86171 | 495 | 459 | -11.4 | -2.3 | -1.0 | 1.3 | .4 | .2 | 2.10 | 1.84 |
| 24 | 71220 | 333 | 451 | -2.1 | -12.1 | -2.6 | 1.2 | .3 | .2 | 1.33 | 2.23 |
| 25 | 71915 | 333 | 437 | -8.3 | -10.9 | -12.6 | 1.2 | .1 | .0 | 2.94 | 5.60 |
| 26 | 86169 | 60 | 435 | 35.0 | -9.0 | -5.2 | 1.2 | .2 | .1 | .36 | 3.00 |
| 27 | 72610 | 229 | 422 | -2.3 | -23.1 | -18.4 | 1.2 | .2 | .2 | .69 | 2.21 |
| 28 | 27653 | 1029 | 396 | -.4 | -.6 | .4 | 1.1 | .0 | .0 | 99.52 | 99.75 |
| 29 | 51269 | 649 | 379 | 4.4 | -.9 | 4.0 | 1.0 | .0 | .0 | 37.32 | 19.30 |
| 30 | 54130 | 667 | 368 | -5.6 | 1.9 | -6.0 | 1.0 | .7 | .3 | 1.43 | .92 |
| 31 | 71491 | 5 | 364 | 110.5 | -6.4 | -10.8 | 1.0 | .0 | .0 | .12 | 21.00 |
| 32 | 86199 | 295 | 352 | -3.5 | -8.0 | -1.4 | 1.0 | .3 | .2 | 1.56 | 1.65 |
| 33 | 71931 | 3163 | 342 | -40.6 | -28.6 | -20.3 | .9 | .7 | .6 | 1.79 | .49 |
| 34 | 71110 | 137 | 329 | 18.3 | -34.4 | -10.3 | .9 | .0 | .4 | .16 | .72 |
| 35 | 09909 | 1057 | 320 | -21.7 | -2.8 | -7.2 | .9 | .4 | .1 | 5.39 | 1.97 |
| 36 | 53332 | 687 | 316 | -24.0 | -6.7 | -5.3 | .9 | .8 | .4 | 1.31 | .72 |
| 37 | 71851 | 1780 | 263 | -34.0 | -30.8 | -24.3 | .7 | .2 | .1 | 3.31 | 1.65 |
| 38 | 64195 | 692 | 257 | -38.0 | -6.4 | -4.6 | .7 | .5 | .2 | 2.64 | .93 |
| 39 | 7221P | 395 | 247 | -7.1 | -16.2 | -10.5 | .7 | .7 | .4 | .55 | .51 |
| 40 | 69221 | 0 | 230 | 391.7 | -3.9 | 10.0 | .6 | .0 | .0 | .00 | 11.62 |
| 41 | 67820 | 6 | 218 | 47.6 | -16.2 | -10.2 | .6 | .6 | .5 | .00 | .37 |
| 42 | 29291 | 82 | 188 | 18.0 | -.9 | -6.2 | .5 | .0 | .0 | 2.04 | 6.30 |
| 43 | 86198 | 590 | 181 | -22.2 | -22.2 | -17.8 | .5 | .0 | .0 | 5.45 | 3.48 |
| 44 | 84145 | 170 | 171 | -2.0 | -31.8 | -24.4 | .5 | .0 | .0 | 2.31 | 11.70 |
| 45 | 72410 | 280 | 166 | -8.8 | -22.2 | -13.9 | .5 | .4 | .2 | .48 | .61 |
| 46 | 71812 | 108 | 161 | -5.5 | -21.9 | -20.3 | .4 | .0 | .0 | 1.18 | 4.57 |
| 47 | 89423 | 99 | 160 | 9.8 | -2.3 | -8.2 | .4 | .0 | .0 | 2.48 | 5.68 |
| 48 | 71720 | 0 | 154 | 458.3 | -10.8 | -4.3 | .4 | .1 | .0 | .00 | 1.51 |
| 49 | 53320 | 28 | 151 | 39.5 | 5.2 | -2.6 | .4 | .0 | .0 | 1.57 | 9.05 |
| 50 | 67501 | 0 | 148 | .0 | -11.9 | -8.2 | .4 | .5 | .3 | .00 | .39 |
| TOTAL (1-50) | | 45900 | 30809 | | | | 84.0 | 22.5 | 12.5 | | |

TABLE 1.3.2.A.3.: YUGOSLAVIA'S IMPORTS FROM FRANCE 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF YUGOSLAVIA'S IMPORT VALUE FROM FRANCE IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM FRA (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | | FRA'S MARKET SHARE (%) [IN YUG'S IMPORTS] | |
|--------------|-------|------------------------------------|--------|--|---------|-------|---|---------|-------|---|-------|
| | | 80 | 85 | FRA | EUR(10) | WORLD | FRA | EUR(10) | WORLD | 80 | 85 |
| 1 | 73289 | 60601 | 29971 | -12.9 | -14.4 | -12.4 | 8.0 | 3.1 | 1.2 | 22.98 | 19.74 |
| 2 | 73210 | 13203 | 25851 | 7.7 | 5 | -10.7 | 6.9 | 2.2 | 1.0 | 7.22 | 21.04 |
| 3 | 71150 | 33925 | 23291 | -3.8 | -9.4 | -8.7 | 6.2 | 2.4 | 1.0 | 18.48 | 19.16 |
| 4 | 71980 | 42519 | 11089 | -27.2 | -26.1 | -25.6 | 3.0 | 2.0 | .8 | 11.49 | 10.89 |
| 5 | 67431 | 1771 | 9979 | 47.2 | -3.3 | -1.6 | 2.7 | .8 | .5 | 2.71 | 15.23 |
| 6 | 73492 | 2356 | 9302 | 30.5 | 22.5 | 11.5 | 2.5 | .4 | .3 | 12.86 | 22.99 |
| 7 | 59975 | 8174 | 8681 | 5.2 | -7.0 | -7.3 | 2.3 | .8 | .3 | 17.85 | 27.91 |
| 8 | 58120 | 12729 | 7156 | -13.2 | -11.2 | -7.0 | 1.9 | 2.4 | 1.3 | 5.17 | 4.48 |
| 9 | 62910 | 5058 | 6623 | 8.3 | 18.3 | 17.0 | 1.8 | .6 | .5 | 16.91 | 10.33 |
| 10 | 7222P | 14363 | 6346 | -19.2 | -14.0 | -11.8 | 1.7 | 1.3 | .7 | 10.82 | 7.51 |
| 11 | 7221P | 16885 | 6017 | -20.6 | -16.2 | -10.5 | 1.6 | .7 | .4 | 23.36 | 12.50 |
| 12 | 51411 | 5870 | 5881 | -6 | -5.4 | -3.2 | 1.6 | .2 | .0 | 44.16 | 53.51 |
| 13 | 23120 | 7361 | 5759 | -6.7 | 2.5 | -3.2 | 1.5 | 1.2 | .8 | 6.29 | 5.59 |
| 14 | 21110 | 2216 | 5525 | 8.5 | 15.3 | 7.4 | 1.5 | 1.4 | .6 | 4.08 | 7.36 |
| 15 | 71931 | 12413 | 5310 | -22.9 | -28.6 | -20.3 | 1.4 | .7 | .6 | 7.03 | 7.62 |
| 16 | 51362 | 18464 | 5105 | -22.2 | -21.4 | -19.1 | 1.4 | .3 | .2 | 36.81 | 26.09 |
| 17 | 72912 | 756 | 4845 | 33.1 | 4.1 | 10.2 | 1.3 | .3 | .1 | 7.59 | 36.14 |
| 18 | 51285 | 9533 | 4219 | -21.5 | -1.3 | -3.3 | 1.1 | 1.5 | .6 | 12.68 | 5.53 |
| 19 | 72996 | 5210 | 3957 | -9.8 | -6.8 | -5.4 | 1.1 | 1.1 | .4 | 8.25 | 7.84 |
| 20 | 71993 | 3760 | 3935 | -2 | -10.4 | -6.0 | 1.1 | 1.0 | .5 | 4.91 | 6.22 |
| 21 | 71430 | 10733 | 3753 | -23.3 | -11.2 | -9.2 | 1.0 | 1.1 | .8 | 8.55 | 4.07 |
| 22 | 7151P | 16868 | 3644 | -20.2 | -13.3 | -10.7 | 1.0 | 1.3 | .8 | 9.05 | 3.69 |
| 23 | 73230 | 0 | 3456 | 3.2 | -4.5 | -11.3 | .9 | 1.0 | .6 | .00 | 4.72 |
| 24 | 71921 | 6772 | 3411 | -20.2 | -11.8 | -7.0 | .9 | .9 | .6 | 9.02 | 5.09 |
| 25 | 58110 | 5784 | 3373 | -9.7 | -7.5 | -6.7 | .9 | 1.5 | .7 | 5.02 | 3.86 |
| 26 | 71142 | 2 | 3179 | 292.2 | -8.6 | -4.1 | .8 | .3 | .1 | .01 | 23.87 |
| 27 | 51222 | 5120 | 2829 | -4.9 | -14.2 | -7.2 | .8 | .4 | .3 | 9.45 | 7.68 |
| 28 | 72930 | 2224 | 2812 | -3.0 | -4.8 | -1.6 | .8 | .8 | .6 | 2.91 | 3.77 |
| 29 | 59999 | 6367 | 2715 | -18.4 | -6.2 | -5.0 | .7 | 1.6 | .7 | 6.12 | 3.08 |
| 30 | 71922 | 8818 | 2634 | -34.7 | -13.8 | -11.6 | .7 | 1.2 | .6 | 9.57 | 3.91 |
| 31 | 51213 | 2922 | 2580 | -2.5 | -5.6 | -10.3 | .7 | .5 | .4 | 3.52 | 5.85 |
| 32 | 67271 | 0 | 2538 | 3.6 | -15.6 | -18.3 | .7 | 1.1 | .8 | .00 | 2.63 |
| 33 | 67481 | 1137 | 2463 | 16.4 | 36.6 | 4.6 | .7 | .9 | .4 | 2.75 | 5.18 |
| 34 | 72952 | 5431 | 2440 | -11.6 | -7.9 | -6.2 | .7 | .8 | .5 | 6.88 | 3.69 |
| 35 | 71912 | 416 | 2428 | 26.2 | 3.3 | -11.1 | .6 | .3 | .1 | 2.08 | 18.60 |
| 36 | 71992 | 6962 | 2346 | -20.6 | -17.9 | -15.3 | .6 | .8 | .4 | 7.48 | 4.32 |
| 37 | 71970 | 2191 | 2245 | -4.4 | -4.8 | -.4 | .6 | .8 | .5 | 3.59 | 3.59 |
| 38 | 67830 | 1505 | 2238 | 3.5 | .6 | 5.6 | .6 | .4 | .3 | 10.10 | 5.87 |
| 39 | 67433 | 6748 | 2151 | -19.7 | -4.4 | -5.5 | .6 | .8 | .3 | 13.60 | 5.40 |
| 40 | 73170 | 498 | 2133 | 25.6 | -9.1 | 2.4 | .6 | .2 | .2 | 2.55 | 7.18 |
| 41 | 86242 | 5181 | 2116 | -20.9 | -15.4 | -12.9 | .6 | .2 | .1 | 25.19 | 16.87 |
| 42 | 86197 | 3495 | 2115 | -11.5 | -9.5 | -10.1 | .6 | .3 | .1 | 13.83 | 11.80 |
| 43 | 72491 | 2936 | 2096 | -13.4 | -15.1 | -22.4 | .6 | .2 | .1 | 7.96 | 15.20 |
| 44 | 51281 | 2212 | 2082 | -5.2 | -1.2 | -2.1 | .6 | .3 | .1 | 13.33 | 13.43 |
| 45 | 71923 | 13048 | 1988 | -38.2 | -28.1 | -21.9 | .5 | .4 | .3 | 17.79 | 5.99 |
| 46 | 72499 | 2406 | 1961 | -10.0 | -17.6 | -.5 | .5 | .3 | .4 | 3.88 | 4.33 |
| 47 | 73240 | 603 | 1898 | 44.2 | -13.1 | -9.2 | .5 | .3 | .2 | 1.90 | 7.46 |
| 48 | 72941 | 4120 | 1876 | -15.2 | -8.9 | -10.2 | .5 | .2 | .1 | 18.77 | 13.40 |
| 49 | 65213 | 428 | 1853 | 49.8 | 25.2 | 28.8 | .5 | .3 | .6 | 1.87 | 2.52 |
| 50 | 71842 | 5214 | 1762 | -25.7 | -7.8 | -5.5 | .5 | 1.2 | 1.2 | 2.65 | 1.18 |
| TOTAL (1-50) | | 407308 | 263957 | | | | 70.6 | 44.5 | 25.2 | | |

TABLE 1.3.2.A.4.: YUGOSLAVIA'S IMPORTS FROM THE F.R. GERMANY 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF YUGOSLAVIA'S IMPORT VALUE FROM F.R.G. IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM FRG (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | | FRG'S MARKET SHARE (%) [IN YUG'S IMPORTS] | |
|--------------|-------|------------------------------------|--------|---|---------|-------|---|---------|-------|---|-------|
| | | 80 | 85 | FRG | EUR(10) | WORLD | FRG | EUR(10) | WORLD | 80 | 85 |
| 1 | 73289 | 92480 | 58454 | -11.1 | -14.4 | -12.4 | 3.7 | 3.1 | 1.2 | 35.07 | 38.49 |
| 2 | 71150 | 69729 | 45042 | -10.0 | -9.4 | -8.7 | 2.8 | 2.4 | 1.0 | 37.98 | 37.05 |
| 3 | 73210 | 20567 | 41839 | 8.2 | .5 | -10.7 | 2.6 | 2.2 | 1.0 | 11.25 | 34.05 |
| 4 | 58120 | 80277 | 39120 | -13.7 | -11.2 | -7.0 | 2.5 | 2.4 | 1.3 | 32.58 | 24.52 |
| 5 | 7151P | 68395 | 37917 | -7.5 | -13.3 | -10.7 | 2.4 | 1.3 | .8 | 36.71 | 38.40 |
| 6 | 71842 | 34578 | 34749 | -4.6 | -7.8 | -5.5 | 2.2 | 1.2 | 1.2 | 17.57 | 23.24 |
| 7 | 71980 | 122752 | 33184 | -26.1 | -26.1 | -25.6 | 2.1 | 2.0 | .8 | 33.17 | 32.59 |
| 8 | 59999 | 40184 | 30487 | -7.2 | -6.2 | -5.0 | 1.9 | 1.6 | .7 | 38.64 | 34.58 |
| 9 | 7222P | 47316 | 27174 | -13.1 | -14.0 | -11.8 | 1.7 | 1.3 | .7 | 35.63 | 32.15 |
| 10 | 58110 | 48215 | 27167 | -11.7 | -7.5 | -6.7 | 1.7 | 1.5 | .7 | 41.84 | 31.13 |
| 11 | 51285 | 19901 | 26528 | 2.3 | -1.3 | -3.3 | 1.7 | 1.5 | .6 | 26.47 | 34.78 |
| 12 | 71993 | 34189 | 22270 | -10.5 | -10.4 | -6.0 | 1.4 | 1.0 | .5 | 44.62 | 35.18 |
| 13 | 65161 | 37924 | 22096 | -12.5 | -15.4 | -12.7 | 1.4 | .9 | .4 | 50.24 | 47.15 |
| 14 | 71970 | 22354 | 20673 | -3.7 | -4.8 | -.4 | 1.3 | .8 | .5 | 36.63 | 33.10 |
| 15 | 71921 | 27933 | 19321 | -9.1 | -11.8 | -7.0 | 1.2 | .9 | .6 | 37.19 | 28.85 |
| 16 | 71922 | 27427 | 18843 | -7.1 | -13.8 | -11.6 | 1.2 | 1.2 | .6 | 29.78 | 27.99 |
| 17 | 73230 | 9662 | 17698 | 1.1 | -4.5 | -11.3 | 1.1 | 1.0 | .6 | 10.14 | 24.19 |
| 18 | 71730 | 12557 | 17563 | 1.4 | 1.6 | 7.7 | 1.1 | .6 | .3 | 59.59 | 48.44 |
| 19 | 53101 | 29640 | 16454 | -13.1 | -13.2 | -8.4 | 1.0 | .5 | .4 | 36.60 | 31.22 |
| 20 | 71992 | 29354 | 16293 | -15.0 | -17.9 | -15.3 | 1.0 | .8 | .4 | 31.55 | 30.00 |
| 21 | 72952 | 19287 | 15898 | -5.0 | -7.9 | -6.2 | 1.0 | .8 | .5 | 24.44 | 24.02 |
| 22 | 53332 | 23695 | 15762 | -10.4 | -6.7 | -5.3 | 1.0 | .8 | .4 | 45.24 | 35.87 |
| 23 | 55420 | 14947 | 15748 | 1.0 | 1.6 | 8.2 | 1.0 | .6 | .3 | 55.50 | 43.24 |
| 24 | 23120 | 17569 | 14328 | -5.4 | 2.5 | -3.2 | .9 | 1.2 | .8 | 15.00 | 13.92 |
| 25 | 64195 | 8269 | 12290 | 4.0 | -6.4 | -4.6 | .8 | .5 | .2 | 31.58 | 44.66 |
| 26 | 73250 | 7591 | 11863 | 2.5 | 11.5 | 1.1 | .7 | .5 | .3 | 23.66 | 29.56 |
| 27 | 71430 | 21972 | 11754 | -18.1 | -11.2 | -9.2 | .7 | 1.1 | .8 | 17.51 | 12.74 |
| 28 | 7221P | 20291 | 11494 | -13.8 | -16.2 | -10.5 | .7 | .7 | .4 | 28.08 | 23.88 |
| 29 | 67820 | 16972 | 11387 | -7.8 | -16.2 | -10.2 | .7 | .6 | .5 | 23.93 | 19.45 |
| 30 | 71952 | 17177 | 11309 | -13.9 | -11.8 | -11.2 | .7 | .5 | .2 | 52.02 | 52.26 |
| 31 | 67501 | 26977 | 11294 | -16.3 | -11.9 | -8.2 | .7 | .5 | .3 | 44.08 | 30.06 |
| 32 | 72930 | 19773 | 10483 | -12.9 | -4.8 | -1.6 | .7 | .8 | .6 | 25.91 | 14.07 |
| 33 | 71713 | 13122 | 10416 | -7.5 | -9.1 | -7.0 | .7 | .4 | .2 | 50.50 | 51.35 |
| 34 | 71954 | 13047 | 10129 | -5.8 | -5.2 | -.8 | .6 | .5 | .3 | 40.38 | 31.42 |
| 35 | 71829 | 11821 | 9797 | -15.7 | -17.2 | -10.3 | .6 | .3 | .2 | 46.11 | 52.56 |
| 36 | 67271 | 26202 | 9604 | -42.7 | -15.6 | -18.3 | .6 | 1.1 | .8 | 14.05 | 9.96 |
| 37 | 72410 | 29815 | 9344 | -21.8 | -22.2 | -13.9 | .6 | .4 | .2 | 51.43 | 34.58 |
| 38 | 71715 | 15107 | 9315 | -10.5 | -13.8 | -10.3 | .6 | .4 | .2 | 44.33 | 42.39 |
| 39 | 86171 | 8389 | 9081 | -1.1 | -2.3 | -1.0 | .6 | .4 | .2 | 35.67 | 36.49 |
| 40 | 67433 | 18601 | 9068 | -11.6 | -4.4 | -5.5 | .6 | .8 | .3 | 37.48 | 22.76 |
| 41 | 71931 | 48469 | 9060 | -30.3 | -28.6 | -20.3 | .6 | .7 | .6 | 27.46 | 13.00 |
| 42 | 54170 | 10908 | 8145 | -6.9 | -5.7 | -3.5 | .5 | .4 | .2 | 35.57 | 29.89 |
| 43 | 72992 | 20309 | 8044 | -14.7 | -14.9 | -15.2 | .5 | .3 | .2 | 43.91 | 40.79 |
| 44 | 01110 | 60302 | 7976 | -30.2 | -26.6 | -26.6 | .5 | .4 | .1 | 77.10 | 54.34 |
| 45 | 51222 | 19742 | 7908 | -19.1 | -14.2 | -7.2 | .5 | .4 | .3 | 36.45 | 21.47 |
| 46 | 71492 | 10023 | 7891 | -5.6 | 3.6 | 8.6 | .5 | .4 | .5 | 29.64 | 13.93 |
| 47 | 71962 | 33699 | 7679 | -27.2 | -25.2 | -20.9 | .5 | .5 | .2 | 46.41 | 31.02 |
| 48 | 65351 | 7676 | 7598 | -4.2 | 4.0 | 7.8 | .5 | .4 | .4 | 25.41 | 16.01 |
| 49 | 51252 | 10209 | 7404 | -7.0 | .4 | 10.2 | .5 | .6 | .4 | 36.65 | 17.11 |
| 50 | 67620 | 3980 | 7276 | 9.3 | 17.5 | 16.3 | .5 | .3 | .1 | 96.70 | 55.11 |
| TOTAL (1-50) | | 1451375 | 882217 | | | | 55.6 | 45.1 | 25.1 | | |

TABLE 1.3.2.A.5.: YUGOSLAVIA'S IMPORTS FROM GREECE 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF YUGOSLAVIA'S IMPORT VALUE FROM GREECE IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM GRE (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | | GRE'S MARKET SHARE (%) [IN YUG'S IMPORTS] | |
|--------------|-------|------------------------------------|--------|---|---------|-------|---|---------|-------|---|-------|
| | | 80 | 85 | GRE | EUR(10) | WORLD | GRE | EUR(10) | WORLD | 80 | 85 |
| 1 | 26310 | 2463 | 15392 | 33.2 | 32.8 | 2.7 | 14.8 | .4 | 2.3 | 1.04 | 5.58 |
| 2 | 33240 | 0 | 10514 | -37.2 | 38.6 | 7.1 | 10.1 | 1.9 | 1.9 | .00 | 4.50 |
| 3 | 51365 | 0 | 8401 | .0 | 58.3 | 56.8 | 8.1 | .3 | .1 | .00 | 47.99 |
| 4 | 21110 | 1482 | 5789 | 23.3 | 15.3 | 7.4 | 5.6 | 1.4 | .6 | 2.73 | 7.71 |
| 5 | 0511P | 4674 | 5164 | -6.6 | -10.0 | -13.7 | 5.0 | .1 | .1 | 14.82 | 38.98 |
| 6 | 42120 | 0 | 5061 | 112.5 | 48.2 | .9 | 4.9 | .5 | .4 | .00 | 11.73 |
| 7 | 67431 | 8309 | 4982 | -16.0 | -3.3 | -1.6 | 4.8 | .8 | .5 | 12.72 | 7.60 |
| 8 | 27624 | 13373 | 4921 | -22.1 | -16.7 | -18.7 | 4.7 | .2 | .0 | 66.81 | 57.29 |
| 9 | 67481 | 0 | 4880 | .0 | 36.6 | 4.6 | 4.7 | .9 | .4 | .00 | 10.27 |
| 10 | 12100 | 0 | 4469 | 32.9 | 10.4 | -.3 | 4.3 | .1 | .2 | .00 | 18.14 |
| 11 | 21160 | 4302 | 2898 | -9.7 | -12.5 | -9.7 | 2.8 | .0 | .1 | 22.92 | 20.93 |
| 12 | 65213 | 3 | 2348 | 204.1 | 25.2 | 28.8 | 2.3 | .3 | .6 | .01 | 3.20 |
| 13 | 65130 | 85 | 2343 | 33.2 | 54.3 | 28.1 | 2.3 | .0 | .0 | 5.25 | 20.68 |
| 14 | 26621 | 176 | 2222 | 123.8 | -14.5 | -12.8 | 2.1 | .4 | .2 | .49 | 10.78 |
| 15 | 05350 | 2925 | 1833 | -6.3 | -5.0 | -14.6 | 1.8 | .0 | .0 | 43.57 | 59.98 |
| 16 | 0512P | 3604 | 1455 | -18.0 | -20.3 | -9.3 | 1.4 | .1 | .1 | 13.84 | 8.55 |
| 17 | 05203 | 4235 | 1390 | -25.1 | -25.1 | -25.0 | 1.3 | .0 | .0 | 79.56 | 87.59 |
| 18 | 62910 | 49 | 1383 | 102.8 | 18.3 | 17.0 | 1.3 | .6 | .5 | .16 | 2.16 |
| 19 | 65164 | 5948 | 1233 | -28.0 | -23.0 | -15.3 | 1.2 | .2 | .0 | 30.28 | 12.91 |
| 20 | 05172 | 3399 | 1223 | -23.0 | -23.5 | -18.7 | 1.2 | .2 | .0 | 14.16 | 11.94 |
| 21 | 67470 | 7239 | 1129 | -29.1 | -38.7 | -27.7 | 1.1 | .0 | .0 | 10.11 | 9.84 |
| 22 | 05202 | 100 | 934 | 86.3 | 86.3 | -6.8 | .9 | .0 | .0 | 22.17 | 81.64 |
| 23 | 08130 | 0 | 903 | 20.9 | 106.2 | -12.2 | .9 | .3 | .2 | .00 | 3.47 |
| 24 | 28330 | 880 | 820 | -5.6 | -3.4 | -13.7 | .8 | .0 | .0 | 5.87 | 8.27 |
| 25 | 59964 | 0 | 755 | 29.2 | 84.5 | 36.1 | .7 | .0 | .0 | .00 | 25.16 |
| 26 | 51335 | 0 | 688 | 78.7 | 38.4 | -5.2 | .7 | .0 | .0 | .00 | 13.39 |
| 27 | 61300 | 0 | 641 | -2.7 | -16.0 | 3.4 | .6 | .0 | .0 | .00 | 27.94 |
| 28 | 28350 | 1146 | 620 | -32.7 | 7.6 | -13.7 | .6 | .1 | .1 | 6.27 | 4.31 |
| 29 | 05552 | 849 | 609 | -1.5 | 10.6 | 36.2 | .6 | .0 | .0 | 89.56 | 53.05 |
| 30 | 26210 | 0 | 493 | .0 | 6.2 | -8.8 | .5 | .0 | .6 | .00 | .73 |
| 31 | 81230 | 0 | 470 | 140.4 | 9.3 | 7.1 | .5 | .0 | .0 | .00 | 29.39 |
| 32 | 68510 | 0 | 465 | 40.3 | 45.4 | -18.7 | .4 | .0 | .0 | .00 | 10.82 |
| 33 | 27621 | 319 | 442 | 12.0 | -8.9 | 4.1 | .4 | .0 | .1 | 2.21 | 2.45 |
| 34 | 26330 | 412 | 430 | -21.0 | -14.6 | -21.6 | .4 | .0 | .0 | 27.54 | 55.70 |
| 35 | 21170 | 160 | 419 | 12.7 | -22.2 | -14.0 | .4 | .0 | .0 | 1.05 | 4.25 |
| 36 | 33294 | 0 | 371 | .0 | 27.9 | 6.1 | .4 | .0 | .1 | .00 | 2.52 |
| 37 | 58120 | 293 | 350 | -1.1 | -11.2 | -7.0 | .3 | 2.4 | 1.3 | .12 | .22 |
| 38 | 61191 | 701 | 284 | 13.7 | 1.7 | -21.2 | .3 | .0 | .0 | 6.41 | 8.59 |
| 39 | 26270 | 232 | 264 | -4.0 | -3.7 | -9.2 | .3 | .2 | .1 | .90 | 1.68 |
| 40 | 69603 | 0 | 262 | 56.4 | 3.8 | -14.8 | .3 | .0 | .0 | .00 | 42.12 |
| 41 | 05462 | 291 | 234 | 4.5 | -10.7 | -23.4 | .2 | .0 | .0 | 17.60 | 91.76 |
| 42 | 67501 | 71 | 233 | 37.4 | -11.9 | -8.2 | .2 | .5 | .3 | .12 | .62 |
| 43 | 51213 | 670 | 219 | -16.7 | -5.6 | -10.3 | .2 | .5 | .4 | .81 | .50 |
| 44 | 07525 | 0 | 214 | 111.5 | 28.8 | 22.4 | .2 | .0 | .0 | .00 | 62.94 |
| 45 | 65352 | 780 | 213 | -21.1 | -10.6 | 2.6 | .2 | .1 | .3 | 2.61 | .57 |
| 46 | 85101 | 0 | 203 | .0 | 75.9 | 64.5 | .2 | .0 | .0 | .00 | 7.80 |
| 47 | 53101 | 0 | 180 | .0 | -13.2 | -8.4 | .2 | .5 | .4 | .00 | .34 |
| 48 | 51333 | 0 | 178 | -44.2 | 47.1 | -16.1 | .2 | .0 | .0 | .00 | 5.04 |
| 49 | 61230 | 0 | 169 | .0 | -23.9 | -19.4 | .2 | .0 | .0 | .00 | 4.33 |
| 50 | 27640 | 0 | 166 | 24.4 | -15.1 | -6.3 | .2 | .0 | .2 | .00 | .55 |
| TOTAL (1-50) | | 69170 | 101259 | | | | 97.5 | 14.0 | 13.3 | | |

TABLE 1.3.2.A.6.: YUGOSLAVIA'S IMPORTS FROM IRELAND 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF YUGOSLAVIA'S IMPORT VALUE FROM IRELAND IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM IRE (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | | IRE'S MARKET SHARE (%) [IN YUG'S IMPORTS] | |
|--------------|-------|------------------------------------|-------|---|---------|-------|---|---------|-------|---|-------|
| | | 80 | 85 | IRE | EUR(10) | WORLD | IRE | EUR(10) | WORLD | 80 | 85 |
| 1 | 09909 | 6753 | 7390 | .7 | -2.8 | -7.2 | 48.0 | .4 | .1 | 34.43 | 45.44 |
| 2 | 28350 | 0 | 3002 | .0 | 7.6 | -13.7 | 19.5 | .1 | .1 | .00 | 20.88 |
| 3 | 51285 | 1788 | 1173 | -15.9 | -1.3 | -3.3 | 7.6 | 1.5 | .6 | 2.38 | 1.54 |
| 4 | 51253 | 511 | 1118 | 5.5 | 5.1 | 6.9 | 7.3 | .2 | .0 | 5.29 | 9.43 |
| 5 | 54130 | 0 | 407 | 138.1 | 1.9 | -6.0 | 2.6 | .7 | .3 | .00 | 1.02 |
| 6 | 86171 | 151 | 397 | 15.2 | -2.3 | -1.0 | 2.6 | .4 | .2 | .64 | 1.60 |
| 7 | 72610 | 675 | 268 | -28.8 | -23.1 | -18.4 | 1.7 | .2 | .2 | 2.03 | 1.41 |
| 8 | 71430 | 224 | 151 | 16.8 | -11.2 | -9.2 | 1.0 | 1.1 | .8 | .18 | .16 |
| 9 | 62104 | 188 | 150 | -2.7 | -6.9 | -6.2 | 1.0 | .2 | .0 | 1.96 | 2.07 |
| 10 | 27521 | 2 | 138 | 354.7 | 62.5 | 17.8 | .9 | .0 | .0 | .35 | 9.19 |
| 11 | 03130 | 50 | 129 | 47.4 | -11.4 | -4.8 | .8 | .0 | .0 | 1.80 | 5.30 |
| 12 | 89962 | 90 | 115 | -9.1 | 1.2 | 7.3 | .7 | .0 | .0 | 3.35 | 2.55 |
| 13 | 01110 | 604 | 88 | -36.0 | -26.6 | -26.6 | .6 | .4 | .1 | .77 | .60 |
| 14 | 54150 | 109 | 80 | -16.7 | -7.4 | -9.7 | .5 | .2 | .0 | .95 | .99 |
| 15 | 59999 | 334 | 71 | -29.3 | -6.2 | -5.0 | .5 | 1.6 | .7 | .32 | .08 |
| 16 | 51437 | 0 | 61 | .0 | 68.4 | 65.5 | .4 | .0 | .0 | .00 | 2.32 |
| 17 | 89300 | 297 | 60 | -20.7 | -18.5 | -18.2 | .4 | .4 | .2 | .63 | .31 |
| 18 | 89120 | 0 | 58 | .0 | -8.2 | -3.7 | .4 | .1 | .0 | .00 | .52 |
| 19 | 0311P | 0 | 56 | -56.6 | -16.5 | -7.6 | .4 | .0 | .1 | .00 | .37 |
| 20 | 66480 | 71 | 55 | -26.2 | -21.2 | -19.9 | .4 | .0 | .0 | 2.51 | 4.58 |
| 21 | 7222P | 35 | 47 | -6.9 | -14.0 | -11.8 | .3 | 1.3 | .7 | .03 | .06 |
| 22 | 89442 | 28 | 44 | 31.2 | -22.3 | -15.8 | .3 | .0 | .0 | .32 | 1.27 |
| 23 | 55123 | 35 | 31 | 33.9 | -10.8 | -11.3 | .2 | .2 | .0 | .19 | .28 |
| 24 | 69524 | 0 | 28 | .0 | -22.8 | -12.1 | .2 | .3 | .2 | .00 | .10 |
| 25 | 86161 | 0 | 23 | .0 | -14.7 | -14.8 | .1 | .0 | .0 | .00 | 1.65 |
| 26 | 59959 | 33 | 21 | -11.9 | -3.7 | -4.4 | .1 | .0 | .0 | .65 | .47 |
| 27 | 72310 | 0 | 19 | .0 | 12.3 | 19.6 | .1 | .4 | .3 | .00 | .05 |
| 28 | 65583 | 0 | 18 | .0 | -4.3 | -5.1 | .1 | .2 | .0 | .00 | .20 |
| 29 | 72499 | 55 | 16 | -60.4 | -17.6 | -5 | .1 | .3 | .4 | .09 | .04 |
| 30 | 71915 | 0 | 14 | .0 | -10.9 | -12.6 | .0 | .1 | .0 | .00 | .18 |
| 31 | 58120 | 0 | 14 | 49.4 | -11.2 | -7.0 | .0 | 2.4 | 1.3 | .00 | .00 |
| 32 | 71150 | 0 | 12 | 135.1 | -9.4 | -8.7 | .0 | 2.4 | 1.0 | .00 | .00 |
| 33 | 71921 | 32 | 11 | -42.9 | -11.8 | -7.0 | .0 | .9 | .6 | .04 | .02 |
| 34 | 86111 | 0 | 11 | .0 | 15.1 | 6.2 | .0 | .0 | .0 | .00 | .70 |
| 35 | 86199 | 0 | 11 | 146.6 | -8.0 | -1.4 | .0 | .3 | .2 | .00 | .05 |
| 36 | 54199 | 1 | 11 | 26.0 | 1.9 | .2 | .0 | .1 | .0 | .01 | .14 |
| 37 | 86196 | 20 | 7 | -34.6 | -19.0 | -13.0 | .0 | .0 | .0 | .71 | .41 |
| 38 | 51436 | 0 | 7 | .0 | -1.9 | -10.4 | .0 | .0 | .0 | .00 | 1.32 |
| 39 | 51365 | 0 | 7 | .0 | 58.3 | 56.8 | .0 | .3 | .1 | .00 | .04 |
| 40 | 69891 | 0 | 6 | 24.1 | -10.5 | -8.3 | .0 | .4 | .2 | .00 | .03 |
| 41 | 71994 | 1 | 6 | 44.2 | -13.6 | -8.3 | .0 | .1 | .0 | .00 | .08 |
| 42 | 54163 | 0 | 6 | .0 | -2.2 | -1.8 | .0 | .0 | .0 | .00 | .28 |
| 43 | 71492 | 128 | 5 | -43.1 | 3.6 | 8.6 | .0 | .4 | .5 | .38 | .00 |
| 44 | 71842 | 2 | 5 | -79.8 | -7.8 | -5.5 | .0 | 1.2 | 1.2 | .00 | .00 |
| 45 | 86198 | 54 | 5 | -46.3 | -22.2 | -17.8 | .0 | .0 | .0 | .50 | .10 |
| 46 | 05410 | 0 | 5 | .0 | 6.4 | 10.2 | .0 | .0 | .0 | .00 | .37 |
| 47 | 66581 | 31 | 4 | -47.3 | -8.8 | -5.9 | .0 | .0 | .0 | 3.53 | .45 |
| 48 | 58132 | 15 | 4 | -8.6 | -9.4 | -7.8 | .0 | .3 | .1 | .06 | .02 |
| 49 | 69893 | 0 | 3 | .0 | -19.8 | -21.0 | .0 | .0 | .0 | .00 | .52 |
| 50 | 51327 | 0 | 3 | .0 | -5.0 | -3.0 | .0 | .4 | .1 | .00 | .02 |
| TOTAL (1-50) | | 12317 | 15371 | | | | 99.8 | 20.2 | 11.4 | | |

TABLE 1.3.2.A.7.: YUGOSLAVIA'S IMPORTS FROM ITALY 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF YUGOSLAVIA'S IMPORT VALUE FROM ITALY IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM ITA (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | | ITA'S MARKET SHARE (%) [IN YUG'S IMPORTS] | |
|--------------|-------|------------------------------------|--------|---|---------|-------|---|---------|-------|---|-------|
| | | 80 | 85 | ITA | EUR(10) | WORLD | ITA | EUR(10) | WORLD | 80 | 85 |
| 1 | 33240 | 0 | 38590 | 8.8 | 38.6 | 7.1 | 3.8 | 1.9 | 1.9 | .00 | 16.50 |
| 2 | 21110 | 3332 | 31418 | 50.4 | 15.3 | 7.4 | 3.1 | 1.4 | .6 | 6.13 | 41.86 |
| 3 | 61140 | 4465 | 29728 | 47.4 | 41.2 | 3.9 | 2.9 | 1.0 | .4 | 13.60 | 62.12 |
| 4 | 72996 | 37731 | 27177 | -5.5 | -6.8 | -5.4 | 2.6 | 1.1 | .4 | 59.72 | 53.86 |
| 5 | 58120 | 29571 | 22887 | -3.5 | -11.2 | -7.0 | 2.2 | 2.4 | 1.3 | 12.00 | 14.34 |
| 6 | 73289 | 63880 | 22489 | -21.4 | -14.4 | -12.4 | 2.2 | 3.1 | 1.2 | 24.23 | 14.81 |
| 7 | 33220 | 4166 | 21744 | 50.9 | 40.8 | 39.9 | 2.1 | .6 | .3 | 58.66 | 70.51 |
| 8 | 67433 | 11393 | 18645 | 7.0 | -4.4 | -5.5 | 1.8 | .8 | .3 | 22.95 | 46.79 |
| 9 | 51212 | 8025 | 17564 | 14.0 | 9.0 | 6.7 | 1.7 | .5 | .5 | 20.18 | 31.76 |
| 10 | 71980 | 42897 | 14445 | -25.1 | -26.1 | -25.6 | 1.4 | 2.0 | .8 | 11.59 | 14.19 |
| 11 | 71150 | 24040 | 14246 | -13.3 | -9.4 | -8.7 | 1.4 | 2.4 | 1.0 | 13.09 | 11.72 |
| 12 | 71922 | 18276 | 14043 | -12.8 | -13.8 | -11.6 | 1.4 | 1.2 | .6 | 19.84 | 20.86 |
| 13 | 73230 | 20702 | 13950 | -10.3 | -4.5 | -11.3 | 1.4 | 1.0 | .6 | 21.72 | 19.06 |
| 14 | 51327 | 10594 | 13795 | -1.6 | -5.0 | -3.0 | 1.3 | .4 | .1 | 66.41 | 76.71 |
| 15 | 58110 | 12448 | 13612 | 2.8 | -7.5 | -6.7 | 1.3 | 1.5 | .7 | 10.80 | 15.60 |
| 16 | 67271 | 11629 | 12720 | -20.9 | -15.6 | -18.3 | 1.2 | 1.1 | .8 | 6.23 | 13.19 |
| 17 | 42120 | 0 | 12666 | 167.6 | 48.2 | .9 | 1.2 | .5 | .4 | .00 | 29.35 |
| 18 | 59999 | 8678 | 12538 | 5.9 | -6.2 | -5.0 | 1.2 | 1.6 | .7 | 8.34 | 14.22 |
| 19 | 0814P | 2734 | 12178 | 38.6 | 24.1 | -5.7 | 1.2 | .3 | .3 | 5.23 | 30.26 |
| 20 | 51285 | 2724 | 11641 | 25.9 | -1.3 | -3.3 | 1.1 | 1.5 | .6 | 3.62 | 15.26 |
| 21 | 33251 | 9882 | 11602 | -3.5 | -7.3 | -13.1 | 1.1 | .4 | .3 | 19.31 | 34.93 |
| 22 | 23120 | 4656 | 11407 | 25.7 | 2.5 | -3.2 | 1.1 | 1.2 | .8 | 3.98 | 11.08 |
| 23 | 54130 | 2130 | 11265 | 28.1 | 1.9 | -6.0 | 1.1 | .7 | .3 | 4.58 | 28.22 |
| 24 | 71430 | 8458 | 11149 | .8 | -11.2 | -9.2 | 1.1 | 1.1 | .8 | 6.74 | 12.09 |
| 25 | 73210 | 23435 | 11102 | -18.6 | .5 | -10.7 | 1.1 | 2.2 | 1.0 | 12.82 | 9.03 |
| 26 | 08130 | 0 | 11070 | 24.4 | 106.2 | -12.2 | 1.1 | .3 | .2 | .00 | 42.51 |
| 27 | 59975 | 6796 | 9418 | 8.9 | -7.0 | -7.3 | .9 | .8 | .3 | 14.84 | 30.28 |
| 28 | 51213 | 3301 | 9369 | 38.5 | -5.6 | -10.3 | .9 | .5 | .4 | 3.98 | 21.26 |
| 29 | 67830 | 1272 | 9232 | 31.8 | .6 | 5.6 | .9 | .4 | .3 | 8.53 | 24.21 |
| 30 | 71839 | 2200 | 9169 | 24.5 | -11.1 | -9.7 | .9 | .4 | .1 | 6.81 | 51.01 |
| 31 | 53332 | 7060 | 9001 | 5.2 | -6.7 | -5.3 | .9 | .8 | .4 | 13.48 | 20.48 |
| 32 | 65544 | 4054 | 8847 | 13.6 | 10.2 | 10.1 | .9 | .3 | .1 | 41.87 | 60.21 |
| 33 | 7222P | 13157 | 8713 | -8.3 | -14.0 | -11.8 | .8 | 1.3 | .7 | 9.91 | 10.31 |
| 34 | 67481 | 1922 | 8561 | 28.1 | 36.6 | 4.6 | .8 | .9 | .4 | 4.65 | 18.02 |
| 35 | 65161 | 16476 | 8079 | -19.6 | -15.4 | -12.7 | .8 | .9 | .4 | 21.83 | 17.24 |
| 36 | 51272 | 1002 | 8022 | 44.5 | 9.9 | -7.4 | .8 | .5 | .2 | 2.69 | 27.12 |
| 37 | 69311 | 4296 | 7660 | 5.8 | -4.2 | -6.6 | .7 | .4 | .2 | 16.50 | 36.62 |
| 38 | 67431 | 5239 | 7540 | 5.8 | -3.3 | -1.6 | .7 | .8 | .5 | 8.02 | 11.51 |
| 39 | 68610 | 568 | 7327 | 66.4 | 69.2 | 36.3 | .7 | .3 | .3 | 9.39 | 21.67 |
| 40 | 71962 | 19098 | 7082 | -21.3 | -25.2 | -20.9 | .7 | .5 | .2 | 26.30 | 28.60 |
| 41 | 71952 | 9359 | 7063 | -8.5 | -11.8 | -11.2 | .7 | .5 | .2 | 28.34 | 32.64 |
| 42 | 72310 | 1582 | 6743 | 36.1 | 12.3 | 19.6 | .7 | .4 | .3 | 8.12 | 15.99 |
| 43 | 69891 | 8242 | 6684 | -8.6 | -10.5 | -8.3 | .7 | .4 | .2 | 31.77 | 34.18 |
| 44 | 72930 | 3382 | 6619 | 13.4 | -4.8 | -1.6 | .6 | .8 | .6 | 4.43 | 8.88 |
| 45 | 62910 | 1072 | 6615 | 50.0 | 18.3 | 17.0 | .6 | .6 | .5 | 3.58 | 10.32 |
| 46 | 71711 | 5583 | 6532 | -10.0 | -21.9 | -5.3 | .6 | .4 | .4 | 9.32 | 14.51 |
| 47 | 51279 | 8288 | 6193 | -1.3 | -17.1 | -15.3 | .6 | .3 | .1 | 25.23 | 43.63 |
| 48 | 26623 | 3216 | 5846 | 10.3 | -3.9 | -4.0 | .6 | .2 | .0 | 30.04 | 59.49 |
| 49 | 05172 | 12684 | 5817 | -22.6 | -23.5 | -18.7 | .6 | .2 | .0 | 52.84 | 56.80 |
| 50 | 71991 | 15006 | 5561 | -20.8 | -19.8 | -20.9 | .5 | .2 | .0 | 57.13 | 55.12 |
| TOTAL (1-50) | | 520701 | 625364 | | | | 60.8 | 45.1 | 24.1 | | |

