COMMISSION OF THE EUROPEAN COMMUNITIES

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CONSULTATION WITH THE ADVISORY COMMITTEE

on the possibility of introducing a measure under Article 61(b) of the ECSC Treaty, including minimum prices within the common market for steel products



The trends observed in the Community steel market have led the Commission, together with the various groups affected (producers, consumers, dealers, trade unions and government experts), to investigate the characteristic features of the current situation and to seek means for achieving improvements. As a result of the information gathered from these investigations and meetings, the Commission has formed the following views.

I. SITUATION IN THE COMMUNITY IRON AND STEEL INDUSTRY

1. The market

The impact of the recession has been harder in the steel industry than in most other industrial sectors. During 1974 and 1975, output of crude steel in the Community has fallen from 156 million tonnes to about 125 million tonnes. The progressive decline in output since the beginning of the year has speeded up the deterioration of the situation.

Decline in steel production

1st quarter 1975/74: - 7.7% 2nd quarter 1975/74: - 18.6% 3rd quarter 1975/74: - 28.0% 4th quarter 1975/74: - 26.0% (see Annex I, Table 1)

The effect of this drop in output on the utilization of capacity is equally serious. The rate shows a fall from 85.0 in 1974 - the year in which almost maximum utilization was achieved - to about 65 in 1975; for the 3rd quarter of 1975 the figure is as low as 56.3 (see Annex I, Table 3). According to the general iron and steel objectives for 1980-85 which the Commission has just drawn up, it will hardly be possible to meet the forecast demand for steel in 1980 with the current production capacity. The structural excess in capacity which is a feature of some other sectors therefore does not exist in the Community iron and steel industry. The present position, due to a fall in demand, is thus determined essentially by market problems.

In 1975 iron and steel production decreased by 20% compared with 1974 and is now back at its 1968 level; at the same time industrial production as a whole has fallen by 10% and is down to its 1972 level (see Annex I, Table 4).

In contrast to the large majority of other industrial sectors, the recession in the iron and steel industry is not merely quantitative; one of its main features is a sharp drop in prices.

In October 1975 internal prices for rolled products reached their lowest level for that year and were on average 35-45% lower than the highest 1974 level; export prices dropped by approximately 50%. Since November of the same year internal prices for steel have improved slightly, by about 10%. But even the higher prices for December 1975-January 1976 are still 25-30% below the highest 1974 levels. But for some products, particularly heavy and medium plate, the situation continues to worsen. Since November prices for large-scale exports have developed along the same lines (see Annex I, Tables 5 and 6).

Although it is true that steel prices in 1974 were very high, a long-term comparison with wholesale prices for industrial products as a whole shows that until 1973 steel prices rose less rapidly than those of other industrial goods. Since last year, however, the latter have not experienced the same fall in prices — on the contrary, these prices have continued to rise (see Annex I, Table 7).

A preliminary analysis indicates that the hardening of the prices noted since
November could be attributed to various factors. First of all it can be
assumed that stocks held by consumers and dealers had reached an absolute
minimum level for almost all products in most Member States. Then, in some
of the sectors supplied by the iron and steel industry (car manufacturers,
public works, electric household appliances) there has been a slight upswing
in activity. There is also no doubt that the estimates given in the Commission's
Forward Programmes, where the aim is to bring about a better balance between
production and actual consumption, have resulted in an adjustment in production
and an improvement in the psychological atmosphere of the market. It might even
be wondered whether the measures announced by the Commission in its Communication
of 23 October 1975 have not in their turn encouraged this psychological atmosphere.

Unlike prices, production costs in the steel industry have risen steadily in 1975; this is true both for the principal sources of energy and for wages and capital goods in general. Some further increase in the cost of capital goods, energy and to some extent wages, must be expected in 1976. One exception is the scrap market, where price movements have been similar to those for steel.

The influence of external trade in iron and steel products on the situation in the industry has been particularly noticeable since June 1975.

The Community is traditionally a net exporter. In 1974 it exported about 22% of its production and imported about 6% of its requirements. Expressed in volume, exports in 1974 totalled 26.4 million tonnes in rolled products and imports totalled 5.5 million tonnes.

From June the volume of exports decreased noticeably whilst the rate of imports speeded up in spite of weakening internal consumption (see Annex I, Tables 10a and c).

Apart from these quantitative difficulties, the price level for imported products significantly worsened the deterioration in the Community steel market.

Through the interplay of alignments these low-priced offers by non-Community countries have a disproportionate effect on Community prices. Because the same offer from outside the Community is hawked around by importers to a multitude of potential buyers, the effect spreads. This phenomenon has contributed to the deterioration of the market.

It will be remembered that, in order of importance, the Community's main suppliers are Eastern Europe, Austria, Japan, Sweden, Spain, and, apart from the United States, Norway (see Annex I, Table 9).

Prospects for the iron and steel industry for the next few months are, to some extent, reflected in the level of orders. After dropping comparatively further than production, orders placed in October 1975 were, for the first time this year, higher than for the same month last year - + 9.7%. The explanation lies chiefly in the increased activity of the sectors mentioned earlier, in the fact that the stock rundown has stopped, and in the effect of the measures taken by the Member States to revitalize the economy particularly in the field of public authority building. It should, however, be noted that orders from outside the Community are not showing the same trend (see Annex I, Table 2).

The Commission's Forward Programme for the first quarter of 1976 forecasts a net steel production of 30.1 million tonnes.

If the factory shut-downs planned for the end of the year are deducted, this level of production is more or less equivalent to maintaining the production at the lower level of the last few months (mimus 3 million tonnes a month compared with 1974); the fall in production, compared with 1974, therefore continues at a rate of approximately 24%.

The first signs of a slight improvement in one or other of the consumer sectors will, if the trend is maintained, be a delayed but similar development in steel production. For two-thirds of its outlets, the iron and steel industry depends on the capital goods industries. But these industries as a whole are still suffering from the tendency to a very low level of investment which is characteristic of the present economic situation.

Hence the first quarter of 1976 will still be a period of considerable depression on the iron and steel market. Neither should any improvement in the direction of exports to non-Community countries be anticipated. The lull on the world market has hardly changed in spite of demand from the Arab countries and, to some extent, Eastern European countries.

The forecasts per category of product (included in the Forward Programme for the first quarter of 1976) show differentiated trends — there will be some increase in demand for sheet and sections compared with a decrease in demand for heavy and medium plate; this is the effect of the sectoral revival referred to earlier and the reduced activity in the shipbuilding and steel pipes sectors.

2. Employment

Until November 1975 the iron and steel industry was able to mitigate the effects of the decline in production on employment by carrying out repairs and secondary work. But it seems that these possibilities are now almost exhausted. The main social effect of the recession has been partial unemployment. The level of redundancies is fairly limited and in most cases confined to voluntary departure and early retirement.

Estimates for November 1975 still show the same trend as regards redundancy, i.e., about 2 000 persons a month, giving a total of some 750 000 persons.

Short-time working, however, continues to spread and by November is likely to affect some 208 000 workers and employees in the iron and steel industry, involving the loss of 7.3 million working hours during that month. Thus since September 1975 the number of hours not worked has increased by 70%.

The situation is likely to get still worse in December and January, a period marked by a lengthy end-of-year holiday in many companies. Doing away with short-time working at a faster rate will be possible only if there is a marked revival in production.

3. The firancial position of undertakings

Between 1961 and 1973 the gross profit of the Community iron and steel industry (before deducting amortization, interest and tax) on average came to approximately 12% of turnover. This profit contributed 60% of total expenditure towards the financing of investments by the sector. Other sources of investment finance were increased in capital, which accounted for 10%, and medium— and long-term loans, which accounted for 30%.

