COMMISSION OF THE EUROPEAN COMMUNITIES

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# STUDY

# ON THE POSSIBLE PART PLAYED BY CERTAIN PRIMARY NON-EMPLOYMENT INCOMES IN THE INFLATIONARY PROCESS IN THE FEDERAL REPUBLIC OF GERMANY

prepared for the Commission of the European Communities by

Professor Dr. Hans-Jürgen KRUPP, in collaboration with Heinz-Peter GALLER and Frank KLANBERG

SEMINAR ON SOCIAL POLICY JOHANN WOLFGANG GOETHE-UNIVERSITÄT, FRANKFURT AM MAIN FRANKFURT. DECEMBER 1974

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The present report is an empirical contribution to the question of how the inflationary process in the Federal Republic of Germany has been affected by the development of primary non-wage income during the period from 1962 to 1969. Before appraising this question and its ramifications in some detail, it is necessary to measure the non-wage income on a level which is as far disaggregated as possible. This has been accomplished by evaluating the data provided by the Income and Consumption Sample (Einkommens- und Verbrauchsstichprobe, referred to as EVS) of 1962/63 and 1969. Special emphasis was directed toward the determination of income accruing to self-employed and professional income receivers. As the average increase of income in the economy (as measured by, e.g., net national product) is known to have been about 1.6, during the reference period, it becomes possible to identify groups with above-average growth of income. Further analysis rests on the premise that it is only to these groups that, at least in principle, a measurable influence upon inflation can be attributed.

The analysis was conducted on a level comprising 438 occupational classes initially, which were then aggregated to give a more compact representation of 153 "professional categories". The dependability of individual cell weights in the resulting income matrix was checked against information from other statistical source and generally found to be satisfactory, with the exception of households of the medical profession where some degree of underrepresentation in likely.

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#### PREFACE OF THE COMMISSION

Today it is generally accepted that action taken solely on prices and wages is insufficient to maintain a non-inflationary growth policy. For these reasons, the Commission has deemed it useful to have independent experts study in the different member countries, the possible part played by certain primary nonemployment incomes in the inflationary process.

Given that it is an important subject just as much from economic viewpoint as the political, which justifies as large a discussion as possible, the Commission is publishing in the current brochure the complete study presented by Professor Hans-Jürgen Krupp.

The opinions expressed are the sole responsibility of the author and should not be taken to be the views of the Commission concerning the many questions involved.

THE STUDY

#### I. Introduction

For some time it has been implicit in international economic discussion that the decade from 1960 to 1970 should be considered as strongly growth-oriented. The general classification of a fairly long period in terms of a specific type of emphasis on economic policy together with the predominance of a specific form of theoretical discussion does not of course mean that as 1969 ended and 1970 began there was a sudden transition to another form of economic thinking. But today it can hardly be disputed that in the late sixties a process of reappraisal, fed from a variety of sources, was already beginning, and that this gradually led to a distinct shift of emphasis in theory and practice. Among other things, mounting inflation, reflecting a growing disparity between demands and real economic possibilities, reawakened interest in hypotheses to explain the phenomenon. Although there is no shortage of inflation theory<sup>2</sup>, the theoretical concepts developed by traditional

- <sup>2</sup>We refer here to just a few articles of a general nature from the wealth of relevent literature:
- (a) Bent Hansen, "A Study in the Theory of Inflation", London 1951.
- (b) M. Bronfenbrenner and A.D. Holzmer, "A Survey of Inflation Theory", American Economic Review <u>53</u>, 593 (1963).
- (c) H.S. Odeh, "The Impact of Inflation on the Level of Economic Activity", Amsterdam 1968.
- (d) G. Bombach, "Trend, Zyklus und Entwicklung des Preisniveaus" (The underlying business trend, trade cycles, and changes in the price level", Weltwirtsch. Archiv 105, 256 (1970).
- (e) P. Wiles, "Cost, Inflation and the State of Economic Theory", Economic Journal <u>83</u>, 377 (1973).
- (f) G. Haberler, "Inflation as a Worldwide Phenomenon. An Overview", Weltwirtsch. Archiv <u>110</u>, 179 (1974).

<sup>&</sup>lt;sup>1</sup>See the discussion in American Economic Review, Papers and Proceedings, 1974, in particular the contributions by H.S. Houthakker "Policy Issues in the International Economy of the 1970s", p. 138, and by H.G. Johnson, "The State of Theory", p. 323. The present discussion is illustrated by: W.D. Nordhaus and J. Tobin, "Is Growth Obsolete?" in Milton Moss, editor, "The Measurement of Economic and Social Performance", New York 1973, p. 508 <u>et seg</u>.

economics are, undeniably, of only limited explanatory value, because all too often they provide only one-track, incomplete, explanations and rely on generalizations which cannot be given practical application, so that it is difficult or even impossible to test empirically the hypotheses postulated. Hence, there is a continuing dearth of empirical studies<sup>3</sup> suitable for use as bases for policy decisions with regard to incomes and asset formation. The present contribution should be seen against this background, although it relates to only a small section of the spectrum of the whole problem, and even within that framework, has an explanatory nature more than anything else. The survey deals specifically with the role of primary non-wage incomes in Germany using the method of evaluating the relevant income data provided by the Income and Consumption Sample Surveys (Einkommens-und Verbrauchsstichproben, hereafter EVS) carried out in 1962/3 and 1969.

<sup>&</sup>lt;sup>3</sup>Some surveys of the type mentioned have been carried out for the USA. See T. Cargill, "An Empirical Investigation of the Wage-Lag Hypothesis", American Economic Review <u>59</u>, 806 (1969); A.F. Brimmer, "Inflation and Income Distribution in the United States", The Review of Economics and Statistics <u>53</u>, 37 (1971); G.L. Bach and J.B. Stephenson, "Inflation and the Redistribution of Wealth", <u>ibid. <u>56</u>, 1 (1974).</u>

#### II. Empirical analysis of primary non-wage incomes

#### 1. Data basis

Specific difficulties stand in the way of an investigation into the influence of primary non-wage incomes in Germany. The first of these is to decide what the empirical basis should be for such an undertaking. Experience has shown that it is far more difficult to measure that part of factor remuneration accruing to the self-employed than it is to measure the compensation of persons in paid employment. The basis for an analysis of this particular income trend must therefore necessarily be income data obtained from the income recipients themselves. In Germany, the main sources are three sets of official statistics: the Housing Sample Survey, the Microcensus and the Income and Consumption Sample Survey. In 1970 data on income were also collected from a 10% sample of the population census, but the results of this special survey are not yet available.

In the Microcensus, the income figures are derived from a 1% sample. Until 1971, these figures related to the individual incomes of all income recipients covered, but from 1972 the collection unit was widened to cover the household and questions were also asked about the household's income. The persons or households interviewed for the Microcensus are in fact under an obligation to provide information, and this results in a relatively low "loss" rate from refusals to answer<sup>4</sup>, but until 1971 the income data

<sup>&</sup>lt;sup>4</sup>See Manfred Euler, "Die Einkommensbefragung der privaten Haushalte" (Incomes surveys of households) in: Stand der Einkommensstatistik, published by G. Fürst, Soderhefte zum Allgemeinen Statistischen Archiv, Volume 6, 1974, p. 71 <u>et seq</u>. and the reference quoted therein to relevant publications of the Federal German Statistical Office.

were collected under only seven income groups and from 1972 under fifteen income groups. The income grid used up to 1971 at least does not provide a specially suitable basis for detailed investigations, mainly because of its lack of precision, but also for other reasons which cannot be examined here in greater detail.

The problems of collecting data on income from the self-employed are vividly illustrated by the experience gained from the 1% sample survey of housing. In this survey, the question concerning income was not among those questions for which an answer was compulsory. However, the income recipients were asked to state their income in absolute amounts broken down according to types of income - in the case of income-tax payers to tally with tax returns made for the tax year completed two years previously. The "loss" rate in the case of all income reporting totalled some 20%, but in the cases of the business self-employed and the professional self-employed it was over  $50\%^{5}$ .

The Income and Consumption Sample Surveys, which so far have been carried out for 1962/63, 1969 and 1973, contain by far the most detailed income information for Germany. But only tentative, incomplete results<sup>6</sup> of the last survey are as yet available. Consequently the present study's time-span is necessarily determined by the relevant years of the two previous Income and Consumption Sample Surveys, i.e., it covers the period from 1962 to 1969.

<sup>&</sup>lt;sup>5</sup>M. Euler, "Die Schichtung der Einkommen privater Haushalte" (The classification of the incomes of households), Wirtschaft und Statistik 1963, Volume 3, p. 197.

<sup>&</sup>lt;sup>6</sup>M. Euler, "Die Ausstattung privater Haushalte mit ausgewählten langlebigen Gebrauchsgütern im Januar 1973" (The endowment of households with selected consumer durables in January 1973), Wirtschaft und Statistik <u>1974</u>, Volume 7, p. 476 <u>et seq</u>.

The methodological problems of sample surveys have been examined in detail by the Federal Statistical Office in a number of publications<sup>7</sup>. Detailed analyses have also been made<sup>8</sup> of data problems and of the question of how far the Income and Consumption Sample Surveys (EVS) is representative. We therefore confine ourselves below to a brief recapitulation of some specially important points.

The 1962/63 EVS covered approximately 34 000 households, and the 1969 EVS approximately 47 000 households, which have been selected and recruited not according to a purely random sample, but as a stratified sample by means of extensive advertising. The Microcensus provides the frame for stratified samples. From Microcensus data of **each** of the preceding years the Federal Statistical Office also calculates the

<sup>8</sup>Hans-Jürgen Dörfel and Hans-Jürgen Krupp, Der Beitrag der Einkommens- und Verbrauchsstichprobe zur Verbesserung der Einkommensverteilungsstatistik, (The contribution of the income and consumption sample survey to the improvement of income distribution statistics), Allgemeines Statistisches Archiv,<u>55</u>, pp. 265-89 (1971).

H.-J. Krupp in collaboration with Peter Hecheltjen, Günther Schmaus and Arno Weigend, Ergänzung der Volkswirtschaftlichen Gesamtrechnungen durch Vermögensrechnungen; Anforderungen an die Einkommens- und Verbrauchsstichprobe im Hinblick auf die Bereitstellung von Ausgangsdaten für gesamtwirtschaftliche Vermögensrechnungen. Forschungsbericht im Auftrag des Bundesministeriums für Arbeit und Sozialordnung (Supplementing the national accounts with asset-ownership accounts; what is required of the income and consumption sample survey in respect of the provision of basic data for national asset-ownership accounts. Research report commissioned by the Labour and Social Affairs Ministry). 2 volumes. Frankfurt/Bonn 1973 (these volumes may be obtained from the Federal Ministry of Labour and Social Affairs for a small charge).

<sup>&</sup>lt;sup>7</sup>See in particular: Federal Statistical Office, specialized series M: Preise-Löhne- Wirtschaftsrechnungen (Price, wage and economic calculations), series 18: Einkommens- und Verbrauchsstichprobe. Aufgabe, Methode und Durchführung der 1962/63 (Income and Consumption Sample Survey. Einkommes- und Verbrauchsstichprobe Aims, methods and execution of the 1962/63 Income and Consumption Sample Survey). Manfred Euler, Die Einkommens- und Verbrauchsstichprobe 1969 (The 1969 Income and Consumption Sample Survey), Wirtschaft und Statistik 1968, Volume 6, p. 289-91. Manfred Euler, Die Einkommens- und Verbrauchsstichprobe 1973 (The 1973 Income and Consumption Sample Survey), Wirtschaft und Statistik 1972, Volume 7, p. 375-77. Manfred Euler, Probleme der Erfassung von Vermögensbeständen privater Haushaulte im Rahmen der Einkommens- und Verbrauchsstichprobe 1969 (The 1969 Income and Consumption Sample Survey: ascertaining the asset-ownership of households), Wirtschaft und Statistik 1970, Volume 12, p. 601-4. Federal Statistical Office (Gro.), Zur Genauigkeit von Einkommensangaben in Interviews. Dargestellt am Beispiel der Einkommens- und Verbrauchsstichprobe 1969 (The accuracy of replies given in interviews concerning income, illustrated from the example of the 1969 Income and Consumption Sample Survey), Wirtschaft und Statistik 1973, Volume 3, p. 193-6.

appropriate extrapolation ensuring that the classification of households according to social status of head of household, size of household and net household income matches the overall pattern of the households in the Federal Republic. The fact that the extrapolation factors are based on the three variables mentioned should especially be borne in mind in calculating the average income of smaller subgroups.

When the 1962/63 EVS was being prepared, it was already evident that insufficient households with especially high incomes were taking part in the survey. The Federal Statistical Office attempted to take this fact into account in the 1969 EVS by disregarding households with a net household income of over DM 120 000 per annum when preparing the survey. This basic problem of a lack of information about high-income groups ("area-of-income hypothesis")<sup>9</sup> is allied with ascertainment errors, especially in determining income from entrepreneurship ("type-of-income hypothesis")<sup>9</sup>. The Federal Statistical Office calculates this income residually, by first determining a household's total expenditure and then subtracting from this all receipts originating from paid employment. The income calculated in this way is then compared with taxable income from business or self-employment in the survey year, which was also ascertained in the basic interview, and if necessary adjusted. Under the heading of rental or leasing income, a rental value is imputed for owner-occupied dwellings comparable to the corresponding rent for rented dwellings, in accordance with the national accounts procedure for determining imputable incomes. Despite these adjustments, sources of error in determining self-employed income cannot be ruled out if only because it is no easy matter, on the expenditure side, to distinguish between

<sup>9</sup>H.-J. Dörfel and H.-J. Krupp, <u>loc. cit</u>. pp. 284 and 286.

private and business expenditure. When the residual method is used, wrong information on the expenditure side is directly reflected in the amount of income, in which case the trend of the overall effect cannot be easily appraised.

Despite these basic limitations, one should not overestimate the order of magnitude of the error to be expected in the overall aggregates. For example, there is an unaccounted for margin of only 1.5% for income from employment, and of approximately 15% for entrepreneurship and property income. Given the purpose of the present investigation, the Income and Consumption Sample Survey therefore provides generally useful raw material.

### 2. Trend of income of various occupational groups from 1962 to 1969

In the basic EVS interview the informants are asked for the most accurate information possible about the head of the household's work (occupation) and line of business (industry). When evaluating the questionnaire, the Federal Statistical Office converts the verbal information into four-digit occupational oode numbers or two-digit branch-of-industry code numbers. An official occupational classification system<sup>10</sup> with 437 occupational categories and 152 unit groups is used to classify occupations. A further category with no occupational information (we call this "O") must be added to each of the two cases. We have now evaluated both samples, i.e., the 1962/63 EVS data and the 1969 EVS data, both according to 438 occupational categories (four-digit occupational code numbers) and according to 153 unit In each case the cell frequency and the amount of each group's principal groups. and household's income<sup>11</sup> were determined together with the relevant extrapolated In addition, five types of income were distinguished in each class, values. namely:

income from employment

income of the business self-employed and farmers

income of the professional self-employed

rental and leasing income

income from other sources

<sup>&</sup>lt;sup>10</sup>Klassifizierung der Berufe. Berufstätigkeiten in der Bundesrepublik Deutschland. Published by the Federal Minister of Labour and Social Affairs in collaboration with the Federal Institution for Employment and Unemployment Insurance and with the Federal Statistical Office. Stuttgart-Berlin-Cologne-Mainz 1966. See also Annex I to this study.

<sup>&</sup>lt;sup>11</sup>Principal income is defined here as that type of income which accounts for the highest percentage of the household's income.

However a breakdown system graded into 438 occupational categories proved to be unsuitable, because a large number of cells remained unoccupied in one or other sample. Even if the sample is evaluated according to 153 unit groups, the question of the under-representation of specific groups still poses a certain problem. However, the cell frequencies in some important groups are large enough to permit meaningful statements on the trend of income. In general, one can therefore state that although the income and consumption samples are relatively large in themselves, they are not very suitable for answering questions relating to very small groups in the national economy. However, small groups of this kind are unlikely to have boosted inflation to any notable extent.

Table 1 summarizes the results of the evaluation according to unit groups. Column 1 gives the three-digit unit group numbers of the official occupational classification system (see Annex I), in which the figure "O" at the beginning of the table is equivalent to "no information". The relatively high cell frequencies (some 25% of the total number in each case) in the cells with no occupational information and with "other income" as the main source of income represent economically inactive households mainly with "private" means or Columns 2 and 3 show the factors of change in household or principal pensions. incomes in the period from 1962 to 1969: an entry of "2.25" means a 2.25-fold In all cases where there are no households of a specific increase in income. group in one of the two comparative samples, rates of change are shown as nil. Columns 3 and 4 show how many households of each group are covered by the samples. Finally, the last two columns give the average annual income obtained in 1962 These average incomes cover the gross household income, or 1969 in DM.

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including income from "private" means or pensions, but excluding receipts from the liquidation of property and borrowing. Allowing for this last factor and the residual item, the average annual household income of DM 19 424 ascertained for 1969, for example, tallies with the figures published by the Federal Statistical Office<sup>12</sup>.

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<sup>&</sup>lt;sup>12</sup>M. Euler, "Einnahmen und Ausgaben der privaten Haushalte im Jahr 1969" (Income and expenditure of households in 1969), Wirtschaft und Statistik 1972, Volume 10, p. 567.

Income (million DM)	1962	1969	Increment factor
Gross income from employment	177.5	300.1	1.69
Gross income from property and entrepreneurship	80.1	133.1	1.66
Disposable income	236.1	390•7	1.65
Gross wages and salaries per employed wage- and salary-earner 1962 = 100	100	162.1	

Sources: Statistisches Jahrbuch 1973, p. 528. Sachverständigenrat zur Begutachtung der gesamtwirtschaftlichen Entwicklung: Jahresgutachten 1973/74 (Board of experts for assessment of overall economic trends: annual assessment for 1973/74), pp. 222 and 272.