TABLE 1.3.2.A.8.: YUGOSLAVIA'S IMPORTS FROM THE NETHERLANDS 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF YUGOSLAVIA'S IMPORT VALUE FROM THE NETHERLANDS IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM NET (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | | NET'S MARKET SHARE (%) [IN YUG'S IMPORTS] | |
|--------------|-------|------------------------------------|--------|--|---------|-------|---|---------|-------|---|-------|
| | | 80 | 85 | NET | EUR(10) | WORLD | NET | EUR(10) | WORLD | 80 | 85 |
| 1 | 51211 | 10048 | 15166 | 3.6 | 7.6 | -4.7 | 8.3 | .4 | .2 | 26.63 | 53.41 |
| 2 | 33240 | 17 | 10820 | 760.2 | 38.6 | 7.1 | 5.9 | 1.9 | 1.9 | .01 | 4.63 |
| 3 | 58120 | 15133 | 9127 | -12.0 | -11.2 | -7.0 | 5.0 | 2.4 | 1.3 | 6.14 | 5.72 |
| 4 | 71980 | 10461 | 9067 | 11.8 | -26.1 | -25.6 | 5.0 | 2.0 | .8 | 2.83 | 8.90 |
| 5 | 72930 | 5692 | 8242 | 7.6 | -4.8 | -1.6 | 4.5 | .8 | .6 | 7.46 | 11.06 |
| 6 | 58110 | 7630 | 8227 | -4.0 | -7.5 | -6.7 | 4.5 | 1.5 | .7 | 6.62 | 9.43 |
| 7 | 67271 | 0 | 4612 | .0 | -15.6 | -18.3 | 2.5 | 1.1 | .8 | .00 | 4.78 |
| 8 | 59999 | 6285 | 4552 | -12.1 | -6.2 | -5.0 | 2.5 | 1.6 | .7 | 6.04 | 5.16 |
| 9 | 01110 | 2081 | 4284 | 19.8 | -26.6 | -26.6 | 2.3 | .4 | .1 | 2.66 | 29.18 |
| 10 | 51285 | 623 | 3516 | 26.7 | -1.3 | -3.3 | 1.9 | 1.5 | .6 | .83 | 4.61 |
| 11 | 23120 | 2352 | 3219 | -2.3 | 2.5 | -3.2 | 1.8 | 1.2 | .8 | 2.01 | 3.13 |
| 12 | 71430 | 50 | 3081 | 87.7 | -11.2 | -9.2 | 1.7 | 1.1 | .8 | .04 | 3.34 |
| 13 | 21110 | 4098 | 2951 | -13.9 | 15.3 | 7.4 | 1.6 | 1.4 | .6 | 7.54 | 3.93 |
| 14 | 72410 | 5557 | 2454 | -18.8 | -22.2 | -13.9 | 1.3 | .4 | .2 | 9.59 | 9.08 |
| 15 | 65161 | 4325 | 2384 | -13.1 | -15.4 | -12.7 | 1.3 | .9 | .4 | 5.73 | 5.09 |
| 16 | 89961 | 1740 | 2263 | -7 | -2.1 | -3.7 | 1.2 | .0 | .0 | 42.87 | 51.12 |
| 17 | 51279 | 4333 | 2239 | -15.3 | -17.1 | -15.3 | 1.2 | .3 | .1 | 13.19 | 15.77 |
| 18 | 54150 | 1268 | 2108 | 6.5 | -7.4 | -9.7 | 1.2 | .2 | .0 | 11.05 | 25.98 |
| 19 | 53332 | 1159 | 2098 | 9.6 | -6.7 | -5.3 | 1.1 | .8 | .4 | 2.21 | 4.77 |
| 20 | 67820 | 730 | 2006 | -1.5 | -16.2 | -10.2 | 1.1 | .6 | .5 | 1.03 | 3.43 |
| 21 | 55123 | 3767 | 1960 | -11.4 | -10.8 | -11.3 | 1.1 | .2 | .0 | 20.49 | 17.72 |
| 22 | 53310 | 885 | 1679 | 3.8 | -14.7 | -9.0 | .9 | .2 | .1 | 4.89 | 11.33 |
| 23 | 51212 | 1030 | 1634 | 7.2 | 9.0 | 6.7 | .9 | .5 | .5 | 2.59 | 2.95 |
| 24 | 09909 | 906 | 1629 | 11.4 | -2.8 | -7.2 | .9 | .4 | .1 | 4.62 | 10.02 |
| 25 | 68410 | 480 | 1472 | -4.3 | -12.0 | -15.0 | .8 | .0 | .4 | .41 | 2.85 |
| 26 | 51251 | 3282 | 1456 | -17.1 | -10.8 | -8.5 | .8 | .4 | .3 | 5.21 | 3.52 |
| 27 | 21120 | 0 | 1385 | 62.7 | 98.2 | 2.9 | .8 | .0 | .0 | .00 | 75.97 |
| 28 | 43120 | 1528 | 1368 | 6.7 | 1.0 | -19.3 | .7 | .0 | .0 | 17.26 | 41.16 |
| 29 | 0014P | 3078 | 1368 | -16.6 | -12.6 | -9.5 | .7 | .0 | .0 | 42.29 | 30.21 |
| 30 | 73210 | 218 | 1314 | 27.9 | .5 | -10.7 | .7 | 2.2 | 1.0 | .12 | 1.07 |
| 31 | 51272 | 1164 | 1297 | -.3 | 9.9 | -7.4 | .7 | .5 | .2 | 3.13 | 4.38 |
| 32 | 7222P | 1540 | 1204 | -5.1 | -14.0 | -11.8 | .7 | 1.3 | .7 | 1.16 | 1.42 |
| 33 | 71992 | 2212 | 1120 | -21.0 | -17.9 | -15.3 | .6 | .8 | .4 | 2.38 | 2.06 |
| 34 | 51222 | 2053 | 1086 | -19.4 | -14.2 | -7.2 | .6 | .4 | .3 | 3.79 | 2.95 |
| 35 | 72952 | 1138 | 1083 | 2.2 | -7.9 | -6.2 | .6 | .8 | .5 | 1.44 | 1.64 |
| 36 | 71839 | 3286 | 1071 | -25.6 | -11.1 | -9.7 | .6 | .4 | .1 | 10.17 | 5.96 |
| 37 | 86169 | 523 | 1067 | 6.1 | -9.0 | -5.2 | .6 | .2 | .1 | 3.10 | 7.37 |
| 38 | 01130 | 0 | 997 | 99.3 | 67.0 | -7.7 | .5 | .0 | .0 | .00 | 16.31 |
| 39 | 71999 | 684 | 974 | -7.0 | -10.1 | -9.9 | .5 | .2 | .0 | 5.49 | 11.69 |
| 40 | 51232 | 1405 | 972 | -16.9 | -17.0 | -7.1 | .5 | .0 | .0 | 16.33 | 14.26 |
| 41 | 7221P | 654 | 940 | 6.5 | -16.2 | -10.5 | .5 | .7 | .4 | .90 | 1.95 |
| 42 | 71962 | 645 | 914 | 6.3 | -25.2 | -20.9 | .5 | .5 | .2 | .89 | 3.69 |
| 43 | 53331 | 1795 | 908 | -15.6 | -12.9 | -10.3 | .5 | .2 | .0 | 17.58 | 13.81 |
| 44 | 72620 | 3263 | 863 | -21.1 | -22.5 | -20.5 | .5 | .2 | .0 | 11.23 | 8.33 |
| 45 | 72420 | 456 | 850 | 15.2 | 9.7 | 7.1 | .5 | .0 | .0 | 6.77 | 9.08 |
| 46 | 54130 | 62 | 849 | 70.8 | 1.9 | -6.0 | .5 | .7 | .3 | .13 | 2.13 |
| 47 | 29250 | 2296 | 800 | -19.9 | -20.3 | -13.9 | .4 | .1 | .0 | 12.15 | 8.25 |
| 48 | 58132 | 474 | 786 | 8.7 | -9.4 | -7.8 | .4 | .3 | .1 | 1.99 | 4.89 |
| 49 | 72499 | 1060 | 779 | -2.4 | -17.6 | -.5 | .4 | .3 | .4 | 1.71 | 1.72 |
| 50 | 05410 | 508 | 757 | 4.9 | 6.4 | 10.2 | .4 | .0 | .0 | 66.93 | 55.62 |
| TOTAL (1-50) | | 123974 | 136998 | | | | 75.1 | 32.6 | 18.9 | | |

TABLE 1.3.2.A.9.: YUGOSLAVIA'S IMPORTS FROM THE UNITED KINGDOM 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF YUGOSLAVIA'S IMPORT VALUE FROM U.K. IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM UK (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | | UK'S MARKET SHARE (%) [IN YUG'S IMPORTS] | |
|--------------|-------|-----------------------------------|--------|---|---------|-------|---|---------|-------|--|-------|
| | | 80 | 85 | UK | EUR(10) | WORLD | UK | EUR(10) | WORLD | 80 | 85 |
| 1 | 67481 | 308 | 12023 | 166.0 | 36.6 | 4.6 | 5.2 | .9 | .4 | .75 | 25.30 |
| 2 | 71430 | 7258 | 10829 | -3.1 | -11.2 | -9.2 | 4.7 | 1.1 | .8 | 5.78 | 11.74 |
| 3 | 67271 | 2657 | 9343 | -28.4 | -15.6 | -18.3 | 4.0 | 1.1 | .8 | 1.42 | 9.69 |
| 4 | 51252 | 1237 | 7538 | 28.6 | .4 | 10.2 | 3.2 | .6 | .4 | 4.44 | 17.42 |
| 5 | 71931 | 5435 | 6627 | -15.0 | -28.6 | -20.3 | 2.9 | .7 | .6 | 3.08 | 9.51 |
| 6 | 71523 | 58 | 5809 | 161.2 | 4.0 | .8 | 2.5 | .2 | .0 | 1.08 | 74.30 |
| 7 | 71142 | 13213 | 5155 | -17.0 | -8.6 | -4.1 | 2.2 | .3 | .1 | 87.81 | 38.71 |
| 8 | 54130 | 8130 | 4796 | -17.8 | 1.9 | -6.0 | 2.1 | .7 | .3 | 17.49 | 12.02 |
| 9 | 71921 | 8747 | 4736 | -18.1 | -11.8 | -7.0 | 2.0 | .9 | .6 | 11.65 | 7.07 |
| 10 | 73492 | 2043 | 4600 | 17.5 | 22.5 | 11.5 | 2.0 | .4 | .3 | 11.15 | 11.37 |
| 11 | 65351 | 83 | 4287 | 139.9 | 4.0 | 7.8 | 1.8 | .4 | .4 | .27 | 9.03 |
| 12 | 59999 | 7378 | 4225 | -12.4 | -6.2 | -5.0 | 1.8 | 1.6 | .7 | 7.09 | 4.79 |
| 13 | 71492 | 715 | 4204 | 36.8 | 3.6 | 8.6 | 1.8 | .4 | .5 | 2.11 | 7.42 |
| 14 | 72952 | 9166 | 4202 | -20.3 | -7.9 | -6.2 | 1.8 | .8 | .5 | 11.62 | 6.35 |
| 15 | 51285 | 5958 | 3610 | -13.2 | -1.3 | -3.3 | 1.6 | 1.5 | .6 | 7.93 | 4.73 |
| 16 | 33240 | 0 | 3598 | -31.7 | 38.6 | 7.1 | 1.5 | 1.9 | 1.9 | .00 | 1.54 |
| 17 | 71919 | 10436 | 3480 | -36.1 | -30.0 | -26.1 | 1.5 | .4 | .2 | 12.25 | 11.72 |
| 18 | 71980 | 36276 | 3403 | -42.4 | -26.1 | -25.6 | 1.5 | 2.0 | .8 | 9.80 | 3.34 |
| 19 | 67820 | 2676 | 3179 | -25.9 | -16.2 | -10.2 | 1.4 | .6 | .5 | 3.77 | 5.43 |
| 20 | 58120 | 7735 | 3110 | -17.4 | -11.2 | -7.0 | 1.3 | 2.4 | 1.3 | 3.14 | 1.95 |
| 21 | 71993 | 5435 | 2977 | -15.4 | -10.4 | -6.0 | 1.3 | 1.0 | .5 | 7.09 | 4.70 |
| 22 | 23120 | 3338 | 2946 | -7.2 | 2.5 | -3.2 | 1.3 | 1.2 | .8 | 2.85 | 2.86 |
| 23 | 26622 | 58 | 2743 | 83.6 | 13.2 | 10.2 | 1.2 | .1 | .0 | 1.86 | 44.78 |
| 24 | 7221P | 6011 | 2415 | -18.8 | -16.2 | -10.5 | 1.0 | .7 | .4 | 8.32 | 5.02 |
| 25 | 71992 | 3590 | 2256 | -19.5 | -17.9 | -15.3 | 1.0 | .8 | .4 | 3.86 | 4.15 |
| 26 | 71922 | 5999 | 2177 | -17.3 | -13.8 | -11.6 | .9 | 1.2 | .6 | 6.51 | 3.23 |
| 27 | 54170 | 969 | 2095 | 12.2 | -5.7 | -3.5 | .9 | .4 | .2 | 3.16 | 7.69 |
| 28 | 71970 | 2196 | 2029 | -5.5 | -4.8 | -.4 | .9 | .8 | .5 | 3.60 | 3.25 |
| 29 | 89111 | 846 | 2024 | 11.0 | -5.4 | -3.8 | .9 | .1 | .0 | 5.93 | 23.76 |
| 30 | 71150 | 9773 | 1939 | -25.8 | -9.4 | -8.7 | .8 | 2.4 | 1.0 | 5.32 | 1.60 |
| 31 | 71521 | 747 | 1848 | 34.5 | -24.0 | -13.8 | .8 | .0 | .0 | 3.30 | 16.01 |
| 32 | 71712 | 1045 | 1789 | -19.1 | -6.8 | 5.8 | .8 | .4 | .3 | 4.25 | 5.65 |
| 33 | 72499 | 13723 | 1775 | -27.3 | -17.6 | -.5 | .8 | .3 | .4 | 22.11 | 3.92 |
| 34 | 58110 | 2915 | 1765 | -11.4 | -7.5 | -6.7 | .8 | 1.5 | .7 | 2.53 | 2.02 |
| 35 | 72912 | 29 | 1747 | 107.5 | 4.1 | 10.2 | .8 | .3 | .1 | .29 | 13.03 |
| 36 | 71842 | 5813 | 1724 | -22.5 | -7.8 | -5.5 | .7 | 1.2 | 1.2 | 2.95 | 1.15 |
| 37 | 69524 | 619 | 1674 | 10.9 | -22.8 | -12.1 | .7 | .3 | .2 | 1.35 | 5.89 |
| 38 | 58191 | 1131 | 1670 | 7.3 | -5.9 | -13.2 | .7 | .0 | .0 | 15.33 | 51.12 |
| 39 | 72930 | 2250 | 1669 | -11.9 | -4.8 | -1.6 | .7 | .8 | .6 | 2.95 | 2.24 |
| 40 | 73289 | 3631 | 1659 | -18.9 | -14.4 | -12.4 | .7 | 3.1 | 1.2 | 1.38 | 1.09 |
| 41 | 86169 | 1032 | 1641 | 11.5 | -9.0 | -5.2 | .7 | .2 | .1 | 6.13 | 11.33 |
| 42 | 86191 | 65 | 1610 | 43.1 | -9.6 | -13.6 | .7 | .0 | .0 | .82 | 29.78 |
| 43 | 7222P | 3910 | 1598 | -26.2 | -14.0 | -11.8 | .7 | 1.3 | .7 | 2.94 | 1.89 |
| 44 | 62910 | 1092 | 1572 | -12.3 | 18.3 | 17.0 | .7 | .6 | .5 | 3.65 | 2.45 |
| 45 | 26320 | 0 | 1571 | 77.0 | 22.8 | 1.7 | .7 | .0 | .0 | .00 | 46.15 |
| 46 | 8615P | 51 | 1433 | 61.5 | -2.3 | -12.6 | .6 | .0 | .0 | 1.32 | 49.72 |
| 47 | 51251 | 10659 | 1430 | -34.3 | -10.8 | -8.5 | .6 | .4 | .3 | 16.93 | 3.46 |
| 48 | 51281 | 2018 | 1401 | -9.0 | -1.2 | -2.1 | .6 | .3 | .1 | 12.16 | 9.03 |
| 49 | 51339 | 481 | 1273 | 17.4 | -.3 | -.9 | .5 | .2 | .0 | 6.51 | 16.51 |
| 50 | 33251 | 1367 | 1245 | -11.8 | -7.3 | -13.1 | .5 | .4 | .3 | 2.67 | 3.75 |
| TOTAL (1-50) | | 220302 | 164449 | | | | 70.8 | 39.2 | 23.6 | | |

TABLE 1.3.2.A.10.: YUGOSLAVIA'S IMPORTS FROM PORTUGAL 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF YUGOSLAVIA'S IMPORT VALUE FROM PORTUGAL IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM POR (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | | POR'S MARKET SHARE (%) [IN YUG'S IMPORTS] | |
|--------------|-------|------------------------------------|------|---|---------|-------|--|---------|-------|--|-------|
| | | 80 | 85 | POR | EUR(10) | WORLD | POR | EUR(10) | WORLD | 80 | 85 |
| 1 | 67470 | 0 | 1196 | 49.6 | -38.7 | -27.7 | 31.5 | .0 | .0 | .00 | 10.42 |
| 2 | 63302 | 2947 | 513 | -32.0 | 14.6 | -18.5 | 13.5 | .0 | .0 | 80.26 | 39.83 |
| 3 | 63301 | 2086 | 478 | -29.0 | 8.0 | -21.9 | 12.6 | .0 | .0 | 86.92 | 61.20 |
| 4 | 68211 | 0 | 425 | .0 | .0 | -37.9 | 11.2 | .0 | .0 | .00 | 3.51 |
| 5 | 24401 | 560 | 258 | -15.4 | -50.7 | -14.4 | 6.8 | .0 | .0 | 68.63 | 66.84 |
| 6 | 71962 | 229 | 236 | -1.8 | -25.2 | -20.9 | 6.2 | .5 | .2 | .32 | .95 |
| 7 | 54130 | 34 | 232 | 89.7 | 1.9 | -6.0 | 6.1 | .7 | .3 | .07 | .58 |
| 8 | 26621 | 0 | 126 | .0 | -14.5 | -12.8 | 3.3 | .4 | .2 | .00 | .61 |
| 9 | 24402 | 0 | 104 | 24.4 | 20.5 | 82.2 | 2.7 | .0 | .0 | .00 | 38.95 |
| 10 | 71430 | 0 | 53 | .0 | -11.2 | -9.2 | 1.4 | 1.1 | .8 | .00 | .06 |
| 11 | 54150 | 0 | 38 | .0 | -7.4 | -9.7 | 1.0 | .2 | .0 | .00 | .47 |
| 12 | 59964 | 1 | 29 | 103.7 | 84.5 | 36.1 | .8 | .0 | .0 | .20 | .97 |
| 13 | 86411 | 0 | 27 | -18.6 | -11.7 | -14.9 | .7 | .0 | .0 | .00 | .82 |
| 14 | 27621 | 0 | 19 | .0 | -8.9 | 4.1 | .5 | .0 | .1 | .00 | .11 |
| 15 | 71970 | 0 | 11 | .0 | -4.8 | -.4 | .3 | .8 | .5 | .00 | .02 |
| 16 | 7222P | 78 | 10 | -27.4 | -14.0 | -11.8 | .3 | 1.3 | .7 | .06 | .01 |
| 17 | 25182 | 0 | 10 | .0 | -13.8 | -6.0 | .3 | .0 | .3 | .00 | .03 |
| 18 | 25172 | 0 | 9 | .0 | 11.0 | -4.5 | .2 | .0 | .2 | .00 | .04 |
| 19 | 72930 | 0 | 7 | 52.5 | -4.8 | -1.6 | .2 | .8 | .6 | .00 | .00 |
| 20 | 27624 | 0 | 7 | .0 | -16.7 | -18.7 | .2 | .2 | .0 | .00 | .08 |
| 21 | 72995 | 56 | 3 | -46.7 | -12.0 | -7.0 | .0 | .0 | .0 | .58 | .04 |
| 22 | 58192 | 0 | 2 | .0 | -6.3 | -10.7 | .0 | .0 | .0 | .00 | .08 |
| 23 | 72505 | 0 | 1 | .0 | -15.5 | -12.1 | .0 | .0 | .0 | .00 | .02 |
| 24 | 71730 | 85 | 1 | -67.4 | 1.6 | 7.7 | .0 | .6 | .3 | .40 | .00 |
| TOTAL (1-24) | | 6076 | 3795 | | | | 100.0 | 7.0 | 4.7 | | |

*) ONLY 24 SITC ITEMS WERE ACTUALLY IMPORTED FROM PORTUGAL IN 1985

TABLE 1.3.2.A.11.: YUGOSLAVIA'S IMPORTS FROM SPAIN 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF YUGOSLAVIA'S IMPORT VALUE FROM SPAIN IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM SPA (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | | SPA'S MARKET SHARE (%) [IN YUG'S IMPORTS] | |
|--------------|-------|------------------------------------|-------|---|---------|-------|---|---------|-------|---|-------|
| | | 80 | 85 | SPA | EUR(10) | WORLD | SPA | EUR(10) | WORLD | 80 | 85 |
| 1 | 73530 | 0 | 19144 | -8.6 | -43.3 | -33.9 | 28.8 | .0 | .2 | .00 | 63.16 |
| 2 | 42120 | 7501 | 6022 | -8.7 | 48.2 | .9 | 9.1 | .5 | .4 | 13.63 | 13.96 |
| 3 | 33240 | 0 | 4436 | 36.3 | 38.6 | 7.1 | 6.7 | 1.9 | 1.9 | .00 | 1.90 |
| 4 | 71430 | 101 | 4073 | 89.7 | -11.2 | -9.2 | 6.1 | 1.1 | .8 | .08 | 4.41 |
| 5 | 67470 | 0 | 3281 | 70.4 | -38.7 | -27.7 | 4.9 | .0 | .0 | .00 | 28.60 |
| 6 | 51212 | 1007 | 2624 | 6.0 | 9.0 | 6.7 | 4.0 | .5 | .5 | 2.53 | 4.74 |
| 7 | 67312 | 237 | 2577 | 33.0 | 4.9 | 14.6 | 3.9 | .0 | .1 | 4.03 | 20.58 |
| 8 | 27420 | 322 | 1583 | 49.9 | .0 | -31.9 | 2.4 | .0 | .0 | 13.96 | 99.19 |
| 9 | 54130 | 2036 | 1239 | -18.8 | 1.9 | -6.0 | 1.9 | .7 | .3 | 4.38 | 3.10 |
| 10 | 11212 | 0 | 1222 | 324.3 | 33.2 | 65.6 | 1.8 | .0 | .0 | .00 | 24.28 |
| 11 | 51285 | 410 | 1108 | 34.9 | -1.3 | -3.3 | 1.7 | 1.5 | .6 | .55 | 1.45 |
| 12 | 7151P | 97 | 1090 | 79.4 | -13.3 | -10.7 | 1.6 | 1.3 | .8 | .05 | 1.10 |
| 13 | 68510 | 0 | 1089 | .0 | 45.4 | -18.7 | 1.6 | .0 | .0 | .00 | 25.35 |
| 14 | 71922 | 761 | 901 | -12.4 | -13.8 | -11.6 | 1.4 | 1.2 | .6 | .83 | 1.34 |
| 15 | 89292 | 1 | 822 | 643.5 | -30.0 | -19.4 | 1.2 | .1 | .0 | .00 | 8.44 |
| 16 | 59999 | 273 | 717 | 14.7 | -6.2 | -5.0 | 1.1 | 1.6 | .7 | .26 | .81 |
| 17 | 67481 | 0 | 629 | .0 | 36.6 | 4.6 | .9 | .9 | .4 | .00 | 1.32 |
| 18 | 51275 | 10 | 566 | 380.0 | -12.5 | -2.0 | .9 | .0 | .0 | .28 | 18.85 |
| 19 | 68111 | 0 | 520 | .0 | -10.8 | 12.7 | .8 | .0 | .0 | .00 | 18.57 |
| 20 | 51251 | 387 | 503 | 3.6 | -10.8 | -8.5 | .8 | .4 | .3 | .61 | 1.22 |
| 21 | 67313 | 0 | 496 | 13.7 | 1.4 | -7.3 | .7 | .0 | .0 | .00 | 4.34 |
| 22 | 27651 | 0 | 470 | .0 | -35.1 | -26.8 | .7 | .0 | .0 | .00 | 65.55 |
| 23 | 29291 | 776 | 469 | -13.5 | -.9 | -6.2 | .7 | .0 | .0 | 19.26 | 15.72 |
| 24 | 67433 | 242 | 464 | -18.0 | -4.4 | -5.5 | .7 | .8 | .3 | .49 | 1.16 |
| 25 | 71150 | 37 | 450 | 96.3 | -9.4 | -8.7 | .7 | 2.4 | 1.0 | .02 | .37 |
| 26 | 0512P | 504 | 413 | -29.2 | -20.3 | -9.3 | .6 | .1 | .1 | 1.94 | 2.43 |
| 27 | 23120 | 115 | 392 | 107.9 | 2.5 | -3.2 | .6 | 1.2 | .8 | .10 | .38 |
| 28 | 71962 | 290 | 386 | -6.1 | -25.2 | -20.9 | .6 | .5 | .2 | .40 | 1.56 |
| 29 | 71992 | 1018 | 385 | -31.8 | -17.9 | -15.3 | .6 | .8 | .4 | 1.09 | .71 |
| 30 | 25172 | 0 | 363 | .0 | 11.0 | -4.5 | .5 | .0 | .2 | .00 | 1.43 |
| 31 | 54170 | 0 | 333 | 17.2 | -5.7 | -3.5 | .5 | .4 | .2 | .00 | 1.22 |
| 32 | 05172 | 140 | 332 | 18.8 | -23.5 | -18.7 | .5 | .2 | .0 | .58 | 3.24 |
| 33 | 63302 | 334 | 311 | 7.9 | 14.6 | -18.5 | .5 | .0 | .0 | 9.10 | 24.15 |
| 34 | 71839 | 678 | 308 | -23.1 | -11.1 | -9.7 | .5 | .4 | .1 | 2.10 | 1.71 |
| 35 | 62910 | 82 | 305 | 9.1 | 18.3 | 17.0 | .5 | .6 | .5 | .27 | .48 |
| 36 | 71492 | 0 | 302 | .0 | 3.6 | 8.6 | .5 | .4 | .5 | .00 | .53 |
| 37 | 67423 | 0 | 279 | .0 | -16.2 | -18.0 | .4 | .0 | .0 | .00 | 10.47 |
| 38 | 26270 | 1317 | 265 | -54.3 | -3.7 | -9.2 | .4 | .2 | .1 | 5.13 | 1.69 |
| 39 | 71842 | 0 | 264 | .0 | -7.8 | -5.5 | .4 | 1.2 | 1.2 | .00 | .18 |
| 40 | 26621 | 892 | 249 | -54.8 | -14.5 | -12.8 | .4 | .4 | .2 | 2.51 | 1.21 |
| 41 | 71932 | 337 | 243 | -10.3 | -20.9 | -19.1 | .4 | .0 | .0 | 1.97 | 3.63 |
| 42 | 86197 | 0 | 232 | 87.7 | -9.5 | -10.1 | .3 | .3 | .1 | .00 | 1.29 |
| 43 | 58191 | 0 | 227 | 8.6 | -5.9 | -13.2 | .3 | .0 | .0 | .00 | 6.95 |
| 44 | 51362 | 0 | 226 | .0 | -21.4 | -19.1 | .3 | .3 | .2 | .00 | 1.16 |
| 45 | 27621 | 0 | 207 | 48.8 | -8.9 | 4.1 | .3 | .0 | .1 | .00 | 1.15 |
| 46 | 64292 | 0 | 206 | .0 | 5.4 | 11.8 | .3 | .0 | .0 | .00 | 13.78 |
| 47 | 72410 | 0 | 202 | .0 | -22.2 | -13.9 | .3 | .4 | .2 | .00 | .75 |
| 48 | 64195 | 109 | 196 | 3.2 | -6.4 | -4.6 | .3 | .5 | .2 | .42 | .71 |
| 49 | 25150 | 0 | 170 | 31.0 | -72.5 | 1.1 | .3 | .0 | .0 | .00 | 7.76 |
| 50 | 71713 | 155 | 155 | 5.7 | -9.1 | -7.0 | .2 | .4 | .2 | .60 | .76 |
| TOTAL (1-50) | | 20169 | 63446 | | | | 95.5 | 23.8 | 15.4 | | |

TABLE 1.3.2.B.: YUGOSLAVIA'S IMPORTS FROM EUR(10) MEMBER STATES 1980-1985
BY SITC ITEM

(50 first in terms of Yugoslavia's import value from EUR(10) in 1985)

| No. | SITC | EUR(10) | | | BELG.-LUX. | | | DENMARK | | | FRANCE | | | GERMANY, F.R. | | |
|-----|-------|---------|-------|-------|------------|-----|-------|---------|-----|-------|--------|------|-------|---------------|------|-------|
| | | R | V | G | R | V | G | R | V | G | R | V | G | R | V | G |
| 1. | 73289 | 1 | 112.8 | -14.4 | | | | | | | 1 | 30.0 | -13.0 | 1 | 58.5 | -11.1 |
| 2. | 71150 | 2 | 90.0 | -9.4 | 40 | 1.0 | -2.0 | 1 | 3.9 | 3.4 | 3 | 23.3 | -3.8 | 2 | 45.0 | -10.0 |
| 3. | 58120 | 3 | 88.6 | -11.3 | 1 | 6.8 | -13.8 | | | | 8 | 7.2 | -13.2 | 4 | 39.1 | -13.8 |
| 4. | 73210 | 4 | 80.3 | 0.6 | | | | | | | 2 | 25.9 | 7.7 | 3 | 41.8 | 8.2 |
| 5. | 71980 | 5 | 72.5 | -26.1 | 87 | 0.2 | -49.5 | 7 | 1.1 | -23.3 | 4 | 11.1 | -27.2 | 7 | 33.2 | -26.1 |
| 6. | 33240 | 6 | 71.5 | 38.6 | 8 | 3.9 | - | | | | | | | 100 | 4.1 | 89.8 |
| 7. | 59999 | 7 | 58.6 | -6.2 | 11 | 3.3 | 3.3 | 11 | 0.8 | 0.9 | 29 | 2.7 | -18.4 | 8 | 30.5 | -7.2 |
| 8. | 58110 | 8 | 56.6 | -7.5 | 16 | 2.4 | -1.8 | | | | 25 | 3.4 | -9.7 | 10 | 27.2 | -11.7 |
| 9. | 51285 | 9 | 55.5 | -1.3 | 5 | 4.7 | -9.4 | | | | 18 | 4.2 | -21.5 | 11 | 26.5 | 2.3 |
| 10. | 21110 | 10 | 52.3 | 15.3 | | | | 76 | 0.1 | 50.0 | 14 | 5.5 | 8.5 | 65 | 6.1 | 15.1 |
| 11. | 7222P | 11 | 47.1 | -13.4 | 20 | 1.6 | -16.7 | 54 | 0.1 | - | 10 | 6.3 | -19.2 | 9 | 27.2 | -13.1 |
| 12. | 7151P | 12 | 47.0 | -13.3 | 59 | 0.5 | -0.7 | 21 | 0.5 | -16.0 | 22 | 3.6 | -20.2 | 5 | 37.9 | -7.5 |
| 13. | 71842 | 13 | 44.6 | -7.8 | 53 | 0.7 | 54.0 | 81 | 0.1 | -13.5 | 50 | 1.8 | -25.7 | 6 | 34.7 | -4.6 |
| 14. | 23120 | 14 | 43.4 | 2.6 | 3 | 5.7 | 38.4 | | | | 13 | 5.8 | -6.7 | 24 | 14.3 | -5.4 |
| 15. | 71922 | 15 | 43.3 | -13.8 | 13 | 2.9 | 15.0 | 2 | 2.0 | -7.1 | 30 | 2.6 | -34.7 | 16 | 18.8 | -7.1 |
| 16. | 71430 | 16 | 41.7 | -11.2 | 46 | 0.8 | -40.5 | | | | 21 | 3.8 | -23.4 | 27 | 11.8 | -18.1 |
| 17. | 72996 | 17 | 39.4 | -6.9 | 31 | 1.1 | 22.2 | | | | 19 | 4.0 | -9.8 | 53 | 7.0 | 2.5 |
| 18. | 67271 | 18 | 38.8 | -15.6 | | | | | | | 32 | 2.5 | 3.6 | 36 | 9.6 | -42.7 |
| 19. | 61140 | 19 | 36.9 | 41.2 | | | | | | | | | | 76 | 5.6 | -0.3 |
| 20. | 71993 | 20 | 36.9 | -10.4 | 22 | 1.4 | -19.1 | 8 | 1.0 | -3.7 | 20 | 3.9 | -0.2 | 12 | 22.3 | -10.5 |
| 21. | 73230 | 21 | 35.2 | -4.5 | | | | | | | 23 | 3.5 | 3.7 | 17 | 17.7 | 1.1 |
| 22. | 65161 | 22 | 33.9 | -15.4 | | | | | | | | | | 13 | 22.1 | -12.5 |
| 23. | 71921 | 23 | 32.9 | -11.8 | 71 | 0.4 | -15.4 | 20 | 0.5 | -6.1 | 24 | 3.4 | -20.2 | 15 | 19.3 | -9.1 |
| 24. | 67481 | 24 | 32.4 | 36.6 | | | | | | | 33 | 2.5 | 16.4 | 93 | 4.4 | 10.3 |
| 25. | 67433 | 25 | 30.9 | -4.4 | | | | | | | 39 | 2.1 | -19.7 | 40 | 9.1 | -11.6 |
| 26. | 53332 | 26 | 30.2 | -6.7 | 36 | 1.0 | -11.7 | 36 | 0.3 | -24.0 | 52 | 1.7 | -4.5 | 22 | 15.8 | -10.5 |
| 27. | 59975 | 27 | 30.1 | -7.0 | 10 | 3.7 | -13.0 | | | | 7 | 8.7 | 5.2 | 51 | 7.2 | -12.0 |
| 28. | 72930 | 28 | 30.1 | -4.8 | 99 | 0.2 | -39.7 | | | | 28 | 2.8 | -3.0 | 32 | 10.5 | -12.9 |
| 29. | 71970 | 29 | 29.3 | -4.8 | | | | | | | 37 | 2.2 | -4.4 | 14 | 20.7 | -3.7 |
| 30. | 71992 | 30 | 28.9 | -17.9 | 78 | 0.3 | -21.3 | 6 | 1.1 | -9.8 | 36 | 2.3 | -20.6 | 20 | 16.3 | -15.0 |
| 31. | 67431 | 31 | 28.8 | -3.4 | | | | 90 | 0.1 | 0.0 | 5 | 10.0 | 47.2 | 64 | 6.1 | -18.7 |
| 32. | 72952 | 32 | 28.4 | -7.9 | 92 | 0.2 | -4.4 | 5 | 1.3 | -0.9 | 34 | 2.4 | -11.6 | 21 | 15.9 | -5.0 |
| 33. | 71931 | 33 | 25.9 | -28.6 | | | | 33 | 0.3 | -40.6 | 15 | 5.3 | -22.9 | 41 | 9.1 | -30.3 |
| 34. | 54130 | 34 | 25.6 | 1.9 | 18 | 1.8 | -27.8 | 30 | 0.4 | -5.6 | 66 | 1.4 | -20.6 | 85 | 4.7 | 14.1 |
| 35. | 7221P | 35 | 24.1 | -16.2 | 60 | 0.5 | -12.7 | 39 | 0.2 | -7.1 | 11 | 6.0 | -20.6 | 28 | 11.5 | -13.9 |
| 36. | 71730 | 36 | 22.9 | 1.6 | | | | | | | | | | 18 | 17.6 | 1.4 |
| 37. | 67820 | 37 | 22.5 | -16.2 | | | | 41 | 0.2 | 47.6 | 67 | 1.3 | -33.0 | 29 | 11.4 | -7.8 |
| 38. | 51252 | 38 | 22.4 | 0.4 | 6 | 4.3 | 14.6 | | | | | | | 49 | 7.4 | -7.0 |
| 39. | 33220 | 39 | 22.2 | 40.8 | | | | | | | | | | | | |
| 40. | 55420 | 40 | 21.0 | 1.6 | 83 | 0.3 | -14.7 | | | | 86 | 0.9 | 7.7 | 23 | 15.7 | 1.0 |
| 41. | 62910 | 41 | 20.6 | 18.3 | 30 | 1.2 | 0.6 | | | | 9 | 6.6 | 8.3 | | | |
| 42. | 53101 | 42 | 20.2 | -13.2 | 79 | 0.3 | -39.1 | | | | | | | 19 | 16.5 | -13.1 |
| 43. | 51212 | 43 | 20.2 | 9.0 | | | | | | | | | | | | |
| 44. | 71952 | 44 | 18.7 | -11.8 | | | | | | | | | | 30 | 11.3 | -13.9 |
| 45. | 73250 | 45 | 18.2 | 11.5 | | | | | | | 76 | 1.2 | 130.8 | 26 | 11.9 | 2.5 |
| 46. | 42120 | 46 | 18.0 | 48.3 | | | | | | | | | | | | |
| 47. | 51213 | 47 | 17.8 | -5.6 | | | | | | | 31 | 2.6 | -2.5 | 80 | 5.0 | -15.4 |
| 48. | 51272 | 48 | 17.6 | 9.9 | 9 | 3.7 | 42.4 | | | | 85 | 0.9 | -12.1 | | | |
| 49. | 71962 | 49 | 17.5 | -25.2 | | | | | | | 57 | 1.6 | -24.6 | 47 | 7.7 | -27.2 |
| 50. | 59920 | 50 | 17.4 | 7.3 | 2 | 6.4 | 44.7 | | | | | | | | | |

Legend: R: Rank of a SITC item in Yugoslavia's imports from EUR(10) or member states in 1985 (only SITC items with a rank higher than 101 in Yugoslavia's imports from an individual member state are included)

V: Yugoslavia's import value in 1985 (millions of U.S. dollars)

G: Average annual growth rate of import value for the period 1980-1985 (%)

TABLE 1.3.2.B.: CONTINUED:

| No. | SITC | GREECE | | | IRELAND | | | ITALY | | | NETHERLANDS | | | U.K. | | |
|-----|-------|--------|------|-------|---------|------|-------|-------|------|-------|-------------|------|-------|------|------|-------|
| | | R | V | G | R | V | G | R | V | G | R | V | G | R | V | G |
| 1. | 73289 | | | | | | | 6 | 22.5 | -21.4 | | | | 40 | 1.7 | -18.9 |
| 2. | 71150 | 94 | 0.0 | - | 32 | 0.0 | 135.1 | 11 | 14.2 | -13.3 | 57 | 0.7 | 0.1 | 30 | 1.9 | -25.9 |
| 3. | 58120 | 37 | 0.4 | - 1.1 | | | | 5 | 22.9 | - 3.5 | 3 | 9.1 | -12.0 | 20 | 3.1 | -17.4 |
| 4. | 73210 | | | | | | | 25 | 11.1 | -18.6 | 30 | 1.3 | 27.9 | | | |
| 5. | 71980 | 85 | 0.0 | 81.1 | | | | 10 | 14.4 | -25.1 | 4 | 9.1 | 11.8 | 18 | 3.4 | -42.4 |
| 6. | 33240 | 2 | 10.5 | -37.2 | | | | 1 | 38.6 | 8.8 | 2 | 10.8 | 760.2 | 16 | 3.6 | -31.8 |
| 7. | 59999 | 89 | 0.0 | - | 15 | 0.1 | -29.3 | 18 | 12.5 | 5.9 | 8 | 4.6 | -12.1 | 12 | 4.2 | -12.5 |
| 8. | 58110 | 93 | 0.0 | - | 52 | 0.0 | - | 15 | 13.6 | 2.9 | 6 | 8.2 | - 4.0 | 34 | 1.8 | -11.5 |
| 9. | 51285 | | | | 3 | 1.5 | -16.0 | 20 | 11.6 | 25.9 | 10 | 3.5 | 26.7 | 15 | 3.6 | -13.2 |
| 10. | 21110 | 4 | 5.8 | 23.3 | | | | 2 | 31.4 | 50.4 | 13 | 3.0 | -13.9 | | | |
| 11. | 7222P | | | | 21 | 0.0 | - 6.9 | 33 | 8.7 | - 8.3 | 33 | 1.2 | - 5.1 | 43 | 1.6 | -26.2 |
| 12. | 7151P | | | | | | | 61 | 4.3 | -27.9 | | | | 82 | 0.6 | -35.1 |
| 13. | 71842 | 73 | 0.0 | - | 44 | 0.0 | -79.8 | 54 | 5.1 | - 1.5 | 69 | 0.6 | - 3.9 | 36 | 1.7 | -22.5 |
| 14. | 23120 | | | | | | | 22 | 11.4 | 25.7 | 11 | 3.2 | - 2.3 | 22 | 2.9 | - 7.2 |
| 15. | 71922 | | | | | | | 12 | 14.0 | -12.8 | 55 | 0.7 | -32.2 | 26 | 2.2 | -17.3 |
| 16. | 71430 | 62 | 0.1 | - | 8 | 0.2 | 16.8 | 24 | 11.2 | 0.8 | 12 | 3.1 | 87.7 | 2 | 10.8 | - 3.1 |
| 17. | 72996 | | | | | | | 4 | 27.2 | - 5.6 | | | | | | |
| 18. | 67271 | | | | | | | 16 | 12.7 | -20.9 | 7 | 4.6 | - | 3 | 9.3 | -28.4 |
| 19. | 61140 | | | | | | | 3 | 29.7 | 47.4 | 53 | 0.7 | 15.6 | | | |
| 20. | 71993 | | | | | | | 57 | 4.9 | -11.6 | 82 | 0.4 | - 7.6 | 21 | 3.0 | -15.4 |
| 21. | 73230 | | | | | | | 13 | 14.0 | -10.3 | | | | | | |
| 22. | 65161 | | | | | | | 35 | 8.1 | -19.6 | 15 | 2.4 | -13.1 | 70 | 0.7 | -23.6 |
| 23. | 71921 | | | | 33 | 0.01 | 42.9 | 60 | 4.3 | - 5.9 | 94 | 0.3 | - 8.2 | 9 | 4.7 | -18.1 |
| 24. | 67481 | 9 | 4.9 | 0.0 | | | | 34 | 8.6 | 28.1 | | | | 1 | 12.0 | 166.0 |
| 25. | 67433 | | | | | | | 8 | 18.6 | 7.0 | | | | 54 | 1.1 | 27.7 |
| 26. | 53332 | | | | | | | 31 | 9.0 | 5.2 | 19 | 2.1 | 9.6 | | | |
| 27. | 59975 | | | | | | | 27 | 9.4 | 8.9 | 70 | 0.6 | -18.0 | 91 | 0.5 | -40.5 |
| 28. | 72930 | | | | | | | 44 | 6.6 | 13.4 | 5 | 8.2 | 7.6 | 39 | 1.7 | -11.9 |
| 29. | 71970 | | | | | | | 66 | 3.9 | - 8.9 | | | | 28 | 2.0 | - 5.5 |
| 30. | 71992 | | | | | | | 52 | 5.4 | -22.3 | 33 | 1.1 | -21.0 | 25 | 2.3 | -19.5 |
| 31. | 67431 | 7 | 5.0 | -16.0 | | | | 38 | 7.5 | 5.8 | | | | | | |
| 32. | 72952 | | | | 53 | 0.0 | -38.9 | 74 | 3.2 | - 4.2 | 35 | 1.1 | 2.2 | 14 | 4.2 | -20.3 |
| 33. | 71931 | | | | | | | 63 | 4.1 | -35.9 | 90 | 0.4 | -20.6 | 5 | 6.6 | -15.0 |
| 34. | 54130 | | | | 5 | 0.4 | 138.1 | 23 | 11.3 | 28.1 | 46 | 0.8 | 70.8 | 8 | 5.0 | -17.8 |
| 35. | 7221P | | | | 51 | 0.0 | 22.9 | 94 | 2.5 | -17.1 | 32 | 1.2 | - 5.1 | 24 | 2.4 | -18.8 |
| 36. | 71730 | | | | | | | 55 | 4.9 | 3.7 | | | | | | |
| 37. | 67820 | | | | | | | 59 | 4.3 | -23.0 | 20 | 2.0 | - 1.5 | 19 | 3.2 | -25.9 |
| 38. | 51252 | | | | | | | 97 | 2.5 | 15.6 | | | | 4 | 7.5 | 28.7 |
| 39. | 33220 | 56 | 0.1 | -48.8 | | | | 7 | 21.7 | 51.0 | | | | | | |
| 40. | 55420 | | | | | | | 71 | 3.4 | 7.0 | 95 | 0.4 | - 0.7 | | | |
| 41. | 62910 | 18 | 1.4 | 102.8 | 64 | 0.0 | 0.0 | 45 | 6.6 | 50.0 | | | | 44 | 1.6 | -12.3 |
| 42. | 53101 | 47 | 0.2 | 0.0 | | | | | | | | | | 58 | 1.0 | -44.3 |
| 43. | 51212 | | | | 57 | 0.0 | 0.0 | 9 | 17.6 | 14.0 | 23 | 1.6 | 7.2 | | | |
| 44. | 71952 | | | | | | | 41 | 7.1 | - 8.5 | | | | | | |
| 45. | 73250 | | | | | | | 53 | 5.2 | 24.9 | | | | | | |
| 46. | 42120 | 6 | 5.0 | 112.5 | | | | 17 | 12.7 | 167.6 | | | | | | |
| 47. | 51213 | 43 | 0.2 | -16.7 | | | | 27 | 9.4 | 38.5 | | | | | | |
| 48. | 51272 | | | | | | | 36 | 8.0 | 44.5 | 31 | 1.3 | - 0.3 | | | |
| 49. | 71962 | | | | | | | 40 | 7.1 | -21.3 | 42 | 0.9 | 6.3 | | | |
| 50. | 59920 | | | | | | | 99 | 2.4 | 18.6 | 54 | 0.7 | - 2.4 | | | |