During the first quarter of 1975 most undertakings were still able to show a slight profit. The second quarter was already marked by losses. Since the

third quarter the financial position of undertakings has worsened considerably. Except for a very few products (track-laying equipment and sheet piling), which anyway are only marginally important, prices obtained in the market no longer cover amortization. For some of the undertakings prices do not cover total variable costs. Even though there has been a slight improvement in prices in the last few weeks this is insufficient to improve the financial situation significantly.

By contrast, as stated earlier, almost the entire range of production costs, with the exception of scrap, showed price increases. The effect was heightened by the fact that price levels in the steel market in December 1975 were comparable with those of the first quarter of 1973, the period immediately before the steel boom. It was from the second quarter of 1973 that the increase in production costs, particularly for energy, began to have their most noticeable effect.

In addition the Community iron and steel industry is carrying out heavy investment programmes in connection with which expenditure can be estimated at approximately 2 400 m u.a. in 1976. Progress achieved in the last few years in almost all areas of iron and steel technology is forcing undertakings to make these investments in order to maintain their competitive position. If we extrapolate the losses recorded by the iron and steel industry in the third quarter of 1975 over a whole year, we arrive at an overall loss greater than the investment planned for 1976.

There is no doubt that during the financial years 1973 and 1974 iron and steel was able to make exceptional profits which for some time enabled it to finance investment from reserves accumulated during these years. Once these reserves are exhausted — which now generally seems to be the case — investment has to be financed almost exclusively from loans. If the present depressed financial situation is prolonged, the degree of indebtedness of the iron and steel industry is likely to reach a dangerous level. Either that, or the sector will have to give up its investments in modernization and rationalization which are necessary for maintaining its competitive position.

This situation has led the Commission to step up its investment loan activities considerably (Article 54 ECSC).

The present financial situation will also have a very marked effect on employment. So far, in order to avoid large-scale redundancy, the iron and steel industry has used its employees to carry out a whole range of auxiliary duties. It is very doubtful that the financial situation will allow this policy to be continued indefinitely.

II. ACTION TAKEN BY THE COMMISSION IN 1975

Since the end of 1974, the Commission has noted with concern the market trends for iron and steel in the Community.

In its Communication to steel-making undertakings of 2 May 1975 (OJ No C 100 of 2 May 1975), the Commission stated its concern, and - in keeping with the preference for indirect methods set out in the Treaty - announced that it would be drawing up a revised Forward Programme for a short four-month period, so that allowance could be made for general economic trends. It also stated that it would be increasing its information resources and stepping up its monitoring of price rules, giving special attention to the influence of imports on the behaviour of the market.

The aim of the promised Forward Programme was to provide the indicator needed in order to adapt production more closely to actual demand, whilst recommending the rapid run down of the excessive stocks held by consumers and dealers.

Pursuant to the provisions of Article 46 (1) and the third subsection of Article 48 the studies needed in order to gain insight into the situation were undertaken in collaboration with producers, workers, users, dealers and government experts.

The resulting Forward Programme for the period June-September 1975 was published in OJ No C 143 of 26 June 1975. This set out the forecast production of crude steel by Member States and thus provided an indicator better adapted to the economic situation in each country.

At the same time as this document was being prepared, and with the aim of allowing the Commission to nonitor steel production month by month and by undertaking, a decision was taken under Article 47 obliging undertakings in the steel industry to make monthly returns of their planned or estimated production and to send it in quickly. (Decision No 1272/75/ECSC of the Commission of 16 May 1975, OJ No L 130 of 21 May 1975)

As the fall in production could affect the employment situation the Commission, still acting on the basis of Article 47, took a decision requiring steel-making undertakings to make monthly returns covering the situation for the previous month and forecasting short-time working and redundancies for the following month.

(Commission Decision No 1870/75/ECSC of 17 July 1975, OJ No L 190 of 23 July 1975)

At the end of August the Commission drew up the Forward Programme for the fourth quarter of 1975 based on a new series of studies undertaken in cooperation with the interested parties listed earlier. This document was published in OJ No C 231 of 10 October 1975 and the result was a very satisfactory degree of adherence to the undertakings' production forecasts. This result, which is being maintained at present, represents net progress as compared with the forecasts for the June-September programme. The Forward Programme has made it possible to adjust production more closely to actual demand and has contributed widely towards a better qualitative balance, without however as yet having a satisfactory influence on price levels.

The Commission has recently completed the Forward Programme for the first quarter of 1976. This document, due for publication in December, will be innovative in the sense that forecasts in respect of supplies are established for five groups of finished products.

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On 22 October the Commission held a further wide-ranging debate on the situation in the Community's iron and steel industry and adopted the following guidelines which were made public on 23 October 1975:

- consultations would be requested within the OECD under the Trade Pledge in order to make all the Community's partners more aware of the specific problems of the iron and steel industry against the background of the world economic situation, and an appeal for even closer international cooperation would be made;

- the possibility of establishing a system of monitoring the statistics on steel imports would be investigated;
- amongst other measures, the possibility of fixing minimum prices for iron and steel production would be investigated;
- from the first quarter of 1976 greater detail would be given in the Forward Programmes for the forecasts by category of product (see above).

As the Commission has at present rejected the idea of unilaterally restricting imports, other methods of approaching the chief supplier countries were sought.

In accordance with the guidelines the Commission therefore requested consultations within the OECD which took place in Paris on 13 and 14 November 1974.

At the end of the consultations, which (with the exception of the East European countries) were attended by the Community's chief trading partners in the sector concerned, the latter formally noted the special difficulties of the Community's iron and steel industry which, in varying degrees were also present in other countries. The participating countries also recognized that a greater effort as regards increased international cooperation between the countries concerned would mean that it would be possible to avoid unilateral restrictive measures (see Annex II).

At this meeting Spain, whilst emphasizing the difficulties of its own iron and steel industry, stated that it was prepared to look into the matter of the difficulties which Spanish exports might cause for the Community market. The delegation informed the meeting that it would be possible to continue with discussions during the following weeks. Should these lead to positive results, the Community could look forward to a cooperative attitude from the Spanish exporters.

As regards Austria and Sweden, and therefore the other EFTA countries with which the Community has negotiated free trade agreements which include non-discrimination rules in respect of prices, a different approach will be required.

Insofar as the Commission's chief aim is to avoid serious disturbances caused by the price of imported steel, these price rules may be considered as providing sufficient guarantee in this field. Also, as there have been no erratic movements in the quantities of steel traded with these countries over the last few months, this approach will make it possible to respect the special links between the Community and these countries without prejudicing the Community's objectives.

Discussions held under the aegis of the ECSC contact group have, since June 1975, drawn the attention of the Japanese authorities to the problems caused by the increasing quantities and the prices of exports to the Community. Also, following discussions between the industries involved and the Japanese authorities, the major Japanese steelworks have themselves practised restraint, with the result that we have the assurance that during the third quarter of 1976 imports from Japan will essentially correspond to the ability of the Community market to absorb the quantities concerned and that these imports will not cause disruptive changes in the shares of market. /It should be added that, according to the Commission's present information, this does not hold good for the small Japanese producers.

Finally, imports from Eastern European countries are subject to quantitative restrictions in five Community countries - the Benelux countries, the Federal Republic of Germany and Italy. These countries, which because of their geographical position are very vulnerable to imports from East European countries, have frozen import quotas for 1976 at the 1975 level.

Like France where only pig iron is still subject to quotas, the three new Member States have completely liberalized their imports. These countries enjoy relative geographical protection.

The series of measures described cover about 70% of Community imports and, since the Community is a net exporter, should be regarded as a maximum possible achievement.

These measures seem to provide a reasonable guarantee that any measures taken internally will not be rendered nul and void by imports.

