COMMISSION OF THE EUROPEAN COMMUNITIES

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COMMISSION REPORT TO THE COUNCIL
ON DISTORSIONS OF COMPETITION IN HOTHOUSE AGRICULTURE

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INTRODUCTION - SUMMARY

- 1. At the 594th meeting of the Council held on 18 September 1979, the Council asked the Commission for a report on the distortions of competition which could arise from differences in the aid granted by various Member States, in particular, in the sector of hothouse horticulture. The present report is in response to that request and follows on from a report already drawn up in 1974 on the same subject (1).
- 2. The specific advantages which a given sector within a Member State enjoys must be gauged in relation to the general conditions under which that Member State's economy operates.

The first chapter of the Report therefore describes the general conditions in which the economy as a whole obtains its energy supplies and, in particular, the factors determining the prices of the various sources of energy.

The importance of the cost of energy in the farm sector is analysed in the second chapter of the Report.

After giving an overall picture of the situation in the farming sector from the energy point of view, the chapter analyses the horticulture sector in greater detail in accordance with the Council's request, in view of the particular importance of energy costs in this sector.

The analysis deals with the structure of the sector, the sources of energy it uses and the specific differences in the aid and the tax measures for which it qualifies as regards energy.

In this respect and in the case of horticulture in particular, it must be stressed that the analysis has been hampered by the gaps and the frequent lack of precision in the statistical data relating to such items as the size of holdings, the area of glass heated, the types of greenhouse and the fuels used.

⁽¹⁾ Memorandum from the European Commission to the Council of Ministers on the changed conditions of competition in certain sectors of agriculture resulting from the new situation on the energy market - SEC (74) 2200 final.

- 3. On the basis of the information actually obtained, the analyses show that the most marked distortions in horticulture are due to the fact that the sector uses different fuels with prices per unit of calorific value which vary according to the Member State; further distortion occurs as a result of:
 - the general way in which the prices of petroleum products are determined (with, in some cases, maximum prices fixed at levels varying according to national options and, in other cases, prices being allowed to find their own level on the market);
 - the special prices for natural gas available to horticulture in the Netherlands;
 - indirect taxation on energy supplies, which shows substantial differences between Member States;
 - regulations on the protection of the environment;
 - aid for the purchase of energy supplies (excise duty refunds), for energy savings or for diversifying the sources of energy used.

In the light of the short-term situation as seen at present, aid of a transitional nature which makes it possible to begin the changeover to new sources of energy and a more rational use thereof could be accepted under Articles 92 and 93 of the Treaty, for a period of up to a year. The Commission will review the situation if the conditions of competition as regards energy in horticulture change.

The Commission considers indeed that the ultimate objective of the action taken must be for the costs of production to reflect the price of energy.

Considering the fact that the special horticultural tariff for natural gas in the Netherlands results in a permanent advantage for horticulture at a time of price increases, and considering also that the existence of this tariff in its present form is affecting the development of trade in a manner contrary to the Community's interests, the Commission finds it necessary to examine this tariff in the light of Article 92 of the Treaty and apply the procedure provided for in Article 93(1).

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CHAPTER I

I. ENERGY MARKET TRENDS

1. Energy consumption since 1973

Energy consumption in the Community has slowed down since the 1973-74 oil crisis; gross primary energy consumption in 1978 was at virtually the same level as in 1973.

There has also been a change in the structure of primary energy consumption . Oil covered only 55.7% of primary energy requirements in 1978 compared with 61% in 1973.

Natural gas, on the other hand, covered 16.8% of primary energy requirements in 1978 compared with 12.1% in 1973.

This change in the structure of the energy balance sheet has resulted in a reduction in the Community's dependence on imported oil; in 1978 imported oil covered only 48.4% of gross consumption in the Community compared with 60.5% in 1973 (see Annex I, Tables 1 and 2).

2. Energy_price_trends

a) Petroleum products

aa) Price trend

Despite the reduction in the Community's dependence on imported crude oil there have, however, been strains on the markets and price increases.

The suspension of oil imports from Iran from late December 1978 to early March 1979 and their resumption at a level nearly 2 million barrels a day less than expected exerted a considerable strain on the oil market, especially as there was an increase in demand as a result of bad weather in the winter of 1978-79. This pressure resulted in a number of price increases; at first they were uncoordinated but subsequently (last June) applied to all the OPEC countries.

The price of marker crude rose from \$12.70 a barrel in the last quarter of 1977 to \$20 a barrel in the third quarter of 1979, an increase of almost 57% in the space of a year. Over the same period, other types of crude oil to which various surcharges apply compared with marker crude, went up to \$23.50 a barrel. All in all, in view of the structure of the Community's supply of oil from various sources, the fob price in dollars for a barrel of imported oil increased by nearly 90% between 31 December 1978 and 1 July 1979.

As can be seen from the tables below, the increases in crude oil prices have had a disparate effect on petroleum product prices and energy prices in general.

Percentage increase in prices between 15 January 1978 and 15 February 1980 (not including taxes)

~~																	
:		: :	В	:	DK	:	D	:	F	:	Irl.:	It.	:	NL	:	UK	- :
:	Premium petrol	:	78	:	62	:	.51	:	39	:	60:	66	:	54	:	85	- :,
:	Regular petrol	:	83	:	65	:	59	:	43	:	62:	71	:	<u>5</u> 5	:	89	:
:	Automotive gasoil	:	102	:	84	:	56	:	57	:	<u> 56</u> :	93	:	65	:	63	:
:	Light fuel oil	:	100	:	103	:	112	:	60	:	61.:	102	:	78	:	66	· :
:	Heavy fuel oil	:	54	:	76	:	55	:	75	:	51:	110	:	60	:	73	:

The increases are as follows if we examine a longer period, including the period analysed in the report drafted in 1974.

Percentage increase in prices between January 1973 and February 1980 (not including taxes)

```
: B : DK : D : F : Irl.: It. : NL : UK : Premium petrol : 293 : 133 : 149 : 264 : 420 : 470 : 194 : 449 : automotive gasoil: 304 : 119 : 184 : 280 : 141 : 714 : 219 : 512 : Light fuel oil : 209 : 211 : 236 : 261 : 467.: 485 : 128 : 384 : Heavy fuel oil : 455 : 442 : 353 : 611 : 571 : 969 : 510 : 720 : 1) January 1975
```

There are several factors involved in the uneven effect of crude oil price increases on petroleum product prices:

- a) First of all, the proportion accounted for by the cost of crude oil in the cost of the final petroleum products is lower the more refined the final product. The increase in the price of crude therefore has an uneven effect on the cost of the various petroleum products used in the economy.
- b) However, taking into account the different inflation rates recorded in the Member States, an examination of the increases in final product prices (see the table above), and the increases in the crude oil prices over the same period suggests that there are other factors magnifying or mitigating the effect of the increases in crude oil prices on the prices of final products.

The extent of the adjustments and the time lags involved vary from one Member State to another and give rise to very different situations depending on whether a particular Member State has maximum price rules or not, and on the amount of tax involved.

bb) Factors affecting price formation

The differences are due primarily to the general rules governing the formation of petroleum product prices. In some cases, maximum prices are set at different levels which reflect the options of the Member State concerned (Belgium, Netherlands, France, Italy and Luxembourg). In the other cases, market prices are not subject to any form of control (Denmark, Germany, Ireland and United Kingdom (see Annex 2).

The differences observed between petroleum product prices exclusive of tax in the Member States at the time of the 1974 oil crisis led the Commission to carry out an enquiry based on Articles 85 and 86 of the Treaty. This enquiry failed to establish any proof of a concerted practice or dominant position, among other reasons because of the complexity of the petroleum product market which is influenced by action by the oil companies and by governments.

On 1 October 1979 these differences were as follows (1):

Prices exclusive of tax

	:Premiu	m petrol	autom	otive	gasoil:Light	fuel	oil:Heav	y fuel	oil
:Italy	: 10	0	•	102		104	•	119	
:Denmark	: 11	2	:	127		126	•	115	
:France	: 11	7	:	100	:	100		119	
:Germany	: 12	3	:	127	•	130	•	120	:
:Netherlands	: 12	6		118	•	114	• /	118	:
:Belgium	: 120	5.5	•	122	•	116		100	:
:Ireland	: 131	4.0	•	139	•	132	•	172	:
:U.Kingdom	: 13 ¹	1.1		137		119	•	125	:

(1) Country with the lowest prices exclusive of tax = 100

The prices policies pursued by the Member States in relation to energy are part of their short-term economic policies, and these policies have not as yet been coordinated at Community level.

Taxation

Many of the price differences observed as regards motor fuels and heating fuels in the Member States are attributable to the different excise duty arrangements for these products and the fact that vat rates vary considerably from one country to another (see Annex 7).

The following differences have been observed (1):

Excise duties

•	:Premium	petrol:Aut	omotive gas	oil:Light	fuel oil:H	leavy fuel oil:
:U.Kingdomn	: 100	•	584		155 ` :	1.218 :
:Ireland	: 114		240	•	100 :	786 :
:Netherlands	: 140		277	•	181 :	586 :
:Germany	142	•	823	3.3	102 :	693 :
:Belgium	170	•	289	•	172 :	288 :
:France	193	•	524		359 :	0:
:Denmark	198	•	0		o :	0:
:Italy	212		100		244 :	100 :
The second secon		the state of the s		. ,		

Although the proportion accounted for by taxes in the selling prices of motor fuels and heating fuels has fallen since January 1978 in all the Community countries but two (France and Denmark), there are still considerable differences from Member State to Member State.

⁽¹⁾ Country with the lowest excise duty = 100 Position in October 1979

This proportion varies from 36% in the United Kingdom to 57% in Italy in the case of premium petrol, from 13% in Italy to 50% in Germany in the case of gasoil (Diesel), from 0% in Denmark (taxable persons for VAT purposes) to 14% in France in the case of light heating oil and from 0% in Denmark (taxable persons for VAT purposes) to 9% in the United Kingdom in the case of heavy fuel oil (see Annex III).