*
TABLE 1.3.3.: LIST OF DESCRIPTIONS OF SITC 5-DIGIT CODES PRESENTED IN TABLES 1.3 OF THE STATISTICAL ANNEX AND INDIVIDUAL ITEMS' FREQUENCY IN YUGOSLAVIA'S IMPORTS FROM EC MEMBER STATES IN 1985

| SITC | Description | f | Country of origin |
|-------|---|---|--------------------------------|
| 0014P | POULTRY,LIVE | 1 | NET |
| 01110 | MEAT OF BOVINE ANIMALS,FRESH,CHILLED OR FROZEN | 3 | FRG IRE NET |
| 01130 | MEAT OF SWINE,FRESH,CHILLED OR FROZEN | 1 | NET |
| 0311P | FISH, FRESH, CHILLED OR FROZEN | 2 | DAN IRE |
| 03130 | CRUSTACEA & MOLLUSCS,FRESH,CHILLED,SALTED,DRIED | 1 | IRE |
| 0511P | ORANGES, TANGERINES AND CLEMENTINES | 1 | GRE |
| 0512P | OTHER CITRUS-FRUIT | 2 | GRE SPA |
| 05172 | OTHER EDIBLE NUTS,FRESH OR DRIED | 3 | GRE ITA SPA |
| 05202 | FIGS,DRIED | 1 | GRE |
| 05203 | GRAPES,DRIED (RAISINS) | 1 | GRE |
| 05350 | FRUIT JUICES & VEGETABLE JUICES,UNFERMENTED | 1 | GRE |
| 05410 | POTATOES, FRESH, NOT INCLUDING SWEET POTATOES | 2 | IRE NET |
| 05462 | VEGETABLES IN TEMPORARY PRESERVATIVE | 1 | GRE |
| 05552 | VEGETABLES OTHERWISE PRESERVED OR PREPARED,N.E. | 1 | GRE |
| 07525 | SEEDS OF ANISE,BADIAN,FENNEL,CORIANDER,CUMIN ET | 1 | GRE |
| 08130 | OIL-SEED CAKE & MEAL & OTHER VEG. OIL RESIDUES | 2 | GRE ITA |
| 0814P | MEAT & FISH MEAL, UNFIT FOR HUMAN CONSUMPTION | 1 | ITA |
| 09909 | OTHER MISCELLANEOUS FOOD PREPARATIONS | 3 | DAN IRE NET |
| 11212 | WINE OF FRESH GRAPES, GRAPE MUST | 1 | SPA |
| 12100 | TOBACCO,UNMANUFACTURED & SCRAP | 1 | GRE |
| 21110 | BOVINE & EQUINE HIDES EXCL. CALF & KIP SKINS | 5 | E10 FRA GRE ITA NET |
| 21120 | CALF SKINS AND KIP SKINS | 1 | NET |
| 21160 | SHEEP AND LAMB SKINS, WITH THE WOOL ON | 1 | GRE |
| 21170 | SHEEP AND LAMB SKINS, WITHOUT THE WOOL | 1 | GRE |
| 23120 | SYNTHETIC RUBBER AND RUBBER SUBSTITUTES | 8 | E10 BLU FRA FRG ITA NET UK SPA |
| 24401 | CORK,UNWORKED,CRUSHED,GRANULATED;WASTE CORK | 1 | POR |
| 24402 | CORK IN BLOCKS,PLATES,SHEETS OR STRIPS,ETC. | 1 | POR |
| 25110 | PAPER WASTE AND OLD PAPER | 1 | BLU |
| 25150 | PULP OTHER THAN WOOD PULP | 1 | SPA |
| 25172 | SULPHATE WOOD PULP, BLEACHED, NOT DISSOLVING | 2 | POR SPA |
| 25182 | SULPHITE WOOD PULP, BLEACHED, NOT DISSOLVING | 1 | POR |
| 26210 | SHEEPS AND LAMBS WOOL, GREASY OR FLEECE-WASHED | 1 | GRE |
| 26270 | WOOL OR ANIM. HAIR, CARDED OR COMBED, EX. TOPS | 2 | GRE SPA |
| 26310 | RAW COTTON, OTHER THAN LINTERS | 1 | GRE |
| 26320 | COTTON LINTERS | 1 | UK |
| 26330 | COTTON WASTE, NOT CARDED OR COMBED | 1 | GRE |
| 26621 | DISCONT. SYNTH. FIBRES NOT CARDED OR COMBED | 3 | GRE POR SPA |
| 26622 | CONT. FILAMENT TOW FOR MANUF DISCON SYN FIBRES | 1 | UK |
| 26623 | DISCONT SYNTH FIBRES OR WASTE CARDED OR COMBED | 1 | ITA |
| 26632 | CONT FILAMENT TOW FOR MANUF DISCON REGEN FIBR | 1 | BLU |
| 27420 | IRON PYRITES, UNROASTED | 1 | SPA |
| 27521 | DUST & POWDER OF MAT./SYNTH.PRECIOUS-SEMI STONE | 1 | IRE |
| 27621 | CLAY AND SIMILAR REFRACTORY MATERIALS,N.E.S. | 3 | GRE POR SPA |
| 27624 | MAGNESITE | 2 | GRE POR |
| 27640 | ASBESTOS,CRUDE,WASHED OR GROUND | 1 | GRE |
| 27651 | NATURAL QUARTZ AND QUARTZITE | 1 | SPA |
| 27653 | CRYOLITE AND CHIOLITE,NATURAL | 1 | DAN |
| 28330 | BAUXITE AND CONCENTRATES OF ALUMINIUM | 1 | GRE |
| 28350 | ORES AND CONCENTRATES OF ZINC | 2 | GRE IRE |
| 29250 | SEEDS,FRUIT & SPORES FOR PLANTING | 1 | NET |
| 29291 | VEG.SAPS,EXTRACTS,PECTIC SUBST.DIRIV.FROM VEG. | 2 | DAN SPA |
| 33220 | LAMP OIL AND WHITE SPIRIT | 2 | E10 ITA |
| 33240 | RESIDUAL FUEL OILS | 7 | E10 BLU GRE ITA NET UK SPA |
| 33251 | LUBRICATING PREP.CONT.>70% BY WEIGHT OF PETR. | 2 | ITA UK |
| 33294 | PETROLEUM COKE | 1 | GRE |
| 42120 | SOYA BEAN OIL | 4 | E10 GRE ITA SPA |
| 43120 | HYDROGENATED OILS AND FATS | 1 | NET |
| 51211 | STYRENE | 1 | NET |
| 51212 | OTHER HYDROCARBONS | 4 | E10 ITA NET SPA |
| 51213 | HALOGENATED DERIVATIVES OF HYDROCARBONS | 4 | E10 FRA GRE ITA |
| 51222 | OTHER ACYCLIC ALCOHOLS AND DERIVATIVES | 3 | FRA FRG NET |
| 51232 | EPOXIDES/ALCOHOLS/PHENOLS/ETHERS AND DERIVATIVE | 1 | NET |
| 51251 | MONOACIDS AND DERIVATIVES | 3 | NET UK SPA |
| 51252 | POLYACIDS AND DERIVATIVES | 4 | E10 BLU FRG UK |
| 51253 | OXYGEN-FUNCTION ACIDS AND DERIVATIVES | 1 | IRE |

* The nomenclature of the SITC, Revision 1

TABLE 1.3.3.: Continued

| SITC | Description | f | Country of origin |
|-------|--|----|--|
| 51269 | OTHER INORG. ESTERS, THEIR SALTS AND DERIVAT. | 1 | DAN |
| 51271 | AMINE-FUNCTION COMPOUNDS | 1 | BLU |
| 51272 | OXYGEN-FUNCTION AMINO-COMPOUNDS | 4 | E10 BLU ITA NET |
| 51275 | IMIDE-AND IMINE-FUNCTION COMPOUNDS | 1 | SPA |
| 51279 | COMPOUNDS WITH OTHER NITROGEN-FUNCTIONS | 2 | ITA NET |
| 51281 | ORGANO-SULPHUR COMPOUNDS | 4 | BLU DAN FRA UK |
| 51285 | HETEROCYCLIC COMPOUNDS (INCL.NUCLEIC ACIDS) | 9 | E10 BLU FRA FRG IRE ITA NET UK SPA |
| 51291 | ENZYMES | 1 | DAN |
| 51327 | CARBON BLACK, ETC. | 2 | IRE ITA |
| 51333 | SULPHURIC ACID, OLEUM | 1 | GRE |
| 51335 | PHOSPHOROUS PENTOXIDE AND PHOSPHORIC ACIDS | 1 | GRE |
| 51339 | OTHER INORGANIC ACIDS & OXYGEN COMPOUNDS | 1 | UK |
| 51362 | CAUSTIC SODA (SODIUM HYDROXIDE) | 2 | FRA SPA |
| 51365 | ALUMINIUM OXIDE AND HYDROXIDE | 2 | GRE IRE |
| 51411 | FLUORIDES, FLUOROSILICATES, FLUORBORATES, ETC | 1 | FRA |
| 51436 | OTHER SALTS & PEROXYSALTS OF INORGANIC ACIDS | 1 | IRE |
| 51437 | COLLOIDAL PRECIOUS METALS & COMPOUNDS ORG/INORG | 1 | IRE |
| 53101 | SYNTHETIC ORGANIC DYE STUFFS AND NATURAL INDIGO | 3 | E10 FRG GRE |
| 53310 | COLOURING MATERIALS, NES | 1 | NET |
| 53320 | PRINTING INKS | 1 | DAN |
| 53331 | PREPARED PIGMENTS, OPACIFIERS, ENAMELS, GLAZES ETC | 1 | NET |
| 53332 | VARNISHES, LACQUERS, DISTEMPERS, WATER PIGMENTS | 6 | E10 BLU DAN FRG ITA NET |
| 54130 | PENICILLIN STREPTOM. TYROCIDINE & OTH. ANTIBIOT | 9 | E10 BLU DAN IRE ITA NET UK POR SPA |
| 54150 | HORMONES | 4 | BLU IRE NET POR |
| 54163 | BACTERIAL PRODUCTS, SERA, VACCINES | 1 | IRE |
| 54170 | MEDICAMENTS | 5 | BLU DAN FRG UK SPA |
| 54199 | OTHER PHARMACEUTICAL GOODS | 1 | IRE |
| 55123 | MIXT. OF ODORIFEROUS SUBSTANCES USED AS RAW. MAT. | 2 | IRE NET |
| 55420 | SURFACE-ACTING AGENTS AND WASHING PREPARATIONS | 2 | E10 FRG |
| 57130 | PYROTECHNICAL ARTICLES | 1 | DAN |
| 58110 | PRODS OF CONDENSATION, POLYCOND. & POLYADDITION | 7 | E10 BLU FRA FRG ITA NET UK |
| 58120 | PRODUCTS OF POLYMERIZATION AND COPOLYMERIZATION | 9 | E10 BLU FRA FRG GRE IRE ITA NET UK |
| 58132 | REGENERATED CELLULOSE & CHEM.DER. OF CELLULOSE | 3 | BLU IRE NET |
| 58191 | HARDENED PROTEINES | 2 | UK SPA |
| 58192 | MODIFIED NATURAL RESINS, ESTER GUMS, ETC. | 1 | POR |
| 59920 | INSECTICIDES, FUNGICIDES, DISINFECTANTS | 2 | E10 BLU |
| 59956 | PEPTONES & PROTEIN SUBSTANCES & THEIR DERIVA. | 1 | BLU |
| 59959 | PREPARED GLUES | 1 | IRE |
| 59964 | ROSIN AND RESIN ACIDS, ETC. | 2 | GRE POR |
| 59975 | ANTI-KNOCK PREPARATIONS, ETC. | 4 | E10 BLU FRA ITA |
| 59999 | OTHER CHEM. PRODUCTS AND PREPARATIONS | 10 | E10 BLU DAN FRA FRG IRE ITA NET UK SPA |
| 61140 | LEATHER OF OTHER BOVINE CATTLE & EQUINE LEATHER | 3 | E10 BLU ITA |
| 61191 | LEATHER OF SHEEP AND LAMB SKINS | 1 | GRE |
| 61230 | UPPERS, LEGS & OTHER PREPARED PARTS OF FOOTWEAR | 1 | GRE |
| 61300 | FUR SKINS, TANNED OR DRESSED | 1 | GRE |
| 62104 | PLATES, SHEETS, STRIP OF UNHARDENED VULCANIZED R. | 1 | IRE |
| 62910 | RUBBER TYRES & TUBES FOR VEHICLES AND AIRCRAFT | 7 | E10 BLU FRA GRE ITA UK SPA |
| 62998 | ARTICLES OF UNHARDENED RUBBER, N.E.S. | 1 | BLU |
| 63240 | BUILDERS WOODWORK & PREFAB. BUILDINGS OF WOOD | 1 | DAN |
| 63301 | ARTICLES OF NATURAL CORK | 1 | POR |
| 63302 | AGGLOMERATED CORK AND ARTICLES THEREOF | 2 | POR SPA |
| 64195 | PAPER/BOARD, IMPREGNATED, COATED ETC. IN ROL. SHE. | 4 | BLU DAN FRG SPA |
| 64292 | CARBON AND OTHER COPYING PAPERS CUT TO SIZE | 1 | SPA |
| 65130 | COTTON YARN & THREAD, GREY, NOT MERCERIZED | 1 | GRE |
| 65161 | YARN OF CONTINUOUS SYNTH FIBRES, MONOFIL ETC. | 4 | E10 FRG ITA NET |
| 65164 | YARN OF DISCONTINUOUS OR WASTE SYNTH. FIBRES | 2 | BLU GRE |
| 65213 | OTHER COTTON FABRICS, WOVEN UNBLEACHED | 3 | BLU FRA GRE |
| 65311 | SILK FABRICS, WOVEN, OTHER THAN OF NOIL SILK | 1 | BLU |
| 65351 | FABRICS, WOVEN OF CONTINUOUS SYNTHETIC FIBRES | 2 | FRG UK |
| 65352 | FABRICS, WOVEN OF DISCONTINUOUS SYNTHETIC FIBRES | 1 | GRE |
| 65544 | TEXTILE FABRICS IMPR. OR COATED WITH OIL | 1 | ITA |
| 65583 | OTHER TEXTILE FABR./ARTIC. USED IN MACHIN. PLANT | 1 | IRE |
| 66480 | SHEET OR PLATE GLASS, COATED WITH METAL-MIRRORS- | 1 | IRE |

* The nomenclature of the SITC, Revision 1

TABLE 1.3.3.: Continued

| SITC | Description | f | Country of origin |
|-------|---|----|--|
| 66581 | LABORATORY, HYGIENIC OR PHARMACEUTICAL GLASS | 1 | IRE |
| 67271 | COILS FOR REROLLING IRON STEEL NOT H.C. OR ALL. | 6 | E10 FRA FRG ITA NET UK |
| 67312 | WIRE ROD OF HIGH CARBON STEEL | 1 | SPA |
| 67313 | WIRE ROD OF ALLOY STEEL | 1 | SPA |
| 67423 | MEDIUM PLATES/SHEETS, 3-4, 75MM OF ALLOY STEEL | 1 | SPA |
| 67431 | PLATES UNDER 3MM UNCOATED NOT H.C. OR ALLOY | 4 | E10 FRA GRE ITA |
| 67433 | PLATES/SHEETS (3MM OF ALLOY STEEL | 5 | E10 FRA FRG ITA SPA |
| 67470 | TINNED PLATES AND SHEETS | 3 | GRE POR SPA |
| 67481 | PLATES UNDER 3MM COATED EX TIN NOT H.C. OR ALL. | 6 | E10 FRA GRE ITA UK SPA |
| 67501 | HOOP STRIP OF OTH THAN HIGH CARB OR ALLOY STEEL | 3 | DAN FRG GRE |
| 67620 | SLEEPERS & RAILWAY TRACK MATERIAL OF IRON-STEEL | 2 | BLU FRG |
| 67701 | IRON/STEEL WIRE NOT HIGH CARBON OR ALLOY STEEL | 1 | BLU |
| 67702 | IRON/STEEL WIRE OF HIGH CARBON STEEL | 1 | BLU |
| 67820 | TUBES AND PIPES OF IRON OR STEEL, SEAMLESS | 5 | E10 DAN FRG NET UK |
| 67830 | TUBES AND PIPES OF IRON OR STEEL, WELDED, ETC. | 2 | FRA ITA |
| 68111 | SILVER, UNWROUGHT OR PARTLY WORKED, NOT ROLLED | 1 | SPA |
| 68211 | BLISTER COPPER AND OTHER UNREFINED COPPER | 1 | POR |
| 68410 | ALUMINIUM AND ALUMINIUM ALLOYS, UNWROUGHT | 1 | NET |
| 68510 | LEAD AND LEAD ALLOYS, UNWROUGHT | 2 | GRE SPA |
| 68610 | ZINC AND ZINC ALLOYS, UNWROUGHT | 2 | BLU ITA |
| 69221 | CASKS, DRUMS, ETC. USED FOR TRANSPORT OF IRON/STEEL | 1 | DAN |
| 69311 | WIRE, CABLES, ROPES ETC. NOT INSULATED, IRON/STEEL | 2 | BLU ITA |
| 69521 | HAND SAWS & SAW BLADES | 1 | BLU |
| 69524 | INTERCHANGEABLE TOOLS FOR HAND OR MACHINE | 2 | IRE UK |
| 69603 | RAZORS AND RAZOR BLADES | 1 | GRE |
| 69891 | ARTICLES OF IRON OR STEEL N.E.S | 3 | BLU IRE ITA |
| 69893 | ARTICLES OF NICKEL, N.E.S. | 1 | IRE |
| 71110 | STEAM GENERATING BOILERS | 1 | DAN |
| 71142 | JET & GAS TURBINES FOR AIRCRAFT | 2 | FRA UK |
| 71150 | INTERNAL COMBUSTION ENGINES, NOT FOR AIRCRAFT | 9 | E10 BLU DAN FRA FRG IRE ITA UK SPA |
| 71220 | AGRICULTURAL MACHINERY FOR HARVESTING, THRESHING | 1 | DAN |
| 71430 | STATISTICAL MACHINES-CARDS OR TAPES- | 10 | E10 BLU FRA FRG IRE ITA NET UK POR SPA |
| 71491 | DUPLICATING, ADDRESSING, ETC. MACHINES | 1 | DAN |
| 71492 | PARTS OF OFFICE MACHINERY, N.E.S. | 4 | FRG IRE UK SPA |
| 7151P | MACHINE-TOOLS FOR WORKING METALS | 4 | E10 FRA FRG SPA |
| 71521 | CONVERTERS, LADLES, INGOT MOULDS & CASTINGS | 1 | UK |
| 71522 | ROLLING MILLS & ROLLS, FOR METALWORKING | 1 | BLU |
| 71523 | GAS-OPERATED WELDING, CUTTING ETC. APPLIANCES | 1 | UK |
| 71711 | SPINNING, EXTRUDING, ETC. MACHINES | 2 | BLU ITA |
| 71712 | WEAVING, KNITTING, ETC. MACHINES | 2 | BLU UK |
| 71713 | MACHINES AUX. OF THOSE OF 717-12 | 2 | FRG SPA |
| 71715 | TEXTILE BLEACHING, WASHING, DRESSING, ETC. MACH. | 1 | FRG |
| 71720 | MACHINERY-EX. SEWING MACH.-FOR WORKING HIDES ETC | 1 | DAN |
| 71730 | SEWING MACHINES | 3 | E10 FRG POR |
| 71812 | PAPER CUTTING MACHINES | 1 | DAN |
| 71829 | OTHER PRINTING MACHINERY | 1 | FRG |
| 71839 | OTHER FOOD PROCESSING MACHINES | 4 | DAN ITA NET SPA |
| 71842 | EXCAVATING, LEVELLING, BORING, ETC. MACHINERY | 6 | E10 FRA FRG IRE UK SPA |
| 71851 | MINERAL CRUSHING, SORTING, ETC. MACHINERY | 1 | DAN |
| 71912 | AIR-CONDITIONING MACHINES | 2 | DAN FRA |
| 71915 | REFRIGERATORS NOT DOMESTIC & OTH REFRIG EQUIP. | 2 | DAN IRE |
| 71919 | OTHER APP FOR TREATING MAT. WITH HEAT OR COLD | 2 | DAN UK |
| 71921 | PUMPS FOR LIQUIDS | 6 | E10 DAN FRA FRG IRE UK |
| 71922 | PUMPS FOR GASES, ETC. | 8 | E10 BLU DAN FRA FRG ITA UK SPA |
| 71923 | CENTRIFUGES & FILTERING MACHINERY | 2 | DAN FRA |
| 71931 | LIFTING & LOADING MACHINERY | 5 | E10 DAN FRA FRG UK |
| 71932 | FORK LIFT TRUCKS FOR MOVING GOODS WITHIN PLANT | 1 | SPA |
| 71952 | MACHINE-TOOLS FOR WORKING WOOD, PLASTICS, ETC. | 3 | E10 FRG ITA |
| 71954 | PARTS & ACCESSORIES OF MACHINE-TOOLS | 2 | BLU FRG |
| 71962 | MACH. FOR CLEANING OR FILLING CONTAINERS | 6 | E10 FRG ITA NET POR SPA |
| 71970 | BALL, ROLLER OR NEEDLE-ROLLER BEARINGS | 5 | E10 FRA FRG UK POR |
| 71980 | MACHINERY AND MECHANICAL APPLIANCES, NES | 7 | E10 DAN FRA FRG ITA NET UK |
| 71991 | MOULDING BOXES FOR METAL FOUNDRY | 1 | ITA |

* The nomenclature of the SITC, Revision 1

TABLE 1.3.3.: Continued

| SITC | Description | f | Country of origin |
|-------|--|----|--|
| 71992 | TAPS, COCKS, VALVES & SIMILAR APPLIANCES | 7 | E10 DAN FRA FRG NET UK SPA |
| 71993 | TRANSMISSION SHAFTS & CRANKS, PULLEYS, ETC. | 6 | E10 BLU DAN FRA FRG UK |
| 71994 | METAL-PLASTIC JOINTS | 1 | IRE |
| 71999 | MACHINERY PARTS, NON-ELECTRICAL, N.E.S. | 1 | NET |
| 7221P | ELECTRIC POWER MACHINERY | 6 | E10 DAN FRA FRG NET UK |
| 7222P | APPARATUS FOR ELECTRICAL CIRCUITS | 10 | E10 BLU DAN FRA FRG IRE ITA NET UK POR |
| 72310 | INSULATED WIRE AND CABLE | 2 | IRE ITA |
| 72410 | TELEVISION BROADCAST RECEIVERS | 4 | DAN FRG NET SPA |
| 72420 | RADIO BROADCAST RECEIVERS | 1 | NET |
| 72491 | ELECTRICAL LINE TELEPHONE & TELEGRAPH EQUIPMENT | 2 | BLU FRA |
| 72499 | OTHER TELECOMMUNICATIONS EQUIPMENT | 5 | DAN FRA IRE NET UK |
| 72505 | ELECTRIC SPACE HEATING EQUIPMENT ETC. | 1 | POR |
| 72610 | ELECTRO-MEDICAL APPARATUS | 2 | DAN IRE |
| 72620 | X-RAY APPARATUS | 1 | NET |
| 72912 | ELECTRIC ACCUMULATORS | 2 | FRA UK |
| 72930 | THERMIONIC VALVES AND TUBES, TRANSISTORS, ETC. | 7 | E10 FRA FRG ITA NET UK POR |
| 72941 | ELECTRICAL STARTING & IGNITION EQUIPMENT | 1 | FRA |
| 72952 | OTHER ELECTRICAL MEASURING & CONTROLLING INST. | 6 | E10 DAN FRA FRG NET UK |
| 72992 | ELECTR. FURNACES, WELDING & CUTTING APPARATUS | 1 | FRG |
| 72995 | ELECTRICAL CONDENSERS | 1 | POR |
| 72996 | ELECTRICAL CARBONS | 4 | E10 BLU FRA ITA |
| 73170 | PARTS OF RAILWAY LOCOMOTIVES & ROLLING-STOCK | 1 | FRA |
| 73210 | PASSENGER MOTOR CARS, OTHER THAN BUSES | 5 | E10 FRA FRG ITA NET |
| 73230 | LORRIES AND TRUCKS, INCLUDING AMBULANCES, ETC. | 4 | E10 FRA FRG ITA |
| 73240 | SPECIAL PURPOSE LORRIES, TRUCKS AND VANS | 1 | FRA |
| 73250 | ROAD TRACTORS FOR TRACTOR-TRAILER COMBINATIONS | 2 | E10 FRG |
| 73289 | OTHER PARTS FOR MOTOR VEHICLES | 5 | E10 FRA FRG ITA UK |
| 7333P | TRAILERS & OTH VEHICLES NOT MOTORIZED, & PARTS | 1 | BLU |
| 73492 | PARTS OF AIRCRAFT, AIRSHIPS, ETC. | 2 | FRA UK |
| 73530 | SHIPS AND BOATS, OTHER THAN WARSHIPS | 1 | SPA |
| 81230 | SINKS, WASH BASINS, BIDETS, BATHS ETC-IRON/STEEL- | 1 | GRE |
| 84145 | KNITTED OR CROCHETED FABRIC, ELASTIC ARTICLES | 1 | DAN |
| 85101 | FOOTWEAR-SOLES & UPPERS OF RUBBER OR PLAST.MAT | 1 | GRE |
| 86111 | OPTICAL ELEMENTS, UNMOUNTED | 1 | IRE |
| 8615P | CINE. CAMERAS, PROJECTORS, SOUND RECORDERS ETC. | 1 | UK |
| 86161 | IMAGE PROJECTORS, ETC. | 1 | IRE |
| 86169 | PHOTOGRAPHIC EQUIPMENT, N.E.S. | 3 | DAN NET UK |
| 86171 | MEDICAL INSTRUMENTS & APP. EXC. ELECTRO-MEDICAL | 4 | BLU DAN FRG IRE |
| 86191 | SURVEYING INSTRUMENTS, ETC. | 1 | UK |
| 86196 | HYDROMETERS, THERMOMETERS, ETC. | 1 | IRE |
| 86197 | INSTR. FOR MEASURING OR CONTROLLING OF LIQUIDS | 3 | DAN FRA SPA |
| 86198 | INSTR. FOR PHYSICAL OR CHEMICAL ANALYSIS, ETC. | 2 | DAN IRE |
| 86199 | PARTS OF ARTICLES 729-5/861-8/861-96/861-97 | 2 | DAN IRE |
| 86241 | PHOTOGRAPHIC PLATES/FILMS IN THE FLAT UNEXPOSED | 1 | BLU |
| 86242 | FILMS IN ROLLS, SENSITIZED, UNEXPOSED | 2 | BLU FRA |
| 86411 | POCKET WATCHES, WRIST WATCHES & OTHER WATCHES | 1 | POR |
| 89111 | GRAMOPHONES, TAPE RECORDER, ETC | 1 | UK |
| 89120 | PHONOGRAPH RECORDS, RECORDED TAPES, OTH. SOUND REC | 1 | IRE |
| 89292 | PLANS/DRAWINGS FOR INDUST. PURPOSES, NOT PRINTED | 1 | SPA |
| 89300 | ARTICLES OF ARTIF. PLASTIC MATERIALS, N.E.S. | 2 | BLU IRE |
| 89423 | TOYS, N.E.S. | 1 | DAN |
| 89442 | OTHER REQUISITES FOR OUTDOOR SPORTS | 1 | IRE |
| 89961 | HEARING AIDS | 2 | DAN NET |
| 89962 | ORTHOPAEDIC APPL. ARTIFICIAL PARTS OF THE BODY | 1 | IRE |

* The nomenclature of the SITC, Revision 1

Abbreviations:

E10 : EUR(10)
 BLU : BELGIUM-LUXEMBOURG
 DAN : DENMARK
 FRA : FRANCE
 FRG : GERMANY, F.R.
 GRE : GREECE
 IRE : IRELAND
 ITA : ITALY
 NET : NETHERLANDS
 UK : UNITED KINGDOM
 POR : PORTUGAL
 SPA : SPAIN
 f : frequency

CHAPTER 2 TABLES

TABLE 2.1.1: EXTRA(10) TRADE 1970-1985
BY SELECTED NEWLY INDUSTRIALIZED COUNTRY AND PARTNER COUNTRY GROUP:

Value (millions of U.S. dollars)
Percentage share (Extra EUR(10) = 100%)

| Partner country or group | Year | | | | Average annual growth rate (%) | |
|--------------------------|--------|---------|---------|---------|--------------------------------|---------|
| | 1970 | 1975 | 1980 | 1985 | 1975-85 | 1980-85 |
| <u>Imports from:</u> | | | | | | |
| Value: | | | | | | |
| EXTRA EUR(10) | 60,147 | 152,677 | 374,778 | 304,202 | 7.0 | - 4.0 |
| YUGOSLAVIA | 1,709 | 1,314 | 3,037 | 3,640 | 6.0 | - 5.0 |
| ARGENTINA | 1,088 | 2,088 | 5,888 | 7,888 | 8.0 | - 8.0 |
| BRAZIL | 1,088 | 2,088 | 5,888 | 7,888 | 8.0 | - 8.0 |
| MEXICO | 608 | 1,208 | 4,577 | 2,208 | 2.0 | - 1.0 |
| HONG KONG | 608 | 1,208 | 4,577 | 2,208 | 2.0 | - 1.0 |
| SOUTH KOREA | 1,444 | 2,888 | 8,000 | 3,555 | 10.0 | - 6.0 |
| TAIWAN | 1,444 | 2,888 | 8,000 | 3,555 | 10.0 | - 6.0 |
| SINGAPORE | 1,444 | 2,888 | 8,000 | 3,555 | 10.0 | - 6.0 |
| MEDITERRANEAN | 5,518 | 11,036 | 31,073 | 31,073 | 11.0 | - 11.0 |
| CLASS 1 | 33,822 | 71,612 | 181,193 | 168,430 | 8.0 | - 8.0 |
| CLASS 2 + YUGOSLAVIA | 22,367 | 69,419 | 163,644 | 109,611 | 4.0 | - 8.0 |
| CLASS 3 | 4,083 | 11,643 | 30,663 | 28,161 | 9.0 | - 0.0 |
| Share: | | | | | | |
| YUGOSLAVIA | 1.2 | 0.9 | 0.8 | 1.2 | | |
| ARGENTINA | 1.8 | 1.3 | 1.6 | 2.6 | | |
| BRAZIL | 1.8 | 1.3 | 1.6 | 2.6 | | |
| MEXICO | 0.2 | 0.3 | 0.4 | 0.8 | | |
| HONG KONG | 0.2 | 0.3 | 0.4 | 0.8 | | |
| SOUTH KOREA | 0.2 | 0.3 | 0.4 | 0.8 | | |
| TAIWAN | 0.2 | 0.3 | 0.4 | 0.8 | | |
| SINGAPORE | 0.2 | 0.3 | 0.4 | 0.8 | | |
| MEDITERRANEAN | 9.2 | 7.2 | 8.3 | 10.5 | | |
| CLASS 1 | 56.0 | 46.9 | 48.2 | 54.7 | | |
| CLASS 2 + YUGOSLAVIA | 37.2 | 45.5 | 43.2 | 36.0 | | |
| CLASS 3 | 6.8 | 7.6 | 8.2 | 9.0 | | |
| <u>Exports to:</u> | | | | | | |
| Value: | | | | | | |
| EXTRA EUR(10) | 55,262 | 148,121 | 307,213 | 292,709 | 7.0 | - 1.4 |
| YUGOSLAVIA | 1,220 | 3,520 | 8,808 | 7,408 | 7.0 | - 1.5 |
| ARGENTINA | 1,220 | 3,520 | 8,808 | 7,408 | 7.0 | - 1.5 |
| BRAZIL | 1,220 | 3,520 | 8,808 | 7,408 | 7.0 | - 1.5 |
| MEXICO | 484 | 1,220 | 3,520 | 3,520 | 10.0 | - 1.4 |
| HONG KONG | 484 | 1,220 | 3,520 | 3,520 | 10.0 | - 1.4 |
| SOUTH KOREA | 1,220 | 3,520 | 8,808 | 7,408 | 7.0 | - 1.5 |
| TAIWAN | 1,220 | 3,520 | 8,808 | 7,408 | 7.0 | - 1.5 |
| SINGAPORE | 1,220 | 3,520 | 8,808 | 7,408 | 7.0 | - 1.5 |
| MEDITERRANEAN | 5,356 | 19,888 | 37,857 | 37,857 | 11.0 | - 11.0 |
| CLASS 1 | 33,822 | 71,612 | 181,193 | 174,093 | 8.0 | - 8.0 |
| CLASS 2 + YUGOSLAVIA | 17,259 | 52,701 | 122,304 | 99,014 | 5.0 | - 2.0 |
| CLASS 3 | 4,181 | 12,808 | 26,510 | 22,602 | 8.0 | - 2.0 |
| Share: | | | | | | |
| YUGOSLAVIA | 2.6 | 2.4 | 1.9 | 1.5 | | |
| ARGENTINA | 1.0 | 0.9 | 0.9 | 0.9 | | |
| BRAZIL | 1.0 | 0.9 | 0.9 | 0.9 | | |
| MEXICO | 0.8 | 0.8 | 0.8 | 0.8 | | |
| HONG KONG | 0.8 | 0.8 | 0.8 | 0.8 | | |
| SOUTH KOREA | 0.2 | 0.3 | 0.4 | 0.7 | | |
| TAIWAN | 0.2 | 0.3 | 0.4 | 0.7 | | |
| SINGAPORE | 0.2 | 0.3 | 0.4 | 0.7 | | |
| MEDITERRANEAN | 9.7 | 13.4 | 12.3 | 13.0 | | |
| CLASS 1 | 60.5 | 49.0 | 58.5 | 59.5 | | |
| CLASS 2 + YUGOSLAVIA | 31.2 | 35.6 | 39.8 | 34.2 | | |
| CLASS 3 | 8.2 | 11.4 | 8.6 | 7.7 | | |

TABLE 2.1.2: EUR(10) MEMBER STATES' SPECIALIZATION IN TOTAL TRADE WITH YUGOSLAVIA 1970-1985:

Specialization coefficients S_1 and S_2

$$S_1 = \frac{\text{Share of Yugoslavia in a member state's trade with world}}{\text{Share of Yugoslavia in EUR(10) trade with world}}$$

$$S_2 = \frac{\text{Share of a member state in EUR(10) trade with Yugoslavia}}{\text{Share of a member state in EUR(10) trade with CLASS 2 countries}}$$

| SITC group | | BELG.- -LUX. | DENMARK | FRANCE | GERMANY, F.R. | GREECE | IRELAND | ITALY | NETHER- LANDS | U.K. |
|-----------------|------|-----------------|---------|--------|------------------|--------|---------|-------|------------------|------|
| S_1 | | | | | | | | | | |
| <u>Imports:</u> | 1970 | 0.27 | 0.28 | 0.49 | 1.53 | 2.78 | 0.26 | 2.81 | 0.37 | 0.27 |
| | 1975 | 0.55 | 0.33 | 0.51 | 2.07 | 0.98 | 0.09 | 1.86 | 0.48 | 0.19 |
| | 1980 | 0.32 | 0.27 | 0.48 | 1.62 | 3.09 | 0.16 | 2.03 | 0.68 | 0.23 |
| | 1985 | 0.34 | 0.45 | 0.52 | 1.68 | 1.64 | 0.13 | 2.02 | 0.43 | 0.22 |
| <u>Exports:</u> | 1970 | 0.70 | 0.21 | 0.60 | 1.36 | 5.33 | 0.07 | 2.31 | 0.64 | 0.30 |
| | 1975 | 0.60 | 0.38 | 0.58 | 1.54 | 2.57 | 0.23 | 1.74 | 0.58 | 0.30 |
| | 1980 | 0.49 | 0.40 | 0.70 | 1.54 | 1.85 | 0.30 | 1.63 | 0.68 | 0.36 |
| | 1985 | 0.56 | 0.29 | 0.53 | 1.46 | 2.31 | 0.30 | 1.84 | 0.78 | 0.28 |
| S_2 | | | | | | | | | | |
| <u>Imports:</u> | 1970 | 0.22 | 0.53 | 0.38 | 1.68 | 4.47 | 0.30 | 2.37 | 0.31 | 0.32 |
| | 1975 | 0.56 | 0.64 | 0.42 | 2.25 | 1.10 | 0.12 | 1.56 | 0.43 | 0.21 |
| | 1980 | 0.32 | 0.59 | 0.40 | 1.78 | 2.86 | 0.23 | 1.64 | 0.57 | 0.31 |
| | 1985 | 0.34 | 0.90 | 0.44 | 1.94 | 1.11 | 0.30 | 1.42 | 0.36 | 0.31 |
| <u>Exports:</u> | 1970 | 0.66 | 0.34 | 0.38 | 1.74 | 0.26 | 0.14 | 2.40 | 0.56 | 0.29 |
| | 1975 | 0.60 | 0.63 | 0.42 | 1.91 | 2.19 | 0.32 | 1.64 | 0.59 | 0.28 |
| | 1980 | 0.46 | 0.66 | 0.54 | 2.02 | 1.30 | 0.31 | 1.35 | 0.65 | 0.35 |
| | 1985 | 0.49 | 0.45 | 0.38 | 1.97 | 1.68 | 0.35 | 1.64 | 0.74 | 0.26 |

TABLE 2.2.1.: EUR(10) IMPORTS FROM SELECTED NEWLY INDUSTRIALIZED COUNTRIES AND PARTNER
COUNTRY GROUPS 1975-1985
BY SITC COMMODITY GROUP

| Partner country or country group | Value (millions of U.S. dollars) | | | | Percentage share | | | |
|--|-------------------------------------|----------|-----------------------------------|---------|------------------|-------|-------|-------|
| | 1975 | 1985 | Average annual growth rate (%) | | 1970 | 1975 | 1980 | 1985 |
| | | | 1975-85 | 1980-85 | | | | |
| SITC 0 + 1 FOOD, BEVERAGES AND TOBACCO | | | | | | | | |
| EXTRA EUR(10) | 20,437.5 | 28,754.6 | 2.6 | - 4.3 | 100.0 | 100.0 | 100.0 | 100.0 |
| YUGOSLAVIA | 215.1 | 374.4 | 3.9 | - 0.3 | 1.6 | 1.1 | 1.1 | 1.3 |
| ARGENTINA | 836.5 | 1,156.5 | 0.2 | - 2.0 | 7.4 | 4.1 | 3.6 | 4.0 |
| BRAZIL | 1,164.4 | 3,526.1 | 10.9 | 4.0 | 5.4 | 5.7 | 8.0 | 12.3 |
| MEXICO | 104.5 | 86.4 | - 2.8 | - 13.4 | 0.2 | 0.5 | 0.5 | 0.3 |
| HONG KONG | 11.5 | 23.8 | 6.2 | 3.0 | 0.0 | 0.1 | 0.2 | 0.1 |
| SOUTH KOREA | 71.4 | 79.6 | - 1.5 | - 6.2 | 0.1 | 0.3 | 0.3 | 0.3 |
| TAIWAN | 120.9 | 87.1 | - 3.5 | - 15.8 | 0.6 | 0.1 | 0.6 | 0.3 |
| SINGAPORE | 26.2 | 81.2 | 11.9 | 10.3 | 0.1 | 0.1 | 0.1 | 0.3 |
| MEDITERRANEAN | 1,318.4 | 2,170.6 | 3.4 | - 3.1 | 9.1 | 6.5 | 6.9 | 7.5 |
| CMEA | 1,212.5 | 1,263.9 | - 0.6 | - 4.2 | 7.1 | 5.9 | 4.4 | 4.4 |
| CLASS 1 | 9,726.7 | 10,241.6 | 0.9 | - 7.9 | 44.6 | 47.6 | 42.2 | 35.6 |
| CLASS 2 + YUGOSLAVIA | 9,221.9 | 16,803.8 | 4.2 | - 1.6 | 47.3 | 45.1 | 51.7 | 58.4 |
| CLASS 3 | 1,488.9 | 1,709.2 | 0.9 | - 4.7 | 8.1 | 7.3 | 6.1 | 5.9 |
| SITC 2 + 4 + 68 + 667 RAW MATERIALS | | | | | | | | |
| EXTRA EUR(10) | 26,419.9 | 37,948.5 | 3.1 | - 6.2 | 100.0 | 100.0 | 100.0 | 100.0 |
| YUGOSLAVIA | 195.3 | 424.5 | 5.8 | 3.1 | 1.1 | 0.7 | 0.8 | 1.1 |
| ARGENTINA | 132.7 | 746.8 | 10.9 | 4.1 | 1.0 | 0.5 | 1.4 | 2.0 |
| BRAZIL | 1,158.9 | 1,933.5 | 4.9 | 3.8 | 2.4 | 4.4 | 2.8 | 5.1 |
| MEXICO | 132.9 | 195.0 | 7.8 | - 8.9 | 0.5 | 0.5 | 0.7 | 0.5 |
| HONG KONG | 17.3 | 91.3 | 24.1 | - 4.9 | 0.1 | 0.1 | 0.3 | 0.2 |
| SOUTH KOREA | 14.7 | 21.6 | 1.2 | - 3.3 | 0.0 | 0.1 | 0.1 | 0.1 |
| TAIWAN | 6.4 | 24.0 | 6.5 | - 2.3 | 0.0 | 0.0 | 0.1 | 0.1 |
| SINGAPORE | 68.0 | 149.7 | 6.9 | - 9.6 | 0.4 | 0.3 | 0.5 | 0.4 |
| MEDITERRANEAN | 1,296.2 | 1,927.3 | 4.1 | - 1.5 | 4.3 | 4.9 | 4.1 | 5.1 |
| CMEA | 1,944.0 | 2,278.5 | 0.9 | - 5.6 | 6.6 | 7.4 | 5.9 | 6.0 |
| CLASS 1 | 14,510.1 | 21,688.1 | 3.7 | - 7.3 | 54.9 | 54.9 | 60.3 | 57.2 |
| CLASS 2 + YUGOSLAVIA | 9,610.8 | 13,140.0 | 2.3 | - 4.6 | 27.3 | 36.4 | 32.3 | 34.6 |
| CLASS 3 | 2,299.0 | 3,120.4 | 2.5 | - 4.2 | 7.9 | 8.7 | 7.4 | 8.2 |
| SITC 3 ENERGY | | | | | | | | |
| EXTRA EUR(10) | 48,354.7 | 86,454.1 | 7.2 | - 8.1 | 100.0 | 100.0 | 100.0 | 100.0 |
| YUGOSLAVIA | 17.7 | 226.9 | 27.4 | 15.5 | 0.2 | 0.0 | 0.1 | 0.3 |
| ARGENTINA | * | 35.6 | 41.5 | - 29.3 | 0.0 | - | 0.1 | 0.0 |
| BRAZIL | 1.2 | 17.1 | 66.4 | - 2.7 | 0.0 | 0.0 | 0.0 | 0.0 |
| MEXICO | 9.6 | 1,872.0 | 138.3 | 20.1 | 0.0 | 0.0 | 0.5 | 2.2 |
| HONG KONG | * | 0.2 | - | 21.9 | - | - | 0.0 | 0.0 |
| SOUTH KOREA | * | * | - | - 24.6 | - | - | - | - |
| TAIWAN | * | 5.2 | - | 367.2 | - | - | - | - |
| SINGAPORE | 11.3 | 93.3 | 30.0 | - 15.9 | 0.0 | 0.0 | 0.1 | 0.1 |
| CMEA | 1,944.0 | 2,278.5 | 18.0 | 3.9 | 6.2 | 7.3 | 10.6 | 17.6 |
| CLASS 1 | 2,688.1 | 18,181.5 | 23.8 | 4.8 | 6.1 | 5.6 | 10.6 | 21.0 |
| CLASS 2 + YUGOSLAVIA | 42,106.9 | 52,931.7 | 3.2 | - 13.0 | 87.6 | 87.1 | 78.5 | 61.2 |
| CLASS 3 | 3,559.7 | 15,341.3 | 18.0 | 3.6 | 6.2 | 7.4 | 10.9 | 17.7 |

*Less than threshold (50,000 U.S. dollars).