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In order to be able to keep close track of trends in imports, including those from countries not covered by the measures referred to above, and in order, where necessary, to be able to take up the relevant contacts urgently in order to seek solutions, the Community has recently decided, pursuant to Article 74(3), to establish a statistical monitoring system.

For this purpose it has requested the Member States to notify the Commission within six weeks of any data relating to imports of a specific number of iron and steel products from certain non-member countries. The products concerned are the main iron and steel products constituting the bulk of imports.

These figures should ensure that the Commission is rapidly informed on the state of steel imports both as regards volume and as regards price. The Commission will then be able to decide whether the imports concerned take due account of the ability of the market to absorb them and will not cause any abrupt changes in the shares of supplies; thus the Commission will be in a position to seek appropriate solutions, if necessary.

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On the more general level of economic revival, the Commission in its Recommendation of 23 July 1975, based on Article 155 of the EEC Treaty, authorized certain measures which aimed to:

- encourage public authority orders, particularly by speeding up existing investment programmes;
- encourage private consumption;
- support private investment.

The revitilisation programmes implemented by the Member States during 1975 aim to a not inconsiderable extent at launching public authority building programmes which

cannot but bring about a certain improvement in demand for steel. As was mentioned earlier, similar effects have been noted in the market in the last few weeks.

This Recommendation functions as one of the indirect methods of action referred to in Article 57 ECSC.

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In order to top up the financial resources available for investment which, following the worsening of the financial position of undertakings have greatly decreased, the Commission has stepped up its activity in the field of EEC investment loans during the year.

Commission appropriations in favour of iron and steel (Article 54 ECSC) amounted to 250 m u.a. in 1974. In the same year the European Investment Bank granted loans to the Community's iron and steel industry totalling 77 m u.a.

In 1975 loans under Article 54 were increased to approximately 500 m u.s. whilst the volume of EIB loans increased to 42.4 m u.s.

In 1974 total interventions by the Community represented approximately 12% of investment expenditure; in 1975 this percentage increased to approximately 20%.

III. POSSIBILITY OF RESORTING TO A MINIMUM PRICE SYSTEM

Article 61 of the ECSC Treaty makes the introduction of minimum prices within the Common Market subject to the existence of a manifest crisis or the imminence of such a crisis.

The Commission's own monitoring of the situation as well as the studies that have been made and the consultations that have been held since May 1975 have led the Commission to consider the possibility of the present situation meeting these criteria.

The economic situation in the steel market, which already gave rise to concern in mid-1975, certainly continued to worsen during the second half of that year.

From October there were some signs of recovery both in the number of orders placed and in price levels, but the prospects for the first quarter of 1976 still do not allow the conclusion that there will be a real and lasting improvement in the situation. Generally, some time has to elapse before an improvement in the overall economic climate has any effect on the iron and steel sector the larger proportion of whose activities are oriented towards the capital goods sectors.

The steady worsening of the financial position of undertakings is likely to cause a dangerous level of indebtedness or a disruption to investments for rationalization and modernization, which in its turn threatens competitivity.

So far the employment situation in iron and steel has remained relatively stable but at present there is an increase in short-time working. There is however, a risk that, because of the sector's financial position, it will no longer be possible to retain those measures taken to ensure this stability. It is therefore not certain that the level of employment can be guaranteed.

The guidelines provided by the Commission in its quarterly Forward Programmes with the aim of ensuring better adjustment of production to actual demand have contributed towards improving the quantitative balance without however sufficiently influencing price levels.

The persistance of the current recession on the steel market could therefore lead to serious structural problems which might even affect the existence of some undertakings which suffer from inherent social and regional difficulties.

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Introducing minimum prices would be likely to mitigate this lack of revenue among steel undertakings which is endangering the principal aims of the Treaty set out in Article 3. A system of minimum prices would therefore also maintain jobs and, by keeping up the necessary investments, an adequate level of production.

Against this background several considerations in respect of the level at which the minimum prices should, if necessary, be fixed should prevail:

- they should be higher than the market price for the first quarter of 1975 so that there is an increase in revenue;
- they should not cause a distortion of competition in favour of the steel industry as opposed to other economic sectors. The system must take account of the objectives of the general economic policy, particularly the legitimate interest of the steel processing undertakings and their ability to compete;
- the minimum prices must not have a disruptive effect on external trade, either export or import, in products of the iron and steel industry.

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As the introduction of minimum prices was conceived as a temporary support measure for the sector, it will be absolutely necessary to ensure that this support is not undermined by the influence of the price of imported products.

Prohibiting alignment with offers from non-member countries lower than the minimum prices would therefore be the unavoidable corollary of such a measure and would be an integral part of it.

If by this means the Community's steel makers were deprived of a means of using the price to defend themselves against imports, it would be necessary to do all that was possible to avoid an undue increase in the quantities imported and hence an unjustifiable alteration in the respective market shares, whilst at the same time not resorting to restrictive measures.

International cooperation under the aegis of the OECD, the measures taken by the Member States in connection with imports from East European countries and the price rules embodied in the free trade agreements between the Community (ECSC) and the EFTA countries would seem to provide a reasonable guarantee that any internal measures will not be threatened by imports.

It should be remembered that the Community has to take into account all its international obligations and its general objectives regarding commercial policy. One cannot help but note that the risk of protectionism has become greater during the last few months.

Finally, if they are not fixed at a carefully chosen level, minimum prices could give rise to objections by non-member countries, to which the Community exports considerable quantities of steel, that the Community is practising dumping.

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The practical implementation of a minimum price system (see Annex III) should allow for the fact that a minimum price, once published, would have a pilot function in the market and would therefore also in fact be likely to become the maximum price at which users would be prepared to buy, even if an increase in demand meant that it was possible to bring about an adjustment in the prices. This would have implications for the period during which the minimum price level remained applicable.

In any case, any measure introducing minimum prices should be limited as to time and renewable only after an examination of the situation on the iron and steel market.

Since such a measure would concern only steel producers in the sense of Article 80 of the Treaty, the question would arise of adherence to these prices by parties reselling these products. Here the application of the provisions of Article 63 ECSC would allow adherence to this measure by the agents and some resellers (Decision No 19/63 of 11 December 1963, OJ No 187 of 24 December 1963 and Decision No 31/53, coordinated version, OJ No C 29 of 12 May 1973).

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IV. CONCLUSIONS

The Commission feels that the conditions are such as to permit the application of Article 61(b) of the ECSC Treaty. It therefore feels that it may fix minimum prices within the common market for several products of the iron and steel industry in order to achieve the aims set out in Article 3 of the Treaty.

In accordance with the procedure provided for in Article 61 it is consulting the Council on the advisability of such measures. If necessary it will at a later stage hold consultations on the level at which the minimum prices are to be fixed.

The Commission does not envisage introducing restrictive import measures to accompany the possible introduction of minimum prices.

Once the consultations with the ECSC Consultative Committee and the Council have been completed, the Commission will formally set out its position on trends in the situation in the iron and steel sector.

TABLE I

EUR 9 - THE PRODUCTION OF CRUDE STEEL DURING THE FIRST ELEVEN MONTHS OF 1975 COMPARISON WITH THE SAME PERIOD IN 1973 AND 1974.