Rates of VAT on mineral oils applied in October 1979

:	:Pre	nium pe	trol:Auto	motive gas	oil:Lig	ht fuel o	il:Hea	vy fuel oil
:Belgium	:	16	•	16		6	•	6
:Germany	:	13	•	13		13	•	13
:Denmark	:	20.25	•	20.25	•	20.25	:	20.25
:France	•	17.6	: \	17.6	•	17.6	:	17.6
:U.Kingdom	:	15		15	•	0	:	0
:Ireland	:	10		10		0	:	0
:Italy	•	12	•	12		14		14
:Luxembourg	:	5		5		5		5
:Netherlands	•	18		18		18	•	18

b) Gas

Consumption

The share of natural gas in the Companity's gross energy consumption is growing. In 1973 its share was 12.1%. In 1978 it was 16.8% and it will continue to increase more rapidly than expected in the next few years.

Gas tariffs and rates

A wide variety of systems of tariffs and rates apply depending on whether small consumers (households) or large consumers (industry and power stations) are involved.

In addition, in the Netherlands there is a distinction between horticultural tariffs and industrial tariffs.

aa) Gas prices from 1973 to 1979

There have been very considerable price increases in all the Community countries as a result of alignment on the prices of petroleum products. The time-lag involved in making the adjustments is such that gas is always cheaper in a period of rising petroleum product prices. However, it should be emphasized that in most countries the authorities have attempted to fight inflation by controlling gas prices where this is allowed under the rules in force. Price freezes, restrictions on the application of certain tariff provisions, and tax exemptions are some of the measures introduced.

There are considerable differences as regards price increases and levels. For both domestic uses and industrial uses prices can vary by more than 100% between the cheapest and most expensive location in the Community for an identical type of consumption.

These differences can be partially explained by a number of factors:

- a) Gas company costs are very variable. Some companies are close to a source of supply while others are not;
- b) Access to resources may differ a great deal depending on the legal system governing the resources and according to the geological conditions;
- c) The structure of the industry is not the same in every Member State. Each country is an individual case in this respect;
- d) There are different taxation systems and the VAT rates differ from Member State to Member State;
- e) The Member States are at different stages as regards the development of their gas industries;
- f) The business policies of the gas companies are not everywhere subject to the same commercial constraints as regards the marketing of gas.

bb) Tariffs (see Annex 3)

Household tariffs

In general, the simple two-part tariff is the most common.

This consists of a monthly, quarterly or yearly standing charge, irrespective of the amount consumed, and a single commodity rate for the amounts actually used.

There are also variations on this system:

- 1) two-part tariffs in "stages" (fixed charge, different commodity rate, differs according to the "stages" of consumption);
- 2) no fixed charge, commodity rate differs according to the different "stages" of consumption;
- 3) single-part tariff with a commodity rate in proportion to offtake.

Industrial tariffs

There is a wide range of systems of tariffs and rates in this sector:

- individual contracts, particularly for large consumers, with rates varying from customer to customer according to the offtake terms;
- 2) simple two-part tariff (with single commodity rate);
- 3) two-part tariff in "stages" with decreasing rates;
- 4) simple two-part tariff with rates varying with the season (prices are higher in winter than in summer);
- 5) two-part tariff in "stages" with decreasing rates and an hourly or daily standing charge which applies to the maximum contracted hourly or daily offtake;
- 6) single-part tariff (no standing charge) with commodity rates which vary according to main classes of consumption;
- 7) single-part tariff (no standing charge) with a basic commodity rate which is reduced in stages according to the quantity consumed.

c) Others

Of the other forms of energy, electricity should be mentioned. There are considerable differences as regards price levels and changes. In the domestic sector, there are differences between countries of the order of 100% for individual types of consumption. Two sets of factors are likely to influence the level of prices and hence explain the differences mentioned above. Some concern production costs, e.g. the structure of the installed generating capacity (hydro, thermal, nuclear), the cost of fixed capital, operating costs (technical structure, fuel prices, staff costs), transmission and distribution, and financing arrangements.

The others concern the difference between production and distribution costs and selling prices.

Tax differences should also be noted.

CHAPTER II

ENERGY IN AGRICULTURE .

A. IN AGRICULTURE GENERALLY

Full data on the amount of energy consumed by agriculture in the Community as a whole are not available for the years after 1972/73.

According to surveys carried out in 1974 (1), the total consumption of energy-generating products by agriculture in 1972/73 reached 18.5 million TOE (2), in other words, around 2% of the Community's total energy consumption. Petroleum products (71%) represent agriculture's main source of energy, followed by electricity (19%), gas fuels (9.4%) and coal (0.4%).

In 1973, the consumption of petroleum products by agriculture accounted for around 1.4% of the total consumption of such products, while the consumption of natural gas by agriculture (mainly in the Netherlands) accounted for around 1% of the total consumption of gaseous products.

It is assumed that the Community's consumption of petroleum products is falling as a result of the changeover from petroleum products to natural gas in the Netherlands, France and Belgium during the past few years.

The fuel used in tractors and farm machinery, which are mainly diesel powered, accounts for most of the petroleum products consumed in agriculture.

The heating fuels (petroleum products or natural gas) used in hothouse horticulture account for around 0.7% of the Community's total gross energy consumption.

⁽¹⁾ Cf. Commission Memorandum to the Council - SEC(74)2200 Final(2) TOE: tonne oil equivalent

Petroleum products are also used in the heating of livestock housing, in drying processes and in the operation of dairies (1).

Of course, in order to appreciate fully the energy needed for agricultural production, one should not forget the sizeable quantities consumed in the transportation of agricultural products and the energy consumed by the food industry (1).

The cost of energy in agriculture as a whole

As shown in the table below, energy only accounts for a small proportion of overall agricultural costs.

	: rela	of energy in tion to total cultural costs	: re : ag : ex	st of energy lation to tot ricultural co cluding the c hired or fam labour	al : sts : ost :
: Germany	,	3.8%		5.2%	:
: France	•	3.8%	:	5.9%	•
: Italy		2.2%		4.6%	:
: Netherlands		2.1%	•	2.8%	
: Belgium	•	2.1%	:	3.1%	:
: Luxembourg	:	2.7%	•	4.0%	:
: United Kingdom	**************************************	3.7%	:	5.2%	:
: Ireland	:	1.4%	* * * * * * * * * * * * * * * * * * *	2.6%	•
: Denmark	:	2.1%	•	2.8%	:

Source: Farm Accountancy Data Network, average for 1974, 1975 and 1976.

⁽¹⁾ By way of example, table No 3 of Annex 8 gives a breakdown of the energy used in French agriculture (taken from a study carried out by Mr. F.Houiller, "Les problèmes d'energie et l'agriculture", based on a survey carried out by the Statistical Service of the Ministry of Agriculture.)

The fact that energy accounts for only a small proportion of total farming costs means that increases in the price of energy have only a limited effect on the costs of the agricultural sector.

The estimated increase, for the year ended 15 December 1979, in the costs (except for the cost of hired or family labour) resulting from increases in the price of energy varies from 0.8 to 2% according to the country. Including the increase in the cost of indirect energy consumption, the increase varies from 1.7 to 3%.

The cost varies however according to the type of enterprise, the sector with the highest energy costs being northern Europe's hothouse horticulture.

B. HORTICULTURE

1. Specific problems inherent to hothouse cultivation

It is very difficult to make a judgement as to the conditions of competition in this sector.

Despite the structure surveys carried out for the year 1975, comparable statistics are lacking.

Data showing what proportion of greenhouse cultivation is heated are available only for a few products. Nothing is known about the structure of hothouse production, the technical characteristics of hothouses or the systems and types of heating used.

Nevertheless this information is indispensable in order to assess the situation accurately. The direct consumption of energy of a greenhouse varies considerably according to:

- its location (in northern or southern regions),
- the products grown,
- the technical characteristics of the hothouse, and
- the number of production cycles completed in the course of an accounting year.

The incidence of the cost of energy also varies according to the magnitude of the other costs involved in a given type of production.

Differences in the cost of energy between holdings in a given region and between countries are therefore quite large.

The cost of energy accounts for between 17 and around 56% of running costs, not including wages and depreciation.

Production figures for vegetables grown in hothouses

By weight

Comparable statistics are only available for three categories of horticultural products: tomatoes, lettuces, cucumbers and gherkins.

However, these three categories account for most of the horticultural production under glass.

Ornamental plants and flowers also represent a sizeable proportion, but no comparable statistics were available for these.

The statistics available concerning the total weight of the four products referred to earlier (tomatoes, lettuces, cucumbers and gherkins) show that 23% of the Community's tomato production, 24% of its lettuce production and 72% of its cucumber and gherkin production is grown in hothouses (1978 figures; source: SOEC).

But these percentages vary considerably from country to country (1978 figures).

Tomato, lettuce, gherkin and cucumber production grown in hothouses as a percentage of the Member State's total production

	: Tomatoes		: Gherkins and : cucumbers :
Netherlands		: 76%	: 91% :
: Ireland	: 100%	: 60%	: 100% :
: Denmark	: 100%	: 79%	: 70% :
United Kingdom	: 100%	: 20%	: 100% :
Belgium	: 94%	: 55%	34%
: Germany	: 71%		: 48% :
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	: 14%		: 73% :
: Italy	: 10%	: 2%	: 16% :

Each country's share of the Community's hothouse production is as follows (1978 production figures)

	: Tomatoes	: Lettuces	: Gherkins and : cucumbers
Italy	32%	:- 3%	4%
Netherlands	31%	: : 36%	: 65%
United Kingdom	: 12%	12%	11%
	10%	: 18%	3%
France	9%	26%	11%
Ireland	3%	: 1%	
Germany	2%	: 3%	: 4%
Denmark		: 1%	2%

Areas under hothouse cultivation

As the definition of greenhouses varies considerably between Member States, statistics concerning the areas under hothouse cultivation should be treated with caution.

According to the SOEC survey of the structure of agricultural holdings, which was based on the figures for 1975, the areas under hothouse cultivation in the Community were as follows:

#	975 bbc Structure survey(1)	: Area under hothouse vegetables : ornamental plant cultivation i	
	Germany	1.332 (2)	F-849 (44) (44) (44)
	France	1.751	
-	Italy	3.449	
	Netherlands	6.568	1
	Belgium	1.214	
	Luxembourg		
	United Kingdom	1.116	
-	Ireland	: 62	
Ź,	Denmark	605	

The surveys carried out by the trade in 1978 show substantial variations from these figures, as indicated in the table below:

	Figures supplied by the trade				se cultivation in 68 : Vegetables		
:		<u>; </u>		:		:	
	Germany				-	•	
•	France		1.017	•	1.100	*	
· .	Italy	•	1.380		850		
*	Netherlands		3.383	•	3.695		
*	Belgium	:	514		2.519	(2):	
•	United Kingdom		575		1.300		
	Ireland	.	26	:	302	•	
•	Denmark	•	560		240		

⁽¹⁾ SOEC survey of the structure of farm holdings.