TABLE 2.2.1.: CONTINUED:

| Partner country or country group | Value (millions of U.S. dollars) | | | | Percentage share | | | |
|---|----------------------------------|----------|---|--------|------------------|-------|-------------------|-------|
| | 1975 | 1985 | Average annual growth rate (%) 1975-85 1980-85 | | 1970 | 1975 | 1980 ^f | 1985 |
| SITC 5 CHEMICALS | | | | | | | | |
| EXTRA EUR(10) | 6,571.7 | 18,456.9 | 10.3 | 1.2 | 100.0 | 100.0 | 100.0 | 100.0 |
| YUGOSLAVIA | 45.6 | 284.8 | 17.4 | 19.1 | 0.9 | 0.7 | 0.7 | 1.5 |
| ARGENTINA | 40.5 | 95.7 | 7.0 | 3.1 | 0.5 | 0.6 | 0.5 | 0.5 |
| BRAZIL | 42.1 | 264.4 | 22.5 | 22.7 | 0.3 | 0.6 | 0.6 | 1.4 |
| MEXICO | 44.0 | 51.0 | 1.1 | - 0.2 | 0.8 | 0.7 | 0.4 | 0.3 |
| HONG KONG | 2.6 | 9.5 | 17.6 | 3.7 | 0.0 | 0.0 | 0.0 | 0.1 |
| SOUTH KOREA | 15.8 | 51.1 | 10.7 | 12.0 | 0.1 | 0.2 | 0.2 | 0.3 |
| TAIWAN | 8.2 | 50.2 | 15.7 | 7.5 | 0.1 | 0.1 | 0.2 | 0.3 |
| SINGAPORE | 2.5 | 72.9 | 47.1 | 56.7 | 0.0 | 0.0 | 0.1 | 0.4 |
| MEDITERRANEAN | 195.1 | 1,087.2 | 18.3 | 10.3 | 2.2 | 3.0 | 4.0 | 5.9 |
| CMEA | 558.3 | 1,392.7 | 7.2 | - 4.8 | 6.5 | 8.5 | 9.9 | 7.5 |
| CLASS 1 | 5,267.0 | 14,188.3 | 9.4 | 1.3 | 83.1 | 80.1 | 76.3 | 76.9 |
| CLASS 2 + YUGOSLAVIA | 657.1 | 2,558.0 | 15.0 | 5.0 | 9.0 | 10.0 | 12.2 | 13.9 |
| CLASS 3 | 647.6 | 1,710.6 | 8.3 | - 3.8 | 7.9 | 9.9 | 11.5 | 9.3 |
| SITC 7 MACHINERY AND TRANSPORT EQUIPMENT | | | | | | | | |
| EXTRA EUR(10) | 20,971.6 | 65,215.3 | 11.2 | 2.5 | 100.0 | 100.0 | 100.0 | 100.0 |
| YUGOSLAVIA | 222.9 | 636.7 | 8.6 | - 1.3 | 0.9 | 1.1 | 1.2 | 1.0 |
| ARGENTINA | 16.0 | 45.2 | 15.0 | - 6.2 | 0.1 | 0.1 | 0.1 | 0.1 |
| BRAZIL | 78.5 | 621.9 | 22.2 | 5.4 | 0.2 | 0.4 | 0.7 | 1.0 |
| MEXICO | 35.4 | 120.0 | 11.5 | 7.4 | 0.0 | 0.2 | 0.2 | 0.2 |
| HONG KONG | 180.7 | 794.9 | 15.9 | 6.5 | 0.4 | 0.9 | 1.1 | 1.2 |
| SOUTH KOREA | 52.2 | 719.3 | 24.2 | 15.8 | 0.0 | 0.0 | 0.6 | 1.1 |
| TAIWAN | 135.8 | 1,082.5 | 22.9 | 8.5 | 0.2 | 0.6 | 1.3 | 1.7 |
| SINGAPORE | 195.1 | 974.7 | 18.0 | 6.1 | 0.2 | 0.9 | 1.3 | 1.5 |
| MEDITERRANEAN | 327.4 | 1,290.1 | 12.5 | 1.2 | 1.3 | 1.6 | 2.2 | 2.0 |
| CMEA | 878.3 | 1,199.0 | 1.3 | - 6.5 | 3.2 | 4.2 | 3.0 | 1.8 |
| CLASS 1 | 18,740.0 | 56,428.6 | 10.9 | 2.3 | 93.5 | 89.4 | 86.5 | 86.5 |
| CLASS 2 + YUGOSLAVIA | 1,345.6 | 7,535.5 | 18.0 | 5.3 | 3.3 | 6.4 | 10.4 | 11.6 |
| CLASS 3 | 886.0 | 1,251.4 | 1.8 | - 5.8 | 3.2 | 4.2 | 3.0 | 1.9 |
| SITC 6 + 8 - 68 - 667 MANUFACTURED GOODS | | | | | | | | |
| EXTRA EUR(10) | 27,533.9 | 62,725.5 | 7.8 | - 2.6 | 100.0 | 100.0 | 100.0 | 100.0 |
| YUGOSLAVIA | 593.8 | 1,659.8 | 9.7 | 9.5 | 2.1 | 2.2 | 1.6 | 2.6 |
| ARGENTINA | 53.1 | 64.4 | - 5.2 | - 20.9 | 0.2 | 0.2 | 0.3 | 0.1 |
| BRAZIL | 288.6 | 805.6 | 9.1 | 1.2 | 0.5 | 1.0 | 1.1 | 1.3 |
| MEXICO | 57.4 | 43.0 | - 2.2 | - 2.7 | 0.0 | 0.2 | 0.1 | 0.1 |
| HONG KONG | 1,511.9 | 2,909.9 | 6.7 | - 6.0 | 5.2 | 5.5 | 5.5 | 4.6 |
| SOUTH KOREA | 593.0 | 1,676.1 | 9.4 | - 6.4 | 0.3 | 2.2 | 3.0 | 2.7 |
| TAIWAN | 577.0 | 1,801.0 | 13.2 | - 2.1 | 0.5 | 2.1 | 2.7 | 2.9 |
| SINGAPORE | 176.4 | 308.8 | 6.2 | - 8.2 | 0.2 | 0.6 | 0.7 | 0.5 |
| MEDITERRANEAN | 1,359.9 | 4,709.4 | 11.6 | 5.4 | 4.0 | 4.9 | 5.2 | 7.5 |
| CMEA | 2,391.8 | 3,559.0 | 2.1 | - 6.6 | 6.4 | 8.7 | 7.5 | 5.7 |
| CLASS 1 | 18,661.7 | 41,856.5 | 7.9 | - 2.3 | 76.7 | 67.8 | 65.5 | 66.7 |
| CLASS 2 + YUGOSLAVIA | 6,210.2 | 16,038.6 | 8.9 | - 2.6 | 16.2 | 22.6 | 25.5 | 25.6 |
| CLASS 3 | 2,662.0 | 4,830.4 | 4.5 | - 4.8 | 7.1 | 9.7 | 9.0 | 7.7 |

TABLE 2.2.2.A: EUR(10) MEMBER STATES' SPECIALIZATION IN TRADE WITH YUGOSLAVIA 1970-1985
BY SITC COMMODITY GROUP:

Specialization coefficients K_1

$$K_1 = \frac{\text{Yugoslavia's share in a member state's Extra-EUR(10) trade of a SITC group}}{\text{Yugoslavia's share in EUR(10) Extra trade of a SITC group}}$$

| SITC group | | BELG.- -LUX. | DENMARK | FRANCE | GERMANY, F.R. | GREECE | IRELAND | ITALY | NETHER- LANDS | U.K. |
|-----------------------|------|-----------------------------------|---------|--------|------------------|--------|---------|-------|------------------|------|
| SITC 0 + 1 | | FOOD, BEVERAGES AND TOBACCO | | | | | | | | |
| <u>Imports:</u> | 1970 | 0.48 | 0.12 | 0.57 | 0.78 | 5.82 | 0.57 | 4.07 | 0.16 | 0.35 |
| | 1975 | 0.42 | 0.18 | 0.50 | 0.82 | 4.38 | - | 3.41 | 0.15 | 0.24 |
| | 1980 | 0.32 | 0.08 | 0.33 | 0.82 | 19.38 | 0.04 | 2.75 | 0.15 | 0.17 |
| | 1985 | 0.30 | 0.17 | 0.21 | 0.93 | 8.00 | 0.02 | 4.03 | 0.25 | 0.20 |
| <u>Exports:</u> | 1970 | 0.16 | 0.09 | 0.89 | 1.23 | 7.35 | - | 2.13 | 1.00 | 0.25 |
| | 1975 | 0.26 | 0.33 | 0.30 | 1.23 | 7.84 | - | 2.79 | 0.92 | 0.33 |
| | 1980 | 0.29 | 0.07 | 0.28 | 0.90 | 23.93 | 0.03 | 3.79 | 0.12 | 0.38 |
| | 1985 | 0.31 | 0.18 | 0.20 | 0.90 | 9.55 | 0.03 | 4.71 | 0.20 | 0.22 |
| SITC 2 + 4 + 68 + 667 | | RAW MATERIALS | | | | | | | | |
| <u>Imports:</u> | 1970 | 0.19 | 0.59 | 0.62 | 1.10 | 2.64 | 0.12 | 3.27 | 0.30 | 0.24 |
| | 1975 | 0.21 | 0.06 | 0.37 | 0.89 | 2.59 | - | 3.80 | 0.35 | 0.17 |
| | 1980 | 0.21 | 0.08 | 0.31 | 0.73 | 1.54 | - | 3.89 | 0.35 | 0.17 |
| | 1985 | 0.35 | 0.12 | 0.73 | 0.81 | 1.54 | - | 2.88 | 0.53 | 0.21 |
| <u>Exports:</u> | 1970 | 0.28 | 0.10 | 0.54 | 1.73 | 3.97 | 0.18 | 2.60 | 1.17 | 0.23 |
| | 1975 | 0.40 | 0.51 | 0.60 | 1.86 | 4.27 | - | 2.59 | 1.09 | 0.33 |
| | 1980 | 0.45 | 0.06 | 0.71 | 1.59 | 4.43 | - | 2.55 | 1.10 | 0.39 |
| | 1985 | 0.42 | 0.01 | 0.39 | 1.12 | 4.38 | 1.44 | 2.33 | 0.62 | 0.20 |
| SITC 3 | | ENERGY | | | | | | | | |
| <u>Imports:</u> | 1970 | 0.56 | - | - | 1.50 | 3.13 | - | 2.31 | 0.44 | 0.75 |
| | 1975 | 1.25 | - | - | 1.53 | - | - | 2.43 | - | 0.25 |
| | 1980 | - | - | 0.33 | 0.53 | 0.47 | - | 2.00 | 3.07 | - |
| | 1985 | 0.11 | - | 0.33 | 0.89 | 7.26 | - | 2.33 | 0.37 | - |
| <u>Exports:</u> | 1970 | 0.39 | - | 0.32 | 1.85 | - | - | 1.70 | 0.55 | 0.49 |
| | 1975 | 0.40 | - | 0.44 | 1.60 | 3.22 | - | 2.14 | 0.31 | 0.26 |
| | 1980 | 0.53 | - | 0.23 | 2.47 | 2.60 | - | 2.80 | 0.37 | 0.43 |
| | 1985 | 0.23 | - | 1.43 | 1.63 | 2.88 | - | 4.00 | 0.35 | 0.04 |
| SITC 5 | | CHEMICALS | | | | | | | | |
| <u>Imports:</u> | 1970 | 0.25 | 0.29 | 0.88 | 1.12 | 2.65 | 1.84 | 2.88 | 0.37 | 0.58 |
| | 1975 | 0.40 | 0.11 | 0.94 | 1.11 | 2.26 | 0.26 | 2.95 | 0.55 | 0.48 |
| | 1980 | 0.24 | 0.18 | 0.26 | 1.05 | 1.52 | 0.24 | 4.07 | 0.57 | 0.57 |
| | 1985 | 0.10 | 0.59 | 0.24 | 0.83 | 2.44 | 0.05 | 3.35 | 0.31 | 0.31 |
| <u>Exports:</u> | 1970 | 0.77 | 0.43 | 0.56 | 1.37 | 3.46 | 0.24 | 2.10 | 0.69 | 0.41 |
| | 1975 | 0.90 | 0.54 | 0.56 | 1.41 | 0.36 | 0.06 | 1.35 | 0.54 | 0.48 |
| | 1980 | 0.89 | 0.44 | 0.68 | 1.42 | 0.86 | 0.18 | 1.39 | 0.31 | 0.36 |
| | 1985 | 0.93 | 0.28 | 0.48 | 1.18 | 3.09 | 0.09 | 2.74 | 0.38 | 0.37 |
| SITC 7 | | MACHINERY AND TRANSPORT EQUIPMENT | | | | | | | | |
| <u>Imports:</u> | 1970 | 0.67 | 0.29 | 0.50 | 1.85 | 2.52 | - | 1.51 | 0.55 | 0.37 |
| | 1975 | 1.22 | 0.38 | 1.13 | 1.92 | 2.40 | 0.08 | 1.47 | 0.39 | 0.22 |
| | 1980 | 0.66 | 0.41 | 1.27 | 1.45 | 1.61 | 0.19 | 1.81 | 0.28 | 0.38 |
| | 1985 | 0.37 | 0.61 | 1.33 | 1.65 | 1.70 | 0.05 | 1.85 | 0.28 | 0.21 |
| <u>Exports:</u> | 1970 | 1.51 | 0.33 | 0.73 | 1.17 | 0.82 | 0.14 | 2.30 | 0.52 | 0.37 |
| | 1975 | 0.77 | 0.61 | 0.72 | 1.33 | 0.48 | 0.08 | 1.78 | 0.42 | 0.32 |
| | 1980 | 0.77 | 0.88 | 0.78 | 1.08 | 0.10 | 0.22 | 1.70 | 0.42 | 0.36 |
| | 1985 | 0.69 | 0.50 | 0.73 | 1.23 | 0.50 | 0.30 | 1.81 | 0.62 | 0.37 |
| SITC 6 + 8 - 68 - 667 | | MANUFACTURED GOODS | | | | | | | | |
| <u>Imports:</u> | 1970 | 0.27 | 0.22 | 0.44 | 2.17 | 0.93 | 0.06 | 2.80 | 0.77 | 0.10 |
| | 1975 | 0.49 | 0.27 | 0.29 | 2.27 | 0.32 | 0.13 | 1.81 | 1.09 | 0.13 |
| | 1980 | 0.37 | 0.24 | 0.33 | 2.06 | 0.81 | 0.15 | 1.81 | 0.75 | 0.13 |
| | 1985 | 0.39 | 0.45 | 0.38 | 1.91 | 1.48 | 0.24 | 1.93 | 0.75 | 0.19 |
| <u>Exports:</u> | 1970 | 0.39 | 0.18 | 0.43 | 1.43 | 9.07 | - | 2.39 | 0.68 | 0.21 |
| | 1975 | 0.38 | 0.13 | 0.40 | 1.89 | 4.77 | - | 1.88 | 0.38 | 0.24 |
| | 1980 | 0.41 | 0.13 | 0.59 | 1.82 | 2.60 | 0.08 | 1.22 | 0.38 | 0.24 |
| | 1985 | 0.33 | 0.37 | 0.37 | 1.87 | 0.92 | 0.06 | 1.16 | 0.34 | 0.23 |

TABLE 2.2.2.B: EUR(10) MEMBER STATES' SPECIALIZATION IN TRADE WITH YUGOSLAVIA 1970-1985
BY SITC COMMODITY GROUP:

Specialization coefficients K_2

$$K_2 = \frac{\text{A member state's share in EUR(10) trade of a SITC group with Yugoslavia}}{\text{A member state's share in EUR(10) trade of a SITC group with CLASS 2 countries}}$$

| SITC group | | BLG. - -LUX. | DENMARK | FRANCE | GERMANY, F.R. | GREECE | IRELAND | ITALY | NETHER- LANDS | U.K. |
|-----------------------|------|-----------------------------------|---------|--------|------------------|--------|---------|-------|------------------|------|
| SITC 0 + 1 | | FOOD, BEVERAGES AND TOBACCO | | | | | | | | |
| <u>Imports:</u> | 1970 | 0.19 | 0.12 | 0.40 | 0.73 | 4.80 | 0.56 | 4.26 | 0.14 | 0.47 |
| | 1975 | 0.20 | 0.23 | 0.32 | 1.02 | 3.36 | - | 2.98 | 0.24 | 0.44 |
| | 1985 | 0.08 | 0.09 | 0.42 | 1.62 | 4.63 | 1.38 | 4.48 | 0.85 | 0.25 |
| <u>Exports:</u> | 1970 | 0.31 | 0.16 | 0.67 | 1.61 | 13.68 | - | 2.76 | 0.80 | 0.26 |
| | 1975 | 0.04 | 0.33 | 0.28 | 2.29 | 4.29 | - | 2.88 | 0.80 | 0.61 |
| | 1985 | 0.04 | 0.16 | 0.05 | 2.29 | 5.57 | 0.98 | 5.97 | 0.68 | 0.24 |
| SITC 2 + 4 + 68 + 667 | | RAW MATERIALS | | | | | | | | |
| <u>Imports:</u> | 1970 | 0.13 | 1.40 | 0.48 | 1.15 | 2.92 | 0.14 | 3.01 | 0.34 | 0.31 |
| | 1975 | 0.28 | 0.30 | 0.48 | 0.65 | 2.86 | - | 3.24 | 0.40 | 0.38 |
| | 1985 | 0.18 | 0.18 | 0.24 | 0.81 | 1.93 | - | 3.02 | 0.49 | 0.31 |
| <u>Exports:</u> | 1970 | 0.29 | 0.21 | 0.29 | 1.80 | 7.01 | 0.88 | 2.62 | 1.33 | 0.26 |
| | 1975 | 0.43 | 0.08 | 0.39 | 2.01 | 1.64 | - | 1.22 | 0.85 | 0.14 |
| | 1985 | 0.36 | 0.02 | 0.31 | 1.42 | 3.15 | 4.56 | 2.77 | 0.52 | 0.26 |
| SITC 3 | | ENERGY | | | | | | | | |
| <u>Imports:</u> | 1970 | 0.53 | - | - | 1.56 | 4.04 | - | 2.42 | 0.38 | 0.66 |
| | 1975 | 1.39 | - | - | 0.54 | - | - | 3.26 | - | 0.10 |
| | 1985 | 0.14 | - | 0.26 | 1.06 | 10.60 | - | 1.89 | 3.09 | - |
| <u>Exports:</u> | 1970 | 0.57 | - | 0.19 | 4.58 | - | - | 1.33 | 0.31 | 0.43 |
| | 1975 | 1.15 | - | 0.44 | 2.68 | - | - | 1.41 | 0.33 | 0.19 |
| | 1985 | 0.33 | - | 0.82 | 2.45 | 0.86 | - | 1.66 | 0.38 | 0.06 |
| SITC 5 | | CHEMICALS | | | | | | | | |
| <u>Imports:</u> | 1970 | 0.35 | 1.39 | 0.82 | 1.76 | 4.66 | 1.08 | 4.21 | 0.18 | 0.44 |
| | 1975 | 0.63 | 0.28 | 0.12 | 1.39 | 2.97 | 0.20 | 3.94 | 0.35 | 0.27 |
| | 1985 | 0.10 | 1.47 | 0.18 | 1.32 | 2.16 | 0.07 | 2.78 | 0.28 | 0.48 |
| <u>Exports:</u> | 1970 | 0.83 | 0.73 | 0.40 | 1.55 | 5.08 | 0.28 | 2.16 | 0.63 | 0.43 |
| | 1975 | 0.86 | 0.78 | 0.43 | 1.73 | 0.77 | - | 1.75 | 0.52 | 0.29 |
| | 1985 | 0.68 | 0.51 | 0.42 | 1.47 | 1.70 | 0.12 | 2.21 | 1.00 | 0.31 |
| SITC 7 | | MACHINERY AND TRANSPORT EQUIPMENT | | | | | | | | |
| <u>Imports:</u> | 1970 | 0.67 | 3.98 | 0.97 | 2.15 | 3.17 | - | 1.78 | 0.69 | 0.18 |
| | 1975 | 2.34 | 2.81 | 2.04 | 1.27 | 0.98 | 0.42 | 1.93 | 0.26 | 0.16 |
| | 1985 | 0.78 | 1.64 | 1.79 | 1.72 | 3.70 | 0.09 | 1.27 | 0.23 | 0.16 |
| <u>Exports:</u> | 1970 | 1.48 | 0.40 | 0.50 | 1.55 | 0.67 | 0.67 | 2.15 | 0.44 | 0.33 |
| | 1975 | 0.96 | 0.77 | 0.56 | 1.62 | 0.64 | 0.22 | 1.68 | 0.48 | 0.39 |
| | 1985 | 0.70 | 0.98 | 0.59 | 1.70 | 0.23 | 0.67 | 1.47 | 0.63 | 0.32 |
| SITC 6 + 8 - 68 - 667 | | MANUFACTURED GOODS | | | | | | | | |
| <u>Imports:</u> | 1970 | 0.25 | 0.54 | 0.39 | 1.86 | 2.94 | 0.11 | 2.98 | 0.82 | 0.10 |
| | 1975 | 0.38 | 0.63 | 0.32 | 1.80 | 1.96 | 0.23 | 1.83 | 0.92 | 0.16 |
| | 1985 | 0.25 | 0.73 | 0.35 | 1.98 | 2.37 | 0.31 | 1.84 | 0.78 | 0.19 |
| <u>Exports:</u> | 1970 | 0.32 | 0.79 | 0.26 | 2.08 | 10.79 | - | 2.78 | 0.64 | 0.20 |
| | 1975 | 0.34 | 0.44 | 0.28 | 2.30 | 2.38 | - | 0.96 | 0.54 | 0.24 |
| | 1985 | 0.25 | 1.02 | 0.27 | 2.84 | 0.56 | 0.17 | 1.12 | 0.99 | 0.19 |

TABLE 2.3.1.: EUR(10) IMPORTS 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF EUR(10) IMPORT VALUE FROM YUGOSLAVIA IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM YUG (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | YUGOSLAVIA'S MARKET SHARE (%) IN E10'S (%) EXTRA EUR(10) IMPORTS | |
|--------------|-------|------------------------------------|---------|---|---------------|---|---------------|--|-------|
| | | 80 | 85 | YUGOSLAVIA | EXTRA EUR(10) | YUGOSLAVIA | EXTRA EUR(10) | 80 | 85 |
| 1 | 85102 | 64281 | 120046 | 19.2 | .6 | 3.3 | .5 | 4.11 | 7.70 |
| 2 | 33419 | 87534 | 108940 | 17.0 | -3.9 | 3.0 | 1.3 | 1.88 | 2.65 |
| 3 | 78100 | 31247 | 105445 | 17.1 | 3.2 | 2.9 | 2.2 | .52 | 1.58 |
| 4 | 68410 | 10413 | 91479 | 65.4 | .1 | 2.5 | .5 | .55 | 6.56 |
| 5 | 24831 | 148462 | 77478 | -8.8 | -7.3 | 2.1 | .3 | 8.92 | 7.70 |
| 6 | 78210 | 13910 | 70137 | 45.7 | 3.3 | 1.9 | .4 | 1.37 | 6.01 |
| 7 | 33430 | 43614 | 69647 | 14.4 | 7.7 | 1.9 | 2.2 | .92 | 1.02 |
| 8 | 78490 | 85505 | 69393 | -5.8 | 6.1 | 1.9 | .8 | 4.55 | 2.73 |
| 9 | 01111 | 134308 | 53800 | -12.3 | -8.2 | 1.5 | .0 | 40.59 | 30.58 |
| 10 | 84411 | 28172 | 46515 | 13.5 | 7.2 | 1.3 | .1 | 7.78 | 10.10 |
| 11 | 82192 | 29883 | 39995 | 8.9 | -3.6 | 1.1 | .2 | 4.73 | 7.72 |
| 12 | 61230 | 19599 | 39840 | 17.1 | 6.3 | 1.1 | .0 | 11.54 | 16.93 |
| 13 | 77310 | 27951 | 39756 | 8.9 | 10.4 | 1.1 | .2 | 7.42 | 6.79 |
| 14 | 84631 | 58591 | 39435 | -6.8 | -4.2 | 1.1 | .0 | 38.99 | 33.78 |
| 15 | 00119 | 32288 | 38241 | 1.9 | -5.8 | 1.1 | .0 | 19.17 | 32.51 |
| 16 | 93100 | 56041 | 31212 | 15.2 | -2.2 | .9 | 1.3 | 1.26 | .80 |
| 17 | 84313 | 23057 | 30444 | 5.6 | -2.7 | .8 | .0 | 12.24 | 17.93 |
| 18 | 84293 | 10889 | 28223 | 25.6 | 12.3 | .8 | .1 | 4.79 | 8.17 |
| 19 | 84810 | 17986 | 28150 | 14.7 | 6.0 | .8 | .2 | 3.29 | 3.96 |
| 20 | 00150 | 44183 | 27557 | -12.8 | -.3 | .8 | .0 | 20.58 | 12.00 |
| 21 | 82111 | 37003 | 27551 | -4.6 | -3.6 | .8 | .1 | 9.11 | 8.26 |
| 22 | 84629 | 5839 | 26546 | 42.9 | -2.6 | .7 | .2 | 1.02 | 5.49 |
| 23 | 84393 | 8407 | 26033 | 29.8 | 7.1 | .7 | .2 | 1.97 | 4.81 |
| 24 | 33525 | 802 | 25703 | 124.6 | -10.6 | .7 | .0 | .24 | 11.86 |
| 25 | 67441 | 1763 | 24947 | 62.8 | -1.4 | .7 | .1 | .44 | 6.81 |
| 26 | 33521 | 3229 | 22903 | 1.5 | 2.7 | .6 | .0 | 5.18 | 29.86 |
| 27 | 05861 | 15700 | 22164 | 3.9 | -3.6 | .6 | .0 | 12.60 | 20.50 |
| 28 | 11212 | 29809 | 21998 | -7.8 | -6.8 | .6 | .1 | 4.89 | 4.90 |
| 29 | 58311 | 245 | 21848 | 92.5 | 4.2 | .6 | .2 | .05 | 3.46 |
| 30 | 71690 | 12163 | 21441 | 13.5 | .2 | .6 | .0 | 9.53 | 16.28 |
| 31 | 84311 | 33991 | 21437 | -8.6 | -5.8 | .6 | .0 | 21.81 | 18.48 |
| 32 | 65224 | 5549 | 21392 | 38.3 | -.5 | .6 | .2 | .88 | 3.65 |
| 33 | 71621 | 29552 | 21255 | -5.4 | -2.1 | .6 | .1 | 7.50 | 6.08 |
| 34 | 84241 | 18973 | 20666 | -.5 | -1.9 | .6 | .0 | 25.82 | 27.66 |
| 35 | 84394 | 8066 | 20367 | 19.4 | -2.3 | .6 | .0 | 3.12 | 7.93 |
| 36 | 67271 | 2709 | 20112 | 106.1 | -8.4 | .6 | .0 | .49 | 6.86 |
| 37 | 84592 | 4119 | 20085 | 41.3 | 12.7 | .6 | .0 | 2.64 | 8.02 |
| 38 | 05610 | 16802 | 19743 | 3.2 | .4 | .5 | .0 | 15.83 | 19.16 |
| 39 | 33541 | 0 | 19274 | 445.3 | 4.5 | .5 | .0 | .00 | 15.31 |
| 40 | 08193 | 10261 | 19129 | 18.0 | -2.2 | .5 | .2 | 1.68 | 3.89 |
| 41 | 67169 | 12724 | 19082 | 18.4 | -1.1 | .5 | .3 | 1.43 | 2.30 |
| 42 | 84294 | 12072 | 19050 | 9.0 | -10.2 | .5 | .0 | 2.99 | 7.32 |
| 43 | 68113 | 9921 | 18327 | 21.8 | -24.1 | .5 | .1 | .35 | 4.06 |
| 44 | 04400 | 2452 | 18036 | 67.0 | -21.2 | .5 | .2 | .14 | 3.18 |
| 45 | 28209 | 4232 | 17845 | 33.7 | -5.9 | .5 | .0 | 1.13 | 8.83 |
| 46 | 77586 | 15164 | 17808 | 2.3 | 18.8 | .5 | .1 | 9.79 | 4.37 |
| 47 | 71390 | 21175 | 17501 | -3.0 | -2.5 | .5 | .1 | 4.31 | 3.81 |
| 48 | 58341 | 12063 | 17434 | 4.9 | .6 | .5 | .0 | 7.41 | 11.16 |
| 49 | 62510 | 15460 | 17338 | 2.5 | 3.5 | .5 | .0 | 7.54 | 7.11 |
| 50 | 65214 | 18120 | 17141 | -.6 | -.7 | .5 | .2 | 2.57 | 2.72 |
| TOTAL (1-50) | | 1336279 | 1779889 | | | 49.0 | 14.0 | | |

TABLE 2.3.2.A.1.: BELGIUM-LUXEMBOURG'S IMPORTS 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF B.-L.'S IMPORT VALUE FROM YUGOSLAVIA IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM YUG (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | YUGOSLAVIA'S MARKET SHARE (%) IN BLU'S (%) EXTRA EUR(10) IMPORTS | |
|--------------|-------|------------------------------------|-------|---|---------------|---|---------------|--|-------|
| | | 80 | 85 | YUGOSLAVIA | EXTRA EUR(10) | YUGOSLAVIA | EXTRA EUR(10) | 80 | 85 |
| 1 | 67169 | 368 | 6391 | 78.4 | 12.3 | 9.0 | .3 | 1.32 | 14.27 |
| 2 | 67271 | 0 | 5859 | .0 | 17.9 | 8.3 | .1 | .00 | 26.32 |
| 3 | 24831 | 5367 | 2553 | -12.8 | -9.1 | 3.6 | .5 | 3.66 | 3.13 |
| 4 | 84412 | 1340 | 2348 | 6.8 | -16.3 | 3.3 | .0 | 7.62 | 28.64 |
| 5 | 84313 | 272 | 2338 | 64.6 | 4.0 | 3.3 | .0 | 6.33 | 45.65 |
| 6 | 78611 | 1391 | 2123 | -17.6 | -18.0 | 3.0 | .0 | 75.47 | 97.97 |
| 7 | 84411 | 2156 | 1643 | -4.3 | 6.5 | 2.3 | .0 | 19.17 | 11.00 |
| 8 | 68915 | 68 | 1421 | 81.3 | 11.3 | 2.0 | .0 | 3.91 | 44.63 |
| 9 | 23311 | 0 | 1416 | .0 | 34.1 | 2.0 | .0 | .00 | 25.32 |
| 10 | 28810 | 3 | 1404 | 250.9 | -10.1 | 2.0 | 1.2 | .00 | .66 |
| 11 | 82111 | 968 | 1400 | 15.6 | -2.2 | 2.0 | .0 | 6.47 | 11.39 |
| 12 | 04400 | 0 | 1275 | .0 | -17.3 | 1.8 | .6 | .00 | 1.29 |
| 13 | 28750 | 0 | 1231 | .0 | 4.2 | 1.7 | .5 | .00 | 1.32 |
| 14 | 05857 | 359 | 1207 | 28.5 | 42.9 | 1.7 | .0 | 24.74 | 12.44 |
| 15 | 78689 | 5362 | 1186 | -29.3 | -28.2 | 1.7 | .0 | 85.22 | 74.64 |
| 16 | 79290 | 867 | 1072 | -3.8 | -7.6 | 1.5 | 1.3 | .26 | .48 |
| 17 | 73623 | 0 | 1022 | .0 | 1.8 | 1.4 | .0 | .00 | 39.32 |
| 18 | 67441 | 0 | 984 | .0 | 3.6 | 1.4 | .0 | .00 | 6.27 |
| 19 | 77521 | 937 | 950 | -1.3 | -1.5 | 1.3 | .0 | 14.44 | 16.67 |
| 20 | 62599 | 374 | 947 | 15.2 | -1.7 | 1.3 | .0 | 2.86 | 8.16 |
| 21 | 83109 | 181 | 918 | 51.0 | -2.0 | 1.3 | .0 | 1.61 | 9.86 |
| 22 | 33451 | 5 | 912 | 168.3 | -3.3 | 1.3 | .1 | .02 | 4.48 |
| 23 | 66511 | 0 | 886 | .0 | -3.9 | 1.3 | .0 | .00 | 11.10 |
| 24 | 65141 | 0 | 878 | 160.5 | -9.0 | 1.2 | .0 | .00 | 8.72 |
| 25 | 78100 | 966 | 798 | 10.0 | -4.2 | 1.1 | 3.7 | .12 | .13 |
| 26 | 69732 | 545 | 757 | 3.7 | -17.7 | 1.1 | .0 | 6.31 | 20.85 |
| 27 | 82119 | 1159 | 737 | -19.1 | 7.0 | 1.0 | .0 | 25.52 | 9.56 |
| 28 | 29199 | 313 | 733 | 26.9 | 4.1 | 1.0 | .0 | 12.20 | 23.77 |
| 29 | 68513 | 0 | 720 | .0 | 10.6 | 1.0 | .0 | .00 | 97.96 |
| 30 | 26652 | 0 | 656 | .0 | 14.4 | .9 | .0 | .00 | 12.64 |
| 31 | 82192 | 1630 | 631 | -11.7 | -9.7 | .9 | .0 | 8.07 | 5.13 |
| 32 | 81241 | 460 | 613 | 6.8 | -4.6 | .9 | .0 | 14.34 | 27.24 |
| 33 | 68410 | 0 | 586 | -8.4 | -2.3 | .8 | .4 | .00 | .89 |
| 34 | 77840 | 0 | 574 | 374.6 | -3.7 | .8 | .0 | .00 | 4.99 |
| 35 | 05861 | 503 | 574 | 2.6 | -3.6 | .8 | .0 | 15.43 | 17.11 |
| 36 | 03710 | 1264 | 550 | -11.8 | -11.4 | .8 | .1 | 2.96 | 2.40 |
| 37 | 74320 | 0 | 536 | 30.2 | -5.6 | .8 | .0 | .00 | 3.97 |
| 38 | 66520 | 2 | 502 | 531.2 | .2 | .7 | .0 | .04 | 9.69 |
| 39 | 54179 | 552 | 491 | -1.8 | -3.8 | .7 | .4 | .56 | .64 |
| 40 | 65147 | 0 | 450 | 197.5 | -26.8 | .6 | .0 | .00 | 11.89 |
| 41 | 26310 | 0 | 441 | .0 | 3.5 | .6 | .3 | .00 | .80 |
| 42 | 85102 | 434 | 423 | 8.2 | -1.6 | .6 | .3 | .89 | .96 |
| 43 | 78490 | 3586 | 405 | -38.4 | 8.8 | .6 | 3.3 | 1.03 | .07 |
| 44 | 87310 | 461 | 404 | 3.2 | -1.9 | .6 | .0 | 18.06 | 18.22 |
| 45 | 26830 | 418 | 401 | -.7 | 12.8 | .6 | .1 | 3.10 | 1.57 |
| 46 | 77522 | 687 | 389 | -19.3 | -9.5 | .6 | .0 | 13.25 | 13.09 |
| 47 | 84219 | 69 | 384 | 55.5 | 9.5 | .5 | .0 | 13.94 | 54.31 |
| 48 | 89423 | 546 | 350 | -9.3 | -8.8 | .5 | .1 | 1.60 | 1.39 |
| 49 | 63599 | 352 | 334 | 5.7 | -1.7 | .5 | .0 | 11.21 | 14.84 |
| 50 | 77118 | 650 | 329 | -7.9 | -.5 | .5 | .0 | 12.23 | 5.71 |
| TOTAL (1-50) | | 34615 | 56132 | | | 79.4 | 14.6 | | |

TABLE 2.3.2.A.2.: DENMARK'S IMPORTS 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF DENMARK'S IMPORT VALUE FROM YUGOSLAVIA IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM YUG (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | YUGOSLAVIA'S MARKET SHARE (%) IN DEN'S (%) EXTRA EUR(10) IMPORTS | |
|--------------|-------|------------------------------------|-------|---|---------------|---|---------------|--|-------|
| | | 80 | 85 | YUGOSLAVIA | EXTRA EUR(10) | YUGOSLAVIA | EXTRA EUR(10) | 80 | 85 |
| 1 | 61230 | 0 | 8641 | 44.1 | 9.5 | 16.7 | .2 | .00 | 36.25 |
| 2 | 71621 | 1255 | 3710 | 25.8 | 9.0 | 7.2 | .3 | 6.14 | 11.61 |
| 3 | 56219 | 0 | 3472 | .0 | 44.6 | 6.7 | .0 | .00 | 40.43 |
| 4 | 65841 | 0 | 3279 | 30.4 | 4.4 | 6.3 | .0 | .00 | 39.13 |
| 5 | 85102 | 746 | 3086 | 48.3 | 2.1 | 6.0 | .6 | 1.47 | 5.40 |
| 6 | 78100 | 1629 | 2236 | 31.8 | 21.9 | 4.3 | 2.6 | 1.47 | .89 |
| 7 | 56291 | 0 | 1778 | .0 | 4.8 | 3.4 | .7 | .00 | 2.51 |
| 8 | 64243 | 699 | 1493 | 12.3 | -2.9 | 2.9 | .2 | 3.18 | 7.61 |
| 9 | 71690 | 15 | 1263 | 170.3 | 17.0 | 2.4 | .0 | .73 | 28.54 |
| 10 | 11212 | 558 | 1153 | 13.0 | .9 | 2.2 | .2 | 2.67 | 5.25 |
| 11 | 82111 | 1323 | 885 | -4.1 | -2.6 | 1.7 | .3 | 3.72 | 3.41 |
| 12 | 78310 | 431 | 865 | 9.9 | -21.0 | 1.7 | .0 | 6.19 | 38.11 |
| 13 | 65224 | 574 | 632 | 6.9 | .9 | 1.2 | .2 | 2.70 | 3.26 |
| 14 | 77586 | 258 | 621 | 18.1 | 4.6 | 1.2 | .1 | 3.06 | 6.10 |
| 15 | 64284 | 444 | 579 | 4.3 | -9.6 | 1.1 | .0 | 3.86 | 8.12 |
| 16 | 63410 | 957 | 521 | -11.2 | 6.7 | 1.0 | .2 | 5.58 | 2.83 |
| 17 | 78611 | 1086 | 514 | -15.1 | -6.5 | 1.0 | .0 | 60.54 | 47.46 |
| 18 | 65771 | 0 | 490 | 90.8 | -6.1 | .9 | .0 | .00 | 22.01 |
| 19 | 84243 | 95 | 455 | 47.5 | -7.1 | .9 | .0 | 2.34 | 18.08 |
| 20 | 87490 | 185 | 452 | 25.7 | 3.3 | .9 | .1 | 1.74 | 3.50 |
| 21 | 62510 | 833 | 427 | -13.4 | 13.1 | .8 | .2 | 10.54 | 2.90 |
| 22 | 62599 | 191 | 422 | 17.8 | 3.9 | .8 | .1 | 1.92 | 3.85 |
| 23 | 82192 | 332 | 420 | 8.3 | .7 | .8 | .3 | 1.17 | 1.53 |
| 24 | 77210 | 65 | 420 | 45.1 | 2.9 | .8 | .5 | .17 | .91 |
| 25 | 05861 | 75 | 402 | 35.8 | 3.0 | .8 | .0 | 1.16 | 5.43 |
| 26 | 77521 | 316 | 370 | -1.9 | -.7 | .7 | .0 | 2.79 | 4.10 |
| 27 | 65810 | 0 | 353 | 99.7 | -.1 | .7 | .0 | .00 | 8.39 |
| 28 | 24501 | 0 | 349 | .0 | 19.3 | .7 | .0 | .00 | 50.29 |
| 29 | 63420 | 38 | 344 | 118.1 | -2.2 | .7 | .4 | .08 | .85 |
| 30 | 62520 | 305 | 340 | 8.9 | .6 | .7 | .0 | 3.33 | 4.43 |
| 31 | 84293 | 13 | 339 | 69.2 | 11.9 | .7 | .1 | .16 | 3.43 |
| 32 | 51571 | 154 | 331 | 26.8 | -2.6 | .6 | .0 | 3.75 | 9.94 |
| 33 | 82199 | 13 | 307 | 88.0 | -3.5 | .6 | .1 | .10 | 2.65 |
| 34 | 09809 | 0 | 299 | 92.0 | 7.5 | .6 | .0 | .00 | 4.05 |
| 35 | 65845 | 209 | 290 | 10.3 | -4.5 | .6 | .0 | 1.78 | 3.34 |
| 36 | 84394 | 2 | 286 | 70.3 | -3.6 | .6 | .1 | .02 | 2.58 |
| 37 | 84323 | 0 | 275 | 123.0 | 17.4 | .5 | .0 | .00 | 13.81 |
| 38 | 78490 | 55 | 258 | 38.9 | -.1 | .5 | -.4 | .13 | .66 |
| 39 | 64189 | 183 | 258 | 5.7 | -.2 | .5 | .4 | .41 | .60 |
| 40 | 24502 | 148 | 257 | 16.2 | -14.5 | .5 | .0 | 16.46 | 51.09 |
| 41 | 89211 | 16 | 239 | 104.9 | 10.4 | .5 | .4 | .07 | .68 |
| 42 | 77511 | 1147 | 236 | -22.4 | 28.9 | .5 | .0 | 73.24 | 4.47 |
| 43 | 05461 | 18 | 233 | 46.9 | 4.0 | .4 | .0 | 1.09 | 14.53 |
| 44 | 69963 | 220 | 222 | 17.7 | 42.7 | .4 | .0 | 29.26 | 5.05 |
| 45 | 84393 | 50 | 218 | 37.0 | 17.3 | .4 | .2 | .41 | 1.03 |
| 46 | 84223 | 361 | 215 | -13.5 | -4.4 | .4 | .0 | 8.91 | 5.55 |
| 47 | 84810 | 1 | 204 | 198.0 | 9.9 | .4 | .2 | .00 | .86 |
| 48 | 64172 | 0 | 204 | 327.3 | -8.0 | .4 | .0 | .00 | 2.58 |
| 49 | 62105 | 119 | 201 | 26.4 | -3.6 | .4 | .0 | 3.13 | 6.26 |
| 50 | 69920 | 0 | 174 | .0 | -4.0 | .3 | .0 | .00 | 2.82 |
| TOTAL (1-50) | | 15119 | 45018 | | | 86.9 | 10.6 | | |

TABLE 2.3.2.A.3.: FRANCE'S IMPORTS 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF FRANCE'S IMPORT VALUE FROM YUGOSLAVIA IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM YUG (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | YUGOSLAVIA'S MARKET SHARE (%) IN FRA'S (%) EXTRA EUR(10) IMPORTS | |
|--------------|-------|------------------------------------|--------|---|---------------|---|---------------|--|-------|
| | | 80 | 85 | YUGOSLAVIA | EXTRA EUR(10) | YUGOSLAVIA | EXTRA EUR(10) | 80 | 85 |
| 1 | 78100 | 20673 | 66683 | 16.4 | 7.0 | 20.4 | 2.7 | 2.01 | 4.67 |
| 2 | 68410 | 1288 | 32401 | 97.0 | 6.9 | 9.9 | .5 | .45 | 11.90 |
| 3 | 78490 | 26646 | 16459 | -8.5 | 1.7 | 5.0 | .9 | 5.96 | 3.52 |
| 4 | 33430 | 0 | 12925 | 13.4 | 4.0 | 4.0 | 1.8 | .00 | 1.35 |
| 5 | 77310 | 11165 | 11260 | 2.8 | 8.4 | 3.4 | .2 | 15.42 | 11.54 |
| 6 | 82192 | 7297 | 10034 | 8.5 | -3.2 | 3.1 | .2 | 5.44 | 8.68 |
| 7 | 77511 | 3837 | 9409 | 21.5 | 7.7 | 2.9 | .0 | 22.46 | 34.15 |
| 8 | 77521 | 6614 | 6214 | .8 | -12.0 | 1.9 | .0 | 8.51 | 14.92 |
| 9 | 77522 | 5250 | 5491 | 3.4 | -4.4 | 1.7 | .0 | 31.12 | 36.51 |
| 10 | 62510 | 3092 | 4915 | 9.5 | 1.5 | 1.5 | .0 | 11.24 | 14.15 |
| 11 | 78611 | 27319 | 4871 | -35.5 | -29.9 | 1.5 | .0 | 88.65 | 69.42 |
| 12 | 05861 | 1872 | 4162 | 17.2 | 1.0 | 1.3 | .0 | 10.02 | 21.21 |
| 13 | 71390 | 7681 | 3799 | -13.9 | -6.6 | 1.2 | .1 | 7.41 | 5.11 |
| 14 | 33525 | 12 | 3635 | 175.1 | -4.7 | 1.1 | .1 | .02 | 5.99 |
| 15 | 82111 | 5830 | 3625 | -9.1 | -2.7 | 1.1 | .1 | 8.89 | 5.99 |
| 16 | 85102 | 1939 | 3103 | 34.2 | -.6 | .9 | .5 | .72 | 1.19 |
| 17 | 65224 | 665 | 2869 | 44.8 | -.8 | .9 | .2 | .59 | 2.74 |
| 18 | 69741 | 201 | 2864 | 54.6 | -5.3 | .9 | .0 | .59 | 10.41 |
| 19 | 77831 | 5362 | 2849 | -11.6 | 1.2 | .9 | .0 | 13.41 | 6.82 |
| 20 | 05462 | 3995 | 2541 | -7.3 | -6.8 | .8 | .0 | 28.26 | 27.44 |
| 21 | 29240 | 4213 | 2293 | -12.9 | .7 | .7 | .0 | 12.63 | 6.96 |
| 22 | 76110 | 0 | 2005 | 28.6 | -.1 | .6 | .1 | .00 | 2.95 |
| 23 | 67441 | 0 | 1972 | 91.4 | -6.2 | .6 | .0 | .00 | 5.88 |
| 24 | 64121 | 0 | 1964 | 244.4 | 16.4 | .6 | .3 | .00 | 1.41 |
| 25 | 77812 | 6126 | 1813 | -20.8 | .8 | .6 | .0 | 19.48 | 5.11 |
| 26 | 28902 | 2880 | 1689 | -21.2 | -28.7 | .5 | .0 | 3.75 | 17.13 |
| 27 | 84810 | 514 | 1622 | 33.0 | 19.5 | .5 | .2 | 1.04 | 1.46 |
| 28 | 05610 | 2098 | 1613 | -5.4 | -.0 | .5 | .0 | 10.71 | 9.00 |
| 29 | 65214 | 1249 | 1534 | 4.0 | -2.7 | .5 | .2 | .98 | 1.48 |
| 30 | 65148 | 1 | 1530 | 255.3 | -5.2 | .5 | .0 | .00 | 9.10 |
| 31 | 89423 | 1247 | 1471 | 4.9 | 4.7 | .4 | .2 | 1.78 | 1.52 |
| 32 | 66640 | 415 | 1398 | 29.7 | 3.6 | .4 | .0 | 5.59 | 15.10 |
| 33 | 51569 | 311 | 1376 | 24.1 | .1 | .4 | .4 | .14 | .65 |
| 34 | 77571 | 0 | 1352 | 237.2 | -9.7 | .4 | .0 | .00 | 7.20 |
| 35 | 77118 | 2 | 1342 | 341.9 | 1.8 | .4 | .0 | .01 | 6.46 |
| 36 | 65845 | 106 | 1320 | 122.3 | .7 | .4 | .0 | .44 | 5.34 |
| 37 | 76120 | 0 | 1308 | .0 | 8.7 | .4 | .0 | .00 | 9.64 |
| 38 | 82199 | 58 | 1277 | 88.5 | 10.9 | .4 | -.0 | .32 | 3.99 |
| 39 | 58290 | 3 | 1276 | 672.7 | 5.8 | .4 | .0 | .02 | 6.57 |
| 40 | 77840 | 669 | 1244 | 11.5 | -6.2 | .4 | .1 | 1.02 | 2.36 |
| 41 | 64284 | 2177 | 1232 | -8.9 | -6.8 | .4 | .0 | 28.72 | 20.09 |
| 42 | 68422 | 1324 | 1221 | -1.3 | -5.1 | .4 | .0 | 2.44 | 2.96 |
| 43 | 33451 | 0 | 1214 | 1641.5 | -10.6 | .4 | .0 | .00 | 6.51 |
| 44 | 72833 | 0 | 1186 | .0 | -.3 | .4 | .0 | .00 | 22.56 |
| 45 | 69920 | 1586 | 1161 | -4.0 | -8.7 | .4 | .0 | 8.96 | 10.39 |
| 46 | 84629 | 250 | 1140 | 44.2 | .2 | .3 | .2 | .32 | 1.38 |
| 47 | 68222 | 1770 | 1073 | -9.7 | 2.4 | .3 | .0 | 11.38 | 6.40 |
| 48 | 61230 | 0 | 1058 | 76.3 | 2.8 | .3 | .1 | .00 | 1.81 |
| 49 | 77620 | 80 | 1025 | 50.6 | 9.6 | .3 | .0 | .28 | 2.24 |
| 50 | 54191 | 0 | 1023 | 147.7 | 5.2 | .3 | .0 | .00 | 10.14 |
| TOTAL (1-50) | | 167817 | 252841 | | | 77.3 | 10.5 | | |