Months and		Years		Variat:	ion (+ -)
quarters	1973	1974	1975	1975/1974 %	1975/19 7 3 %
	A. COMMUNITY	g mathematik ett tillföllik og d Hillia-disson störrer i de konomitikklig aglet h	(EUR 9)		
I + II + III	12.301 11.330 12.869 36.500	13.307 12.407 13.639 39.353	12.988 11.511 11.818 36.317	- 2,4 - 7,2 - <u>13,4</u> - 7,7	+ 5,6 + 1,6 - 8,2 - 0,5
. IV V VI IV + V + VI	12.209 12.947 12.392 37.548	12.972 13.520 12.550 39.042	11.478 9.769 10.527 31.774	- 11,5 - 27,7 - 16,1 - 18,6	- 6,0 - 24,5 - <u>15,1</u> - 15,4
VII VIII IX VII+VIII+IX	12.268 11.976 12.462 36.706	12.780 12.052 <u>13.177</u> 38.009	9.024 8.194 10.144 27.362	- 29,4 - 32,0 - 23,0 - 28,0	- 26,4 - 31,6 - 18,6 - 25,5
X * XI* XII* X + XI + XII*	13.389 13.352 12.461 39.202	13.808 13.138 12.267 39.213	10.396 10.205	- 24,7	- 22,4
I à XII*	150.073	155.587		•	
	B. CUMULATIVE	DATA (TOTAL F	IRST ELEVEN MON	THS BY COUNTRY	
Deutschland France Italia Nederland UEBL Belgique Luxembour		49.227 24.749 21.765 5.313 15.093 5.966	37.747 19.841 20.121 4.435 10.624 4.262	- 23,3 - 19,8 - 7,6 - 16,5 - 29,6 - 28,6	- 17,1 - 13,7 + 5,6 - 14,0 - 24,8 - 21,8
EUR 6	112.324	122.115	97.030	_ 20,5	13,6
United (1) Kingdom (2) Ireland Danmark	24.882 _24.754 106 419	20.723 20.633 108 493	18.465 78 506	- 10,5 - 27,8 + 2,6	- 25,4 - 26,4 + 20,8
EUR 9	137.603	_143•349	116.079	_ 19,0	- 15,6

^{*} For information

Based on official statistics (some months of 5 weeks - the other are of 4 weeks)
 Official statistics adjusted to calendar months.