⁽²⁾ Heated and unheated greenhouses.

⁽³⁾ Relates to several production cycles.

Implications

The above figures and the statistics for exports (Tables 9, 10 and 11 of Annex 6 show that:

- the Netherlands accounts for 65% of the gherkins and cucumbers, 36% of the lettuces and 31% of the tomatoes produced under glass in the Community;
- the Netherlands exports 81% of the tomatoes and 76% of the gherkins it produces;
- the Federal Republic of Germany alone takes 78% of the tomatoes and 88% of the gherkins and cucumbers exported by the Netherlands;
- since 1974, the Netherlands' exports to Germany have developed as follows:

tomatoes : + 0.6%cucumbers : + 11%flowers : + 15%

During the same period, the trend of exports from Italy was as follows:

flowers : + 16% tomatoes : + 66%

cucumbers ?

and gherkins : +107%

However, these figures relate to smaller quantities; in 1978
Italy's exports of cucumbers and gherkins were equivalent to only
14% of the Netherlands' exports to the Federal Republic of Germany,
5% of its exports of tomatoes and 13% of its exports of flowers.

There are also signs, in most of the countries, of a changeover from vegetable crops to flowers and ornamental plants, which will mean higher incomes.

2. Prices paid by growers for hothouse heating fuels

a) The use of different fuels as between Member States

The fuels used in horticulture and their price per unit of calorific value varies according to the Member State (1):

natural gas

Netherlands

Light fuel oil

Federal Republic of Germany, France,

Ireland and Luxembourg

heavy fuel oil

United Kingdom

heavy and light fuel oil

Denmark, Belgium and Italy

On the basis of the fuel equivalent to 1000 cubic meters of natural gas, the respective price levels are as follows:

	February 1980 indices	
Gas	Heavy fuel oil Light f	uel oil
Netherlands 100	141 Paris 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Belgium	133	74
Denmark	145	53
Italy	148	47
United Kingdom	156	
France		31
Ireland		46
Germany		78

Distortions therefore do exist, especially between growers who consume natural gas, heavy fuel oil and light fuel oil.

⁽¹⁾ Comparable data for consumption broken down according to the type of fuel are not available.

⁽²⁾ Country with the lowest price = 100 - see Annex 4.

b) Rates charged for gas in the Netherlands

The Notherlands is the only Member State with large deposits of natural gas. The Netherlands' Government has encouraged the use of this source of energy in horticulture, mainly for environmental reasons, as an alternative to the widely used heavy fuel oil which was responsible for a high degree of air pollution.

In order to make the changeover more attractive, the two following measures were taken:

- at the administrative level. State subsidies were granted in order to facilitate the necessary investment;
- as between growers and the gas distribution company, an agreement was concluded with a view to stabilizing the price of natural gas. When last reviewed, the agreement provided for a regular increase of one cent per cubic metre on 1 April and 1 October of each year.

In practice, however, it was not possible to hold to this principle fully. At the beginning of 1979, parity with heavy fuel oil had been achieved, but with the increases in the price of fuel oil which took place from July 1979 onwards, the gap between the two widened. October 1979 saw a bigger increase, designed to take account of the rise in the prices of heavy fuel oil during a period of reference. In view of the rise in heavy fuel oil prices and, in particular, the considerable increases during the last few months, the average price of natural gas has remained below that of heavy fuel oil in recent months; the impact of this is shown in the table attached (Annex 9).

Since the autumn of 1979, talks have been under way between the Landhausschap and Gasunie (the distribution company) with a view to arriving at a more flexible arrangement whereby the prices of the two resources of energy could be brought closer together. In april 1980 an agreement was reached which provides for an increase in the horticultural tariff of 9 cent per m3 spread over 2 years (3 cent 1.4.1980 and 1.4.1981; 1,5 cent 1.10.1980 and 1.10.1981). There is also a revision clause to cover the situation of a high increase in the cost of fuel.

Therefore the question again arises as to whether horticulture in the Netherlands is receiving State aid as defined in Articles 92 and 93 of the Treaty.

In this respect, consideration should be given to the following:

NV Nederlandse Gasunie, a company under private law, with 40% of its capital held by Staatsmijnen, 10% by the State, 25% by Shell and 25% by Esso, is in charge of the transportation and sale of the country's natural gas to distribution companies and major industrial consumers, and concludes freely negotiated contracts under private law with natural gas buyers.

A decision on Gasunie's tariff or prices requires a three-quarters majority. The votes are allocated as follows: Esso (1), Shell (1), the State (1), Staatsmijnen (2). The State and NV Staatsmijnen therefore cannot outvote Shell and Esso.

However, the distribution company must submit its tariff to the Ministry of Economic Affairs for approval.

According to information supplied by the Netherlands' Government, the prices of natural gas in the Netherlands during the second quarter of 1979 and the first quarter of 1980 were as follows:

1. Small	consumers	(deliveries	s of up to	170 000 m ³	per year):
				1979	1980
Price pe	r eubic me	ter		et 25	ct 29
"vast red	cht" per v	ear		F1 57	

. Large consumers (deliveries of mo	re than 170 (000 cu	bic me	ters)(1
			1979	1980
Price per cubic meter under the o			17.5	
Price per cubic meter under the n	ew contracts		20.8	24.9
. Norticulturists (2)			· · · · · · · ·	
a) for the first 15,000 cubic met	ers delivered		1070	1980
price per cubic meter	•	ct	25	29
b) thereafter			77.47	
price per cubic meter		ct	15.9	20.4
Assuming a year's consumption of	350 000 -3 45			
the cost would be as follows:		or u i di	ulturis	St Al
15 000 cubic meters per year	ct 29	n.t	. ווחר	000
235 000 cubic meters per year				
and the second of the second o	ct 20.4	et	,4 .794	400
250 000 cubic meters per year	ct 20.9	ct	5 229	400
			ι, .	
Assuming a year's consumption of	100 000 m ³ (ho	orticu	ılturis	st B)
the cost would be as follows:			· =	
the cost would be as follows:	c t 29	et	435	000.
	ct 29 ct 20.4		1 734	

The industrial tariffs in force are 29 ct per cubic meter for quantities smaller than 170 000 cubic meters per year and 22.8 ct per cubic meter for quantities greater than 170 000 cubic meters per year.

⁽¹⁾ Average contract price: the prices vary from 21.8 to 28 cts.per $\rm m^3$ according to the contract

⁽²⁾ Tariff from 1.4.1980.

Depending on whether he consumes more or less than 170 000 cubic meters per year, the prices charged to a horticulturist must be compared with:

- those charged to small industrial consumers

 29 ct per cubic meter (industry) 21.7 ct per cubic meter
 (horticulturist B)
- the prices charged to large industrial consumers

 24.9 ct per cubic meter (industry 20.9 ct per cubic meter (horticulturist A)

As stated earlier, the taniffs in force take into account the prices of competing forms of energy, in particular those of heavy fuel oil, the latter standing at 341.42 Fl per tonne on representative markets in February 1980. When converted into the equivalent for 1 000 cubic meters of gas (1 tonne = 1 283 cubic meters, C. Groningen), the corresponding price of 26.61 ct per cubic meter is obtained.

However, the gas tariff is index linked to the average price quoted on the market for heavy fuel oil as recorded by an independent service of the Netherlands Statistical Office for deliveries of heavy fuel oil, viscosity 3 500 sec. (RWI), of not less than 10 200 tonnes per year.

Gasunie's tariff must take into account the value of the gas in the region where it is to be consumed, the prices of competing forms of energy in the region concerned, the specific end-use of the gas and possibly also the price which the customer might have been prepared to pay for an alternative form of energy in the same area.

⁽¹⁾ On the basis of an annual consumption of 100 000 cubic meters.

⁽²⁾ On the basis of an annual consumption of 250 000 cubic meters.

c) Indirect taxation specific to horticulture under glass

aa) Excise duty (see Annex 4)

Tax measures and relief related to excise duty can be summarised as follows:

- two Member States impose no exicse duty: Denmark on light and heavy fuel oils and the Netherlands on natural gas;
- excise duty is applied to horticulture at the standard rate in one Member State, France, where deliveries of light fuel oil to growers are subject to a tax of 13.83 Fl/hl;
- deliveries for horticulture are exempt from excise duty under the tax provisions of three of the Member States: Italy, Ireland and the United Kingdom.
- ab) It should be noted also that two Member States, Belgium and Germany, have taken special measures and are refunding some of the excise duty paid on deliveries of light fuel oil to horticulture; in the case of Germany, however, the arrangement has so far applied only to 1979, no further measures having yet been taken.

Two Member States, Belgium and the Netherlands, fully refund the excise duty on the heavy fuel oil supplied to horticulture.

bb) Value Added Tax

Except where it is non-deductible (see table below), value added tax is competitively neutral, even if the rate differs from country to country.

Differences in the rate can, indeed, have an impact on the prices for the final product received by greenhouse horticulturists, but it was not possible to calculate this impact for the purposes of this report.

Rates of V.A.T. applicable on 1 January 1979 on energy-generating petroleum products and natural gas supplied to agriculture

								÷.	n1 %
	Germany	France	Italy	Netherlands	Belgium	Luxembourg	Denmark	Ireland	United Kingdom
Regular petrol	3	17.6	5	- 1	16	v	20.25	10	15
Diesel fuel oil	ជ	17.6(1)	•	4	16	vi	20,25	10	15
Heating oil	3	17.6(1)	•	•		v	20.25	•	0
Heavy fuel oil	₽	17.6	⋄	4	•	. .	20.25	•	o .
Light fuel oil	℧	17. 6(1)	•	*	•	v	20.25	0	0
. Wetural gas	13	17.6	٥	4	٥	ъ	20.25	0	0
) non domotive		•				-			
			_						

⁽¹⁾ non-deductible

d) Aid

Most Member States give aid by refunding, or granting exemption from, the excise duty on the purchase of heating fuels for hothouses (see page 26).