#### 2.1 Increases in income of the self-employed

From 1962 to 1969 the national income in Germany increased by a factor of about 1.6. Income from employment and from property and entrepreneurship increased by roughly the same extent (Table 2). Income of the professional self-employed rose fastest; but the total rate for persons in paid employment also still rose slightly more than the average, while the share of the recipients of incomes from business and agriculture as a whole in the general trend of income was below average, at all events measured against the fairly comprehensive factor given above.

Table 3 distinguishes between the trends of incomes in various professions (self-employed). Within the overall occupational group, dentists are in the lead, both as regards the level reached in 1969 and as regards income increases between 1962 and 1969. On the other hand, the growth of lawyers' and notaries' income was 1.2, which is below the national average. Here, admittedly, it is important to remember that the 1962 level was already very high and at that time far above the average for all the professional self-employed. In 1969, too, the average income of this group was still higher than the average income of all self-employed professional people.

In the case of self-employed business persons (excluding farmers), a group approximately four times as big as that of the professional self-employed, the trend of income shows sharper discrepancies. This is illustrated by the figures compiled in Table 4. An above-average rise in income for pharmacists and for some types of craftsmen (bakers, stone cutters and carvers, smiths) contrasts here with below-average rates of growth or even actual income loses for the self-employed in service industries (hairdressers, persons in organizational and administrative professions) and especially in the building and construction industry (self-employed master bricklayers). Here, again, the significance of the rates of change can be properly appreciated only if the respective income levels thus reached are compared. This shows, in particular, that low growth rates or even actual income losses coincide with above-average starting levels. Some craft occupations show a reverse effect: a "backlog hypothesis" might be discussed here to explain the trend of income.

Unit group or occupational category	Title	Gross household income 1962 (DM)	Gross household income 1969 (DM)	Increment factor 1962 - 1969	Principal income increment factor
811	Doctors	47 406	83 870	1.77	1.65
812	Dentists	36 092	93 830	2.60	2.61
813	Veterinarians	34 750	60 305	1.74	1.54
815	Medical assistants	14 853	30 328	2.04	1.96
822	meachers	17 605	36 840	1.96	1.80
8221	University and higher eduction teachers	34 602	70 268	2.00	
851	Sculptors, painters and related artists	18 518	30 980	1.67	1.59
722	Legal representatives, and advisers	46 971	56 542	1.20	1.16
7113	Tax consultants, auditors	27 950	62 800	2.20	
414	Architects, civil engineers	30 569	55 882	1.83	1.73
5117	Mercantile agents	25 449	43 980	1.70	
5) 51	Brokers	24 051	51 300	2.10	

Table 3 : Trend of household income of the professional self-employed 1962-69

Source : Calculations made at the Johann Wolfgang Goethe University, Frankfurt, Seminar on Social Policy.

Unit group	Title	Gross household income 1962 (DM)	Gross household income 1969 (DM)	Increment factor 1962 - 1969	Principal income increment factor
814	Pharmacists	43 458	87 744	2.02	1.85
221	Stone cutters and carvers	15 108	36 333	2.40	2.32
<b>2</b> 61	Smiths	12 880	27 418	2.13	1.93
372	Bakers, pastrycooks and confection	n = 16045	34 771	2.17	1.94
611	ery makers Hôtel-keepers	14 748	25 141	1.70	1.55
111	Farmers	14 818	23 168	1.56	1.46
241	Bricklayers	33 331	27 013	0.81	0.72
414	Civil engineering and surveyors' technicians	48 660	55 342	1.14	1.02
651	Hairdressers	14 629	19 018	1.30	1.20
711	Organisational and service positions	39 135	47 147	1.20	1.11
					<u> </u>

Table 4 : Trend of household income of business self-employed, 1962-69

Source : Calculations made at the J.W. Goethe University, Frankfurt, Seminar on Social Policy.

### 2.2 Reliability of empirical results

Before analysing the possible connection between increases in income and price rises, the plausibility of the results obtained must be tested. This primarily means the size of any sampling error and the degree to which the extrapolated household and income figures tally with the data from other statistical sources. As has already been mentioned (see Table 1), as a result of the extensive breakdown used, there are a relatively large number of cells with very low occupancy - with 153 unit groups and 5 types of income. But for each sample of 34 092 or 47 383 households respectively, cell frequencies of one or two households already involve a possible sampling error of approximately 100% for the respective cell. In other words, cells with such a low occupancy must be excluded from further analysis from the outset. This consideration was already taken into account when summary tables 3 and 4 were prepared. With a cell frequency of 0.1% of the sample, the sampling error, calculated on the basis of a random sample, is technically reduced to approximately 20%. Probably the actual sampling error in this area is smaller because one can assume a positive ordering effect, the EVS being based on a stratified sample. It is difficult to appraise how strong this effect is in individual cases, without evaluating additional check hypotheses. We have therefore taken a cell frequency of  $0.1\frac{1}{2}$  (or slightly below this limit) as the minimum requirement for a meaningful interpretation The income data can be checked, at least to a tentative of the results. approximation, by comparing the EVS results with data from the income tax statistics, turnover tax statistics, and special statistics for specific occupational groups.

In this connection, it should be noted that a comparison of figures from different sources can provide only a preliminary guide to the representativeness of data, because the individual sets of statistics have been used for different survey purposes and the delimitation of collection units is not the same. For example, the 1962 and 1966 turnover tax statistics for the professional self-employed covered only taxpayers with a turnover of more than DM 20 500. Consequently, for this reason alone, the data in these statistics must be regarded as forming the lower limit of the existing households of the professional self-employed. This factor is, however, of minor significance in explaining the larger numbers included in the EVS. Of greater importance is the fact that firms of lawyers, auditors and tax consultants, architects and consulting engineers have been counted as one taxpayer in the turnover The order of magnitude of the resultant reduction in the number tax statistics. of households can be at least roughly estimated if one assumes that 40-50%of the "taxpayers" covered in the case of lawyers and notaries, and auditors and tax consultants, and some 20% in the case of architects and engineers Therefore, one-fifth to consisted of firms with an average of three members. one-third more households in the occupational groups mentioned should be assumed over and above the number of tax-payers in the turnover tax returns.

One must be aware of similar limitations imposed by methods used when comparing the EVS and income tax statistics results, since the collection units in both statistics are not altogether identical<sup>13</sup>.

<sup>&</sup>lt;sup>13</sup>See H.-J. Dörfel and H.-J. Krupp, "Der Beitrag der Einkommens- und Verbrauchsstichprobe zur Verbesserung der Einkommensverteilungsstatistik" (The contribution of the income and consumption sample survey to the improvement of income distribution statistics), Allgemeines Statistisches Archiv 55, 1971, p. 275.

Certain conclusions may now be drawn from the comparison of data from different, origins in Table 5. First, the extrapolated household figures of the 1969 EVS in general appear more plausible than those of the earlier 1962 EVS. Apparently, households were more familiar with this kind of survey on the second occasion than on the first and the results of this process are reflected in the plausibility of the household figures. Since the construction of the extrapolation frame is irrelevant for calculating the absolute amount of a group's average income, no serious objections to the selected analysis procedure derive from the facts stated. Secondly, there is a relative decline, and to some extent even an absolute decline, in the representativeness of the samples of some important groups such as doctors, dentists and pharmacists in the 1969 EVS as compared with the 1962 EVS. The professional self-employed, especially those in the higher income groups, were apparently less willing to collaborate (voluntarily) in a survey of this kind in 1969 than they had been some years earlier. According to the data available, this qualification seems to apply in particular to the group of doctors with their own practices, since here the income relationships, both in comparison with dentists and also for the 196869 period, in the income tax statistics and the EVS are out of line. However, this discrepancy might to some extent be due to the fact that households with an annual net income of over DN 120 000 have been omitted from the sample, as has already peen mentioned.

		er tax sta		Income tax statistics Tax payers Income <sup>4</sup> 1968 DM/year			V	S 3 Income
	1962	ax payers	1969			1962	f households 1969	DM/year '69
Doctors	41 007	41 454 <sup>5</sup>	50 717 <sup>1</sup>	45 380	88 759	49 200	21 904	83 870
Dentists		24 776	28 305 <sup>1</sup>	23 811	76 606	40 300	18 801	93 830
Veterinarians	3 587	3 727	4 414 <sup>1</sup>	3 884	39 525	6 100	4 797	60 305
Lawyers and notaries including patent agents	10 623	11 447	13 144	13 707	62 058	20 300	15 840	56 542
Auditing business and tax consultancy professions	13 789	15 700	18 589	18 888 <sup>2</sup>	44 570	41 212	29 567	57 123
Architects and civil engineers	20 088	25 792	33 418	24 102 <sup>3</sup>	43 992	56 100	43 505	55 882

Table 5 : Number of households and incomes in selected professions(self-employed)according to differing sets of statistics

<sup>1</sup> Practices according to Statistik der Berufe des Gesundheitswesens 1971 (Statistics concerning health care occupations - 1971)

 $^2$  Auditors and tax consultants, and other business consultants, combined

<sup>3</sup> Definition differs from the definition of "tax-payers" in the turnover tax statistics

<sup>4</sup> Based on the total amount of income

<sup>5</sup> According to the Statistik der Berufe des Gesundheitswesens : 49 900

Sources of Table 5: Federal Statistical Office,

Specialized series L, Finanzen und Steuern, series 7, Umsatzsteuer, 1966, p. 13.

Specialized series L, Finanzen und Steuern, series 6, I. Einkommens- und Körperschaftssteuer 1968, p. 14.

Specialized series C, Unternehmen und Arbeitsstätten, series 1, Die Kostenstruktur in der Wirtschaft, IV. Freie Berufe: 1963, p. 7; 1967, Volume 1, p. 9; Volume 2, p. 8; Volume 3, p. 9; 1970, Volume 1, p. 4; Volume 2, p. 5 Calculations made at the Frankfurt am Main University Seminar on Social Policy.

# 3. The importance in the economy of groups, empirically determined, enjoying above-average increases in income

As a rule, households with above-average increases in income represent only very small groups within the national economy. This observation applies to the professional self-employed and to business self-employed to the same extent. In the case of the professions, only the following groups acount for proportions of more than one-tenth of one per cent of all households (that is approximately 20 000 households in 1969): doctors, tax consultants/auditors, and architects/civil engineers. In the case of the business self-employed, on the whole only hotel and inn-keepers and bakers, pastrycooks and confectioners fall into this category. For all other groups, the proportion is appreciably lower and often hardly exceeds one-hundredth of one per cent.

In Table 6 relative figures showing shares are classified at a higher level of aggregation, households having been divided into two groups with increases in income above and below the national average. Apart from the concentration effects in income distribution discernible in the table, the data highlight the need to distinguish in the analysis between the professional self-employed and business self-employed. In the case of the professional self-employed the number of households with above-average increases in income is five times as large as the number of such households with below-average increases. In the case of the business self-employed persons (including farmers), the ratio - at 1:3 - is almost the opposite.

In terms of quantity, the groups with an above-average growth rate in income are small. How far inferences can be drawn from this as to the existence of any special independent price-formation potential cannot, of course, be decided on the basis of purely quantitative considerations.

A set of additional hypotheses is required to answer this question: we shall examine these in the next section.

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l Social status	Households Households		4 Percentage of 1969 households with increases in income > 1.6	5 Relevant percentage of household in- come	6 Percentage of 1969 households with increases in income ~ 1.6	7 Relevant percentage of household in- come
Employed persons	9•669	9•767	42•4	46•5	5•9	6.4
Business self-employed, farmers	2.367	1.812	2.2	3.3	6.8	10.6
Professional self- employed	0.467	0.245	1.0	2.8	0.2	0.4
Others	7•259	8.645	2.2	2.9	38.1	25.8
Total	19.760	20.545	47.8	55•5	51.0	43•2 *

Table 6 : Households with above - or below-average income increases as a proportion of all households and of total income in 1969.

\* Columns 4 and 6 and 5 and 7, do not total 100% and there are discrepancies between the total number of households and the line totals because firstly, the table does not take account of the rental and leasing type of income, and secondly, because as a result of unoccupied cells, rates of increase exceeding or falling short of 1.6 could not be calculated in all cases.

Source : Calculations made at the Johann Wolfgang Goethe University, Frankfurt, Seminar on Social Policy.

#### III. Increases in income and the rate of inflation

#### 1. The connection between prices and income

Current concepts such as cost-push inflation, demand-pull inflation and money-supply inflation usually loom large in discussions on the determining causes of price levels. There is hardly any other area of economics in which differing positions have been defended with so much vigour; there is also hardly any other area in which it has become so obvious that incomplete analyses will not suffice to explain a complex phenomenon. It is not our intention to discuss these theories here. However, we must point out that empirical testing of the hypotheses propounded is no easy matter<sup>14</sup>. For example, in order to determine the effect of the demand components on the price trend, one would require figures for the actual demand surpluses or deficits. However, no such statistics are available, so that for the most part one has to rely on fairly rough approximations from the expenditure side of the gross national product. Similar problems hamper empirical testing of the Regression analyses of time series of wage costs cost-push hypothesis. per unit of output and price indices are frequently frustrated by the multiple correlation problem arising virtually everywhere. In order to minimize these difficulties, Görzig and Kirner<sup>15</sup> have carried out cross-section analyses for 23 industries from 1950 to 1970. The results obtained indicate a growing positive correlation between the increase in wage costs per unit of output and the advance in the price index

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<sup>&</sup>lt;sup>14</sup>See P. Richter: "Okonometrische Untersuchungen zum Inflationsproblem unter besonderer Berücksichtigung von Deutschland und Österreich" (Econometric studies of inflation, with special reference to Germany and Austria), Stuttgart 1967.

<sup>&</sup>lt;sup>15</sup>B. Görzig and W. Kirner, "Möglichkeiten und Grenzen einer mittelfristigen Linkommenspolitik im Rahmen einer allgemeinen Wirtschaftspolitik" (Scope and limits of a medium-term incomes policy in the framework of a general economic policy), DIW- Beiträge zur Strukturforschung, Volume 25, 1973, p. 31 et seq.

for the gross domestic product. Of course, this tells us nothing about the nature of the correlation, nor does it answer the question of the extent to which these results are also valid for other types of income. There is also probably a case for assessing the trend of income of self-employed persons in goods-producing activities by different criteria from that in the income of persons providing services.

In the services sector as a whole, the introduction of new labour-saving equipment is more difficult than in other sectors; consequently, as overall productivity and real income progress there must be a cumulative increase in this sector's relative costs<sup>16</sup>. It was therefore to be expected that this sector would contribute to price rises. This expectation rests on the acceptance of a behaviour hypothesis according to which the groups concerned will always enleavour at least to maintain any relative income position they have attained. On the assumptions made, they can, however, succeed in doing so only if the elasticities of demand for services allow correspondingly higher prices to be charged. Such elasticities are, however, difficult to measure and when such measurement is feasible, the results can be just as difficult to interpret. But if one examines the empirical findings available<sup>17</sup>, there is a growing impression that price elasticities of demand for services are decreasing in importance in comparison with income elasticities. Whether these findings reflect a temporary shift in the preferences pattern or an enduring trend,

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On (b) see Victor R. Fuchs, "The Service Economy", National Bureau of Economic Research, New York 1969, Chapters 2-4; John W. Kendrick, "Postwar Productivity Trends in the United States, 1948-1969", NBER General Series 98, New York 1973.

<sup>17</sup>See footnote 16(b).

<sup>&</sup>lt;sup>16</sup>Conclusions of this kind may be drawn from (a) considerations of macroeconomic models; they are (b) confirmed by empirical findings. On (a) see W.J. Baumol, "Macroeconomics of Unbalanced Growth: Anatomy of Urban Crisis", American Economic Review <u>57</u>, 415 (1967).

confirmation of this hypothesis would necessarily mean that self-employed entrepreneurs providing services were in a stronger position to determine their own prices.

This throws a different light upon the behaviour hypothesis propounded above that Pricing reactions economic agents seek to maintain relative income positions. to cost increases - whether in variable or fixed costs - are always to be expected when there is a danger that income will fall below a specific level matching experience and expectations. In a way this is only a dynamic variant of the hypothesis. The main yardstick by which the business self-employed (especially the large number of owners of small businesses) are influenced will be the price index specific to the field in which they are working or the general The extent to which the assumed mechanism can be set cost-of-living index. in motion will depend on the degree of monopoly enjoyed on the relevant sub-market. In fact the degree of monopoly also increases where knowledge of conditions on a sub-market is inadequate, a situation which can probably be considered as not entirely irrelevant for the average consumer. Where the level of information for consumers was inadequate, producers will even be in a position to pass on cost increases of more than 100%. Quite generally one might expect that an above-average increase in income, which represents a relative shift in the position in the incomes pyramid of the group concerned, is also accompanied by a corresponding increase in the opportunities for passing on prices (costs). According to our findings, this theory, however, seems inferior in explanatory value to an approach which differentiates according to attributes specific to groups. We shall illustrate this by means of the following examples.

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#### 2. Hypotheses on trend of income

### 2.1 Doctors

The system of fees for medical services in Germany has been the subject of several investigations<sup>18</sup>. Since 1965, the fees charged by doctors with their own practices have been controlled by the so-called Gebührenordnung für Ärzte (GOÄ) (Regulations concerning Doctors' Fees)<sup>19</sup>. The rates laid down by the GOÄ are fixed prices which are negotiated between panel doctors' associations and health insurance funds and which panel doctors must abide by. Private bills range between 1 and 6 times (average 2.4 to 3) the GOÄ ordinary rates, the actual fee charged being expressly related to the patient's means<sup>20</sup>.