EUR 9 - TREND ON NEW ORDERS RECEIVED FOR FCSC STEEL PRODUCTS,

BY MONTH SINCE JANUARY 1975
COMPARISON WITH 1973 AND 1974

Months		entre and the second pure and the second pure to the second pure to the second second pure to the second second pure to the sec	Years		Vaniat	ions (+ -)
1973 1974 1975 1975/1974 1975/1974 1975/1973 1975/19	Months.		rears			
T	eninom	1973	1974 /	1975	1975/1974 %	1975/1973 %
II		A. Received	in the Communit	. William Company Company		
III	3 r					
TV	1		' 1			
TV					- <u>33,8</u>	- 30,2 - 36,0
V	~77	<u></u>				7.4.7
VI						
IV + V + VI 23.818 24.012 17.622 - 26.6 - 26.0 VIII 7.676 8.040 6.073 - 24.5 - 20.9 VIII 6.585 5.824 3.809 - 34.6 - 42.2 IX 7.442 6.488 5.651 - 12.9 - 14.1 VII+VIII+IX 21.703 20.352 15.645 - 23.1 - 27.9 X 8.067 5.085 5.787 + 13.8 - 28.3 B. Received from Third Countries I 1.697 1.799 1.573 - 12.6 - 7.3 III 1.587 1.978 1.654 - 6.3 I + II + III 5.335 5.883 5.118 - 13.0 - 4.1 IV 1.335 1.661 1.310 - 21.1 - 2.8 V 1.630 2.156 1.353 - 37.3 - 17.0 IV 1.696 1.714 1.423 - 17.0 - 16.1 IV + V + VI 4.661 5.531 4.086 - 26.1 - 12.3 VII 1.468 1.666 1.214 - 35.6 - 17.3 VIII 1.750 1.802 947 - 47.4 - 45.9 IX 1.756 1.287 1.201 - 6.7 - 31.6 VII+VIII+IX 4.981 5.170 3.832 - 25.9 - 23.1 X 1.756 1.287 1.201 - 6.7 - 31.6 VIII 9.833 10.039 6.785 - 32.4 - 30.4 - 30.1 I 1 9.833 10.039 6.785 - 32.4 - 30.4 - 30.1 I 1 1.694 10.743 7.478 - 30.4 - 30.1 I I 1.1 II 10.694 10.743 7.478 - 30.4 - 30.1 I 1 1.470 1.471 1.472 - 27.9 - 30.8 VII 9.640 9.233 7.549 - 26.9 - 30.9 VII 9.640 9.243 7.241 - 21.7 - 24.9 IV V V 28.479 29.543 21.708 - 26.5 - 23.8 VIII 9.144 9.926 7.287 - 26.6 - 20.3 VIII 8.335 7.626 4.756 - 37.6 - 42.9 IX 9.623 6.372 6.988 + 9.7 - 28.9 VIII-VIII+IX 26.685 25.522 19.477 - 27.0 - 23.7	1			5.818		- 26,8
VIII	IV + V + VI	23.818		17.622	- 26,6	- 26,0
IX	VII	7.676			- 24,5	- 20,9
VII+VIII+IX	1		- ' '		1	
B. Received from Third Countries 1						
B. Received From Third Countries 1 2.091 1.691 - 19.7 - 19.1 III 1.697 1.799 1.573 - 12.6 - 7.3 IIII 1.587 1.978 1.854 - 6.3 + 16.8 I + II + III 5.335 5.883 5.118 - 21.1 - 2.8 V 1.630 2.156 1.353 - 37.3 - 17.0 VI 1.696 1.714 1.423 - 17.0 - 16.1 IV + V + VI 4.661 5.531 4.086 - 26.1 - 12.3 VIII 1.468 1.866 1.214 - 35.6 - 17.3 VIII 1.750 1.802 947 - 47.4 - 45.9 IX 1.763 1.482 1.573 - 6.1 - 10.8 VII+VIII+IX 4.981 5.170 3.832 - 25.9 - 23.1 X 1.756 1.287 1.201 - 6.7 - 31.6 VIII 10.694 10.743 7.478 - 30.4 - 30.1 I 1 10.694 10.743 7.478 - 30.4 - 30.1 I + II + III 31.447 31.105 21.812 - 29.9 - 30.6 IV 8.569 9.590 7.526 - 21.5 - 12.2 V 10.270 10.710 6.941 - 35.2 - 32.4 VII 9.640 9.243 7.241 - 21.7 - 24.9 IV + V + VI 28.479 29.543 21.708 - 26.6 - 20.3 VIII 9.144 9.926 7.287 - 26.6 - 20.3 VIII 9.206 7.970 7.224 - 21.5 - 9.4 VIII-VIII+IX 26.685 25.522 19.477 - 27.0 - 23.7	1		- 3			
T	_^	0.00/	ე . ∪05	5.787	+ 13,8	- 28,3
T		B. Received	from Third Cour	<u>trie</u> s		
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	•	2.091	2.106	1.691		
I + II + III 5.335 5.883 5.118 - 13.0 - 4.1 IV 1.335 1.661 1.310 - 21.1 - 2.8 V 1.630 2.156 1.353 - 37.3 - 17.0 VI 1.696 1.714 1.423 - 17.0 - 16.1 IV + V + VI 4.661 5.531 4.086 - 26.1 - 12.3 VIII 1.468 1.866 1.214 - 35.6 - 17.3 VIII 1.750 1.802 947 - 47.4 - 45.9 IX 1.763 1.482 1.573 - 6.1 - 10.8 VII+VIII+IX 4.981 5.170 3.832 - 25.9 - 23.1 X 1.756 1.287 1.201 - 6.7 - 31.6 VIIII 9.833 10.039 6.785 - 32.4 - 31.0 IV 8.569 9.590 7.526 - 21.5 - 30.6 IV 8.569 9.590 7.526 - 21.5 - 22.2 V 10.270 10.710 6.941 - 35.2 - 32.4	1					
TV	1					
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	IV	1.335	1.661	1.310	- 21,1	
IV + V + VI 4.661 5.531 4.086 - 26,1 - 12,3 VII 1.468 1.666 1.214 - 35,6 - 17,3 VIII 1.750 1.802 947 - 47,4 - 45,9 IX 1.763 1.482 1.573 - 6,1 - 10,8 VII+VIII+IX 4.981 5.170 3.832 - 25,9 - 23,1 X 1.756 1.287 1.201 - 6,7 - 31,6 II 10.920 10.323 7.549 - 26,9 - 30,9 III 9.833 10.039 6.785 - 32,4 - 31,0 IVI 9.833 10.039 6.785 - 30,4 - 30,1 IVI 11.447 31.105 21.812 - 29,9 - 30,6 IVI 8.569 9.590 7.526 - 21,5 - 12,2 V 10.270 10.710 6.941 - 35,2 - 32,4 VI 9.640 9.243 7.241 - 21,7 - 24,9 IV VV 9.640 9.243 7.241 - 21,7					- 37,3	
VII 1.468	1			1.423 1.086		
VIII 1.750 1.802 947 - 47,4 - 45,9 1.763 1.482 1.573 - 6,1 - 10,8 VII+VIII+IX 4.981 5.170 3.832 - 25,9 - 23,1 1.201 - 6,7 - 31,6 C. TOTAL (A + B) 10.920 10.323 7.549 - 26,9 - 30,9 11 9.833 10.039 6.785 - 32,4 - 31,0 11 11 10.694 10.743 7.478 - 30,4 - 30,1 11 11 11 11 11 11 11 11 11 11 11 11 1						, -
VII+VIII+IX	L i				,	
Table Tabl	IX	1.763	1.482	1.573	- 6,1	- 10,8
C. TOTAL (A + B) 1	VII+VIII+IX	4.981	5.170	3.832	- 25,9	- 23,1
I 10.920 10.323 7.549 - 26,9 - 30,9 II 9.833 10.039 6.785 - 32,4 - 31,0 III 10.694 10.743 7.478 - 30,4 - 30,1 I + II + III 31.447 31.105 21.812 - 29,9 - 30,6 IV 8.569 9.590 7.526 - 21,5 - 12,2 V 10.270 10.710 6.941 - 35,2 - 32,4 VI 9.640 9.243 7.241 - 21,7 - 24,9 IV + V + VI 28.479 29.543 21.708 - 26,5 - 23,8 VII 9.144 9.926 7.287 - 26,6 - 20,3 VIII 9.144 9.926 4.756 - 37,6 - 42,9 IX 9.206 7.970 7.224 - 21,5 - 9,4 VII+VIII+IX 26.685 25.522 19.477 - 27,0 - 23,7 X 9.823 6.372 6.988 + 9,7 - 28,9	, X	1.756	1.287	1.201	- 6,7	- 31,6
I 10.920 10.323 7.549 - 26,9 - 30,9 II 9.833 10.039 6.785 - 32,4 - 31,0 III 10.694 10.743 7.478 - 30,4 - 30,1 I + II + III 31.447 31.105 21.812 - 29,9 - 30,6 IV 8.569 9.590 7.526 - 21,5 - 12,2 V 10.270 10.710 6.941 - 35,2 - 32,4 VI 9.640 9.243 7.241 - 21,7 - 24,9 IV + V + VI 28.479 29.543 21.708 - 26,5 - 23,8 VII 9.144 9.926 7.287 - 26,6 - 20,3 VIII 8.335 7.626 4.756 - 37,6 - 42,9 IX 9.206 7.970 7.224 - 21,5 - 9,4 VII+VIII+IX 26.685 25.522 19.477 - 27,0 -23,7 X 9.823 6.372 6.988 + 9,7 -28,9		С. ТОТАТ. (А.		* 12 = 12 11 12 12 12 12 12 12 12 12 12 12 12		/
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$		10.920	- Indiana and the second secon		- 26,9	- 30,9 · '
I + II + III 31.447 31.105 21.812 - 29.9 - 30.6 IV 8.569 9.590 7.526 - 21.5 - 12.2 V 10.270 10.710 6.941 - 35.2 - 32.4 VI 9.640 9.243 7.241 - 21.7 - 24.9 IV + V + VI 28.479 29.543 21.708 - 26.5 - 23.8 VII 9.144 9.926 7.287 - 26.6 - 20.3 VIII 8.335 7.626 4.756 - 37.6 - 42.9 IX 9.206 7.970 7.224 - 21.5 - 9.4 VIII+VIII+IX 26.685 25.522 19.477 - 27.0 - 23.7 X 9.823 6.372 6.988 + 9.7 - 28.9	3				- 32,4	
IV 8.569 9.590 7.526 - 21,5 - 12,2 V 10.270 10.710 6.941 - 35,2 - 32,4 VI 9.640 9.243 7.241 - 21,7 - 24,9 IV + V + VI 28.479 29.543 21.708 - 26,5 - 23,8 VII 9.144 9.926 7.287 - 26,6 - 20,3 VIII 8.335 7.626 4.756 - 37,6 - 42,9 IX 9.206 7.970 7.224 - 21,5 - 9,4 VII+VIII+IX 26.685 25.522 19.477 - 27,0 - 23,7 X 9.823 6.372 6.988 + 9,7 - 28,9	1			7.478 21.812	- <u>30,4</u> - 29.9	- <u>30,1</u> - 30.6
V 10.270 10.710 6.941 - 35,2 - 32,4 VI 9.640 9.243 7.241 - 21,7 - 24,9 IV + V + VI 28.479 29.543 21.708 - 26,5 - 23,8 VII 9.144 9.926 7.287 - 26,6 - 20,3 VIII 8.335 7.626 4.756 - 37,6 - 42,9 IX 9.206 7.970 7.224 - 21,5 - 9,4 VII+VIII+IX 26.685 25.522 19.477 - 27,0 -23,7 X 9.823 6.372 6.988 + 9,7 -28,9						
VI	v	10.270	10.710	6.941	- 35,2	- 32,4
VII 9.144 9.926 7.287 - 26,6 - 20,3 VIII 8.335 7.626 4.756 - 37,6 - 42,9 IX 9.206 7.970 7.224 - 21,5 - 9,4 VII+VIII+IX 26.685 25.522 19.477 - 27,0 - 23,7 X 9.823 6.372 6.988 + 9,7 - 28,9		9.640		7.241		- <u>21,9</u>
VIII 8.335 7.626 4.756 - 37,6 - 42,9 JX 9.206 7.970 7.224 - 21,5 - 9,4 VII+VIII+IX 26.685 25.522 19.477 - 27,0 - 23,7 X 9.823 6.372 6.988 + 9,7 - 28,9						
IX 9.206 7.970 7.224 - 21,5 - 9,4 VII+VIII+IX 26.685 25.522 19.477 - 27,0 -23,7 X 9.823 6.372 6.988 + 9,7 -28,9	1			•		• -
X 9.823 6.372 6.988 + 9,7 -28,9						
X 9.823 6.372 6.988 + 9,7 -28,9	VII+VIII+IX	26.685	25.522	19.477	- 27.0	-23.7
	1	_ 1			{	
	* For informati	ion	egyerre etten van vensken als de fransk skriver i de forske blev blev blev blev fill de fill by Gillian als e			-