TABLE 2.3.2.A.4.: F.R. GERMANY'S IMPORTS 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF F.R. GERMANY'S IMPORT VALUE FROM YUGOSLAVIA IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM YUG (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | YUGOSLAVIA'S MARKET SHARE (%) IN FRG'S (%) EXTRA EUR(10) IMPORTS | |
|--------------|-------|------------------------------------|--------|---|---------------|---|---------------|--|-------|
| | | 80 | 85 | YUGOSLAVIA | EXTRA EUR(10) | YUGOSLAVIA | EXTRA EUR(10) | 80 | 85 |
| 1 | 85102 | 51240 | 93671 | 17.1 | -4 | 5.8 | .7 | 8.07 | 15.93 |
| 2 | 78210 | 108 | 58027 | 316.9 | 18.0 | 3.6 | .2 | .12 | 28.48 |
| 3 | 84631 | 57734 | 36511 | -8.0 | -4.6 | 2.3 | .0 | 70.62 | 60.32 |
| 4 | 78490 | 39370 | 36153 | -4.4 | 8.3 | 2.2 | .8 | 9.00 | 5.51 |
| 5 | 84411 | 16023 | 34582 | 19.5 | 7.2 | 2.1 | .3 | 8.86 | 14.76 |
| 6 | 93100 | 55528 | 28194 | -20.2 | -2.0 | 1.7 | 2.8 | 2.05 | 1.21 |
| 7 | 61230 | 17848 | 28141 | 11.3 | 7.6 | 1.7 | .1 | 21.45 | 23.78 |
| 8 | 77310 | 12792 | 26869 | 16.3 | 11.1 | 1.7 | .3 | 9.94 | 12.74 |
| 9 | 84313 | 21820 | 26590 | 3.4 | -1.8 | 1.6 | .1 | 18.44 | 24.53 |
| 10 | 84629 | 5446 | 23795 | 41.5 | -2.7 | 1.5 | .3 | 2.15 | 11.37 |
| 11 | 33430 | 15442 | 22773 | 11.6 | -3 | 1.4 | 1.8 | .96 | 1.53 |
| 12 | 84810 | 15276 | 22704 | 14.4 | 5.7 | 1.4 | .5 | 4.99 | 5.85 |
| 13 | 84293 | 7725 | 21248 | 29.9 | 13.3 | 1.3 | .2 | 6.84 | 12.38 |
| 14 | 84393 | 6764 | 20880 | 31.2 | 9.3 | 1.3 | .3 | 3.11 | 7.36 |
| 15 | 84311 | 31600 | 19519 | -8.7 | -7.4 | 1.2 | .0 | 28.08 | 25.10 |
| 16 | 84394 | 7130 | 18560 | 20.7 | -1.9 | 1.1 | .2 | 5.01 | 13.20 |
| 17 | 84592 | 3803 | 17923 | 40.2 | 18.2 | 1.1 | .1 | 6.11 | 15.12 |
| 18 | 33419 | 0 | 17725 | 199.3 | 1.9 | 1.1 | 1.3 | .00 | 1.65 |
| 19 | 84294 | 11325 | 17364 | 8.2 | -11.8 | 1.1 | .1 | 6.34 | 16.75 |
| 20 | 84241 | 14906 | 16648 | -1.0 | -3 | 1.0 | .0 | 48.44 | 47.04 |
| 21 | 67441 | 1436 | 15445 | 52.4 | -1.6 | 1.0 | .2 | .87 | 9.16 |
| 22 | 05861 | 11311 | 14588 | .7 | -7.1 | .9 | .0 | 15.80 | 28.40 |
| 23 | 71690 | 8056 | 14477 | 14.9 | .4 | .9 | .0 | 13.32 | 22.83 |
| 24 | 77586 | 12634 | 14273 | 1.3 | 8.3 | .9 | .1 | 22.38 | 15.44 |
| 25 | 82192 | 14156 | 14111 | 3.1 | -3.3 | .9 | .2 | 5.53 | 6.76 |
| 26 | 11212 | 19647 | 14060 | -8.1 | -9.4 | .9 | .1 | 11.26 | 12.72 |
| 27 | 68113 | 5349 | 13912 | 32.2 | -16.1 | .9 | .2 | 1.03 | 9.28 |
| 28 | 67271 | 0 | 12753 | 152.7 | -7.9 | .8 | .1 | .00 | 12.96 |
| 29 | 84219 | 7323 | 12253 | 14.3 | 8.6 | .8 | .0 | 24.17 | 30.30 |
| 30 | 84232 | 4490 | 12132 | 24.8 | .8 | .7 | .3 | 1.69 | 5.31 |
| 31 | 84352 | 7344 | 11933 | 10.3 | -10.2 | .7 | .1 | 4.49 | 10.92 |
| 32 | 84351 | 3874 | 11432 | 27.2 | -2.7 | .7 | .1 | 3.60 | 12.13 |
| 33 | 71390 | 9748 | 11302 | 3.2 | 5.1 | .7 | .2 | 9.22 | 7.92 |
| 34 | 61140 | 925 | 11298 | 66.7 | 4.4 | .7 | .1 | .94 | 11.21 |
| 35 | 84593 | 5818 | 11218 | 14.5 | -6 | .7 | .1 | 6.02 | 11.58 |
| 36 | 68410 | 3251 | 11142 | 35.1 | 4.3 | .7 | .8 | .49 | 1.77 |
| 37 | 84233 | 15844 | 10216 | -4.6 | -8 | .6 | .0 | 24.68 | 19.44 |
| 38 | 84221 | 12375 | 10214 | -5.3 | -1.9 | .6 | .0 | 42.23 | 36.52 |
| 39 | 82111 | 15143 | 10061 | -8.0 | -3.1 | .6 | .2 | 9.09 | 7.44 |
| 40 | 84243 | 6397 | 10021 | 9.7 | -4.9 | .6 | .0 | 26.44 | 48.42 |
| 41 | 84652 | 14628 | 9699 | -6.5 | -6.8 | .6 | .0 | 43.38 | 43.94 |
| 42 | 84231 | 3576 | 9621 | 15.4 | 14.2 | .6 | .0 | 30.19 | 33.37 |
| 43 | 84333 | 3371 | 9223 | 26.1 | 4.5 | .6 | .0 | 8.03 | 17.41 |
| 44 | 82119 | 9965 | 9079 | 1.2 | 9.6 | .6 | .0 | 25.97 | 16.43 |
| 45 | 84831 | 10002 | 8399 | -3.8 | -25.4 | .5 | .0 | 3.79 | 14.82 |
| 46 | 84392 | 1274 | 8318 | 41.7 | 14.2 | .5 | .0 | 12.05 | 39.98 |
| 47 | 65841 | 1263 | 8058 | 41.6 | -6.2 | .5 | .0 | 1.49 | 14.66 |
| 48 | 67325 | 7512 | 7977 | -1.0 | 2.5 | .5 | .1 | 7.07 | 7.51 |
| 49 | 56291 | 2417 | 7835 | 23.2 | -1.4 | .5 | .0 | 3.66 | 12.82 |
| 50 | 05484 | 8473 | 7782 | -6.2 | -12.6 | .5 | .0 | 37.82 | 47.80 |
| TOTAL (1-50) | | 619482 | 920709 | | | 56.8 | 14.0 | | |

TABLE 2.3.2.A.5.: GREECE'S IMPORTS 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF GREECE'S IMPORT VALUE FROM YUGOSLAVIA IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM YUG (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | YUGOSLAVIA'S MARKET SHARE (%) IN GRE'S (%) EXTRA EUR(10) IMPORTS | |
|--------------|-------|------------------------------------|-------|---|---------------|---|---------------|--|-------|
| | | 80 | 85 | YUGOSLAVIA | EXTRA EUR(10) | YUGOSLAVIA | EXTRA EUR(10) | 80 | 85 |
| 1 | 35100 | 0 | 16175 | 137.0 | 71.3 | 15.3 | .5 | .00 | 63.68 |
| 2 | 33541 | 0 | 9253 | .0 | 47.4 | 8.7 | .2 | .00 | 93.62 |
| 3 | 01111 | 99479 | 9095 | -4.9 | -29.8 | 8.6 | .2 | 50.33 | 91.37 |
| 4 | 00119 | 0 | 8977 | 47.0 | 4.5 | 8.5 | .2 | .00 | 76.13 |
| 5 | 78100 | 1716 | 6840 | 14.2 | -2.2 | 6.5 | 1.2 | 2.58 | 10.21 |
| 6 | 01120 | 0 | 2105 | 11.8 | 15.8 | 2.0 | .4 | .00 | 9.17 |
| 7 | 72240 | 1342 | 2028 | 11.2 | .6 | 1.9 | .5 | 4.72 | 7.31 |
| 8 | 64159 | 0 | 1914 | 339.7 | -21.3 | 1.8 | .0 | .00 | 46.11 |
| 9 | 04400 | 0 | 1841 | 86.4 | -37.0 | 1.7 | .1 | .00 | 27.51 |
| 10 | 58311 | 0 | 1772 | 235.1 | 12.2 | 1.7 | .3 | .00 | 9.67 |
| 11 | 78611 | 0 | 1749 | 90.4 | 80.5 | 1.7 | .0 | .00 | 98.42 |
| 12 | 24831 | 1270 | 1372 | -.6 | -.9 | 1.3 | .1 | 19.65 | 25.21 |
| 13 | 64110 | 2777 | 1361 | -15.7 | 3.4 | 1.3 | .6 | 12.57 | 4.37 |
| 14 | 67332 | 0 | 1280 | .0 | .0 | 1.2 | .0 | .00 | 25.64 |
| 15 | 58341 | 67 | 1164 | 66.3 | -18.4 | 1.1 | .0 | 1.88 | 56.48 |
| 16 | 64152 | 0 | 1063 | 127.1 | 1.1 | 1.0 | .0 | .00 | 54.79 |
| 17 | 05461 | 165 | 1015 | 102.3 | 58.3 | 1.0 | .0 | 36.11 | 45.74 |
| 18 | 67322 | 0 | 985 | .0 | -10.6 | .9 | .0 | .00 | 82.77 |
| 19 | 05420 | 3 | 985 | 296.4 | -4.2 | .9 | .1 | .05 | 15.85 |
| 20 | 26310 | 0 | 965 | .0 | -4.9 | .9 | 1.6 | .00 | 1.12 |
| 21 | 64162 | 10 | 947 | 145.0 | 49.8 | .9 | .0 | 2.59 | 52.82 |
| 22 | 68610 | 323 | 919 | 30.3 | -11.9 | .9 | .0 | 5.53 | 25.51 |
| 23 | 64131 | 0 | 804 | .0 | 23.5 | .8 | .0 | .00 | 15.26 |
| 24 | 72341 | 0 | 787 | .0 | 24.2 | .7 | .0 | .00 | 38.86 |
| 25 | 68511 | 0 | 784 | 36.5 | -4.5 | .7 | .0 | .00 | 32.09 |
| 26 | 64121 | 766 | 774 | 32.2 | 1.9 | .7 | .2 | 7.39 | 9.17 |
| 27 | 65225 | 33 | 751 | 81.2 | 24.5 | .7 | .0 | 6.55 | 41.96 |
| 28 | 64243 | 36 | 719 | 230.9 | 73.3 | .7 | .0 | 34.62 | 98.90 |
| 29 | 33430 | 1064 | 684 | -27.8 | -2.3 | .6 | .3 | 4.04 | 4.32 |
| 30 | 64210 | 0 | 669 | 492.7 | -6.6 | .6 | .0 | .00 | 43.44 |
| 31 | 03600 | 508 | 633 | 13.4 | 25.6 | .6 | .3 | 9.87 | 3.91 |
| 32 | 66232 | 354 | 629 | 21.8 | -4.9 | .6 | .0 | 13.51 | 38.80 |
| 33 | 63510 | 0 | 555 | 84.3 | -1.0 | .5 | .0 | .00 | 18.92 |
| 34 | 26711 | 388 | 534 | 44.2 | 5.9 | .5 | .0 | 10.01 | 15.35 |
| 35 | 24821 | 999 | 525 | -3.8 | -2.8 | .5 | 1.1 | 1.40 | .91 |
| 36 | 65224 | 631 | 524 | -6.3 | -1.1 | .5 | .2 | 7.06 | 5.43 |
| 37 | 52319 | 921 | 521 | 38.0 | 19.2 | .5 | .0 | 95.74 | 80.90 |
| 38 | 68410 | 0 | 511 | -6.8 | 29.8 | .5 | .0 | .00 | 13.10 |
| 39 | 68211 | 0 | 495 | -26.6 | 14.0 | .5 | .3 | .00 | 2.99 |
| 40 | 74423 | 0 | 471 | .0 | 87.8 | .4 | .0 | .00 | 91.63 |
| 41 | 63432 | 0 | 458 | 115.4 | 78.6 | .4 | .0 | .00 | 29.43 |
| 42 | 68212 | 3113 | 453 | -14.1 | -15.7 | .4 | .3 | 7.10 | 3.29 |
| 43 | 64139 | 4 | 426 | 473.9 | 116.2 | .4 | .2 | 3.33 | 3.64 |
| 44 | 24721 | 156 | 418 | 45.6 | -2.6 | .4 | .4 | .23 | 2.17 |
| 45 | 51489 | 0 | 399 | .0 | 32.6 | .4 | .0 | .00 | 83.30 |
| 46 | 05451 | 0 | 380 | 289.3 | 90.2 | .4 | .0 | .00 | 91.79 |
| 47 | 51211 | 0 | 377 | 5.6 | -5.9 | .4 | .0 | .00 | 49.87 |
| 48 | 78520 | 0 | 355 | 251.5 | -17.3 | .3 | .0 | .00 | 29.03 |
| 49 | 77129 | 1 | 341 | 13.2 | 8.4 | .3 | .0 | .97 | 60.35 |
| 50 | 51123 | 0 | 339 | 242.2 | 19.0 | .3 | .0 | .00 | 23.43 |
| TOTAL (1-50) | | 116126 | 89121 | | | 84.2 | 10.3 | | |

TABLE 2.3.2.A.6.: IRELAND'S IMPORTS 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF IRELAND'S IMPORT VALUE FROM YUGOSLAVIA IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM YUG (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | YUGOSLAVIA'S MARKET SHARE (%) IN IRE'S (%) EXTRA EUR(10) IMPORTS | |
|--------------|-------|------------------------------------|------|---|---------------|---|---------------|--|-------|
| | | 80 | 85 | YUGOSLAVIA | EXTRA EUR(10) | YUGOSLAVIA | EXTRA EUR(10) | 80 | 85 |
| 1 | 85102 | 168 | 1700 | 60.6 | 3.3 | 30.8 | .7 | .85 | 6.94 |
| 2 | 62520 | 36 | 846 | 157.1 | 4.8 | 15.3 | .2 | .68 | 15.29 |
| 3 | 82192 | 5 | 276 | 161.0 | -9.1 | 5.0 | .0 | .17 | 13.44 |
| 4 | 54133 | 143 | 148 | 8.3 | 19.4 | 2.7 | .0 | 32.95 | 16.97 |
| 5 | 62510 | 217 | 144 | 1.8 | 8.6 | 2.6 | .0 | 10.34 | 5.20 |
| 6 | 77521 | 1109 | 137 | -22.1 | -9 | 2.5 | .0 | 55.78 | 10.18 |
| 7 | 76120 | 1 | 125 | 400.0 | -26.7 | 2.3 | .0 | .03 | 15.11 |
| 8 | 82111 | 59 | 115 | 7.5 | -7.4 | 2.1 | .0 | 2.78 | 6.45 |
| 9 | 78100 | 0 | 104 | .0 | -3.3 | 1.9 | 3.0 | .00 | .10 |
| 10 | 71440 | 0 | 101 | .0 | 21.4 | 1.8 | .6 | .00 | .51 |
| 11 | 69741 | 2 | 80 | 114.8 | 1.4 | 1.4 | .0 | .11 | 3.80 |
| 12 | 84632 | 0 | 78 | .0 | -10.5 | 1.4 | .0 | .00 | 23.35 |
| 13 | 84233 | 0 | 78 | .0 | -8.3 | 1.4 | .0 | .00 | 3.36 |
| 14 | 77884 | 0 | 74 | 245.3 | 20.8 | 1.3 | .2 | .00 | 1.18 |
| 15 | 84223 | 4 | 70 | 229.4 | 19.2 | 1.3 | .0 | .50 | 3.40 |
| 16 | 07300 | 0 | 66 | 29.3 | 14.1 | 1.2 | .0 | .00 | 6.45 |
| 17 | 84221 | 61 | 57 | -5.3 | 11.0 | 1.0 | .0 | 7.94 | 3.99 |
| 18 | 65132 | 0 | 55 | 256.6 | -1.8 | 1.0 | .1 | .00 | 1.52 |
| 19 | 84411 | 7 | 46 | 93.9 | 13.2 | .8 | .1 | .27 | 1.05 |
| 20 | 74511 | 0 | 45 | 19.3 | -12.9 | .8 | .0 | .00 | 3.67 |
| 21 | 62599 | 91 | 43 | -1.0 | -7.8 | .8 | .0 | 1.80 | 1.49 |
| 22 | 84352 | 6 | 42 | 30.7 | .2 | .8 | .0 | .72 | 4.19 |
| 23 | 69965 | 0 | 39 | .0 | .7 | .7 | .0 | .00 | 10.18 |
| 24 | 84513 | 0 | 35 | 122.4 | -1.8 | .6 | .0 | .00 | 1.04 |
| 25 | 84343 | 0 | 34 | 76.5 | 30.5 | .6 | .0 | .00 | 9.37 |
| 26 | 81210 | 0 | 34 | .0 | 4.4 | .6 | .0 | .00 | 4.11 |
| 27 | 11212 | 118 | 34 | -31.9 | -12.1 | .6 | .1 | 1.48 | .71 |
| 28 | 78490 | 18 | 33 | -1 | -8.7 | .6 | .3 | .13 | .36 |
| 29 | 84341 | 4 | 30 | 47.4 | .6 | .5 | .0 | 1.98 | 16.04 |
| 30 | 77511 | 598 | 30 | -27.7 | 1.3 | .5 | .0 | 80.38 | 4.96 |
| 31 | 72240 | 0 | 30 | 25.6 | -4.7 | .5 | .0 | .00 | 1.05 |
| 32 | 84242 | 16 | 28 | -27.4 | 4.4 | .5 | .0 | 2.66 | 4.05 |
| 33 | 84810 | 16 | 27 | 118.8 | 23.4 | .5 | .1 | .88 | .53 |
| 34 | 84333 | 5 | 27 | 75.9 | -6.0 | .5 | .0 | .50 | 2.79 |
| 35 | 84241 | 11 | 26 | 20.5 | 2.2 | .5 | .0 | 2.27 | 3.96 |
| 36 | 77586 | 8 | 23 | 18.8 | 8.9 | .4 | .0 | .63 | .99 |
| 37 | 84331 | 0 | 21 | 27.9 | 42.6 | .4 | .0 | .00 | 34.43 |
| 38 | 69751 | 0 | 21 | 91.3 | -2.6 | .4 | .0 | .00 | 2.49 |
| 39 | 89423 | 55 | 20 | -19.8 | -5.6 | .4 | .2 | .71 | .36 |
| 40 | 84313 | 1 | 19 | 111.5 | -4.6 | .3 | .0 | .08 | 1.90 |
| 41 | 65224 | 7 | 17 | 8.9 | 1.8 | .3 | .4 | .06 | .13 |
| 42 | 84351 | 7 | 16 | 38.7 | 10.1 | .3 | .0 | .62 | 1.05 |
| 43 | 69743 | 0 | 16 | -5.6 | -13.2 | .3 | .0 | .00 | 6.45 |
| 44 | 82191 | 0 | 15 | .0 | -10.1 | .3 | .0 | .00 | 1.23 |
| 45 | 71621 | 2 | 15 | 31.4 | .0 | .3 | .2 | .03 | .26 |
| 46 | 55130 | 0 | 15 | .0 | 3.4 | .3 | .3 | .00 | .16 |
| 47 | 84323 | 0 | 14 | 115.4 | 5.3 | .3 | .0 | .00 | 2.38 |
| 48 | 74141 | 2 | 14 | 12.2 | 5.4 | .3 | .0 | .14 | .71 |
| 49 | 78520 | 0 | 13 | .0 | -25.0 | .2 | .0 | .00 | 2.61 |
| 50 | 74160 | 0 | 13 | .0 | -9 | .2 | .2 | .00 | .18 |
| TOTAL (1-50) | | 2777 | 5089 | | | 92.1 | 7.8 | | |

TABLE 2.3.2.A.7.: ITALY'S IMPORTS 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF ITALY'S IMPORT VALUE FROM YUGOSLAVIA IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM YUG (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | YUGOSLAVIA'S MARKET SHARE (%) IN ITA'S (%) EXTRA EUR(10) IMPORTS | |
|--------------|-------|------------------------------------|--------|---|---------------|---|---------------|--|-------|
| | | 80 | 85 | YUGOSLAVIA | EXTRA EUR(10) | YUGOSLAVIA | EXTRA EUR(10) | 80 | 85 |
| 1 | 33419 | 8377 | 81571 | 189.4 | 2.4 | 7.1 | 1.2 | 1.50 | 14.10 |
| 2 | 24831 | 132887 | 69702 | -8.5 | -9.3 | 6.1 | .5 | 32.31 | 32.15 |
| 3 | 01111 | 34786 | 44705 | 2.6 | 4.8 | 3.9 | .3 | 30.16 | 29.54 |
| 4 | 68410 | 5874 | 40913 | 63.5 | -2.7 | 3.6 | .2 | 3.04 | 34.51 |
| 5 | 33430 | 26447 | 33265 | 16.2 | 24.6 | 2.9 | 3.4 | 3.96 | 2.08 |
| 6 | 00119 | 30405 | 29188 | -3.0 | -5.8 | 2.5 | .2 | 25.19 | 32.36 |
| 7 | 00150 | 41886 | 27550 | -12.1 | -5.8 | 2.4 | .2 | 41.53 | 33.18 |
| 8 | 33521 | 3207 | 22176 | 27.6 | 42.7 | 1.9 | .0 | 89.13 | 70.31 |
| 9 | 33525 | 193 | 21997 | 179.9 | 23.9 | 1.9 | .2 | .84 | 29.30 |
| 10 | 08193 | 9655 | 19129 | 19.3 | 13.3 | 1.7 | .0 | 48.13 | 60.35 |
| 11 | 28209 | 4215 | 17831 | 34.0 | -4.8 | 1.6 | .3 | 1.42 | 11.02 |
| 12 | 58311 | 142 | 15540 | 90.1 | 11.5 | 1.4 | .2 | .29 | 16.57 |
| 13 | 58341 | 11555 | 15512 | 3.0 | 9.9 | 1.4 | .0 | 44.85 | 44.82 |
| 14 | 24721 | 38634 | 15053 | -12.5 | -16.7 | 1.3 | .3 | 9.42 | 9.79 |
| 15 | 78490 | 14956 | 14859 | -.9 | 7.3 | 1.3 | .3 | 15.72 | 11.94 |
| 16 | 78100 | 3879 | 13782 | -21.2 | -.8 | 1.2 | 1.2 | .56 | 2.34 |
| 17 | 05610 | 10466 | 13741 | 5.9 | 4.1 | 1.2 | .0 | 74.62 | 78.09 |
| 18 | 04400 | 693 | 13037 | 152.2 | -23.5 | 1.1 | .3 | .16 | 9.85 |
| 19 | 78210 | 12924 | 11773 | -2.5 | -2.5 | 1.0 | .3 | 8.89 | 9.20 |
| 20 | 71621 | 16688 | 11226 | -8.0 | -6.0 | 1.0 | .1 | 18.49 | 17.34 |
| 21 | 01120 | 10845 | 10734 | -.9 | -2.8 | .9 | .0 | 36.11 | 35.04 |
| 22 | 65214 | 13386 | 10222 | -6.1 | -.4 | .9 | .3 | 9.06 | 7.33 |
| 23 | 65224 | 2390 | 10138 | 39.8 | .6 | .9 | .3 | 1.85 | 7.67 |
| 24 | 64151 | 236 | 10039 | 130.4 | 5.4 | .9 | .0 | .97 | 39.44 |
| 25 | 33541 | 0 | 10021 | 385.4 | 7.7 | .9 | .1 | .00 | 15.09 |
| 26 | 67701 | 120 | 9521 | 135.4 | 13.4 | .8 | .0 | 1.19 | 66.77 |
| 27 | 51122 | 3163 | 9470 | 26.8 | 6.2 | .8 | .2 | 5.67 | 13.28 |
| 28 | 67169 | 9221 | 9378 | 10.6 | -1.7 | .8 | .2 | 8.05 | 9.64 |
| 29 | 85102 | 298 | 8811 | 132.2 | 7.3 | .8 | .2 | .39 | 7.61 |
| 30 | 64121 | 5443 | 8768 | 10.9 | 24.8 | .8 | .0 | 32.05 | 22.71 |
| 31 | 66120 | 859 | 8709 | 41.7 | 28.4 | .8 | .0 | 51.47 | 94.61 |
| 32 | 63410 | 13700 | 8540 | -6.3 | -8.1 | .7 | .0 | 22.03 | 22.35 |
| 33 | 63530 | 6729 | 7970 | 2.6 | -7.9 | .7 | .0 | 23.00 | 35.73 |
| 34 | 61169 | 453 | 7444 | 81.2 | 3.2 | .6 | .0 | 1.32 | 20.55 |
| 35 | 64189 | 283 | 7257 | 91.7 | 11.7 | .6 | .0 | 1.11 | 19.75 |
| 36 | 05459 | 893 | 6594 | 48.4 | 23.6 | .6 | .0 | 17.59 | 38.51 |
| 37 | 56291 | 6537 | 6515 | 2.5 | 3.5 | .6 | .0 | 63.06 | 58.14 |
| 38 | 67441 | 327 | 6513 | 84.5 | 1.9 | .6 | .1 | .52 | 11.59 |
| 39 | 69351 | 0 | 6182 | .0 | 33.6 | .5 | .0 | .00 | 84.80 |
| 40 | 51382 | 67 | 6127 | 111.6 | 74.3 | .5 | .0 | 13.96 | 65.93 |
| 41 | 67162 | 4351 | 5731 | -.9 | -8.7 | .5 | .0 | 18.88 | 41.36 |
| 42 | 71690 | 3985 | 5660 | 6.2 | 5.6 | .5 | .0 | 32.36 | 35.11 |
| 43 | 52251 | 0 | 5660 | .0 | -14.3 | .5 | .0 | .00 | 20.01 |
| 44 | 65133 | 4494 | 5311 | 7.9 | 11.5 | .5 | .2 | 8.63 | 7.00 |
| 45 | 85101 | 948 | 5273 | 44.7 | 14.5 | .5 | .0 | 13.36 | 39.78 |
| 46 | 63432 | 5796 | 5073 | -.2 | -16.8 | .4 | .0 | 9.14 | 18.26 |
| 47 | 26652 | 323 | 4874 | 119.7 | 11.4 | .4 | .0 | 1.90 | 23.89 |
| 48 | 68212 | 20361 | 4818 | -24.8 | -9.3 | .4 | .9 | 2.82 | 1.12 |
| 49 | 05462 | 2419 | 4687 | 12.7 | 7.5 | .4 | .0 | 26.60 | 36.26 |
| 50 | 68225 | 9307 | 4644 | -6.4 | -15.5 | .4 | .0 | 14.63 | 21.00 |
| TOTAL (1-50) | | 534803 | 753234 | | | 65.6 | 12.9 | | |

TABLE 2.3.2.A.8.: THE NETHERLAND'S IMPORTS 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF THE NETHERLAND'S IMPORT VALUE FROM YUGOSLAVIA IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM YUG (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | YUGOSLAVIA'S MARKET SHARE (%) IN NET'S (%) EXTRA EUR(10) IMPORTS | |
|--------------|-------|------------------------------------|--------|---|---------------|---|---------------|--|-------|
| | | 80 | 85 | YUGOSLAVIA | EXTRA EUR(10) | YUGOSLAVIA | EXTRA EUR(10) | 80 | 85 |
| 1 | 33419 | 67270 | 9644 | -28.9 | -7.9 | 6.5 | 3.6 | 4.65 | .95 |
| 2 | 84411 | 9096 | 7645 | -1.4 | 2.8 | 5.2 | .1 | 24.32 | 19.96 |
| 3 | 85102 | 7178 | 6932 | 10.3 | -1.4 | 4.7 | .4 | 5.45 | 6.28 |
| 4 | 68410 | 0 | 5926 | 302.9 | -13.4 | 4.0 | .4 | .00 | 5.20 |
| 5 | 84293 | 2579 | 5266 | 7.1 | 11.2 | 3.6 | .1 | 10.30 | 13.51 |
| 6 | 68422 | 954 | 4613 | 41.9 | -3.9 | 3.1 | .0 | 2.29 | 16.24 |
| 7 | 33522 | 0 | 4100 | 36.6 | 2.9 | 2.8 | .2 | .00 | 8.73 |
| 8 | 84393 | 1438 | 4042 | 17.8 | 7.5 | 2.7 | .2 | 3.80 | 8.28 |
| 9 | 84810 | 1952 | 2749 | 8.0 | -4.0 | 1.9 | .2 | 3.19 | 5.63 |
| 10 | 84241 | 2999 | 2175 | -4.2 | -4.8 | 1.5 | .0 | 27.89 | 26.11 |
| 11 | 84221 | 4480 | 2167 | -6.2 | -20.4 | 1.5 | .0 | 23.62 | 36.67 |
| 12 | 84631 | 0 | 2142 | 119.6 | -11.9 | 1.4 | .0 | .00 | 36.92 |
| 13 | 62510 | 1848 | 2120 | 2.9 | 7.3 | 1.4 | .0 | 10.87 | 7.89 |
| 14 | 05461 | 815 | 2116 | 15.0 | -2.2 | 1.4 | .0 | 7.28 | 25.37 |
| 15 | 84523 | 1495 | 2072 | 2.8 | -18.0 | 1.4 | .0 | 5.54 | 20.84 |
| 16 | 84323 | 41 | 2018 | 114.2 | 19.4 | 1.4 | .0 | 1.89 | 33.51 |
| 17 | 84412 | 7836 | 1875 | -21.4 | -11.1 | 1.3 | .0 | 19.85 | 8.88 |
| 18 | 82192 | 3173 | 1753 | -11.4 | -11.1 | 1.2 | .1 | 5.50 | 5.64 |
| 19 | 24831 | 3224 | 1644 | -9.9 | -4.2 | 1.1 | .6 | 1.50 | 1.01 |
| 20 | 68421 | 942 | 1516 | 17.1 | -3 | 1.0 | .0 | 5.16 | 10.94 |
| 21 | 82111 | 4124 | 1411 | -17.7 | -11.0 | 1.0 | .0 | 10.13 | 6.26 |
| 22 | 84592 | 8 | 1302 | 160.2 | 16.5 | .9 | .0 | .06 | 7.09 |
| 23 | 84233 | 117 | 1293 | 56.4 | -2.9 | .9 | .0 | .59 | 7.67 |
| 24 | 84322 | 94 | 1263 | 87.0 | 22.1 | .9 | .0 | 2.86 | 13.73 |
| 25 | 84629 | 82 | 1257 | 97.9 | -6.6 | .8 | .2 | .13 | 2.83 |
| 26 | 84394 | 847 | 1226 | -2.5 | -3.0 | .8 | .0 | 4.94 | 7.06 |
| 27 | 26652 | 0 | 1198 | .0 | 4.5 | .8 | .0 | .00 | 27.81 |
| 28 | 78100 | 1323 | 1161 | 3.5 | 1.7 | .8 | 1.5 | .30 | .27 |
| 29 | 77840 | 929 | 1116 | 7.3 | -6.1 | .8 | .0 | 2.86 | 4.87 |
| 30 | 84211 | 3063 | 1038 | -16.6 | -23.0 | .7 | .0 | 37.45 | 48.82 |
| 31 | 55130 | 514 | 1030 | 14.8 | 3.3 | .7 | .0 | 3.77 | 6.84 |
| 32 | 84313 | 786 | 1023 | 7.3 | -5.1 | .7 | .0 | 5.22 | 7.88 |
| 33 | 84311 | 1451 | 1022 | -10.0 | -11.1 | .7 | .0 | 11.47 | 16.40 |
| 34 | 84321 | 103 | 1007 | 65.1 | 42.3 | .7 | .0 | 39.46 | 72.03 |
| 35 | 05610 | 147 | 995 | 75.4 | -9 | .7 | .0 | 1.36 | 10.23 |
| 36 | 84651 | 2818 | 974 | -29.8 | -12.5 | .7 | .0 | 10.50 | 6.89 |
| 37 | 89932 | 1124 | 888 | -5.9 | -2.3 | .6 | .0 | 27.05 | 26.28 |
| 38 | 64243 | 1196 | 884 | -6.1 | -6.7 | .6 | .0 | 54.41 | 54.33 |
| 39 | 64121 | 13 | 853 | 119.1 | 18.7 | .6 | .3 | .03 | .99 |
| 40 | 84351 | 1214 | 845 | -12.3 | -2.6 | .6 | .0 | 8.57 | 6.15 |
| 41 | 84593 | 819 | 814 | 2.7 | -9 | .5 | .1 | 2.48 | 2.73 |
| 42 | 84512 | 13 | 806 | 167.3 | 39.4 | .5 | .1 | .05 | 2.81 |
| 43 | 78510 | 188 | 779 | 47.5 | -13.5 | .5 | .0 | .48 | 3.62 |
| 44 | 77821 | 2 | 735 | 292.7 | 8.1 | .5 | .1 | .01 | 2.42 |
| 45 | 84223 | 1343 | 731 | 2.7 | -15.3 | .5 | .0 | 8.44 | 11.46 |
| 46 | 78611 | 1419 | 730 | 2.3 | -10.2 | .5 | .0 | 21.39 | 23.88 |
| 47 | 68225 | 2761 | 717 | -20.4 | -17.4 | .5 | .0 | 23.10 | 17.80 |
| 48 | 69741 | 11 | 716 | 104.2 | -5.1 | .5 | .0 | .07 | 6.19 |
| 49 | 56216 | 0 | 716 | .0 | 42.6 | .5 | .0 | .00 | 95.34 |
| 50 | 29193 | 1627 | 693 | -12.5 | -7.1 | .5 | .0 | 6.81 | 4.20 |
| TOTAL (1-50) | | 145456 | 101738 | | | 68.7 | 9.5 | | |

TABLE 2.3.2.A.9.: THE UNITED KINGDOM'S IMPORTS 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF U.K.'S IMPORT VALUE FROM YUGOSLAVIA IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM YUG (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | YUGOSLAVIA'S MARKET SHARE (%) IN UK'S (%) EXTRA EUR(10) IMPORTS | |
|--------------|-------|------------------------------------|--------|--|---------------|---|---------------|---|-------|
| | | 80 | 85 | YUGOSLAVIA | EXTRA EUR(10) | YUGOSLAVIA | EXTRA EUR(10) | 80 | 85 |
| 1 | 78100 | 19 | 13577 | 184.9 | 2.1 | 8.6 | 2.5 | .00 | .93 |
| 2 | 82192 | 2195 | 11791 | 45.8 | -1.0 | 7.5 | .2 | 1.90 | 10.59 |
| 3 | 82111 | 4686 | 7586 | 12.5 | -1.4 | 4.8 | .1 | 7.13 | 11.43 |
| 4 | 11212 | 8504 | 5982 | -9.3 | -7.2 | 3.8 | .2 | 4.69 | 4.58 |
| 5 | 68113 | 3502 | 4305 | 13.0 | -26.0 | 2.7 | .3 | .23 | 2.33 |
| 6 | 68225 | 2472 | 4173 | 11.2 | -7.0 | 2.7 | .0 | 4.15 | 13.17 |
| 7 | 51122 | 0 | 4126 | .0 | -22.0 | 2.6 | .0 | .00 | 42.08 |
| 8 | 84223 | 3550 | 3728 | 2.7 | -10.3 | 2.4 | .0 | 9.32 | 15.00 |
| 9 | 89211 | 700 | 2966 | 37.3 | .9 | 1.9 | .4 | .33 | 1.33 |
| 10 | 66520 | 230 | 2935 | 96.2 | 2.7 | 1.9 | .0 | .67 | 7.56 |
| 11 | 62510 | 3139 | 2848 | 7.8 | 11.3 | 1.8 | .1 | 7.18 | 4.52 |
| 12 | 28902 | 0 | 2498 | .0 | -27.5 | 1.6 | .1 | .00 | 2.91 |
| 13 | 51129 | 0 | 2191 | .0 | 43.6 | 1.4 | .1 | .00 | 3.18 |
| 14 | 85102 | 2256 | 2157 | -1.1 | 1.7 | 1.4 | .6 | .69 | .62 |
| 15 | 05484 | 1722 | 2089 | .4 | 2.1 | 1.3 | .0 | 78.06 | 72.01 |
| 16 | 65214 | 448 | 2039 | 49.5 | .7 | 1.3 | .3 | .27 | 1.25 |
| 17 | 89310 | 291 | 1816 | 81.3 | -.9 | 1.2 | .1 | .45 | 2.70 |
| 18 | 62520 | 763 | 1751 | 14.2 | 10.2 | 1.1 | .0 | 2.30 | 3.99 |
| 19 | 65397 | 0 | 1746 | 147.1 | -15.0 | 1.1 | .0 | .00 | 63.12 |
| 20 | 87483 | 3657 | 1588 | -8.4 | 6.9 | 1.0 | 1.2 | .73 | .23 |
| 21 | 65148 | 0 | 1567 | 142.9 | 2.2 | 1.0 | .0 | .00 | 3.69 |
| 22 | 05861 | 969 | 1546 | 8.5 | 5.4 | 1.0 | .0 | 17.62 | 21.53 |
| 23 | 54133 | 1431 | 1538 | -1.3 | -.2 | 1.0 | .0 | 77.31 | 77.17 |
| 24 | 66120 | 0 | 1408 | .0 | 85.3 | .9 | .0 | .00 | 17.35 |
| 25 | 84411 | 41 | 1381 | 111.7 | 11.0 | .9 | .1 | .09 | 2.15 |
| 26 | 69751 | 0 | 1310 | .0 | -3.1 | .8 | .0 | .00 | 6.39 |
| 27 | 58343 | 38 | 1224 | 106.8 | 3.2 | .8 | .0 | .14 | 4.33 |
| 28 | 82199 | 102 | 1216 | 61.9 | 5.8 | .8 | .0 | .34 | 2.94 |
| 29 | 07300 | 0 | 1129 | 51.3 | 5.4 | .7 | .0 | .00 | 3.96 |
| 30 | 51470 | 472 | 1067 | 36.6 | 2.7 | .7 | .0 | 2.25 | 5.52 |
| 31 | 84243 | 523 | 1056 | 26.2 | -.4 | .7 | .0 | 2.04 | 3.87 |
| 32 | 01490 | 352 | 1013 | -5.7 | -4.4 | .6 | .3 | .19 | .59 |
| 33 | 77884 | 1628 | 1003 | -4.3 | .2 | .6 | .1 | 2.26 | 1.61 |
| 34 | 65224 | 393 | 986 | 42.7 | .0 | .6 | .2 | .32 | .81 |
| 35 | 26810 | 0 | 961 | 233.5 | -4.8 | .6 | .3 | .00 | .57 |
| 36 | 69741 | 829 | 928 | -2.1 | -8.8 | .6 | .0 | 2.15 | 3.53 |
| 37 | 77831 | 22 | 925 | 74.2 | 1.1 | .6 | .0 | .06 | 2.31 |
| 38 | 78490 | 702 | 832 | -.6 | 10.6 | .5 | .8 | .25 | .17 |
| 39 | 62599 | 244 | 776 | 33.3 | -1.8 | .5 | .0 | .53 | 1.92 |
| 40 | 77586 | 2 | 760 | 292.5 | 31.6 | .5 | .4 | .00 | .31 |
| 41 | 84513 | 0 | 717 | 59.1 | -4.0 | .5 | .2 | .00 | .59 |
| 42 | 84233 | 232 | 710 | 27.3 | -2.2 | .5 | .1 | .32 | 1.05 |
| 43 | 65843 | 0 | 700 | .0 | 10.8 | .4 | .0 | .00 | 16.49 |
| 44 | 56216 | 0 | 681 | .0 | 40.0 | .4 | .0 | .00 | 14.90 |
| 45 | 89731 | 98 | 679 | 187.7 | 14.8 | .4 | .3 | .10 | .37 |
| 46 | 65845 | 99 | 663 | 33.8 | -3.6 | .4 | .1 | .13 | .98 |
| 47 | 84221 | 1684 | 657 | -10.7 | -.5 | .4 | .0 | 7.22 | 2.95 |
| 48 | 84241 | 165 | 652 | 28.9 | -8.9 | .4 | .0 | .90 | 5.26 |
| 49 | 77210 | 398 | 641 | 14.4 | 9.6 | .4 | .7 | .14 | .16 |
| 50 | 71621 | 233 | 630 | 28.0 | -1.9 | .4 | .0 | .48 | 1.48 |
| TOTAL (1-50) | | 48791 | 111248 | | | 70.7 | 10.9 | | |