This regulation, which doctors' representatives occasionally call "social price discrimination", is highly controversial, but it in no way precludes price elasticity of demand for medical services. However, since the demand is drawn from privately insured

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- <sup>18</sup>(a) Ulf Böge, "Kassenpraxis und Privatpraxis", An economic study of the services of doctors in practice, Berlin 1973.
  - (b) Gesellsonaft für Sozialen Fortschritt e.V., Bonn 1)/4
    "Der Wandel der Stellung des Arztes im Einkommensgefüge"
    (The changing status of medical practitioners in the income pyramid).
  - (c) Ingolf Metze, "Probleme der Ärztenonorierung und ihre Meform" (Medical fees and their reform), unpublished manuscript of the meeting of the Social and Political Committee of the Verein für Sozialpolitik e.V., held in Hamburg on 3 and 4 October 19/4.
- <sup>19</sup>Gebührenordnung für Ärzte, version of 18 March 1965. Bundesgesetzblatt 1965, Part I, No 9, p. 90 et seg.
- <sup>20</sup>See Section 2 of the GOA: "Reimbursement shall be estimated at between one and six times the rates given in the attached schedule of fees... Within these limits fees and charges shall be determined fairly, having regard.... to the financial circumstances of the person liable for payment."

persons<sup>21</sup> (including the small proportion of non-insured persons), i.e., from recipients of higher incomes as a rule. factors of prestige in being socially demarcated from panel patients are likely to be far more important here. A combination of psychological factors of this kind on the demand side would, of course, make it easier for private doctors to maintain an above-average level of income, but one could not expect this to have a notable influence on the price index for medical care unless the price discrimination administered by the GOA was also reflected in the stipulated Ultimately, panel practices account for approximately three-quarters of rates. the receipts of doctors' practices. It may definitely be assumed that such a feedback exists, but to our knowledge this has not been proved so far and is probably difficult to prove. The fact that from 1963 to 1971 the proportion of net proceeds in the gross earnings of a doctor's practice has by and large remained constant<sup>22</sup> with slight differences in the individual income groups, argues in favour of the theory that maintenance of the relative position in the incomes pyramid is the central motive in determining behaviour.

According to the evidence of the turnover tax statistics, the increases in doctors' (and dentists') "sales" have considerably exceeded the increases in the economy as a whole<sup>23</sup>.

<sup>21</sup>According to the 1968 sample census approximately 5 900 000 persons, including 1 100 000 civil servants, belonged to private health insurance schemes. Approximately 800 000 people were not insured against sickness. See Federal Minister for Labour and Social Affairs: Survey of Social Security, 1970, p. 123.

- <sup>22</sup>Federal Statistical Office, specialized series C, Unternehmen und Arbeitsstätten, Reihe 1, Die Kostenstruktur in der Wirtschaft,IV, Freie Berufe, 1963 - 1967 - 1971.
- <sup>23</sup>For example by more than double from 1964 to 1966. See Federal Statistical Office, specialized series L, Finanzen und Steuern, series 7, Umsatzsteuer, 1966, p. 12.

After the introduction of the Gebührenordnung für Arzte on 1 april 1965. a noticeable increase in turnover (and thus income) has been noted. This may, it is true, be rated as evidence for the effects on the incomes side of a kind of collective agreement such as the GOA negotiated with the appropriate authority, but by itself it is insufficient to explain the trends discerned, for there is also an increase in turnover tax which far exceeds the increase in turnover and this indicates an appreciable rise in the number of private patients. Therefore one of the most important factors in explaining the trend of income of the group under consideration is plainly price differentiation based on subjective criteria, on the demand side, concerning the covering of welfare needs. There can be scarcely any doubt that this kind of price autonomy is potentially inflationary because of the interdependence of the price structure. The extent to which this actually occurs depends on the interaction between decisions on income distribution and income expenditure, i.e., on decisions which apply not only to the "medical care" sub-market.

### 2.2 Other professions (self-employed)

The examples given for the occupational group of doctors should mutatis mutandis also be valid for other professional self-employed such as lawyers, tax consultants and architects. Here too, fixed fee scales are a predominant feature of the lower echelons of the profession, while in the upper income bracket fees are freely negotiated. Unlike the demand for medical treatment, where acute cases generally determine the behaviour of those requiring treatment, demand for the services provided by these occupational groups is "non-deferrable" only to a limited extent. Consequently, a higher price elasticity of demand ought to be expected here, which in its turn would impair these groups' prospects of seeking and winning acceptance of above-average fees (provided, however, that access to the occupations is not barred to newcomers). One should probably not, however, overrate this effect, for here too prestige considerations and associated success prospects are likely to have a considerable influence on the behaviour of would-be clients and, sometimes, offset the "demand deferrability" effect. And so in this area, too, a hypothesis on the demand side that clients seek to cover welfare needs coupled with a hypothesis on the supply side that professional people are chiefly concerned with maintaining income is probably more realistic than the hypothesis of monopolistic profit maximization with inflationary effect.

The income of self-employed commercial representatives is usually determined by the sales results they achieve on the basis of contractually fixed percentages and, thus depends essentially on turnover and price developments in the sector concerned. Since, normally, it can hardly be assumed that commercial representatives, insofar as they only arrange commercial transactions and do not handle their own stocks, have any great

opportunity to fix autonomously the turnover percentages determining the variable component of their income, there is also no evidence that they have any scope for raising prices. Instead, it will have to be assumed, on the face of it, that the income of commercial representatives will, on the whole, move in line with the average income trend.

#### 2.3 Persons self-employed in business

During the 1960s, a number of important structural shifts affected the group of persons self-employed in business, their overall number falling by about 5% to 2 700 000 in the period 1962-69 (excluding farmers, but including family helpers)<sup>24</sup>. There was a particularly marked fall in the number of independent craft businesses, from 719 003 on 1 January 1964 to 596 750 on 31 December 1967, of which almost 400 000 had less than 5 employees<sup>25</sup>. In 1961, self-employed persons running small businesses either alone or merely with the help of members of their families still accounted for approximately half of all self-employed persons outside agriculture. There is evidence that this group has suffered more than others from the trend towards concentration. Contrary to the general trend, the number of self-employed persons in the service industries rose, however, by about  $12\%^{24}$ .

A concentration process such as the one briefly mentioned above would, at first sight, support the assumption that the "surviving businesses", which, on average, are probably economically fitter units, have greater opportunities than before to administer prices. A business can fix such prices and maintain them in the short term, irrespective of the market situation, provided that they do not reach exceptionally high levels. Although originally regarded as a feature of the market behaviour of large monopolistic undertakings, administered prices are today simply looked upon as a normal aspect of imperfect competition<sup>26</sup>.

- <sup>24</sup>Statistisches Jahrbuch 1965, p. 155; 1971, p. 124.
- <sup>25</sup>Federal Statistical Office, series D, Industrie und Handwerk, Handwerkszählung 1968, Heft 2, p. 6.

<sup>&</sup>lt;sup>26</sup>See Gardiner C. Means, "The Administered Price Thesis Reconfirmed", American Economic Review 62, 292 (1972), and earlier publications by the same author.

Administered prices probably tend more to spur on price increases during periods of economic upswing than to curb price falls during a recession. At all events, it is safe to assume that firms enjoy a wider area within which to pitch their prices, even if it is still not clear to what extent the need to adjust to the market situation can be disregarded. These are, however, matters which require further empirical testing.

As regards trades pursued on a self-employment basis, Beckermann<sup>27</sup> differentiates between "expansion", "growth", "stagnation" and "contraction" trades, including, for instance, blacksmiths, farm machinery mechanics, bricklayers (building and civil engineering) and road construction workers in the group or "growth" trades, and bakers and confectioners, on the one hand, and nairdressers, on the other, in the group of "stagnation" trades. As would be expected, the average net output value increases in the case or "growth" trades, while the number of persons employed marks time and the number of firms declines insignificantly or slightly; "stagnation" trades snow a slight increase in the net output value and a slight fall in the number of businesses and persons employed.

The results we obtained (see Table 4) clearly show that the income trends of the households constituting the above groups diverged widely between 1962 and 1969. Incomes in those sectors of the building trade which are classified as "growth" trades have fallen, while some of the activities described as "stagnation" trades, such as bakers and confectioners,

<sup>27</sup>Theo Beckermann, Das Nandwerk in Wachstum der Wirtschaft (Small-scale trades in the growth of the economy), Schriftenreihe des kneinisch-Westfälischen Instituts für Wirtschaftsforschung Essen, Neue Folge, Heft 34, 1974, p. 80 et seg.

have boosted their income by more than the average, with others, however, such as hairdressers, managing only a lower than average increase. An explanation of the trend in the income of self-employed builders could. nevertheless, be found in the business practices of the building industry, where, during the 1966/67 recession, building contractors accepted contracts at prices which hardly covered costs and which showed in the balance sheets only two years later. This example highlights the incomes-regulating effects of the supply-and-demand factor. Bakeries have clearly been able to adjust better to the change in the development of demand than, for example, hairdressing It is true that between 1962 and 1967 the number of bakeries businesses. fell by 9/6, but at the same time there was a stronger trend towards setting up branches and expanding the range of products sold. This restructuring process seems to have provided more scope for passing on the proportion of costs resulting from officially administered prices (energy, telephone, transport services) as well.

#### 3. Rise in income, savings habits and the rate of inflation

It can be considered as empirically proven that marginal consumption ratios and income elasticities of consumption are a function of the social status and actual level of income of the income recipient<sup>28</sup>. In general, these parameters vary inversely with income levels; they are also smaller for entrepreneurship income and wealth than for wage and transfer incomes. Accordingly, from a micro-economic viewpoint, a link could be presumed between the rate of the increase in income and the growth rate in the consumer price index, as a function of the relative income position of the relevant household. This would mean that the greatest increase in demand for consumer goods would come from groups whose income grows from a relatively low level.

The situation is different in the case of high-income social groups enjoying an above-average increase in income, where high saving ratios and/or elasticities are to be expected. Given a constant "shopping basket" of goods, the consumer price index would not, therefore, be directly influenced by increases in income. This does not, of course, exhaust the gamut of inflationary cause-and-effect mechanisms. As evidence of this, one need only consider the misdirected allocation of saved income (this is by no means unusual in the case of doctors and dentists), which tends to flow, often via financial intermediaries, into industries or sectors where demand is already tending to exceed supply and in this way acts as a potential source of inflation. The statistical data available are still inadequate to permit an investigation of the interplay between interdependent factors affecting the goods and money markets, on the one nand, and the micro-economic behaviour of selected groups, on the other.

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<sup>&</sup>lt;sup>28</sup>The empirical findings for the Federal Republic of Germany are summarized in: D. van der Werf, "Ein Beitrag zur Problematik der Konsumfunktion in der Bundesrepublik Deutschland" (A contribution to the analysis of the consumption function in the Federal Republic of Germany), Weltwirtschaftliches Archiv <u>109</u>, 274 (1973).

The present state of our knowledge and available indications are such that it would, for instance, be by no means erroneous to attach greater importance to the indirectly inflationary effects of above-average income growth than to the direct inflationary effects of a direct increase in demand. But here, too, we know next to nothing about what is cause and what is effect, about what influence the existing rate of inflation has on behaviour patterns and about how these patterns change over periods of time.

Answers to these questions and an understanding of the relevant problems are in all probability a good deal more important for the further progress of our society than can be claimed for most research projects. At all events, it ought to be worthwhile to press forward this line of enquiry.

#### IV. Summary and conclusions

## 1. Summary of the method of investigation

This study is in empirical contribution towards an examination of the role played by certain primary non-wage incomes in the inflationary process in the Federal depublic of Germany. The approach underlying the study is, therefore, determined primarily by the need to establish empirically trends in non-wage incomes, with the fullest possible breakdown. A prerequisite for this is the availability of statistics relevant to the aim of the investigation, practically the only sources of which being the two fincome and Consumption Sample Surveys carried out in 1962/63 and 1909. The survey period for these two sample surveys thus determines the time-span of this study.

A detailed evaluation of these sample surveys, which covered about 34 000 private households in Federal Germany in 1902/63 and about 47 000 in 1969, shows how the income of households in the social groups of the "business self-employed" and the "professional self-employed" has developed. In the period under investigation, the national income rose by a factor of about 1.0. It is possible, however, to ascertain which increases in income in which of the groups in question was above or below the average for the national economy as a whole. It was assumed during the investigation that groups receiving below-average increases in income could not help to accelerate monetary erosion. Consequently, further investigation can be restricted to those groups enjoying above-average increases in income.

On the basis of the classification of occupations used by the Federal Statistical Office, the trend of household incomes and each household's principal income between 1962/63 and 1969 was first ascertained for 438 occupational categories, each of which was further subdivided into five Since many "cells" in this detailed breakdown model remained income types. empty, a breakdown model based on 153 unit groups proved more appropriate for the subsequent investigation. This smaller model is in line with the intended objective of analysing a maximum amount of detailed information and also avoids the danger of constructing subgroups which are excessively affected by sampling errors and which are of little significance. The results, particularly those obtained for the professional self-employed, were, where possible, checked against the data available from other statistical sources. Broadly speaking, the degree of consistency ascertained was satisfactory.

#### 2. Summary of the major conclusions

The major conclusions of this study can be summarized as follows :

- Among the self-employed, the disparity of the rate of income change from 1962 to 1969 is far greater than among wage and salary recipients. Whereas about 90% of all wage and salary earners experienced an aboveaverage growth of their income, income expansion of two thirds of all households of self-employed was below average.
- 2. Among the group of self-employed at large, two conflicting trends become discernible. Income in the professions rose at an above-average rate. Nearly the opposite is true for other self-employed and farmers. Very large deviations in the growth rate of income occur especially for self-employed craftsmen.
- 3. Among the latter group, above-average income increases were earned by bakers, proprietors of inns and hotels, and locksmiths. Below average increases accrued to self-employed construction workers, barbers, and to the relatively large group of self-employed in organisational and service positions.
- 4. The majority of occupations in the professions increased their income at an above-average rate. This is true for the medical profession including dentists, professional pharmacists, accountants, architects and other consulting engineers, real estate brokers, and sales promotion experts. It is not true for lawyers and notary publics whose rate of increase is less than average but whose starting level in 1962 was above-average.

- 5. Self-employed people with above-average rates of income growth, apart from being an exceedingly heterogeneous group, represent a relatively small fraction of households within the economy. The proportion of income of <u>all</u> such households in 1969 amounted to somewhat more than 5% of NNP; the share of the subgroup of professionals was about 2.5%.
- 6. The autonomous-pricing hypothesis in the stricter sense, e.g., ignoring adaptive and information lags, appears barely tenable for self-employed businessmen in the sense considered here. Demand patterns determined by exogeneously given market forces appear to play a marked role in income determination, especially with self-employed in the crafts and in trade.
- 7. The available evidence seems to support the assertion that fee fixing regulations of professional organisations - such as medical associations may have a significant impact on general pricing behaviour which could be potentially inflation-promoting. However, much more detailed research is needed to elucidate the causality and determinancy of such practices which is at present hampered by a lack of sufficient data.
- 8. Turnover, especially in the medical profession, increased significantly at an above-average rate from 1962 to 1969. As rates for low-income recipients supported by Mandatory Health Insurance cannot exceed a fixed ceiling, the increase is largely due to higher demand for medical services by higher income groups (where fees are both higher and, within limits, negotiable). This and other evidence would suggest that income elasticities of demand in the professions are of far greater import than price elasticities.

9. An analysis of the effects of the development of non-wage income upon the inflationary process requires an understanding of the relation between primary income distribution and spending. Inferences from economic theory as well as empirical evidence deny that above-average income growth at a level that is already high in relation to others will directly boost consumptive demand and raise the corresponding price index. Indirect effects upon inflation through misdirection of liquid funds and price-raising influences of demand for those assets considered as hedges against inflation are much more likely but require further research.

# V. ANNEX

1. Table 1

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2. Classification of occupations

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Rates o	f increase in household	and principal inc	ome	E <b>V</b> S 1962	2-1963 compared	1 with EVS 1969	
Occupatio- nal classi- fication	Source of principal income	Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house- hold income 1969
0 0 0 111 111 111 112 112 112 112 113 3 3 3 4 4 4 4 114 114 114 114 114 1	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income	2.25 1.81 3.00 .00 1.48 1.53 1.56 .00 .00 1.58 1.95 .00 .00 1.81 1.46 3.31 .00 .00 .78 1.71 1.41 .00 .00 4.85	$\begin{array}{c} 2.35\\ 2.01\\ 3.35\\ .00\\ 1.46\\ 1.32\\ 1.46\\ .00\\ .00\\ 1.47\\ 1.73\\ .00\\ .00\\ 1.63\\ 1.47\\ 6.69\\ .00\\ .00\\ .00\\ .90\\ 1.51\\ 1.20\\ .00\\ .00\\ 3.15\end{array}$	81. 33. 13. 0. 8500. 29. 1815. 1. 0. 309. 50. 3. 0. 14. 12. 1. 0. 0. 2. 6. 4. 0. 0. 1.	637. 109. 15. 92. 12003. 77. 1647. 0. 3. 246. 34. 0. 0. 0. 14. 18. 3. 0. 0. 2. 7. 3. 0. 0. 1.	8327. 18434. 16092. 0. 7643. 12783. 14818. 8958. 0. 12651. 6914. 10180. 0. 11016. 10779. 12677. 0. 0. 16468. 10451. 11682. 0. 0. 8981.	18742. 33393. 48327. 18374. 11317. 19543. 23168. 0. 17031. 20026. 13511. 0. 0. 19916. 15784. 41949. 0. 12835. 17888. 16451. 0. 0. 43556.