TABLE 3

Annual rate of utilisation of maximum production potential

`	FR Germany	France	Italy	Holland	Belgium	Luxembourg	EUR 6	U.K.	Ireland	Denmark	EUR 9
1967	76,9	82,6	82,9	97,3	78,4	79,2	80,1				
1968	86,0	84,1	86,6	96,3	83,5	85,0	85,7				
1969	89,6	91,0	81,4	96,3	89,6	93,3	89,0				
1970	84,8	91,0	81,3	95,0	85,0	90,7	86,2				
1971	69,7	84,0	77,1	90,8	79,5	85,6	76,5	_			
1972	76,7	87,0	78,4	94,3	90,8	88,2	81,5				
1973	84,2	90,0	74,9	92,0	92,1	91,3	85,1	92,7	92,8	80,9	86,3
1974	87,7	85,6	78,6	95,5	88,8	97,3	86,4	77,8	88,0	95,5	85 ,0
1975 lst quarter 2nd quarter 3rd quarter 4th quarter	72,0 64,5 60,4 56,9	72,0 64,0 54,8 61,8	73,3 67,8 58,6 63,0	91,0 73,9 68,3 71,9	78,0 68,2 43,3 59,8	75,2 72,5 56,1 62,9	73,8 66,2 57,0 60,3	88,3 67,5 57,8 65,2	82	2,5 7,5 5,5	76,0 66,5 57,2 61,1

Table 4

Trend of Industrial Production, and of Crude Steel Production in the

Community (1963 = 100)

	Index of Industrial Production	Changes en %	Index of Crude steel Production	Changes en %
1965	112		118	
1966	116	+ 3,6	114	- 3,4
1967	118	+ 1,7	119	+ 4,4
1968	128	+ 8,5	130	+ 9,2
1969	140	+ 9,4	140	+ 7,7
1970	147	+ 5,0	143	+ 2,1
1971	150	+ 2,0	133	- 7,0
1972	157	+ 4,7	144	+ 8,3
1973	170	+ 8,3	156	+ 8,3
1974	171	+ 0,6	161	+ 3,2
1975	155 *)	- 9,3	129	-19,9

^{*)} First nine months

Merchant bars

(revised 9.12.75)

Trend in basis prices

Price per tonne

Period	Belgique FB	Danmark DKr.	Deutschland DM	France FF	Ireland L.irl.	Italia Lit.	Luxembourg	Nederland Hfl.	United Kingdom L.st.
January 1970*	6.900	_	450	<u>/585</u> /	_	78.000	6,900	460	-
January 1971*	5,800	-	475	<u>/638</u> /		80.000	6.750	485	-
January 1972*	6.500	-	475	<u>/660</u> /	_	80,000	6.750	485	_
January 1973*	7.000	1.065	510	<u> </u>	65 ^(•)	93,000	7.100	485	64.10 ^(°)
July 1973*	` 7.700	1.250	550	845	65	118.000	8.600	545	<u>/64.10</u> /
January 1974*	9.000	1,400	585	898	88	130.000	9.000	625	<u>/70.50/</u>
July 1974*	10.600	1.650	660	/1.078/	112	185.000	12.000	625	97.70
January 1975**	10,600	1.650	710	1,158	129	185.000	12.000	/625/	114.00
October 1975**	8.600	/1.250/	660	938	129	165.000	10.200	625	114.00′
November 1975**	<u> /8.600/</u>	1.350	660	988	129	165.000	10.200	625	120.000
MARKET PRICES									
Deliveries***									
October 1975	7 • 400		480	840		120/130.000			114.000
December 1975	7.800		510	890		130/150.000			120.000
January 1976	8.200		540	925					120.000

Temporary rebates, if applicable, deducted

(°) from April 1973

* list prices representative of market

*** list prices not representative of market Commission survey

: lowest prices

REINFORCING BARS

(revised 9.12.75)

Trend in basis prices

- Price per tonne -

Period	Belgique FB	Danmark DKr.	Deutschland DM	France FF	Ireland	Italia (Brescia) Lit.	Luxembourg FLux.	Nederland Hfl.	United Kingdom L.st.
January 1970*	6.500	_	450	, [593]	_	80.000	6.950	425	<u>-</u>
January 1971*	5.800	-	455	638	-	60.000	6.700	430	-
January 1972*	4.750	4584-	455	638	~	/55.000/	6.700	430	_
January 1973*	5.300	1.065	455	708	65(°)	<u>/65.000</u> /	7.050	485	60 . 90(°)
July 1973*	8.500	1.250	500	848	65	115,000	8.500	610	[60.90]
January 1974*	9.800	1.400	5 85	898	- 88	160.000	9•700	675	<u> </u>
July 1974*	12.300	1.750	7 55	1.208	112	190.000	12.500	840	/103.00/
January 1975**	12.300	1.750	710	1.208	129	/160.000/	12.500	720	115.20
October 1975**	6.800	1.100	555	973	129	/110.000/	8.500	550	115.20
November 1975**	7.100	1.200	555	973	129	110.0067	8.500	325	115.20
MARKET PRICES Deliveries *** October 1975 December 1975 January 1976	6600/6800 6.000 7.100		460(IIIa) 510(IIIa) 530(IIIa)	830 ⊍⋽Ŭ		100.000 109.000			115.20 115.20 115.20

Temporary rebates, if applicable, deducted (°) from April 1973

7 : lowest prices

^{*} list prices representative of market
** list prices not representative of market

^{***} Commission survey

PLATE EX QUARTO

(revised 9.12.75)

Trend in basis prices

- Price per tonne -

Périodes	Belgique FB	Danmark DKr.	Deutschland DM	France FF	Ireland	Italia Lit.	Luxembourg FLux.	Nederland Hfl.	United Kingdom L.st.
January 1970*	7•750	<u></u>	540	<u> </u>	_	91.000	8,200	520	-
January 1971*	7 • 350	-	57 5	<u> [800</u>	-	91.000	8,200	520	-
January 1972*	7.250	-	575	860	-	98.000	8.700	<u>/520/</u>	-
January 1973*	<u>[6.900</u>]	1.065	590	860	-	102.000	9.300	520	69.50(°)
July 1973*	8.750	1.220	630	980	-	130.000	9•900	590	<u>/69.50/</u>
January 1974*	11.000	1.600	690	1.180	-	136.000	11.750	700	<u> </u>
July 1974*	15.000	2.200	7 55	1.370	-	192.000	15.000	875	<u>/102.35</u> /
January 1975**	15.000	2.200	845	1.490	· _	208.000	15.000	875	<u>/126.95/</u>
October 1975**	9.000	1.225	605	1.490	_	208.000	15.000	875	126.95
November 1975**	9.000	1 .3 25	620	1.490		208.000	15.000	875	126.95
MARKET PRICES Deliveries *** October 1975 December 1975 January 1976	7•500 8•300 8•500		550 560	830 870		145.000 160.000			126.95 126.95 126.95

Temporary rebates, if applicable, deducted

_____:lowest prices

^(°) from April 1973
* list prices representative of market

list prices not representative of market Commission survey

(revised

9.12.75)

COLD ROLLED SHEET

Trend in basis prices

- Price per tonne-

Period	Belgique FB	Danmark DKr.	Deutschland DM	France FF	Ireland	Italia Lit.	Luxembourg FLux.	Wederland Hfl∙	United Kingdom L.st.
January 1970*	8.200	_	565	<u> </u>	-	101.000	8.250	519 , 90	_
January 1971*	8.200	-	600	<u> /846</u> /	-	101.000	8•250	559 , 90	-
January 1972*	8.700	-	615	893	-	104.000	9.000	/559 , 90/	
January 1973*	9.000	-	650	973	-	118.000	9•350	<u> [605]</u>	81 .65(°)
July 1973*	10.000	-	695	1.018	-	143.000	10.350	670	<u> [81.65</u>
January 1974*	11.600	-	740	1.128	-	152.000	11.900	760	<u> [89.60]</u>
July 1974*	12.600	-	790	1.218/	-	188.000	12 . 900	800	112.60
January 1975**	12,600	-	790	1•400	_	<u>/183.000/</u>	12.900	800	128.60
October 1975**	12.600	-	690	1.400	-	188.000	12.200	80 0	<u>/115.60/</u>
November 1975**	10.250	-	690	1.400	-	188.000	12,200	200	/123.0Uj
MARKET PRICES Deliveries ***									
October 1975 December 1975 January 1976	8.000 8.500 8.700	- -	510 590 640	1.000	- -	145.000 150.000			118.60 123.60 123.60

Temporary rebates, if applicable, deducted

(°) from April 1973

*** Commission survey

/ : lowest prices

^{*} list prices representative of market

^{**} list prices not representative of market

Table 6

(revised

9.12.75)

BASIS PRICE OF EXPORTS TO THIRD COUNTRIES

- Illustrative Prices -

FB/tonne FOB Anvers

.. .