In 1979 aid for the purchase of heating fuels was granted to Berlin by the German Government under the heading of compensation for the economic disadvantages caused by the division of Germany (Article 92.2(c)).

For 1980 the Federal Republic of Germany has also provided for aid in the form of a cash grant corresponding to a 12% interest rebate on the value of the light fuel oil used between 1 January and 31 December 1978 for quantities above 5 000 litres.

In some countries, in particular in Italy, there are arrangements for obtaining operating loans at low rates of interest, some of which are used to purchase heating fuels for greenhouses.

Some Member States have introduced general systems of aid with a view to energy savings, in the context of research and development programmes, or subsidies for the use of insulating materials or new heating techniques.

Two Member States have provided for specific aid for the diversification of the sources of energy used in horticulture, involving, in particular, the changeover to heating fired by natural gas in the Netherlands (the changeover is now complete) and to gas, coal and other forms of energy in Germany.

The sector also receives assistance in the form of investment aid under provisions specifically related to agriculture, or under general systems of aid, or again under general economic measures to encourage investment.

CHAPTER III

III. From this first look at the situation it can be stated that distortions of competition in horticulture are due to the fact that different forms of energy, with different costs per unit of calorific value, are used in the Member States.

The choice of the form of energy used is dictated by economic considerations (as in the case of natural gas in the Netherlands, heavy fuel in the United Kingdom and Belgium, etc.) or by environmental legislation, as appears to be the case of light fuel oil in the Federal Republic.

The Situation is made worse by distortions resulting from:

- a) the general way in which the prices of petroleum products are determined (with, in some cases, maximum prices fixed at levels varying according to national options and, in other cases, prices being allowed to find their own level on the market);
- b) indirect taxation (excise duty and VAT);
- c) a special tariff for natural gas supplied for horticulture under glass in one Member State;
- d) subsidies granted for the purchase of heating fuels, for energy savings, for diversification into other forms of energy, or for investment.

Distortions resulting from differences in the costs of production

The costs of production vary as between Member States. A country's natural advantages or a holding's geographical and economic position can lead to differences between countries and regions. Such differences cannot be considered as a distortion of competition.

When the common agricultural policy and in particular the structure policy thereof was devised, account was taken of the natural differences between agricultural regions and the need gradually to make the necessary adjustments and rationalization in order to overcome these disadvantages.

The common agricultural structure policy and a specific scientific research policy aimed at producing cheaper forms of energy are instruments which could in future help to mitigate the negative effects of increases in the cost of energy.

Overall differences between the economies of the various Member States

The difference between the general ways in which the prices of petroleum products are determined (with, in some cases, maximum prices fixed at levels varying according to national options and, in other cases, prices being allowed to find their own level on the market) gives rise to an overall distortion between the various Member States' economies. If all the holdings in a given country are the subject of such distortion in relation to the economy of other Member States as a whole, in other words, in relation to all their competitors, the Community's economic provisions become applicable, in particular, Chapters 1 and 2 of Title II of the Treaty concerning the conjunctural policy (Article 103) and the balance of payments (Article 104).

Distortions of a specific nature

Where a difference between the provisions laid down by law, regulation or administrative action in Member States is found to distort the conditions of competition in a sector, the Council may, acting on a proposal by the Commission, issue the Directives necessary in order to remove the differences (Article 101).

The Commission is of the opinion that a specific distortion falls within the meaning of Article 101 of the Treaty when:

- a) a sector bears a heavier or lighter burden than the average for the economy in which it is situated,
- b) the additional burden or relief does not apply to the corresponding sector of other Member States,
- c) this (relative) additional burden or relief is not offset by provisions having an opposite effect.

In compliance with this principle, Article 101 cannot apply to the distortions in horticulture which result from the fixing of prices for petroleum products at different levels. It would, in particular, be arbitrary to take in isolation one of the general conditions in which the holdings of a Member State operate (for instance the price of fuels) which handicaps production in a Member State by comparison with other Member States, while ignoring the fact that other general conditions affecting production (for example, social security payments, direct taxation, conditions of credit result in that production enjoying a more favourable position than its competitors.

Indirect taxation (excise duty)

Most Member States grant exemption from, or refund, partly or fully, the excise duty on mineral oils intended for the heating of greenhouses.

On 9 August 1973, the Commission addressed to the Council a proposal for a Directive on the harmonization of excise duties on mineral oils (1). This Directive would still allow Member States to maintain the exemptions or reductions in the rate which they apply at the date when the directive enters into force in the inshore fishing and agriculture sectors (Article 10).

⁽¹⁾ OJ No C 92, 31.10.1973.

Article 19 of the draft Directive provides that the Commission shall submit to the Council before 1 July 1974 (the date obviously no longer applies, as the Council has yet to act on the draft) proposals concerning a common excise duty scheme to be applied to mineral oils used in the agriculture sector.

Preparatory work done in 1974 to put these proposals into final form came to nothing. The opinions expressed by the government representatives on a working group chaired by the Commission differed considerably as to whether attempts should be made to find a common scheme in this field. The reasons put forward were, in particular, that the cost of administering such a scheme would outweigh the potential benefit to the farmers, that the effect as regards competition between farmers in the various Member States would be negligible and that it was important that isolated measures in the agriculture sector should be avoided.

In view of this negative attitude, the Commission had to stop work on the proposals for the special excise duty scheme for agriculture originally planned, pending a decision by the Council on the basic Directive. The fact is that consideration of the Directive by the Council (Group on Financial Questions) was halted in March 1975, at Article 8 of the draft and has not resumed since.

Exemption from, or refunds of, excise duty constitute aid within the meaning of Articles 92 and 93 of the Treaty. The Commission has not taken exception to these practices in view of the comparable conditions in the Member States.

Special natural gas tariff

As early as 1974 the special natural gas tariff in the Netherlands was examined by the Commission in order to determine whether it constituted aid within the meaning of Articles 92 and 93 of the Treaty.

The Commission is of the opinion that a preferential tariff comes within the scope of Articles 92 and 93 of the Treaty if it fulfils the three following conditions:

- 1. it must be to the advantage of certain enterprises or certain productions;
- 2. it must have been laid down by the public authorities;
- 3. it must give rise to State compensation to the distributing company or to lower State revenue.

As shown in the analysis which begins on page 21, the special tariff applied by Gasunie in respect of greenhouse horticulturists is lower than that applied to industrial consumers in the Netherlands. To the Commission's knowledge, no other Member State applies a special tariff for gas used as heating fuel by a branch of activity. It should be noted, however, that the Netherlands exports natural gas to Member States at prices below the tariff applied to horticulture in the Netherlands (1), although the transactions concerned are not comparable.

The two other criteria are, to a certain extent, inter-connected. Insofar as the State could be said to have imposed the Gasunie tariff, does the resulting lower income for Gasunie constitute aid?

The State holds 50% of Gasunie's shares and therefore has a strong influence on the running of the company and its pricing policy, although it does not have a sufficient number of votes to impose a tariff against the will of its partners. Under an agreement with Gasunie, the Ministry of Economic Affairs reserves the right to approve the selling prices and conditions of supply to public distributors in the Netherlands. The Commission has found no valid argument which could lead to the conclusion that the fixing by Gasunie of a preferential tariff for horticulturists is dictated by commercial promotion considerations.

⁽¹⁾ Horticultural tariff based on a consumption of 250 000 cubic meters per year: 68.3 ECU per 1 000 cubic meters; average export price of the gas applicable until April 1980: 56.6 ECU per 1 000 cubic meters. However, the quantities of the contracts concerned are in no way comparable.

The quantities of gas delivered, which determine the advantages granted by Gasunie to certain large consumers are smaller in the case of horticulturists than in the case of large industrial consumers, despite the fact that prices to horticulture are below the average of those for industry (1).

In view of the foregoing and considering the fact that the special horticultural tariff for natural gas results in a permanent advantage for horticulture at a time of price increases, and considering also that the existence of this tariff in its present form is affecting the development of trade in a manner contrary to the Community's interests, the Commission finds it necessary to examine this tariff in the light of Article 92 of the Treaty and apply the procedure provided for in Article 93(1).

Aid for the use of light fuel in Germany

The Commission was also called upon to give its opinion on a draft aid programme notified by Germany, aimed at introducing for 1980 aid of 12% for light fuel oil used in horticulture during 1978. On the basis of an overall assessment of the situation as regards energy prices, the Commission is of the opinion that the aid can be considered compatible with the common market by way of the exception provided for in Article 92(3)(c), subject to certain conditions, which can be used as guidelines for other similar measures.

The conditions are that:

- the aid must enable horticulturists to adapt to the new situation prevailing on the market for energy-generating products, to remain in activity during the period concerned and to change over to less costly forms of energy,
- the aid must be accompanied by other structural measures at national or regional level for changing over to alternative heating systems,
- the aid must be limited to one year and must not amount to more than 30% of the increase recorded between January 1978 and 1980, in the price (excluding tax) of the fuels used.

The Commission considers that the measure must be transitional in nature and therefore limited to one year.

The Commission will review its position if a change occurs in the conditions of competition in the Community as regards energy in horticulture. The Commission remains firmly attached to the principle according to which the price of energy must be fully reflected in the costs of production.

⁽¹⁾ The tariff changes effective from 1.4.1980 have not changed this situation.

IV. CONCLUSION

- 1. Differences in the cost of the energy used by horticulturists are above all due to the fact that the Member States use different fuels in horticulture, with costs per unit of calorific value which vary by a ratio of one to three.
- 2. In the light of the information available the Commission is applying the procedure provided for in Article 93.1 of the Treaty regarding the natural gas tariff for horticulture in the Netherlands.
- 3. In the present situation it is important for Member States to help bring about a new approach to the use of energy in this sector with a view to bringing about energy savings and to using types of energy which are less costly per unit of calorific value.
- 4. In the light of the short-term situation as seen at present, aid of a transitional nature which makes it possible to begin the changeover to new sources of energy and a more rational use thereof could be accepted under Articles 92 and 93 of the Treaty, for a period of up to a year. The Commission will review the situation if the conditions of competition as regards energy in horticulture change.
- 5. The Commission considers that the ultimate objective of the action taken must be for the costs of production to reflect the price of energy.