TABLE 2.3.2.A.10.: PORTUGAL'S IMPORTS 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF PORTUGAL'S IMPORT VALUE FROM YUGOSLAVIA IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM YUG (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | YUGOSLAVIA'S MARKET SHARE (%) IN POR'S (%) EXTRA EUR(12) IMPORTS | |
|--------------|-------|------------------------------------|------|---|---------------|---|---------------|--|-------|
| | | 80 | 85 | YUGOSLAVIA | EXTRA EUR(12) | YUGOSLAVIA | EXTRA EUR(12) | 80 | 85 |
| 1 | 72240 | 1301 | 528 | -13.7 | -16.0 | 21.5 | .1 | 11.50 | 8.57 |
| 2 | 78210 | 0 | 453 | .0 | -20.6 | 18.4 | 1.3 | .00 | .84 |
| 3 | 87202 | 0 | 276 | 52.9 | -.5 | 11.2 | .1 | .00 | 4.66 |
| 4 | 71390 | 9 | 178 | 46.0 | -9.8 | 7.2 | .0 | .20 | 5.83 |
| 5 | 54140 | 216 | 116 | -9.1 | -2.4 | 4.7 | .0 | 6.75 | 3.23 |
| 6 | 61169 | 27 | 83 | 34.3 | 3.4 | 3.4 | .0 | .84 | 2.33 |
| 7 | 71621 | 83 | 76 | -10.6 | 7.3 | 3.1 | .0 | 6.79 | 3.06 |
| 8 | 77230 | 1 | 70 | 290.4 | 25.5 | 2.8 | .0 | .08 | 3.35 |
| 9 | 65421 | 0 | 68 | .0 | 5.0 | 2.8 | .0 | .00 | 32.54 |
| 10 | 74930 | 2 | 51 | 36.7 | -8.3 | 2.1 | .0 | .06 | 2.05 |
| 11 | 74511 | 0 | 48 | 190.4 | -17.6 | 2.0 | .0 | .00 | 1.64 |
| 12 | 65171 | 0 | 40 | .0 | -12.7 | 1.6 | .0 | .00 | 2.68 |
| 13 | 61230 | 0 | 39 | .0 | 5.6 | 1.6 | .0 | .00 | 14.66 |
| 14 | 77620 | 0 | 36 | 3.7 | -2.0 | 1.5 | .0 | .00 | 6.45 |
| 15 | 78490 | 19 | 26 | -2.6 | -7.9 | 1.1 | .4 | .11 | .17 |
| 16 | 67441 | 0 | 24 | .0 | -1.2 | 1.0 | .2 | .00 | .24 |
| 17 | 64189 | 0 | 24 | .0 | .0 | 1.0 | .0 | .00 | .85 |
| 18 | 74910 | 0 | 23 | 127.3 | -6.8 | .9 | .1 | .00 | .47 |
| 19 | 77521 | 192 | 20 | -36.4 | -32.1 | .8 | .0 | 39.92 | 22.47 |
| 20 | 77210 | 1 | 20 | 97.5 | -5.7 | .8 | .2 | .00 | .22 |
| 21 | 54179 | 0 | 17 | .0 | .0 | .7 | .5 | .00 | .09 |
| 22 | 05484 | 0 | 16 | -6.3 | -25.3 | .7 | .0 | .00 | 45.71 |
| 23 | 72123 | 0 | 13 | -11.2 | -31.6 | .5 | .0 | .00 | 11.11 |
| 24 | 81243 | 0 | 12 | .0 | -11.8 | .5 | .0 | .00 | 3.92 |
| 25 | 77573 | 27 | 11 | -40.4 | -20.4 | .4 | .0 | 9.47 | 8.15 |
| 26 | 67120 | 63 | 11 | -38.7 | -10.1 | .4 | .0 | 2.78 | 1.31 |
| 27 | 29240 | 4 | 11 | 16.7 | -26.0 | .4 | .0 | .38 | 4.62 |
| 28 | 65132 | 0 | 10 | .0 | .0 | .4 | .1 | .00 | .22 |
| 29 | 82121 | 0 | 10 | .0 | -12.1 | .4 | .0 | .00 | 5.75 |
| 30 | 24831 | 0 | 10 | 53.5 | -9.4 | .4 | .0 | .00 | .29 |
| 31 | 74360 | 1 | 9 | 38.7 | -2.4 | .4 | .0 | .03 | .28 |
| 32 | 77840 | 0 | 8 | -18.6 | -13.0 | .3 | .0 | .00 | .44 |
| 33 | 62898 | 0 | 7 | 35.7 | -1.5 | .3 | .0 | .00 | .40 |
| 34 | 69534 | 41 | 6 | -1.4 | -18.2 | .2 | .0 | 6.14 | 1.72 |
| 35 | 71380 | 13 | 6 | -56.9 | -15.1 | .2 | .0 | 1.12 | .84 |
| 36 | 74999 | 1 | 6 | 58.7 | -16.8 | .2 | .0 | .04 | .48 |
| 37 | 69941 | 0 | 6 | 81.7 | 31.3 | .2 | .0 | .00 | .64 |
| 38 | 69913 | 0 | 6 | 77.3 | .0 | .2 | .0 | .00 | 1.32 |
| 39 | 69402 | 1 | 6 | 26.0 | -14.7 | .2 | .0 | .04 | .45 |
| 40 | 87481 | 0 | 4 | 44.2 | -9.6 | .2 | .0 | .00 | 1.90 |
| 41 | 77832 | 2 | 4 | 11.5 | -7.5 | .2 | .0 | .18 | .44 |
| 42 | 74992 | 0 | 4 | 51.8 | -2.0 | .2 | .0 | .00 | .48 |
| 43 | 54132 | 0 | 4 | .0 | 8.9 | .2 | .0 | .00 | 1.95 |
| 44 | 74320 | 0 | 3 | .0 | -14.3 | .1 | .0 | .00 | .69 |
| 45 | 73732 | 12 | 3 | -57.5 | 5.9 | .1 | .0 | .40 | .09 |
| 46 | 77589 | 0 | 3 | .0 | -12.6 | .1 | .0 | .00 | .64 |
| 47 | 79199 | 0 | 3 | 255.7 | 1.7 | .1 | .0 | .00 | .56 |
| 48 | 65603 | 0 | 3 | .0 | -4.2 | .1 | .0 | .00 | 4.23 |
| 49 | 51470 | 2 | 3 | .0 | -6.5 | .1 | .0 | .06 | .14 |
| 50 | 78100 | 0 | 3 | 71.0 | 18.9 | .1 | 1.2 | .00 | .00 |
| TOTAL (1-50) | | 2018 | 2417 | | | 98.3 | 5.6 | | |

TABLE 2.3.2.A.11.: SPAIN'S IMPORTS 1980-1985 BY SITC ITEM
(50 FIRST IN TERMS OF SPAIN'S IMPORT VALUE FROM YUGOSLAVIA IN 1985)

| No. | SITC | VALUE OF IMPORTS FROM YUG (000 \$) | | GROWTH OF IMPORTS 1980-85: AVERAGE ANNUAL RATE OF CHANGE (%) OF VALUE OF IMPORTS FROM | | PERCENTAGE SHARE (1985) IN TOTAL IMPORTS FROM | | YUGOSLAVIA'S MARKET SHARE (%) IN SPA'S (%) EXTRA EUR(12) IMPORTS | |
|--------------|-------|------------------------------------|-------|---|---------------|---|---------------|--|-------|
| | | 80 | 85 | YUGOSLAVIA | EXTRA EUR(12) | YUGOSLAVIA | EXTRA EUR(12) | 80 | 85 |
| 1 | 33419 | 0 | 4240 | 67.1 | 93.6 | 18.7 | 1.8 | .00 | 1.27 |
| 2 | 65171 | 549 | 3363 | 49.4 | 33.3 | 14.8 | .0 | 30.74 | 46.42 |
| 3 | 78210 | 0 | 935 | 111.7 | -7.1 | 4.1 | .1 | .00 | 4.00 |
| 4 | 29250 | 1026 | 791 | 9.9 | 3.7 | 3.5 | .0 | 19.96 | 13.02 |
| 5 | 75112 | 1234 | 675 | -11.7 | -8.1 | 3.0 | .0 | 35.43 | 25.28 |
| 6 | 24831 | 4291 | 673 | -27.9 | -6.0 | 3.0 | .3 | 4.68 | 1.04 |
| 7 | 63530 | 0 | 656 | .0 | 3.3 | 2.9 | .0 | .00 | 28.02 |
| 8 | 51540 | 396 | 546 | 34.0 | -3.5 | 2.4 | .0 | 3.70 | 6.51 |
| 9 | 64284 | 172 | 503 | 77.7 | -9.7 | 2.2 | .0 | 9.35 | 48.00 |
| 10 | 29240 | 453 | 485 | 3.4 | 4.9 | 2.1 | .0 | 8.41 | 7.07 |
| 11 | 78611 | 0 | 368 | 728.2 | 137.7 | 1.6 | .0 | .00 | 75.56 |
| 12 | 01140 | 0 | 366 | .0 | -2.7 | 1.6 | .0 | .00 | 2.32 |
| 13 | 71621 | 0 | 318 | 699.0 | 15.5 | 1.4 | .0 | .00 | 5.07 |
| 14 | 85102 | 126 | 316 | 26.7 | -9.2 | 1.4 | .0 | .66 | 3.19 |
| 15 | 64243 | 236 | 315 | 23.0 | -16.5 | 1.4 | .0 | 17.59 | 98.75 |
| 16 | 74910 | 0 | 314 | .0 | -5.2 | 1.4 | .1 | .00 | 1.36 |
| 17 | 79199 | 26 | 289 | 120.4 | -10.4 | 1.3 | .0 | .31 | 4.53 |
| 18 | 62520 | 0 | 270 | 56.1 | 47.7 | 1.2 | .0 | .00 | 8.75 |
| 19 | 26711 | 0 | 270 | .0 | 93.8 | 1.2 | .0 | .00 | 5.76 |
| 20 | 51571 | 54 | 253 | 21.8 | -6.1 | 1.1 | .0 | .51 | 3.47 |
| 21 | 27851 | 94 | 247 | 18.9 | -6.4 | 1.1 | .0 | 15.75 | 73.73 |
| 22 | 74511 | 0 | 238 | 45.4 | -8.3 | 1.1 | .0 | .00 | 2.58 |
| 23 | 74428 | 0 | 234 | 615.3 | -10.0 | 1.0 | .0 | .00 | 3.84 |
| 24 | 74411 | 0 | 215 | .0 | -9 | .9 | .0 | .00 | 2.37 |
| 25 | 69920 | 0 | 202 | .0 | -2.8 | .9 | .0 | .00 | 6.69 |
| 26 | 58231 | 0 | 201 | .0 | 5.4 | .9 | .0 | .00 | 4.47 |
| 27 | 78490 | 26 | 197 | 49.3 | 30.0 | .9 | .3 | .16 | .33 |
| 28 | 87201 | 5 | 187 | 25.4 | 13.6 | .8 | .0 | .30 | 5.21 |
| 29 | 82111 | 1230 | 176 | -28.7 | -11.5 | .8 | .0 | 25.93 | 6.16 |
| 30 | 87490 | 42 | 170 | 52.9 | 6.3 | .8 | .2 | .20 | .59 |
| 31 | 08199 | 31 | 167 | 28.2 | 5.2 | .7 | .0 | 2.54 | 10.66 |
| 32 | 88421 | 5 | 165 | 73.4 | 5.7 | .7 | .0 | .19 | 4.64 |
| 33 | 61169 | 0 | 140 | 39.8 | 12.0 | .6 | .0 | .00 | 1.68 |
| 34 | 89391 | 0 | 137 | .0 | .7 | .6 | .0 | .00 | 16.49 |
| 35 | 82121 | 68 | 127 | 22.6 | -13.1 | .6 | .0 | 8.70 | 24.56 |
| 36 | 27312 | 340 | 126 | -20.3 | -5.5 | .6 | .0 | 43.20 | 20.86 |
| 37 | 65355 | 0 | 125 | .0 | -1.3 | .6 | .0 | .00 | 4.92 |
| 38 | 72240 | 1089 | 118 | -28.6 | -35.6 | .5 | .0 | 4.71 | 3.56 |
| 39 | 85101 | 0 | 115 | 180.2 | -16.7 | .5 | .0 | .00 | 5.03 |
| 40 | 77884 | 56 | 115 | 14.8 | 3.9 | .5 | .0 | .83 | 1.31 |
| 41 | 77812 | 0 | 115 | .0 | -2.5 | .5 | .0 | .00 | 2.47 |
| 42 | 82192 | 126 | 113 | 3.7 | -10.0 | .5 | .0 | 4.66 | 6.20 |
| 43 | 05488 | 0 | 102 | 736.8 | 40.7 | .5 | .0 | .00 | 6.72 |
| 44 | 87310 | 250 | 93 | -21.7 | 2.4 | .4 | .0 | 13.31 | 4.60 |
| 45 | 77587 | 0 | 90 | 81.7 | 12.2 | .4 | .0 | .00 | 5.34 |
| 46 | 77831 | 0 | 88 | 64.8 | 14.6 | .4 | .0 | .00 | 1.17 |
| 47 | 67169 | 0 | 83 | -19.6 | 4.6 | .4 | .2 | .00 | .26 |
| 48 | 88300 | 4 | 82 | 30.9 | -2.9 | .4 | .0 | .06 | 1.22 |
| 49 | 84311 | 12 | 79 | -2.6 | 2.4 | .3 | .0 | 2.78 | 10.21 |
| 50 | 54132 | 0 | 74 | .0 | -31.5 | .3 | .0 | .00 | 57.81 |
| TOTAL (1-50) | | 11941 | 20267 | | | 89.4 | 4.0 | | |

TABLE 2.3.2.B.: EUR(10) AND MEMBER STATES' IMPORTS FROM YUGOSLAVIA 1980-1985
BY SITC ITEM

(50 first in terms of Yugoslavia's import value from EUR(10) in 1985)

| No. | SITC | EUR(10) | | | BELG.-LUX. | | | DENMARK | | | FRANCE | | | GERMANY, F.R. | | |
|-----|-------|---------|-------|-------|------------|-----|-------|---------|-----|-------|--------|------|-------|---------------|------|-------|
| | | R | V | G | R | V | G | R | V | G | R | V | G | R | V | G |
| 1. | 85102 | 1 | 120.0 | 19.2 | 42 | 0.4 | 8.2 | 5 | 3.1 | 48.3 | 16 | 3.1 | 34.2 | 1 | 93.7 | 17.1 |
| 2. | 33419 | 2 | 108.9 | 17.0 | | | | | | | | | | 18 | 17.7 | 199.3 |
| 3. | 78100 | 3 | 105.4 | 17.1 | 25 | 0.8 | 10.0 | 6 | 2.2 | 31.8 | 1 | 66.7 | 16.4 | | | |
| 4. | 68410 | 4 | 91.5 | 65.4 | 33 | 0.6 | - 8.4 | | | | 2 | 32.4 | 97.0 | 36 | 11.1 | 35.1 |
| 5. | 24831 | 5 | 77.5 | - 8.8 | 3 | 2.6 | -12.8 | | | | | | | | | |
| 6. | 78210 | 6 | 70.1 | 45.7 | | | | | | | | | | 2 | 58.0 | 316.9 |
| 7. | 33430 | 7 | 69.6 | 14.4 | | | | | | | 4 | 12.9 | 13.4 | 11 | 22.8 | 11.6 |
| 8. | 78490 | 8 | 69.4 | -57.6 | 43 | 0.4 | -38.4 | 38 | 0.3 | 38.9 | 3 | 16.5 | - 8.5 | 4 | 36.2 | - 4.4 |
| 9. | 01111 | 9 | 53.8 | -12.3 | | | | | | | | | | | | |
| 10. | 84411 | 10 | 46.5 | 13.5 | 7 | 1.6 | - 4.3 | | | | 72 | 0.7 | 4.1 | 6 | 34.6 | 19.5 |
| 11. | 82192 | 11 | 40.0 | 8.9 | 31 | 0.6 | -11.7 | 23 | 0.4 | 8.4 | 6 | 10.0 | 8.5 | 25 | 14.1 | 3.2 |
| 12. | 61230 | 12 | 39.8 | 17.1 | | | | 1 | 8.6 | 44.1 | 48 | 1.1 | 76.3 | 7 | 28.1 | 11.3 |
| 13. | 77310 | 13 | 39.8 | - 8.9 | | | | 58 | 0.1 | - | 5 | 11.3 | 2.8 | 8 | 26.9 | 16.3 |
| 14. | 84631 | 14 | 39.4 | - 6.8 | | | | | | | 63 | 0.8 | - 3.4 | 3 | 36.5 | - 8.0 |
| 15. | 00119 | 15 | 38.2 | 1.9 | | | | | | | | | | | | |
| 16. | 93100 | 16 | 31.2 | 15.2 | 82 | 0.2 | -19.2 | | | | | | | 6 | 28.2 | -20.2 |
| 17. | 84313 | 17 | 30.4 | 5.6 | 2 | 2.3 | 64.6 | 72 | 0.1 | - | | | | 9 | 26.6 | 3.4 |
| 18. | 84293 | 18 | 28.2 | 25.6 | | | | 31 | 0.3 | 69.2 | 57 | 0.8 | 28.9 | 13 | 21.3 | 29.9 |
| 19. | 84810 | 19 | 28.2 | 14.7 | | | | 47 | 0.2 | 198.1 | 27 | 1.6 | 33.0 | 12 | 22.7 | 14.5 |
| 20. | 00150 | 20 | 27.6 | -12.8 | | | | | | | | | | | | |
| 21. | 82111 | 21 | 27.6 | - 4.6 | 11 | 1.4 | 15.6 | 11 | 0.9 | - 4.1 | 15 | 3.6 | - 9.1 | 39 | 10.1 | - 8.0 |
| 22. | 84629 | 22 | 26.5 | 42.9 | | | | | | | 46 | 1.1 | 44.2 | 10 | 23.8 | 41.5 |
| 23. | 84393 | 23 | 26.0 | 29.8 | | | | 45 | 0.2 | 37.0 | 76 | 0.7 | 63.4 | 14 | 20.9 | 31.2 |
| 24. | 33525 | 24 | 25.7 | 124.6 | | | | | | | 14 | 3.6 | 175.1 | | | |
| 25. | 67441 | 25 | 24.9 | 62.8 | 18 | 1.0 | 0.0 | | | | 23 | 2.0 | 91.4 | 21 | 15.4 | 52.4 |
| 26. | 33521 | 26 | 22.9 | 1.5 | | | | | | | | | | | | |
| 27. | 05861 | 27 | 22.2 | 3.9 | 35 | 0.6 | 2.6 | 25 | 0.4 | 35.8 | 12 | 4.2 | 17.2 | 22 | 14.6 | 0.7 |
| 28. | 11212 | 28 | 22.0 | - 7.8 | 53 | 0.3 | - 5.9 | 10 | 1.2 | 13.0 | | | | 26 | 14.1 | - 8.1 |
| 29. | 58311 | 29 | 21.8 | 92.5 | 83 | 0.2 | 0.0 | 60 | 0.1 | 115.0 | 67 | 0.7 | 0.0 | | | |
| 30. | 71690 | 30 | 21.4 | 13.5 | | | | 9 | 1.3 | 170.3 | | | | 23 | 14.5 | 14.9 |
| 31. | 84311 | 31 | 21.4 | - 8.6 | | | | 67 | 0.1 | - 2.5 | 86 | 0.6 | - 6.2 | 15 | 19.5 | - 8.7 |
| 32. | 65224 | 32 | 21.4 | 38.3 | | | | 13 | 0.6 | 6.9 | 17 | 2.9 | 44.8 | | | |
| 33. | 71621 | 33 | 21.3 | - 5.4 | 85 | 0.2 | - 8.9 | 2 | 3.7 | 25.8 | | | | | | |
| 34. | 84241 | 34 | 20.7 | - 0.5 | | | | 55 | 0.1 | 23.5 | 65 | 0.7 | 18.3 | 20 | 16.6 | - 1.1 |
| 35. | 84394 | 35 | 20.4 | 19.5 | | | | 36 | 0.3 | 70.3 | | | | 16 | 18.6 | 20.7 |
| 36. | 67271 | 36 | 20.1 | 106.1 | 2 | 5.9 | 0.0 | | | | | | | 28 | 12.8 | 152.7 |
| 37. | 84592 | 37 | 20.1 | 41.3 | 66 | 0.2 | 23.2 | | | | | | | 17 | 17.9 | 40.2 |
| 38. | 05610 | 38 | 19.7 | 3.3 | | | | | | | 28 | 1.6 | - 5.4 | | | |
| 39. | 33541 | 39 | 19.3 | 445.3 | | | | | | | | | | | | |
| 40. | 08193 | 40 | 19.1 | 18.0 | | | | | | | | | | | | |
| 41. | 67169 | 41 | 19.1 | 18.4 | 1 | 6.4 | 78.4 | | | | | | | | | |
| 42. | 84294 | 42 | 19.1 | 9.0 | | | | 56 | 0.1 | 27.6 | 94 | 0.5 | 18.1 | 19 | 17.4 | 8.2 |
| 43. | 68113 | 43 | 18.3 | 21.8 | | | | | | | | | | 27 | 13.9 | 32.2 |
| 44. | 04400 | 44 | 18.0 | 67.1 | 12 | 1.3 | 0.0 | | | | | | | | | |
| 45. | 28209 | 45 | 17.8 | 33.8 | | | | | | | | | | | | |
| 46. | 77586 | 46 | 17.8 | 2.3 | 88 | 0.1 | -13.9 | 14 | 0.6 | 18.1 | | | | 24 | 14.3 | 1.3 |
| 47. | 71390 | 47 | 17.5 | - 3.0 | | | | | | | 13 | 3.8 | -13.9 | 33 | 11.3 | 3.2 |
| 48. | 58341 | 48 | 17.4 | 4.9 | | | | | | | | | | | | |
| 49. | 62510 | 49 | 17.3 | 2.5 | | | | 21 | 0.4 | -13.4 | 10 | 4.9 | 9.6 | 73 | 5.1 | 2.3 |
| 50. | 65214 | 50 | 17.1 | - 0.7 | | | | | | | 29 | 1.5 | 4.0 | | | |

Legend: R: Rank of a SITC item in EUR(10) and member states' imports from Yugoslavia in 1985
(only SITC items with a rank higher than 101 in an individual member state's imports from Yugoslavia are included)

V: EUR(10) and member states' import value in 1985 (millions of U.S. dollars)

G: Average annual growth rate of import value for the period 1980-1985 (%)

TABLE 2.3.2.B.: CONTINUED:

| No. | SITC | GREECE | | | IRELAND | | | ITALY | | | NETHERLANDS | | | U. K. | | |
|-----|-------|--------|-----|-------|---------|------|-------|-------|------|-------|-------------|-----|-------|-------|------|-------|
| | | R | V | G | R | V | G | R | V | G | R | V | G | R | V | G |
| 1. | 85102 | 84 | 0.2 | 37.1 | 1 | 1.7 | - 4.3 | 29 | 8.8 | 132.2 | 3 | 6.9 | 10.3 | 14 | 2.2 | - 1.1 |
| 2. | 33419 | | | | | | | 1 | 81.6 | 189.4 | 1 | 9.6 | -28.9 | | | |
| 3. | 78100 | 5 | 6.8 | 14.2 | 9 | 0.1 | -13.5 | 16 | 13.8 | -21.2 | 29 | 1.2 | 3.5 | 1 | 13.6 | 184.9 |
| 4. | 68410 | 38 | 0.5 | 38.0 | | | | 4 | 40.9 | 63.5 | 4 | 5.9 | 302.9 | | | |
| 5. | 24831 | 12 | 1.4 | - 0.6 | 53 | 0.0 | -36.2 | 2 | 69.7 | - 8.5 | | | | 97 | 0.3 | -31.9 |
| 6. | 78210 | | | | 82 | 0.0 | - | 19 | 11.8 | - 2.5 | | | | 99 | 0.3 | - |
| 7. | 33430 | 29 | 0.7 | -27.8 | | | | 5 | 33.3 | 16.2 | | | | | | |
| 8. | 78490 | 52 | 0.3 | 15.8 | 28 | 0.0 | -10.3 | 15 | 14.9 | - 0.9 | | | | 38 | 0.8 | - 0.6 |
| 9. | 01111 | 3 | 9.1 | - 4.9 | | | | 3 | 44.7 | 2.6 | | | | | | |
| 10. | 84411 | | | | 19 | 0.0 | 2.5 | | | | 2 | 7.6 | - 1.5 | 25 | 1.4 | 111.7 |
| 11. | 82192 | | | | 3 | 0.3 | - 6.3 | | | | 19 | 1.8 | -11.4 | 2 | 11.8 | 45.8 |
| 12. | 61230 | | | | | | | | | | | | | | | |
| 13. | 77310 | | | | | | | | | | | | | | | |
| 14. | 84631 | | | | | | | | | | 13 | 2.1 | 119.6 | | | |
| 15. | 00119 | 4 | 9.0 | 46.7 | | | | 6 | 29.2 | - 3.0 | | | | | | |
| 16. | 93100 | | | | | | | 77 | 2.8 | 494.4 | | | | | | |
| 17. | 84313 | | | | 40 | 0.0 | - 2.9 | | | | 33 | 0.8 | 7.3 | | | |
| 18. | 84293 | | | | 58 | 0.0 | - | | | | 5 | 5.3 | 7.1 | | | |
| 19. | 84810 | | | | 33 | 0.0 | 21.0 | | | | 10 | 2.7 | 8.0 | | | |
| 20. | 00150 | | | | | | | 7 | 27.6 | -12.1 | | | | | | |
| 21. | 82111 | | | | 8 | 0.1 | 7.5 | 85 | 2.4 | -10.4 | 21 | 1.5 | 17.1 | 3 | 7.6 | 12.6 |
| 22. | 84629 | | | | | | | | | | 25 | 1.3 | 87.0 | | | |
| 23. | 84393 | | | | 75 | 0.0 | 180.2 | | | | 8 | 4.1 | 36.6 | | | |
| 24. | 33525 | | | | | | | 9 | 22.0 | 179.9 | | | | | | |
| 25. | 67441 | | | | | | | 38 | 6.5 | 84.5 | | | | | | |
| 26. | 33521 | | | | | | | 8 | 22.2 | 27.7 | | | | | | |
| 27. | 05861 | | | | | | | | | | | | | 22 | 1.5 | 8.5 |
| 28. | 11212 | | | | 27 | 0.0 | -31.9 | | | | 4 | 6.0 | - 9.3 | | | |
| 29. | 58311 | 10 | 1.8 | 235.1 | | | | 12 | 15.5 | 90.1 | | | | | | |
| 30. | 71690 | | | | | | | 42 | 5.7 | 6.2 | | | | | | |
| 31. | 84311 | | | | 52 | 0.0 | 45.7 | | | | 33 | 1.0 | 7.3 | | | |
| 32. | 65224 | 36 | 0.5 | - 6.3 | 41 | 0.0 | 8.9 | 23 | 10.1 | 39.8 | 62 | 0.6 | 70.3 | 34 | 1.0 | 42.7 |
| 33. | 71621 | | | | 45 | 0.0 | 31.4 | 20 | 11.2 | - 8.0 | 66 | 0.5 | - 1.0 | 50 | 0.6 | 28.0 |
| 34. | 84241 | | | | 35 | 0.0 | 20.5 | | | | 10 | 2.7 | 8.0 | 48 | 0.7 | 28.9 |
| 35. | 84394 | | | | | | | | | | 26 | 1.3 | 97.9 | | | |
| 36. | 67271 | | | | | | | | | | | | | | | |
| 37. | 84592 | | | | | | | | | | 22 | 1.4 | -17.7 | 74 | 0.4 | 69.2 |
| 38. | 05610 | | | | | | | 17 | 13.7 | 5.9 | 36 | 1.0 | 75.4 | | | |
| 39. | 33541 | 2 | 9.3 | 0.0 | | | | 25 | 10.0 | 385.4 | 35 | 1.0 | 65.1 | | | |
| 40. | 08193 | | | | | | | 10 | 19.1 | 19.3 | | | | | | |
| 41. | 67169 | | | | | | | 28 | 9.4 | 10.6 | | | | | | |
| 42. | 84294 | | | | | | | | | | 54 | 0.7 | 18.5 | | | |
| 43. | 68113 | | | | | | | | | | | | | 5 | 4.3 | 13.0 |
| 44. | 04400 | 9 | 1.8 | 86.0 | | | | 18 | 13.0 | 152.2 | | | | | | |
| 45. | 28209 | | | | | | | 11 | 17.8 | 34.0 | | | | | | |
| 46. | 77586 | 98 | 0.1 | -27.3 | 36 | 0.0 | 18.8 | | | | | | | 40 | 0.8 | 292.5 |
| 47. | 71390 | | | | | | | | | | | | | | | |
| 48. | 58341 | 15 | 1.2 | 66.3 | | | | 13 | 15.5 | 3.0 | | | | | | |
| 49. | 62510 | | | | 5 | 0.1 | 1.8 | | | | 13 | 2.1 | 119.6 | 11 | 2.8 | 7.8 |
| 50. | 65214 | | | | 22 | 10.2 | - 6.1 | | | | | | | 16 | 2.0 | 49.5 |

*
TABLE 2.3.3.: LIST OF DESCRIPTIONS OF SITC 5-DIGIT CODES PRESENTED IN TABLES 2.3 OF THE STATISTICAL ANNEX AND INDIVIDUAL ITEMS' FREQUENCY IN EUR(10) AND EC MEMBER STATES' IMPORTS FROM YUGOSLAVIA IN 1985

| SITC | Description | f | Importing country |
|-------|---|---|-----------------------------|
| 00119 | BOVINE SPECIES OTHER THAN PURE BRED BREEDING STOCK | 3 | E10 GRE ITA |
| 00150 | HORSES, ASSES, MULES AND HINNIES, LIVE | 2 | E10 ITA |
| 01111 | MEAT OF BOVINE ANIMALS WITH BONE IN | 3 | E10 GRE ITA |
| 01120 | MEAT OF SHEEP AND GOATS, FRESH, CHILLED OR FROZEN | 2 | GRE ITA |
| 01140 | POULTRY, DEAD & EDIBLE OFFALS EX. LIVER, FRESH/FROZEN | 1 | SPA |
| 01490 | OTHER PREPARED OR PRESERVED MEAT OR MEAT OFFALS | 1 | UK |
| 03600 | CRUSTACEANS AND MOLLUSCS, FRESH, CHILLED, FROZEN ETC. | 1 | GRE |
| 03710 | FISH, PREPARED OR PRESERVED, N.E.S. INCLUDING CAVIAR | 1 | BLU |
| 04400 | MAIZE (CORN), UNMILLED | 4 | E10 BLU GRE ITA |
| 05420 | BEANS, PEAS, LENTILS & OTHER LEGUMINOUS VEGETABLES | 1 | GRE |
| 05451 | ONIONS, SHALLOTS, GARLIC, LEEKS & ALLIACEOUS VEGET. | 1 | GRE |
| 05459 | VEGETABLES, FRESH OR CHILLED, N.E.S. | 1 | ITA |
| 05461 | VEGETABLES, PRESERVED BY FREEZING, COOKED OR NOT | 3 | DAN GRE NET |
| 05462 | VEGETABLES PROVISIONALLY PRESERVED IN BRINE ETC. | 2 | FRA ITA |
| 05484 | HOP CONES AND LUPULIN | 3 | FRG UK POR |
| 05488 | VEGETABLE PRODUCTS OF A KIND USED FOR HUMAN FOOD | 1 | SPA |
| 05610 | VEGETABLES, DRIED, DEHYDRATED OR EVAPORATED | 4 | E10 FRA ITA NET |
| 05857 | JUICE OF ANY OTHER FRUIT OR VEGETABLE | 1 | BLU |
| 05861 | FRUIT, PRESERVED BY FREEZING, NO SUGAR ADDED | 6 | E10 BLU DAN FRA FRG UK |
| 07300 | CHOCOLATE & OTHER FOOD PREPNS. CONTAINING COCOA | 2 | IRE UK |
| 08193 | BEET-PULP, BAGASSE & OTHER WASTE OF SUGAR MANUFACT. | 2 | E10 ITA |
| 08199 | SWEETENED FORAGE; OTHER PREPNS. FOR ANIMAL FEEDING | 1 | SPA |
| 09809 | FOOD PREPARATIONS, N.E.S. | 1 | DAN |
| 11212 | WINE OF FRESH GRAPES; GRAPE MUST | 5 | E10 DAN FRG IRE UK |
| 23311 | POLYBUTADIENE-STYRENE LATEX, WHETHER/NOT PREVULCAN. | 1 | BLU |
| 24501 | FUEL WOOD IN LOGS, IN BILLETS, IN TWIGS/IN FAGGOTS | 1 | DAN |
| 24502 | WOOD CHARCOAL (INCL. SHELL & NUT CHAR.) AGGLOMER./NOT | 1 | DAN |
| 24721 | SAWLOGS IN THE ROUGH, WHETHER/NOT STRIPPED OF BARK | 2 | GRE ITA |
| 24821 | WOOD OF CONIFER. SPEC. SAWN LENGTHWISE, SLICED/PEELED | 1 | GRE |
| 24831 | WOOD OF NON-CONIF. SPEC. SAWN LENGTHWISE, SLIC./PEEL. | 7 | E10 BLU GRE ITA NET POR SPA |
| 26310 | COTTON (OTHER THAN LINTERS), NOT CARDED OR COMBED | 2 | BLU GRE |
| 26652 | SYNTHETIC FIBRES POLYESTER | 3 | BLU ITA NET |
| 26711 | REGENERATED FIBRES (DISCONTINUOUS), NOT CARDED ETC. | 2 | GRE SPA |
| 26810 | SEEP'S OR LAMBS' WOOL, GREASY OR FLEECE-WASHED | 1 | UK |
| 26830 | FINE ANIMAL HAIR, NOT CARDED OR COMBED | 1 | BLU |
| 27312 | MARBLE, TRAVERTINE, ECAUSSINE AND OTHER CALCAR. STONE | 1 | SPA |
| 27851 | QUARTZ, QUARTZITE ONLY ROUGHLY WORKED | 1 | SPA |
| 28209 | WASTE OF OTHER IRON OR STEEL | 2 | E10 ITA |
| 28750 | ZINC ORES AND CONCENTRATES | 1 | BLU |
| 28810 | ASH & RESIDUES, CONTAIN. METALS/METALLIC COMPOUNDS | 1 | BLU |
| 28902 | GOLD-SILVERSMITHS AND JEWELLERS SWEEPINGS, EX. GOLD | 2 | FRA UK |
| 29193 | GUTS, BLADDERS AND STOMACHS OF ANIMALS (NO FISH) | 1 | NET |
| 29199 | ANIMAL PROD. NES; DEAD ANI. UNFIT FOR HUMAN CONSUMPT. | 1 | BLU |
| 29240 | PLANTS, SEEDS, FRUIT USED IN PERFUMERY, PHARMACY | 3 | FRA POR SPA |
| 29250 | SEEDS, FRUIT & SPORES, NES, OF A KIND USED FOR SOWING | 1 | SPA |
| 33419 | OTHER LIGHT PETROL. OILS & FROM BITUMINOUS MINERALS | 5 | E10 FRG ITA NET SPA |
| 33430 | GAS OILS | 5 | E10 FRA FRG GRE ITA |
| 33451 | LUBRICATING PETROL. OILS & OTHER HEAVY PETROL. OILS | 2 | BLU FRA |
| 33521 | TAR DISTILLED FROM COAL, FROM LIGNITE OR FROM PEAT | 2 | E10 ITA |
| 33522 | BENZOLE | 1 | NET |
| 33525 | OILS AND OTHER PRODUCTS, N.E.S. OF DIST. OF COAL TAR | 3 | E10 FRA ITA |
| 33541 | PETROLEUM BITUMEN & OTHER RESIDUES OF PETROL. OILS | 3 | E10 GRE ITA |
| 35100 | ELECTRIC CURRENT | 1 | GRE |
| 51122 | BENZENE, CHEMICALLY OR COMMERCIALY PURE | 2 | ITA UK |
| 51123 | TOLUENE, CHEMICALLY OR COMMERCIALY PURE | 1 | GRE |
| 51129 | OTHER CYCLIC HYDROCARBONS | 1 | UK |
| 51211 | METHYL ALCOHOL (METHANOL) | 1 | GRE |
| 51382 | PHTHALIC ANHYDRIDE | 1 | ITA |
| 51470 | CARBOXYAMIDE-FUNCTION COMPOUNDS; & OTHER COMPOUNDS | 2 | UK POR |
| 51489 | COMPOUNDS WITH OTHER NITROGEN FUNCTIONS | 1 | GRE |
| 51540 | ORGANO-SULPHUR COMPOUNDS | 1 | SPA |
| 51569 | OTHER HETEROCYCLIC COMPOUNDS; NUCLEIC ACIDS | 1 | FRA |

* The nomenclature of the SITC, Revision 2

TABLE 2.3.3.: Continued

| SITC | Description | f | Importing country |
|-------|--|---|----------------------------|
| 51571 | SULPHONAMIDES | 2 | DAN SPA |
| 52251 | AMMONIA, ANHYDROUS, OR IN AQUEOUS SOLUTION | 1 | ITA |
| 52319 | OTHER SULPHATES (INCLUDING ALUMS) AND PERSULPHATES | 1 | GRE |
| 54132 | STREPTOMYCINS, THEIR DERIVATIVES, NOT INCL. IN 541.7 | 2 | POR SPA |
| 54133 | TETRACYCLINES, THEIR DERIVATIVES, NOT INCL. IN 541.7 | 2 | IRE UK |
| 54140 | VEGETAB. ALKALOIDS, NATURAL/REPRODUCED BY SYNTHESIS | 1 | POR |
| 54179 | MEDICAMENTS CONTAINING OTHER SUBSTANCES | 2 | BLU POR |
| 54191 | WADDING, GAUZE, BANDAGES AND SIMILAR ARTICLES | 1 | FRA |
| 55130 | ESSENTIAL OILS, CONCRETES & ABSOLUTES; RESINOIDS | 2 | IRE NET |
| 56216 | UREA | 2 | NET UK |
| 56219 | MINERAL OR CHEMICAL FERTILIZERS, NITROGENOUS, N.E.S. | 1 | DAN |
| 56291 | FERTILIZ. NES. CONTAIN. : NITROG., PHOSPHORUS, POTASSIUM | 3 | DAN FRG ITA |
| 58231 | ALKYDS IN PRIMARY FORMS | 1 | SPA |
| 58290 | OTHER CONDENSATION, POLYCONDENSATION/POLYADD. PRODU. | 1 | FRA |
| 58311 | POLYETHYLENE IN PRIMARY FORMS | 3 | E10 GRE ITA |
| 58341 | POLYVINYL CHLORIDE IN PRIMARY FORMS | 3 | E10 GRE ITA |
| 58343 | POLYVINYL CHLOR. IN THE FORM OF PLATES, SHEETS, STRIP | 1 | UK |
| 61140 | LEATHER OF OTHER BOVINE CATTLE AND EQUINE LEATHER | 1 | FRG |
| 61169 | LEATHER, N.E.S. | 3 | ITA POR SPA |
| 61230 | PARTS OF FOOTWEAR | 5 | E10 DAN FRA FRG POR |
| 62105 | PIPING AND TUBING, OF UNHARDENED VULCANIZED RUBBER | 1 | DAN |
| 62510 | TYRES, PNEUMATIC, NEW, OF A KIND USED ON MOTOR CARS | 6 | E10 DAN FRA IRE NET UK |
| 62520 | TYRES, PNEUMAT., NEW, OF A KIND USED ON BUSES, LORRIES | 4 | DAN IRE UK SPA |
| 62599 | TYRES, N.E.S., TYRE CASES, INTERCHANG. TREADS/FLAPS | 4 | BLU DAN IRE UK |
| 62898 | ARTICLES OF UNHARDENED VULCANIZED RUBBER, N.E.S. | 1 | POR |
| 63410 | WOOD SAWN LENGTHWISE, SLICED/PEELED, BUT NOT PREPAR. | 2 | DAN ITA |
| 63420 | PLYWOOD CONSISTING OF SHEETS OF WOOD | 1 | DAN |
| 63432 | RECONSTITUTED WOOD IN SHEETS, BLOCKS OR THE LIKE | 2 | GRE ITA |
| 63510 | WOODEN PACKING CASES, BOXES, CRATES, DRUMS ETC. | 1 | GRE |
| 63530 | BUILDERS' CARPENTRY AND JOINERY | 2 | ITA SPA |
| 63599 | OTHER ARTICLES OF WOOD, N.E.S. | 1 | BLU |
| 64110 | NEWSPRINT | 1 | GRE |
| 64121 | PRINTING & WRITING PAPER UNCOATED | 4 | FRA GRE ITA NET |
| 64131 | KRAFT LINER, IN ROLLS OR SHEETS | 1 | GRE |
| 64139 | KRAFT PAPER & PAPERBOARD, IN ROLLS OR SHEETS, N.E.S. | 1 | GRE |
| 64151 | SEMI-CHEMICAL FLUTING PAPER, IN ROLLS OR SHEETS | 1 | ITA |
| 64152 | SULPHITE WRAPPING PAPER, IN ROLLS OR SHEETS | 1 | GRE |
| 64159 | OTHER PAPER AND PAPERBOARD, IN ROLLS OR SHEETS, NES. | 1 | GRE |
| 64162 | BUILDING BOARD NON COMPRESSED (INSULATING BOARD) | 1 | GRE |
| 64172 | PAPER, CREPED/CRINKLED, FOR HOUSEHOLD OR TOILET USE | 1 | DAN |
| 64189 | PAPER & PAPERBD. IMPREGNAT., COAT., SURFACE-COLOURED | 3 | DAN ITA POR |
| 64210 | BOXES, BAGS & OTH. PACKING CONTAINERS, OF PAPER/PAPBD | 1 | GRE |
| 64243 | TOILET PAPER, CUT TO SIZE, IN ROLLS OR IN SHEETS | 4 | DAN GRE NET SPA |
| 64284 | HANDKERCHIEFS, CLEANSING TISSUES, & OTH. PAPER LINEN | 3 | DAN FRA SPA |
| 65132 | COTTON YARN, >14000 BUT <40000M PER KG. | 2 | IRE POR |
| 65133 | COTTON YARN, >40000 BUT <80000M PER KG. | 1 | ITA |
| 65141 | YARN TEXTURED OF CONTINUOUS POLYAMIDE FIBRES, N.E.S. | 1 | BLU |
| 65147 | YARN OF OTHER CONTINUOUS SYNTH. FIBRES NOT FOR SALE | 1 | BLU |
| 65148 | YARN CONTAIN. 85% BY WGT OF DISCONTIN. SYNTH. FIBRES | 2 | FRA UK |
| 65171 | YARN OF CONTINUOUS VISCOSE RAYON, NOT FOR RET. SALE | 2 | POR SPA |
| 65214 | OTHER WOVEN FABRICS CONTAIN. 85% OF COTTON, UNBLEACH | 4 | E10 FRA ITA UK |
| 65224 | OTH. WOVEN FABRICS CONT. 85% OF COTTON BLEACHED ETC. | 7 | E10 DAN FRA GRE IRE ITA UK |
| 65225 | OTH. WOVEN FABRICS CONT. LESS THAN 85% OF COT. BLEACH | 1 | GRE |
| 65355 | FABRICS, WOVEN CONTAIN. 85% OF CONTIN. REGENER. T. MAT. | 1 | SPA |
| 65397 | PILE FABRICS SYNTHETIC | 1 | UK |
| 65421 | FABRICS OF >85% CARDED WOOL OR CARDED FINE AN. HAIR | 1 | POR |
| 65603 | CHENILLE & GIMPED YARN, BRAIDS & ORNAMENT. TRIMMINGS | 1 | POR |
| 65771 | WADDING AND ARTICLES OF WADDING, N.E.S. | 1 | DAN |
| 65810 | SACKS AND BAGS OF TEXTILE MATERIALS | 1 | DAN |
| 65841 | BED LINEN OF COTTON | 2 | DAN FRG |
| 65843 | TABLE LINEN OF COTTON | 1 | UK |
| 65845 | TOILET AND KITCHEN LINEN OF COTTON | 3 | DAN FRA UK |
| 66120 | PORTLAND CEMENT, CIMENT FONDU, SLAG CEMENT ETC. | 2 | ITA UK |
| 66232 | REFRACT. BRICKS, BLOCKS, TILES & SIMIL. REFRACT. CONSTR | 1 | GRE |
| 66511 | CARBOYS, BOTTLES, JARS, POTS, TUBULAR CONTAINERS | 1 | BLU |
| 66520 | GLASSWARE USED FOR TABLE, KITCHEN, INDOOR DECORATION | 2 | BLU UK |