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fication	- Source of principal - income	Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house hold income 1969
115	Employment	1.74	1.71	80.	114.	9659.	16760.
115	Business self-empl.Agr.	1.54	1.47	33.	44.	18234.	28104.
	Profess. self-employed	.86	.67	1.	5.	34840.	30074.
115	Rent/leasing	.00	.00	0.	0.	0.	0.
115	Other income	1.43	1.37	10.	23.	17802.	25433.
121	Employment	1.78	1.75	73.	72.	10776.	19160.
121	Business self-empl.Agr.	1.39	.88	2.	6.	16255.	22577.
121	Profess. self-employed	.00	.00	1.	0.	20365.	0.
121	Rent/leasing	.00	.00	0.	0.	0.	0.
121	Other income	2.19	2.03	12.	17.	13461.	29417.
122	Employment	.00	.00	2.	0.	7430.	0.
122	Business self-empl.Agr.	.00	.00	0.	0.	0.	0.
122	Profess. self-employed	.00	.00	0.	0.	0.	0.
122	Rent/leasing	•00	.00	0.	0.	0.	0.
122	Other income	.00	.00	0.	0.	0.	0.
123	Employment	•00	.00	0.	1.	0.	12647.
123	Business self-empl.Agr.	.00	.00	2.	0.	29030.	0.
123	Profess. self-employed	•00	.00	0.	0.	0.	0.
123	Rent/leasing	.00	.00	0.	0.	0.	0.
123	Other income	1.82	1.27	1.	1.	13546.	24596.
131	Employment	.00	.00	0.	0.	0.	0.
131	Business self-empl.Agr.	.00	.00	0.	3.	0.	18201.
131	Profess. self-employed	•00	.00	0.	0.	0.	0.
131	Rent/leasing	.00	.00	0.	0.	0.	0.
131	Other income	.00	.00	0.	1.	0.	31500.

Occupati nal clas ficatio	si income	Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average hous hold incom 1969
211	Employment	1.53	1.44	353.	277.	11882.	18200.
211	Business self-empl.Agr.	1.06	.80 .00	1.	1.	20465. 37363.	<b>215</b> 98. 0.
211 211	Profess. self-employed Rent/leasing	.00	.00	0.	1.	0.	17946.
211	Other income	1.50	1.56	24.	50.	16127.	24154.
212	Employment	2.12	2.06	25.	14.	10395.	22088.
212	Business self-empl.Agr.	1.86	1.58	1.	2.	11092.	20581.
212	Profess. self-employed	.00	.00	0.	0.	0.	0.
212	Rent/leasing	•00	.00	0.	0.	0.	0.
212	Other income	3.15	3.69	1.	6.	8604.	27094.
213	Employment	1.73	1.77	10.	15.	11853.	20562.
213	Business self-empl.Agr.	.00	.00	0.	0.	0.	0.
213	Profess. self-employed	.00	.00	0.	0.	0.	0.
213	Rent/leasing	.00	.00	0.	0.	0.	0.
213	Other income Employment	1.65	1.83	2.	2.	18000.	33261.
221	Business self-empl.Agr.	1.70 2.40	1.67	25 <b>.</b> 11.	2C. 10.	10805. 15108.	18317.
221 221	Profess. self-employed	2.40	2.32 2.99	2.	1.	8517.	<b>36333.</b>
221	Rent/leasing	.00	.00	0.	0.	0.	20931. 0.
221	Other income	1.69	1.64	5.	9.	14866.	25125.
222	Employment	2.59	2.07	6.	2.	11134.	28787.
222	Business self-empl.Agr.	2.04	1.76	5.	3.	13767.	28037.
222	Profess. self-employed	.00	.00	ó.	ó.	0.	0.
222	Rent/leasing	.00	.00	0.	0.	0.	0.
222	Other income	.00	.00	0.	3.	ο.	21299.

Occupatio- nal classi fication		Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house- hold income 1969
223 223 223 223 223 224 224 224 224 224	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-empl.Agr. Profess. self-employed Rent/leasing Other income	$ \begin{array}{c} 1.76\\ .00\\ .00\\ .00\\ 1.51\\ .46\\ .00\\ .00\\ 2.00\\ 1.75\\ .00\\ .00\\ 1.13\\ 1.70\\ .00\\ .00\\ .00\\ .00\\ .00\\ .00\\ 1.75\\ 1.15\\ .00\\ .00\\ 1.33 \end{array} $	1.64 .00 .00 .00 .00 1.59 .30 .00 1.93 1.72 .00 .00 1.11 1.82 .00 .00 1.64 .74 .00 .00 1.17	2. 0. 0. 0. 27. 1. 0. 0. 4. 20. 0. 0. 3. 3. 0. 0. 0. 26. 3. 0. 0. 5.	4. 1. 0. 0. 25. 1. 0. 20. 0. 20. 0. 7. 10. 0. 0. 5. 3. 0. 4. 4.	12874. 0. 0. 0. 12318. 25728. 0. 15710. 10990. 0. 0. 19326. 10940. 0. 0. 0. 11436. 18660. 0. 19457.	$\begin{array}{c} 22651.\\ 30676.\\ 0.\\ 0.\\ 18577.\\ 11794.\\ 0.\\ 31493.\\ 19196.\\ 25352.\\ 0.\\ 25352.\\ 0.\\ 0.\\ 21773.\\ 18640.\\ 0.\\ 0.\\ 0.\\ 20019.\\ 21378.\\ 0.\\ 0.\\ 25833. \end{array}$

Occupatio- nal classi- fication		Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house hold income 1969
_		_					
228	Employment	1.65	1.47	11.	14.	12371.	20407.
228	Business self-empl.Agr.	•00	.00	0.	2.	0.	16250.
228	Profess. self-employed	.00	.00	0.	0.	0.	0.
228	Rent/leasing	.00	.00	0.	0.	0.	0.
228	Other income	.00	.00	0.	1.	0.	<b>3</b> 51 93.
241	Employment	1.66	1.62	370.	439.	10789.	17950.
241	Business self-empl.Agr.	.81	.72	33.	32.	33331 •	27013.
241	Profess. self-employed	.00	.00	0.	0.	0.	0.
241	Rent/leasing	.00	.00	0.	1.	0.	38114.
241	Other income	1.66	1.74	53.	102.	15677.	26005.
242	Employment	1.68	1.58	59.	75.	11893.	19985.
242	Business self-empl.Agr.	1.84	1.54	1.	5.	13000.	23883.
242	Profess. self-employed	.00	.00	0.	0.	0.	0.
242	Rent/leasing	.00	.00	0.	0.	o.	0.
242	Other income	1.60	1.66	7.	17.	15928.	25462.
243	Employment	1.67	1.63	139.	164.	11106.	18532.
243	Business self-empl.Agr.	1.97	1.93	23.	30.	18343.	36170.
243	Profess. self-employed	.00	.00	0.	0.	0.	0.
243	Rent/leasing	.00	.00	0.	0.	0.	0.
243	Other income	1.63	1.77	24.	45.	15539.	25262.
244	Employment	1.63	1.47	36.	42.	10795.	17603.
244	Business self-empl.Agr.	•93	.49	3.	4.	29856.	27774.
244	Profess. self-employed	.00	.00	0.	0.	0.	0.
244	Rent/leasing Other income	.00	.00	0.	0.	0.	0.
244		1.27	1.09	6.	7.	17569.	22302.

Occupatio- nal classi- fication	Source of principa income	Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house- hold income 1969
22222222222222222222222222222222222222	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-employed Rent/leasing Other income	$ \begin{array}{c} 1.76\\.00\\.00\\.00\\1.78\\1.55\\1.74\\.00\\.00\\1.44\\1.58\\.00\\.00\\1.28\\1.69\\.00\\1.28\\1.69\\.00\\1.54\\1.72\\.00\\.00\\1.54\\1.72\\.00\\.00\\1.44\end{array} $	$ \begin{array}{c} 1.69\\ .00\\ .00\\ 1.81\\ 1.53\\ 1.63\\ .00\\ .00\\ 1.46\\ 1.59\\ .00\\ .00\\ 1.43\\ 1.58\\ .00\\ .00\\ 1.52\\ 1.67\\ .00\\ .00\\ 1.46\\ 1.46\\ \end{array} $	80. 0. 0. 11. 296. 134. 0. 41. 36. 0. 0. 5. 72. 0. 0. 94. 0. 0. 8.	117. 1. 0. 12. 453. 121. 1. 0. 74. 68. 1. 0. 4. 89. 0. 0. 10. 97. 3. 0. 19.	11157. 0. 0. 18707. 11439. 16074. 0. 17018. 12168. 0. 0. 22814. 11557. 0. 0. 15098. 11820. 0. 0. 19745.	$   \begin{array}{c}     19660.\\     40282.\\     0.\\     33233.\\     17735.\\     27949.\\     34605.\\     0.\\     24569.\\     19223.\\     20632.\\     0.\\     29213.\\     19500.\\     0.\\     29213.\\     19500.\\     0.\\     23260.\\     20356.\\     26395.\\     0.\\     0.\\     28524.\\   \end{array} $

Occupatio- nal classi- fication	Source of principal income	Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house hold income 1969
256 256 256 256 257 257 257 257 257 258 258	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr.	$ \begin{array}{c} 1.84\\ .00\\ .00\\ .00\\ 1.75\\ 2.91\\ .00\\ .00\\ 1.55\\ 1.73\\ .68\\ .00\\ .00\\ 1.66\\ 1.80\\ 1.13\\ .00\\ 2.00\\ 1.60\\ 1.90\\ .00\\ 1.19\\ \end{array} $	$ \begin{array}{c} 1.69\\.00\\.00\\.00\\1.64\\2.55\\.00\\.00\\1.55\\1.83\\.53\\.00\\.00\\1.87\\1.71\\.92\\.00\\.00\\1.99\\1.60\\2.24\\.00\\.00\\1.31\end{array} $	$ \begin{array}{c} 17.\\ 0.\\ 0.\\ 0.\\ 430.\\ 6.\\ 0.\\ 430.\\ 0.\\ 430.\\ 0.\\ 430.\\ 0.\\ 131.\\ 2.\\ 0.\\ 131.\\ 45.\\ 4.\\ 0.\\ 5.\\ \end{array} $	21. 0. 0. 1. 530. 9. 0. 49. 36. 2. 0. 12. 178. 4. 0. 1. 23. 41. 30. 0. 8.	$ \begin{array}{c} 11484.\\ 0.\\ 0.\\ 0.\\ 0.\\ 11444.\\ 14696.\\ 0.\\ 16986.\\ 9862.\\ 27599.\\ 0.\\ 0.\\ 13508.\\ 11392.\\ 24750.\\ 0.\\ 0.\\ 15625.\\ 11735.\\ 17954.\\ 0.\\ 0.\\ 17228.\\ \end{array} $	$\begin{array}{c} 21145. \\ 0. \\ 0. \\ 0. \\ 20156. \\ 19999. \\ 42740. \\ 0. \\ 0. \\ 26287. \\ 17045. \\ 18746. \\ 0. \\ 0. \\ 22463. \\ 20451. \\ 27927. \\ 0. \\ 24903. \\ 31305. \\ 18772. \\ 34192. \\ 0. \\ 0. \\ 20501. \end{array}$

Occupatio- nal classi fication		Increase in household income	Increase in principal income	Househclds EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house hold income 1969
259 259 259 261 261 261 261 262 262 262 263 263 263 263 263 264 264 264 264 264	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr.	$     \begin{array}{r}       1.78 \\       .00 \\       .00 \\       .00 \\       .00 \\       1.86 \\       2.13 \\       .00 \\      .00 \\      .00 \\      .00 \\      .00 \\      .00 \\      .00$	$ \begin{array}{c} 1.68\\ .00\\ .00\\ 1.99\\ 1.64\\ 1.93\\ .00\\ .00\\ 1.62\\ 1.87\\ .00\\ .00\\ 1.62\\ 1.87\\ .00\\ .00\\ 1.60\\ 1.58\\ 1.22\\ .00\\ .00\\ 1.51\\ \end{array} $	66. 0. 0. 10. 72. 20. 0. 0. 12. 9. 1. 0. 2. 104. 5. 0. 0. 881. 24. 0. 0. 72.	95. 1. 0. 26. 50. 12. 1. 0. 6. 13. 0. 0. 14. 1290. 35. 0. 2. 165.	9294. 0. 0. 14758. 11010. 12380. 0. 16410. 10280. 24410. 0. 16185. 12076. 15461. 0. 0. 17165. 11905. 22330. 0. 0. 16853.	16564. 43824. 0. 27841. 20522. 27413. 13095. 0. 21875. 20775. 0. 0. 28821. 21143. 31675. 0. 24770. 19491. 31391. 0. 34389. 24439.

Occupatio- nal classi fication		Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house hold income 1969
265 2655 2665 2666 2666 2666 2666 2667 2677 267	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income	$ \begin{array}{c} 1.71\\ 1.32\\ .00\\ .00\\ 1.16\\ 1.99\\ 2.24\\ .00\\ .00\\ 3.50\\ 1.66\\ 1.39\\ .00\\ 1.66\\ 1.39\\ .00\\ 1.69\\ 1.71\\ 2.73\\ .00\\ 1.58\\ 1.37\\ .00\\ .00\\ 2.25\\ \end{array} $	$1.64 \\ 1.21 \\ .00 \\ .00 \\ 1.20 \\ 1.73 \\ 3.00 \\ .00 \\ .00 \\ 3.31 \\ 1.62 \\ 1.32 \\ .00 \\ .00 \\ 1.58 \\ 1.66 \\ 1.54 \\ 3.25 \\ .00 \\ 1.56 \\ 1.48 \\ .00 \\ .00 \\ 1.65 \\ 1.$	172. $27.$ $0.$ $8.$ $7.$ $1.$ $1.$ $298.$ $28.$ $1.$ $0.$ $32.$ $94.$ $31.$ $5.$ $0.$ $11.$ $8.$ $0.$ $0.$ $2.$	292. 29. 0. 37. 3. 6. 0. 5. 454. 40. 0. 1. 64. 135. 46. 2. 1. 19. 9. 0. 0. 6.	11334. 26158. 0. 21367. 9555. 12631. 18408. 0. 8288. 11670. 18886. 27602. 0. 19544. 11380. 17675. 18139. 0. 17325. 10117. 0. 0. 10581.	$   \begin{array}{r}     19437 \\     34509 \\     0 \\     0 \\     24784 \\     19049 \\     28257 \\     0 \\     29012 \\     19419 \\     26178 \\     0 \\     27415 \\     28715 \\     19194 \\     30137 \\     49573 \\     27694 \\     27425 \\     13851 \\     0 \\     0 \\     23852 \\   \end{array} $

19339. 0. 0.	11937.			principal income	household income	income	nal classi- fication
0.	1122(•	16.	13.	1.52	1.62	Employment	271
	0.	0.	0.	.00	.00	Business self-empl.Agr.	
	0.	o.	0 <b>.</b>	.00	.00	Profess. self-employed	
0.	0.	ŏ.	0.	.00	.00	Rent/leasing	
28779.	18667.	4.	1.	1.66	1.54	Other income	
20243.	11885.	735.	402.	1.58	1.70	Employment	
31329.	19586.	38.	34.	1.56	1.60	Business self-empl.Agr.	
32115.	0.	1.	0.	.00	.00	Profess. self-employed	
0.	0.	o <b>.</b>	о <b>.</b>	.00	.00	Rent/leasing	
29171.	17771.	77.	29.	1.81	1.64	Other income	
180.6.	10920.	129.	75.	1.51	1.65	Employment	• .
22700.	10001.	6.	3.	2.09	2.28	Business self-empl.Agr.	
0.	0.	0.	ó.	.00	.00	Profess. self-employed	
0.	0.	0.	0.	.00	.00	Rent/leasing	274
25416.	13598.	16.	8.	1.93	1.87	Other income	
19957	11620.	349.	182.	1.66	1.72	Employment	281
177,58.	0.	1.	0.	.00	.00	Business self-empl.Agr.	281
0.	0.	0.	ο.	.00	.00	Profess. self-employed	
Č.	0.	0.	0.	.00	.00	Rent/leasing	281
29334.	16835.	47.	24.	1.81	1.74	Other income	281
16407.	10490.	44.	36.	1.48	1.56	Employment	282
0.	9800.	0.	1.	.00	.00	Business self-empl.Agr.	282
0.	0.	0.	0.	.00	.00	Profess. self-employed	282
0.	0.	0.	Ο.	.00	.00	Rent/leasing	
10681.	14104.	1.	3.	.73	.76	Other income	282
	0.	0. 0.	0. 0.	.00	.00	Profess. self-employed Rent/leasing	282 282 282 282,

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Occupatio- nal classi fication		Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house- hold income 1969
291 291 291 301 301 302 302 302 302 303 303 303 303 303 304 304 304 304 304	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income	1.72 .00 .00 1.19 1.93 1.56 .00 .00 1.24 1.64 1.67 .00 .00 1.52 1.69 .69 .00 1.06 1.45 2.58 .00 .00 2.75	$   \begin{array}{r}     1.81 \\     .00 \\     .00 \\     .00 \\     1.37 \\     1.80 \\     1.25 \\     .00 \\     .00 \\     1.30 \\     1.58 \\     1.58 \\     .00 \\     .00 \\     1.58 \\     1.79 \\     .32 \\     .00 \\     .00 \\     1.69 \\     2.81 \\     .00 \\     .00 \\     3.04 \\   \end{array} $	13. 0. 0. 5. 49. 7. 0. 0. 7. 387. 77. 0. 0. 51. 6. 3. 0. 0. 4. 18. 7. 0. 0. 3.	26. 2. 0. 9. 40. 2. 0. 9. 460. 9. 460. 9. 1. 0. 1. 8. 0. 0. 3. 0. 3.	$\begin{array}{c} 8689. \\ 0. \\ 0. \\ 0. \\ 19171. \\ 9044. \\ 15067. \\ 0. \\ 0. \\ 16895. \\ 10680. \\ 16575. \\ 0. \\ 0. \\ 16577. \\ 11052. \\ 46965. \\ 0. \\ 0. \\ 17554. \\ 11607. \\ 9352. \\ 0. \\ 0. \\ 10416. \end{array}$	14954. 32515. 0. 22871. 17468. 23510. 0. 20912. 17530. 27716. 47176. 20856. 25579. 18695. 32234. 0. 0. 18572. 16782. 24150. 0. 0. 28632.