ANNEXES

ENERGY BALANCE SHEETS

ANNEX I

ENERGY BALANCE SHEET FOR THE COLLUCTRY FOR 1973

land production Gross consumption		9.285	3.0		2.5 · · · · · · · · · · · · · · · · · · ·	651.2
Inland production	X		Washundel gans	Vectors (12.5)		001

10.00

41

SELLING PRICES OF PETROLEUM PRODUCTS

Annex 2

DEVELOPMENT OF CERTAIN ENERGY PRICES

The prices indicated in the annexes are order-of-magnitude figures and should therefore be interpreted with all due caution.

They relate to maximum prices in the case of those countries where maximum price systems are in force (Netherlands, Belgium, Italy and France), and reflect the market situation in the case of the other Member States.

The prices indicated take no account of rebates, special terms, etc., e.g. rebates which may be granted for farming or certain types of farming.

Conversion rates used

100 units (national currency) = EUA

Belgium

Denmark

Germany

France

ORIGINAL MISSING ????

Ireland

Italy

Netherlands

United Kingdom

Indicator - Commer Pices 1978 79.

in mational currencies - Taxes/dities explicted/1900 1.

Indicator - Consumer Prices 1978/79

Autómotive Gasoil
in national ourcencies - Texes/duties excluded/1000 1.

Index: 100 = January 1978

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	Bîrs	Ind.	Dkr	Ind.	Ε̈́O	Ind.	4.5	Ind.	94	Ind.	Lit	Ind.	FJ	Ind.	₩	Inde
15.01.1978	4.648	100	930,02	100	377,29	100	716,30	100	96,24	100	118,870	100	357,83	100	94,80	9 0_
15,12,1978	5.425	116,71	903	60,76	379,61	100,61	07,669	79,76	93,03	99,96	117.115	98,50	353,43	72,86	93,77	50,86
1.10.1979	7.800	167,81	1,555	167,20	506	134,11	936,90	130,80	148,72 1	54,53	187,230	157,50	520,38	145,42	142	149,78
8.10,1979	8.190	176,20	1,555	167,20	506	134,11	936,90	130,80	148,72 1	54,53	187:230	157,50	520,38	145,42	142	149,78
15.10.1979	8,190	176,20	1,555	167,20	506	134,11	936,90	130,80	148,72 1	54,53	187,230	157,50	520,38	145,42	142	149,78
22.10.1979	8,190	176,20	1,555	167,20	506	134,11	936,90	130,80	148,72 1	54,53	187,230	157,50	520,38	145,42	142	149,78
29.13.1979	8.190	176,20:1	1.555	167,20	506	134,11	936,90	130,80	148,72	54,53	187,230	157,50	520,38	145,42	142	149,78
5.11.1979	8,380	180,29	1,555	167,20	205	134,37	936,90	130,80	148,72 1	54,53	187,230	157,50	520,38	145,42	142	149,78
12.11.1979	8,380	180,29	1.555	167,20	507	134,37	936,90	130,80	148,72 1	54,53	187,230	157,50	520,38	145,42	141,37	149,12
19,11,1979	8.380	180,29	· · · · · · · · · · · · · · · · · · ·	167,20	507	134,37	936,90	130,80	150,35	156,22	187,230	157,50	520,38	145,42	141,37	149,12,
26.11.1979	8,380	180,29	1,555	167,20	507	134,37	936,90	130,80	150,35 1	56,22	187,230	157,50	520,38	145,42	141,37	149,12
3,12,1979	8.240	177,28	1.555	167,20	205	134,37	962,40	134,35	150,35	56,22	187,230	157,50	540,72	151,11	141,80	149,57
10.12.1979	8.330	179,21	-	167,20	517	137,03	962,40	134,35	150,35	156,22	187,230	157,50	240,72	151,11	143,70	151,58
17.12.1979	8,330	179,21 1.645	1,645	176,88	524	138,89	962,40	134,35	150,35	50,.2	187,230	157,50	240,72	151,11	143,70	151,58
7.01.1983	9.030	194,28	1,645	176,88	524	138,89	1.124,00	156,92	150,35	150,22	229,334	192,92	563,60	157,50	147,10	155,17
2861.00.41	9,370	201,59	4	182,25	531	140,74	1,124,00	156,92	150,35	150,12	229,334	192,92	563,60	157,50	147,10	155,17
	04.370	201,59	1,695	182,25	565	149,75	1,124,00	156,92	150,35	150,00	229.334	192,92	263,60	157,50	80	163,29
	9,370	1201,59	1,695	182,25	585	155,05	်	156,92	150,35	150,000	229.334	192,92	563,60	157,50	154,80	163,29
	9,370	201,59		183,86	290	156,37	1.124,60	156,92	150,35	150,000	229.334	192,92	286,87	164,84	154,80	163,29
	6.80	210,41	1.750	1189,24	265	156,90	$\cdot \circ$	156,921	1150,35	15a, 12	229,334	192,92	589,87	164,84	156,90	159,17
	-			- 1			,					-				4

Vunex

Heating gasoil

in national currencies - Taxes/duties excluded/1000 1. Index : 100 = January 1978

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15.01.197	4.135	100	760,53	100	256,60	100	661	199	89,90	100	110,984	100	296,30	100	29,60	100
15,12,1978	4.484	108,44	736,70	78,96	290,20	113,09	627	94,85	75,16	92,90	109,345	98,52	293,30	98,98	78,10	98,1
1.10.1979	6.820	164,93	1.330	:31,45	780	187,06	867,81	131,28	130,39	161,17	175,809	158,40	462,80	156,19	114,50	143,8
8.10.1979	7.110	171,94	1,380	:81,45	478	187,06	867,81	131,28	130,39	161,17	175,809	158,40	462,80	156,19	114,50	143,8
626: 51	7.10	171,9.	1,380	181,45	827	187,06	867,8	131,28	130,39	161,17	176 012	158,59	462,80	156,19	114,50	143,8
6261.01.23 97	7.110	171,94	1,380	181,45	478	187,06	867,8	131,28	130,39	161,17	176.747	159,25	462,80	156,19	116,00	145,7
1 29.10.1979	7.110	171,94	1,330	:81,45	483	188,23	867,8	131,28	130,39	161,17	176.747	159,25	462,80	156,19	116,00	145,7
5.1:.19:9	17,300	176,54	1,380	181,45	485	189,01	867,8	131,28	130,39	161,117	181,361	163,41	63,41 462,80	156, 19	116,00 145,7	145,7
6.00 · · · · · · · · · · · · · · · · · ·	7.333	176,5	1.380	181,45	663	192,12	.3,798	131,28	130,29	161,17	182,090	164,06	164,06 462,80	156,19	116,00	145,7
6.6: .1.6.	7.300	176,5	1,380	181,45	200	194,85	867,8	131,28	130,39	161,17	182,298	164,25	164,25 462,80	156,19	117,00 146,9	146,9
6261.1.05	17.160	173,15	1.183	181,45	503	196,02	867,8.	131,28	130,39	161,17	182,298	164,25	164,25 462,80	156,19	117,00	146,9
3.12,1979	7.160	175, 15	1,330	181,45	510	198,75	894,11	135,26	130,39	161,17	182,301	164,25	164,25 482,80	162,94	118,00 148,2	148,2
\$2.5.1979	7.250	175,33	1,380	181,45	517	201,48	894,1.	135,26	130,39	161,17	182,301	164,25	482,80	162,94 118,00		148,2
17, 12, 1979	7.250	175,33	1.500	194,60	5.19	202,26	894,1.	135,26	130,39	161,17	182,301	164,25	482,80	162,94	118,00	148,2
C850. 10. F	7.950	192,26	087.1	194,60	533	207,72	1,055,7	159,71	130,39	161,17	223,670	201,53	502,80	169,691	124,00	155,7
000000000000000000000000000000000000000	8.290	200,48	1,530	201,17	245	212,39	1.055,7	1265	130,39	161,17	223,670	201,53	502,80	169,69	124,00	155,7
	8.290	200,48	1,530	201,17	245	212,39	1,055,73	129,71	130,39	161,17	223,670	201,53	502,80	169,691	132,00 165.8	165,8
000	18,290	\$7,002	1,530	201,17	575	212,39	1,055,7	129,71	130,39	161,17	223.670	201,53	502,80	169,691	132,00	165,8
9 9	3 8.290	200,48	1,1,545	203,14	. 543	211,61	1.055,7	159,71	130,39	161,17	223,670	201,53	528,80	178,46	132,00	165,8
086	3 8.700		210,39 1.595	209,72	543	211,61	1,055,7:	12651	130,39	161,17	223,670	201,53	528,80	178,46	132,00	165,8
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Indicator - Consumer Prices 1978/79

in national currencies - Taxes/duties excluded/M.T. Index: 100 = January 1978

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Bfrs Ind. Dkr Ind. DM	Dkr Ind.	•puI		₩Q		Ind.	FF	•puI	941	Ind.	Lit	Ind.	E	Ind.	94	Ind
3,057 100 563 100 297,16 1	563 100 297,16	100 297,16	297,16	·	l	100	422,50	100	66,62	8	73,139	100	213,07	100	49,05	100
2,728 89,23 488 86,68 196,38	488 86,68 196,	86,68 196,	196,	196,38		62,46	425,10	100,61	62,91	94,43	75.623	103,39	180,92	84,91	46,30	94,30
3.490 114,16 740 131,43 262 1	740 1131,43 262	131,43 262	292		-	126,47	608,10	143,93	100,64	51,06	118,907	162,57	283,22	132,92		145,36
3.490 114,16 740 131,43 263 1	740 131,43 263	131,43 263	263		~	126,95	608,10	143,93	100,64 1	51,06	117.871	161,16	283,22	132,92	70,50	143,73
3,290 114,16 740 131,43 263 1	740 131,43 263	131,43 263	43 263		-	126,95	608,10	143,93	100,64	51,06	116.852	159,76	283,22	132,92	09,02	143,93
3,711 121,39 740 131,43 263 1	39 740 131,43 263	740 131,43 263	,43 263		~	126,95.	608,10	143,93	100,64 1	151,06	116.852	159,76	283,22		71,40	145,56
3.711 121,39 740 131,43 263, 12	.39. 740 131,43 263	131,43 263	263	<u> </u>	-	126,95	608,10	143,93	100,64	51,06	116.441	159,21	283,22	132,92	71,60	145,97
3,711 121,39 740 131,43 268 16	740 131,43 268	740 131,43 268	,43 268		-	129,36	658,10	143,93	100,64	151,06	115,791	158,31	283,22	132,92	71,80	146,38
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A N N E X 3 NATURAL GAS TARIFFS IN THE MEMBER STATES

Tariff structures in each Member State

Federal Republic of Germany

Household tariffs

As there is an open market and a large number of companies sell gas for domestic purposes, tariffs vary from one town to another, but, in general, simple two-part formulae (a standing charge plus a uniform commodity rate for all the gas consumed) apply, with the result that the price per unit decreases as the quantity of gas consumed goes up.