Period		Merchant Bars	Reinforcing Bars	Plate ex Quarto	Cold Rolled sheet
January 19	970	6•550	6.500	8.000	8.250
January 19	971	5•250	5. 000	6.400	6.500
January 19	972	4.800	4.300	5•600	5•700
January 19	973	5•500	5•200	5•700	6.800
July 19	973	7.800	8.000	8.750	10.000
January 19	974	10.200	11.500	13.000	12.000
July 19	974	13.500	13.000	17.000	12.500
January 19	975	7•750	7•250	9.500	8.500
October 19	975	7.600	7.100	8.100	8.200
Nov-Dec. 19	75	8.200	7.300	7.800	8.500

Source: Publications of the Trade Press.

Table 7

Changes in steel prices and in prices of industrial products, in the Community in its original composition

Period	Wholesale prices of steel Products	Wholesale prices of Industrial products
1953 - 1970	+ 27,5	+ 31,6
1970 - 1973	+ 19,7	+ 20,0
1973 - 1974	+ 31,0	+ 23,9
1974 - 1975	- 35 to - 45	+ 7,0

Evolution de l'Emploi dans l'Industrie sidérurgique de la Communauté au sens du Traité CECA Entwicklung der Beschäftigung in der Eisen- und Stahlindustrie in Sinne des EGKS-Vertrags Trends in Employment in the Iron and Steel Industry as covered by the ECSC Treaty

Prévisions/Vorschau/Forecast - Novembre/November 1975
Ouvriers + employés/Arbeiter + Angestellte/Workers and Staff

	D	· 'P	I	В	Lux.	NL	GB	DK	IRL	EUR 9
ffectifs inscrits au cours du mois ingeschriebene Beschäftigte am Monatsende umber on the payrell at end of Month		145.800 (146.400)	92.500 (93.100)	59.662 (60.252)	20.581 (21.034)	25•475 (25•562)	187•359 (189.204)	2•555. (2•626)	729 (815)	750 .246 (755 . 48 4)
icenciements au cours du mois ntlassungen während des Monats edundancies during the Month	745 (655)		420 (570)	85 (182)	8 (7)	134 (157)	613 (518)	10 (3)	28 (48)	2.073. (2.215)
éduction de la durée du travail inschränkung der Arbeitszeit während des Monats éduction of working hours during the Month										.÷
 Effectifs touchés Betroffene Beschäftige Numbers of persons affected 		94 .¢ 00 (13.500)		28.003 (24.997)	(-)	9.516 (11.230)	4.602 (4.874)	50 (60)	(-)	208.429 (118.43 2)
- Heures de travail non effectuées 2 Nicht geleistate Arbeitsstunden (1 Working hours lost	321.955 .912.274	2.910.000)(275.000)	158.000 (117.500	1.590.22)(159100	10 – 7 3) (–)	25.580 (233.028)	85•649 (99•346)	1.500 (2.000)	(-)	7.292.9 2 4 (4230 .156)

Données pour septembre 1975 entre paranthèses/Angaben für September 1975 in Klammern/Data for September 1975 in brackets.

External Trade of the Community in ECSC Steel Products

(in 1.000 tonns of rolled products)

	Export	់	Imports		
Country	1973	1974	1973	1974	
Total of which	21. 251	26. 378	7.970 -	5 ~ 534	
Norway	255	913	395	250	
Sweden	1.192	1.205	924	696	
Switzerland	1.473	1.331	65	56	
Austria	236	281	744	755	
Spain	905	930	821	379	
Eastern Europe	2.764	4.328	1.744	1.308	
U.S.A.	5.117	5.351	324	321	
Brazil	431	1.253	34	0	
Japan	4	7	1.156	698	

External trade in ECSC steel products of the old Community of six

(in 1000 tons of finished products)

	1974		1.975			
	Imports	Exports	Imports	Export s		
lst Quarter	1.068	4.919	909	5.620		
2nd Quarter	1.035	5.642	1.161	5.060		
3rd Quarter	899	6.400	*) _1.183	*) 3.544		
January - September	3.002	16.961	*) 3.253	*) 14.244		

^{*)} excluding the Netherlands

1

Table 10 a

Imports, into the old Community of six, of ECSC rolled products (x 1000 tons)

	1974	1975	Changes %
January	398	261	- 34,4
February	307	260	- 15,3
March	363	388	+ 6,9
April	368	312	- 15,2
May	350	352	+ 0,6
June '	, 317	497	+ 56,8
July	313	433	+ 38,3
August *)	284	350	+ 23,2
September *)	270	400	+ 48,1

^{*)} excluding the Netherlands

Table 10 b

Exports from the old Community of six of ECSC rolled products (x 1000 tons)

•	1974	1975	Changes %
January	1.517	1.864	+ 22,9
February	1.503	1.886	+ 25,5
March	1.899	1.870	- 1,5
April	1.933	1.856	- 4,0
May	1.913	1.688	- 11,8
June	1.796	1.522	- 15,3
July	2.211	1.345	- 39 , 2
August *)	2.042	1.175	- 42,5
September *)	1.849	1.024	- 44,6

United

Kingdom *)

Communaut:

**)

Tableau 10 c

Importats from third countries (1000 t)

Italia

Nederland

UEBL

والمروب الأسارة والمراجع					_		
1974 I - XII 1975 I - III I - VI I - IX I - XII	1.777 517 1.121 1.734	549 125 305 439	973 141 341 672	237 69 134	403 57 169 256	1.554,0 370,5 823,5 1.200,0	5•493 1•280 2•894
1975 I II III IV V VI VII VIII IX X XI XII	127 126 264 154 174 276 233 195 185	43 50 32 59 46 75 64 3 2 38	49 50 42 56 73 71 91 90 150	25 11 33 10 22 33 18	17 23 17 33 37 42 27 33 27	130,3 124,9 115,3 167,3 130,8 154,9 119,2 127,2 130,4	391 385 503 479 483 652 552
		Exporta	ts to third	countries			
1974 I - XII 1975 I - III I - VI I - IX I - XII	2.101 3.872 5.135	4.347 1.041 2.142 2.773	2•378 780 1•536 2•295	1.462 260 570	5.463 1.438 2.566 3.415	2.658,0 685,3 1.330,0 1.898,0	26.579 6.305 12.016
1975 I III IV V VI VIII IX X XI XII	720 840 541 679 601 491 442 406 415	325 260 456 414 347 340 230 180 221	223 245 312 190 270 296 270 304 185	110 59 91 92 126 92 42	486 482 470 481 344 303 361 285 203	247,7 208,0 229,6 189,1 227,8 228,0 214,6 186,6 167,0	2.112 2.094 2.100 2.045 1.916 1.750 1.560
	4	1		1			

^{*)} Source: Iron and Steel Statistics Bureau/U.K.

Deutschland

France

^{**)} Excluding Ireland and Denmark.