Occupatio- nal classi fication		Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house- hold income 1969
305 305 305 305 306 306 306 306 307 307 307 307 307 307 307 307 308 308 308 308 308 321 321 321 321	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-employed Rent/leasing Other income Employment Business self-employed Rent/leasing Other income Employment Business self-employed Rent/leasing Other income	2.81  2.56  .00  .00  .00  .00  2.97  .00  .	$\begin{array}{c} 2.08\\ 2.27\\ .00\\ .00\\ .00\\ .82\\ 3.60\\ .00\\ .00\\ 2.99\\ 1.48\\ .00\\ .00\\ .00\\ .00\\ .00\\ .00\\ .00\\ .0$	2. 6. 3. 0. 3. 1. 0. 1. 2. 0. 0. 1. 2. 0. 0. 0. 0. 1. 1. 0. 0. 1. 1. 0. 0. 1. 0. 0. 0. 1. 0. 0. 1. 0. 0. 1. 0. 0. 1. 0. 0. 0. 1. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0	5. 3. 0. 0. 3. 4. 0. 1. 8. 1. 0. 0. 1. 5. 0. 0. 22. 0. 0. 3.	6736. 10777. 13772. 0. 0. 12996. 7558. 0. 0. 7243. 11011. 0. 0. 0. 0. 11466. 0. 15487. 0. 22865. 11016. 6509. 0. 0. 18150.	18909. 27542. 0. 0. 9113. 22433. 0. 0. 21362. 18976. 15599. 0. 0. 30325. 22920. 0. 0. 0. 17632. 0. 0. 0. 27927.

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322 Bus 322 Pro 322 Ren	ployment siness self-empl.Agr.	1.46		1	1		
322 Bus 322 Pro 322 Rer	siness self-empl.Agr.			1			
322 Pro 322 Rer	siness self-empl.Agr.		1.50	29.	37.	10131.	14796.
322 Rer		.00	.00	1.	0.	26219.	0.
	ofess. self-employed	.00	.00	0.	0.	0.	0.
322 Otl	nt/leasing	.00	.00	0.	0.	0.	0.
	her income	2.14	2.04	4.	6.	14279.	30543.
332 Em	ployment	1.66	1.54	19.	26.	12831.	21291.
332 Bus	siness self-empl.Agr.	1.51	1.57	5.	11.	13547.	20451.
332 Pro	ofess. self-employed	1.76	1.00	2.	1.	13329.	23518.
332 Rei	ent/leasing	.00	.00	0.	0.	0.	0.
	her income	1.39	1.35	5.	1.	11624.	16208.
	ployment	1.67	1.61	94.	164.	13644.	22841.
	siness self-empl.Agr.	4.87	4.88	2.	5.	8141.	39672.
333 Pro	ofess. self-employed	.00	.00	0.	0.	0.	0.
333 Rei	ent/leasing	.00	.00	0.	2.	0.	4685 <b>0.</b>
333 Otl	her income	2.26	2.01	3.	7.	16734.	<b>37</b> 857.
335 Em	ployment	1.64	1.63	60.	105.	13632.	22336.
335 Bu	siness self-empl.Agr.	1.26	1.12	8.	9.	27601.	34766.
	ofess. self-employed	.00	.00	0.	0.	0.	0.
	ent/leasing	.00	.00	0.	0.	0.	0.
111	ther income	2.25	2.43	1.	12.	16406.	36917.
	ployment	2.29	1.91	10.	13.	8970.	20565.
	siness self-empl.Agr.	.00	.00	0.	0.	0.	0.
	ofess. self-employed	.00	.00	0.	0.	0.	0.
<i>,,,,</i> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ent/leasing	•00	.00	0.	0.	0.	0.
336 Ot	ther income	•64	.82	3.	2.	18076.	11501.

Occupatio- nal classi fication		Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house hold income 1969
337 337 337 337 33 33 33 33 33 33 33 33	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income	$ \begin{array}{c} 1.89\\.00\\.00\\.00\\.00\\.00\\.00\\.00\\.00\\.00\\1.80\\.00\\.00\\1.61\\1.35\\1.11\\.00\\.00\\2.02\\2.10\\.00\\.00\\2.02\\2.10\\.00\\.00\\2.47\end{array} $	$ \begin{array}{c} 1.80\\ .00\\ .00\\ .00\\ .00\\ .00\\ .00\\ .00\\ $	$7. \\ 0. \\ 0. \\ 0. \\ 0. \\ 0. \\ 0. \\ 0. \\ $	9. 0. 0. 1. 2. 0. 0. 29. 1. 0. 29. 1. 0. 29. 1. 0. 4. 40. 3. 0. 12. 0. 0. 12. 0. 0. 6.	$\begin{array}{c} 7250.\\ 0.\\ 0.\\ 0.\\ 0.\\ 0.\\ 0.\\ 0.\\ 0.\\ 10861.\\ 8047.\\ 0.\\ 0.\\ 10861.\\ 8047.\\ 0.\\ 0.\\ 14674.\\ 11010.\\ 22962.\\ 0.\\ 0.\\ 13786.\\ 9522.\\ 12543.\\ 0.\\ 0.\\ 8026. \end{array}$	$\begin{array}{c} 13670. \\ 0. \\ 0. \\ 0. \\ 29094. \\ 19259. \\ 0. \\ 0. \\ 0. \\ 0. \\ 0. \\ 142087. \\ 0. \\ 0. \\ 23681. \\ 14861. \\ 25539. \\ 0. \\ 27882. \\ 20020. \\ 0. \\ 0. \\ 27882. \\ 20020. \\ 0. \\ 0. \\ 19857. \end{array}$

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Occupatio- nal classi fication		Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house hold income -1969
333333333333333333333333333333 6666667777788888899999111111 1111	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr.	$     \begin{array}{r}       00\\       00\\       00\\       00\\       00\\       00\\       00\\       00\\       00\\       1.72\\       1.95\\       00\\       00\\       1.52\\       1.96\\       00\\       00\\       1.55\\       1.64\\       00\\       00\\       1.65\\       1.64\\       00\\       00\\       1.84     $	$\begin{array}{c} .00\\ .00\\ .00\\ .00\\ .00\\ .00\\ .00\\ .00$	0. 0. 0. 0. 2. 1. 0. 0. 98. 0. 45. 0. 0. 0. 0. 98. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.	1. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.	$\begin{array}{c} 0.\\ 0.\\ 0.\\ 0.\\ 0.\\ 0.\\ 21370.\\ 0.\\ 0.\\ 0.\\ 7636.\\ 8315.\\ 0.\\ 0.\\ 11625.\\ 6565.\\ 0.\\ 0.\\ 11625.\\ 6565.\\ 0.\\ 0.\\ 14996.\\ \end{array}$	$\begin{array}{c} 8353.\\ 0.\\ 0.\\ 0.\\ 0.\\ 0.\\ 0.\\ 29441.\\ 0.\\ 13134.\\ 16187.\\ 0.\\ 17691.\\ 12879.\\ 20570.\\ 0.\\ 0.\\ 17849.\\ 25036.\\ 30154.\\ 0.\\ 27625. \end{array}$

Occupatio- nal classi- fication	Source of principal income	Increase in household income	Increasc in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house hold income 1969
35333555555555555555555555555555555555	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income	$\begin{array}{c} .00\\ .00\\ .00\\ .00\\ .00\\ .00\\ .00\\ .00$	$\begin{array}{c} .00\\ .00\\ .00\\ .00\\ .00\\ 1.96\\ .00\\ .00\\ .00\\ 1.98\\ 1.47\\ .00\\ .00\\ .00\\ 1.85\\ 1.38\\ 1.62\\ .00\\ .00\\ .94\\ 1.50\\ 1.55\\ .00\\ .00\\ 1.11\end{array}$	$\begin{array}{c} 0. \\ 1. \\ 0. \\ 0. \\ 1. \\ 23. \\ 0. \\ 0. \\ 4. \\ 9. \\ 1. \\ 0. \\ 0. \\ 1. \\ 43. \\ 8. \\ 0. \\ 0. \\ 7. \\ 25. \\ 65. \\ 0. \\ 0. \\ 20. \end{array}$	1. 0. 0. 26. 0. 0. 26. 0. 0. 5. 8. 0. 0. 2. 40. 1. 0. 5. 29. 50. 0. 22.	$\begin{array}{c} 0. \\ 6003. \\ 0. \\ 0. \\ 8795, \\ 9614. \\ 0. \\ 0. \\ 0. \\ 15968. \\ 10606. \\ 6969. \\ 0. \\ 0. \\ 10606. \\ 6969. \\ 0. \\ 0. \\ 11212. \\ 11463. \\ 9946. \\ 0. \\ 0. \\ 19510. \\ 10955. \\ 0. \\ 0. \\ 10585. \\ 0. \\ 0. \\ 13487. \end{array}$	8414. 0. 0. 19454. 0. 19454. 0. 24247. 14859 0. 1605. 17223. 20603. 0. 14683. 14430. 17060. 0. 15612.

Occupatio- nal classi fication		Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house hold income 1969
366 366 3666 3666 3671 371 371 372 3772 3773 3773 3773 3773	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-employed Rent/leasing Other income	$\begin{array}{c} 2.07 \\ .60 \\ .00 \\ .00 \\ .00 \\ 1.60 \\ 1.65 \\ .00 \\ .00 \\ .00 \\ .00 \\ 2.17 \\ .00 \\ .00 \\ 2.10 \\ 2.37 \\ .00 \\ .00 \\ .00 \\ .00 \\ .00 \\ .00 \\ .00 \\ .00 \\ 2.95 \end{array}$	1.08 $.53$ $.00$ $.00$ $1.57$ $1.40$ $.00$ $.00$ $1.56$ $1.94$ $.00$ $.00$ $2.19$ $2.00$ $.0$	4. 2. 0. 0. 10. 6. 0. 3. 71. 42. 0. 3. 3. 0. 0. 1. 22. 1. 0. 3. 3. 0. 0. 3. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 0. 0. 3. 3. 3. 0. 0. 3. 3. 3. 0. 0. 3. 3. 3. 0. 0. 3. 3. 3. 0. 3. 3. 3. 0. 0. 3. 3. 3. 0. 3. 3. 0. 3. 3. 3. 0. 0. 3. 3. 3. 0. 3. 3. 3. 0. 3. 3. 3. 0. 3. 3. 3. 3. 3. 3. 3. 0. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3.	8. 5. 0. 1. 9. 4. 0. 0. 94. 43. 0. 0. 94. 43. 0. 0. 20. 1. 0. 0. 37. 0. 0. 4.	$ \begin{array}{c} 11199.\\ 52728.\\ 0.\\ 0.\\ 0.\\ 11753.\\ 11942.\\ 0.\\ 0.\\ 14704.\\ 11149.\\ 16045.\\ 0.\\ 0.\\ 15068.\\ 9663.\\ 0.\\ 0.\\ 15205.\\ 9871.\\ 17433.\\ 0.\\ 0.\\ 11534.\\ \end{array} $	$\begin{array}{c} 23165.\\ 31892.\\ 0.\\ 29956.\\ 18764.\\ 19681.\\ 0.\\ 0.\\ 18926.\\ 34771.\\ 0.\\ 0.\\ 31711.\\ 22904.\\ 0.\\ 0.\\ 31711.\\ 22904.\\ 0.\\ 0.\\ 0.\\ 331710.\\ 0.\\ 0.\\ 0.\\ 33980. \end{array}$

Occupatio- nal classi <u>fication</u>		Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house- hold income 1969
375 375 3755 3777 3777 3777 3778 3778 37	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income	$   \begin{array}{r}     1.62 \\     1.68 \\     .00 \\     .00 \\     1.16 \\     1.65 \\     .00 \\     .00 \\     1.78 \\     1.63 \\     .45 \\     .00 \\     .00 \\     .00 \\     1.35 \\     .98 \\     .00 \\     .00 \\     .00 \\     1.04 \\     1.69 \\     .00 \\     .00 \\     .00 \\     1.62 \\   \end{array} $	$ \begin{array}{c} 1.58\\ 1.48\\ .00\\ .00\\ .89\\ 1.71\\ .00\\ .00\\ 1.68\\ 1.44\\ .41\\ .00\\ .00\\ 1.43\\ 1.07\\ .00\\ .00\\ 1.19\\ 1.63\\ .00\\ .00\\ 1.72 \end{array} $	38. 15. 0. 0. 6. 37. 0. 0. 10. 35. 3. 0. 0. 3. 3. 0. 0. 6. 316. 0. 0. 60. 60.	54. 22. 0. 0. 4. 52. 1. 0. 0. 12. 35. 4. 0. 0. 5. 8. 0. 0. 2. 512. 2. 1. 4. 112.	$ \begin{array}{c} 11172.\\ 19564.\\ 0.\\ 0.\\ 21382.\\ 8453.\\ 0.\\ 0.\\ 11129.\\ 10979.\\ 51134.\\ 0.\\ 0.\\ 15809.\\ 14376.\\ 0.\\ 0.\\ 13585.\\ 10139.\\ 0.\\ 0.\\ 0.\\ 14892.\\ \end{array} $	18127. $32819.$ $0.$ $24833.$ $13912.$ $14905.$ $0.$ $19813.$ $17916.$ $23177.$ $0.$ $21305.$ $14153.$ $0.$ $0.$ $14136.$ $17159.$ $21241.$ $114292.$ $21880.$ $24100.$

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391         Bus           391         Pro           391         Rer           391         Oth           411         Emg           411         Bus           411         Rer           411         Rer           411         Rer           411         Rer           411         Rer	ployment siness self-empl.Agr. ofess. self-employed nt/leasing her income ployment siness self-empl.Agr.	1.67 1.54 .00 .00 1.59	1.62 1.11 .00 .00	925. 4. 0.	738. 23.	9639. 15561.	16093.
391         Bus           391         Pro           391         Rer           391         Oth           411         Emg           411         Bus           411         Rer           411         Rer           411         Rer           411         Rer           411         Rer	siness self-empl.Agr. ofess. self-employed nt/leasing her income ployment	1.54 .00 .00 1.59	1.11 .00	4.	23.		
391         Pro           391         Rer           391         Oth           411         Emg           411         Bus           411         Pro           411         Rer           411         Rer           411         Rer	ofess. self-employed nt/leasing her income ployment	.00 .00 1.59	.00				23994.
391         Rer           391         Oth           411         Emg           411         Bus           411         Pro           411         Pro           411         Rer	nt/leasing her income ployment	.00 1.59			0.	0.	0.
391 Oth 411 Emp 411 Bus 411 Pro 411 Rer	her income ployment	1.59		<b>0</b> .	1.	0.	16216.
411 Emp 411 Bus 411 Pro 411 Rer	ployment		1.62	188.	199.	13326.	21185.
411 Bus 411 Pro 411 Rer		1.37	1.25	63.	65.	21891.	29999.
411 Pro 411 Rer		1.28	.84	2.	1.	25870.	33213.
411 Rer	ofess. self-employed	.00	.00	1.	0.	46409.	0.
	nt/leasing	.00	.00	0.	0.	0.	0.
411 Oth	her income	.00	.00	0.	1.	0.	17428.
	ployment	1.60	1.50	189.	277.	18248.	29277.
412 Bus	siness self-empl.Agr.	1.22	1.11	9.	19.	28977.	35295.
412 Pro	ofess. self-employed	1.30	1.18	2.	3.	27075.	35064.
	nt/leasing	.00	.00	0.	1.	0.	48932.
	her income	.86	.91	6.	18.	28135.	24253.
413 Em	ployment	1.56	1.47	196.	308.	17111.	26607.
413 Bus	siness self-empl.Agr.	•74	.71	13.	13.	38399.	28499.
413 Pro	ofess. self-employed	1.24	1.00	2.	1.	34915.	43207.
	nt/leasing	.00	.00	0.	0.	0.	0.
413 Otl	her income	1.09	1.33	2.	9.	24405.	26654.
414 Em	ployment	1.67	1.55	320.	451.	17636.	<b>29</b> 486.
	siness self-empl.Agr.	1.14	1.02	28.	45.	48660.	55342.
	rofess. self-employed	1.83	1.73	81.	103.	30569.	55882.
	ent/leasing	.00	.00	0.	3.	0.	<b>595</b> 84•
414 Ot	ther income	1.34	1.44	12.	26.	23326.	31305.

Occupatio- nal classi- fication	Source of principal income	Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house hold income 1969
444444444444444444444444444444444444444	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-employed Rent/leasing Other income	1.74 $2.43$ $.21$ $.00$ $1.06$ $1.63$ $1.17$ $1.03$ $.00$ $1.22$ $1.82$ $.00$ $.00$ $.00$ $3.95$ $1.84$ $.00$ $.00$ $2.56$ $1.82$ $.00$ $.00$ $.00$ $2.02$	$\begin{array}{c} 1.66\\ 2.23\\ .26\\ .00\\ 1.14\\ 1.53\\ 1.04\\ .98\\ .00\\ 1.30\\ 1.59\\ .00\\ .00\\ .00\\ .00\\ .00\\ .00\\ .00\\ .0$	82. 2. 1. 0. 4. 925. 10. 13. 0. 36. 31. 0. 0. 1. 44. 0. 0. 2. 64. 0. 0. 4. 0. 0. 4. 925. 10. 13. 0. 2. 6. 31. 0. 0. 4. 925. 10. 13. 0. 2. 6. 31. 0. 0. 4. 925. 10. 13. 0. 2. 6. 31. 0. 0. 4. 92. 1. 0. 1. 1. 0. 0. 1. 1. 0. 0. 1. 1. 0. 0. 1. 1. 0. 0. 1. 1. 0. 0. 1. 1. 0. 0. 1. 4. 0. 0. 0. 1. 4. 0. 0. 0. 1. 4. 0. 0. 0. 0. 1. 4. 0. 0. 0. 0. 0. 2. 6. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0	$ \begin{array}{c} 130, \\ 4, \\ 1, \\ 0, \\ 11, \\ 1180, \\ 20, \\ 8, \\ 1, \\ 87, \\ 55, \\ 1, \\ 0, \\ 1, \\ 0, \\ 1, \\ 0, \\ 1, \\ 0, \\ 56, \\ 0, \\ 1, \\ 0, \\ 9, \\ \end{array} $	$     \begin{array}{r}       19410, \\       8537, \\       110611, \\       0. \\       26097, \\       15938, \\       52071, \\       38696, \\       0. \\       21591, \\       19863, \\       0. \\       0. \\       12342, \\       12688, \\       0. \\       0. \\       12342, \\       12688, \\       0. \\       0. \\       12342, \\       12688, \\       0. \\       0. \\       0. \\       15256, \\     \end{array} $	33778. 20708. 23514. 0. 27707. 25906. 60697. 39876. 40136. 26301. 06001. 353 °0. 24225. 0. 48712. 23847. 23649. 0. 42691. 42044. 19905. 0. 35404. 0. 30780.