Industrial tariffs

Strictly speaking, there is no published tariff in the Federal Republic for gas supplied to industrial and similar users. The prices which the smaller consumers are charged are laid down in standard contracts or implied tariff agreements (quasi tariffs) incorporating revision clauses, whilst those charged to the larger consumers are laid down in individual contracts negotiated between the parties concerned. Industrial consumers in the same town may be supplied either by the local distributors or directly from the long-distance transmission companies, and the price differs accordingly. The factors governing price formation include the quantity of gas supplied and "modulation" (load ratio). Thus a decreasing scale of prices is applied according to the volume of consumption and the regularity of the daily or hourly demand contracted.

Belgium

Household tariffs

These tariffs are of the two-part type in "stages" (fixed charge plus variable rates which decrease according to the quantities consumed). Prices are indexed, and indexing is subject to negotiation and periodic revision.

Industrial tariffs

A distinction should be made between small industrial consumers who are supplied by the local distributors and large industrial consumers who are supplied by the importing company.

In the case of the former, the tariffs are of the two-part type in "stages" and a modulation (load ratio) factor is included. In the case of the latter, supply contracts for quantities in excess of 8 000 Gcal per year are concluded directly between the parties concerned.

The industrial prices laid down in these contracts are made up of three components:

- 1. the basic price which takes into account the hourly and daily coefficients of regularity (modulation or load ratio);
- 2. a coefficient for reducing the price according to the volume consumed;
- 3. an index which reflects the frontier purchase price, the price of certain types of steel sheet and the consumer price index.

Denmark

Household tariffs

Households are supplied at various tariffs known as "subscription" tariffs, which are made up of three components:

- 1. an annual standing charge;
- 2. a commodity rate per m³;
- 3. a monthly index which reflects the cost of the raw materials used for gas production and is applied to the commodity rate per m³.

Industrial tariffs

The industrial tariff which is applied to consumption levels between 100 and 10 000 Gcal per year is made up of three components:

- 1. an annual standing charge which varies according to the installed capacity of the plant and includes the meter rental;
- 2. a rate per m³ which decreases in stages according to quantity;
- 3. an index which reflects the cost of the raw materials used for gas production and is applied to the rate per m³.

These tariffs apply to annual quantities of up to 250 000 m^3 , i.e. 1 000 Gcal. Special contracts offering more favourable terms are concluded with one or two larger firms.

France

Household tariffs

Generally speaking there is a two-part formula for domestic tariffs, with a standing charge (subscription) which includes meter rental.

Industrial tariffs

Two-part tariffs similar to those applied to households are available for small factories, commercial premises and workshops (100 - 1 000 Gcal per annum). These tariffs include a standing charge or annual subscription fee which includes the meter rental and is the same throughout the country and a commodity rate which varies from town to town.

Large industrial consumers buying at least 10 000 Gcal per annum, are supplied under contract tariffs comprising:

- a) a standing charge which is the same throughout the whole of a zone supplied with the same gas;
- b) a standing hourly charge determined by the agreed maximum hourly offtake;
- c) a standing daily charge determined by the agreed maximum daily offtake;
- d) a commodity rate with three stages of degression.

A distinction is made between the tariffs applied to customers connected to the distribution network and the tariffs applied to those linked directly to the long-distance transmission on grid; in the latter case the unit price is slightly lower.

Ireland

Household tariffs

Three tariffs exist in Dublin:

- 1. prepayment (coin meter);
- 2. ordinary domestic tariff;
- 3. two-part domestic tariff.

The prepayment tariff applies to users who consume two Gcal per annum, the ordinary domestic tariff to those who consume four Gcal per annum and the two-part tariff to the central heating of individual dwellings (20 Gcal per annum). There is no block central heating in Dublin.

Industrial tariffs

Two tariffs are available for non-domestic customers:

- 1. an industrial tariff consisting of a basic commodity rate which is reduced in stages according to the quantity consumed;
- 2. a commercial two-part tariff consisting of a commodity rate per therm and a standing charge related to boiler size. The commodity rate is reduced in stages according to the quantity consumed.

Italy

Household tariffs

In view of the way in which the Italian gas industry is organized domestic tariffs vary from town to town. However, the general structure remains broadly similar.

As a general rule, the consumer price levels for natural gas depend on the prices at which SNAM supplies the urban distribution companies. These prices are determined according to two formulae, each of which takes the following factors into account:

- 1. workers' wages;
- 2. wholesale prices;
- 3. fuel oil prices.

Industrial tariffs

A distinction should be made between small industrial users consuming up to 700 000 m³ per annum (approximately 6 400 Gcal), who are supplied by local distributors, and large industrial consumers who are supplied directly by SNAM.

Small consumers (commercial premises and workshops) are charged tariffs which differ from town to town and even according to the use they make of the gas.

The tariff structure is similar to that for domestic heating and is based mainly on either single or graduated standard charges, possibly with a charge for meter rental.

In the case of the larger industrial consumers, on the other hand, a uniform tariff system is applied throughout the country. The basic tariff covers non-interruptible supplies for all uses with the exception of chemical synthesis (80% of sales). Annual contracts lay down maximum and minimum consumption levels, with a penalty clause operative where the maximum is exceeded or the minimum is not reached, but the "modulation" of offtake (load ratio) is not taken into account in the calculation of the price. This tariff system is extremely simple and covers three classes of consumption (\leq 3 million m³/year; 3 to 25 million m³/year;

> 25 million m³/year) with differentiated prices on a decreasing scale. For interruptible supplies (ENEL power stations only), prices are aligned on those for heavy fuel oil.

Grand Duchy of Luxembourg

Household tariffs

These tariffs are made up of the meter rental which varies according to the size of the installation, one or two monthly standing charges and a commodity rate. The tariff components are updated twice a year on the basis of the cost of living index and the frontier price of natural gas.

Industrial tariffs

The tariff for small factories (100 Gcal per year) has a two-part structure similar to that for domestic heating, whereas higher rates of consumption are charged on the basis of three-part formulae which include the maximum authorized daily or hourly offtake. There is an additional charge for meter rental which varies according to the rating of the installation.

<u>Netherlands</u>

Domestic tariffs

Tariffs vary according to the annual rate of consumption only and are not usually affected by the use to which the gas is put or the occupation of the subscriber. The tariff categories have now been reduced to two $(0-600 \text{ m}^3 \text{ and } 600-170\ 000 \text{ m}^3)$. There are simple two-part tariffs for individual consumers.

Block heating systems using over 20 000 m³ a year may benefit from a two-part graduated tariff which is cheaper. The first 600 m³ are charged at the first category rate, but further amounts are charged at a lower rate. An additional charge is made for each dwelling and there is also a minimum charge.

Industrial tariffs

Small industrial or commercial consumers using up to 170 000 m³ a year come under the same tariff system as domestic consumers. Customers who use more than this amount are generally supplied by local distribution companies for amounts up to 2 000 000 m³ a year and directly by Gasunie over this amount. They are subject to special tariff systems according to their contracts. The tariff for growers producing crops under glass is also negotiated with Gasunie.

It consists of two parts. The first $15\,000\,\mathrm{m}^3$ of gas are charged at the domestic rate. Above $15\,000\,\mathrm{m}^3$ the tariff is comparable to that for industrial users consuming more than $170\,000\,\mathrm{m}^3$.

United Kingdom

Household tariffs

Three tariffs are available to domestic consumers. Two of these are credit tariffs (General Credit and Gold Star) which consist of a standing charge irrespective of the amount used and a commodity rate per therm of gas used.

The other tariff available in each zone is the prepayment tariff (with a coin meter) which is cheaper for very small consumers using less than 20 to 25 therms (0.5 Geal) a quarter).

Industrial tariffs

A distinction should be made between small and large consumers, the dividing line being 100 000 therms (2 500 Gcal) a year.

Any non-domestic consumer burning less than 2 500 Gcal a year can buy gas according to the published schedule of charges. There are at present two main commercial and industrial tariffs.

The Commercial Heating Tariff is available to commercial and industrial consumers who burn gas mainly for space or water heating. It consists of a standard charge based on the rated output of the installation and a commodity charge. The General Credit Tariff used by households is also available to non-domestic consumers. As already explained, this tariff comprises a relatively small standing charge and a fairly high but decreasing commodity charge.

There is also a third tariff - the Power Generation Tariff. This is the obligatory tariff for consumers who use gas for private power generation. It consists of a standing charge based on the rating of the equipment and a commodity charge.

Gas for industrial consumers burning more than 2 500 Gcal a year is sold under individual contracts and prices vary from customer to customer according to circumstances.