Table 11 IMPORTS INTO MEMBER STATES from the most important third countries (1000 of ECSC rolled products)

to	from	Total 3rd countries	Japan	East Euro- peans	Sweden	Spain	Norway	Austria	USA
BLEU	73	377	160	135	42,6	90,6		8,6	27,2
prem	74	244	124	48	34	13,9	1,3	10,6	22,7
		1	1			4,6	0,6	19,3	
	75 *	257,9	174,4	20 , 8	16,9		· ·	1	4,1
West Germany	73	2.831	467	657	275	256	57 , 8	455,2	89,9
	74	1.777	201	441	283	120	32,8	470,9	23,6
	75*	1.734 -	386	347	206	86	n.d.	n.d.	n.d.
FRANCE	73	655	86	172	133	141	17,3	31,6	30,2
	74	548	33	121	155	158	15,8	26,1	8,9
	75*	383	70	66	84	118	10,3	25,9	2,7
ITALY	73 ⁻	1.725	236,8	494,2	33,6	181,4	0,2	181,2	125
	74	1.343	217	414,6	53,9	43	0,1	158,9	176,3
	75 **	413,6	108,8	142,4	17,6	8,6	n.d.	n.d.	n.d.
Netherlands	73	301,5	30,3	54	9,7	51,8	119,4	18,5	5,5
••	74	238,8	19,2	22,4	13,7	8	153,7	19,4	6,5
•	75*	104,8	33,4	28,5	9,4	5,9	6	13,9	0,4
UK	73	1.733	199	212	298	103	110,3	44,8	44
	74	1.554	248	109	264	53	57,3	69,8	83
	75*	1.201	361	55	140	78	n.a.	n.a.	n.a.

[#] January to September
** Ist half year

Table 12
EXPORTS FROM MEMBER STATES
to the most important third countries
(1000 t of ECSC rolled products)

to	from	Total third countries	USA	East Euro- peans	Switzerl.	Sweden	Spain
BLEU	73	4.458,8	978,2	867	294 , 7	265,3	80,7
DELLO	74	5.368,6	1.200,4	1.305,6	192,7	332,7	79
	75 *	3.363	2 55	732	122	222	232
West Germany	73	18.294	1.834	863	493	354	244
	74	16.833	1.807	2.057	531	404	336
	75 ***	3.908	485	1.098	157	204	209
FRANCE	7 3	3.602	835	310	462	_ 163	135
	74	4.512	1.109	402	391	193	207
	75 **	2.267	257	219	138	95	173
ITALY	73	1.279	104,6	161	103,9	-	30
	74	2.637,9	272,9	366,8	93,6	-	80,4
	75 ***	1.536	n.d.	n.d.	n.d.	n.d.	n.d.
Netherlands	73	1.573,4	597,2	100,9	81,6	174,3	236,3
	74	1.219	525,4	83,5	96	170,3	66,9
	7 5*	737,5	272,5	40,8	32,8	103,6	60,4
UK	73	2.580	767,3	104,2	37,1	128,3	181,7
	74	1.854,5	437,4	105,4	25 , 7	79,4	160,8
	75 ***	1.330	n.d.	n.d.	n.d.	n.d.	n.d.

January-October

January-July

^{*** 1}st half year

TABLE 13

Comparison of basis prices: Community-USA-Japan

Price per tonne

Period	Germany DM	Belgium FB	France FF	Italy Lit.	Luxembourg FL	Netherlands	United Kingdom L.St.	usa \$	Japan Yen	
		Wire rod								
April 1973	545	7. 750	840	101.000	7.700	545	64.85	202	38.650	
2nd quarter 1974	7 15	12.250	1.205	197.000	12.000	895	111.80	255	50.685	
October 1975	480 *	7.700*	950*	130.000*	7.700*	525*	111.80*	278 -	65.990	
December 1975 {	500* \$ 190	8.000* \$ 202	960 * \$ 215	135.000* \$ 197 C o l l e d	8.000* \$ 202 rolled	545* \$ 202 sheet	117.50* \$ 237	278 \$ 278	65.990 \$ 216	
April 1973	6 95	9.600	1.018	129.000	9.850	670	81.65	218	61.580	
2nd half 1974	790	12.600	1.308	188.000	12.900	800	128.60	286	63.910	
October 1975	510*	8.000*	1.000*	145.000*	8.000*	550*	118.60*	302	66.500	
December 1975 {	590* \$ 225	8.500* \$ 215	1.000* \$ 225	150.000* \$ 220	8.500* \$ 215	580* \$ 215	123.60* \$ 250	302 \$ 302	64.000 \$ 210	

^{* *} Actual market prices (source: Commission enquiry)

14th November 1975

Summing up by the Chairman of the Results of the Consultation

Following the consultation that has taken place in <u>OECD</u>, at the request of the Commission of the European Communities, in the framework of the Ministerial Declaration of 30th May, 1974, on the situation of the iron and steel industry in the Community, the participating countries

- express their satisfaction that full use has been made of the general consultation procedures of the OECD;
- note the difficulties, in the context of the present international economic situation, that face the iron and steel industry in the European Community and, in varying degree of seriousness, in some other countries;
- recognise that any unilateral action having the effect of restricting imports presents a danger of chain reactions which could only aggravate the situation in general, and welcome the fact that in the iron and steel sector the competent authorities of the EEC (ECSC) have been able so far to avoid any action which would restrict imports;
- recognise that the continuation of the policy of avoiding any unilateral action will be facilitated by an appropriate effort of international co-operation between the countries concerned;
- agree to continue, as necessary, the consultation and the exchange of information in the OECD;
- reaffirm their adherence to the Ministerial Declaration of 30th May, 1974.

PRACTICALITIES OF SETTING UP A SYSTEM OF MINIMUM PRICES FOR STEEL PRODUCTS

- 1. The minimum prices would be basis prices, for basic qualities, and each price would be valid throughout the Community.
- 2. Any basis price below such a minimum price would have to be raised at least up to the minimum price in the relevant ECSC producer's price list, without modifying the basing point system.
- 3. The minimum prices would be expressed in all currencies in the Community, at the rate of exchange currently in use for defining the European unit of account.
- 4. Minimum prices would be set for the following products:
 - Hematite foundry pig iron
 - Semis for rolling billets
 - Hot-rolled coil
 - Ribbed concrete reinforcing bars IIIa
 - Merchant steel
 - Broad flange beams
 - Standard sections
 - Wire rod
 - Hoop and strip
 - Heavy plates
 - Plate, ex coil
 - Plate, ex quarto
 - Hot-rolled sheet
 - Cold-rolled sheet.

The Commission would be empowered to alter this list should the need arise.

5. The Decision should provide that extras could not be cut and rebates could not be increased from those in the current producers price lists.

- 6. ECSC products not given a minimum price could nevertheless not be sold at a price lower than the minimum price of any product from which they were made.
- 7. It would be vital at the same time to oblige producers to pass on to their agents their duty to respect the minimum prices (article 63 (2)).
- 8. Alignment on the price lists of other Community producers would still be allowed, as would alignment on the price lists of producers in the EFTA countries with which the Community has concluded free trade agreements that include rules on price non-discrimination.
- 9. Alignment on the prices of third country offers below minimum prices, would have to be banned. The EFTA countries mentioned in Point 8 above would not be considered to be third countries for this purpose.
- 10. There would be a time limit for the validity of these measures.

There would have to be provision for reviewing the level at which the minimum prices were set in order to take account of market trends.

Apart from this requirement to keep the measures up to date, the Commission will in any case reexamine the situation (1-2-3) months after the measures were introduced.

11. In any event the whole system could be cancelled before it had run full term should it be apparent from the general development of the situation that the measures were no longer appropriate.