Occupatio- nal classi fication	· · · ·	Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house hold income 1969
4 2 8 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income	$     \begin{array}{r}       1.82 \\       .00 \\       .00 \\       .00 \\       1.94 \\       1.73 \\       .00 \\       .00 \\       .00 \\       1.03 \\       1.72 \\       5.68 \\       .00 \\       .00 \\       .00 \\       1.41 \\       1.69 \\       .00 \\      .00 \\       .00 \\      .00 \\      .00 \\      .00 \\      .00 \\    $	$1.99 \\ .00 \\ .00 \\ .00 \\ .00 \\ 1.87 \\ 1.59 \\ .00 \\ .00 \\ .00 \\ 1.03 \\ 1.58 \\ 5.58 \\ .00 \\ .00 \\ 1.48 \\ 1.56 \\ 8.54 \\ .00 \\ .00 \\ 1.66 \\ 1.73 \\ .00 \\ .00 \\ .00 \\ 2.15 \\ .01 \\ .01 \\ .01 \\ .00 $	$     \begin{array}{r}       13. \\       0. \\       0. \\       2. \\       121. \\       0. \\       0. \\       0. \\       144. \\       1. \\       0. \\       0. \\       11. \\       99. \\       1. \\       0. \\       0. \\       13. \\       43. \\       0. \\       0. \\       3. \\     \end{array} $	$ \begin{array}{c} 17.\\ 0.\\ 0.\\ 4.\\ 214.\\ 1.\\ 1.\\ 0.\\ 33.\\ 178.\\ 3.\\ 0.\\ 27.\\ 138.\\ 1.\\ 0.\\ 28.\\ 78.\\ 1.\\ 0.\\ 0.\\ 28.\\ 78.\\ 1.\\ 0.\\ 0.\\ 7.\\ \end{array} $	$ \begin{array}{c} 11768.\\ 0.\\ 0.\\ 13647.\\ 12218.\\ 0.\\ 0.\\ 22966.\\ 11420.\\ 3564\\ 0.\\ 0.\\ 18384.\\ 11089.\\ 3857.\\ 0.\\ 0.\\ 16371.\\ 11962.\\ 0.\\ 0.\\ 0.\\ 14470.\\ \end{array} $	$\begin{array}{c} \textbf{21444.} \\ 0. \\ 0. \\ 0. \\ 26436. \\ \textbf{21179.} \\ 16265. \\ \textbf{37617.} \\ 0. \\ \textbf{23627.} \\ 19620. \\ \textbf{20243.} \\ 0. \\ 20243. \\ 0. \\ 26005. \\ 18689. \\ \textbf{39742.} \\ 0. \\ 0. \\ \textbf{27691.} \\ \textbf{21279.} \\ \textbf{22810.} \\ 0. \\ 0. \\ \textbf{26913.} \end{array}$

Occupatio- nal classi fication		Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house- hold income 1969
555555555555555555555555555555555555555	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-empl.Agr. Profess. self-employed Rent/leasing Other income	1.60 $1.54$ $1.61$ $.00$ $1.52$ $1.64$ $1.17$ $1.94$ $.00$ $1.22$ $1.69$ $1.44$ $.00$ $1.20$ $1.51$ $2.17$ $1.48$ $.00$ $2.14$ $1.10$ $2.08$ $1.48$ $.00$ $4.54$	1.52 $1.44$ $1.47$ $.00$ $1.68$ $1.55$ $1.11$ $1.91$ $.00$ $1.39$ $1.59$ $1.30$ $.00$ $1.22$ $1.34$ $2.00$ $1.55$ $.00$ $2.69$ $1.20$ $1.84$ $1.19$ $.00$ $7.10$	457. 582. 114. 0. 89. 361. 6. 31. 0. 17. 45. 15. 0. 4. 31. 7. 0. 1. 6. 14. 0. 2.	716. 757. 41. 12. 220. 463. 453. 28. 0. 63. 55. 7. 10. 8. 42. 0. 3. 16. 6. 4.	14605. 22994. 26382. 0. 14474. 16620. 30674. 16911. 0. 22311. 12986. 29648. 0. 129648. 0. 129648. 0. 129648. 0. 17435. 26174. 25257. 0. 17502. 21473. 15728. 30720. 0. 10834.	23297. 35421. 42417. 29303. 22000. 27154. 35970. 32763. 0. 27765. 21985. 42715. 28511. 0. 21701. 26378. 56903. 377456. 23711. 32738. 45416. 0. 49226.

Occupatio- nal classi- fication	Source of principal income	Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house hold income 1969
519 519 519 521 521 521 521 521 521	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-employed Rent/leasing Other income Emplyment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income	$ \begin{array}{c} 1.62\\ 1.69\\ .00\\ .00\\ 1.28\\ 1.74\\ 1.72\\ 1.22\\ .00\\ 1.58\\ 1.67\\ .82\\ .00\\ .00\\ 2.70\\ 1.34\\ .00\\ .00\\ 1.66\\ .00\\ .00\\ 1.66\\ .00\\ .00\\ 1.74 \end{array} $	$ \begin{array}{c} 1.54\\ 1.76\\ .00\\ .00\\ 1.37\\ 1.60\\ 1.65\\ .85\\ .00\\ 1.65\\ 1.43\\ .68\\ .00\\ .00\\ 2.61\\ 1.17\\ .00\\ .00\\ .00\\ .00\\ 1.67\\ .00\\ .00\\ 2.10\\ \end{array} $	45. 12. 0. 12. 1080. 52. 3. 0. 61. 23. 1. 1. 0. 4. 9. 0. 0. 196. 0. 0. 196. 0. 18.	59. 20. 0. 11. 1344. 52. 2. 0. 177. 27. 5. 0. 5. 15. 1. 0. 2. 198. 0. 0. 2. 198. 0. 0. 31.	10713. $16619.$ $0.$ $17112.$ $10952.$ $16409.$ $21547.$ $0.$ $17121.$ $13643.$ $23623.$ $57429.$ $0.$ $12673.$ $24185.$ $0.$ $0.$ $0.$ $0.$ $0.$ $0.$ $0.$ $0$	17344. 28021. 0. 21838. 19060. 28267. 26306. 0. 27020. 22762. 19269. 0. 34222. 32360. 58960. 0. 16937. 16109. 0. 26933.

Occupational class: fication		l Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house hold income 1969
526 526 611 6111 6112 6122 621 621 621 631 631 631	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income	$ \begin{array}{c} 1.60\\ 2.68\\ .00\\ .00\\ 1.21\\ 2.15\\ 1.70\\ .00\\ 2.15\\ 1.47\\ 3.87\\ .00\\ .00\\ 1.18\\ 1.52\\ .00\\ .00\\ 1.06\\ 1.68\\ .00\\ .00\\ 1.25\\ \end{array} $	$ \begin{array}{c} 1.51\\ 2.23\\ .00\\ .00\\ 1.19\\ 1.97\\ 1.55\\ .00\\ .00\\ 1.55\\ .00\\ .00\\ 1.42\\ 3.86\\ .00\\ .00\\ 1.28\\ 1.53\\ .00\\ .00\\ 1.20\\ 1.75\\ .00\\ .00\\ 1.28\\ 1.53\\ .00\\ .00\\ 1.20\\ 1.28\\ 1.53\\ .00\\ .00\\ 1.20\\ 1.28\\ 1.$	157. 2. 1. 0. 22. 3. 38. 0. 2. 33. 1. 0. 0. 6. 25. 0. 0. 59. 0. 0. 52.	$ \begin{array}{c} 191.\\ 6.\\ 0.\\ 1.\\ 53.\\ 14.\\ 0.\\ 78.\\ 10.\\ 13.\\ 0.\\ 17.\\ 48.\\ 0.\\ 17.\\ 48.\\ 0.\\ 47.\\ \end{array} $	$   \begin{array}{c}     1 0619. \\     8225. \\     9995. \\     0. \\     17242. \\     10041. \\     44748. \\     0. \\     0. \\     13004. \\     11014. \\     8650. \\     0. \\     0. \\     13550. \\     5105. \\     0. \\     0. \\     0. \\     8083. \\     5520. \\     0. \\     0. \\     0. \\     9582. \\   \end{array} $	16991. 22050. 0. 49008. 20841. 21579. 25141. 0. 27733. 16228. 33492. C. 27247. 16028. 7765. 0. C. 8597. 9266. 26646. C. 12018.

Occupatio- nal classi fication		Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house hold income 1969
(		1 90		70	74		49900
632	Employment	1.80	1.74	30.	31.	10480.	18820.
632	Business self-empl.Agr.	1.64	1.47	15.	19.	23471.	<b>38</b> 563.
632	Profess. self-employed	.00	.00 .00	0.	0.	0.	0. 0.
632	Rent/leasing	.00 .69	.66		0.	0.	
632	Other income			3. 29.	3. 48.	17507 <b>.</b> 9944.	12027.
633	Employment	1.79	1.59	0.	1	1	17776.
633	Business self-empl.Agr.	.0C .00	.00	0.	0.	0.	0. 0.
633	Profess. self-employed		.00				
633	Rent/leasing	.00 1.18	.00	o. 6.	0.	0. 18408.	0.
633	Other income	2.06	1.10	22.	7. 27.	7871.	21720. 16238.
634	Employment		1.93 1.48	6.	6.		
634	Business self-empl.Agr. Profess. self-employed	1.82		0.	1	13997.	25517.
634		.00 .00	.00	0.	0.	0.	0. 29148.
634 (7)	Rent/leasing Other income	1.68	.00 1.68	10.	1. 8.	11081.	18653.
634	Employment					8817.	
651	Business self-empl.Agr.	1.63	1.63	35.	29. 62.	14629.	14377.
651	Profess. self-employed	1.30	1.20 .00	65. 2.	02.		<b>1901</b> 8.
651	Rent/leasing	.00	.00	0.	1.	16834.	0.
651	Other income			11.	28.	0. 15466.	<b>22</b> 568. <b>24</b> 426.
651 671	Employment	1.58 1.78	1.74 1.77	148.	207.		
671	Business self-empl.Agr.	.00	.00	0.	207.	9896.	17628.
671	Profess. self-employed	.00	.00	0.	0.	0.	0.
671	Rent/leasing	.00	.00	0.	0.	0.	0.
671	Other income	1.38	1.52	36.	60.	0.	0.
071	Culer Income	1.30	1.52	20.	00.	14170.	19514.
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				1			

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Occupatio- nal classi fication		Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house- hold income 1969
711 711 711 712 712 712 712 712 712 712	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr.	1.63 1.20 2.03 .00 1.15 1.63 1.36 1.86 .00 1.40 1.52 .00 .00 1.86 1.46 .00 1.86 1.46 .00 1.86 1.46 .00 1.86 1.46 .00 1.86 1.46 .00 1.86 1.46 .00 1.86 1.46 .00 1.86 1.46 .00 1.86 1.46 .00 1.86 1.46 .00 1.86 1.46 .00 1.86 1.46 .00 1.20 .00 .49 1.69 .00 .00 .00 1.36	1.56 $1.11$ $1.91$ $.00$ $1.30$ $1.59$ $1.28$ $1.94$ $.00$ $1.46$ $1.41$ $.00$ $.00$ $1.73$ $1.47$ $.00$ $1.16$ $.00$ $.53$ $1.69$ $.00$ $.00$ $1.35$	1280. 147. 70. 0. 59. 3217. 15. 6. 0. 263. 45. 0. 0. 8. 26. 0. 30. 0. 7. 28. 0. 0. 1.	2197. 316. 86. 10. 214. 4393. 38. 14. 593. 96. 1. 1. 3. 40. 4. 37. 1. 11. 39. 0. 0. 2.	$   \begin{array}{c}     18676.\\     39135.\\     28134.\\     0.\\     24184.\\     13004.\\     28214.\\     16462.\\     0.\\     18272.\\     21167.\\     0.\\     0.\\     0.\\     15500.\\     25967.\\     0.\\     46971.\\     0.\\     55370.\\     12134.\\     0.\\     0.\\     19935.   \end{array} $	30522. 47147. 57123. 47418. 27908. 21249. 38419. 30571. 27331. 25646. 32236. 42952. 33836. 25381. 28756. 37925. 65634. 56542. 27259. 27117. 20486. 0. 0. 27056.

Occupatio- nal classi fication	Source of principa - income	Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house- hold income 1969
731 731 731 751 751 751 753 753 753 753 753 753 751 771 771 811 811 811 811	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-empl.Agr.	$ \begin{array}{c} 1.60\\ .00\\ .00\\ .00\\ 1.34\\ 1.61\\ .00\\ .00\\ .00\\ .00\\ .00\\ .00\\ .00\\ .0$	$ \begin{array}{c} 1.51\\.00\\.00\\.00\\1.61\\1.56\\.00\\.00\\.00\\.00\\.00\\.00\\.00\\.00\\.00\\.0$	355. 0. 0. 17. 93. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0	475. 2. 0. 32. 220. 2. 0. 0. 17. 0. 0. 0. 0. 0. 0. 88. 1. 0. 0. 7. 54. 2. 52. 1. 3.	13226. 0. 0. 21976. 13057. 0. 0. 20462. 27851. 0. 0. 20462. 27851. 0. 0. 0. 11803. 0. 0. 21560. 24092. 43766. 47406. 0. 19233.	$\begin{array}{c} 21163. \\ 46962. \\ 0. \\ 0. \\ 29400. \\ 20993. \\ 51669. \\ 0. \\ 0. \\ 23930. \\ 0. \\ 0. \\ 23930. \\ 0. \\ 0. \\ 0. \\ 0. \\ 0. \\ 0. \\ 0. \\$

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Occupatio- nal classi fication		Increase in household income	lncrease in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Averag» house hold income 1969
8122 8122 81222 81133333444445555 8115588 8188 8188 8188 81888 81888 81888 81888 818888 81888888	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-employed Rent/leasing Other income Emplyment Business self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-employed Rent/leasing Other income	$1.54 \\ .64 \\ 2.60 \\ .00 \\ 3.09 \\ 1.14 \\ .00 \\ 1.74 \\ .00 \\ 1.74 \\ .00 \\ 1.89 \\ 2.02 \\ .00 \\ 1.89 \\ 2.02 \\ .00 \\ 1.59 \\ 1.83 \\ 2.04 \\ .00 \\ 1.38 \\ 1.70 \\ .00 \\ .$	$ \begin{array}{c} 1.89\\.63\\2.61\\.00\\2.67\\1.33\\.00\\1.54\\.00\\.00\\1.90\\1.85\\.00\\.00\\1.64\\1.61\\1.96\\.00\\1.32\\1.73\\.00\\.00\\.00\\.00\\.00\\.00\\.00\end{array} $	5. 2. 57. 0. 2. 5. 0. 8. 0. 12. 12. 0. 0. 89. 3. 7. 0. 0. 9. 7. 0. 0. 0. 0.	2. 5. 43. 0. 1. 8. 0. 11. 2. 17. 11. 3. 0. 0. 115. 0. 21. 11. 3. 1. 0. 4.	21225. 92673. 36C92. 0. 18064 26413. 0. 34750. 0. 16456. 43458. 0. 0. 9584. 8687. 14853. 0. 14461. 11568. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0	32642. 59427. 9383C. 55782. 30014. 0. 60305. 0. 48812. 31082. 87744. 81671. 0. 15268. 16235. 30328. 19898. 19615. 18205. 54573. 0. 23734.