* The nomenclature of the SITC, Revision 2

TABLE 2.3.3.: Continued

| SITC | Description | f | Importing country |
|-------|---|---|-----------------------------|
| 66640 | TABLEWARE & OTHER ARTICLES OF PORCELAIN OR CHINA | 1 | FRA |
| 67120 | PIG IRON, CAST IRON AND SPIEGELEISEN, IN PIGS, BLOCKS | 1 | POR |
| 67162 | FERRO-SILICON | 1 | ITA |
| 67169 | OTHER FERRO-ALLOYS | 4 | E10 BLU ITA SPA |
| 67271 | IRON/STEEL COILS OF OTH. THAN HIGH CARBON/ALLOY ST. | 3 | E10 BLU FRG |
| 67322 | BARS & RODS, OF HIGH CARBON STEEL | 1 | GRE |
| 67325 | BARS & RODS, OF OTHER ALLOY STEEL | 1 | FRG |
| 67332 | U.I.H, SECTS. HOT-ROLLED OR EXTRUDED, 80 MM OR MORE | 1 | GRE |
| 67441 | SHEETS & PLATES, OF OTH. THAN HIGH CARBON/ALLOY STL. | 6 | E10 BLU FRA FRG ITA POR |
| 67701 | IRON/STEEL WIRE, OF OTH. THAN HIGH CARBON/ALLOY STL. | 1 | ITA |
| 68113 | SILVER, UNWROUGHT, IN PRIMARY FORMS | 3 | E10 FRG UK |
| 68211 | UNREFINED COPPER | 1 | GRE |
| 68212 | REFINED COPPER, UNWROUGHT | 2 | GRE ITA |
| 68222 | PLATES, SHEETS AND STRIP, WROUGHT, OF COPPER | 1 | FRA |
| 68225 | TUBES, PIPES, BLANKS THEREFOR; HOLLOW BARS OF COPPER | 3 | ITA NET UK |
| 68410 | ALUMINIUM AND ALUMINIUM ALLOYS, UNWROUGHT | 7 | E10 BLU FRA FRG GRE ITA NET |
| 68421 | BARS, RODS, ANGLES, SHAPES & SECTNS. WRGT. OF ALUMINIUM | 1 | NET |
| 68422 | PLATES, SHEETS AND STRIP, WROUGHT, OF ALUMINIUM | 2 | FRA NET |
| 68511 | UNREFINED LEAD | 1 | GRE |
| 68513 | LEAD ALLOYS, UNWROUGHT | 1 | BLU |
| 68610 | ZINC AND ZINC ALLOYS, UNWROUGHT | 1 | GRE |
| 68915 | MAGNESIUM, UNWROUGHT | 1 | BLU |
| 69351 | GAUZE, CLOTH, GRILL OF IRON OR STEEL | 1 | ITA |
| 69402 | BOLTS & NUTS SCREWS & RIVETS OF IRON OR STEEL | 1 | POR |
| 69534 | OTHER HAND TOOLS, PINCERS, TWEEZERS AND THE LIKE | 1 | POR |
| 69732 | STOVES-GRATES, FIRES & OTH. SPACE HEATERS | 1 | BLU |
| 69741 | ART. COMMONLY USED FOR DOM. PURP. OF IRON OR STEEL | 4 | FRA IRE NET UK |
| 69743 | ART. COMMONLY USED FOR DOM. PURP. OF ALUMINIUM | 1 | IRE |
| 69751 | SANITARY WARE FOR INDOOR USE OF IRON OR STEEL | 2 | IRE UK |
| 69913 | BASE METAL FITTINGS & MOUNTINGS FOR FURNITURE | 1 | POR |
| 69920 | CHAIN AND PARTS THEREOF, OF IRON OR STEEL | 3 | DAN FRA SPA |
| 69941 | SPRINGS & LEAVES FOR SPRINGS OF IRON OR STEEL | 1 | POR |
| 69963 | STOPPERS, CROWN CORKS, BOTTLE CAPS ETC OF BASE MET. | 1 | DAN |
| 69965 | WIRE, RODS, TUBES, PLATES & SIMILAR PROD. FOR SOLDER. | 1 | IRE |
| 71380 | INT. COMB. PISTON ENGINES, N.E.S. | 1 | POR |
| 71390 | PARTS OF INT. COMB. PISTON ENGINES OF 713.2-/3-/8- | 4 | E10 FRA FRG POR |
| 71440 | REACTION ENGINES | 1 | IRE |
| 71621 | ELECT. MOTORS OTHER THAN DIRECT CURRENT | 7 | E10 DAN IRE ITA UK POR SPA |
| 71690 | PARTS OF ROTATING ELECTRIC PLANT | 4 | E10 DAN FRG ITA |
| 72123 | OTHER HARVESTING AND THRESHING MACHINERY, PRESSES | 1 | POR |
| 72240 | WHEELED TRACTORS, NOT INCL. IN 744.11/783.2- | 4 | GRE IRE POR SPA |
| 72341 | BULLDOZERS, ANGLED OZERS & LEVELLERS, SELF PROPELLED | 1 | GRE |
| 72833 | MACH. FOR MIXING OR KNEADING EARTH, STONE, ORES | 1 | FRA |
| 73623 | SHEARING, PUNCHING OR NOTCHING MACHINES | 1 | BLU |
| 73732 | ELECTRIC WELDING, BRAZING, CUTTING MACH. AND PARTS | 1 | POR |
| 74141 | REFRIGERATORS & REFRIG. EQUIPMENT, EX. HOUSEHOLD | 1 | IRE |
| 74160 | MACH. PLANT & SIM. LAB. EQUIP. INVOLV. A TEMP. CHANGE | 1 | IRE |
| 74320 | PARTS OF THE PUMPS & COMPRESSORS OF 743.1- | 2 | BLU POR |
| 74360 | FILTERING & PURIFYING MACH. FOR LIQUIDS & GASES | 1 | POR |
| 74411 | WORK TRUCKS, MECHANIC. PROPEL., FOR SHORT DISTANCES | 1 | SPA |
| 74423 | ELEVATORS AND CONVEYORS, PNEUMATIC | 1 | GRE |
| 74428 | OTHER LIFTING, HANDLING, LOADING MACHINERY, N.E.S. | 1 | SPA |
| 74511 | TOOLS FOR WORKING IN THE HAND, PNEUMATIC MOTOR | 3 | IRE POR SPA |
| 74910 | BALL, ROLLER OR NEEDLE ROLLER BEARINGS | 2 | POR SPA |
| 74930 | TRANSMISSION SHAFTS, CRANKS, BEARING HOUSINGS ETC. | 1 | POR |
| 74992 | GASKETS & SIM. JOINTS OF METAL SHEETING | 1 | POR |
| 74999 | MACHINERY PARTS NOT CONTAINING ELECTRICAL CONNECT. | 1 | POR |
| 75112 | TYPEWRITERS, NON ELECTRIC | 1 | SPA |
| 76110 | TELEVISION RECEIVERS, COLOUR | 1 | FRA |
| 76120 | TELEVISION RECEIVERS, MONOCHROME | 2 | FRA IRE |
| 77118 | OTHER ELECTRIC TRANSFORMERS | 2 | BLU FRA |
| 77129 | PARTS OF ELECTRIC POWER MACHINERY OF 771-- | 1 | GRE |
| 77210 | ELECT. APP. SUCH AS SWITCHES, RELAYS, FUSES, PLUGS ETC. | 3 | DAN UK POR |

* The nomenclature of the SITC, Revision 2

TABLE 2.3.3.: Continued

| SITC | Description | f | Importing country |
|-------|---|----|--|
| 77230 | RESISTORS, FIXED OR VARIABLE AND PARTS | 1 | POR |
| 77310 | INSULATED, ELECT. WIRE, CABLE, BARS, STRIP AND THE LIKE | 3 | E10 FRA FRG |
| 77511 | CLOTHES WASHING MACHINES, NOT EXCEEDING 6 KGS | 3 | DAN FRA IRE |
| 77521 | REFRIGERATORS OF HOUSEHOLD TYPE | 5 | BLU DAN FRA IRE POR |
| 77522 | DEEP-FREEZERS OF HOUSEHOLD TYPE | 2 | BLU FRA |
| 77571 | VACUUM CLEANERS & FLOOR POLISHERS | 1 | FRA |
| 77573 | FOOD GRINDERS & MIXERS, FRUIT-JUICE EXTRACTORS | 1 | POR |
| 77586 | ELECTRO-THERMIC DOMESTIC APPLIANCES, N.E.S. | 5 | E10 DAN FRG IRE UK |
| 77587 | ELECTRIC HEATING RESISTORS | 1 | SPA |
| 77589 | PARTS OF THE APPLIANCES OF 775.81/82/83/84/86/87 | 1 | POR |
| 77620 | OTHER ELECTR. VALVES AND TUBES | 2 | FRA POR |
| 77812 | ELECTRIC ACCUMULATORS | 2 | FRA SPA |
| 77821 | FILAMENT LAMPS, NO INFRA-RED-ULTRA-VIOLET LAMPS | 1 | NET |
| 77831 | ELECTR. STARTING & IGNITION EQUIPMENT | 3 | FRA UK SPA |
| 77832 | ELECTR. LIGHTING & SIGNALING EQUIP., DEFROSTERS ETC. | 1 | POR |
| 77840 | TOOLS FOR WORKING IN THE HAND WITH ELECT. MOTOR | 4 | BLU FRA NET POR |
| 77884 | ELECT. CAPACITORS, CONDENSERS, FIXED OR VARIABLE | 3 | IRE UK SPA |
| 78100 | PASSENGER MOTOR CARS, FOR TRANSPORT OF PASS. & GOODS | 10 | E10 BLU DAN FRA GRE IRE ITA NET UK POR |
| 78210 | MOTOR VEHICLES FOR TRANSPORT OF GOODS/MATERIALS | 5 | E10 FRG ITA POR SPA |
| 78310 | PUBLIC-SERVICE TYPE PASSENGER MOTOR VEHICLES ETC. | 1 | DAN |
| 78490 | OTHER PARTS & ACCESSORIES OF MOTOR VEHICLES | 10 | E10 BLU DAN FRA FRG IRE ITA UK POR SPA |
| 78510 | MOTORCYCLES, AUTO-CYCLES AND CYCLES WITH AN AUX. MOT | 1 | NET |
| 78520 | CYCLES, NOT MOTORIZED | 2 | GRE IRE |
| 78611 | TRAILERS & SEMI-TRAILERS OF THE CARAVAN TYPE | 6 | BLU DAN FRA GRE NET SPA |
| 78689 | PARTS OF THE TRAILERS OF 786.11, 786.12, 786.81 | 1 | BLU |
| 79199 | PARTS OF THE HEADINGS 791.1- TO 791.5- | 2 | POR SPA |
| 79290 | PARTS OF HEADING 792-- , EXCL. TYRES, ENGINES | 1 | BLU |
| 81210 | BOILERS & RADIATORS FOR CENTRAL HEATING | 1 | IRE |
| 81241 | ILLUMINATING GLASSWARE, OPTICAL ELEMENTS OF GLASS | 1 | BLU |
| 81243 | PORTABLE ELECTRIC BATTERY AND MAGNETO LAMPS | 1 | POR |
| 82111 | CHAIRS & SEATS, INCL. CHAIRS CONVERTIBLE IN BEDS | 9 | E10 BLU DAN FRA FRG IRE NET UK SPA |
| 82119 | PARTS OF THE CHAIRS AND SEATS OF 821.11 | 2 | BLU FRG |
| 82121 | MEDICAL, DENTAL, SURGICAL OR VETERINARY FURNITURE | 2 | POR SPA |
| 82191 | FURNITURE, N.E.S. OF METAL | 1 | IRE |
| 82192 | FURNITURE, N.E.S. OF WOOD | 9 | E10 BLU DAN FRA FRG IRE NET UK SPA |
| 82199 | FURNITURE, N.E.S. OF OTHER MATERIALS AND PARTS | 3 | DAN FRA UK |
| 83109 | OTHER SIMILAR CONTAINERS, LEATHER, FIBRES ETC | 1 | BLU |
| 84211 | OVERCOATS AND OTHER COATS OF WOOL OR ANIMAL HAIR | 1 | NET |
| 84219 | OVERCOATS AND OTHER COATS OF OTHER FABRICS | 2 | BLU FRG |
| 84221 | SUITS, MEN'S, OF WOOL OR FINE ANIMAL HAIR | 4 | FRG IRE NET UK |
| 84223 | SUITS, MEN'S, OF MAN-MADE FIBRES | 4 | DAN IRE NET UK |
| 84231 | TROUSERS, BREECHES ETC. OF WOOL OR ANIMAL HAIR | 1 | FRG |
| 84232 | TROUSERS, BREECHES ETC. OF COTTON | 1 | FRG |
| 84233 | TROUSERS, BREECHES ETC. OF MAN-MADE FIBRES | 4 | FRG IRE NET UK |
| 84241 | JACKETS, BLAZERS OF WOOL OR ANIMAL HAIR | 5 | E10 FRG IRE NET UK |
| 84242 | JACKETS, BLAZERS OF COTTON | 1 | IRE |
| 84243 | JACKETS, BLAZERS OF MAN-MADE FIBRES | 3 | DAN FRG UK |
| 84293 | OUTER GARMENTS OF COTTON | 4 | E10 DAN FRG NET |
| 84294 | OUTER GARMENTS OF MAN-MADE FIBRES | 2 | E10 FRG |
| 84311 | COATS AND JACKETS OF WOOL OR ANIMAL HAIR | 4 | E10 FRG NET SPA |
| 84313 | COATS AND JACKETS OF MAN-MADE FIBRES | 5 | E10 BLU FRG IRE NET |
| 84321 | SUITS, COSTUMES, WOMEN'S, OF WOOL OR ANIMAL HAIR | 1 | NET |
| 84322 | SUITS, COSTUMES, WOMEN'S, OF COTTON | 1 | NET |
| 84323 | SUITS, COSTUMES, WOMEN'S, OF MAN-MADE FIBRES | 3 | DAN IRE NET |
| 84331 | DRESSES, WOMEN'S, OF WOOL OR ANIMAL HAIR | 1 | IRE |
| 84333 | DRESSES, WOMEN'S, OF MAN-MADE FIBRES | 2 | FRG IRE |
| 84341 | SKIRTS, WOMEN'S, OF WOOL OR ANIMAL HAIR | 1 | IRE |
| 84343 | SKIRTS, WOMEN'S, OF MAN-MADE FIBRES | 1 | IRE |
| 84351 | BLOUSES OF COTTON | 3 | FRG IRE NET |
| 84352 | BLOUSES OF MAN-MADE FIBRES | 2 | FRG IRE |
| 84392 | OTHER OUTER GARMENTS OF WOOL OR ANIMAL HAIR | 1 | FRG |
| 84393 | OTHER OUTER GARMENTS OF COTTON | 4 | E10 DAN FRG NET |
| 84394 | OTHER OUTER GARMENTS OF MAN MADE FIBRES | 4 | E10 DAN FRG NET |

* The nomenclature of the SITC, Revision 2

TABLE 2.3.3.: Continued

| SITC | Description | f | Importing country |
|-------|--|----|--|
| 84411 | SHIRTS,MEN'S,OF COTTON | 6 | E10 BLU FRG IRE NET UK |
| 84412 | SHIRTS,MEN'S,OF SYNTHETIC FIBRES | 2 | BLU NET |
| 84512 | JERSEYS,PULL-OVERS,ETC.OF COTTON | 1 | NET |
| 84513 | JERSEYS,PULL-OVERS,ETC.OF SYNTHETIC FIBRES | 2 | IRE UK |
| 84523 | DRESSES,SKIRTS,SUITS ETC,OF SYNTHETIC FIBRES | 1 | NET |
| 84592 | OTHER OUTER GARMENTS & CLOTHING OF COTTON | 3 | E10 FRG NET |
| 84593 | OTHER OUTER GARMENTS & CLOTHING OF SYNTHET. FIBRES | 2 | FRG NET |
| 84629 | OTHER UNDER GARMENTS,KNITTED,OF COTTON | 4 | E10 FRA FRG NET |
| 84631 | PANTY HOSE (TIGHTS),KNITTED,OF SYNTHETIC FIBRES | 3 | E10 FRG NET |
| 84632 | SHIRTS,MEN S,KNITTED OF SYNTHETIC FIBRES | 1 | IRE |
| 84651 | BRASSIERES | 1 | NET |
| 84652 | CORSETS,BRACES,GARTERS AND THE LIKE | 1 | FRG |
| 84810 | ART.OF APPAREL & CLOTHING ACCESSORIES,OF LEATHER | 6 | E10 DAN FRA FRG IRE NET |
| 84831 | ARTICLES OF FURSKIN,N.E.S. | 1 | FRG |
| 85101 | FOOTWEAR WITH OUTER SOLES & UPPERS,RUBBER/PLASTIC | 2 | ITA SPA |
| 85102 | FOOTWEAR WITH OUTER SOLES OF LEATHER | 10 | E10 BLU DAN FRA FRG IRE ITA NET UK SPA |
| 87201 | DENTAL INSTRUMENTS AND APPLIANCES | 1 | SPA |
| 87202 | MEDICAL,SURGICAL,VETERINARY INSTRUMENTS | 1 | POR |
| 87310 | GAS,LIQUID,ELECTRICITY METERS | 2 | BLU SPA |
| 87481 | ELECTRONIC AUTOMATIC REGULATORS | 1 | POR |
| 87483 | OTHER ELECTRONIC MEASURING INSTR.& APPARATUS | 1 | UK |
| 87490 | PARTS,N.E.S.ACCESSORIES FOR 873--,8743-,87454,8748 | 2 | DAN SPA |
| 88300 | CINEMATOGRAPH FILM,EXPOSED-DEVELOPED,NEG.OR POS. | 1 | SPA |
| 88421 | FRAMES AND MOUNTINGS,PARTS FOR SPECTACLES ETC. | 1 | SPA |
| 89211 | PRINTED BOOKS,BOOKLETS,BROCHURES,LEAFLETS | 2 | DAN UK |
| 89310 | ART.FOR THE CONVEYANCE OR PACKING OF GOODS | 1 | UK |
| 89391 | POLYVINYL CHLORIDE IN THE FORM OF PLATES | 1 | SPA |
| 89423 | TOYS,N.E.S.;WORKING MODELS FOR RECREATIONAL PURP. | 3 | BLU FRA IRE |
| 89731 | ART.OF JEWELLERY & PARTS OF PRECIOUS METAL | 1 | UK |
| 89932 | MATCHES,EXCL. BENGAL MATCHES | 1 | NET |
| 93100 | SPECIAL TRANSACTIONS & COMMOD.,NOT CLASS.TO KIND | 2 | E10 FRG |

* The nomenclature of the SITC, Revision 2

Abbreviations:

E10 : EUR(10)
 BLU : BELGIUM-LUXEMBOURG
 DAN : DENMARK
 FRA : FRANCE
 FRG : GERMANY, F. R.
 GRE : GREECE
 IRE : IRELAND
 ITA : ITALY
 NET : NETHERLANDS
 UK : UNITED KINGDOM
 POR : PORTUGAL
 SPA : SPAIN
 f : frequency

CHAPTER 3 TABLES

Introduction to Tables 3.5

Tables 3.5.1 to 3.5.11 of the Statistical Annex show the rates of intra-industry trade between Yugoslavia and individual EC countries at the level of industries.

The term IIT was used to express the Grubel-Lloyd index B_{ij} . The column marked STR % shows the share of industry in the total trade of the country. The last column marked KSTR % indicates the cumulative share of the industries to the current position. Letters M and X which follow the value in column IIT, define the predominant flow of trade (M=imports, X=exports).

Vertically, the table is divided into three parts, separated one from another by short line at the beginning. In the first, upper part are the industries whose rate of intra-industry trade is very high (greater than 75 %). The table does not include industries with extremely low shares in the total trade (STR % is lower than 0.25 %). The second part of the table shows the industries which can not be classified as having either a pronounced intra- or inter- form of trade (the rate of intra-industry trade ranges between 25 % and 75 %). Less significant industries with emphatically low values of intra-industry trade were eliminated from this group as well, but this time the limit value was 1 % (STR % less than 1 %). The third, lower part of the table presents the industries with very low values of intra-industry trade (below 25 %), i.e., the industries characterized by inter-industry trade. As before, the insignificant industries (STR % less than 0.25 %) were not included in this part of the table.

Due to the elimination of less significant industries from the table and thus from the values of KSTR %, the interpretation of this value is conditional only. In the case of the upper (the first) and the lower (third) part, the conditional aspect (deviation) is relatively small while it is high in the central part of the table.

Note that the maximum number of industries in Yugoslavia's trade with the trading partners is 181. We believe that by taking into account 80 % to 90 % of the trade in the presented tables (despite the elimination of some of the industries), the structural aspect of this phenomenon has been presented quite thoroughly.

TABLE 3.5.1: SHARE OF INTRA-INDUSTRY TRADE (IIT) IN TOTAL YUGOSLAVIA'S TRADE WITH GERMANY F.R.
(articles - industries - ranked according to descending value of IIT in 1985)

| N | SITC | Description | IIT | STR % | KSTR % |
|----|-------|--|--------|--------|--------|
| 1 | 695 L | TOOLS FOR USE IN THE HAND OR IN MACHINES | 99.1 M | .802 | .802 |
| 2 | 651 L | TEXTILE YARN AND THREAD | 97.6 M | 1.679 | 2.481 |
| 3 | 653 L | TEXT FABRICS WOVEN EX NARROW, SPEC, NOT COTTON | 96.7 M | .888 | 3.369 |
| 4 | 541 H | MEDICINAL & PHARMACEUTICAL PRODUCTS | 94.0 M | 1.375 | 4.743 |
| 5 | 722 H | ELECTRIC POWER MACHINERY AND SWITCHGEAR | 93.2 M | 2.563 | 7.306 |
| 6 | 674 R | UNIVERSALS, PLATES AND SHEETS OF IRON OR STEEL | 92.8 M | 1.574 | 8.880 |
| 7 | 893 L | ARTICLES OF ARTIF. PLASTIC MATERIALS, N.E.S. | 91.4 M | .343 | 9.223 |
| 8 | 672 R | INGOTS & OTHER PRIMARY FORMS OF IRON OR STEEL | 91.1 M | .655 | 9.878 |
| 9 | 621 R | MATERIALS OF RUBBER | 89.4 M | .343 | 10.221 |
| 10 | 641 R | PAPER AND PAPERBOARD | 89.4 M | 1.206 | 11.427 |
| 11 | 663 R | MINERAL MANUFACTURES, NES | 89.1 M | .741 | 12.169 |
| 12 | 664 R | GLASS | 87.1 M | .365 | 12.534 |
| 13 | 892 L | PRINTED MATTER | 84.3 M | .416 | 12.949 |
| 14 | 514 R | OTHER INORGANIC CHEMICALS | 83.4 M | .675 | 13.625 |
| 15 | 729 H | OTHER ELECTRICAL MACHINERY AND APPARATUS | 81.6 M | 3.511 | 17.136 |
| 16 | 682 R | COPPER | 81.5 M | .786 | 17.921 |
| 17 | 678 R | TUBES, PIPES AND FITTINGS OF IRON OR STEEL | 80.9 M | 1.000 | 18.921 |
| 18 | 698 L | MANUFACTURES OF METAL, NES | 78.8 M | .977 | 19.898 |
| 19 | 662 R | CLAY AND REFRACTORY CONSTRUCTION MATERIALS | 77.6 M | .588 | 20.486 |
| 20 | 513 R | INORG. CHEMICALS-ELEMS., OXIDES, HALOGEN SALTS- | 76.5 M | .877 | 21.363 |
| 21 | 694 L | NAILS, SCREWS, NUTS, BOLTS, RIVETS AND SIM. ARTICLES | 75.9 M | .318 | 21.681 |
| 22 | 711 H | POWER GENERATING MACHINERY, OTHER THAN ELECTRIC | 69.6 M | 2.692 | 24.373 |
| 23 | 714 H | OFFICE MACHINES | 60.4 M | 1.144 | 25.517 |
| 24 | 332 E | PETROLEUM PRODUCTS | 58.7 X | 1.507 | 27.023 |
| 25 | 629 R | ARTICLES OF RUBBER, NES | 54.3 X | 1.215 | 28.238 |
| 26 | 732 H | ROAD MOTOR VEHICLES | 52.6 M | 6.907 | 35.145 |
| 27 | 581 H | PLASTIC MATERIALS, REGENERD. CELLULOSE & RESINS | 43.2 M | 3.498 | 38.644 |
| 28 | 673 R | IRON AND STEEL BARS, RODS, ANGLES, SHAPES, SECTIONS | 41.8 X | 1.157 | 39.800 |
| 29 | 719 H | MACHINERY AND APPLIANCES-NON ELECTRICAL- PARTS | 39.5 M | 10.210 | 50.010 |
| 30 | 512 R | ORGANIC CHEMICALS | 39.0 M | 4.536 | 54.545 |
| 31 | 861 H | SCIENTIFIC, MEDICAL, OPTICAL, MEAS./CONTR. INSTRUM. | 35.5 M | 1.763 | 56.308 |
| 32 | 723 H | EQUIPMENT FOR DISTRIBUTING ELECTRICITY | 26.6 X | 1.248 | 57.556 |
| 33 | 718 H | MACHINES FOR SPECIAL INDUSTRIES | 24.4 M | 2.604 | 60.160 |
| 34 | 715 H | METALWORKING MACHINERY | 19.4 M | 1.922 | 62.082 |
| 35 | 725 H | DOMESTIC ELECTRICAL EQUIPMENT | 18.4 X | 1.362 | 63.444 |
| 36 | 726 H | ELEC. APPARATUS FOR MEDIC. PURP., RADIOLOGICAL AP. | 18.2 M | .474 | 63.918 |
| 37 | 717 H | TEXTILE AND LEATHER MACHINERY | 13.3 M | 2.240 | 66.157 |
| 38 | 561 R | FERTILIZERS MANUFACTURED | 10.1 X | .745 | 66.902 |
| 39 | 283 S | ORES & CONCENTRATES OF NON-FERROUS BASE METALS | 9.9 X | .466 | 67.368 |
| 40 | 599 R | CHEMICAL MATERIALS AND PRODUCTS, NES | 9.4 M | 2.541 | 69.909 |
| 41 | 821 L | FURNITURE | 5.1 X | 1.570 | 71.479 |
| 42 | 533 R | PIGMENTS, PAINTS, VARNISHES & RELATED MATERIALS | 4.0 M | 1.089 | 72.568 |
| 43 | 677 R | IRON & STEEL WIRE | 4.0 M | .257 | 72.824 |
| 44 | 211 S | HIDES & SKINS, -EXC. FUR SKINS- UNDRRESSED | 3.5 M | .253 | 73.078 |
| 45 | 054 A | VEGETABLES, ROOTS & TUBERS, FRESH OR DRIED | 3.0 X | .660 | 73.738 |
| 46 | 841 L | CLOTHING EXCEPT FUR CLOTHING | 2.8 X | 2.275 | 76.013 |
| 47 | 675 R | HOOP AND STRIP OF IRON OR STEEL | 1.3 M | .895 | 76.908 |
| 48 | 656 L | MADE-UP ARTICLES, WHOLLY OR CHIEFLY OF TEXT. MAT. | 1.1 X | .600 | 77.508 |
| 49 | 632 R | WOOD MANUFACTURES, NES | 1.0 X | .278 | 77.786 |
| 50 | 731 H | RAILWAY VEHICLES | .8 M | .335 | 78.121 |
| 51 | 521 R | CRUDE CHEMICALS FROM COAL, PETROLEUM AND GAS | .7 X | .587 | 78.708 |
| 52 | 531 R | SYNTH. ORGANIC DYESTUFFS, NATURAL INDIGO & LAKES | .7 M | .676 | 79.384 |
| 53 | 676 R | RAILS & RLWY TRACK CONSTR. MAT. OF IRON OR STEEL | .7 M | .327 | 79.711 |
| 54 | 931 | SPECIAL TRANSACTIONS NOT CLASSD. ACCORD. TO KIND | .7 X | .396 | 80.108 |
| 55 | 055 A | VEGETABLES, ROOTS & TUBERS PRES OR PREPARED NES | .5 X | .328 | 80.435 |
| 56 | 842 L | FUR CLOTHING AND ARTICLES OF ARTIFICIAL FUR | .4 X | .307 | 80.743 |
| 57 | 851 L | FOOTWEAR | .4 X | 1.713 | 82.455 |
| 58 | 231 S | CRUDE RUBBER-INCL. SYNTHETIC & RECLAIMED- | .2 M | .590 | 83.046 |
| 59 | 112 A | ALCOHOLIC BEVERAGES | .1 X | .464 | 83.510 |
| 60 | 053 A | FRUIT, PRESERVED AND FRUIT PREPARATIONS | .1 X | .769 | 84.278 |

TABLE 3.5.2: SHARE OF INTRA-INDUSTRY TRADE (IIT) IN TOTAL YUGOSLAVIA'S TRADE WITH ITALY
(articles - industries - ranked according to descending value of IIT in 1985)

| N | SITC | Description | IIT | STR % | KSTR % |
|----|-------|---|--------|-------|--------|
| 1 | 663 R | MINERAL MANUFACTURES, NES | 96.4 X | .329 | .329 |
| 2 | 266 R | SYNTHETIC AND REGENERATED-ARTIFICIAL-FIBRES | 95.6 M | 1.049 | 1.378 |
| 3 | 693 L | WIRE PRODUCTS - EX ELECTRIC - & FENCING GRILLS | 93.3 M | .730 | 2.108 |
| 4 | 653 L | TEXT FABRICS WOVEN EX NARROW, SPEC, NOT COTTON | 92.6 X | .677 | 2.785 |
| 5 | 629 R | ARTICLES OF RUBBER, NES | 92.4 X | 1.088 | 3.873 |
| 6 | 581 H | PLASTIC MATERIALS, REGENERD. CELLULOSE & RESINS | 92.4 X | 4.228 | 8.101 |
| 7 | 081 A | FEED.-STUFF FOR ANIMALS EXCL. UNMILLED CEREALS | 91.7 M | 2.245 | 10.346 |
| 8 | 673 R | IRON AND STEEL BARS, RODS, ANGLES, SHAPES, SECTIONS | 90.1 X | 1.041 | 11.387 |
| 9 | 732 H | ROAD MOTOR VEHICLES | 89.4 M | 5.109 | 16.496 |
| 10 | 664 R | GLASS | 82.3 M | .376 | 16.872 |
| 11 | 651 L | TEXTILE YARN AND THREAD | 81.8 X | 1.867 | 18.738 |
| 12 | 292 S | CRUDE VEGETABLE MATERIALS, NES | 79.3 M | .323 | 19.061 |
| 13 | 722 H | ELECTRIC POWER MACHINERY AND SWITCHGEAR | 77.4 X | 1.406 | 20.467 |
| 14 | 332 E | PETROLEUM PRODUCTS | 70.0 M | 5.902 | 26.369 |
| 15 | 513 R | INORG. CHEMICALS-ELEMS., OXIDES, HALOGEN SALTS- | 69.3 M | 1.781 | 28.150 |
| 16 | 512 R | ORGANIC CHEMICALS | 54.8 M | 5.302 | 33.452 |
| 17 | 611 L | LEATHER | 36.5 M | 2.120 | 35.572 |
| 18 | 631 R | VENEERS, PLYWOOD BOARDS & OTHER WOOD, WORKED, NES | 35.1 X | 1.520 | 37.092 |
| 19 | 674 R | UNIVERSALS, PLATES AND SHEETS OF IRON OR STEEL | 32.1 M | 2.233 | 39.325 |
| 20 | 641 R | PAPER AND PAPERBOARD | 29.8 X | 1.925 | 41.250 |
| 21 | 717 H | TEXTILE AND LEATHER MACHINERY | 26.1 M | 1.222 | 42.472 |
| 22 | 733 H | ROAD VEHICLES OTHER THAN MOTOR VEHICLES | 24.6 X | .253 | 42.724 |
| 23 | 715 H | METALWORKING MACHINERY | 23.6 M | .301 | 43.025 |
| 24 | 729 H | OTHER ELECTRICAL MACHINERY AND APPARATUS | 23.5 M | 2.500 | 45.525 |
| 25 | 861 H | SCIENTIFIC, MEDICAL, OPTICAL, MEAS./CONTR. INSTRUM. | 22.7 M | .618 | 46.143 |
| 26 | 655 L | SPECIAL TEXTILE FABRICS AND RELATED PRODUCTS | 22.4 M | .748 | 46.892 |
| 27 | 711 H | POWER GENERATING MACHINERY, OTHER THAN ELECTRIC | 21.5 M | .849 | 47.741 |
| 28 | 642 R | ARTICLES OF PAPER, PULP, PAPERBOARD | 20.8 X | .461 | 48.202 |
| 29 | 675 R | HOOP AND STRIP OF IRON OR STEEL | 20.4 M | .354 | 48.556 |
| 30 | 661 R | LIME, CEMENT & FABR. BLDG. MAT.-EX GLASS/CLAY MAT- | 20.3 X | .528 | 49.084 |
| 31 | 533 R | PIGMENTS, PAINTS, VARNISHES & RELATED MATERIALS | 18.7 M | .741 | 49.826 |
| 32 | 719 H | MACHINERY AND APPLIANCES-NON ELECTRICAL- PARTS | 18.2 M | 5.044 | 54.870 |
| 33 | 621 R | MATERIALS OF RUBBER | 13.7 M | .546 | 55.416 |
| 34 | 656 L | MADE-UP ARTICLES, WHOLLY OR CHIEFLY OF TEXT. MAT. | 13.0 X | .339 | 55.755 |
| 35 | 652 L | COTTON FABRICS, WOVEN EX. NARROW OR SPEC. FABRICS | 10.8 X | 1.035 | 56.790 |
| 36 | 231 S | CRUDE RUBBER-INCL. SYNTHETIC & RECLAIMED- | 8.2 M | .599 | 57.389 |
| 37 | 011 A | MEAT, FRESH, CHILLED OR FROZEN | 6.4 X | 2.936 | 60.325 |
| 38 | 671 R | PIG IRON, SPIEGELEISEN, SPONGE IRON ETC | 6.4 X | .572 | 60.897 |
| 39 | 718 H | MACHINES FOR SPECIAL INDUSTRIES | 6.4 M | 1.068 | 61.965 |
| 40 | 599 R | CHEMICAL MATERIALS AND PRODUCTS, NES | 6.3 M | 1.569 | 63.534 |
| 41 | 055 A | VEGETABLES, ROOTS & TUBERS PRES OR PREPARED NES | 4.5 X | .607 | 64.141 |
| 42 | 684 R | ALUMINIUM | 3.4 X | 4.811 | 68.952 |
| 43 | 632 R | WOOD MANUFACTURES, NES | 3.3 X | .263 | 69.214 |
| 44 | 243 S | WOOD, SHAPED OR SIMPLY WORKED | 2.0 X | 3.644 | 72.859 |
| 45 | 686 R | ZINC | .8 M | .371 | 73.230 |
| 46 | 211 S | HIDES & SKINS, -EXC. FUR SKINS- UNDRRESSED | .7 M | 1.605 | 74.834 |
| 47 | 001 A | LIVE ANIMALS | .6 X | 2.558 | 77.393 |
| 48 | 242 S | WOOD IN THE ROUGH OR ROUGHLY SQUARED | .5 X | .751 | 78.144 |
| 49 | 044 A | MAIZE (CORN), UNMILLED | .3 X | .402 | 78.546 |
| 50 | 054 A | VEGETABLES, ROOTS & TUBERS, FRESH OR DRIED | .2 X | .664 | 79.210 |
| 51 | 561 R | FERTILIZERS MANUFACTURED | .2 X | .356 | 79.566 |
| 52 | 282 S | IRON & STEEL SCRAP | .1 X | .604 | 80.170 |
| 53 | 351 E | ELECTRIC ENERGY | .0 X | .462 | 80.632 |
| 54 | 421 A | FIXED VEGETABLE OILS, SOFT | .0 M | .647 | 81.279 |

TABLE 3.5.3: SHARE OF INTRA-INDUSTRY TRADE (IIT) IN TOTAL YUGOSLAVIA'S TRADE WITH IRELAND
(articles - industries - ranked according to descending value of IIT in 1985)

| N | SITC | Description | IIT | STR % | KSTR % |
|----|-------|---|--------|--------|--------|
| 1 | 541 H | MEDICINAL & PHARMACEUTICAL PRODUCTS | 87.6 M | 3.424 | 3.424 |
| 2 | 698 L | MANUFACTURES OF METAL, NES | 5.5 X | .381 | 3.806 |
| 3 | 724 H | TELECOMMUNICATIONS APPARATUS | 5.5 X | .686 | 4.492 |
| 4 | 641 R | PAPER AND PAPERBOARD | .6 X | .691 | 5.183 |
| 5 | 629 R | ARTICLES OF RUBBER, NES | .0 X | 4.448 | 9.631 |
| 6 | 011 A | MEAT, FRESH, CHILLED OR FROZEN | .0 M | .479 | 10.110 |
| 7 | 031 A | FISH, FRESH & SIMPLY PRESERVED | .0 M | 1.007 | 11.117 |
| 8 | 099 A | FOOD PREPARATIONS, N.E.S. | .0 M | 40.233 | 51.350 |
| 9 | 275 R | NATURAL ABRASIVES-INCL. INDUSTRIAL DIAMONDS- | .0 M | .751 | 52.101 |
| 10 | 283 S | ORES & CONCENTRATES OF NON-FERROUS BASE METALS | .0 M | 16.344 | 68.445 |
| 11 | 512 R | ORGANIC CHEMICALS | .0 M | 12.489 | 80.934 |
| 12 | 514 R | OTHER INORGANIC CHEMICALS | .0 M | .370 | 81.304 |
| 13 | 599 R | CHEMICAL MATERIALS AND PRODUCTS, NES | .0 M | .501 | 81.805 |
| 14 | 621 R | MATERIALS OF RUBBER | .0 M | .817 | 82.622 |
| 15 | 651 L | TEXTILE YARN AND THREAD | .0 X | .419 | 83.041 |
| 16 | 664 R | GLASS | .0 M | .299 | 83.341 |
| 17 | 714 H | OFFICE MACHINES | .0 M | .849 | 84.190 |
| 18 | 725 H | DOMESTIC ELECTRICAL EQUIPMENT | .0 X | .909 | 85.099 |
| 19 | 726 H | ELEC. APPARATUS FOR MEDIC. PURP., RADIOLOGICAL AP. | .0 M | 1.459 | 86.558 |
| 20 | 821 L | FURNITURE | .0 X | 2.651 | 89.209 |
| 21 | 851 L | FOOTWEAR | .0 X | 4.328 | 93.538 |
| 22 | 861 H | SCIENTIFIC, MEDICAL, OPTICAL, MEAS./CONTR. INSTRUM. | .0 M | 2.472 | 96.009 |
| 23 | 891 L | MUSICAL INSTRUMENTS, SOUND RECORDERS AND PARTS | .0 M | .316 | 96.325 |
| 24 | 893 L | ARTICLES OF ARTIF. PLASTIC MATERIALS, N.E.S. | .0 M | .327 | 96.652 |
| 25 | 899 L | MANUFACTURED ARTICLES, NES | .0 M | .626 | 97.278 |

TABLE 3.5.4: SHARE OF INTRA-INDUSTRY TRADE (IIT) IN TOTAL YUGOSLAVIA'S TRADE WITH FRANCE
(articles - industries - ranked according to descending value of IIT in 1985)

| N | SITC | Description | IIT | STR % | KSTR % | |
|----|------|-------------|---|--------|--------|--------|
| 1 | 724 | H | TELECOMMUNICATIONS APPARATUS | 98.9 M | 1.213 | 1.213 |
| 2 | 695 | L | TOOLS FOR USE IN THE HAND OR IN MACHINES | 98.2 M | .513 | 1.726 |
| 3 | 629 | R | ARTICLES OF RUBBER, NES | 91.4 M | 2.130 | 3.856 |
| 4 | 541 | H | MEDICINAL & PHARMACEUTICAL PRODUCTS | 90.1 M | .920 | 4.776 |
| 5 | 899 | L | MANUFACTURED ARTICLES, NES | 81.1 X | .390 | 5.166 |
| 6 | 732 | H | ROAD MOTOR VEHICLES | 77.5 X | 20.714 | 25.880 |
| 7 | 729 | H | OTHER ELECTRICAL MACHINERY AND APPARATUS | 70.5 M | 4.282 | 30.162 |
| 8 | 722 | H | ELECTRIC POWER MACHINERY AND SWITCHGEAR | 48.2 M | 2.374 | 32.536 |
| 9 | 717 | H | TEXTILE AND LEATHER MACHINERY | 45.3 X | 1.968 | 34.504 |
| 10 | 711 | H | POWER GENERATING MACHINERY, OTHER THAN ELECTRIC | 45.3 M | 5.286 | 39.791 |
| 11 | 652 | L | COTTON FABRICS, WOVEN EX. NARROW OR SPEC. FABRICS | 44.9 X | 1.011 | 40.802 |
| 12 | 512 | R | ORGANIC CHEMICALS | 34.8 M | 3.299 | 44.100 |
| 13 | 894 | L | PERAMBULATORS, TOYS, GAMES AND SPORTING GOODS | 24.0 X | .258 | 44.359 |
| 14 | 673 | R | IRON AND STEEL BARS, RODS, ANGLES, SHAPES, SECTIONS | 23.8 M | .461 | 44.819 |
| 15 | 641 | R | PAPER AND PAPERBOARD | 23.2 X | .431 | 45.250 |
| 16 | 719 | H | MACHINERY AND APPLIANCES-NON ELECTRICAL- PARTS | 22.6 M | 7.236 | 52.487 |
| 17 | 662 | R | CLAY AND REFRACTORY CONSTRUCTION MATERIALS | 19.5 M | .297 | 52.784 |
| 18 | 861 | H | SCIENTIFIC, MEDICAL, OPTICAL, MEAS./CONTR. INSTRUM. | 14.6 M | 1.101 | 53.885 |
| 19 | 581 | H | PLASTIC MATERIALS, REGENERD. CELLULOSE & RESINS | 14.6 M | 1.931 | 55.816 |
| 20 | 723 | H | EQUIPMENT FOR DISTRIBUTING ELECTRICITY | 13.2 X | 1.841 | 57.657 |
| 21 | 733 | H | ROAD VEHICLES OTHER THAN MOTOR VEHICLES | 11.9 X | .814 | 58.470 |
| 22 | 656 | L | MADE-UP ARTICLES, WHOLLY OR CHIEFLY OF TEXT. MAT. | 11.2 X | .265 | 58.735 |
| 23 | 725 | H | DOMESTIC ELECTRICAL EQUIPMENT | 7.3 X | 1.785 | 60.520 |
| 24 | 821 | L | FURNITURE | 7.0 X | 2.113 | 62.633 |
| 25 | 684 | R | ALUMINIUM | 6.5 X | 6.758 | 69.391 |
| 26 | 715 | H | METALWORKING MACHINERY | 6.2 M | .672 | 70.063 |
| 27 | 621 | R | MATERIALS OF RUBBER | 5.5 M | .383 | 70.446 |
| 28 | 841 | L | CLOTHING EXCEPT FUR CLOTHING | 3.3 X | 1.491 | 71.937 |
| 29 | 514 | R | OTHER INORGANIC CHEMICALS | 2.4 M | 1.187 | 73.123 |
| 30 | 513 | R | INORG. CHEMICALS-ELEMS., OXIDES, HALOGEN SALTS- | 1.8 M | 1.180 | 74.304 |
| 31 | 599 | R | CHEMICAL MATERIALS AND PRODUCTS, NES | 1.1 M | 2.191 | 76.495 |
| 32 | 697 | L | HOUSEHOLD EQUIPMENT OF BASE METALS | 1.1 X | .410 | 76.905 |
| 33 | 734 | H | AIRCRAFT | .7 M | 1.731 | 78.636 |
| 34 | 862 | H | PHOTOGRAPHIC AND CINEMATOGRAPHIC SUPPLIES | .7 M | .395 | 79.031 |
| 35 | 851 | L | FOOTWEAR | .5 X | 1.120 | 80.151 |
| 36 | 211 | S | HIDES & SKINS, -EXC. FUR SKINS- UNDRRESSED | .4 M | .868 | 81.019 |
| 37 | 053 | A | FRUIT, PRESERVED AND FRUIT PREPARATIONS | .0 X | .252 | 81.271 |
| 38 | 054 | A | VEGETABLES, ROOTS & TUBERS, FRESH OR DRIED | .0 X | .346 | 81.617 |
| 39 | 231 | S | CRUDE RUBBER-INCL. SYNTHETIC & RECLAIMED- | .0 M | .904 | 82.521 |
| 40 | 533 | R | PIGMENTS, PAINTS, VARNISHES & RELATED MATERIALS | .0 M | .415 | 82.937 |
| 41 | 672 | R | INGOTS & OTHER PRIMARY FORMS OF IRON OR STEEL | .0 M | .405 | 83.342 |
| 42 | 674 | R | UNIVERSALS, PLATES AND SHEETS OF IRON OR STEEL | .0 M | 2.684 | 86.026 |
| 43 | 675 | R | HOOP AND STRIP OF IRON OR STEEL | .0 M | .495 | 86.521 |
| 44 | 714 | H | OFFICE MACHINES | .0 M | .649 | 87.169 |
| 45 | 731 | H | RAILWAY VEHICLES | .0 M | .369 | 87.538 |