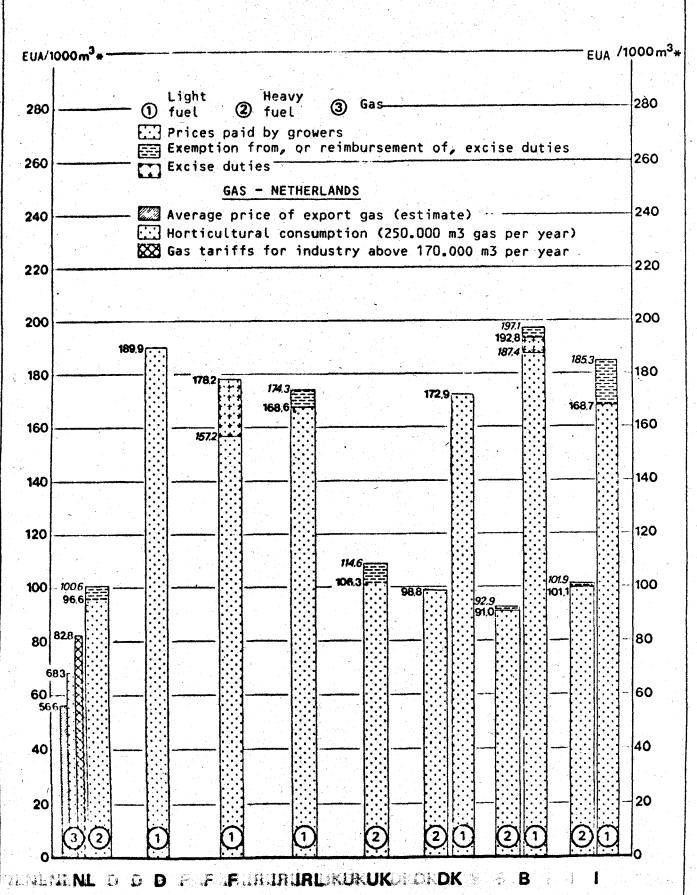
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COMPARISON OF PRICES PAID BY FARMERS FOR:

- PETROLEUM PRODUCTS
- NATURAL GAS



BREAKDOWN OF TOMATO, LETTUCE, GHERKIN AND CUCUMBER

GLASSHOUSE PRODUCTION

AREAS CULTIVATED UNDER GLASS

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N.B. : a = open grown
b = in heated glasshouses

SOEC'1979 crop production

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N.B.: a = open grown
b = in heated glasshouses
Source: SOEC 1979 crop production
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N.B.: a = open grown
b = in heated glasshouses

Source: SOEC 1979 crop production

INTRA-COMMUNITY TRADE IN FLOWERS, FLOWER BUDS, TOMATOES
AND CUCUMBERS

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Product: Flowers	Exporting Member States Importing Member States	Germany.	France	Italy	Eetherlands

Annex 6

Intra-Community trade 1974-78 (based on imports)

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Source: EUROSTAT-SITC

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Product: Cucumbers	Exporting Member States Importing Member States	Germany	France	I taly	Netherlands

- 29 -

Annex 6

Intra-Community trade 1974-78 (based on imports)

		, 68		
21516 29,811 21290 19676 15935	1 . 2 % A	27.22	1759 1759 723	276656 292776 288581 305429 321501
				3389 4252 5305 7545 7,533
AUTEX 6	103			28.48%
200		22.52		11324 9834 8603 8983 8933
				2428 2660 3107 3108 2153
25.55	11234			9585 15550 9238 8673 4553
				2001
2555	8			78 9308 62 15932 133 18640 73 16096 56 17446
13034 16611 14512 11036 12286	112		F 56 1759 213	240578 244482 243933 262678 250556
1574 1975 1976 1977 1978	1974 1975 1976 1977 1977	1974 1975 1976 1977 1978	1974 1975 1976 1977 1977	1974 1975 1976 1977
Belgium	United Kingdon	Ireland	Demark	

VAT AND EXCISE DUTY RATES ON MINERAL OILS

a = densité moyenne à 15°C	
ensité moyenne à 15°C ittlere Dichte bei 15°C legesetzi.St.satz in nat.Währg. Win.Ste Werage density at 15°C legal rate in nat.currency ex.dut, Win.Ste In nat.currency ex.dut, Italian nat.währg. Example density at 15°C legal rate in nat.currency ex.dut, Italian nat.währg. Example normale a) 0.732 0.733 0.730 0.723 846.94 182.94 1833.75 318.51 313.68 20.25X 17.6X Essence super a) 0.746 c) 16X Essence super b) 846 fB/hl 44 bM/hl 182 0/L 133.75 313.68 20.754 20.758 20.754 313.68 Essence super a) 0.746 b) 846 fB/hl 44 bM/hl 182 0/L 141.26 f/hl Fremium grade petrol c) 11340 279.83 212.66 279.83 212.66 279.45 220.25X 17.6X Gasoil (carburant) b) 280 fB/hl 49.650M/ Diesel oil c) 3378 d) 83.30 196.25 0/49.54 152.23 17.6X	und
= densité moyenne à 15°C mittlere Dichte bei 15°C gesetzl.St.satz in nat. C = acoise gesetzl.St.satz in nat. Riahrg. Ein.St. average density at 15°C legal rate in nat.currency ex.duty average density at 15°C legal rate in nat.currency ex.duty ex.duty average density at 15°C legal rate in nat.currency ex.duty ex.duty ex.duty average density at 15°C legal rate in nat.currency ex.duty ex.du	### AUCISES SUF les nulles minerales appliqués au 1.2.80 ####################################
= densité moyenne à 15°C b = taux TVA léral en monn.nat. c = accise mittlere Dichte bei 15°C gesetzl.St.satz in nat.Währg. Win.St. average density at 15°C legal rate in nat.currency ex.dut. Produit-Erzeugnis-Product B D DK F 1. Essence normale a) 0.732 0.733 0.730 0.723 0.723 0.733 0.730 0.723 0.723 0.733 0.730 0.723 0.723 0.733 0.730 0.723 0.723 0.733 0.730 0.723 0.723 0.733 0.730 0.723 0.723 0.733 0.730 0.723 0.723 0.733 0.730 0.723 0.723 0.733 0.730 0.723 0.723 0.733 0.730 0.723 0.723 0.733 0.730 0.723 0.723 0.733 0.733 0.730 0.723 0.723 0.733 0.730 0.723 0.723 0.733 0.735 0.7	WAT and Excise duty rates on mineral es appliqués au 1.2.80 WAT and Excise duty rates on mineral oils in application av 1.2.80 in the edensité moyenne à 15°C mittlere Dichte bei 15°C average density at 15°C I. Essence normale a) 0.732 0.733 0.730 0.723 Normal benzin b) 846 FB/hl 44 DH/hl 182 D/L 132.58 F/hl Regular grade petrol c) 16x 13x 20.25x 17.6x II. Essence super a) 0.746 0.758 0.754 0.765 318.51 313.68 c) 1340 279.83 232.66 279.45 322.61 27.6x
= densité moyenne à 15°C b = taux TVA légal en monn.nat. c = accise mittlere Dichte bei 15°C gesetzl.St.satz in nat.Währg. Win.Ste average density at 15°C legal rate in nat.currency ex.duty average density at 15°C legal rate in nat.currency ex.duty ex.du	Wist- und Mineraloisteversatze am 1.2.80 in den Mitriedstaaten der Geme. WAT and Exoise duty rates on mineral oils in application at 1.2.80 in the "distributed distanten der Geme. WAT and Exoise duty rates on mineral oils in application at 1.2.80 in the "densité moyenne à 15°C b = taux TVA léral en monn.nat. c = acoise mittlere Dichte bei 15°C gesetzl.St.satz in nat.Währg. Min.St. average density at 15°C legal rate in nat.currency ex.duty "roduit-Erzeugnis-Product B D DK F 1. Essence normale
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= densité moyenne à 15°C b = taux TVA légal en monn.nat. c = accise mittlere Dichte bei 15°C gesetzl.St.satz in nat.Währg. Win.St. average density at 15°C legal rate in nat.currency ex.dut;	WST und Wineralolsteuersätze am 1.2.80 in den Witeliedstaaten der Geme VAT and Excise duty rates on mineral oils in application av 1.2.80 in the edensité moyenne à 15°C b = taux TVA légal en monn.nat. c = accise mittlere Dichte bei 15°C gesetzl.St.satz in nat.Währg. Win.St. average density at 15°C legal rate in nat.currency ex.dut.
= densité moyenne à 15°C b = taux TVA légal en monn.nat. c = accise mittlere Dichte bei 15°C gesetzl.St.satz in nat.Währg. Min.St. average density at 15°C legal rate in nat.currency ex.dut	WST- und Wineralolsteuersätze am 1.2.80 in den Witeliedstaaten der Geme VAT and Excise duty rates on mineral oils in application at 1.2.80 in the edensité moyenne à 15°C b = taux TVA légal en monnenat. c = accise mittlere Dichte bei 15°C gesetzl.St.satz in nat.Währg. Win.Ste average density at 15°C legal rate in nat.currency ex.dut
	ves accises sur les hulles minérales appliqués au 1.2.80 dans ralolsteuersätze am 1.2.80 in den Mitaliedstaaten der Gemeinsolduty rates on mineral oils in application at 1.2.80 in the Mer

Produit-Erzeugnis-Product V. Fuel-oil lourd Heizöl schwer Heavy fuel oil VI. Huiles lubrifiantes Schmieröle Lubricants	S S S S S S S S S S S S S S S S S S S	B 10 FB/ 100 kg 100 kg 2.47 6% 100 kg	1.50 pm/ 100 kg 15 6.01 13% 49.65 pm/ 100 kg	0/34 0/kg 0/340 0/43.59* 20.25%	0.00/ 100 kg 0 00 0 17.6%	GB 0.960 0.0066E/L 6.88 10.93 0% 0.897 0.0066E/L 7.36	IRL 0.960 0.02 E/gl 4.58 6.77 0% 0.897 0.02 E/gl	IRL I 0.960 - 0.02 E/gl 100 Lit/ 100 kg 4 58 1000 6.77 0.86 0% 14% 0.897 - 0.02 E/gl 18000- 20000 Lit/100 kg 4.90 18000C-200000	L 10 FL/100 kg 100 2.47 5x 10 FL/100 kg
V. Fuel-oil lourd Heizöl schwer Heavy fuel oil	. ၅ ၅	10 FB/ 100 kg	1.50 DM/ 100 kg	0/34 Ø/kg	0.00/ 100 kg	0.960 0.0066t/L	0.960 0.02 E		10 FL
		100 2.47 6%	15 6.01 13%	0/340 0/43.59* 20.25%	0 00 0 17.6%	6-88 10.93 0x	4 58 6.77 0%	1000 0.86	100 2.47 5x
	5 9	10 FB/ 100 kg	49.65 DM/	0	0	0.897 0.0066t/L	0.897 0.02 E	/gl 18000- 20000	10 F
	င	8	496.50	•	0	7.36	4.90	Lit/100 kg 180000-200000	8
	၉	2.47	199.00		0	11.69	7.25	155.52-172.80 2.47	2.47
	2	16%	13%	20.25%	17.6%	0%	10%	742	X S
1ERE/UCE/EUA = am/au/on 3/9/79	40.	FB 40.5247	FB DM 7	dkr 7.50030 5	FF 5.84594	t St.	t irl. Lit		FL 92.7