1.47 .00 .00 3.09 1.65 2.11 1.96 .00 1.01 1.50 .00 1.02 .00 1.44	1.42 .00 .00 2.55 1.55 2.18 1.80 .00 1.07 1.43 .00 1.45 .00	19. 0. 1. 0. 2. 716. 4. 21. 0. 26. 61. 1.	21. 0. 0. 7. 1034. 18. 17. 4. 113. 79. 0. 2.	10977. 0. 4858. 0. 5171. 18741. 15855. 17605. 0. 31058. 16639. 8738.	16108. 0. 0. 15998. 30968. 33468. 334552. 33542. 31316. 24932. 0.
.00 .00 3.09 1.65 2.11 1.96 .00 1.01 1.50 .00 1.02 .00	.00 .00 2.55 1.55 2.18 1.80 .00 1.07 1.43 .00 1.45	0. 1. 0. 2. 716. 4. 21. 0. 26. 61. 1. 1.	0. 0. 7. 1034. 18. 17. 4. 113. 79. 0.	0. 4858. 0. 5171. 18741. 15855. 17605. 0. 31058. 16639. 8738.	0. 0. 15998. 30968. 33468. 34552. 33542. 31316. 24932.
.00 .00 3.09 1.65 2.11 1.96 .00 1.01 1.50 .00 1.02 .00	.00 .00 2.55 1.55 2.18 1.80 .00 1.07 1.43 .00 1.45	1. 0. 2. 716. 4. 21. 0. 26. 61. 1. 1.	0. 7. 1034. 18. 17. 4. 113. 79. 0.	4858. 0. 5171. 18741. 15855. 17605. 0. 31058. 16639. 8738.	0. 0. 15998. 30968. 33468. 34552. 33542. 31316. 24932.
.00 3.09 1.65 2.11 1.96 .00 1.01 1.50 .00 1.02 .00	.00 2.55 1.55 2.18 1.80 .00 1.07 1.43 .00 1.45	0. 2. 716. 4. 21. 0. 26. 61. 1. 1.	0. 7. 1034. 18. 17. 4. 113. 79. 0.	0. 5171. 18741. 15855. 17605. 0. 31058. 16639. 8738.	0. 15998. 30968. 33468. 34552. 33542. 31316. 24932.
3.09 1.65 2.11 1.96 .00 1.01 1.50 .00 1.02 .00	2.55 1.55 2.18 1.80 .00 1.07 1.43 .00 1.45	2. 716. 4. 21. 0. 26. 61. 1. 1.	7. 1034. 18. 17. 4. 113. 79. 0.	5171. 18741. 15855. 17605. 0. 31058. 16639. 8738.	15998. 30968. 33468. 34552. 33542. 31316. 24932.
1.65 2.11 1.96 .00 1.01 1.50 .00 1.02 .00	1.55 2.18 1.80 .00 1.07 1.43 .00 1.45	716. 4. 21. 0. 26. 61. 1. 1.	1034. 18. 17. 4. 113. 79. 0.	18741. 15855. 17605. 0. 31058. 16639. 8738.	30968. 33468. 34552. 33542. 31316. 24932.
2.11 1.96 .00 1.01 1.50 .00 1.02 .00	2.18 1.80 .00 1.07 1.43 .00 1.45	4. 21. 0. 26. 61. 1. 1.	18. 17. 4. 113. 79. 0.	15855. 17605. 0. 31058. 16639. 8738.	33468. 34552. 33542. 31316. 24932.
1.96 .00 1.01 1.50 .00 1.02 .00	1.80 .00 1.07 1.43 .00 1.45	21. 0. 26. 61. 1. 1.	17. 4. 113. 79. 0.	17605. 0. 31058. 16639. 8738.	34552. 33542. 31316. 24932.
.00 1.01 1.50 .00 1.02 .00	.00 1.07 1.43 .00 1.45	0. 26. 61. 1. 1.	4. 113. 79. 0.	0. 31058. 16639. 8738.	33542. 31316. 24932.
1.01 1.50 .00 1.02 .00	1.07 1.43 .00 1.45	26. 61. 1. 1.	113. 79. 0.	31058. 16639. 8738.	31316. 24932.
1.50 .00 1.02 .00	1.43 .00 1.45	61. 1. 1.	79. 0.	16639. 8738.	24932.
.00 1.02 .00	.00 1.45	1. 1.	0.	8738.	
1.02	1.45	1.			
.00				12772.	13039.
		0.	0.	0.	0.
	1.22	5.	7.	12800.	18455.
1.50	1.42	31.	60.	19528.	29279.
.00	.00	1.	0.	26455.	0.
					18137.
		1 1	-		22575.
4					27709.
					24129.
					<b>0.</b>
				-	0.
				0.	0.
			4.	21 360.	9952.
	.00 1.34 .00 1.11 1.94 .00 .00 .00 .47	1.34       1.24         .00       .00         1.11       1.25         1.94       1.66         .00       .00         .00       .00         .00       .00         .00       .00	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$

Rates	of increase in household	and principal in	come	EVS 19	62 <b>-</b> 1963 compare	d with EVS 1969	
Occupatio- nal classi fication		l Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house hold income 1969
844 8444 85511 855522224444555555 88555555555555555555	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-empl.Agr. Profess. self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income	$ \begin{array}{r} 1.74\\.00\\1.30\\.00\\.88\\1.71\\2.68\\1.67\\.00\\2.07\\1.79\\.00\\.00\\1.27\\1.74\\.00\\1.14\\.00\\3.44\\1.07\\4.80\\4.90\\.00\\1.69\end{array} $	$ \begin{array}{r} 1.57\\.00\\1.23\\.94\\1.65\\2.46\\1.59\\.00\\2.26\\1.50\\.00\\.00\\1.50\\1.80\\.00\\1.50\\1.80\\.00\\3.01\\1.12\\4.87\\5.44\\.00\\1.57\end{array} $	31. 0. 18. 0. 7. 29. 2. 37. 0. 9. 3. 0. 2. 0. 1. 25. 0. 4. 0. 2. 0. 0. 2. 0. 2. 0. 2. 0. 0. 2. 0. 2. 0. 0. 2. 0. 0. 2. 0. 0. 2. 0. 2. 0. 0. 0. 0. 0. 0. 0. 0. 2. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0	56. 1. 13. 1. 14. 0. 0. 6. 22. 0. 1. 7. 14. 2. 1. 0. 2.	17128. 0. $19270.$ 0. $23778.$ $12483.$ $14352.$ $18518.$ 0. $10993.$ $9234.$ 0. $25263.$ $17109.$ 0. $31332.$ 0. $8129.$ $17464.$ $6177.$ $9431.$ 0. $15427.$	29718. 12772. 25106. 43882. 20977. 21299. 38424. 30980. 4137. 22771. 16493. 0. 0. 32087. 29744. 0. 35752. 30752. 27956. 18606. 29632. 46181. 0. 26060.

Rates	of increase in household	and principal inc	come	EVS 196	52-1963 compare	d with EVS 1969	
Occupatio- nal classi fication		Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house- hold income 1969
911 911 911 911 921 921 921 923 923 923 923 923	Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income Employment Business self-empl.Agr. Profess. self-employed Rent/leasing Other income	.00 .00 .00 .00 3.89 .00 .00 .00 .00 .93 1.97 .00 .00 1.49	.00 .00 .00 .00 4.22 .00 .00 .00 1.18 1.90 .00 1.37	0. 0. 0. 2. 0. 0. 0. 0. 7. 4. 0. 5.	0. 3. 0. 0. 2. 0. 0. 0. 3. 16. 1. 0. 10.	0. 0. 0. 5098. 0. 0. 0. 8828. 16470. 0. 9543.	0. 29382. 0. 0. 0. 19840. 0. 0. 8191. 32409. 22684. C. 14172.

Occupatio- nal classi fication	Source of principal - income	Increase in household income	Increase in principal income	Households EVS 1962	Households EVS 1969	Average house- hold income 1962	Average house hold income 1969
	Employment	1.70	1.63	18970.	26350.	12462.	21139.
	Business self-empl.Agr.	1.62	1.52	3760.	4262.	18666.	30263.
	Profess. self-employed	1.83	1.73	640.	544.	29240.	53382.
	Rent/leasing	.00	.00	٥.	168.	0.	23795.
	Other income	1.57	1.52	10722.	16059.	9068.	14213.
	All households	1.57	1.51	34092.	47383.	12354.	19424.

## Major Group 1

Agriculture and animal husbandry

## Occupational group 11

Agricultural, horticultural and animal husbandry workers

111/2 Agricult	ural occupations
1111 Farmer	
	nd innkeeper
1116 Nursery	
1117 Vineyard	
1121 Farm wor	
1122 Family h	
	hinery operator
113/4 Animal h	usbandry and related workers
1133 Milker	usbandry worker
	duction controller
1136 Sheep fa	
1141 Poultry	
1142 Fur farm	
1144 Beekeepe	
	eeper (other than farm workers),
-	usbandry helper and related workers
115 Horticul	tural workers
1151 Horticul	turist and landscape gardener
	inder and florist
	rticultural occupations
Occupati	onal group 12
Fonestry	workers, hunters and fishermen
r 01 68 01 y	workers, numbers and rishermen
121 Forestry	workers
1211 Forestry	experts and forest supervisor
1213 Forestry	worker and warden
1215 Logger	
1219 Other fo	restry workers
122 Hunters	
1221 Hunter a	nd gamekeeper

123		Fishermen
	1231 1232 1234 1235 1239	Fish farm worker Inland waters fisherman Coastal waters fisherman Deep-sea fisherman, whale hunter and seal hunter Other fishermen
		Occupational group 13
		Family helpers in agriculture and forestry
131		Family helpers in agriculture and forestry
	1311	Family helper in agriculture and forestry
		Major Group 2/3
		Production and related workers
		Occupational group 21
		Miners, quarrymen and related workers
211		Miners
	2111	Miner (coal, ore, salt)
212		Other quarrymen and related workers
	2121 2123 2125	Stone splitter Miner of special earths Oil-well worker
213		Mineral preparation workers
	21 31 21 33 21 39	Coal preparation worker and ore preparation worker Salt preparation worker Other mineral preparation workers
		Occupational group 22
		Stone treaters, glass and ceramics workers
221		Stone treaters
	2211 2213 2219	Stone cutter and stone carver Stone polisher Other stone treaters
222		Gem treaters
	2221	Gem treater
223		Mineral smelting workers
	2231	Mineral smelting worker

224		Brickmakers
	2241 2243 2248	Special brickmaker Standard brickmaker Other brickmakers
225		Ceramics workers
	2251 2253 2257 2259	Ceramics former Ceramics mould maker Ceramics kilnman Other ceramics workers
226		Vitreous glass maker
	2261	Vitreous glass maker
227		Glass formers, glass finishers and glass jewellery makers
	2271 2272 2274 2276 2277 2279	Flat glass maker Glass blower Glass engraver, glass grinder and glass polisher Optical glass worker Glass jewellery maker and other glass formers Other glass finishers
228		Glass painter and ceramics painter
	2281	Glass painter and ceramics painter
		Occupational group 24 Construction workers
241		
241	2411	Bricklayers
	2711	Bricklayer
242	21.24	Concreters
	2421 2423	Concreter Reinforcing worker
243		Carpenters, roofers and scaffolding workers
	2431 2433 2434 2437	Carpenter Roofer Roofer and sheet-metal worker Scaffolder
244		Road construction workers
	2441 2445	Road construction worker (paving worker) Concrete and asphalt road construction worker
245		Civil engineering workers
	2453 2457 2459	Miner, shaft engineer and explosives expert Track layer Other civil engineering workers

247		Other construction workers
	2471 2472 2473 2475 2475 2478 2478 2479	Plasterer Insulator Tile setter Stove fitter Glazier Painter, varnisher, metal painter Other construction workers
		<u>Occupational group 25</u> Metal producers and processors
251	2511	<u>Metal producers</u> lron producer, metal producer
252	2521 2522 2523 2527	Extruders and related occupations Extruder Wire drawer Rod drawer and pipe drawer Metal beater
253	2531 2532 2534 2537 2539	<u>Shape casters</u> Moulder Coremaker Melter and moulder Typecaster Semi-finished trimmer and other moulding occupations
254	2541	<u>Metal temperers</u> Metal temperer
255	2551 2552 2553 2554 2556 2559	Machine-tool operators Lathe operator Milling-machine operator Planning-machine operator and boring-machine operator Drilling-machine operator Grinding machine operator Other machine-tool operators
256	2561 2563	<u>Sheet-metal workers and braziers</u> Sheet-metal worker Brazier
257	2571 2575 2577 2579	Metal-joining workers Welder and flame-cutter Riveter Solderer Other metal-joining workers

258		<u>Metal surface finishers</u>
	2581 258 <b>3</b> 2586 2589	Surface engraver and chiseller Metal polisher Galvanizer and metal colourer Other metal surface finishers
250		
259		Other metal producers and processors
	2599	Other metal producers and processors
		Occupational group 26
		Smiths, fitters, mechanics and related occupations
261		Smiths
	2611	Steelsmith
	2614 2615	Boilersmith and container smith
	2615	Coppersmith and metal bender Knifesmith and bladesmith
	2619	Other metal-working occupations
262		Wire shapers and plaiters
	2621 2622	Wire shaper and wire plaiter Pinmaker
263		Metal toolmakers
,	0674	
	2631 2636	Toolmaker Metal pattern maker
	2637	File maker
	2639	Other metal toolmakers
264		Fitters
	2641	<pre>Fitter (excluding constructional steel fitter) (a) Constructional fitter (b) Machine fitter (c) Other fitters (excluding constructional steel     fitter)</pre>
	26h3	Constructional steel fitter
	2645	Iron-ship builder
265		Sheet-metal workers and fitters
	2651	Sheet-metal worker and sheet body maker
	2653 2655	Sheet-metal worker and fitter Pipe fitter
266		Musical instrument makers
	2661	Piano maker
	2662	Organ builder and harmonium builder
	2663 2665	Brass and percussion instrument maker Other musical instrument makers
	2007	AANEL WADTAST TURATAWENA WSVELD

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267		General mechanical occupations
	2671 2673 2674	Mechanic Motor mechanic (repairer) Farm mechanic (repairer)
268		Metal precision mechanics
	2681	Precision mechanic, and surgical and orthopaedic appliance maker and repairer
	2683 2684	Watch and clock assembler Precious metal smith
	2685 2686 2687	Optical instrument maker and repairer Dental prothesis maker and repairer Gunsmith
	2688	Other metal precision mechanics
269		Other metal workers
	2699	Other metal workers
		Occupational group 27
		Electrical occupations
271		Cable manufacturers and insulating wire manufacturers
	2711	Cable manufacturer and insulating wire manufacturer
272		Line-transmission workers
	272 <b>1</b> 2728	Electrical fitter and cable installer Telecommunications fitter and assembler
274		Electrical engineers and manufacturers
	2741	Electrical manufacturer
	2743 2745	Electrician Radio and TV engineer and service technician
	2746	Electrical light bulb manufacturer and glow lamp manufacturer
	2749	Other electrical engineers and manufacturers
		Occupational group 28
		Chemical workers
281		Chemical workers (including laboratory workers)
	2811	Chemical worker (including laboratory worker)
282		Specialized chemical workers
	2821 2822	Vulcanizer Rubber worker
	2829	Other specialized chemical workers

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		Occupational group 29
		Plastics processors
291		Plastics processors
	2911	Plastics worker
	2914	Other plastics processors
		Occupational group 30
		Wood preparation workers and related workers
301		Wood preparation workers
	3011	Sawyer and wood-cutting machine operator
	3019	Other wood preparation workers
302		Joiners and carpenters
	3021	Construction carpenter and furniture carpenter
	3023 3029	Wooden pattern maker Other joiners and carpenters
307		
303	7074	Wooden article makers
	3031 3039	Cooper Other wooden article makers
7.01		
304	7014	Wooden vehicle makers
	3041 3044	Wheelwright Wooden-ship builder and shipwright
7.05	-	
305		Other woodworkers
	3051 3055	Wood turner Wood carver
	3057	Wooden article finisher
306		Brush makers, wickerworkers, umbrella makers and
-		walking-stick makers
	3051	Brush maker, broom maker and paintbrush maker
	3063 3065	Umbrella maker and walking-stick maker Basket maker, wicker stool maker and straw plaiter
	3067	Cork maker, pencil maker and other wooden article
		maker
307		Model makers
	3071	Doll maker, toy animal maker and promotional article
	3079	maker Other model makers
7.00	<i>x</i> = <i>i y</i>	
308	7.00	Wooden surface finishers
	3081 3089	Stainer and polisher Other wooden surface finishers
	<b>JOOJ</b>	AANAI MAAAAN BALIGAA IINIBNALD

Paper makers and processors

321		Paper and cellulose makers
	3211	Paper and cellulose maker
322		Paper processors
	3221 3222 3229	Bookbinder Paper box maker and cardboard maker Other paper processors
		Occupational group 33
		Photographers, printers and related workers
332		Photographers
	3321 3325	Professional photographer and process photographer Photographic laboratory assistant and other photographers
333		Printing block makers
	3531 3332 3334 3336 3338 3338 3339	Type-setter and compositor Lithographer Printing plate maker (stereotyper, electrotyper) Cliché plate maker Rubber stamp maker Other printing block makers
335		Printers
	3351 3353 3355 3358 3359	Typographer Surface printer Photogravure printer Material printer Other printers
336		Printer's assistants
	3361	Printer's assistant
337		Multiplier duplicators
	3371	Multiplier duplicator
		Occupational group 34/35
		Textile manufacturers, textile processors and glove makers
341		Feltmakers
	3411	Feltmaker and hat material maker

342	3421 3423 3425 3429	<u>Spinning workers</u> Spinner (including preparer) Twister Yarn cord maker and yarn spinner Rope maker and other spinning workers
344	3441 3444	<u>Weaving workers</u> Weaver (including preparer) Fine-drawer and related occupations
345	3451 3453 3459	Knitters and related workers Knitter and crocheter Net maker and tackle maker Other knitter goods manufacturers
346	3461	<u>Textile plaiters</u> Textile plaiter
347	3471 3479	Embroidery workers Embroiderer Other embroidery workers
348	3481 3482 3483 3485 3489	<u>Sewers and glove makers</u> Tailor Overgarment sewer Linen outter and linen sewer Glove maker Other sewers
349	3491 3493	<u>Hat makers</u> Hat maker and cap maker Milliner
351	3511	Upholsterers and related workers Upholsterer, related workers
353	3531	Textile decorators and related workers Textile decorator and related workers
354	3541 3546 3547 3549	<u>Textile product finishers</u> Textile finisher Bleacher Fabric dyer Other textile product finishers Occupational group 36

Leather manufacturers, leather processors, skin dressers and furriers

361		Leather manufacturers and catgut makers
	3611 3615	Leather manufacturer Catgut maker
363		Saddlers and related workers
	3631 3633 3635 3639	Saddler Harness maker Purse and wallet maker (briefcase maker) Other leather processors
364		Shoe manufacturers
	3641 3643	Shoe maker Footwear manufacturer
366		Skin dressers and furriers
	3661 3665	Skin dresser and dyer Furrier
		Occupational group 37
		Food and beverage processors
371		Flour and foodstuffs manufacturers
	3711 3713 3715	Grain miller (including animal feed) Other millers Foodstuffs manufacturer
372		Bakers and confectioners
	3721 3723 3724 3729	Baker Baker and confectioner Confectioner Other
373		Sugar producers and sweet manufacturers
	3731 3735 3737	Sugar producer Sweet manufacturer Ice-cream manufacturer
374		Milk and fat processor
	3741 3745	Dairy worker Fat processor
375		Butchers and meat preparers
	3751 3755 3759	Butcher Meat preserver Other meat preparers
377		Food preparers
	3771 3774 3776 3779	Cook Fruit and vegetable preserver Fish preserver Other food preparers