TABLE 3.5.5: SHARE OF INTRA-INDUSTRY TRADE (IIT) IN TOTAL YUGOSLAVIA'S TRADE WITH THE NETHERLANDS
(articles - industries - ranked according to descending value of IIT in 1985)

| N | SITC | Description | IIT | STR % | KSTR % |
|----|-------|---|--------|--------|--------|
| 1 | 611 L | LEATHER | 98.7 M | .371 | .371 |
| 2 | 698 L | MANUFACTURES OF METAL, NES | 90.7 M | .256 | .627 |
| 3 | 722 H | ELECTRIC POWER MACHINERY AND SWITCHGEAR | 88.9 M | 1.094 | 1.721 |
| 4 | 541 H | MEDICINAL & PHARMACEUTICAL PRODUCTS | 88.8 M | 2.001 | 3.722 |
| 5 | 899 L | MANUFACTURED ARTICLES, NES | 87.6 M | 1.623 | 5.345 |
| 6 | 695 L | TOOLS FOR USE IN THE HAND OR IN MACHINES | 83.5 M | .352 | 5.697 |
| 7 | 292 S | CRUDE VEGETABLE MATERIALS, NES | 81.8 M | .904 | 6.601 |
| 8 | 551 H | ESSENTIAL OILS, PERFUME AND FLAVOUR MATERIALS | 81.3 M | 1.134 | 7.735 |
| 9 | 653 L | TEXT FABRICS WOVEN EX NARROW, SPEC, NOT COTTON | 77.3 M | .316 | 8.051 |
| 10 | 651 L | TEXTILE YARN AND THREAD | 68.4 M | 1.144 | 9.195 |
| 11 | 732 L | ROAD MOTOR VEHICLES | 66.8 X | 1.048 | 10.243 |
| 12 | 729 H | OTHER ELECTRICAL MACHINERY AND APPARATUS | 62.9 M | 5.037 | 15.280 |
| 13 | 332 E | PETROLEUM PRODUCTS | 55.6 X | 11.036 | 26.316 |
| 14 | 684 R | ALUMINIUM | 29.9 X | 2.548 | 28.864 |
| 15 | 011 A | MEAT, FRESH, CHILLED OR FROZEN | 28.9 M | 2.084 | 30.948 |
| 16 | 682 R | COPPER | 23.8 X | .348 | 31.296 |
| 17 | 652 L | COTTON FABRICS, WOVEN EX. NARROW OR SPEC. FABRICS | 21.0 X | .342 | 31.638 |
| 18 | 719 H | MACHINERY AND APPLIANCES-NON ELECTRICAL- PARTS | 17.2 M | 6.090 | 37.728 |
| 19 | 642 R | ARTICLES OF PAPER, PULP, PAPERBOARD | 14.1 X | 1.062 | 38.790 |
| 20 | 656 L | MADE-UP ARTICLES, WHOLLY OR CHIEFLY OF TEXT. MAT. | 12.8 X | .356 | 39.147 |
| 21 | 581 H | PLASTIC MATERIALS, REGENERD. CELLULOSE & RESINS | 12.5 M | 6.929 | 46.076 |
| 22 | 629 R | ARTICLES OF RUBBER, NES | 11.1 X | 1.598 | 47.674 |
| 23 | 031 A | FISH, FRESH & SIMPLY PRESERVED | 10.9 M | .256 | 47.931 |
| 24 | 266 R | SYNTHETIC AND REGENERATED-ARTIFICIAL-FIBRES | 10.7 X | .706 | 48.637 |
| 25 | 231 S | CRUDE RUBBER-INCL. SYNTHETIC & RECLAIMED- | 10.6 M | 1.255 | 49.892 |
| 26 | 533 R | PIGMENTS, PAINTS, VARNISHES & RELATED MATERIALS | 10.5 M | 1.802 | 51.694 |
| 27 | 723 H | EQUIPMENT FOR DISTRIBUTING ELECTRICITY | 9.8 X | .426 | 52.121 |
| 28 | 512 R | ORGANIC CHEMICALS | 7.1 M | 11.759 | 63.879 |
| 29 | 599 R | CHEMICAL MATERIALS AND PRODUCTS, NES | 5.5 M | 2.798 | 66.678 |
| 30 | 081 A | FEED.-STUFF FOR ANIMALS EXCL. UNMILLED CEREALS | 5.2 X | .445 | 67.123 |
| 31 | 055 A | VEGETABLES, ROOTS & TUBERS PRES OR PREPARED NES | 4.0 X | .419 | 67.541 |
| 32 | 044 A | MAIZE (CORN), UNMILLED | 2.9 X | .329 | 67.870 |
| 33 | 641 R | PAPER AND PAPERBOARD | 2.4 X | .487 | 68.357 |
| 34 | 053 A | FRUIT, PRESERVED AND FRUIT PREPARATIONS | 2.3 X | 1.552 | 69.910 |
| 35 | 718 H | MACHINES FOR SPECIAL INDUSTRIES | 1.8 M | .673 | 70.582 |
| 36 | 861 H | SCIENTIFIC, MEDICAL, OPTICAL, MEAS./CONTR. INSTRUM. | .5 M | 1.445 | 72.027 |
| 37 | 733 H | ROAD VEHICLES OTHER THAN MOTOR VEHICLES | .5 X | .582 | 72.609 |
| 38 | 821 L | FURNITURE | .2 X | 1.183 | 73.792 |
| 39 | 724 H | TELECOMMUNICATIONS APPARATUS | .0 M | 1.489 | 75.281 |
| 40 | 211 S | HIDES & SKINS, -EXC. FUR SKINS- UNDRRESSED | .0 M | 1.564 | 76.845 |
| 41 | 841 L | CLOTHING EXCEPT FUR CLOTHING | .0 X | 4.409 | 81.254 |
| 42 | 001 A | LIVE ANIMALS | .0 M | .571 | 81.825 |
| 43 | 243 S | WOOD, SHAPED OR SIMPLY WORKED | .0 X | .541 | 82.366 |
| 44 | 672 R | INGOTS & OTHER PRIMARY FORMS OF IRON OR STEEL | .0 M | 1.677 | 84.043 |
| 45 | 691 L | FINISHED STRUCTURAL PARTS AND STRUCTURES, NES | .0 X | .421 | 84.464 |
| 46 | 714 H | OFFICE MACHINES | .0 M | 1.314 | 85.778 |
| 47 | 851 L | FOOTWEAR | .0 X | 1.091 | 86.868 |

TABLE 3.5.6: SHARE OF INTRA-INDUSTRY TRADE (IIT) IN TOTAL YUGOSLAVIA'S TRADE WITH THE U.K.
(articles - industries - ranked according to descending value of IIT in 1985)

| N | SITC | Description | IIT | STR % | KSTR % |
|----|-------|---|--------|-------|--------|
| 1 | 686 R | ZINC | 99.1 M | .318 | .318 |
| 2 | 653 L | TEXT FABRICS WOVEN EX NARROW, SPEC, NOT COTTON | 98.1 M | 2.015 | 2.333 |
| 3 | 899 L | MANUFACTURED ARTICLES, NES | 97.4 M | .265 | 2.598 |
| 4 | 262 R | WOOL AND OTHER ANIMAL HAIR | 87.2 M | .387 | 2.986 |
| 5 | 724 H | TELECOMMUNICATIONS APPARATUS | 77.6 X | 1.582 | 4.568 |
| 6 | 729 H | OTHER ELECTRICAL MACHINERY AND APPARATUS | 75.1 M | 3.991 | 8.558 |
| 7 | 722 H | ELECTRIC POWER MACHINERY AND SWITCHGEAR | 73.6 M | 1.412 | 9.970 |
| 8 | 581 H | PLASTIC MATERIALS, REGENERD. CELLULOSE & RESINS | 59.8 M | 2.282 | 12.252 |
| 9 | 651 L | TEXTILE YARN AND THREAD | 54.1 X | 1.254 | 13.506 |
| 10 | 332 E | PETROLEUM PRODUCTS | 52.8 X | 3.956 | 17.462 |
| 11 | 541 H | MEDICINAL & PHARMACEUTICAL PRODUCTS | 41.6 M | 2.417 | 19.879 |
| 12 | 682 R | COPPER | 34.7 X | 1.264 | 21.143 |
| 13 | 629 R | ARTICLES OF RUBBER, NES | 34.6 X | 2.877 | 24.020 |
| 14 | 112 A | ALCOHOLIC BEVERAGES | 26.6 X | 1.466 | 25.486 |
| 15 | 711 H | POWER GENERATING MACHINERY, OTHER THAN ELECTRIC | 26.1 M | 2.044 | 27.530 |
| 16 | 512 R | ORGANIC CHEMICALS | 25.9 M | 5.310 | 32.840 |
| 17 | 732 H | ROAD MOTOR VEHICLES | 25.1 X | 3.448 | 36.288 |
| 18 | 734 H | AIRCRAFT | 23.5 M | 1.232 | 37.520 |
| 19 | 683 R | NICKEL | 23.1 M | .367 | 37.886 |
| 20 | 695 L | TOOLS FOR USE IN THE HAND OR IN MACHINES | 22.1 M | .591 | 38.478 |
| 21 | 733 H | ROAD VEHICLES OTHER THAN MOTOR VEHICLES | 19.5 X | .297 | 38.775 |
| 22 | 672 R | INGOTS & OTHER PRIMARY FORMS OF IRON OR STEEL | 17.8 M | 2.442 | 41.216 |
| 23 | 684 R | ALUMINIUM | 17.3 X | .974 | 42.190 |
| 24 | 725 H | DOMESTIC ELECTRICAL EQUIPMENT | 16.3 X | 2.841 | 45.031 |
| 25 | 665 R | GLASSWARE | 10.3 X | .767 | 45.798 |
| 26 | 718 H | MACHINES FOR SPECIAL INDUSTRIES | 8.6 M | .664 | 46.462 |
| 27 | 715 H | METALWORKING MACHINERY | 8.1 M | 2.182 | 48.644 |
| 28 | 054 A | VEGETABLES, ROOTS & TUBERS, FRESH OR DRIED | 6.2 X | .557 | 49.201 |
| 29 | 652 L | COTTON FABRICS, WOVEN EX. NARROW OR SPEC. FABRICS | 6.1 X | .807 | 50.008 |
| 30 | 861 H | SCIENTIFIC, MEDICAL, OPTICAL, MEAS./CONTR. INSTRUM. | 6.0 M | 2.263 | 52.271 |
| 31 | 719 H | MACHINERY AND APPLIANCES-NON ELECTRICAL- PARTS | 5.7 M | 8.273 | 60.544 |
| 32 | 717 H | TEXTILE AND LEATHER MACHINERY | 5.5 M | .722 | 61.266 |
| 33 | 551 H | ESSENTIAL OILS, PERFUME AND FLAVOUR MATERIALS | 2.5 M | .279 | 61.545 |
| 34 | 841 L | CLOTHING EXCEPT FUR CLOTHING | 1.3 X | 2.741 | 64.286 |
| 35 | 697 L | HOUSEHOLD EQUIPMENT OF BASE METALS | 1.1 X | .281 | 64.567 |
| 36 | 599 R | CHEMICAL MATERIALS AND PRODUCTS, NES | .6 M | 1.470 | 66.037 |
| 37 | 231 S | CRUDE RUBBER-INCL. SYNTHETIC & RECLAIMED- | .5 M | .717 | 66.754 |
| 38 | 521 R | CRUDE CHEMICALS FROM COAL, PETROLEUM AND GAS | .5 X | 2.005 | 68.759 |
| 39 | 681 R | SILVER AND PLATINUM GROUP METALS | .5 X | 2.739 | 71.498 |
| 40 | 891 L | MUSICAL INSTRUMENTS, SOUND RECORDERS AND PARTS | .5 M | .673 | 72.170 |
| 41 | 821 L | FURNITURE | .3 X | 4.840 | 77.011 |
| 42 | 276 R | OTHER CRUDE MINERALS | .2 M | .266 | 77.277 |
| 43 | 714 H | OFFICE MACHINES | .2 M | 3.809 | 81.086 |
| 44 | 656 L | MADE-UP ARTICLES, WHOLLY OR CHIEFLY OF TEXT. MAT. | .2 X | .449 | 81.535 |
| 45 | 661 R | LIME, CEMENT & FABR. BLDG. MAT.-EX GLASS/CLAY MAT- | .1 X | .277 | 81.812 |
| 46 | 053 A | FRUIT, PRESERVED AND FRUIT PREPARATIONS | .0 X | .429 | 82.242 |
| 47 | 121 A | TOBACCO, UNMANUFACTURED & SCRAP | .0 X | .918 | 83.159 |
| 48 | 263 R | COTTON | .0 M | .382 | 83.541 |
| 49 | 674 R | UNIVERSALS, PLATES AND SHEETS OF IRON OR STEEL | .0 M | 3.378 | 86.919 |
| 50 | 678 R | TUBES, PIPES AND FITTINGS OF IRON OR STEEL | .0 M | .872 | 87.792 |

TABLE 3.5.7: SHARE OF INTRA-INDUSTRY TRADE (IIT) IN TOTAL YUGOSLAVIA'S TRADE WITH BELG.-LUX.
(articles - industries - ranked according to descending value of IIT in 1985)

| N | SITC | Description | IIT | STR % | KSTR % |
|----|-------|---|--------|-------|--------|
| 1 | 695 L | TOOLS FOR USE IN THE HAND OR IN MACHINES | 94.5 M | 1.181 | 1.181 |
| 2 | 899 L | MANUFACTURED ARTICLES, NES | 92.1 M | .306 | 1.486 |
| 3 | 722 H | ELECTRIC POWER MACHINERY AND SWITCHGEAR | 90.5 M | 1.418 | 2.904 |
| 4 | 651 L | TEXTILE YARN AND THREAD | 89.0 M | 1.263 | 4.167 |
| 5 | 729 H | OTHER ELECTRICAL MACHINERY AND APPARATUS | 85.7 M | 2.011 | 6.178 |
| 6 | 682 R | COPPER | 80.3 M | .556 | 6.734 |
| 7 | 715 H | METALWORKING MACHINERY | 73.8 M | 1.642 | 8.376 |
| 8 | 629 R | ARTICLES OF RUBBER, NES | 70.6 M | 1.819 | 10.195 |
| 9 | 733 H | ROAD VEHICLES OTHER THAN MOTOR VEHICLES | 69.5 M | 3.776 | 13.971 |
| 10 | 724 H | TELECOMMUNICATIONS APPARATUS | 65.6 M | 1.090 | 15.061 |
| 11 | 541 H | MEDICINAL & PHARMACEUTICAL PRODUCTS | 60.2 M | 2.342 | 17.403 |
| 12 | 719 H | MACHINERY AND APPLIANCES-NON ELECTRICAL- PARTS | 48.7 M | 4.602 | 22.005 |
| 13 | 653 L | TEXT FABRICS WOVEN EX NARROW, SPEC, NOT COTTON | 45.4 M | 1.520 | 23.525 |
| 14 | 717 H | TEXTILE AND LEATHER MACHINERY | 42.9 M | 2.545 | 26.070 |
| 15 | 266 R | SYNTHETIC AND REGENERATED-ARTIFICIAL-FIBRES | 40.3 X | 1.141 | 27.210 |
| 16 | 689 R | MISCELL.NON-FERROUS BASE METALS | 24.4 X | 1.066 | 28.276 |
| 17 | 512 R | ORGANIC CHEMICALS | 18.0 M | 9.641 | 37.918 |
| 18 | 685 R | LEAD | 16.2 X | .508 | 38.425 |
| 19 | 732 H | ROAD MOTOR VEHICLES | 13.3 X | .578 | 39.003 |
| 20 | 332 E | PETROLEUM PRODUCTS | 11.2 M | 2.523 | 41.526 |
| 21 | 599 R | CHEMICAL MATERIALS AND PRODUCTS, NES | 9.0 M | 8.449 | 49.975 |
| 22 | 893 L | ARTICLES OF ARTIF.PLASTIC MATERIALS, N.E.S. | 8.3 M | .395 | 50.370 |
| 23 | 664 R | GLASS | 7.8 M | .758 | 51.128 |
| 24 | 678 R | TUBES, PIPES AND FITTINGS OF IRON OR STEEL | 6.2 X | .746 | 51.874 |
| 25 | 581 H | PLASTIC MATERIALS, REGENERD. CELLULOSE & RESINS | 6.0 M | 5.659 | 57.533 |
| 26 | 671 R | PIG IRON, SPIEGELEISEN, SPONGE IRON ETC | 4.4 X | 2.269 | 59.802 |
| 27 | 652 L | COTTON FABRICS, WOVEN EX. NARROW OR SPEC. FABRICS | 3.1 M | 1.640 | 61.442 |
| 28 | 684 R | ALUMINIUM | 3.0 X | .558 | 62.000 |
| 29 | 665 R | GLASSWARE | 2.1 X | .656 | 62.656 |
| 30 | 561 R | FERTILIZERS MANUFACTURED | 1.5 X | .312 | 62.968 |
| 31 | 812 L | SANITARY, PLUMBING, HEATING & LIGHTING FIXTURES | 1.1 X | .366 | 63.335 |
| 32 | 718 H | MACHINES FOR SPECIAL INDUSTRIES | .4 M | .711 | 64.046 |
| 33 | 533 R | PIGMENTS, PAINTS, VARNISHES & RELATED MATERIALS | .3 M | .994 | 65.040 |
| 34 | 725 H | DOMESTIC ELECTRICAL EQUIPMENT | .3 X | .920 | 65.960 |
| 35 | 841 L | CLOTHING EXCEPT FUR CLOTHING | .3 X | 1.812 | 67.772 |
| 36 | 821 L | FURNITURE | .2 X | 1.300 | 69.072 |
| 37 | 044 A | MAIZE (CORN), UNMILLED | .0 X | 3.282 | 72.354 |
| 38 | 053 A | FRUIT, PRESERVED AND FRUIT PREPARATIONS | .0 X | .296 | 72.650 |
| 39 | 231 S | CRUDE RUBBER-INCL. SYNTHETIC & RECLAIMED- | .0 M | 3.145 | 75.795 |
| 40 | 243 S | WOOD, SHAPED OR SIMPLY WORKED | .0 X | 1.192 | 76.987 |
| 41 | 251 R | PULP & WASTE PAPER | .0 M | .746 | 77.733 |
| 42 | 275 R | NATURAL ABRASIVES-INCL. INDUSTRIAL DIAMONDS- | .0 M | .595 | 78.328 |
| 43 | 291 S | CRUDE ANIMAL MATERIALS, NES | .0 X | .302 | 78.630 |
| 44 | 431 A | ANIM./VEG. OILS & FATS, PROCESSED, AND WAXES | .0 M | .311 | 78.941 |
| 45 | 513 R | INORG. CHEMICALS-ELEMS., OXIDES, HALOGEN SALTS- | .0 M | .410 | 79.351 |
| 46 | 611 L | LEATHER | .0 M | .460 | 79.812 |
| 47 | 631 R | VENEERS, PLYWOOD BOARDS & OTHER WOOD, WORKED, NES | .0 X | .294 | 80.106 |
| 48 | 676 R | RAILS & RLWY TRACK CONSTR MAT. OF IRON OR STEEL | .0 M | .684 | 80.790 |
| 49 | 677 R | IRON & STEEL WIRE | .0 M | 1.389 | 82.179 |
| 50 | 686 R | ZINC | .0 M | .594 | 82.774 |
| 51 | 693 L | WIRE PRODUCTS - EX ELECTRIC - & FENCING GRILLS | .0 M | 3.119 | 85.893 |
| 52 | 697 L | HOUSEHOLD EQUIPMENT OF BASE METALS | .0 X | .725 | 86.618 |
| 53 | 711 H | POWER GENERATING MACHINERY, OTHER THAN ELECTRIC | .0 M | .933 | 87.552 |
| 54 | 714 H | OFFICE MACHINES | .0 M | .466 | 88.017 |
| 55 | 862 H | PHOTOGRAPHIC AND CINEMATOGRAPHIC SUPPLIES | .0 M | 3.277 | 91.294 |

TABLE 3.5.8: SHARE OF INTRA-INDUSTRY TRADE (IIT) IN TOTAL YUGOSLAVIA'S TRADE WITH GREECE
(articles - industries - ranked according to descending value of IIT in 1985)

| N | SITC | Description | IIT | STR % | KSTR % |
|----|-------|---|--------|--------|--------|
| 1 | 685 R | LEAD | 98.0 X | .458 | .458 |
| 2 | 332 E | PETROLEUM PRODUCTS | 97.5 X | 10.261 | 10.720 |
| 3 | 652 L | COTTON FABRICS,WOVEN EX.NARROW OR SPEC.FABRICS | 61.3 M | 1.524 | 12.244 |
| 4 | 266 R | SYNTHETIC AND REGENERATED-ARTIFICIAL-FIBRES | 49.0 M | 1.297 | 13.541 |
| 5 | 121 A | TOBACCO,UNMANUFACTURED & SCRAP | 45.4 M | 2.529 | 16.070 |
| 6 | 581 H | PLASTIC MATERIALS,REGENERD.CELLULOSE & RESINS | 20.9 X | 1.995 | 18.065 |
| 7 | 651 L | TEXTILE YARN AND THREAD | 20.7 M | 1.705 | 19.770 |
| 8 | 055 A | VEGETABLES, ROOTS & TUBERS PRES OR PREPARED NES | 17.6 M | .280 | 20.050 |
| 9 | 719 H | MACHINERY AND APPLIANCES-NON ELECTRICAL- PARTS | 16.1 X | .286 | 20.336 |
| 10 | 613 L | FUR SKINS,TANNED OR DRESSED | 16.0 M | .288 | 20.624 |
| 11 | 513 R | INORG.CHEMICALS-ELEMS.,OXIDES,HALOGEN SALTS- | 14.9 M | 4.169 | 24.793 |
| 12 | 718 H | MACHINES FOR SPECIAL INDUSTRIES | 13.1 X | .413 | 25.205 |
| 13 | 666 R | POTTERY | 11.4 X | .541 | 25.747 |
| 14 | 514 R | OTHER INORGANIC CHEMICALS | 7.4 X | .694 | 26.440 |
| 15 | 641 R | PAPER AND PAPERBOARD | 3.0 X | 2.367 | 28.807 |
| 16 | 631 R | VENEERS,PLYWOOD BOARDS & OTHER WOOD,WORKED,NES | 2.8 X | 1.693 | 30.500 |
| 17 | 712 H | AGRICULTURAL MACHINERY AND IMPLEMENTS | 2.6 X | 1.063 | 31.562 |
| 18 | 642 R | ARTICLES OF PAPER, PULP, PAPERBOARD | 2.0 X | .674 | 32.237 |
| 19 | 053 A | FRUIT,PRESERVED AND FRUIT PREPARATIONS | 1.4 M | .742 | 32.979 |
| 20 | 729 H | OTHER ELECTRICAL MACHINERY AND APPARATUS | 1.1 X | .299 | 33.277 |
| 21 | 051 A | FRUIT, FRESH, AND NUTS - EXCL. OIL NUTS | .9 M | 3.163 | 36.440 |
| 22 | 276 R | OTHER CRUDE MINERALS | .4 M | 2.224 | 38.664 |
| 23 | 031 A | FISH,FRESH & SIMPLY PRESERVED | .4 X | 1.881 | 40.545 |
| 24 | 695 L | TOOLS FOR USE IN THE HAND OR IN MACHINES | .4 X | .270 | 40.816 |
| 25 | 722 H | ELECTRIC POWER MACHINERY AND SWITCHGEAR | .3 X | 1.251 | 42.067 |
| 26 | 263 R | COTTON | .2 M | 6.350 | 48.417 |
| 27 | 674 R | UNIVERSALS,PLATES AND SHEETS OF IRON OR STEEL | .1 M | 4.409 | 52.827 |
| 28 | 001 A | LIVE ANIMALS | .0 X | 4.388 | 57.215 |
| 29 | 011 A | MEAT, FRESH, CHILLED OR FROZEN | .0 X | 7.369 | 64.583 |
| 30 | 044 A | MAIZE (CORN),UNMILLED | .0 X | .722 | 65.306 |
| 31 | 052 A | DRIED FRUIT,DEHYDRATED ARTIFICIALLY | .0 M | .932 | 66.237 |
| 32 | 081 A | FEED.-STUFF FOR ANIMALS EXCL.UNMILLED CEREALS | .0 M | .362 | 66.599 |
| 33 | 211 S | HIDES & SKINS,-EXC.FUR SKINS- UNDRESSED | .0 M | 3.651 | 70.250 |
| 34 | 242 S | WOOD IN THE ROUGH OR ROUGHLY SQUARED | .0 X | .332 | 70.582 |
| 35 | 243 S | WOOD,SHAPED OR SIMPLY WORKED | .0 X | 1.147 | 71.729 |
| 36 | 262 R | WOOL AND OTHER ANIMAL HAIR | .0 M | .303 | 72.032 |
| 37 | 283 S | ORES & CONCENTRATES OF NON-FERROUS BASE METALS | .0 M | .577 | 72.610 |
| 38 | 351 E | ELECTRIC ENERGY | .0 X | 8.643 | 81.252 |
| 39 | 421 A | FIXED VEGETABLE OILS, SOFT | .0 M | 2.053 | 83.305 |
| 40 | 571 H | EXPLOSIVES AND PYROTECHNIC PRODUCTS | .0 X | .947 | 84.252 |
| 41 | 632 R | WOOD MANUFACTURES,NES | .0 X | .766 | 85.018 |
| 42 | 662 R | CLAY AND REFRACTORY CONSTRUCTION MATERIALS | .0 X | .597 | 85.615 |
| 43 | 673 R | IRON AND STEEL BARS,RODS,ANGLES,SHAPES,SECTIONS | .0 X | 1.258 | 86.873 |
| 44 | 732 H | ROAD MOTOR VEHICLES | .0 X | 4.546 | 91.419 |
| 45 | 733 H | ROAD VEHICLES OTHER THAN MOTOR VEHICLES | .0 X | .930 | 92.348 |

TABLE 3.5.9: SHARE OF INTRA-INDUSTRY TRADE (IIT) IN TOTAL YUGOSLAVIA'S TRADE WITH DENMARK
(articles - industries - ranked according to descending value of IIT in 1985)

| N | SITC | Description | IIT | STR % | KSTR % |
|----|-------|---|--------|--------|--------|
| 1 | 717 H | TEXTILE AND LEATHER MACHINERY | 95.0 M | .770 | .770 |
| 2 | 894 L | PERAMBULATORS, TOYS, GAMES AND SPORTING GOODS | 89.1 M | .395 | 1.165 |
| 3 | 698 L | MANUFACTURES OF METAL, NES | 61.1 X | 1.125 | 2.290 |
| 4 | 541 H | MEDICINAL & PHARMACEUTICAL PRODUCTS | 47.2 M | 2.272 | 4.563 |
| 5 | 729 H | OTHER ELECTRICAL MACHINERY AND APPARATUS | 40.2 M | 2.690 | 7.252 |
| 6 | 861 H | SCIENTIFIC, MEDICAL, OPTICAL, MEAS./CONTR. INSTRUM. | 38.4 M | 4.087 | 11.339 |
| 7 | 629 R | ARTICLES OF RUBBER, NES | 30.9 X | 1.932 | 13.272 |
| 8 | 722 H | ELECTRIC POWER MACHINERY AND SWITCHGEAR | 30.7 X | 6.263 | 19.534 |
| 9 | 631 R | VENEERS, PLYWOOD BOARDS & OTHER WOOD, WORKED, NES | 23.1 X | .732 | 20.266 |
| 10 | 841 L | CLOTHING EXCEPT FUR CLOTHING | 19.6 X | 2.302 | 22.568 |
| 11 | 081 A | FEED.-STUFF FOR ANIMALS EXCL. UNMILLED CEREALS | 19.0 X | .486 | 23.054 |
| 12 | 632 R | WOOD MANUFACTURES, NES | 17.8 M | .890 | 23.944 |
| 13 | 512 R | ORGANIC CHEMICALS | 17.2 M | 5.116 | 29.060 |
| 14 | 621 R | MATERIALS OF RUBBER | 9.9 X | .426 | 29.486 |
| 15 | 725 H | DOMESTIC ELECTRICAL EQUIPMENT | 8.8 X | 1.559 | 31.045 |
| 16 | 718 H | MACHINES FOR SPECIAL INDUSTRIES | 6.9 M | 1.493 | 32.538 |
| 17 | 719 H | MACHINERY AND APPLIANCES-NON ELECTRICAL- PARTS | 6.1 M | 12.772 | 45.310 |
| 18 | 641 R | PAPER AND PAPERBOARD | 6.0 M | .559 | 45.869 |
| 19 | 692 L | METAL CONTAINERS FOR STORAGE AND TRANSPORT | 4.0 M | .379 | 46.249 |
| 20 | 642 R | ARTICLES OF PAPER, PULP, PAPERBOARD | 3.5 X | 3.167 | 49.415 |
| 21 | 724 H | TELECOMMUNICATIONS APPARATUS | 2.4 M | 1.751 | 51.166 |
| 22 | 733 H | ROAD VEHICLES OTHER THAN MOTOR VEHICLES | 2.4 X | .975 | 52.142 |
| 23 | 899 L | MANUFACTURED ARTICLES, NES | 2.3 M | 1.455 | 53.597 |
| 24 | 031 A | FISH, FRESH & SIMPLY PRESERVED | 2.0 M | .917 | 54.514 |
| 25 | 653 L | TEXT FABRICS WOVEN EX NARROW, SPEC, NOT COTTON | 2.0 X | .529 | 55.044 |
| 26 | 652 L | COTTON FABRICS, WOVEN EX. NARROW OR SPEC. FABRICS | 1.9 X | .551 | 55.595 |
| 27 | 711 H | POWER GENERATING MACHINERY, OTHER THAN ELECTRIC | 1.2 M | 6.131 | 61.726 |
| 28 | 891 L | MUSICAL INSTRUMENTS, SOUND RECORDERS AND PARTS | 1.0 M | .311 | 62.037 |
| 29 | 712 H | AGRICULTURAL MACHINERY AND IMPLEMENTS | .9 M | 1.004 | 63.041 |
| 30 | 732 H | ROAD MOTOR VEHICLES | .9 X | 4.686 | 67.727 |
| 31 | 599 R | CHEMICAL MATERIALS AND PRODUCTS, NES | .8 M | 1.215 | 68.941 |
| 32 | 332 E | PETROLEUM PRODUCTS | .7 X | .364 | 69.305 |
| 33 | 571 H | EXPLOSIVES AND PYROTECHNIC PRODUCTS | .6 M | 2.121 | 71.426 |
| 34 | 821 L | FURNITURE | .5 X | 1.161 | 72.586 |
| 35 | 656 L | MADE-UP ARTICLES, WHOLLY OR CHIEFLY OF TEXT. MAT. | .4 X | 5.309 | 77.895 |
| 36 | 241 S | FUEL WOOD & CHARCOAL | .0 X | .780 | 78.675 |
| 37 | 276 R | OTHER CRUDE MINERALS | .0 M | .563 | 79.238 |
| 38 | 533 R | PIGMENTS, PAINTS, VARNISHES & RELATED MATERIALS | .0 M | .753 | 79.992 |
| 39 | 561 R | FERTILIZERS MANUFACTURED | .0 X | 9.732 | 89.724 |
| 40 | 678 R | TUBES, PIPES AND FITTINGS OF IRON OR STEEL | .0 M | .388 | 90.112 |
| 41 | 726 H | ELEC. APPARATUS FOR MEDIC. PURP., RADIOLOGICAL AP. | .0 M | .694 | 90.805 |
| 42 | 851 L | FOOTWEAR | .0 X | .756 | 91.561 |

TABLE 3.5.10: SHARE OF INTRA-INDUSTRY TRADE (IIT) IN TOTAL YUGOSLAVIA'S TRADE WITH EUR(10)
(articles - industries - ranked according to descending value of IIT in 1985)

| N | SITC | Description | IIT | STR % | KSTR % |
|----|-------|---|--------|-------|--------|
| 1 | 892 L | PRINTED MATTER | 99.5 M | .268 | .268 |
| 2 | 677 R | IRON & STEEL WIRE | 98.9 M | .366 | .634 |
| 3 | 514 R | OTHER INORGANIC CHEMICALS | 97.9 M | .668 | 1.303 |
| 4 | 722 H | ELECTRIC POWER MACHINERY AND SWITCHGEAR | 96.4 M | 1.987 | 3.289 |
| 5 | 653 L | TEXT FABRICS WOVEN EX NARROW, SPEC, NOT COTTON | 95.9 M | .830 | 4.119 |
| 6 | 732 H | ROAD MOTOR VEHICLES | 95.0 M | 6.924 | 11.044 |
| 7 | 081 A | FEED.-STUFF FOR ANIMALS EXCL.UNMILLED CEREALS | 94.7 M | .832 | 11.875 |
| 8 | 651 L | TEXTILE YARN AND THREAD | 93.7 M | 1.541 | 13.417 |
| 9 | 663 R | MINERAL MANUFACTURES, NES | 93.3 M | .484 | 13.900 |
| 10 | 698 L | MANUFACTURES OF METAL, NES | 92.8 M | .777 | 14.678 |
| 11 | 332 E | PETROLEUM PRODUCTS | 91.5 M | 3.749 | 18.427 |
| 12 | 662 R | CLAY AND REFRACTORY CONSTRUCTION MATERIALS | 87.2 M | .358 | 18.785 |
| 13 | 695 L | TOOLS FOR USE IN THE HAND OR IN MACHINES | 86.4 M | .596 | 19.381 |
| 14 | 686 R | ZINC | 85.9 M | .277 | 19.658 |
| 15 | 611 L | LEATHER | 85.0 M | 1.055 | 20.713 |
| 16 | 266 R | SYNTHETIC AND REGENERATED-ARTIFICIAL-FIBRES | 83.3 M | .758 | 21.471 |
| 17 | 664 R | GLASS | 81.7 M | .341 | 21.812 |
| 18 | 893 L | ARTICLES OF ARTIF.PLASTIC MATERIALS,N.E.S. | 80.0 M | .310 | 22.122 |
| 19 | 693 L | WIRE PRODUCTS - EX ELECTRIC - & FENCING GRILLS | 78.6 M | .405 | 22.527 |
| 20 | 712 H | AGRICULTURAL MACHINERY AND IMPLEMENTS | 76.1 M | .456 | 22.983 |
| 21 | 899 L | MANUFACTURED ARTICLES, NES | 75.6 X | .407 | 23.390 |
| 22 | 541 H | MEDICINAL & PHARMACEUTICAL PRODUCTS | 72.3 M | 1.244 | 24.634 |
| 23 | 581 H | PLASTIC MATERIALS,REGENERD.CELLULOSE & RESINS | 71.5 M | 3.601 | 28.235 |
| 24 | 629 R | ARTICLES OF RUBBER,NES | 69.9 X | 1.410 | 29.645 |
| 25 | 513 R | INORG.CHEMICALS-ELEMS.,OXIDES,HALOGEN SALTS- | 62.0 M | 1.255 | 30.900 |
| 26 | 729 H | OTHER ELECTRICAL MACHINERY AND APPARATUS | 60.5 M | 3.176 | 34.077 |
| 27 | 641 R | PAPER AND PAPERBOARD | 50.9 X | 1.302 | 35.379 |
| 28 | 711 H | POWER GENERATING MACHINERY, OTHER THAN ELECTRIC | 46.8 M | 2.100 | 37.479 |
| 29 | 674 R | UNIVERSALS,PLATES AND SHEETS OF IRON OR STEEL | 40.8 M | 1.996 | 39.475 |
| 30 | 512 R | ORGANIC CHEMICALS | 40.7 M | 5.046 | 44.521 |
| 31 | 717 H | TEXTILE AND LEATHER MACHINERY | 39.4 M | 1.607 | 46.127 |
| 32 | 714 H | OFFICE MACHINES | 32.9 M | 1.157 | 47.285 |
| 33 | 719 H | MACHINERY AND APPLIANCES-NON ELECTRICAL- PARTS | 26.6 M | 7.406 | 54.690 |
| 34 | 861 H | SCIENTIFIC,MEDICAL,OPTICAL,MEAS./CONTR.INSTRUM. | 24.9 M | 1.285 | 55.975 |
| 35 | 642 R | ARTICLES OF PAPER, PULP, PAPERBOARD | 24.0 X | .452 | 56.428 |
| 36 | 011 A | MEAT, FRESH, CHILLED OR FROZEN | 23.0 X | 1.596 | 58.023 |
| 37 | 725 H | DOMESTIC ELECTRICAL EQUIPMENT | 22.3 X | 1.131 | 59.154 |
| 38 | 697 L | HOUSEHOLD EQUIPMENT OF BASE METALS | 21.6 X | .273 | 59.427 |
| 39 | 718 H | MACHINES FOR SPECIAL INDUSTRIES | 20.9 M | 1.540 | 60.966 |
| 40 | 715 H | METALWORKING MACHINERY | 19.8 M | 1.107 | 62.074 |
| 41 | 112 A | ALCOHOLIC BEVERAGES | 19.4 X | .332 | 62.405 |
| 42 | 734 H | AIRCRAFT | 19.0 M | .297 | 62.702 |
| 43 | 862 H | PHOTOGRAPHIC AND CINEMATOGRAPHIC SUPPLIES | 18.8 M | .269 | 62.971 |
| 44 | 665 R | GLASSWARE | 16.9 X | .253 | 63.224 |
| 45 | 681 R | SILVER AND PLATINUM GROUP METALS | 16.8 X | .289 | 63.513 |
| 46 | 242 S | WOOD IN THE ROUGH OR ROUGHLY SQUARED | 16.3 X | .285 | 63.798 |
| 47 | 726 H | ELEC.APPARATUS FOR MEDIC.PURP.,RADIOLOGICAL AP. | 11.8 M | .290 | 64.088 |
| 48 | 521 R | CRUDE CHEMICALS FROM COAL,PETROLEUM AND GAS | 10.1 X | .547 | 64.635 |
| 49 | 684 R | ALUMINIUM | 10.1 X | 2.762 | 67.397 |
| 50 | 533 R | PIGMENTS, PAINTS, VARNISHES & RELATED MATERIALS | 9.7 M | .833 | 68.230 |
| 51 | 053 A | FRUIT,PRESERVED AND FRUIT PREPARATIONS | 9.3 X | .484 | 68.714 |
| 52 | 001 A | LIVE ANIMALS | 8.5 X | 1.048 | 69.762 |
| 53 | 821 L | FURNITURE | 7.0 X | 1.424 | 71.187 |
| 54 | 561 R | FERTILIZERS MANUFACTURED | 6.9 X | .544 | 71.730 |
| 55 | 675 R | HOOP AND STRIP OF IRON OR STEEL | 6.6 M | .522 | 72.252 |
| 56 | 632 R | WOOD MANUFACTURES,NES | 6.5 X | .264 | 72.516 |
| 57 | 599 R | CHEMICAL MATERIALS AND PRODUCTS,NES | 6.5 M | 2.203 | 74.719 |
| 58 | 851 L | FOOTWEAR | 6.3 X | 1.106 | 75.825 |
| 59 | 055 A | VEGETABLES, ROOTS & TUBERS PRES OR PREPARED NES | 6.1 X | .366 | 76.191 |
| 60 | 841 L | CLOTHING EXCEPT FUR CLOTHING | 5.8 X | 1.569 | 77.760 |
| 61 | 054 A | VEGETABLES, ROOTS & TUBERS, FRESH OR DRIED | 5.7 X | .616 | 78.376 |
| 62 | 656 L | MADE-UP ARTICLES,WHOLLY OR CHIEFLY OF TEXT.MAT. | 4.5 X | .474 | 78.850 |
| 63 | 231 S | CRUDE RUBBER-INCL.SYNTHETIC & RECLAIMED- | 3.7 M | .705 | 79.555 |
| 64 | 531 R | SYNTH.ORGANIC DYESTUFFS,NATURAL INDIGO & LAKES | 1.7 M | .327 | 79.882 |
| 65 | 243 S | WOOD,SHAPED OR SIMPLY WORKED | 1.4 X | 1.311 | 81.193 |
| 66 | 044 A | MAIZE (CORN),UNMILLED | 1.1 X | .362 | 81.555 |
| 67 | 211 S | HIDES & SKINS,-EXC.FUR SKINS- UNDRESSED | .8 M | .918 | 82.474 |
| 68 | 351 E | ELECTRIC ENERGY | .0 X | .488 | 82.962 |
| 69 | 421 A | FIXED VEGETABLE OILS, SOFT | .0 M | .291 | 83.253 |

TABLE 3.5.11: SHARE OF INTRA-INDUSTRY TRADE (IIT) IN YUGOSLAVIA'S OVERALL TRADE
(articles - industries - ranked according to descending value of IIT in 1985)

| N | SITC | Description | IIT | STR % | KSTR % |
|----|-------|---|--------|-------|--------|
| 1 | 718 H | MACHINES FOR SPECIAL INDUSTRIES | 99.5 M | 1.842 | 1.842 |
| 2 | 715 H | METALWORKING MACHINERY | 99.5 M | 1.060 | 2.902 |
| 3 | 686 R | ZINC | 98.8 M | .290 | 3.192 |
| 4 | 351 E | ELECTRIC ENERGY | 98.4 M | .442 | 3.634 |
| 5 | 729 H | OTHER ELECTRICAL MACHINERY AND APPARATUS | 97.9 M | 2.418 | 6.052 |
| 6 | 653 L | TEXT FABRICS WOVEN EX NARROW, SPEC, NOT COTTON | 96.8 M | 1.057 | 7.109 |
| 7 | 652 L | COTTON FABRICS,WOVEN EX.NARROW OR SPEC.FABRICS | 96.3 M | .627 | 7.736 |
| 8 | 663 R | MINERAL MANUFACTURES, NES | 95.5 M | .305 | 8.041 |
| 9 | 266 R | SYNTHETIC AND REGENERATED-ARTIFICIAL-FIBRES | 95.5 M | .473 | 8.514 |
| 10 | 732 H | ROAD MOTOR VEHICLES | 91.5 X | 3.834 | 12.348 |
| 11 | 678 R | TUBES,PIPES AND FITTINGS OF IRON OR STEEL | 91.1 M | .799 | 13.148 |
| 12 | 711 H | POWER GENERATING MACHINERY, OTHER THAN ELECTRIC | 90.2 M | 1.726 | 14.874 |
| 13 | 719 H | MACHINERY AND APPLIANCES-NON ELECTRICAL- PARTS | 89.6 M | 5.473 | 20.346 |
| 14 | 561 R | FERTILIZERS MANUFACTURED | 88.0 M | 1.252 | 21.599 |
| 15 | 581 H | PLASTIC MATERIALS,REGENERD.CELLULOSE & RESINS | 87.2 M | 1.994 | 23.592 |
| 16 | 651 L | TEXTILE YARN AND THREAD | 86.5 X | .814 | 24.406 |
| 17 | 283 S | ORES & CONCENTRATES OF NON-FERROUS BASE METALS | 85.2 M | .511 | 24.917 |
| 18 | 332 E | PETROLEUM PRODUCTS | 84.3 M | 2.423 | 27.340 |
| 19 | 695 L | TOOLS FOR USE IN THE HAND OR IN MACHINES | 81.2 X | .531 | 27.871 |
| 20 | 533 R | PIGMENTS, PAINTS, VARNISHES & RELATED MATERIALS | 80.4 M | .510 | 28.381 |
| 21 | 682 R | COPPER | 79.3 M | .790 | 29.171 |
| 22 | 629 R | ARTICLES OF RUBBER,NES | 79.0 X | .940 | 30.111 |
| 23 | 712 H | AGRICULTURAL MACHINERY AND IMPLEMENTS | 78.4 X | .689 | 30.800 |
| 24 | 724 H | TELECOMMUNICATIONS APPARATUS | 78.4 X | 1.032 | 31.833 |
| 25 | 513 R | INORG.CHEMICALS-ELEMS.,OXIDES,HALOGEN SALTS- | 78.2 X | 1.269 | 33.101 |
| 26 | 673 R | IRON AND STEEL BARS,RODS,ANGLES,SHAPES,SECTIONS | 69.3 X | 1.164 | 34.265 |
| 27 | 541 H | MEDICINAL & PHARMACEUTICAL PRODUCTS | 64.6 X | 1.234 | 35.499 |
| 28 | 722 H | ELECTRIC POWER MACHINERY AND SWITCHGEAR | 60.9 X | 1.744 | 37.243 |
| 29 | 512 R | ORGANIC CHEMICALS | 43.2 M | 2.859 | 40.102 |
| 30 | 674 R | UNIVERSALS,PLATES AND SHEETS OF IRON OR STEEL | 43.0 M | 1.149 | 41.251 |
| 31 | 723 H | EQUIPMENT FOR DISTRIBUTING ELECTRICITY | 35.3 X | 1.055 | 42.306 |
| 32 | 684 R | ALUMINIUM | 32.7 X | 2.029 | 44.335 |
| 33 | 112 A | ALCOHOLIC BEVERAGES | 23.6 X | .304 | 44.639 |
| 34 | 599 R | CHEMICAL MATERIALS AND PRODUCTS,NES | 23.3 M | .946 | 45.585 |
| 35 | 321 E | COAL,COKE & BRIQUETTES | 22.9 M | 1.390 | 46.975 |
| 36 | 733 H | ROAD VEHICLES OTHER THAN MOTOR VEHICLES | 22.7 X | .346 | 47.321 |
| 37 | 011 A | MEAT, FRESH, CHILLED OR FROZEN | 22.6 X | .751 | 48.071 |
| 38 | 672 R | INGOTS & OTHER PRIMARY FORMS OF IRON OR STEEL | 22.1 M | .894 | 48.965 |
| 39 | 714 H | OFFICE MACHINES | 20.9 M | .776 | 49.741 |
| 40 | 243 S | WOOD,SHAPED OR SIMPLY WORKED | 20.7 X | .815 | 50.556 |
| 41 | 001 A | LIVE ANIMALS | 19.0 X | .377 | 50.933 |
| 42 | 276 R | OTHER CRUDE MINERALS | 14.2 M | .397 | 51.330 |
| 43 | 675 R | HOOP AND STRIP OF IRON OR STEEL | 13.5 M | .262 | 51.592 |
| 44 | 221 S | OIL-SEEDS, OIL NUTS AND OIL KERNELS | 10.5 M | .397 | 51.988 |
| 45 | 656 L | MADE-UP ARTICLES,WHOLLY OR CHIEFLY OF TEXT.MAT. | 9.2 X | .293 | 52.281 |
| 46 | 571 H | EXPLOSIVES AND PYROTECHNIC PRODUCTS | 8.7 X | 1.014 | 53.296 |
| 47 | 053 A | FRUIT,PRESERVED AND FRUIT PREPARATIONS | 8.4 X | .329 | 53.624 |
| 48 | 735 H | SHIPS AND BOATS | 7.8 X | 3.760 | 57.384 |
| 49 | 262 R | WOOL AND OTHER ANIMAL HAIR | 3.7 M | .410 | 57.794 |
| 50 | 821 L | FURNITURE | 3.1 X | 1.578 | 59.372 |
| 51 | 841 L | CLOTHING EXCEPT FUR CLOTHING | 3.0 X | 2.382 | 61.754 |
| 52 | 421 A | FIXED VEGETABLE OILS, SOFT | 2.4 M | .386 | 62.140 |
| 53 | 263 R | COTTON | 2.3 M | 1.241 | 63.382 |
| 54 | 231 S | CRUDE RUBBER-INCL.SYNTHETIC & RECLAIMED- | 1.9 M | .644 | 64.025 |
| 55 | 013 A | MEAT IN AIRTIGHT CONTAINERS NES & MEAT PREPTNS | 1.6 X | .424 | 64.450 |
| 56 | 851 L | FOOTWEAR | 1.3 X | 3.011 | 67.461 |
| 57 | 281 S | IRON ORE & CONCENTRATES | 1.2 M | .259 | 67.720 |
| 58 | 211 S | HIDES & SKINS,-EXC.FUR SKINS- UNDRESSED | .9 M | .533 | 68.253 |
| 59 | 271 R | FERTILIZERS, CRUDE | .8 M | .342 | 68.595 |
| 60 | 044 A | MAIZE (CORN), UNMILLED | .8 X | .644 | 69.239 |
| 61 | 341 E | GAS,NATURAL AND MANUFACTURED | .7 M | 2.973 | 72.212 |
| 62 | 331 E | PETROLEUM,CRUDE & PARTLY REFINED | .0 M | 8.578 | 80.790 |

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