^{*} La taxe est ristournée aux assujettis de TVA si la TVA sur l'achat du produit pétrolier est déductible Die Steuer wird an MWSt - Pflichtige erstattet, wenn die MWSt auf das eingekaufte Mineralölprodukt abzugsfähig ist The tax is refunded to persons liable to VAT if VAT on the purchased hydrocarbon oil product is deductible

ENERGY SITUATION IN THE FRENCH FARM SECTOR
(as an example)

1977 consumption of energy-generating products by agriculture and agricultural processing industries(x) Annex 8 c

	T .							
total	3 837	926 2 609	302	300	82	258 7	7 900	721 7
роом	£7	£,0	•	0				1 910
coal	12	2.0	0	0			150	187
propane or butane	011	9.0	•	•		110	007	186
electricity	592	262 329	0			265	1 100	689
all petroleum products	3 075	492 2 280	302	300	200	4 075	2 950	1 140
heavy fuel oil	521	174 0	0		0	\$21	2 600	Ä
petrol	301	0 2,	20%	0	•	301		•
heating and diesel oil	2 599	318 2 188	25	300	002	3 599	350	1 106
	arric, holdings	poses) of which heating (1)	powering commercial vehicles	CUMA and ETA (3)	cooperatives and dehydrating and drying factories	farming branch (4)	arricultural pro-	arricultural holdings (domestic purposes)

expressed in thousands of TOE)

CUMA = Coopérative d'utilisation de machine agricole; ETA = Entreprises de Travaux Agricoles - '4) farming branch agricultural holding (professional purposes) + CUMA and ETA + cooperatives and dehydrating and drying factories premises used for stock-farming, glasshouses and drying plants - (2) mainly tractors and self-propelled machinery x) direct consumption only (1) premises used for stock-

- 51

Total energy consumption in agriculture (production and households Annex 8 Energy-generating Unit Amount % of total TOE product Electricity millions of KWH 5 769.5 1 280 834 16.09 Town ras millions thermal u. 95.2 9 520 0.12 thousands of tonnes 269.6 Propane or butane 297 955 3.74 Coal thousands of tonnes 306.5 204 452 2.57 Wood thousands of m3 13 952.7 1.953.378 24.54 Heavy fuel oil thousands of tonnes 209.3 209 321 2.63 millions of litres Meating oil 4 186.3 3 495 620 43.91 Diesel oil millions of litres 250.3 209 029 2.63 Petrol millions of litres 409.7 301 152 3.78

	agricultural co	Consumption for agricultural produc-	
	TOE	% of total	as % of tot.consump. in agriculture
Electricity Propane or butane Heavy fuel oil Heating oil Diesel oil Petrol Other	591 985 110 275 174 498 2 390 237 209 029 301 152 60 158	15, 43 2, 87 4, 55 62, 29 5, 45 7, 85 1, 57	46.22 37.01 83.36 68.38 100.00 100.00 2.77
Total	3 837 337	100 00	48 15

Source: Ministry of Agriculture Statistics.

Annex 8

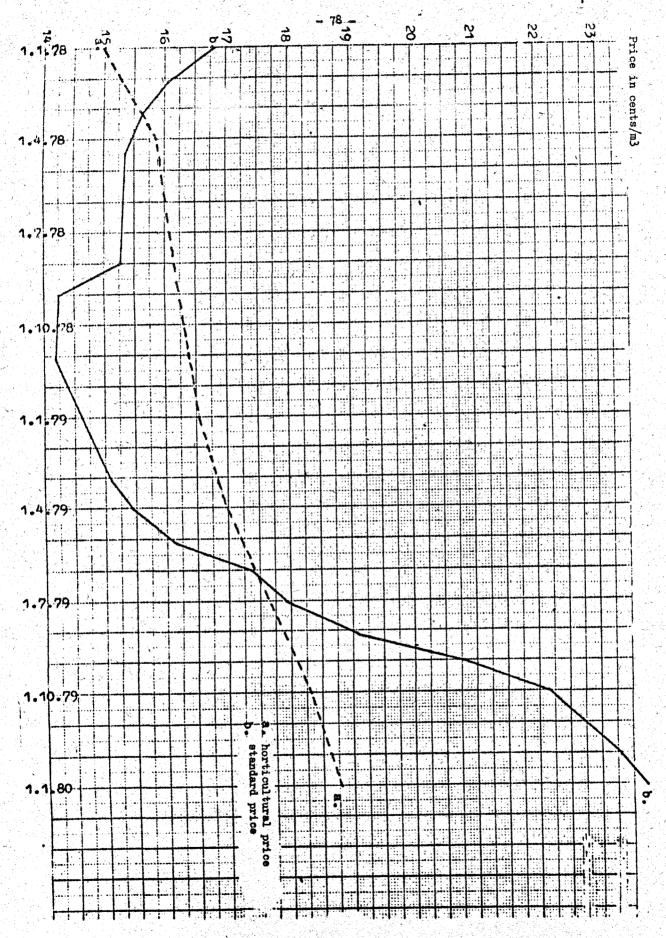
	Breakdown of agricultural consumpti	.on	
Heating of premises use Heating of glasshouses	d for stock-farming	10.67 10.69	
Heating of dryers	의 경기가는 사람들은 가는 사람이 되었다.	2.76	
Tractor consumption		57,81	
Commercial vehicle cons	umption	7.88	
Enrine consumption		10.20	

Type of farming	Number of holdings as a percentage	holdings as consumption		Average per holding in TOE
		in TOE	in %	
Mixed farming	8.31	614 149	16.00	6.13
Arable land, cattle	4.48	240 925	6.28	4.01
Cattle, arable land	10.35	398 584	10.39	3.04
Dairy cattle	20.22	602 163	15.69	2, 19
Beef cattle	10.85	288 415	7.52	2,12
Beef & dairy cattle	6.15	275 581	7.18	3, 41
Horticulture	3.42	465 682	12.14	10.19
Fruit	2.71	67 314	1.75	2.15
Quality wine growing	3.73	73 589	1.92	1.50
Other wine growing	8.37	99 211	2.59	0.96
Pigs	1.21	89 694	2.34	5.12
Poultry	1.45	122 355	3.19	5.76
Total for all types of farming	100.00	3 837 337	100.00	3.00

Annex 8

	Agricultural consumption			Agricultural consumption	
Utilized agricultural area (UAA)	TOE	Average per holding in TOE	% of total	Total consumption	
Jess then 5 ha 5 _ 10 ha 10_ 20 ha 20_ 50 ha more than 50 ha	615 588 241 007 507 445 1 261 262 1 212 033	1.82 1.28 2.01 3.53 8.42	16 .04 6 .28 13 .22 32 .87 31 .59	41.40 31.65 40.14 50.00 62.68	
Total	3 837 337	3 .00	100 400	48 •15	

TREND IN GAS PRICES IN THE NETHERLANDS



a. Gas price in cents per m³, exclusive of tax, in accordance with the supply contracts concluded between N.V. Nederlandse Gasunie and high-consumption hothouse horticulturists.

The price is at present 29 ct/m^3 (in 1978: 23 ct/m^3 ; in 1979: 25 ct/m^3) for the first 30 000 cubic meters.

From 1 October 1979, each cubic meter in excess of 30 000 m³ has cost 17.4 cents (1 January 1978: 13.9 ct; 1 April 1978: 14.9 ct; 1 October 1978: 15.4 ct; 1 April 1979: 15.9 ct).

The price of gas is calculated at these rates on the basis of an average consumption of 250 000 m³ by the high-consumption hothouse horticulturists. The prices calculated do not include the fixed duty payable under the terms of the contract. In view of the sharp rise last year in the price of oil, negotiations are currently being held between N.V. Nederlandse Gasunie and the hothouse horticulturists on the possibility of also implementing larger, regular increases in the price of natural gas. Moreover, the rate for the first 30 000 cubic meters is expected to rise to 32 ct/m³ on 1 July 1980.

b. Standard price of gas in cents per m³. This price is calculated on the basis of the maximum price for heavy fuel oil delivered to consumers and excluding tax, in accordance with the decree by the Minister of Economic Affairs concerning the price of petroleum products. The calculation is based on the calorific equivalence: 1 000 kg of heavy fuel oil, viscosity 3 500 sec. Redwood I = 1 283 m³ of natural gas.

The market price for oil may, of course, be lower than this legal maximum price.

The maximum price used for the calculation is fixed for heavy fuel oil with a 2% sulphur content; it is Fl 33 per tonne higher than the price of the heavy fuel oil with a 3.5% sulphur content commonly used elsewhere. This means that the calculated standard gas price is at least 2.5 cents higher than it would have been had it been calculated on the basis of the high sulphur content fuel oil.

COMPARISON OF HORTICULTURAL AND STANDARD CAS PRICES

	(a)	(b)
	(Horticultural gas price)	(Standard gas price
1. 1.78	14.99	16.82
4. 2.78		16.05
3. 3.78	요한 100 일본 중요한 경험 등 시간 등 경험 등 시간 경험 등 경험 등 기간	15.66
1. 4.78	15.87	
21. 4.78		15.35
1. 8.78		15.27
2. 9.78		14.26
1.10.78	16.31	
4.11.78		14.18
1. 1.79	16.55	
3. 3.79		15.11
31. 3.79		15.45
1. 4.79	16.99	
3. 5.79		16.15
2. 6.79		17.36
1. 7,79		17.93
4. 8.79	하게 하게 되었다. 사용하는 사용하는 사용하는 사용하는 사용하는 사용하는 사용하는 사용하는	19.09
1. 9.79		20.26
1.10.79	18,31	22.15
1.12,79		23.31
1. 1,80	18.79	24.48
2. 2,80		26.68

The consumption-weighted average horticultural and the average standard gas prices were as follows:

1. 1.78 -		15.57	ct/m ³ .	15.84 ct/m ³
1.10.78 -	1.10.79	16.69	ot/m ³	15.09 ct/m ³