378		Brewers, wine and beverage makers
	3781	Brewer and maltster
	3784	Distiller
	3787 3789	Wine cooper Other house a makens
	5709	Other beverage makers
379		Tobacco product makers
	3791	Cigar maker
	3799	Other tobacco product makers
		Occupational group 38
		Goods inspectors, dispatchers and storekeepers
381		Goods inspectors, dispatchers and storekeepers
	3811	Food and fine goods taster
	3813	Goods inspector and sorter not classified elsewhere
	3816	Storeman and dispatcher
	3817	Storekeeper
		Occupational group 39
		Unskilled workers not classified elsewhere (day
		labourers)
391		Unskilled workers not classified elsewhere (day
		labourers)
	3911	Building site worker, construction worker and earth
		removal worker
	3913	Unskilled worker (transport)
	3914 3919	Unskilled worker (warehousing and dispatching) Unskilled worker not further specified and not
	2212	classified elsewhere
		Major Group 4
		Technical occupations
		Occupational group 41
		Engineers, technicians and related occupations
411		Mining engineers and technicians
	4111	Mining engineer and technician
	4115	Foundry engineer and technician
412		Engineers and technicians in mechanical engineering
		and vehicle building
	4121	Engineer and technician in vehicle building
	4123	Engineer and technician in shipbuilding and marine engine building
	4125	Engine cullding Engineer and technician in aircraft manufacturing
		industry

-

413		Electrical engineers and technicians
	41 31	Electrical engineer and technician
414		Construction and surveying engineers and technicians
	41 41	Architect, construction engineer and construction technician
	4143	Hydrographic and land improvement engineer and
	4145	technician Surveying engineer
	4146	Surveying technician (topographer)
415		Chemists and chemical engineers
	4151	Chemist
	4153	Chemical engineer
	4154	Chemical technician
416		Other engineers and technicians
	4161	Other engineers and technicians
417		Mathematicians, physicists and physical technicians
	4171	Mathematician
	4173 4174	Physicist
	4174	Physical technician
		Occupational group 42
		Technical specialists
421		Specialists in the fields of technical physics,
		mathematics, chemistry and biology
	4211	Physical-technical specialist
	4212	Mathematical-technical specialist
	4213	Chemical laboratory worker and material tester (chemistry)
	4215	Biological-technical specialist
423		Technical draughtsmen
	4231	Technical draughtsman
428		Other technical specialists
	4281	Film producer
	4283	Diver
	4285	Card cutter
	4289	Other technical specialists
		Occupational group 43
		Machine operators and related occupations
431		Power machine operators
	4311	Power machine operator
	4313	Marine engineer

4331       Winding engines operator and cable railroad op         4333       Crane operator         4335       Construction machinery operator         4335       Other machine operators, not classified elsewh         435       Machinists, machine attendants and stokers         4351       Machinist and machine attendant         4353       Stoker         436       Machinery fitters and assemblers         4361       Machinery fitter and assembler (including auto machinery)         Major Group 5       Businessmen and transport workers         Occupational group 51       Business occupations         511       Managers (wholesale and retail trade) and sale         511       Wholesaler and retailer, buyer and salesman, s         5113       Bookseller and publisher         5114       Wholesaler and retailer and traveller         5115       Commercial representative and traveller         5116       Financial and insurance salesmen         5121       Financial and insurance salesmen         5131       Torasport and tourist agents         5135       Tourist agent         514       Advertising agents         5151       Broker         5151       Broker         5151       Broker	433		Machine operators
4335       Construction machinery operator         4339       Other machine operators, not classified elsewh         435       Machinists, machine attendants and stokers         4351       Machinist and machine attendant         4353       Machinist and machine attendant         4354       Machinery fitters and assemblers         436       Machinery fitters and assembler (including auto machinery)         Major Group 5       Businessmen and transport workers         Qccupational group 51       Business occupations         511       Managers (wholesale and retail trade) and sales         511       Bookseller and publisher         5113       Bookseller and publisher         5114       Wholesale representative and traveller         5115       Itinerant salesman         512       Financial and insurance salesmen         5131       Forwarding and storage agent, and freighter (s         5135       Tourist agent <tr< td=""><td></td><td></td><td>Winding engines operator and cable railroad operator</td></tr<>			Winding engines operator and cable railroad operator
<ul> <li>435 Machinists, machine attendants and stokers</li> <li>4351 Vachinist and machine attendant</li> <li>4353 Stoker</li> <li>436 Machinery fitters and assemblers</li> <li>436 Machinery fitter and assembler (including auto machinery)</li> <li>Major Group 5 Businessmen and transport workers</li> <li>Cccupational group 51 Dusiness occupations</li> <li>511 Managers (wholesale and retail trade) and sale</li> <li>511 Wholesaler and retailer, buyer and salesman, sassistant</li> <li>5113 Bookseller and publisher</li> <li>5116 Chemist</li> <li>5117 Commercial representative and traveller</li> <li>5118 Itinerant salesman</li> <li>512 Financial and insurance salesmen</li> <li>513 Transport and tourist agents</li> <li>514 Advertising agent</li> <li>514 Advertising agent</li> <li>515 Intermediaries</li> <li>516 Broker</li> <li>517 Lendre, lessor and intermediary not classified elsewhere</li> <li>519 Other business occupations</li> </ul>			-
4351       Machinist and machine attendant         4353       Stoker         436       Machinery fitters and assemblers         436       Machinery fitter and assembler (including auto machinery)         Major Group 5       Businessmen and transport workers         Occupational group 51       Business occupations         511       Managers (wholesale and retail trade) and sale         511       Managers (wholesale and retail trade) and sale         511       Managers (wholesale and retail trade) and salesman, s         513       Bookseller and publisher         514       Commercial representative and traveller         515       Chemist         516       Financial and insurance salesmen         5121       Financial expert         5131       Forwarding and storage agent, and freighter (s         5135       Tourist agent         514       Advertising agents         5151       Broker         5152       Lender, lessor and intermediary not c		4339	Other machine operators, not classified elsewhere
<ul> <li>4353 Stoker</li> <li>436 <u>Machinery fitters and assemblers</u></li> <li>436 <u>Machinery fitters and assembler (including automachinery)</u></li> <li><u>Major Group 5</u> Businessmen and transport workers</li> <li><u>Occupational group 51</u> Business occupations</li> <li>511 <u>Managers (wholesale and retail trade) and sale</u></li> <li>511 <u>Commercial group 51</u></li> <li>Bookseller and publisher</li> <li>Commercial representative and traveller</li> <li>512 <u>Financial and insurance salesmen</u></li> <li>513 <u>Transport and tourist agents</u></li> <li>513 <u>Transport and tourist agents</u></li> <li>514 <u>Advertising agents</u></li> <li>514 Advertising agent</li> <li>515 <u>Intermediaries</u></li> <li>515 <u>Intermediaries</u></li> <li>515 <u>Intermediaries</u></li> <li>515 <u>Lender, lessor and valuer</u></li> <li>515 <u>Lender, lessor and intermediary not classified elsewhere</u></li> <li>519 <u>Other business occupations</u></li> <li>519 <u>Petrol pump attendant and garage attendant</u></li> </ul>	435		Machinists, machine attendants and stokers
<ul> <li>4361 Machinery fitter and assembler (including auto machinery)</li> <li>Major Group 5 Businessmen and transport workers</li> <li><u>Occupational group 51</u> Business occupations</li> <li>511 Managers (wholesale and retail trade) and sale</li> <li>511 Wholesaler and retailer, buyer and salesman, s assistant</li> <li>511 Bookseller and publisher</li> <li>5115 Chemist</li> <li>5117 Commercial representative and traveller</li> <li>5118 Itinerant salesman</li> <li>512 Financial and insurance salesmen</li> <li>512 Financial expert</li> <li>5125 Insurance salesman</li> <li>513 Transport and tourist agents</li> <li>514 Advertising agent</li> <li>514 Advertising agent</li> <li>515 Intermediaries</li> <li>516 Broker</li> <li>517 Lender, lessor and intermediary not classified elsewhere</li> <li>519 Other business occupations</li> </ul>			
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Occupational group 51 Business occupations         511       Managers (wholesale and retail trade) and sale satisfies and retailer, buyer and salesman, s assistant         5113       Bookseller and retailer, buyer and salesman, s assistant         5113       Bookseller and publisher         5115       Chemist         5117       Commercial representative and traveller         5118       Itinerant salesman         512       Financial and insurance salesmen         513       Transport and tourist agents         5131       Forwarding and storage agent, and freighter (s 5135         514       Advertising agents         515       Intermediaries         5151       Broker         5152       Lender, lessor and intermediary not classified elsewhere         519       Other business occupations         5191       Petrol pump attendant and garage attendant			Major Group 5
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511       Managers (wholesale and retail trade) and sale         5111       Wholesaler and retailer, buyer and salesman, sasistant         5113       Bookseller and publisher         5115       Chemist         5117       Commercial representative and traveller         5118       Itinerant salesman         512       Financial and insurance salesmen         513       Transport and tourist agents         514       Advertising agents         515       Intermediaries         514       Advertising agent         515       Intermediaries         515       Intermediaries         515       Leder, lessor and intermediary not classified elsewhere         519       Other business occupations         519       Petrol pump attendant and garage attendant			Occupational group 51
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5121 5125Financial expert Insurance salesman513Transport and tourist agents513Forwarding and storage agent, and freighter (s 51355131Forwarding agents Advertising agents514Advertising agents 5141515Intermediaries 51545151Broker 51545157Lender, lessor and intermediary not classified elsewhere519Other business occupations 51915191Petrol pump attendant and garage attendant			
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5131       Forwarding and storage agent, and freighter (s         5135       Tourist agent         514       Advertising agents         514       Advertising agent         515       Intermediaries         5151       Broker         5157       Lender, lessor and intermediary not classified         519       Other business occupations         5191       Petrol pump attendant and garage attendant			
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5154Auctioneer and valuer5157Lender, lessor and intermediary not classified elsewhere519Other business occupations5191Petrol pump attendant and garage attendant	515		Intermediaries
5191 Petrol pump attendant and garage attendant		5154	Auctioneer and valuer Lender, lessor and intermediary not classified
	519		Other business occupations
inspector			Money collector, cashier, ticket seller, ticket

Transport occupations

521		Land transport occupations
	5211 5212	Transport controller and transport supervisor Railway engine-driver
	5213 5215	Track engine-driver (other than railway) Shunter, guard, ticket collector
	5216	Driver (motor vehicle)
	5217 5218	Coachman Highway supervisor and maintenance worker
	J210	highway supervisor and maintenance worker
523		Sea and waterway transport occupations
	5231	Ship's officer
	5232 5233	Pilot Ship's engineer
	5234	Sailor (sea and coastal navigation)
	5235 5239	Sailor (inland navigation) Other sea and waterway transport occupations
	JE J 7	other sea and waterway transport occupations
524		Air transport occupations
	5241	Pilot
	5243 5245	Flight engineer and technician Air traffic safety and control officer
	<i>y</i> = <i>y</i>	
525		Communications occupations
	5251	Wireless and telegraph operator
	5253 5255	Telephone operator Postmaster
526		Transport workers and assistants
	5261 5262	Stevedore Other transport workers
	5263	Operator of goods moving equipment
	5265	Office messenger and adjunct
	5268	Transport assistant
		<u>Major Group 6</u>
		Catering and lodging occupations and private service
		occupations
		Occupational group 61
		Catering and lodging occupations
(		
611	6	Managers
	6111	Landlord, hotel keeper, hotel and catering salesman
612		Waiters, bartenders and related workers
	6121	Waiter, bartender and related worker
	6129	Other waiters, bartenders and related workers

## Housekeeping occupations

621		Housekeeping occupations
	6211	Supervisory housekeeping occupations
	6215	Housekeeping assistant
	6217	Advisory housekeeping occupations
		Occupational group 63
		Cleaning occupations
631		Room and household cleaners
	6311	Room and household cleaner
632		Building caretakers and road cleaners
	6321	Window cleaner and building caretaker
	6323 6329	Chimney sweep Other building caretakers and road cleaners
633		Machinery, equipment, vehicle and merchandise
		cleaners, and related occupations
	6331	Machinery, equipment, vehicle and merchandise cleaner, and related occupations
634		Textile treaters
	6341	Washer and ironer
	634 <b>3</b> 6349	Chemical cleaner and dyer Other textile treaters
		Occupational group 65
		Beauticians and related occupations
651		Beauticians and related occupations
	6511	Hairdresser
	6519	Other related occupations
		Occupational group 67
		Guards and related occupations
671		Guards and related occupations
	6711	Watchman
	6713 6719	Porter and janitor
	0717	Other related occupations
		Major Group 7

Administrative, clerical, professional and related occupations

Organizational, administrative and clerical workers

711		Organizational and administrative workers		
	7111	Entrepreneur, organizer and manager with duties not further specified		
	7113	Auditor and tax consultant		
	7115	Higher-grade and executive civil servant		
712		Office workers		
	7121	Industrial salesman, administrative salesman, administrative secretary and office employee		
	7122	Accountant		
	7123 7125	Book keeper Cashier		
	7127	Punched card specialist and office machine operator		
	7128	Shorthand secretary, shorthand typist and typist		
		Occupational group 72		
		Jurists		
721		Judges, public prosecutors and related occupations		
	7211	Judge		
	7213	Public prosecutor		
722		Proxies and legal advisers		
	7221	Lawyer and notary		
	7223 7225	Legal adviser (business) and company lawyer Patent agent and patent engineer		
	7226	Legal counsellor		
724		Execution officers		
	7241	Execution officer		
		Occupational group 73		
		Protective service workers		
7 <b>31</b>		Protective service workers		
	7311	Police official and border police official		
	7313	Factory inspector, trading inspector and weights and measures inspector		
	7315	Fire fighter		
	7319	Other protective service workers		
		Occupational group 75		
		Armed forces		
751		Officers and soldiers		

7511 Officer and soldier

753		Medical officers
	7531	Medical officer (doctor, dentist)
	7534	Medical officer (veterinarian)
	7537	Medical officer (pharmacist)
		Occupational group 77
		Social welfare workers
771		Social welfare workers
	7711	Social welfare worker
		Major Group 8
		Health officials, teachers, workers in religion and creative artists
		Occupational group 81
		Medical occupations
811		Doctors
	8111	Doctor
812		Dentists
	8121	Dentist
813		Veterinarians
	81 31	Veterinarian
814		Pharmacists
	8141	Pharmacist
815		Non-medical therapists, therapeutical advisers and
		therapeutic assistants
	8151	Lay practitioner
	8152 8152	Midwife
	8153	Nurse (male and female)
	8154	Masseur and physiotherapist
	8155	Dietician
	8156	Medical-technical assistant and medical laboratory technician
	8157	Receptionist
	8159	Other therapeutic assistants
818		Sanitary workers
	8181	Disinfectant officer, insect and rodent controller
	8189	Other sanitary workers

Teachers and related occupations

821		Pre-primary education teachers				
	8211 8219	Kindergarten teacher Other pre-primary education teachers				
822		Teachers				
	8221 8222 8223 8224 8225 8226 8227 8229	University and higher education teacher Secondary education teacher (upper level) Secondary (lower level), primary and special education teacher Technical school teacher and trade school teacher Art teacher Music teacher Physical education teacher Other teachers				
		Occupational group 83				
		Workers in religion and related workers				
831		Workers in religion				
	8 31 1 8 31 2 8 31 4 8 31 6 8 31 7 8 31 9	Protestant minister Assistant to minister (protestant) Roman catholic priest Minister (preacher) of other denominations Member of religious orders and mother-houses with unspecified duties Other workers in religion				
		Occupational group 84				
		Other scholarly occupations				
841		Economic, social and natural scientists, and related occupations				
	8411 8413 8415 8417 8419	Economic scientist, social scientist and statistician Biologist Psychologist and anthropologist Geologist, meteorologist and other natural scientists Other scholarly occupations				
843		Librarians, archivists and museum curators				
	84 <b>31</b> 8433 8435	Librarian and library attendant Archivist and archives attendant Museum curator				
844		Journalists and interpreters				
	8441 8443	Writer, journalist and publisher's reader Interpreter and translator				

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Artistic occupations

851		<u>Creative artists</u>
	8511	Sculptor
	8512 8514	Painter and artist
	8517	Scenery designer (stage and screen) Interior designer
	8518	Window dresser
852		Actors and related occupations
	8521	Actor and producer
	8523 8525	Singer Dancer
	8526	Acrobat
	8527	Showman
	8527	Professional sportsman
854		Musicians
	8541	Musician
855		Artistic assistants
	8551	Copy artist
	8553 8558	Applied handicraftsman, not further specified Other artistic assistants
	0000	other artistic assistants
		Major Group 9
		Work force not in any clearly defined occupation
		Occupational group 91
		Family helpers outside agriculture and forestry
911		Family helpers outside agriculture and forestry
	9111	Family helpers outside agriculture and forestry
		Occupational group 92
		Work force not yet in any clearly defined occupation
921		Work force not yet in any clearly defined occupation
	9211	Student not yet following any fixed occupational schooling
	9214	In-service trainee and unpaid trainee not yet in any
	0346	fixed occupation
	9216	School-leaver (seeking employment)
923		Workers not further specified and not classified elsewhere
	0.274	
	9231	Worker not further specified and not classified elsewhere

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